

# Meet Reggie Woods

*Introduction by Connie Miller*

It is my pleasure to introduce you to Reggie Woods, Classification Banking.

Reggie is a Senior Vice President of Relationship Management with Bank of America's Commercial Bank. He enjoys his work immensely, helping to solve complex business problems with a large variety of people from diverse backgrounds. Whether it results in a sale or not he likes the challenge... Every problem and every day is a little different.

When I asked him what he would like us to know about him, he said "SERVICE." He said that he knew that business networking at Rotary is helpful, but he is joining because of the service opportunities Rotary provides.

Reggie said he is a product of the service others provided him and his family: he grew up in a relatively poor, single-parent family. He felt blessed that there was, for his family, a community of service that made them feel supported - whether a gift left on the doorstep at Christmas or if his mother had to work late, someone would come in to stay with him.

Reggie's fire in the belly is to give back by ensuring kids and families needing support get it. Remembering his own struggles as a young man, Reggie has a passion for coaching and mentoring troubled young men. He shares his experience and equips them with skills, knowledge and professional development tools, currently through the Boys and Girls Club. When he lived in California he worked with a number of others to raise funds for local non-profits. Their organization is called 9/10 (nine-tenths), because they understood that 90% of the needs of a non-profit is funding. Reggie's group realized that they did not have a lot of time to contribute but they understood financing and where to find the funding. Here in the Seattle area he has been a Director and Board Member of the non-profit, Mama's Hands. This organization provides quasi-transitional housing for families experiencing domestic abuse and homelessness. In addition they give the recipients coaching, counseling and personal finance classes with self-sufficiency as the goal. The secret sauce is the way in which the organization is able to connect the recipient with their family and friends, creating a strong, supportive network for the future.

Reggie is married, he and his wife have three little daughters under seven years old. They live in Sammamish and love to mountain bike and hike. Though they are planning family trips to New Zealand and Europe to explore new trails, so far they feel that the Pacific Northwest is the very best place to mountain bike because of all of the trails right here.



Reggie's long range goals include staying with Bank of America as he loves his job, exploring his entrepreneurial bug both within and outside his job, and finding one or two non-profit board opportunities that focus on some combination of youth, education and sports.

Thank you for joining Seattle #4 and thank you to your Proposers Trent Mummery and Corinne Cavanaugh.