

# **2024 BRYAN ROTARY 10**Business Performance Awards

A Summary of Brazos County's Fastest-Growing Private Companies







A business house should be as public-spirited as a citizen ... business is not a beast of prey, but the handmaid of civilization and progress."

Glenn C. Mead Rotary International President, 1912-1913

# Small Businesses on the Move

The Bryan Rotary Club, in cooperation with the Bryan-College Station Chamber of Commerce, designed the Bryan rotary 10 business Performance Awards as a community economic development program. The program annually recognizes and honors small businesses in Brazos County for their achievements and the significant impact they have on the local economy.

The program reflects the respect Rotarians have for all useful occupations and for the value of productive work. Introduced in 1994 as the Newman 10 Awards, the awards program is now identified as the Bryan Rotary 10 Business Performance Awards Program.

Since 2016, Anco Insurance has been the primary financial underwriter.

Anyone may nominate a business. After a business is nominated and has submitted an application signed by a CPA, an economist at the Mays Business School at Texas A&M University calculates the sales growth for each of the qualifying applications and ranks the top 10 businesses based on the percentage increase of gross sales. Only the percentage of sales growth is published.

A qualified applicant must be an independent, privately-held corporation, proprietorship or partnership that has been in business at least 5 years. The business headquarters must be located in Brazos county, have has sales of more than \$50,000, but less than \$25 million in fiscal 2021, and show a five-year sales history with an increase from 2019 - 2021. Franchises are not eligible.

The prestigious Bryan rotary 10 Awards are presented to the top 10 fastest-growing small businesses at a special Awards Luncheon. Awards showcasing all winning businesses are displayed year-round at the Bryan-College Station Chamber of Commerce.

Also presented at the Awards Luncheon is the Bryan Rotary / Anco Insurance Award for Lifetime Business Achievement. Introduced in 1998, the Anco Award is given to a mature business that has a sustained history of success and respect in its industry and has significantly contributed to the quality of life in the community through the years. Anco Insurance is the underwriter for this award.

The Brazos Valley Economic Development Corporation also presents their Launch Award, recognizing a new business to the area making a significant impact to the community and their leadership.

Welcome to the 31st Annual Bryan Rotary 10 Business Performance Awards.

#### PRINCIPAL(S)

Dr. Rodrigo Bicalho & Dr. Marcela Biralho

#### PRODUCT / SERVICE

Manufacture "Point of Cure" Diagnostics, Vaccines for Livestock

#### DATE FOUNDED

2015

#### **SALES GROWTH**

2021-2023 | 1,087.18%

#### **LOCATION**

5900 Matrix Drive, Suite 10 College Station Texas 77845

#### **CONTACT INFO**

979.213.6470 feraah.com

# FERA Diagnostics and Biological Corp

FERA Diagnostics and Biologicals, founded in 2015, specializes in manufacturing "point of cure" diagnostics and vaccines for livestock. The company began in a laboratory at Cornell University in Ithaca, NY, focusing on developing diagnostics for mastitis, an inflammation affecting dairy cattle.

In 2020, FERA Diagnostics relocated to Bryan/College Station, drawn by the state's business-friendly environment, central location, and fewer regulations. This move marked a significant turning point, allowing the company to expand its product offerings. In addition to its core diagnostics, they developed a new product to treat stress in cattle and swine, leading to substantial growth.

FERA Diagnostics' business philosophy centers on creating practical tools to aid farmers and ranchers, helping them maintain healthier and more productive animals. This commitment to practical solutions has driven their success and guided their product development.

They are honored to be recognized as one of the fastest-growing small businesses in the Brazos Valley. They appreciate the welcoming nature of Bryan/College Station, finding the local culture aligns well with their Brazilian roots.

The key to FERA Diagnostics' success is persistence. The company's dedication to their mission has helped them overcome various challenges. An important lesson they've learned is the value of humility, transparency, and honesty in business operations.

A significant catalyst for their growth has been the development of FerAppease, a drug designed to decrease fear and anxiety in animals, resulting in healthier and more productive livestock. Based on science that has existed for over 30 years, they developed a method to bottle and distribute FerAppease, which is applied directly over the face of the animal, eliminating the need for injections.

FERA Diagnostics' business plan has shifted to focus more on manufacturing, sales, and distribution to meet the increasing demand for FerAppease. The success of this product has been the highlight of the past year, but it has also posed challenges, particularly in educating the public about the benefits of treating stress in animals.

As FERA Diagnostics and Biologicals continues to grow, their commitment to supporting farmers and ranchers with innovative solutions remains at the forefront of their mission, ensuring their place as a leader in the industry.

### **I55 Book Fairs**

I55 Book Fairs, founded in March 2015, is dedicated to partnering with schools, churches, and organizations to spread the name of Jesus Christ and inspire a generation of readers. The company's vision is deeply rooted in Isaiah 55, reflecting their belief that with God, nothing is impossible. I55 Book Fairs was created to promote good literature for children, aiming to cultivate lifelong readers and provide essential funds to support the gospel and educational missions.

The company's growth can be attributed to its passionate employees who deliver exceptional customer service, creating raving fans among their clients. Despite facing challenges with space, I55 Book Fairs is preparing to move into a larger location this summer, a testament to their expanding success and ongoing commitment to their mission. This move will not only accommodate their growth but also enhance their ability to serve more communities effectively.

Being recognized as an award-winning business is both exciting and an honor for I55 Book Fairs. This recognition showcases the hard work and dedication of their team, who firmly believe in the company's mission. Establishing relationships with other business owners facing similar circumstances has been instrumental in their growth, allowing them to exchange valuable information and learn from each other's experiences.

