



20th Year Celebration

The Bryan Rotary Club/Newman 10 Business Performance Awards, in cooperation with the Bryan/College Station Chamber of Commerce recognizes and honors successful small businesses for their achievements and for the significant impact they have on the local economy.

Established in 1994 by the Bryan Rotary Club and patterned after the Inc. 500 program, a company must be an independent, privately-held corporation, proprietorship or partnership that has been in business at least five years (subsidiaries or divisions, holding companies, regulated banks, franchises and utilities are not eligible). The business must be located in Brazos County, have had sales of more than \$50,000 but less than \$25 million in fiscal 2008, and show a five-year sales history with an increase from fiscal 2011-2012.

Nominated companies receive an application to submit confidential financial information. An economist at the Mays Business School at Texas A&M University calculates the sales growth for each of the qualifying applicants, ranks the top 10 companies based on the percentage increase of gross sales, and then verifies the sales figures. Only the percentage of sales growth is published.

The top 10 businesses are announced during a special awards luncheon when they are presented their individual Bryan Rotary Club/Newman 10 Awards. The prestigious Bryan Rotary Club/Newman 10 Award showcasing all winning companies is displayed prominently, year-round, at the Bryan/College Station Chamber of Commerce. The companies are also recognized in a special publication, event news coverage, television and newspaper advertisements, and the Bryan Rotary Club and Newman 10 web sites. Newman Printing Company, Inc. is the primary financial underwriter of the program.

Also presented at the awards luncheon is the Bryan Rotary Club/Anco Insurance Lifetime Business Achievement Award. Introduced in 1998 by the Bryan Rotary Club, the Anco Award is given to a mature company that has a sustained history of success and respect in its industry and has significantly contributed to the quality of life in our community through the years. Anco Insurance is the underwriter for this award.

In 2007, the Bryan Rotary Club presented the first Bryan Rotary Club/Research Valley Commercialization Rising Star winner. The recipient is recognized for demonstrating outstanding business innovation and involvement in technology commercialization which results in achieving superior performance. The Research Valley Partnership is the underwriter for this award.

“A business house should be as public-spirited as a citizen...business is not a beast of prey, but the handmaid of civilization and progress.”

**Glen C. Mead • Rotary
International President
1912-1913**

Cortiers Real Estate

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“I think the biggest lesson I have learned is that, even though we live in a microwave world where we expect things to happen very quickly, it is through the willingness to work hard and focus for a substantial amount of time that makes something great.”

James Murr • Cortiers Real Estate

James Murr started Cortiers Real Estate with just himself and an investor in 2008. Today, the company employs 43 professionals who deliver services in real estate brokerage, development, property management and leasing.

Principal(s)

James Murr

Product • Service

Real estate brokerage, development, property management and leasing

Date Founded

2008

Number of Employees

43

Sales Growth

2010 - 2012 / 326.81%

Location

3600 Highway 6 South,
Suite 100
College Station, TX 77845
Phone: 979.985.5610
www.cortiersrealestate.com

“The idea was to create a real estate brokerage that empowered agents with more resources and assistance in order to provide better service to our clients,” says Murr. “As technology was integrating more heavily into our business, it was harder for real estate agents to handle all of the new demands.”

Murr initially focused solely on high-end residential properties; however, he says the timing was poor, as the real estate market experienced its largest drop of the recession the month his company began.

By adapting his business model to include the entire spectrum of the real estate market in its portfolio while maintaining a luxury brand, Cortiers grew, nearly doubling the number of agents it employed each year.

“I try to serve my agents and staff better than anyone else, so they can, in turn, serve our clients better than anyone else: It is always about people,” says Murr. “I do not subscribe to working extra-long hours and sacrificing your home life, just consistent hard work and never give up. Recognize the real value is in your people and you have to be the example. And if you don't have people yet, just focus on your goal and don't expect to build something overnight that great leaders before us built over a lifetime.”

Otis Instruments, Inc.

“We are a scripturally-based company and Jesus gets all the credit. I just show up.”

Wayne Carroll • *Otis Instruments, Inc.*

Otis Instruments, Inc. was established in 1983 and founded on a commitment to quality customer service and "building a better product" for the oil and gas industry. Today, it is internationally known for the manufacturing and sales of its wired and WireFree gas detection and monitoring systems for toxic, combustible, oxygen and carbon dioxide gases. The company has come a long way since a pivotal turning point in its earlier days.

