

Global Grant Application

GRANT NUMBER
GG2095476

STATUS
Draft

Basic Information

Grant title

Creating Prosperity for Guatemalan Women in Poverty

Type of Project

Humanitarian Project

Address community needs and produce sustainable, measurable outcomes

Primary Contacts

Name	Club	District	Sponsor	Role
Brian Sullivan	San Mateo	5150	Club	International
Gerardo Diaz Palomo	Mazatenango	4250	Club	Host

Committee Members

Host committee

Name	Club	District	Role
------	------	----------	------

International committee

Name	Club	District	Role
------	------	----------	------

Do any of these committee members have potential conflicts of interest?

No

Project Overview

Tell us a little about your project. What are the main objectives of the project, and who will benefit from it?

This Global Grant will empower 275 women who run small businesses in Guatemala with the skills and resources to pull themselves and their families out of poverty. Our implementation partner for this project, Fundacion Namaste Guatemala (FNG), has 11 years of experience supporting women to dramatically increase

their profits through their Creating Prosperity Program (CPP). The program empowers women entrepreneurs to formalize their business models, organize their finances, and dramatically increase their profits throughout their lives.

This project will serve women in the Suchitepéquez and Boca Costa of Solola Departments of Guatemala. Poverty in this area is rampant, the population is predominantly Mayan, and gender inequality poses significant challenges for women who are often responsible for supporting their families.

This project also fosters a unique and impactful opportunity for next generation leaders to learn effective solutions to poverty. High school students from the Hillsdale Effect, an Interact Club sponsored by the San Mateo Rotary Club, raised \$22,000 to contribute to this grant over the course of the school year. As a culminating project, students will travel to Guatemala (travel costs are not included in this grant) where they will interview the women and conduct an audit to support the monitoring and evaluation of the project.

The primary objectives of our project are as follows:

- 275 impoverished women who participate in the CPP will significantly and sustainably increase their income, and gain confidence and agency over their lives.
- FNG will orchestrate 275 nine-month cycles of the CPP. Each CPP cycle will include five two-hour Financial Literacy Training sessions, as well as nine monthly meetings between each client and their Business Advisor. During each of these cycles, FNG will also provide each client with a microloan, not funded through this grant.
- 40 clients will be trained to use digital tools for improving their businesses. The women will be provided with Amazon Fire 7" tablets loaded with Centro Business Planning Apps and coached in their use by experienced Namaste field staff officers. Using an internet-based business plan app will give clients a better grasp of their business and enhance the efficiency of their FNG Business Advisers. This app will also enable FNG to track long-term outcomes of these clients after they complete our program.
- Approximately 1,375 family members of these women will also benefit, as the program participants invest their increased income in housing, nutrition and education for their families.
- Students from the Hillsdale Effect deepen their understanding about global cycles of poverty, and gain tangible experience fundraising, public speaking, and collaborating with Rotarians. In addition, students will participate in a project to understand FNG's existing data collection methods, and learn about cutting-edge impact evaluation techniques in the nonprofit sector.

** As COVID-19 impacts the health, safety, and economic stability of people around the world, we are closely monitoring the situation in Guatemala and collecting data to help us mitigate the impacts on our clients.

To date, there have been 71 confirmed cases of COVID-19 in Guatemala. Of those, one has died.

Fortunately, the Guatemalan government has been very proactive about preventing the spread of the virus, and they have closed their borders to avoid infections from international travelers. In addition to building a care center specifically for COVID-19 patients in the country's capital, the government has suspended school, religious services, sporting events, public transportation, all nonessential work, all public meetings or gatherings, jail visits, and visits to the elderly in hospitals. They also closed all commerce (including restaurants and bars), except for grocery stores, gas stations, banks, phone companies, and cleaning goods stores. They instituted a curfew and asked everyone to stay at home until the end of April when they will reassess the situation.

While these dramatic measures will undoubtedly create financial hardship for the majority of Guatemalans, we are optimistic that the government's thorough and early response will likely result in shorter lockdown period than many other countries. We also anticipate that the need for Namaste's services will be greater than ever when the mandate to stay home is lifted, which will likely be in June 0of 2020.

Our team in Guatemala is currently working remotely, including our Business Advisors, who have been conducting their advisory sessions with clients by phone. Our team has started and will continue to interview

clients over the phone to get a sense of how COVID-19 is impacting their businesses over the coming months. We will use data from these interviews to inform our interventions as to how we can continue to support our clients through this unprecedented situation.

