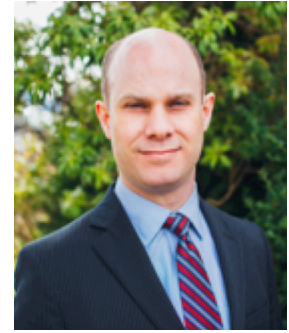


JOSHUA M. PIERSON

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OBJECTIVE:

I am highly motivated to obtain progressively responsible employment where I can contribute my skills, knowledge and education to a career for many years to come. I am particularly interested in Banking, Management, Human Resources, and Financial Services.

OVERVIEW:

I have several years experience in insurance, consultative sales, customer service, cash handling, and business administration. I also have experience speaking before the public and have proven networking and marketing competence. I am a recent MBA graduate and thrive in independent and team environments requiring strong mediating, problem solving, and strategizing skills.

WORK EXPERIENCE:

- | | | | |
|------------------------|--|-------------------------------------|---------------------------------|
| 05/2010—Present | Insurance Agent | Independent | Snohomish/Bellingham, WA |
| | <ul style="list-style-type: none">• Acts as liaison between client and insurance companies in person and by telephone; providing information; taking applications for insurance policies, and preparing applications for approval.• Conducts seminars/workshops on insurance related topics, and other marketing efforts.• Adheres to Anti Money Laundering (AML) and other federal and state insurance regulations. | | |
| 01/2017—04/2017 | Tax Preparer | Liberty Tax Service | Bellingham, WA |
| | <ul style="list-style-type: none">• Prepared tax forms for individuals, families, and business owners during 2016 tax season.• Uncovered potential deductions and credits and advised against potential tax liabilities.• Gained familiarity with the IRS Tax Code and how to advise clients on the tax implications of their filing. | | |
| 11/2011—08/2013 | Postal Clerk | United States Postal Service | Burlington, WA |
| | <ul style="list-style-type: none">• Gained valuable cash-handling and customer service experience while working in a fast-paced environment; assisted customers with all postal products and money orders. | | |
| 08/2007—01/2010 | Metals Trader/Owner | Columbia Environmental Group | Bellingham, WA |
| | <ul style="list-style-type: none">• Handled all aspects of an international scrap metals trading company.• Established relationships with 200+ clients within 6 months through networking and direct solicitation.• Increased the company's gross sales by \$200,000 within the first year. | | |

EDUCATION:

- | | | | |
|------------------------|---|--------------------------------------|-----------------------|
| 02/2015—11/2016 | Master of Business Administration | Trinity Western University | Langley, BC |
| | <ul style="list-style-type: none">• MBA concentration: International Business | | |
| 09/2004—06/2006 | Bachelor of Arts | Western Washington University | Bellingham, WA |
| | <ul style="list-style-type: none">• Major: Human Services | | |

MILITARY:

- Served honorably in the US Army in support of infantry and field artillery in South Korea and Ft. Sill, OK.