Principal(s)

Wayne Carroll

Product • Service

Manufacturing gas detection products

Date Founded

1983

Number of Employees

57

Sales Growth

2010 - 2012 / 152.31%

Location

2200 Villa Maria

Bryan, TX 77802

Phone: 979.776.7700

www.Otisinstruments.com

“The oil and gas industries slowed way down in the mid-80s,” says Wayne Carroll. “In 1986, I prayed for guidance concerning what the Lord wanted me to do with my business and within 15 minutes we received the largest order in our history from a major energy company.”

In 2005, Otis Industries introduced a wireless gas detection product that has become the standard for the industry and led to an expansion of business into India, Australia, Indonesia, the Middle East, South America, Canada and China. The company also provides sirens, lights/strobes, calibration equipment, product training for explosive atmosphere environments, as well as various other products and services for a variety of industrial safety needs.

“Thirty years of experience teaches lots of lessons,” says Carroll. “One of the most important is learning that my job is to focus on the future. Treat people well and with respect. This applies to everyone.”

The company supports 57 employees and in addition to Otis Instruments, Carroll also owns a company that produces promotional items, You Name It, and one that produces chocolate items, the Chocolate Gallery.

“We are honored to be selected and want to give the credit for our success to those who are responsible: the Lord and our employees.”

BCR - Brazosland Classic Realty

“It’s all about the people. Affiliating with quality people who are or will become successful is the key to success.”

Steve Arden • *BCR - Brazosland Classic Realty*

BCR - Brazosland Classic Realty formed in 2010 when two real estate companies with high integrity and lengthy histories of success merged together: Brazosland Realty and Properties, which began in 1974 and Classic Realty Associates, which formed in 1978.

“The concept for starting the company was to associate with the most highly regarded real estate leaders in the community,” says Steve Arden. “Both of these firms are well known for producing real estate industry leaders, loyal Realtors, low agent turnover, exceptional client service, real estate information and consulting, and a long standing, rich tradition of being two of the largest and oldest real estate companies in the Brazos Valley.”

The companies were similar in size and more importantly, shared a business philosophy that provided for significantly more market impact, growth opportunities and the ability to enhance Realtor support and education.

“Within the list of principals are three Bryan-College Station Regional Association of Realtors former presidents, four Realtors of the Year, and numerous committee chairs, within the Bryan-College Station Association of Realtors,” says Arden. “Several BCR Realtors hold positions as officers in state specialty organizations and are equally devoted to community civic and charitable organizations.”

BCR received the Better Business Bureau’s 2009 Torch Award for highest ethics in business and was named the second fastest growing small business in the Newman 10 awards in 2012.

Principal(s)

*Steve Arden, Hank McQuaide,
Brent Riethmayer and Trey
Thurmond*

Product • Service

Real estate brokerage, real estate development, property management and leasing

Date Founded

1973

Number of Employees

55

Sales Growth

2010 - 2012 / 103.30%

Location

*700 University Drive East,
Suite 108
College Station, TX 77840
Phone: 979.694.8844
www.bcrbcs.com*

JB Knowledge Technologies, Inc.

“Take care of your people and your customers. Everything else will follow.”

James M. Benham • *JB Knowledge Technologies, Inc.*

JB Knowledge Technologies, Inc. is accustomed to growth: the twelve year-old company is making its fifth appearance among the fastest growing small businesses in the Brazos Valley.

“Hope for the best but plan for the worst: you never know what good or bad things are around the next corner,” says James M. Benham. “Make your mistakes small while you can; it’s better to learn a hard lesson when the consequences are less severe.”

The company began with Benham developing computer software during his senior year at Texas A&M University and grew by developing custom applications, databases and other web-based solutions for a variety of small and large clients.

“We began on the premise that any size business can and should be able to develop customized, mobile, paperless information technology to fit their business strategy.”

In 2006, JBKnowledge developed SmartBidNet, a web-based bid software for the commercial construction industry and in 2009 introduced its SmartCompliance web-based certificate of insurance management software. As the company continued to expand, it honed its skills in the commercial construction, insurance and risk management industries and now provides custom outsourcing, services and software to companies in the United States, Canada, Caribbean and Middle East.

