



# Live Steam

## Rotary Club of Pittsburgh, District 7300

Chartered in 1911 as the 20th Club. Today, one of 33,135 worldwide.

Volume LXXXX

# 459

January 25, 2012

### ROTARY BUSINESS CENTER & CLUB OFFICE

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#### Hours:

Monday-Friday | 8:30am-5:00pm

*Rotary is a leader in  
making Pittsburgh  
a place where every  
young person has  
an opportunity  
to succeed.*

### ROTARY LEADERSHIP 2011-2012 Officers

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www.rotary.org

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www.district7300.org

### LAST MEETING: 1/18/12

By: *Bill Meyer*



The meeting was called to order by President **ANDY DLINN**. The invocation was given by **PATTY DeMARCO**, who brought up some familiar and poignant comments by Martin Luther King. **LINDA FISCHER** led us in the pledge and the singing of "She'll Be Coming 'Round the Mountain," accompanied by **JIM HALL** on the piano.

**ANDY** told us that a recap of last week's meeting appeared in the Tribune-Review and if you are interested it can be found online. He also asked that members respond to his feedback questionnaire. The Board feels it is important to understand the members' desires, wishes, and comments and the feedback responses are read and acted upon. **ANDY** reminded us that this year we are concentrating on membership and that we have had lots of leads from our campaign already, but we need help to bring these people to a luncheon. If you can help, please contact the Rotary office and volunteer to bring a lead to lunch.

**KARL OHRMAN** spoke about the meeting to be held on February 8th, which is the Pittsburgh Business Ethics Award Meeting. The meeting will be held on the 17th floor of the hotel. The finalists for awards are for Large Companies Eaton Corporation, Honeywell Electronic Materials and Waste Management; Medium Companies: ARDEX Americas, IntegraCare Corporation and Mascaro Construction Company; Small Companies: Baker's Waterproofing, Sarris Candies and Sauereisen Inc. The Keynote speaker will be J. Brett Harvey, CEO of Consol Energy. Registration begins at 11:30 and the meeting starts at noon sharp, instead of our usual 12:30 beginning time. The meeting will end at 1:30. **Reservations are required by February 3rd.**

**BEN LUFFEY** then spoke about our Ethics Symposium meeting for high school students which will be held at Duquesne University on February 29th. Again, reservations are a must and there will be no meeting at the hotel on that date.

**RAY AMELIO** then introduced our speaker, David Shirley. Our speaker, who had a very distinguished and successful career in sales, gave it up a year ago in order to write a book and to become a motivational speaker, teaching people how to become more successful in whatever their chosen profession happens to be. He has essentially a four step process to develop confidence. He felt most successful people are people who are the most confident. The first step he calls "Mind, Body and Soul" and what he means by that is upgrade your skills (and this involves the mind), keep your body in good shape, and determine what is the most important thing in the world to you and strive to do it (and this he calls "Soul"). You have to have all three in order to succeed. The second step is to collect in your own posse of people those who will inspire you and stay with them so that you will become inspired. The third step is to have the courage to proceed. And the fourth step is action. Without action results cannot occur. Results will occur when people do things frequently and competently, which results in success.

David spoke about meeting and interviewing four very successful people from completely different backgrounds and in completely different occupations. He found that all four were very confident people and he felt that that was one of the main reasons that they all succeeded. He reminded us; however, that confidence and arrogance are not related. He ended his speech with a simple 4F reminder: Fair, Friendly, Firm and Frank.



### NEXT MEETING

Date: January 25, 2012

Speaker: Mike Smith

Topic: Chuck Tanner Event Wrap-Up Meeting





# It's a Great Day for Rotary!

## UPCOMING EVENTS & MEETINGS

Event: Chuck Tanner Committee Meeting  
 Date: February 6th  
 Time: 10:30 am – 1:30 pm  
 Location: Rivers Club

Event: Caring Habits  
 Date: February 14th  
 Time: 9:00 am  
 Location: South Hills Middle School

## FUTURE PROGRAMS

**WEDNESDAY FEBRUARY 1ST**  
 Craig Koryak  
 CPA  
 Kline, Keppel and Koryak

**WEDNESDAY FEBRUARY 8TH**  
 Pittsburgh Business Ethics Awards  
 Keynote Speaker:  
 J. Brett Harvey  
 CEO, Consol Energy, Inc.

**WEDNESDAY FEBRUARY 15TH**  
 To Be Determined

**100% ATTENDANCE FOR DECEMBER 2011**

Ray Amelio	Alan McIvor
Kirk Chambers	Cherie Moshier
Phyllis Comer	Scotti Mulert
Richard Dixon	Patty Naleppa
Andy Dlinn	Dolores Nypaver
Linda Fischer	Karl Ohrman
Ryan Gartrell	Dan Poirier
Jim Hall	Larry Story
Dick Kann	Guy Tumolo
Jack Kerr	Al Wells
Jim Ludwig	P.K. Weston
Robin Zoufalik	

*Club President Andy Dlinn exchanges banners with Stephen Staresinic, visiting Rotarian from the Rotary Club of Stuttgart Germany*

**BIRTHDAYS**

Jim Jacobs..... January 25th  
 Wynne Fedele..... January 25th  
 Ralph Manning..... January 28th

**CLUB ANNIVERSARIES**

Russ Kemerer ..... 22 years

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*Rotarian: Saul Kurtz of Blessed Memory*

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*For more information about the Rotary Club of Pittsburgh or if you're interested in joining, visit our website at [www.pittsburghrotary.org](http://www.pittsburghrotary.org) or call the Rotary office at (412) 471-6210.*