

ROTARY CLUB OF NANAIMO

“COGS”



Volume 96, Number 12

4,695th Meeting

Friday, September 18, 2015



Local entrepreneur, Morgan Carey, tells Rotarians about his business successes with the various companies he has started and his visit to the business television show “Dragons’ Den”

Club Meeting Friday at 12:00 p.m.
at the Coast Bastion Inn
CLUB OFFICERS 2015-2016
 President ----- Lila Tanner
 Vice President ----- Janeane Coutu
 Secretary ----- Bob Janes
 Treasurer ----- Lynne Pankratz
 President Elect ----- Debbie Narver
 Immediate Past President ----- Bob Wilson



Serving Our Community Since
May 1, 1920 - Charter Number 43
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Meeting Notes from September 11th

by Derek Lewis

Due to a timing mix-up with our guest speaker, **Morgan Carey** from Real Estate Webmasters, **President Lila** advised the Club that we would start the meeting and have our guest present prior to eating lunch.

President Lila Tanner asked the Club to stand and face the flag for the singing of O'Canada. **Richard Finnegan** provided the invocation.

After our guest's presentation, we proceeded with the regular meeting agenda.

President Lila asked the General Manager of the Coast Bastion Inn, **Richard Boustead**, to provide us with some recent developments at the hotel.



Hotel manager
Richard Boustead

On Wednesday, September 2nd, a pipe burst in one of the guest suites on the 3rd floor of the hotel, resulting in major floor damage to several rooms on the 3rd floor, the 2nd floor meeting rooms, the lobby, and the hotel restaurant, Minnows, which will be closed indefinitely. The hotel is currently in the process of drying everything out so that the insurance company can come in and assess the damage. The loss of the 2nd floor meeting rooms may result in our Rotary Club having to be relocated to a different venue while the damage is being repaired, but Richard assured us that they would make the arrangements should this occur.

New Member Inducted

President Lila then asked **Richard Finnegan** to come forward to induct new club member



Bright (Jinjiang) Zhang to our Club.



Bright dressed in traditional Chinese costume for a Cultural Society event

Bright was originally from China, but lived in Singapore from 1998 to 2010 before immigrating to Canada in 2010. Bright settled in Nanaimo in 2011 and now works in the building material manufacturing industry and now also provide project management services after completing carpentry courses at VIU.

Locally, Bright is the Chairman of

the *Nanaimo Chinese Cultural Society* and is a member of St. Andrew's Church. His interests are golfing, fishing, and hiking. Bright's wife was a physician in China and is now a registered physiotherapist in Canada. His son lives and works in Vancouver. Richard pinned Bright's Rotary pin on his lapel and welcomed him to our Club.



Next, **President Lila** asked **Jacob Campbell**, a recent graduate of Barsby Secondary School here in Nanaimo, to come forward and provide the Club with the highlights



Jacob Campbell

of the 4-day Adventures in Forestry and Environmental Studies program in Prince George in May 2015. Jacob advised the Club that program was much more interesting than he thought it would be and outlined school options and job opportunities in this industry. They visited a sawmill, a tree nursery, a pulp mill, the air tanker base, the Wood Innovation and Design Centre, CNC, and UNBC. Jacob was very interested in the equipment used and the engineering of how they did things.



Ross White called for the introduction of visiting Rotarians and guests. There were no visiting Rotarians, but there were four guests:

Lynne Pankratz introduced one of her business partners, **Barb Carle-Theison**; **Bob Fenty** introduced **Jacob Campbell**; **Richard Finnegan** introduced **Stephanie Brown**, the

executive assistant of our guest speaker, **Morgan Carey**; and finally **Guenter Raedler** introduced his business partner, **David Mazzon**.

Club Birthdays: **Susie Stephens** on September 12th. Anniversaries: **Carey McIver** and **Annabel Kirby**, 9 years on September 16th; Club anniversaries: **Lila Tanner**, 14 years on September 14th and **Bob Wilson**, 21 years on September 16th.

At this point Sgt-at-Arms **John Shillabeer** interrupted the meeting so that everyone could finally eat some lunch. Thank you John!

Announcements:

Ross White advised that he had left a stack of rack cards for membership recruitment on each table. He encouraged all Club members with businesses to take some back to the office and leave them where their customers could see them.

Sergeant-at-Arms:

The Sergeant-at-Arms this week was **John Shillabeer**, who after saying he was not going to fine anyone, fined himself for losing an argument with his band saw and cutting halfway through the tendon on his right index finger.



In sticking with his tradition, John has a quiz, this one about local history:

When was the recipe for the Nanaimo Bar first published? 1953

What happened on January 1, 1922 that affected everyone in North America? Changed driving to the other side of the road.

What happened on 1962 in this Club's history? The Club handed Bowen Park over to the City of Nanaimo.

What was the former name of Nanaimo? Coalville Town.

Happy/Sad Bucks:



Douglas Anderson had \$2. One to congratulate Lila and the other to apologize for not being more helpful earlier.

Wendy Pratt had a happy dollar to welcome **Bright Zhang** to our Club.

Helen Blackmore had a happy dollar that her grandson **Andrew** had graduated from state school in Ohio

with his PhD.

Ross White had a thankful dollar for Donna Hais' son and his friend come by with a truck to help him move a stationary bike.

Draws:

Table stakes were won by one of our guests, **Jacob Campbell**. The 50-50 Card Draw was won by **Lynne Pankratz**, who drew the five of spades, which was right next to the ace. The 50-50 pot is estimated to be about \$200 now, and will keep growing until it is won.