“We continually re-evaluate what we do and how we do it, and we work very hard to take care of our customers and their needs,” Benham says. “So far we’ve been successful and attribute that to a simple motto: Be honest with yourself and set your ego at the door each day so you can make the best decisions for your business.”

In addition to managing the company’s continued growth, Benham was elected in November of 2012 to serve on the College Station City Council.

Principal(s)

James M. Benham, James T. Benham and Sebastian Costa

Product • Service

Information technology outsourcing, services and products

Date Founded

2001

Number of Employees

70

Sales Growth

2010 - 2012 / 102.59%

Location

100 North Main Street,
Suite 100
Bryan TX 77803
Phone: 866.888.8538
www.jbknowledge.com

The Pool Guy

“Do not overlook the small details and give the same level of care to a \$2 sale as you would a \$2,000 sale.”

Sean Hawthorne • The Pool Guy

Sean Hawthorne, the driving force behind The Pool Guy, has a long history in the pool business, starting at age 12. He went on to graduate from Texas A&M University in 1993 with a degree in environmental design and worked for a local pool company for 14 years before forming his own company in 2006.

Principal(s)

Sean Hawthorne

Product • Service

Swimming pool service, maintenance, supplies and construction

Date Founded

2006

Number of Employees

9

Sales Growth

2010 - 2012 / 96.57%

Location

943 William D. Fitch Parkway,
Suite 401
College Station, TX 77845
Phone: 979.575.6200
www.thepoolguybcs.com

“Building a pool is a process that can be fun and rewarding,” says Hawthorne. “From the design to the first time you set foot in your own pool, The Pool Guy and our team of experts will walk you through every step of the process.”

The Pool Guy offers high quality pool construction, expert repair services and pool maintenance, as well as carrying a vast variety of pool-related products for purchase. The Pool Guy initially operated out of his home and then expanded into a warehouse location, and now occupies two warehouses and a retail store location.

From using the latest in 3D rendering technology to visualize what a finished pool will look like to operating a retail store with quality pool chemicals, equipment, accessories and toys, The Pool Guy is committed to professional business practices, on-time service and training licensed employees.

For Hawthorne, the key to success has been straightforward.

“Be professional, provide value and go the extra step in everything. Appreciate the customer and treat them the way you want to be treated.”

Aggieland Green, Ltd.

“Running a small business is more than ‘just business.’ It is about where we call home, how we fit into this community and about relationships.”

Tim Schnabel • *Aggieland Green, Ltd.*

Aggieland Green opened in 2008 to fill a very specific niche in the local market: to help area residents produce the healthiest lawns, shrubs and trees while protecting children, pets and the environment by using fewer pesticides.

Principal(s)

Tim & Charisse Schnabel

Product • Service

Fertilization and treatment services for lawns, trees, and landscape ornamentals

Date Founded

2008

Number of Employees

5

Sales Growth

2010 - 2012 / 82.45%

Location

*P.O. Box 11095
College Station, Texas 77842
Phone: 979.690.7300
www.Aggielandgreen.com*

“Many homeowners and commercial properties have a service that takes care of mowing and maintenance of their lawns, but those companies often times lack the knowledge, experience, equipment, and licenses to spray and treat their lawns,” says Tim Schnabel. “There is a need for someone that knows how to properly fertilize and control insects, diseases, and weeds.”

Through networking with landscapers and maintenance companies, as well as existing relationships and friends, Aggieland Green has flourished.

“I have been blessed to have customers that trust me and who continue to tell their neighbors about us,” says Schnabel. “I’ve got great employees that work hard every day and do a great job for me and my wife and business partner, Charisse, has been the person behind the scenes that has been instrumental in the company’s success.”

Schnabel says the company is based on simple principles: Hire and retain quality people, make sure they have the tools to do a quality job for customers, always tell the truth, go the extra mile, provide great service, invest in the best products available and never cut corners.

“Keep positive and focused on your goals. Work longer hours and harder than the next person. Think about how you can provide solutions to your customers. Take pride in your work and make it very personal. Make ethics and your reputation your first priority. Make necessary sacrifices and never give up on doing the little things that initially made you successful.”

Hotel Solutions, Inc.

“Find your niche, the service or product that you can provide better than anyone else and then don't get sidetracked.”

Fran Murr • Hotel Solutions, Inc.

