

Chartered in 1911 as the 20th Club. Today, one of 33,135 worldwide.

Volume LXXXX

459

January 25, 2012

ROTARY BUSINESS CENTER & CLUB OFFICE

555 Grant Street, Suite 328 Pittsburgh, PA 15219 (412) 471-6210 fax (412) 471-6211 office@pittsburghrotary.org www.pittsburghrotary.org

Hours:

Monday-Friday | 8:30am-5:00pm

Rotary is a leader in making Pittsburgh a place where every young person has an opportunity to succeed.

ROTARY LEADERSHIP 2011-2012 Officers

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Ray Amelio, President Elect
Greg Boulos, 1st VP
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Mark Uebele, Treasurer
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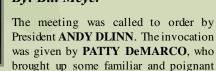
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www.rotary.org

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LAST MEETING: 1/18/12

By: Bill Meyer



comments by Martin Luther King. LINDA FISCHER led us in the pledge and the singing of "She'll Be Coming 'Round the Mountain," accompanied by JIM HALL on the piano.

ANDY told us that a recap of last week's meeting appeared in the Tribune-Review and if you are interested it can be found online. He also asked that members respond to his feedback questionnaire. The Board feels it is important to understand the members' desires, wishes, and comments and the feedback responses are read and acted upon. ANDY reminded us that this year we are concentrating on membership and that we have had lots of leads from our campaign already, but we need help to bring these people to a luncheon. If you can help, please contact the Rotary office and volunteer to bring a lead to lunch.

KARL OHRMAN spoke about the meeting to be held on February 8th, which is the Pittsburgh Business Ethics Award Meeting. The meeting will be held on the 17th floor of the hotel. The finalists for awards are for Large Companies Eaton Corporation, Honeywell Electronic Materials and Waste Management; Medium Companies: ARDEX Americas, IntegraCare Corporation and Mascaro Construction Company; Small Companies: Baker's Waterproofing, Sarris Candies and Sauereisen Inc. The Keynote speaker will be J. Brett Harvey, CEO of Consol Energy. Registration begins at 11:30 and the meeting starts at noon sharp, instead of our usual 12:30 beginning time. The meeting will end at 1:30. Reservations are required by February 3rd.

BEN LUFFEY then spoke about our Ethics Symposium meeting for high school students which will be held at Duquesne University on February 29th. Again, reservations are a must and there will be no meeting at the hotel on that date.

RAY AMELIO then introduced our speaker, David Shirley. Our speaker, who had a very distinguished and successful career in sales, gave it up a year ago in order to write a book and to become a motivational speaker, teaching people how to become more successful in whatever their chosen profession happens to be. He has essentially a four step process to develop confidence. He felt most successful people are people who are the most confident. The first step he calls "Mind, Body and Soul" and what he means by that is upgrade your skills (and this involves the mind), keep your body in good shape, and determine what is the most important thing in the world to you and strive to do it (and this he calls "Soul"). You have to have all three in order to succeed. The second step is to collect in your own posse of people those who will inspire you and stay with them so that you will become inspired. The third step is to have the courage to proceed. And the fourth step is action. Without action results cannot occur. Results will occur when people do things frequently and competently, which results in success.

David spoke about meeting and interviewing four very successful people from completely different backgrounds and in completely different occupations. He found that all four were very confident people and he felt that that was one of the main reasons that they all succeeded. He reminded us; however, that confidence and arrogance are not related. He ended his speech with a simple 4F reminder: Fair, Friendly, Firm and Frank.



NEXT MEETING

Date: January 25, 2012 Speaker: Mike Smith

Topic: Chuck Tanner Event Wrap-Up Meeting





UPCOMING EVENTS & MEETINGS

Event: **Chuck Tanner**

Committee Meeting

Date: February 6th

Time: 10:30 am - 1:30 pm

Rivers Club Location:

Event: Caring Habits Date: February 14th

Time: 9:00 am

South Hills Middle School Location:

FUTURE PROGRAMS

WEDNESDAY FEBRUARY 1ST

Craig Koryak

CPA

Kline, Keppel and Koryak

WEDNESDAY FEBRUARY 8TH

Pittsburgh Business Ethics Awards Keynote Speaker: J. Brett Harvey CEO, Consol Energy, Inc.

WEDNESDAY FEBRUARY 15TH

To Be Determined

BIRTHDAYS

Jim Jacobs..... January 25th Wynne Fedele January 25th Ralph Manning..... January 28th

CLUB ANNIVERSARIES

Russ Kemerer 22 years

For more information about the Rotary Club of Pittsburgh or if you're interested in joining, visit our website at www.pittsburghrotary.org or call the Rotary office at (412) 471-6210.

100% ATTENDANCE FOR DECEMBER 2011

Ray Amelio Alan McIvor Kirk Chambers Cherie Moshier Phyllis Comer Scotti Mulert Richard Dixon Patty Naleppa Andy Dlinn Dolores Nypaver Linda Fischer Karl Ohrman Ryan Gartrell Dan Poirier Jim Hall Larry Story Dick Kann

Guy Tumolo

Jack Kerr Al Wells Jim Ludwig P.K. Weston

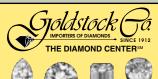
Robin Zoufalik



Club President Andy Dlinn exchanges banners with Stephen Staresinic, visiting Rotarian from the Rotary Club of Stuttgart Germany



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> Rotarian: Saul Kurtz of Blessed Memory



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