Areas of Focus

Which area of focus will this project support?

Community economic development

Measuring Success

Community economic development

Which goals will your activity support?

Building the capacity of local leaders, organizations, and networks to support economic development in poor communities; Developing opportunities for productive work and improving access to sustainable livelihoods; Empowering marginalized communities by providing access to economic opportunities and services; Building the capacity of entrepreneurs, social businesses, and locally supported business innovators; Addressing gender or class disparities that prevent populations from obtaining productive work and accessing markets and financial services;

How will you measure your project's impact? You need to include at least one standardized measure from the drop-down menu as part of your application.

Measure	Collection Method	Frequency	Beneficiaries
Number of individuals trained	Direct observation	Every month	100-499
Number of businesses supported	Direct observation	Every month	100-499
Other Average increase in profit	Direct observation	Every month	100-499
Other Number of women who learn to record their finances	Direct observation	Every month	100-499
Other Benefits of using technology and software	Direct observation	Every month	100-499
Other Savings in a bank	Direct observation	Every month	100-499
Other Poverty metrics - audit of household assets	Direct observation	Every month	100-499
Other working hours per month	Direct observation	Every month	100-499
Other Cash flow before and after training	Direct observation	Every month	100-499

Do you know who will collect information for monitoring and evaluation?

Yes

Name of Individual or Organization

Fundacion Namaste Guatemala

Briefly explain why this person or organization is qualified for this task.

Name of Individual or Organization

Fundacion Namaste Guatemala (FNG) - Contact is Eugenia Duran

Phone

(502) 3330 8273 Celular: (502) 5159 6446

Email

eugenia@namastedirect.org

FNG is well positioned to manage the monitoring and evaluation for this grant, as they have done so with great success for six prior Rotary Global Grants. Their CPP model was designed to facilitate extensive data collection during each clients' monthly visits with their business advisors. Metrics including each client's learning, progress against goals, and increase in profits, are collected and analyzed with sophisticated software.

FNG's IT and Data Analysis department is well staffed and resourced with three software systems valued by their manufacturers at \$325,000 (and donated). Its tracking, monitoring, and evaluation system begins with a custom-built by Tenmast Software online database called PROSPER (Poverty Reduction Operating Software that Plans, Evaluates, and Reports). This database houses more than 500 data points of information per client,

which provides a mother lode of information for data analysis. On top of PROSPER sits Qlik View, a global leading business intelligence reporting system. In addition, they have Qlik Sense, a self-service data visualization tool that allows users to dive deeply into data to compare and evaluate dozens of prime points of variability. FNG uses this combined system to analyze its clients' performance and keep their funders apprised of their progress.

Location and Dates

Humanitarian Project

Where will your project take place?**City or town**

all areas of Suchitepequez and Solola

Province or state**Country**

Guatemala

When will your project take place?

2020-07-01 to 2022-02-01

Participants

Cooperating Organizations (Optional)

Name	Website	Location
NamasteDirect/Fundacion Namaste Guatemala	www.namaste-direct.org	2a. Avenida Sur No. 61C Interior B La Antigua Guatemala

Supporting Documents

Do any committee members have a potential conflict of interest related to a cooperating organization?

No

Why did you choose to partner with this organization and what will its role be?

FNG's approach to economic development is focused, innovative and impactful. In a country where only one person out of five makes more than minimum wage, their clients make double and triple that and transition from living in poverty to solidly within the middle class.

They have also served as the implementation partner for six previous Rotary Global Grants and they have proven to be a highly effective and reliable partner. International and Host Rotarians have visited their offices and met with clients in their businesses. In 2019, a group of Rotarians from San Mateo Rotary Club attended their Annual 3-day Women's Conference where women gather for learning, cultural exchanges and peer-based entrepreneurial support.

In addition, FNG has partnered with The Hillsdale Effect for the past 10 years, and has hosted students from this Interact Club in Guatemala to support them in learning solutions to global poverty. Through this global grant, FNG will offer a more intensive experience for students from the Hillsdale Effect, who will conduct an

audit of the program in Guatemala in June, 2020.

FNG is staffed by local Guatemalans who are passionate about their work and well-versed in the culture and gender-dynamics in the country. They will provide all training and business coaching of the women entrepreneurs in Guatemala and will also monitor the project.

