

# Goodrich Consulting

*Contract Recruiting for Industry*

P.O. Box 4534  
Portland, Maine 04112

December 26, 1995

Warren Simpson  
5 Linwood Street  
Cape Elizabeth, ME 04107

Warren:

I want to personally thank you for your work during the tree sale. With your help, we were able to raise over \$26,000 to spend on good works in the 1996-1997 Rotary Year. I've enclosed a financial report. Note that we had nearly \$60,000 in sales, and sold over 1900 trees. That is a lot of work. And the weather didn't cooperate at all. The coldest and snowiest in the five years I've been in the club.

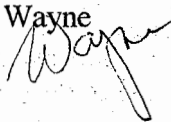
We should be very proud of our club. I make up a lot in Florida, and visit other clubs on business trips. I can tell you with a great deal of confidence that I've never seen a club that pulls together and does more work, with good spirit and enthusiasm, than South Portland-Cape Elizabeth Rotary -- especially during the twenty-odd days of the tree sale.

With the club as thin as it is now, at 46 members, the help provided by your friends on the 12 to 3 shift was even more invaluable than usual. They were a great help.

Thanks again, Warren.

See you in the spring. Hope you and Velma have a happy and prosperous New Year.

Wayne



# 1995 South Portland - Cape Elizabeth Rotary Club Christmas Tree Sale

Sales :	\$59,269.25
Contributions:	176.03
Accounts receivable:	25.00
	59,470.28

Product cost:

Trees	27,100.00
Tree Stands	1,666.00
Wreaths	1000.00
Wreath hangers	200.00
	29,966.00

Operating costs:

Taxes	1997.96
South Portland permit	35.00
Printing and related costs	228.88
Postage	321.60
Advertisement	87.00
Refreshments on lot	89.03
Wreath display board costs (Don Day)	35.89
CMP	177.77
Shopper's hardware	230.48
B.J.'s (new heater for trailer)	52.99
	\$3056.60

Money raised: \$26,447.68

You sold:

- 1925 Christmas Trees
- 200 Wreaths
- 94 Tree Stands
- 25 Wreath Holders

Contributions:	Jim Russell	87.00
	Ellie Goodrich	54.13
	Shaws	15.00
	Dunkin' Donuts	9.90

Donations: South Portland - Cape Elizabeth Rotary Club also donated approximately 15 trees to needy families through PROP, Headstart, and South Portland General Assistance.