The impact of hiring skilled individuals and learning from the experiences of others has set I55 Book Fairs apart in their industry. Their advice to other small business owners is to remain committed to their "WHY" and to focus on working "on" the business, not just "in" it. This philosophy underscores the importance of strategic planning and continuous improvement.

I55 Book Fairs stands as a beacon of inspiration, emphasizing the difference between who you are now and who you will be in five years. Their dedication to promoting good literature, supporting educational missions, and fostering a strong sense of community exemplifies their core values and commitment to making a lasting impact.

As they continue to grow and evolve, I55 Book Fairs remains steadfast in their mission to raise up inspired readers and support organizations with excellent children's products. Their journey is a testament to the power of faith, dedication, and the unwavering belief in the importance of their mission. The future looks bright for I55 Book Fairs, as they continue to make a meaningful difference in the lives of children and communities across the nation.



#### PRINCIPAL(S)

Glenn Hawley & Jennifer Hawley

#### PRODUCT / SERVICE

Business/Ministry to Provide Books to Schools, Churches and Organizations Nationally

#### **DATE FOUNDED**

2015

#### **SALES GROWTH**

2021-2023 | 648.64%

#### **LOCATION**

4501 Mills Park Circle Suite 200, College Station TX 77845

#### **CONTACT INFO**

979.450.7265 i55bookfairs.com

#### PRINCIPAL(S)

Susanne Morgan Krueger, Thomas Lee Rodgers Jr., Kaitlyn Rodgers

#### PRODUCT / SERVICE

Commercial Construction Subcontracting for Any Work Not Requiring Licensed Trades

#### **DATE FOUNDED**

2013

#### **SALES GROWTH**

2021-2023 | 178.88%

#### **LOCATION**

4346 Alexis Court College Station, Texas 77845

#### **CONTACT INFO**

979704.3077 abas.build

## A Brush Above Services LLC

A Brush Above Services, a commercial construction subcontracting firm, was founded in 2013 by Thomas and Laitlyn Rodgers, who initially specialized in commercial painting. Their collaboration with Daniel and Susie Krueger, who owned a commercial drywall company, led to a partnership in 2016 that combined their expertise and resources. This strategic alliance has driven the company to exceptional growth, earning them a Bryan Rotary 10 Award in 2017.

From its humble beginnings with \$200,000 in first-year sales, A Brush Above Services has skyrocketed to \$70 million in 2024. The company's success is attributed to its flexible approach to performing work, with Thomas and Daniel overseeing field operations while Susie and Laitlyn manage office administration. This balance ensures seamless operations and a strong organizational structure.

They are guided by the philosophy of "taking care of those that take care of you." This family-oriented company employs multiple family members from both founding families, fostering a close-knit and supportive work environment. The company believes in prioritizing relationships over the bottom line, ensuring long-term success through repeat business and a reputation for reliability.

Community involvement is a cornerstone of their company. They participate in an annual fishing tournament that raises funds for St. Jude families and are committed to supporting local businesses and organizations. Their community engagement and local support reflect their dedication to giving back and strengthening their community ties.

Recognition as one of the fastest-growing small businesses in the Brazos Valley is a testament to the dedication and hard work of their team. The key to their success lies in their commitment to taking care of others, finding solutions, and maintaining personal relationships with employees and clients alike. They believe that happy employees perform their best, exemplified by their generous gestures such as sending employees to major events like the recent Mexico vs. Brazil soccer game and George Strait concert.

A critical lesson they've learned is the importance of financial planning and conservative growth. Despite rapid expansion, their business plan remains steady, focusing on sustainable growth without unnecessary changes. In the last year they were able to buy an office building, which they quickly outgrew, highlighting their ongoing growth challenges.

A Brush Above Services continues to thrive by staying true to their values, taking care of their people, and building lasting relationships. Their journey from a small startup to an industry leader showcases their dedication, adaptability, and unwavering commitment to excellence.

## Fidelis Studio LLC dba Fidelis Creative Agency

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Fidelis Creative is a full-service integrated marketing firm specializing in brand strategy, creative design, websites, marketing, media, photography, videography, and copywriting. Known for designing many highly recognizable logos, including those of past BR10 winners, Fidelis strives to help brands deeply connect with [the client's] perfect market.

Founded in 2007 by Tim Douglass and his wife, Fidelis began in a garage, where they worked late into the night amidst the smell of gasoline and fresh ideas. In 2016, Tim's brother Mark joined as a partner, helping to meet the growing needs of the business. Over time, while the core business plan has remained steady, the execution has significantly improved, with the company now shifting into acquisition mode.

The past few years have seen their share of challenges and triumphs for Fidelis, especially during the pandemic when many clients were affected by fears of a recession. The company had to pivot, focusing on opportunities rather than the prevalent narratives in the media. The turning point came when Fidelis hired a consultant to implement an Entrepreneurial Operating System, which brought positive changes to the leadership team.

Being recognized as one of this year's Bryan Rotary Top 10 is a significant honor for Fidelis, reflecting the strong bond they have with the community of Bryan-College Station. The key to their success lies in their philosophy of treating people well, which has earned them loyalty from clients. The name "Fidelis" means faithful, a principle the company upholds in every aspect of their work, embodying the belief that business is a vehicle for bringing blessings into the earth.

Tim Douglass emphasizes that valuable lessons that have been learned through conducting business. They have constantly been guided by core values such as "fun wins" (it's the extra 2% that matters), "never trust a wizard" (don't be fooled by the one who claims they can do everything—be transparent), "blue-collar creatives" (not being afraid of the hard work), "get across the ice" (resilience and stamina in the face of a difficult challenge), "gusto" (taking initiative with enthusiasm), and "thankful start to finish" (never forgetting everything there is to be thankful for). These values shape everything Fidelis does, from their creative processes to client interactions.