Prior to creating Hotel Solutions, Inc. in 2007, Fran Murr was the chief financial officer of a management company that held several hotels in its portfolio. Combining her interest in the hospitality business with her proficiency in the accounting software used by hotels, she transitioned into a consulting position.

Principal(s)

Fran Murr, James Murr, Drew Murr and Katie Paolino

Product • Service

Outsourced accounting services for hotels and accounting software training and support

Date Founded

2007

Number of Employees

12

Sales Growth

2010 - 2012 / 74.32%

Location

3600 S. HWY 6,
Suite 100
College Station, TX 77845
Phone: 979.823.8544
www.hotelaccountingsolutions.com

“Starting as a consultant providing the setup and training on the software, it was a natural progression to add other services,” says Murr. “Additional services were offered and the business developed into what it is today, offering full service accounting to hotel owners and management companies.”

Today a staff of 12 is trained on the sophisticated software and hospitality accounting practices and provides monthly services for more than 60 clients.

“Our goal is to provide accurate timely data to managers in order for them to better operate their hotels,” says Murr. “We love it when they get really excited about all the information that we can make available to them.”

Serving as a remote corporate accounting department for its clients, Hotel Solutions is committed to serving its clients with customized solutions to help them become more productive and profitable, as well as reduce their operating costs.

“I think the key has been that we listen to our clients and then try to give them what they want and need,” says Murr. “The staff is especially good at listening to clients and then giving them what they need.”

The Sleep Station

“There are two rules. Rule #1: the customer is always right. Rule #2: if the customer is not right, see rule #1.”

Jarrad McLeod • *The Sleep Station*

If the average person spends one-third of his life in bed, the Sleep Station wants to make sure it's restful. To that end, this retailer has offered a full line of high quality mattresses since 2002.

Principal(s)

Jarrad McLeod

Product • Service

Retail mattress sales

Date Founded

2002

Number of Employees

8

Sales Growth

2010 - 2012 / 52.51%

Location

1731 South Texas Avenue
College Station TX 77840
Phone: 979.696.1255
www.thesleepstation.com

“Our main goal is to educate our customers on products and innovation in the industry,” says Jarrad McLeod. “We will not try to sell you something just to make a sale. We understand that a product that works for one person, may not work for the next.”

McLeod, a 2003 graduate of Texas A&M University, first began with the Sleep Station as an employee. In 2006, he seized an opportunity to become a partial owner of the company and in 2008, became the Sleep Station's sole owner.

“There are three national chain mattresses stores within one mile,” says McLeod. “But Sleep Station provides better service and no sales pressure tactics on customers.”

The company carries a large inventory of the top mattress lines: Stearns & Foster, Sealy, Posturepedic and Serta and is one of the largest Tempur-Pedic® mattress retailers in Central Texas, achieving Tempur-Pedic® Elite Retailer status, awarded to the most outstanding authorized dealers.

McLeod is proud to have been named among the “Best of the Brazos Valley” for mattress retailers seven times and says the smartest thing he ever did was to team up with his wife on television advertising. That decision was a wise one: the company will be expanding into a second location in July.

Swoboda Pest & Termite Control, Inc.

“I believe that the key to our success is hard work and a positive attitude. I don't believe in shortcuts. I build my business every day with every customer, big or small.”

Jerry Swoboda • *Swoboda Pest & Termite Control, Inc.*

Swoboda Pest & Termite Control began modestly in 2005 when Jerry Swoboda brought his passion for entomology and a desire to grow his own business to Bryan-College Station from his home in Corpus Christi.

Principal(s)

Jerry Swoboda

Product • Service

Pest Control Services and
Bedbug Detection

Date Founded

2005

Number of Employees

3

Sales Growth

2010 - 2012 / 50.28%

Location

100 West Brookside Drive,

Suite 009

Bryan, Texas 77801

Phone: 979.846.2009

www.pestcontrolincollegestation.com

“I bought a used pest control truck from a friend for \$75.00,” says Swoboda. “I lived in a cheap apartment in Northgate next to the mosque. Not knowing a soul, I began selling my services to business merchants and local residents.”

In the beginning, Swoboda focused on serving the multi-family and apartment complex industry with a consistent, proactive approach to eliminating and preventing unwanted pests to provide a steady cash flow.

“I believe the key to success in any business is customer service and a positive attitude,” says Swoboda. “Each and every one of our customers is important to us, and we let them know it by giving them consistent, high quality service with a good attitude.”

