



The Seven Elements of Leadership

- Sensitivity
- Consideration of others
- Faith
- Emotional Self Control
- Knowledge
- Responsibility
- Loyalty
- Physical Fitness
- Honesty and Truth

- I → it relationship
- Ex. chair. Allows you to stand on the shoulders of those who came before you.
- I → thou relationship
- Ex. Neighbor. Must learn to get along with one another.

Speakers

- Karen Keller, Ph. D., Karen Keller International
- What is the impact that you have on a person?
- Character Development- You are the sum total of the character that you keep.
- Character begins at the age of 5 or 6
- Know your followers

Speakers

- Howard Oesterling, Director Emeritus LLC
 - Your values never changes
 - If I feel strongly about something, it's my job. Don't ask someone else to do it, do something about it yourself.
 - You can be partly in the right and partly in the wrong
 - All people are created equal
 - You can live one more tomorrow because of what you did today

- Vision- The ability to set an outcome and used to motivate people
- Focus- the ability to set aside distractions to reach your goals
- Persistence- the ability to continue working on a mission until it is completed
- Style- the manner in which you lead and gain followers

Styles - Directing

- **Strengths:**
 - Face paced, quick thinker
 - Focuses on action/ results
 - Does what is necessary to succeed
 - Can make decisions quickly
 - Takes responsibility
 - Natural leader
 - Superior at negotiations
 - High level of integrity
 - A visionary, big picture person
 - Highly creative
- **Liabilities:**
 - Impatient with those working too slowly
 - Lone Ranger
 - Difficulty trusting others with work
 - Poor listener, prefers only bottom line, cuts people off
 - Can be judgmental
 - Need to be in control causes frustration
 - Tendency to dominate others

Styles - Presenting

- **Strengths:**
 - Knows how to have fun
 - Always up, energetic
 - Communicates easily
 - Motivates others
 - An idea factory
 - Enjoys/ prefers new projects
 - Promoting is a gift
 - Thrives socially, is open to others
 - Very intuitive, empathic with people
- **Liabilities:**
 - May not always be taken seriously
 - Poor operational follow through
 - Doesn't like to solve problems
 - Gets bored easily
 - May overpromise and under-deliver
 - Likes to be appreciated
 - Would rather talk than listen
 - May try to dominate team meetings
 - Does not manage time well
 - May not manage finances well

Styles- Mediating

- **Strengths:**
 - Interaction style is subtle, gentle, indirect and inclusive
 - A very good listener, "gets" others
 - Comes from expertise
 - Everyone loves the mediating style
 - Is the "Champion" of others
 - Predictably open and honest
 - Encourages others through appreciation
 - Good sense of humor
- **Liabilities:**
 - May be difficult to get to know, likes privacy
 - Focuses on people issues over business progress
 - Reluctant to correct difficult people problems
 - Does not like risk taking
 - Doesn't like surprises
 - May give up progress for sake of harmony
 - Working in support role may keep them sidelined
 - Prefers routine over spontaneity
 - Overly sensitive to criticism
 - May avoid center stage
 - Can see both sides of an issue, so decisions may not come easily

Styles – Strategizing

- **Strengths:**
 - Likes people, but not in large groups
 - Confident if facts are known
 - Likes to give advice
 - Very thorough
 - Fair and unbiased
 - Clear communicator
 - Will take calculated risks
 - Enjoys structure
 - Likes to think things through
 - Takes others' input seriously
- **Liabilities:**
 - Difficult to stop pursuing perfectness
 - Fear of mistakes creates time consuming tasks
 - Difficulty making timely decisions
 - Will take risks only after knowing all the facts
 - Avoids making changes to a fault
 - Tends to be critical
 - May overfocus on operational task oriented items
 - Worries a lot
 - Slow to action

Dangerous Parallel

Goal: undertake the role of a Cabinet Minister in one of six fictionalized nations that exist entirely within a simulated state of world affairs and corresponding international relations problems that constitute Dangerous Parallel. The task is not to re-enact history or proceed without direction, but to conduct international affairs in a manner consistent with national goals and policies, while gaining a broader sense of the presence of leadership elements in international affairs.

Dangerous Parallel



Speaker

- Morley Fraser, Jr., Head Football Coach, Athletic Director for Bay City Central HS
- All the things that you do in your life go on your mural- start painting it.
- Knowledge is your job
- Find something that you are passionate about
- Find something that you believe in
- Passionate people get things done
- Your enthusiasm is contagious

- Relationships that you set up along the way are the most important things you can do in your life.
- It starts with one
- You should care about others more than you care about yourself
- Take interest in the other people around you
- Don't let your footprints wash away in the sand

- Teammates: what it means to be more important than yourself. About the relationships that you develop.
- The Elevator Experience- when you talk to people do you take them to the top or the bottom?

Speaker

- Andy DeVries, Calvin College
- Connect > Purpose
- Say thank you
- Form your team with connections and relationships
- Future Casting
 - Movement to position B, make steps and alternative decisions to get from point A to B

Speaker

- Johnnie Tuitel, Tap Shoe Productions
- Born with Cerebral Palsy
- It is important to live every day to the fullest and be happy with who you are
- Celebrate life and have fun

Tribute to World Friends

- Representation of all the Rotarian Exchange students and their cultures



Speaker

- Laurie Stewart, L.A. Stewart Presentations
- Self-esteem: What you feel about yourself and how we allow others to affect us
- Every morning walk into the bathroom, look in the mirror, smile twice and say "Darn, I rock"
- Motion changes emotion
- Do you tower or cower?
- Be yourself; take healthy risks

- 20-60-20 Principal
- 20% are positive and ready to go
- 60% are in the middle and will follow
- 20% are negative

- Keep it positive
- We have to make it cool to be kind

The Soften Effect

- Smile
- Open Posture
- Forward Lean
- Touch
- Eye Contact
- Nodding

Leadership

1. Ask- we do not have all the answers
2. We are unable to read others intent
3. It is impossible to always be objective
4. It is impossible to always see the big picture
5. Look out for blind spots
6. We ourselves aren't perfect

Leadership in action

Thank you for allowing us this amazing opportunity!