Fidelis Creative's journey from a startup in a garage to an award-winning firm is a testament to their dedication, adaptability, and the strong relationships they have built. Their commitment to excellence and faithfulness continues to drive their success and growth in the dynamic world of marketing.

#### PRINCIPAL(S)

Tim Douglass & Mark Douglass

#### **PRODUCT / SERVICE**

Brand Strategy, Website Design, Marketing

#### **DATE FOUNDED**

2007

#### **SALES GROWTH**

2021-2023 | 169.27%

#### LOCATION

340 George Bush Drive College Station, TX 77840

#### **CONTACT INFO**

(979) 475-7189 fideliscreative.com

#### PRINCIPAL(S)

Clinton Anderson

#### PRODUCT / SERVICE

Custom Energy Components and Hydrogen Fuel Cells.

#### DATE FOUNDED

2011

#### **SALES GROWTH**

2021-2023 | 148.90%

#### LOCATION

Bryan, TX

#### **CONTACT INFO**

979.2260.5000 staffordbarrett.com

## TRYGVE Enterprises, LLC

TRYGVE Enterprises, founded in August 2011, specializes in custom energy components and hydrogen fuel cells. The company originated from founder Clinton's decision to leverage the knowledge he gained from a previous employer to start his own business. His hands-on leadership and commitment to treating employees well have been pivotal in shaping TRYGVE Enterprises into a cohesive, motivated team.

Over the past two years, they have experienced significant growth, acquiring four different companies that now operate under its umbrella. This expansion has enabled the company to broaden its capabilities and enhance its market presence. The recent move to a larger facility has further positioned them to accommodate their rapid growth and increased workload.

The company's business philosophy centers on treating employees with respect and ensuring that no task is beneath anyone, including leadership. Clinton's approach of leading by example has cultivated a strong, unified team that is dedicated to the company's success.

In response to evolving market conditions and supplier issues, they have had to find new sources and develop innovative strategies to maintain their growth trajectory. This adaptability has been crucial in navigating the challenges of a changing market landscape.

One of the most significant achievements for TRYGVE Enterprises in the past year was the successful relocation to a larger facility, which has provided the necessary space to support their expansion. However, this growth has also brought challenges, particularly in hiring enough employees to keep pace with the increasing number of contracts.

Community involvement is important to them, with active participation in the BCS Chamber of Commerce. While the company values separating work from personal time, it recognizes the importance of contributing to the local community.

They consider being recognized as one of the fastest-growing small businesses in the Brazos Valley is a tremendous honor. The key to their success lies in hard work, hiring the right employees, and acquiring complementary companies.

An important lesson they've learned in the past year is the necessity of being able to pivot and adapt to changing circumstances. This flexibility, combined with a dedicated team, has been instrumental in TRYGVE Enterprises' continued success.

Clinton's advice to other small business owners is to persevere through tough times and to do everything possible to get things done. His leadership and the company's relentless drive have positioned TRYGVE Enterprises as a leader in the custom energy components and hydrogen fuel cell industry.

### Customer Impact, LLC

Customer Impact, founded on July 1, 2008, is a national retail merchandising company that has demonstrated remarkable growth and success. Initially starting with retail audit work and mystery shopping, Customer Impact quickly established itself with a national database of thousands of independent contractors who perform various in-store evaluations. Over the past five years, the company has pivoted to focus exclusively on in-store merchandising assignments for major brands across virtually every retail sector. In 2023 alone, Customer Impact completed an impressive 240,000 in-store merchandising assignments.

The company's philosophy is deeply rooted in ethics and integrity, with a commitment to treating everyone—from contract workers and peers to customer partners and suppliers—with the utmost respect. This ethical framework ensures that all interactions are honest, transparent, and solution-oriented, with integrity starting at the top and permeating throughout the organization.

Their business plan has evolved to meet the needs of their customers, enhancing quality and efficiency. This led to the creation of Eagle Support Services, a subsidiary initially formed to provide kitting and shipping fulfillment solutions for merchandising customers. Eagle Support Services has since expanded to offer full-service warehousing and fulfillment services to various clients in the Bryan-College Station area.

One of the company's standout achievements in the past year was securing an exclusive contract with Red Bull for a major reset program. Their dedication to quality, superior communication, and innovative solutions proved pivotal in winning this contract, marking a significant milestone for the company.

However, the journey has not been without challenges. Managing growth and navigating a challenging labor environment has tested the company's resilience. Despite these obstacles, they have thrived, contributing significantly to the community by providing employment opportunities to new graduates from Texas A&M and local colleges.

Being recognized as one of the fastest-growing small businesses in the Brazos Valley is a testament to their hard work, honesty, and respect for everyone they work with. Their success is built on a foundation of overcommunication, humility, and a relentless drive to provide solutions and acknowledge mistakes.

The company's leadership has learned valuable lessons about the importance of their diverse contractor base, which includes individuals from all walks of life. This diversity has reinforced their belief in the goodness of people who are dedicated to hard work and excellence.

Their advice to other small business owners is to outwork and outcommunicate everyone, embrace mistakes, venture into new areas, and take chances as long as they remain ethically and morally grounded.



#### PRINCIPAL(S)

Scott Hiller

#### PRODUCT / SERVICE

National Retail Merchandising

#### **DATE FOUNDED**

2008

#### **SALES GROWTH**

2021-2023 | 128.51%

#### LOCATION

1601 Sebesta Rd. College Station, TX 77845

#### **CONTACT INFO**

979.693.2260
customerimpactinfo.com/contact-us

#### PRINCIPAL(S)

Barry Ivins, Ali Ivins, & Steve Turner

#### PRODUCT / SERVICE

Roasted Coffee Beans, Coffee Beverages

#### DATE FOUNDED

2019

#### **SALES GROWTH**

2021-2023 | 98.00%

#### **LOCATION**

800 S Bryan Ave, Bryan, TX 77803

#### **CONTACT INFO**

979.775.8375 politecoffee.com

## Kyle Estates dba Polite Coffee Roasters

Polite Coffee, founded on March 2, 2019, specializes in roasting coffee beans and crafting coffee beverages. The idea for Polite Coffee was born in Afghanistan in 2013 when founder Steve missed Texas while drinking coffee. The vision was to create a coffee company that embodied Texas friendliness and produced outstanding specialty coffee without being condescending. The name Polite reflects this mission, honoring Texas' welcoming spirit and aiming to serve high-end coffee with humility.