Partners (Optional)

List any other partners that will participate in this project.

San Mateo Rotary Club is the proud sponsor of The Hillsdale Effect, an Interact club with a unique focus on understanding local and global cycles of poverty and implementing solutions that break these cycles. Founded in 2008 out of Hillsdale High School, the club has grown in popularity and now includes students from San Mateo High and Middle College as well.

This Global Grant has prompted The Hillsdale Effect to raise a record breaking \$22,000 towards this project in the 2019-2020 school year through a variety of creative fundraising activities. Since its founding (and including their contributions to this global grant), The Hillsdale Effect has raised \$100,000 for FNG's Creating Prosperity Program and sent 94 students to Guatemala for hands-on learning. The Hillsdale Effect students were particularly motivated to increase their fundraising efforts this year, knowing that their contributions would be amplified through the Rotary Foundation match.

The Hillsdale Effect thrives under the leadership of English teacher Greg Lance, who coordinates the club's curriculum and accompanies the students on their trips to Guatemala. Greg will work closely with the team at FNG to coordinate the students' audit of the program to ensure it maximizes their learning experience.

Rotarian Participants

Describe the role that host Rotarians will have in this project.

Host Participation

- Initiates the project
- Receives Project Funds
- Maintains direct and frequent contact with FNG to review expenditures to meet their fiduciary duty to account for funds expended
- Maintains direct and frequent contact with FNG to provide advice and review how the project proceeds
- Maintains contact with International Partners at least every 6 months, reporting on progress and problems
- Hosts any visiting Rotarians who come to support or learn about the Rotary Grant project
- Draft and submit annual and final reports as required by TRF

Describe the role that international Rotarians will have in this project.

International Participation

- Draft the grant application, in consultation with the Host Club and cooperating organization.
- Travel to Guatemala at least annually to meet with host Rotarians, Namaste Direct staff, and participants of the program. Interview a selection of participants.
- Review progress of the program and ensure goals and targets are being met
- Propose innovation to the grant application to enhance sustainability of the program
- Publicize the project and its success among the supporting international clubs

Budget

What local currency are you using in your project's budget?

The currency you select should be what you use for a majority of the project's expenses.

Local Currency
GTQ

U.S. dollar (USD) exchange rate
7.65

Currency Set On
22/02/2020

What is the budget for this grant?

List each item in your project's budget. Remember that the project's total budget must equal its total funding, which will be calculated in step 9. Every global grant includes a match of at least \$15,000 from The Rotary Foundation's World Fund. Project budgets, including the World Fund match, must be at least \$30,000.

#	Category	Description	Supplier	Cost in GTQ	Cost in USD
1	Personnel	Education and Business Advisory for 275 clients	FNG staff	1051875	137500
2	Accommodations	Conference 2021 Participation for 22 women	FNG staff	30294	3960
3	Accommodations	Conference 2022 Participation for 10 women	FNG Staff	13770	1800
4	Equipment	Procurement of 40 tablets	INTELAF	19400.40	2536
5	Monitoring/evaluation	Monitoring progress of Centro App	FNG Staff	7680.6	1004
			Total budget:	1123020	146800

Supporting Documents

- SMRC_Grant_Timeline.xlsx

Funding

Tell us about the funding you've secured for your project. We'll use the information you enter here to calculate your maximum possible funding match from the World Fund.

#	Source	Details	Amount (USD)	Support*	Total
1	District Designated Fund (DDF)	5150	15,387.00	0.00	15,387.00
2	Non-Rotarian contributions to be matched by TRF	Advance Guatemala Foundation	10,000.00	500.00	10,500.00
3	Non-Rotarian contributions to be matched by TRF	Hillsdale Effect	22,000.00	1,100.00	23,100.00
4	District Designated Fund (DDF)	5170	2,000.00	0.00	2,000.00
5	Cash from Club	Fort Collins	3,000.00	150.00	3,150.00
6	Cash from Club	Traverse City	5,000.00	250.00	5,250.00
7	Non-Rotarian contributions to be matched by TRF	Stone Foundation	29,693.00	1,484.65	31,177.65
8	Cash from Club	Visalia County Center	5,000.00	250.00	5,250.00

*Whenever cash is contributed to the Foundation to help fund a global grant project, an additional 5 percent is applied to help cover the cost of processing these funds. Clubs and districts can receive Paul Harris Fellow recognition points for the additional expense.