Swoboda expanded his client base to include restaurants and retail stores and today supports three employees who possess over 50 years of combined experience among them. Swoboda says the core values of Swoboda Pest & Termite Control are the same today as the day he started.

“We take care of more customers, so we also maintain a larger fleet, greater overhead and advertising costs and more equipment,” says Swoboda. “Deep down, though, I look at the work day the same as I did when I had my \$75 truck and one customer.”

Aerofit Health and Fitness Centers

“We always ask what our customers want us to deliver first, versus providing what we think the customers need.”

Larry Isham • *Aerofit Health and Fitness Centers*

The Aerofit name has been a part of the local health and fitness community for almost 30 years. With a focus on whole family fitness, Aerofit Health and Fitness Centers provide a full spectrum of facilities, services and activities. The company’s longevity is due, in part, to being flexible and adapting to a changing marketplace.

Principal(s)

Larry Isham and
Kathy Langlotz

“We struggled initially based on location and the fact that Texas A&M had taken most of the student members through the opening of its Rec center,” says Isham. “We were able to grow the business as we opened other locations.”

Product • Service

Health and fitness services

The first expansion of Aerofit Health and Fitness Centers was into the Carter Creek facility, which formerly was Royal Oaks Racquet Club. Then, Aerofit opened two express centers in what was formerly Anytime Fitness.

Date Founded

1984

Isham says the expanded footprint allowed the company to appeal to a wider range of customers throughout our community and a fifth location is under construction on Longmire Drive in College Station. He credits the company’s growth to both loyal customers and dedicated employees.

Number of Employees

110

Sales Growth

2010 - 2012 / 50.17%

“Surround yourself with good people who help offset any weaknesses you may have,” says Isham. “It is easier to build a business with good people and share in that success than to try to do it all yourself.”

Location

1900 West Villa Maria
Bryan, TX 77807
Phone: 979.823.0971
www.Aerofitclubs.com

The company’s owners, both graduates of Texas A&M University, are proud that Aerofit has been voted among the “Best of the Brazos” for ten years and is now among the fastest growing small businesses in the Brazos Valley.

“This is a great honor for Aerofit. The last few years have been very challenging, yet rewarding,” says Isham. “We have a lot to be thankful for in our recent success, especially given the recent business climate post-2008. We give thanks and praise to God for all that he has provided.”

THE BRYAN ROTARY CLUB CONGRATULATES



2013 Top 10 Fastest Growing Small Businesses in Brazos County

Cortiers Real Estate

Otis Instruments, Inc.

BCR - Brazosland Classic Realty

JB Knowledge Technologies, Inc.

The Pool Guy

Aggieland Green, Ltd.

Hotel Solutions, Inc.

The Sleep Station

Swoboda Pest & Termite Control, Inc.

Aerofit Health and Fitness Centers

AND

*Davis & Davis Lawyers, P.C. – Recipient of the
Anco Insurance Award for Lifetime Business Achievement*

*Dr. Duncan J. Maitland – Recipient of the
Research Valley Commercialization Rising Star Award*

BRYAN ROTARY CLUB/NEWMAN 10 WINNERS 1994-2012

2012

Fries Financial Services
Brazosland Classic Realty
JB Knowledge Technologies, Inc.
Kellen Commercial Interiors, Inc.
The Pool Guy
Fifth 'C' Fine Jewelry
Swoboda Pest & Termite Control, Inc.
Celebrity Spa & Salon
United Solutions, MSO
Keys & Walsh Construction LLC

2011

Republic Landscapes
Brazos Technology
JB Knowledge Technologies, Inc.
Ellis Custom Homes
Fries Financial Services
Fifth 'C' Fine Jewelry
La Voz Hispana
Zajonc Corporation
By Design Interiors
Ed Slovacek CPA PLLC

2010

Brazos Technology
The Ground Crew LLC
Brazos Valley Hearing Services
Chrome: A Salon Experience
Ed Slovacek CPA
JB Knowledge Technologies, Inc.
Fifth 'C' Fine Jewelry
Expressions Dance and Music
Ashford Square Realty LLC
Venus Pest Company

2009

J.P. Miles Construction Corp.
Chrome: A Salon Experience
Blue Baker
AgniTEK LLC
French Door Spa, Inc.
MacResource Computers and Service
B&B Laboratories Inc.
TDI-Brooks International, Inc.
Quick Internet Software Solutions
Keystone Millwork Inc.