Steve began by building a barn in Normangee and started roasting in 2019. He initially secured a few accounts in Bryan-College Station and sold at the farmer's market in downtown Bryan in 2020. Just before the pandemic, Steve met Barry, the owner of the Kyle House, and they decided to join forces, moving operations to Bryan.

Their business philosophy is centered on producing products they genuinely enjoy, treating employees with respect, and ensuring a positive experience for customers. This approach has fostered a loyal customer base and a thriving business.

Community involvement is a cornerstone of Polite Coffee. Situated in a university-rich area, they contribute to various student organization fundraisers and host profit-sharing events. Each spring, they donate coffee to the Big Event and support veteran organizations, having donated a coffee brewer to the local VA and conducted fundraisers for Brazos Valley Cares.

The company attributes its success to authenticity, creating an eclectic and enjoyable space at the Kyle House and offering a wide variety of coffee options.

A key lesson learned is that growth is gradual and cumulative. This understanding reinforces the importance of persistence and confidence in their plans. They advises other small business owners to trust and empower their teams, allowing them to focus on growth.

Polite Coffee's top-selling blend, Friends and Family, started as a joke to provide friends and family with a darker roast, illustrating their playful and community-focused approach. Looking ahead, the company aims to increase roasting capacity and expand distribution to more grocers.

In the past year, they have celebrated significant milestones, including securing spots in three locations on Texas A&M's campus and three new HEB stores. The biggest challenge has been managing capacity and planning for the next stage of growth. Despite these challenges, Polite Coffee continues to thrive, driven by its commitment to quality, community, and authentic customer experiences.

## Crystal Clear Cleaning, LLC

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Crystal Clear Cleaning, LLC, was founded in 2018 by Lauren and Robert, who recognized a gap in the janitorial services market while working for another business. When their office's janitorial service failed to complete tasks, Lauren stepped in to maintain cleanliness. Realizing the potential for a dedicated service, Lauren consulted with their CFO, who mentioned the need to hire a company for insurance reasons. This insight spurred the creation of Crystal Clear Cleaning, allowing them to spend more time together and pursue additional income.

The journey of Crystal Clear Cleaning has been one of resilience and growth. Starting as a small operation, Lauren and Robert handled all cleaning tasks themselves while working their full-time jobs. Their first major contract was secured in March 2019, cleaning a 14,000 square-foot building. By May 2019, they joined the Chamber of Commerce, leveraging connections to expand their business. Operating initially from their apartment, they washed towels and stored supplies at home. The turning point came in August 2019, when they won the janitorial bid for Bryan Texas Utilities. This success enabled them to quit their full-time jobs and focus entirely on Crystal Clear Cleaning.

The COVID-19 pandemic in 2020 brought an unexpected boost to their business, highlighting the critical importance of cleanliness. They took on disinfecting tasks for the Bryan Fire Department and Robertson County Courthouse. Their growing reputation led to the purchase of their first fleet vehicle in March 2022 and the hiring of additional staff, expanding to 25 employees. In August 2022, they moved into their first office and warehouse space, a significant milestone that accommodated their rapid growth. By June 2023, they acquired a supply company, broadening their market and service offerings.

Their mission is to provide exceptional janitorial services, driven by integrity, quality, and innovation. They believe in investing in their employees, fostering a supportive workplace, and maintaining strong client relationships. Their commitment to community involvement is reflected in their active participation in the Chamber of Commerce and local initiatives.

Lauren and Robert attribute their success to hard work, mutual trust, and the support of a dedicated team. Their journey from washing towels in their apartment to leading a thriving business demonstrates the power of perseverance and partnership. Crystal Clear Cleaning stands as a testament to the belief that with integrity and dedication, hard work truly pays off.

#### PRINCIPAL(S)

Robert Mandujano & Lauren Galls

#### PRODUCT / SERVICE

Janitorial/Commercial Cleaning & Supplies

**DATE FOUNDED** 2018

SALES GROWTH

2021-2023 | 93.24%

#### **LOCATION**

3601 E 29th St #11, Bryan, TX 77802

#### **CONTACT INFO**

979.571.5215 cccleaning-tx.com

#### PRINCIPAL(S)

Dale Dempsey

#### PRODUCT / SERVICE

Land clearing, excavation, ponds, driveways, rural, residential, and commercial services.

#### **DATE FOUNDED**

2015

#### **SALES GROWTH**

2021-2023 | 73.61%

#### **LOCATION**

Bryan, Texas

#### **CONTACT INFO**

(979) 676-1985 d4landservices.com

### D4 Land Services, LLC

D4 Land Services, LLC, under the leadership of Clinton (Dale) Dempsey, has established itself as a rapidly growing small business in Bryan, Texas. Specializing in land clearing, excavation, ponds, driveways, and services for rural, residential, and commercial clients, D4 Land Services has made significant strides since its inception in 2015.

Dale's journey began after his service in the Marines and a career in oilfield exploration, which required him to be away from home frequently. Seeking more time with his family, he decided to start his own business. Initially, Dale provided basic services on his own during the months he was home. Realizing the potential for growth, he expanded his skill set and service offerings. As the demand for his services grew, HE hired his first employee and eventually grew the business to a team of five dedicated employees.