How much World Fund money would you like to use on this project?

You may request up to 54,734.00 USD from the World Fund.

54734

Funding Summary

DDF contributions:	17,387.00
Cash contributions:	13,000.00
Non-Rotarian contributions matched by the Foundation:	61,693.00
Financing subtotal (matched contributions + World Fund):	146,814.00
Total funding:	146,814.00
Total budget:	146,800.00

Sustainability

Humanitarian Projects

Project planning

Describe the community needs that your project will address.

Approximately 60% of Guatemalans live in poverty, and for the indigenous population in Guatemala, the poverty rate is 79%. Indigenous women are particularly vulnerable to poverty because they lack equitable access to education (48% illiteracy rate), family planning (maternal mortality rate is twice as high as the rest of the population), and fair employment (indigenous women are the lowest paid segment of workers in the country, earning only 54% of non-indigenous women).

Women represent 51.2% of the Guatemalan population, yet only 19% of the country's skilled labor force is

female. The vast majority of indigenous female workers are in the informal sector, where they are vulnerable to discrimination and unfair pay. With few opportunities for traditional employment, entrepreneurship offers a proven way for Guatemalan women to realize self-sufficiency and economic security.

Still, according to the 2018 USAID Gender Analysis Report, female entrepreneurs in Guatemala face a number of challenges, the most pressing of which are lack of accessible information (related to finance and business skills) and financial resources.

This project tackles the roots of those problems by empowering female entrepreneurs with Financial Literacy Skills through training, and ongoing business advice and support through the Business Adviser. The average education level for the women served by this grant is 4th grade, so basic financial training and support in keeping inventories and records for their sales is monumental to their ability to grow their businesses.

This project is inherently sustainable because it empowers women to earn more money throughout their lives. On average, women in the CPP increase their income by 35% after completing one nine-month cycle, 92% after a second cycle, and 166% after their third cycle. Graduates also reduce their working hours to 151 per month, which is 24% less than the nearly 200 hours a month they averaged before they begin the program. When women exponentially increase their profits while reducing their working hours, the quality of life improves for themselves and their families and they challenge deeply entrenched gender biases and become positive examples in their communities.

How did your project team identify these needs?

See Community Assessment

How were members of the benefiting community involved in finding solutions?

FNG's CPP was developed and has been refined based on the needs of the women served. FNG's Business advisors are local community leaders, well versed in the local economy as well as the indigenous language and customs of the region. The Business Advisors serve as FNG's eyes and ears in the field and respond to the needs of constituents by offering individual support to grow their businesses.

The CPP methodology is also highly sensitive to literacy rates and the cultural needs of indigenous women in the region and is crafted to keep each woman on track. FNG has developed curriculum and hired staff to serve clients in the region who speak the indigenous language K'iche' and the financial training uses participatory techniques that are accessible to women with very little education.

How were community members involved in planning the project?

see above

Project implementation

Summarize each step of your project's implementation.

Do not include sensitive personal data, such as government ID numbers, religion, race, health information, etc. If you include personal data, you are responsible for informing those whose personal data is included that you are providing it to Rotary and that it will be processed in accordance with Rotary's [Privacy Policy](#).

#	Activity	Duration
1	Please see the attached project timeline with detailed information on our program implementation	18 months

Will you work in coordination with any related initiatives in the community?

No

Please explain. Are local initiatives not addressing these needs? Or, if they are, why did you decide not to work with them?

Local initiatives are not addressing these needs. While FNG isn't actively partnering with other local NGOs, they did create a Directory for its clients in 2019 to connect them to free and low-cost services provided by local organizations that focus on domestic violence, family planning, nutrition and health care. This has been a valuable tool to support their clients to thrive not only as business leaders, but also in their personal and family lives.

Please describe the training, community outreach, or educational programs this project will include.

Financial Education: The clients receive 5-2 hours sessions of financial educational training. The curriculum has been improved through the years and now includes technology for these classes, showing videos to keep clients' attention and motivation to participate.