Real Estate Web Masters

Reported by Joyce Smith

Richard Finnegan introduced **Morgan Carey**, who



Speaker Morgan Carey and his assistant Stephanie Brown

was recently named as one of the 200 most powerful people in real estate. Morgan is CEO of Real Estate Webmasters Inc. Morgan grew up and went to school in Nanaimo, he later graduated from university after studying abroad and finding a unique

passion in search engine marketing. He founded Real Estate Webmasters in 2004. The award-winning company has been a rising star in the community and now boasts over 200 employees in three offices. Morgan owns 3 businesses and 5 buildings in Nanaimo. One business his REWSTERS restaurant offers his employees ½ off on all meals.

In 2013, Webmasters was awarded the workplace excellence award by the Greater Nanaimo Chamber of Commerce.

In 2014, **Morgan Carey** appeared on *CBC's Dragons' Den*, securing a record breaking \$40,000,000 valuation for which he subsequently turned down for an even larger deal with a new US partner when he presented at *Shark's Den* and made a deal for 5% of the business. His company has grown by 50% per year and he hopes to have gross revenue of \$20,000,000 in 2015.

Morgan is a resident of Nanaimo and has overcome several challenges in his teen years, which includes becoming a father at 15 and later adopting his younger brother. Morgan wants to give back to his community. He promotes getting involved in charities to his employees. The employees vote to decide which charity will get \$3,000 (which was a matching effort with employees). Morgan saved *Heritage Days* in Nanaimo by being the key sponsor for *Heritage Days* with a \$20,000 donation.

Ian Williams thanked the speaker, presenting Morgan with the coveted hand made Rotary pen.

ATTENDANCE

By Bob Janes

Attendance for Sept 11th was 50%

We missed Rotarians

Ali, W. Anderson, Blinston, Canteilon, Coutu, Cowling, Gerrand, Y. Gosselin, Hais, Hammond, Heisterman,

King, Knutsson, Lessan, Narver, Patrick, Ramos, Ross, Ryan, Salem, A. Smith, K. Smith, Walker, Wilson

Guests:

Jacob Campbell, Barb Carle Theisson, Morgan Carey, Stephanie Brown, David Mazzon

Wedding Anniversaries

Brenda Grice & Douglas Anderson, 18 yrs, Sept. 20

John & Diane Salem, 41 years on Sept. 20th

Club Anniversaries

Wayne Anderson, 11 yrs on September 24th

Basic Education and Literacy Month - D.G. Rose Bowman

As of this writing Leon and I have visited 30 clubs. The welcome and the hospitality is very humbling and much appreciated. Basic Education and Literacy programs are alive and thriving in all of the clubs we have visited so far; I am sure this is true also in future clubs.

- **SCHOLARSHIPS to LOCAL STUDENTS.** 100% of the local clubs we have visited to date give scholarships to students in their local schools and where they exist also in the colleges. Would not it be great if we had a total value for all the local scholarships in our district! It has to be in the hundreds of thousands of dollars.
- Many clubs honor their speakers by presenting a book to a local program for Literacy for young students. I am always honored to sign the book given in my honor.
- Many clubs provide dictionaries for the third grade students in their service area. This is a real printed dictionary, not an online dictionary.
- We have clubs who provide mentoring for challenged students at their local school. What a concept, help those struggling students when they are early in their education experience so they can succeed.
- We have clubs whose members read to the young students to trigger their interest in reading.
- Gig harbor rotary members are encouraged to spend just one hour each week mentoring and encouraging young students who are challenged.

- The Bremerton rotary's aVid program is outstanding. In their class of 2015 all 24 of the students in the mentoring program are college bound receiving over one million dollars of scholarship offers. The Rotarians spend just an hour a week with the assigned student. You can visit the House of Friendship at the 2016 District Conference to learn more, or just phone up a Bremerton Rotarian.
- Some clubs provide laptops for students who can't afford their own.
- Many clubs including my own Chehalis Rotary provide back to school backpacks loaded with appropriate school supplies so the disadvantaged and homeless students can begin school on the same level as your and my children and grandchildren will begin school.
- Judy henderson, Olympia Rotary is the district Literacy chair. 360-481-5949. judy@hendersonlaw.net. Judy would love to answer any of your questions and share ideas from across the district.



WEEKLY CLUB PROGRAMS & MEMBER DUTIES

MEETING DATE	Friday, Sept 18th	Friday, Sept 25th	Friday, October 2nd
GREETERS	Wayne Anderson, Charles Ramos, Henry Jiang	Barbara Blinston, Ellen Ross, Bill King	Ed Borisenko, Joan Ryan, Moe Lessan
CASHIER	Ed Borisenko	Ed Borisenko	Henry Jiang
SGT-AT-ARMS	Bob Fenty	Dave Hammond	John Heisterman
INVOCATION	Susan Gerrand	Moe Lessan	Joan Ryan
HEAD TABLE	President Lila, Phillip Lucas, Dave Hammond, Charles Ramos, Wayne Anderson, Henry Jiang	President Lila, Carey Powell, Ross White, John Salem, John Shillabeer, Jane Currie, Dave Connolly	President Lila, Andy LaCroix, Frank Shoemaker, Joan Ryan, Ed Borisenko, Moe Lessan
INTRO GUESTS	Ian Williams	John Salem	Douglas Anderson
INTRO SPEAKER	Dave Hammond	Ross White	Frank Shoemaker
PROGRAM	Tilray: Medical Marijuana <i>Phillip Lucas</i>	The Dark Side of the Rainbow <i>Carey Powell</i>	The Business: Nanaimo Casino <i>Andy LaCroix</i>
THANK SPEAKER	Susie Stephens	Carey McIver	Dave Connolly