The philosophy at D4 Land Services is rooted in integrity, honesty, and fairness. They ensure that customers are well-informed about the details and costs of services, setting reasonable expectations and delivering the best possible outcomes. This approach has garnered trust and loyalty from clients, contributing significantly to the company's success.

Community involvement is a cornerstone of D4 Land Services. Dale is actively engaged with the Harvey Little League as a coach and manager, supports the Brazos County Go Texans scholarships, and participates in the BCS Chamber of Commerce. His contributions have been recognized with the Chamber's Community Impact Award, highlighting his commitment to giving back.

Being recognized as one of the fastest-growing small businesses in the Brazos Valley is an honor that they attribute to their unwavering principles of integrity, fair treatment of employees and customers, and smart financial management. They emphasize the importance of accepting help, finding and retaining honest, hardworking employees, and understanding the local and national economy.

The name D4 Land Services reflects Dale's family, combining "Dempsey" and the number of family members. Although there were initially three members, Dale planned on having another child, making it 4.

In the past year, D4 Land Services has benefited from an increase in referrals, new clients, and repeat customers. Despite challenges such as weather disruptions, inflation, and supply chain issues, the company has maintained its momentum and continues to thrive. Dale's advice to other small business owners is to treat everyone fairly, understand their community, and know when to expand their team.

### TDI Brooks International

TDI Brooks International traces its origins to Texas A&M University, where its founders specialized in chemical oceanography, also known as marine geochemistry.

The company began by applying marine geochemical surveys and lab analyses to hunt for oil and gas seeps on the seabed. With the support of Small Business Administration (SBA) loans, They acquired a ship and essential laboratory instrumentation. They offered these services to major oil companies globally and secured government contracts for environmental surveys to monitor shoreline contaminants in the U.S.

As the company's expertise and reputation grew, so did its fleet and capabilities. They began by using their expertise in applied marine geochemical surveys and lab analyses to hunt for oil and gas seeps on the seabed. With SBA loans, they acquired a ship and lab instrumentation, offering services to major oil companies and winning government contracts for environmental surveys. Over time, they added geotechnical seabed and marine geophysical surveys, expanding to five research vessels operating in over 50 countries. Recently, we extended our services to the offshore wind power market. Today, we operate from a 75-acre campus in Wellborn, with four buildings totaling 60,000 square feet.

These core competencies—applied marine geochemical surveys and lab analysis, geotechnical seabed surveys, marine geophysical surveys, and government environmental survey contracts—remain the pillars of its success.

TDI Brooks' business philosophy is simple yet profound: "Give first, and get back later." This principle has guided its operations and interactions, fostering a culture of generosity and long-term relationships. Currently, they are transitioning from a mom-and-pop operation to a mid-sized company, focusing on developing a robust organizational structure to support continued growth.

The past year has been pivotal for TDI Brooks. The offshore wind power market has proven to be stable and growing, requiring more surveys than the current contractor capacity can handle. Rapid expansion has brought challenges, particularly in recruiting the best talent. The company's success hinges on highly skilled technical personnel, and now, as it scales, they must also build a scalable administrative function.

Being recognized as one of the fastest-growing small businesses in the Brazos Valley is a testament to the dedication and hard work of TDI Brooks' employees and their families. The key to the company's success lies in its extraordinary team, supportive banker, and willingness to take risks.

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#### PRINCIPAL(S)

James M. Brooks & Bernie B. Bernard

#### **PRODUCT / SERVICE**

Seabed Surveys for Oil & Gas and Offshore Wind

#### **DATE FOUNDED**

1996

#### **SALES GROWTH**

2021-2023 | 62.01%

#### **LOCATION**

14391 S Dowling Rd, College Station, TX 77845

#### **CONTACT INFO**

979.693.3446 tdi-bi.com

#### CONGRATULATIONS TO THE WINNER OF

# The 2024 ANCO Insurance Award for Lifetime Business Achievement

## **Dailey Company**

Chris Dailey, the principal of Dailey Company, is a graduate of Texas A&M University. After receiving his degree in Industrial Distribution in 1993, Chris moved to Wichita Falls with the goal of learning everything he could from the person he attributes to being his most influential mentor, his father. Chris spent a few years working for his dad's electrical company soaking in everything he could about the construction industry and best practices for running a business but eventually Chris returned to College Station where he continued gaining practical knowledge in business and leadership related to electrical construction. In 2003, with a decade of applied knowledge and experience, Chris pursued his long-term plan and founded Dailey Electric.

Dailey started with a focus on electrical construction, but gradually expanded beginning in Houston with the buy-out of an electrical contractor in 2010 then in 2017 operations extended into Austin when a new office was opened in Lockhart. In 2019, Dailey started a residential service division with HVAC services then in 2020, plumbing was incorporated into their repertoire. This diversification prompted the rebranding from Dailey Electric to Dailey Company to reflect the broad range of services offered.

Dailey Company now employs 200 people and has become one of the prominent service providers in the Brazos Valley. The company's rapid growth has earned multiple recognitions, including the Bryan Rotary 10 Award for the top 10 fastest-growing companies in the Brazos Valley

and four Aggie 100 Awards for the fastest-growing Aggie-owned businesses globally.

Community involvement is a cornerstone of Chris Dailey's ethos. Dailey Company sponsors Little League teams for their staff, participates in various church charities, supports Scotty's House, American Cancer Society, Brazos Valley Food Bank, Chrissy's Closet, **Brazos Valley Food for Families** Food Drive, and Radio MASH. Chris has been a long-time advocate for the College Station Education Foundation. Additionally, Chris is an avid supporter of Margo's Market, named after his late wife, Margo Dailey, who passed away in January 2022. Margo's Market, founded through the National Charity League, provides weekend meal bags to school-age children at eight area schools in Bryan and



College Station, addressing food insecurity, a cause dear to Margo.