Cycle 1

- Separate your personal money from business money
- Planning and how to use the microloan in your business
- Planning what to buy and sell
- Expenses Planning
- Calculate your profits
- Establish the right price for your product
- Customer Service
- Extortion Management
- Savings

Cycle 2

- Business, Family and investment Planning
- Difference between a loan and debt
- Extortion Management
- Over-indebted (causes, consequences and how to avoid it)
- How to avoid your business from losing money
- Savings

During each nine month cycle of the CPP, each client participates in nine one-on-one 20-30 minute advisory visits, where the business advisor checks on their business improvements or needs. During these visits, clients are also asked whether they have encountered any obstacles, emergencies or challenges during the month that might have affected her business performance. FNG's business advisors offer customized support based on each client's needs.

To complement the financial education and monthly advisory, FNG provides each client with a tailored microloan (FNG will use its own loan funds for this grant) to be invested in her business to help her achieve longer term success in growing her business.

The third part of this project is a program to train 40 clients to use electronic tools for business planning and tracking. Eligible clients will be women in Cycles 2, 3 or 4, who are able to read and write, and who have shown an extra interest in improvement. The program will provide each woman with a tablet (\$57) and Centro software (\$33). Client training will be done as part of the financial education training.

The final educational component of this project is the learning experience of the students from the Hillsdale Effect. In addition to learning about cycles of poverty, students will work with FNG staff to understand best practices in economic development, program implementation, and monitoring and evaluation. During their travels to Guatemala, the students will meet the clients in person and glean insights into their lives, challenges and opportunities. Students will also have the opportunity to follow up with CPP graduates for interviews to support FNG in understanding the long-term impact of their program. This tangible experience will serve students academically, in their careers, and as global citizens.

How were these needs identified?

FNG was founded in 2008 by Robert (Bob) Graham, a businessman and microcredit pioneer in Central America. After years of running an extremely successful microfinance enterprise that brought critical credit to

the bottom of the pyramid in Central America, Graham found that clients still lacked the business skills to make “transformational profits,” that is sufficient profits to escape the poverty zone and build families with a real future. He turned his attention to Guatemala and sought out the opinions of several hundred low-income businesswomen as to what they thought they needed to make a big step up. Their voices led to the conceptualization and lengthy test pilots of a culturally relevant, results measurable, sustainable, business development program that is known today as the CPP.

Since FNG’s founding, 3,700 women entrepreneurs have participated in the highly successful program. FNG’s value added chain has demonstrated to donors is that for every \$100 invested in business training for women, clients will realize an additional \$380 of annual income, thereby more than tripling the initial investment.

What incentives (for example, monetary compensation, awards, certification, or publicity), will you use, if any, to encourage community members to participate in the project?

FNG has found that the microloans offered through the CPP are often incentive enough for participants to enroll in their program. Once the clients see an increase in their profits and income, they are usually incentivized to continue advancing through the program. The loan amounts increase in each nine-month cycle of the CPP, which motivates clients to set long-term goals for business growth and continue in the program. In addition, clients who advance past cycle 1 and demonstrate strong ambition and ability are eligible to receive a tablet and training on the business planning application. Also, graduates of the CPP are invited to attend FNG’s annual conference in beautiful Lake Atitlan, where they convene with other female micro-entrepreneurs from Guatemala to learn and connect. For most women, the conference is their first experience traveling beyond their home communities or away from their families. It is an empowering experience that incentivizes many women to participate in the CPP. Finally, FNG’s new Saving’s Club program is an impactful incentive for many women to participate. The vast majority of their clients do not have any financial safety net and FNG incentivizes women to save money by matching \$1 for every \$2 they save in a bank account.

List any community members or community groups that will oversee the continuation of the project after grant-funded activities conclude.

FNG will continue offering the CPP in the Suchitepéquez and Boca Costa of Solola Departments of Guatemala after the conclusion of this grant. Graduates of the CPP often refer their peers to participate in the program and serve as ambassadors for FNG’s program in the community. The Mazatenango Rotary Club has been a long-time partner of FNG and they will continue to collaborate after this grant concludes as well.

Budget

Will you purchase budget items from local vendors?

Yes

Explain the process you used to select vendors.

Intelaf was selected as the vendor for the tablets because it is the only company in Guatemala who provides this type of tablet. The cost of each tablet is \$63.40, which increased by \$6 in 2020. Based on quotations FNG collected for these tablets in 2019, the prices from other vendors were almost double and they did not have this kind of machine available, which is ideal for the Centro business planning app.

