

James Lawson and Angela Inzerillo from The Capital Coaching Group will discuss Networking on Thursday, August 1.

James Lawson and Angela Inzerillo are results-oriented Business Coaches who specialize in helping small business owners increase profits by overcoming challenges in sales, marketing, strategy and productivity.

Prior to opening their Coaching practice in 2009, James and Angela spent over 20 years as sales and management executives within Fortune 500 companies such as 3Com, VeriSign and Western Digital. Each received numerous awards for developing new business operations and over-achieving revenue goals. During their careers, they collectively obtained over \$1.7B in new revenues.

In 2009 they took their expertise to the small business market and launched their Business Coaching practice focused on transforming small businesses and executive teams to achieve superior business results. Each program they offer is custom designed to the specific needs of the client ranging from one-to-one and group coaching to strategic organizational planning.

In addition to being active members of their community, they both hold Board of Director positions at their local Chambers of Commerce – Angela at the Greater Reston Chamber and James at the Dulles Regional Chamber and the Executive Board of the Innovative Solutions Consortium.

Angela and James continue to host free seminars to business owners on a monthly basis to help them identify and deal with the roadblocks they face from sales and marketing to hiring and keeping good employees. James uses a blend of instructional teaching and motivational speaking providing dynamic seminars focusing on the areas of Sales and Marketing, Differentiation, Strategy and Goal Setting, Productivity and Financial acumen.

Originally from Long Island, New York, Angela received her Business Degree from the University of Richmond. James has a Degree in Engineering for the Institute of City and Guilds, London. They currently live in Fairfax with their 2 Siberian Huskies – Misha and Starbuck.

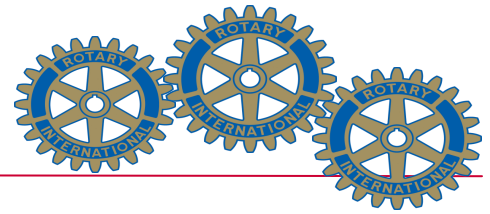
Agenda:

1. Pledge of Allegiance
2. Invocation
3. Lunch
4. Introduction of Guests
5. Club Announcements
6. Guest Speaker Presentation
7. Upcoming Events
8. 50:50 Drawing/Happy Talk
9. Four-Way Test
10. Adjourn 1:15 PM
11. BOD Meeting – following Club Meeting when scheduled.

The Four-Way Test

“Of the things we think say or do:

- 1) Is it the TRUTH?
- 2) Is it FAIR to all concerned?
- 3) Will it build GOODWILL and BETTER FRIENDSHIPS?
- 4) Will it be BENEFICIAL to all concerned?”



PLANNING MEETING

WHERE:

Saturday, August 10, 2013
2:00 PM - 5:00 PM

WHERE:

INOVA Loudoun Hospital
44045 Riverside Parkway

2nd Floor Patient Education Room
Leesburg VA 20176

CONTACT:

Justina Dee, justinadee@gmail.com

Quote for Today

“Any intelligent fool can make things bigger and more complex. It takes a touch of genius and a lot of courage to move in the opposite direction.”

- *Albert Einstein*



Happy Anniversary Justina Dee and Adam Benware—Aug. 2!

The Rotary Club of Ashburn, VA Board of Directors 2013-2014

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www.rotaryclubofashburnva.org

Upcoming Meetings & Special Events

August 1: James Lawson and Angela Inzerillo—The Capital Coaching Group—Networking

August 8: Jack Levenson—Aquayuda Organization

August 15: Ted Miller - Citadel Credit LLC—Identity Theft Protection and Fundraiser

Weekly Greeter Schedule:

August 1: Marc Benezra

August 8: Robert Brown

August 15: Linda Carducci

Note: All Meetings, unless otherwise noted, will be held at the 1757 Golf Club from 12:00 to 1:15 PM.