Chris Dailey is committed to the professional development of his staff. Many employees have participated in Leadership Brazos, and all three Dailey locations offer a paid apprenticeship program, providing education and on-thejob training through educational partnerships. Currently, Dailey Company is developing Dailey Academy, an onsite, lab-based training facility designed to offer a two week hands-on training program for all three trades; as well as other educational resources, such as safety, personal health and well-being, and financial literacy.

For Chris Dailey, being selected as the 2024 recipient of the ANCO Lifetime Achievement Award is a significant honor. Chris states, "Quality is never an accident; it represents the wise choice of many alternatives. This company embodies that motto every day, on every project, no matter the size. We have been abundantly blessed by the people and companies who have trusted us with their service needs over the years, as well as by the team members who have helped us grow Dailey Company into what it is today. When you surround yourself with good, hardworking people, great things will follow."

Chris Dailey's visionary leadership and dedication have transformed Dailey Company into a leading service provider in the Bryan/ College Station area, continually striving for excellence and community betterment.

#### PRINCIPAL(S)

Chris Dailey

#### PRODUCT / SERVICE

Electrical, HVAC, and Plumbing

#### DATE FOUNDED

2003

#### **LOCATION**

Principal Office Located in College Station, TX

#### **CONTACT INFO**

979.243.2568 godailey.com

#### CONGRATULATIONS TO THE WINNER OF

# The 2024 Brazos Valley Launch Award

### BlueForge Alliance

Founded in 2022, the mission of BlueForge Alliance is to enable the submarine manufacturing industry to build and maintain America's next generation of undersea platforms by increasing capability, capacity, collaboration, and resilience.

As an unbiased neutral non-profit integrator, based in Bryan/College Station, BlueForge Alliance delivers focused connections between the submarine supply chain and the surrounding ecosystems of state and local governments, industry organizations, academic partners like Texas A&M University, and community programs needed to meet the demand of increasing capability and readiness.

They act as a silent servant to the silent service so we can collectively overcome the complex challenges facing national security and ensure a resilient maritime manufacturing ecosystem.

#### PRINCIPAL(S)

Rob Gorham & Kiley Wren

### **PRODUCT / SERVICE**Submarine Manufacturing

### **DATE FOUNDED** 2022

#### LOCATION

3891 S Traditions Dr. Bryan, TX 77807

#### **CONTACT INFO**

833.258.3674 blueforgealliance.us



#### **ABOUT THE LAUNCH AWARD:**

Brazos Valley Economic Development Corporation sponsors the Award to honor an independent, privately held corporatioin, proprietorship, or partnership that is headquartered in Brazos County. The award recognizes the company's scale of operations since startup toward second-state growth. Recipients must be in existence less than five years and company must demonstrate distinguished industry achievement of technology product and service that validates its potential. The company also must be improving or transforming the Bryan/College Station regional marketplace in a targeted industry sector.



The Bryan Rotary Club Congratulates

## 2024 TOP TEN FASTEST-GROWING SMALL BUSINESSES IN BRAZOS COUNTY

FERA Diagnostics and Biological Corp
I55 Book Fairs
A Brush Above Services, LLC
Fidelis Studio, LLC dba Fidelis Creative
TRYGVE Enterprises, LLC
Customer Impact, LLC
Kyle Estates dba Polite Coffee
Crystal Clear Cleaning, LLC
D4 Land Services, LLC
TDI Brooks International

— AND —

#### **Dailey Company**

Recipient of the ANCO Insurance Award for Lifetime Business Achievement

#### BlueForge Alliance

Recipient of the Brazos Valley Economic
Development Corporation Launch Award

# What is Rotary?

Rotary is a global network of 1.4 million neighbors, friends, leaders, and problem-solvers who see a world where people unite and take action to create lasting change - across the globe, in our communities, and in ourselves.

Solving real problems takes real commitment and vision. For more than 110 years, Rotary's people of action have used their passion, energy, and intelligence to take action on sustainable projects. From literacy and peace to water and health, we are always working to better our world, and we stay committed to the end.



We provide service to others, promote integrity, and advance world understanding, goodwill, and peace through our fellowship of business, professional, and community leaders.

#### **VISION STATEMENT**

Together, we see a world where people unite and take action to create lasting change — across the globe, in our communities, and in ourselves.

#### WHAT WE DO

Rotary members believe that we have a shared responsibility to take action on our world's most persistent issues. Our 46,000+ clubs work together to:

- Promote peace
- · Fight disease
- Provide clean water, sanitation, and hygiene
- Save mothers and children
- Support education
- · Grow local economies
- · Protect the environment









WATER SANITATION **AND HYGIENE** 



**MATERNAL AND CHILD HEALTH** 



**BASIC EDUCATION AND LITERACY** 







#### THE ROTARY 4-WAY TEST

Of the things we think, say, and do...

#### Is it the Truth?

Is it Fair to All Concerned?

Will it Build Goodwill and Better Friendships?

Is it Beneficial to All Concerned?