2008

Stearns Design Build
AgniTEK
Chrome: A Salon Experience
Fitness Together Personal Training Studio
Dailey Electric, Inc.
MacResource Computers and Service
Blue Baker
Venus Pest Company
Zajonc Corporation
Landscape Expressions

2007

UK Advertising, Inc. (dba Infinity Pro Sports)
MacResource Computers and Service
TDI-Brooks International, Inc.
BCA Electric, LLC
JB Knowledge Technologies, Inc.
Bryan Signs, Inc. dba Sign Pro
Brazos Valley Office Solutions (BVOS)
Aggieland A/C & Heating
The Pharmacy Shop, Inc.
Redtail Equipment Rental, LLC

2006

Jefferson Christian Custom Homes
UK Advertising, Inc. (dba Infinity Pro Sports)
MacResource Computers and Service
Bryan Signs, Inc. (dba Sign Pro)
Wired Ranch Advertising, Inc.
Mitchell & Morgan, LLP
Keystone Millwork, Inc.
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Aggieland A/C & Heating

2005

UK Advertising, Inc. (dba Infinity Pro Sports)
MacResource Computers and Service
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Wired Ranch Advertising, Inc.
David Gardner's Jewelers
The Land Design Group
Christopher's World Grille
Kling Engineering & Survey
Aggieland A/C & Heating

2004

AES Employer Services, Inc.
Stearns Construction, Inc.
UK Advertising, Inc. (dba Infinity Pro Sports)
Fries Financial Services
Redtail Equipment Rental
AgniTek
Pride Cleaners
Gifts & Gab
A&K Custom Cabinets & Trim, Inc.
Capsher Technology, Inc.

BRYAN ROTARY CLUB/NEWMAN 10 WINNERS 1994-2012

2003

AES Employer Services, Inc.
Choice Home Health
Steamatic of the Brazos Valley
Pride Cleaners
JG Innovative Services
LaserSaver, Inc.
Kieschnick Construction
AgniTek
Brazos Record Storage
Honig's Southwest Whistle Stop

2001

C&J BBQ Market
MacResource Computers and Service
B&B Laboratories, Inc.
Best Interior Shutters & Blinds
TDI-Brooks International, Inc.
Brazos Blind & Drapery
LaserSaver, Inc.
Century 21 Beal
McDonald's Restaurants of B/CS
Café Capri

1999

Applied Computing Services, Inc.
McDougal & Company
Compuview Microsystems
Bryan Container Company
B&B Laboratories, Inc.
The Arkitex Studio, Inc.
TDI-Brooks International, Inc.
Med-Ox Specialties, Inc.
Entec Pest Management, Inc.
Green & Associates

1997

Med-Ox Specialties, Inc.
MacResource Computers and Service
Texas Computers & Networking Service
Arbin Corporation
A-Plus Computer Services, Inc.
Richard Smith Company
R.M. Dudley Construction Co., Inc.
Standard Automatic Fire Enterprises
LaserSaver, Inc.
Lynn Tech, Inc.

1995

Qualice Computer Corporation
Knowledge Based Systems, Inc.
Neutral Posture Ergonomics, Inc.
Century 21 Beal, Inc.
Advanced Home Health Services
Wicks & Sticks
W.W. Nichols, Inc.
Keta's Hallmark Shops
MicroAge Computer Center
Texas Digital Systems, Inc.

2002

AgniTek
Michael Kellett Photography
Steamatic of the Brazos Valley
Choice Home Care
Hurn Enterprises, Inc. (dba The Kyle House)
Brazos Record Storage
The Pharmacy Shop
Mobley Pool Company
AgriLogic, Inc.
Brazos Blind & Drapery

2000

Med-Ox Specialties, Inc.
Green & Associates
Climate Masters Heating & A/C
Texas Digital Systems, Inc.
Custom Interior Shutters
R.M. Dudley Construction Co., Inc.
Mobley Pool Company
LaserSaver, Inc.
Comet/Pride 1-Hour Cleaning
Witt's End

1998

Entec Pest Management, Inc.
Compuview Microsystems
Old Bryan Marketplace
R.M. Dudley Construction Co., Inc.
Bryan Container, Inc.
Med-Ox Specialties, Inc.
Applied Computing Services, Inc.
LaserSaver, Inc.
2D Construction, Inc.
POPabilities/Baskets on the Brazos

1996

Arbin Corporation
Standard Automatic Fire Enterprises
Texas Digital Systems, Inc.
Brazos Valley Animal Medical Center
C&D Copier Products, Inc.
R.M. Dudley Construction Co., Inc.
Neutral Posture Ergonomics, Inc.
Lynn Tech, Inc.
MicroAge Computer Center
Fan Brace, Inc.