Did you use competitive bidding to select vendors?

Yes

Please provide an operations and maintenance plan for the equipment or materials you anticipate purchasing for this project. This plan should include who will operate and maintain the equipment and how they will be trained.

Tablets will be loaded with Centro Business Software and given to 40 clients, who will keep them during the training period, and be trained to use them. They will be asked to evaluate their benefit when the program is complete. These tablets must be returned for use by future clients, or purchased at the end of the training

cycle. FNG will require clients to sign a contract where their savings will cover the cost of the tablet (\$57) should they not be returned. Clients selected to use tablets are deemed to have sufficient savings to make this payment.

Describe how community members will maintain the equipment after grant-funded activities conclude. Will replacement parts be available?

Tablets are not considered maintainable, and clients will have to replace them if they are lost or broken.

If the grant will be used to purchase any equipment, will the equipment be culturally appropriate and conform to the community's technology standards?

Yes

Please explain.

Centro Business Software is a non profit whose purpose is to provide underserved entrepreneurs everywhere with affordable, culturally appropriate and high-impact enterprise-building tools. Software will be in Spanish and all users will be literate.

After the project is completed, who will own the items purchased by grant funds? No items may be owned by a Rotary district, club, or member.

FNG, or the clients, should they choose to purchase them.

Funding

Does your project involve microcredit activities?

Yes

Have you found a local funding source to sustain project outcomes for the long term?

No

Will any part of the project generate income for ongoing project funding? If yes, please explain.

All participants in FNG's program pay \$26 USD per cycle to participate in the financial literacy training and business advisory. FNG has found that paying this fee creates essential "buy-in" from their clients, incentivizing them to attend all of the educational and advisory sessions and maximize their participation. In addition, all participants in FNG's program pay 2% flat monthly interest for their microloans. These funds generate about 10% of FNG's annual revenue.

Authorizations

Authorizations & Legal Agreements

Legal agreement

Global Grant Agreement

I confirm and agree to the following:

1. All information contained in this application is, to the best of our knowledge, true and accurate.
2. We have read the Terms and Conditions for Rotary Foundation District Grants and Global Grants ("Terms and Conditions") and will adhere to all policies therein.

3. The grant sponsors (“Sponsors”) shall defend, indemnify, and hold harmless Rotary International (RI) and The Rotary Foundation (TRF), including their directors, trustees, officers, committees, employees, agents, associate foundations and representatives (collectively “RI/TRF”), from and against all claims, including but not limited to claims of subrogation, demands, actions, damages, losses, costs, liabilities, expenses (including reasonable attorney’s fees and other legal expenses), awards, judgments, and fines asserted against or recovered from RI/TRF arising out of any act, conduct, omission, negligence, misconduct, or unlawful act (or act contrary to any applicable governmental order or regulation) resulting directly or indirectly from a Sponsor’s and/or participant’s involvement in grant-funded activities, including all travel related to the grant.

4. The failure of the parties to comply with the terms of this Agreement due to an act of God, strike, war, fire, riot, civil unrest, hurricane, earthquake, or other natural disasters, acts of public enemies, curtailment of transportation facilities, political upheavals, acts of terrorism, or any similar cause beyond the control of the parties shall not be deemed a breach of this Agreement. In such an event, the Agreement shall be deemed terminated and the Sponsors shall refund all unexpended global grant funds within 30 days of termination.

5. TRF’s entire responsibility is expressly limited to payment of the total financing amount. TRF does not assume any further responsibility in connection with this grant.

6. TRF reserves the right to cancel the grant and/or this Agreement without notice upon the failure of either or both of the Sponsors to abide by the terms set forth in this Agreement and the Terms and Conditions. Upon cancellation, TRF shall be entitled to a refund of any global grant funds, including any interest earned, that have not been expended.

7. The laws of the State of Illinois, USA, without reference to its conflicts of laws principles, shall govern all matters arising out of or relating to this Agreement, including, without limitation, its interpretation, construction, performance, and enforcement.

8. Any legal action brought by either party against the other party arising out of or relating to this Agreement must be brought in either, the Circuit Court of Cook County, State of Illinois, USA or the Federal District Court for the Northern District of Illinois, USA. Each party consents to the exclusive jurisdiction of these courts, and their respective appellate courts for the purpose of such actions. Nothing herein prohibits a party that obtains a judgment in either of the designated courts from enforcing the judgment in any other court. Notwithstanding the foregoing, TRF may also bring legal action against Sponsors and/or individuals traveling on grant funds in any court with jurisdiction over them.

