

One Profits Most Who Serves Best



Rotary Club Number 6594, Chartered March 26, 1946

Volume XVIII – 9

www.WellesleyRotary.org May 1, 2018 Next Meeting—May 15, 2018

# Service & Fellowship Meeting 6-8 p.m at the Wellesley College Club

The mission of the Rotary Club of Wellesley is to maximize its member's talents, skills and networks in order to provide service to others, with a focus on strengthening local, national and international communities in the areas of literacy, health and education while fostering leadership skills.

Wellesley Rotary Club meets at the <u>Wellesley College Club,</u> <u>727 Washington Street</u>, from 6:00 to 8PM on the first and third Tuesdays (unless announced otherwise).

A sandwich buffet (at a fixed price of \$30) is offered (\$32 if charged). Parking available. Signups required so please visit the Club's website to register.

**PLEASE NOTE...** The Rotary *Speaker* meeting is held on the **first Tuesday** of the month and a Service & Fellowship meeting on the **third Tuesday**. See <u>Upcoming Pro-</u> <u>grams & Events</u> to the left or check the Club website. Did you know Prez Bob has set a goal of **8 new members** for Wellesley Rotary during his year. You're involved!

At our May 1st meeting a small turnout welcomed a great speaker, our own Rotarian Don Khoury. We welcomed Gary Farner. Incoming President Paul Simard opened with a pledge, followed with a brief update on our impending *Taste of Wellesley* on May 3rd at Elm Bank. 108 tickets have been sold which is behind last year. However, Sponsorships are reaching the \$20K goal, more than 2017, and there are more auction items this year. Members are urged to make a final push on ticket sales. Happy Dollars: Rowbotham, Armentano, Khoury, Adams, Spoto & Farner. Paul introduced Don who presented "Nonverbal Communica*tion in Business*" Don has built up a reputation for accurately predicting 35 out of 37 gubernatorial races (2010) and 33 out of 36 in 2014. He showed a couple of video clips, one dealing with white & black shirt players passing a basketball while a a gorilla walks through the game as a source of distraction. ...continued

The following individual has been proposed for membership in the Rotary Club of Wellesley. If you have any comments please make them to the President within ten days of receipt of this no-

tice. <u>NAME</u> <u>Malini Neramballi</u> 23 Bluebird Rd., Wellesley

**CLASSIFICATION** 

**SPONSORED BY** 

Psychiatrist

**Bob Anthony** 

Tuesday, May 15, 2018—Service & Fellowship Meeting at Wellesley College Club—6-8PM

Tuesday, June 5, <u>2018</u>— Middle School Writing Contest Winners—Wellesley College Club—6-8 PM

Tuesday, June 19, 2018—Annual Club Installation—Wellesley College Club—6-8PM

Read your weekly <u>DG</u> <u>Karin Gaffney's News-</u> <u>letter</u> Keep up-to-date on District 7910 happenings!





## SERVICE ABOVE SELF!

The Rotary Club of Wellesley, Inc., P.O. Box 81206 Wellesley Hills, MA 02481

MEETINGS: 1st & 3rd Tuesday Evenings at 6:00 P.M. Wellesley College Club, 727 Washington St. Wellesley, MA 02482— 781-283-2700

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#### continued...

His presentation concentrated on three areas: Appearance; Environment and Body Language. What do people do what they do? What affects their decisions? He showed how people make conscious choices in making their presentation. Colors play a major psychological role. It's really about persuasion and not style and he showed many examples, the way hair is presented, the color of suit, shirt, tie and he showed how red, pink, light and dark blue, yellow and orange can evoke an emotion and a response. He demonstrated how background music can influence your thinking and what you buy. He recommended staging your environment consciously. Where do you sit at the table in a meeting? He spent time on body language and how to show control; a handshake, an embrace, pointing a finger, using a chopping gesture and holding your heart. Don gave examples of creating credibility, openness, transparency and receptiveness by avoiding signs that demonstrate superiority, disinterest, insecurity, defensiveness and deceit. Interesting images from the presidential debates gave examples. Posturing by politicians who adapt to the moment can be examples for business leaders to learn. A great message for all of us.  $\clubsuit \clubsuit \clubsuit$ 

**ROTARIANS:** Get ready for the Summer Concerts on the Green by <u>selling smoothies, water</u> <u>and popcorn</u>. (Sam's Hot Dogs drive-up truck will be taking care of the hot dogs this year.)

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## SUMMER CONCERTS

7pm on TOWN HALL Green

• June 21: Wellesley Town Band - home grown talent

◆ June 28: Deadbeats
- Grateful Dead tribute band

• July 12: Tom Nutile Big Band - Basie, Sinatra & Goodman

July 19: Glamour Girls
Popular hits from the 40's to today

• July 26: Reminisants - Hits from the 50's to 90's

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### BIRTHDAYS

Vin Juliani—5/4

### <u>ANNIVERARIES</u>

Toby & Donna Kell—5/17 John & Jan Adams—5/22 Bill & Cynthia Westerman—5/23