1994

Qualice Computer Corporation
Neutral Posture Ergonomics
Style Craft Builders
Metrica, Inc.
ITS Tours & Travel
University Title Company
Messina Hof Wine Cellars
Wicks & Sticks
Computer Access
Talent Tree Personnel Services

Davis & Davis Lawyers, P.C.

The Anco Insurance Award for Lifetime Business Achievement is given to an established Brazos County business, recognizing longevity, customer service, community involvement and financial growth.

The year 2013 is an important milestone for Davis & Davis Lawyers, P.C. as the law firm celebrates 50 years of serving the people of Brazos County. Among the firm's 10 employees are two attorneys, three paralegals/legal secretaries and support staff members who offer legal services in the areas of personal injury, wrongful death, eminent domain (condemnation), business litigation and probate litigation.



"The business philosophy of Davis & Davis is to understand the needs of the client and to satisfy those needs within the bounds of the law in an expeditious, cost efficient and ethical manner," says Fred Davis. "We believe that we are in the business of providing personal service. Therefore, an abundance of personal interaction with the client is of vital importance."

The firm was created by A.W. "Head" Davis, Jr., a member of the class of 1945 at Texas A&M University. Davis left school to serve in the United States Army during World War II, where he received the Bronze Star, and then returned to Texas A&M in 1946 and graduated in 1948. After earning a law degree in 1950 from Southern Methodist University School of Law, he began his practice in Paducah, Texas and was elected County Attorney, then District Attorney of the 50th Judicial District of Texas. Davis then returned to Brazos County in 1963 and established his own law firm.

Davis remained engaged with his alma mater and served as a Director and President of the Texas A&M Association of Former Students in 1983. He also served as a Director of the Texas A&M Foundation and served as Chairman in 1990. In 2003, Davis was recognized as a Distinguished Alumnus and in 2005, he was elected to the Hall of Honor for the Corps of Cadets. Davis passed away in 2005.

His son, Fred Davis, a 1971 graduate of Texas A&M and Baylor Law graduate in 1972, joined the firm in 1977. Prior to that, he served as an assistant district attorney in Dallas County and became a chief felony prosecutor in 1975. Davis is certified as a specialist in the fields of Personal Injury Trial Law and Civil Trial Law by the State Bar of Texas Board of Legal Specialization.

W. Steven Steele, a 1974 graduate of Texas A&M and Baylor law graduate in 1977, joined the firm in 1988. Steven served in the United States Army as an attorney in the Judge Advocate General Corps from 1977 to 1980. Steven is Board Certified in Personal Injury Trial Law and Civil Trial Law by the State Bar of Texas Board of Legal Specialization.

Location

2900 Trophy Drive
Bryan, Texas 77802
Phone: (979) 776-9551
www.davisdavislaw.com

Beginning in 1963 and until 1977 when Fred Davis joined the firm, the firm was engaged in the general practice of law. The practice included commercial transactions, real estate, probate, estate planning, condemnation litigation, banking, business organization formation, and business litigation.

After Fred Davis joined the firm in 1977, the focus of the firm began to change to include more litigation, particularly personal injury and wrongful death litigation. The firm has now evolved to the point that it is almost entirely engaged in the practice of civil litigation.

"Head Davis had a folksy saying or words of wisdom for just about any situation that might be encountered in the practice of law or, for that matter, life," says Fred Davis. "One of the things that he frequently said to encourage us when we encountered a difficult situation was 'The practice of law is thrilling my boys, the practice of law is thrilling.' He was so right about that, the practice of law has been, and continues to be, thrilling."

Davis & Davis and its employees have been deeply involved with the community through personal service and financial contributions. To celebrate and commemorate the firm's 50th anniversary, the firm and Fred and Sue Ellen Davis will donate \$50,000 to local charitable organizations in 2013.