#### **HOW DOES THE BRYAN ROTARY CLUB SERVE B/CS?**

Over the past 100 years, the Bryan Rotary Club has been involved with countless community activities, including but not limited to:

- Honoring the Top 10 fastest-growing small businesses in the Brazos County since 1994
- Honoring the Anco Insurance Award for Lifetime Business Achievement since 1998
- Provided funding and volunteers to Habitat for Humanity
- Provided funding and volunteers to install free libraries for neighborhoods in Bryan
- Established the Field of Valor at Veteran's Park—a 1,000 Flag Salute to service, honoring veterans and first responders
- Hosted Bryan and College Station fifth-grade students for history-themed field trips during the Field of Valor week

- Distributed 250-300 flags, 6 times per year, in the community under the Flags Across Bryan program
- Awarded grants to teachers in Bryan elementary schools, to BISD students, and to numerous Brazos County non-profit organizations/charities
- · Donated to the Fun for All Playground
- Sponsored and volunteered for Blood Bank donation opportunities
- · Volunteered for Texas Trash-Off
- Sponsored BISD students for Rotary Youth Leadership Awards (RYLA) Conference
- Donated to the END POLIO NOW project through Rotary International Foundation
- Hosted a number of Rotary Exchange high school students for a year in member and community members' homes

# Bryan Rotary 10 Winners 1994 - 2023

#### 2023

FERA Diagnostics
Swan Stonarts, Ltd.
Fidelis Creative Agency
Dudley Engineering
Stafford Barret Commercial Brokerage
Deitz Consulting, LLC
Premier Countertop Design
CEO Technologies
D4 Land Services, LLC
Magruder Homes

#### 2022

Dudley Engineering
Stafford Barrett commercial Brokerage
Blackrock Builders, LP
Deitz Consulting, LLC
Frogslayer, LLC
SmartCompliance, Inc.
Swan Stonarts, Ltd.
Arrow S Pest control
Aggieland Roofing / CR Systems, Inc.
Ridgewood
Custom Homes, LLC

#### 2021

Blackrock Builders, LP
Frogslayer, LLC
CR Systems Inc.
Impact Group Marketing
SmartCompliance, Inc.
Stafford Barrett Commercial Brokerage
Singleton, Zimmer, Haliburton Architecture
Water To Wine Productions
FlagShip Custom Homes
George's Paint and Body, LLC

#### 2019

Capital Construction Services
Frogslayer, LLC
Kellen Commercial Flooring, Inc.
Zapalac Enterprises, Inc.
Element Retirement & Investment
Consultants
Customer Impact, LLC
Reece Homes, LLC
Keystone Millword, Inc.
America's Choice Roofing
FlagShip Custom Homes

#### 2018

Sunspace Texas Company, LLC JackRabbit Manufacturing, LLC Frogslayer, LLC Element Retirement & Investment Consultants Zapalac Enterprises, Inc. TM5 Properties, LP Village Foods Pharmacy BVP Management, Inc. CEO Technologies Keystone Millwork, Inc.

#### 2017

Exothermix A Brush Above Services, LLC The Barracks Construction Group, LLC Frogslayer, LLC Zapalac Enterprises LLC dba Ecozapp America's Choice Roofing Computers, Electronics, Office Etc. Renner Chiropractic Bombers Baseball, LP Magruder Homes, LP

#### 2016

Pitman Custom Homes, LP
J4 Engineering
The Barracks Construction Group, LLC
Kellen Commercial Interiors, Inc.
Magruder Homes, LP
FrogSlayer, LLC
Computers, Electronics, Office Etc.
Tracy Stewart, CPA
America's Choice Roofing
Capital Construction Services

#### 2015

Exosent Engineering, LLC
Schaefer Custom Homes
Cortiers Real Estate
Computers, Electronics, Office Etc.
Crawford Concrete Services, LLC dba Texas
Concrete Design
TechBundle, LP
Cedar Lance
Fitness Dynamics, Inc dba Aerofit Health &
Fitness Centers
Hotel Solutions, Inc.
United Solutions

#### 2014

Schaefer Custom Homes
Cortiers Real Estate
Hotel Solutions, Inc.
Crawford Concrete Services, LLC dba Texas
Concrete Design
BCR - Brazosland Classic Realty
Computers, Electronics, Office Etc.

JB Knowledge Technologies, Inc.
The Pool Guy
Massage Enterprises, LLC dba A Healing
Touch Massage & Spa
TechBundle, LP

#### 2013

Cortiers Real Estate
Otis Instruments, Inc.
BCR - Brazosland Classic Realty
JB Knowledge Technologies, Inc.
The Pool Guy
Aggieland Green, Ltd.
Hotel Solutions, Inc.
The Sleep Station
Swoboda Pest & Termite Control, Inc.
Aerofit Health and Fitness Centers

#### 2012

Fries Financial Services
Brazosland Classic Realty
JB Knowledge Technologies, Inc.
Kellen Commercial Interiors, Inc.
The Pool Guy
Fifth "C" Fine Jewelry
Swoboda Pest & Termite Control, Inc.
Celebrity Spa & Salon
United Solutions, MSO
Keys & Walsh Construction

#### 2011

Republic Landscapes
Brazos Technology
JB Knowledge Technologies, Inc.
Ellis Custom Homes
Fries Financial Services
Fifth "C" Fine Jewelry
La Voz Hispana
Zajonc Corporation
By Design Interiors
Ed Slovacek CPA PLLC

#### 2010

Brazos Technology
The Ground Crew LLC
Brazos Valley Hearing Services
Chome: A Salon Experience
Ed Slovacek CPA PLLC
JB Knowledge Technologies, Inc.
Fifth "C" Fine Jewelry
Expressions Dance and Music
Ashford Square Realty LLC
Venus Pest Control

J.P. Miles Construction Corp.
Chrome: A Salon Experience
Blue Baker
AgniTEK LLC
French Door Spa, Inc.
MacResource Computers and Service
B&B Laboratories Inc.
TDI-Brooks International, Inc.
Quick Internet Software Solutions
Keystone Millwork Inc.