9. This Agreement binds and benefits the parties and their respective administrators, legal representatives, and permitted successors and assigns.

10. If any provision of this Agreement is determined to be illegal, invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect.

11. Sponsors may not assign any of its rights under this Agreement except with the prior written consent of TRF. Sponsors may not delegate any performance under this Agreement without the prior written consent of TRF. Any purported assignment of a Sponsor’s rights or delegation of performance without TRF’s prior written consent is void.

12. TRF may assign some or all of its rights under this Agreement to an associate foundation of TRF. TRF may delegate any performance under this Agreement to an associate foundation. Any other purported assignment of TRF’s rights or delegation of performance without the Sponsors’ prior written consent is void.

13. Sponsors will comply with all economic and trade sanctions, including those implemented by the Office of Foreign Assets Control (OFAC) of the United States Department of Treasury, and will ensure that they do not support or promote violence, terrorist activity or related training, or money laundering.

14. This Agreement constitutes the final agreement between the parties. No amendment or waiver of any provision of this Agreement shall be effective unless it is in the form of a writing signed by the parties.

15. Rotary International (RI) and TRF may use information contained in this application and subsequent

reports to promote the activities by various means such as The Rotarian, Rotary Leader, rotary.org, etc. Unless indicated otherwise in writing, by submission of the photos, the parties hereby grant to RI and TRF the worldwide right to publish and use the photos, including but not limited to, in RI and TRF publications, advertisements, and Web sites and on social media channels and to license use to others, including, but not limited to, media outlets and its partners and through RI's online image database, for the purposes of promoting Rotary. By submitting the photos, the parties represent and warrant that all persons appearing in the photos have given their unrestricted written consent to use their likenesses and to license use to third parties.

16. The Sponsors agree to share information on best practices when asked, and TRF may provide their contact information to other Rotarians who may wish advice on implementing similar activities.

17. The Sponsors will ensure that all individuals traveling on grant funds have been informed of the travel policies stated in the Terms and Conditions and have been made aware that they are responsible for obtaining travel insurance.

Primary contact authorizations

Application Authorization

By submitting this global grant application, we agree to the following:

1. All information contained in this application is, to the best of our knowledge, true and accurate, and we intend to implement the activities as presented in this application.
2. The club/district agrees to undertake these activities as a club/district.
3. We will ensure all cash contributions (as detailed in the grant financing) will be forwarded to The Rotary Foundation (TRF) or sent directly to the global grant bank account after Trustee approval of the grant.
4. Rotary International (RI) and TRF may use information contained in this application to promote the activities by various means such as The Rotarian, the RI international convention, RVM: The Rotarian Video Magazine, etc.
5. We agree to share information on best practices when asked, and TRF may provide our contact information to other Rotarians who may wish advice on implementing similar activities.
6. To the best of our knowledge and belief, except as disclosed herewith, neither we nor any person with whom we have or had a personal or business relationship are engaged, or intend to engage, in benefiting from TRF grant funds or have any interest that may represent a potential competing or conflicting interest. A conflict of interest is defined as a situation in which a Rotarian, in relationship to an outside organization, is in a position to influence the spending of TRF grant funds, or influence decisions in ways that could lead directly or indirectly to financial gain for the Rotarian, a business colleague, or his or her family, or give improper advantage to others to the detriment of TRF.

All Authorizations & Legal Agreements Summary

Primary contact authorizations

Name	Club	District	Status
Brian Sullivan	San Mateo	5150	
Gerardo Diaz Palomo	Mazatenango	4250	

District Rotary Foundation chair authorization

Name	Club	District	Status
Jayne Hulbert	Marin Evening	5150	
Marcelo Coyi	Belize	4250	

DDF authorization

Name	Club	District	Status
Jayne Hulbert	Marin Evening	5150	
Sue Rokaw	Fisherman's Wharf-San Francisco	5150	
Ramesh Hariharan	Silicon Valley Passport	5170	
Russell Hobbs	Santa Cruz	5170	

Legal agreement

Name	Club	District	Status
Luis Lepe Rodas	Mazatenango	4250	
Anne Campbell	San Mateo	5150	