"We are thrilled about receiving the Lifetime Achievement Award. The high principles of Rotary (including the 4 Way Test) should be followed by every attorney in every situation," says Fred Davis. "To receive such a prestigious award from an organization of the stature of Rotary is a great honor. It is particularly gratifying to receive the Award on the 50th anniversary of the firm's founding by A.W. "Head" Davis."

**BRYAN ROTARY CLUB/
ANCO INSURANCE AWARD FOR LIFETIME BUSINESS ACHIEVEMENT**

PAST WINNERS

2012 - KBTX News 3	2004 - Producers Cooperative Association
2011 - The Insite Group, L.P.	2003 - Acme Glass
2010 - C.C. Creations LTD	2003 - Newman Printing Company (Honorary)
2009 - Bryan Broadcasting Corp.	2002 - University Title Company
2008 - Tom Light Chevrolet Co., Inc.	2001 - The Eagle
2007 - David Gardner's Jewelers	2000 - St. Joseph Regional Health Center
2006 - Wells Fargo Bank	1999 - The Adam Corporation/Group
2005 - Britt Rice Electric, LP	1998 - First National Bank

Dr. Duncan J. Maitland

Founder and CTO, Shape Memory Therapeutics Inc.

Member, Research Valley Funds, LLC and Aggie Angel Network

Associate Professor-Biomedical Engineering, Texas A&M University

Senior Scientist, Texas A&M Institute for Preclinical Studies

Director of Graduate Programs, Texas A&M University-COE/BME



The Rising Star Commercialization Award is given to individuals in the Research Valley recognizing them for their entrepreneurial spirit and introductory work in taking ideas to the marketplace.

The awardees are celebrated for demonstrating outstanding business innovation and involvement in technology commercialization, which results in advancing the knowledge in his or her field.

The awardees have exemplified vision, strong character and leadership in the face of business uncertainty while serving as role models to encourage innovation in the wider community.

Location

1511 South Texas Avenue,
Suite 202
College Station, Texas 77840
Phone: 979.595.4426
www.shapemem.com

“There are a lot of people walking around with aneurysms that are untreatable...my hope is to build a company that commercializes a game-changing therapy that lessens the risks of aneurysm ruptures, increases patient safety, and makes an impact on human health care.” Dr. Duncan J. Maitland

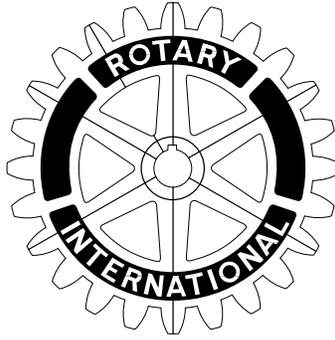
Engineers seldom do brain surgery, but biomedical inventors such as Dr. Duncan Maitland are working to give the international surgical community a new tool to treat potentially deadly effects in blood vessels deep inside the brain and elsewhere. A valued member of Texas A&M University’s Dwight Look College of Engineering, Dr. Maitland is a high-caliber medical technology researcher, device engineer, and entrepreneur recruited from California’s Lawrence Livermore National Laboratory in 2008 as part of the Texas Emerging Technology Fund. Touted as a ‘rock star’ in the biotechnology world, his commercialization work on a new class of smart biomaterials to treat aneurysms that have no chance of being treated under existing technologies prompted the venture launch of Shape Memory Therapeutics Inc. – the company’s breakthrough product is the first known to be used in humans.

Dr. Maitland’s world-renowned talent and passion for pushing the boundaries of new discovery and technology commercialization stands out among his peers. His providing a positive classroom experience to train the next generation of engineering leaders is setting a higher standard of excellence at Texas A&M, helping the biomedical engineering program to be one of the most-respected programs in the nation. Dr. Maitland also generously mentors other emerging medical device companies, as well as provides early-stage investment funding to bring innovations to the marketplace. “I take on diseases or clinical problems as my driving motivation...sometimes you have to push and champion your work farther than most would be comfortable with.”

BRYAN ROTARY CLUB/RESEARCH VALLEY COMMERCIALIZATION RISING STAR AWARD

PAST WINNERS

2012 - Andrew L. Strong
2011 - James Y. Lancaster
2010 - Dr. Mark W. Lenox
2009 - Dr. John Criscione
2008 - Dr. Mark Holtzaple
2007 - Dr. Michael Jacox



Bryan Rotary Club



Newman Printing Company, Inc.



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