

Meet Paul Tsai

Introduction by Joel Paget

It is my pleasure to introduce to you Paul Tsai, classification Financial Services – Real Estate. Paul, for the last three years, has been a charter member of a Rotary club in the Minato area of Toyko, Japan where he served as the international committee chair. He is sponsored by Burr Stewart and David Fain, who we thank.



Paul spent his third grade in Taiwan, but moved to the United States with his family when he was ten years old. The family initially lived in Connecticut before settling in Los Angeles. He has a mechanical engineering degree from UCLA and a MBA from Carnegie Mellon University. Paul is fluent in Chinese and Japanese.

Paul relocated in December of 2016 to South Bellevue with his spouse and two children, who are nine and six years old. He is the owner of Clear Fountain LLC which manages multiple investment properties. Besides real estate, Paul manages equities investments. Paul was at Fidelity Investments where he started as an equities analyst for Japanese equities. He then founded Fidelity's Shanghai office and served as the director of research of greater China. Following that he was the director of research for Japan. Paul also managed an internal Japanese fund. Prior to entering the financial industry, Paul was a strategy consultant for Mars & Co working on projects in Asia.

Paul met Burr Stewart while working on a Rotary global grant project co-sponsored by the Seattle Rotary club to help refugees in the greater Seattle area. Paul is interested in getting to know more about the greater Seattle community, giving back to the community, and discussions about business, economics, and investments. As a bonus, he brings a tremendous amount of knowledge of Asia and finance in general.

Please welcome Paul Tsai, classification Financial Services – Real Estate.