#### 2008

Stearns Design Build
AgniTEK
Chrome: A Salon Experience
Fitness Together Personal Training Studio
Dailey Electric, Inc.
MacResource Computers and Service
Blue Baker
Venus Pest Company
Zajonc Corporation
Landscape Expressions

#### 2007

UK Advertising, Inc. dba Infinity Pro Sports MacResource Computers and Service TDI-Brooks International, Inc. BCA Electric, LLC JB Knowledge Technologies, Inc. Bryan Signs dba Sign Pro Brazos Valley Office Solutions (BVOS) Aggieland A/C & Heating The Pharmacy Shop, Inc.

Redtail Equipment Rental, LLC

#### 2006

Jefferson Christian Custom Homes
UK Advertising, Inc. dba Infinity Pro Sports
MacResource Computers and Service
Bryan Signs, Inc. dba Sign Pro
Wired Ranch Advertising, Inc.
Mitchell & Morgan, LLP
Keystone Millwork, Inc.
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Aggieland A/C & Heating

#### 2005

UK Advertising, Inc. dba Infinity Pro Sports
MacResource Computers and Services
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Wired Ranch Advertising, Inc.
David Gardner's Jewelers
The Land Design Group
Christopher's Wolrd Grille
Kling Engineering & Survey
Aggieland A/C & Heating

#### 2004

AES Employer Services, Inc. Stearns Construction, Inc.

UK Advertising, Inc. dba Infinity Pro Sports Fries Financial Services Redtail Equipment Rental AgniTEK Pride Cleaners Gifts & Gab A&K Custom Cabinets & Trim, Inc.

#### 2003

AES Employer Services, Inc.
Choice Home Health
Steamatic of the Brazos Valley
Pride Cleaners
JG Innovative Services
LaserSaver, Inc.
Kieschnick Construction
AgniTEK
Brazos Record Storage
Honig's Southwest Whistle Stop

Capsher Technology, Inc.

#### 2002

AgniTEK
Michael Kellett Photography
Steamatic of the Brazos Valley
Choice Home Care
Hurn Enterprises, Inc. dbs The Kyle House
Brazos Record Storage
The Pharmacy Shop
Mobley Pool Company
AgriLogic, Inc.
Brazos Bling & Draperty

#### 2001

C&J BBQ Market
MacResource Computers and Services
B&B Laboratories, Inc.
Best Interior Shutters & Blinds
TDI-Brooks International, Inc.
Brazos Bling & Drapery
LaserSaver, Inc.
Century 21 Beal
McDonald's Restaurants of B/CS
Café Capri

#### 2000

Med-Ox Specialties, Inc.
Green & Associates
Climate Masters Heating & A/C
Texas Digital Systems, Inc.
Custom Interior Shutters
R.M. Dudley Construction Co., Inc.
Mobley Pool Company
Laser Saver, Inc.
Comet/Pride 1-Hour Cleaning
Witt's End

#### 1999

Applied Computing Services, Inc. McDougal & Company Compuview Microsystems Bryan Container Company B&B Laboratories, Inc. The Arkitex Studio, Inc. TDI-Brooks International, Inc. Med-Ox Specialties, Inc. Entec Pest Management, Inc. Green & Associates

#### 1998

Entec Pest Management, Inc.
Compuview Microsystems
Old Bryan Marketplace
R.M. Dudley Construction Co., Inc.
Bryan Container, Inc.
Med-Ox Specialties, Inc.
Applied Computing Services, Inc.
LaserSaver, Inc.
2D Construction, Inc.
POPabilities/Paskets on the Brazos

#### 1997

Med-Ox Specialties, Inc.
Mac Resource Computers and Services
Texas Computers & Networking Service
Arbin Corporation
A-Plus Computer Services, Inc.
Richard Smith company
R.M Dudley Construction Co., Inc.
Standard Automatic Fire Enterprises
LaserSaver, Inc.
Lynn Tech, Inc.

#### 1996

Arbin Corporation
Standard Automatic Fire Enterprises
Texas digital Systems, Inc.
Brazos Valley Animal Medial Center
C&D Copier Products, Inc.
R.M. Dudley Construction Co., Inc,
Neutral Posture Ergonomics, Inc.
Lynn Tech, Inc.
MicroAge Computer Center
Fan Brace, Inc.

#### 1995

Qualice Computer Corporation Knowledge Based Systems, Inc. Neutral Posture Ergonomics, Inc. Century 21 Beal, Inc. Advanced Home Health Services Wicks & Sticks W.W. Nichols, Inc. Keta's Hallmark Shops MicroAge Computer Center Texas Digital Systems, Inc.

#### 1994

Qualice Computer Corporation
Neutral Posture Ergonomics, Inc.
Style Craft Builders
Metrica, Inc.
ITS Tours & Travel
University Title Company
Messina Hof Wine Cellars
Wicks 'N' Sticks
Computer Access
Talent Tree Personnel Services

# Bryan Rotary Club – Anco Insurance Award for Lifetime Achievement

### Past Winners

2023: Dudley Construction, LLC

2022: West, Webb, Allbritton & Gentry

2021: Sterling Auto Group

2019: Allen Honda

**2018**: Smith Dairy Queen

2017: Fries Financial Services

2016: Texas Commercial Waste

2015: Copy Corner

2014: Stylecraft Builders, Inc.

2013: Davis & Davis Lawyers, PC

**2012**: KBTX News 3

2011: The Insite Group, LP

2010: C. C. Creations LTD

**2009**: Bryan Broadcasting Corp.

2008: Tom Light Chevrolet Co., Inc.

2007: David Gardner's Jewelers

2006: Wells Fargo Bank

2005: Britt Rice Electric, LP

2004: Producers Cooperative Association

2003: Acme Glass

2003: Newman Printing Company

(Honorary)

2002: University Title Company

**2001**: The Eagle

2000: St. Joseph Regional Health Center

1999: The Adam Corporation/Group

## SIGNIFICANT SUPPORT WAS RECEIVED FROM THESE COMMUNITY PARTNERS:

















