



**BUSINESS PERFORMANCE
AWARDS**

2021



2021
BRYAN ROTARY 10
BUSINESS PERFORMANCE AWARDS

*A Summary of Brazos County's
Fastest-Growing Private Companies*

Rotary  | Club of Bryan
Serving a Century
1921 - 2021



Small Businesses on the Move

The Bryan Rotary Club, in cooperation with the Bryan-College Station Chamber of Commerce, designed the Bryan Rotary 10 Business Performance Awards as a community economic development program. The program annually recognizes and honors small businesses in Brazos County for their achievements and the significant impact they have on the local economy.

The program reflects the respect Rotarians have for all useful occupations and for the value of productive work. Introduced in 1994 as the Newman 10 Awards, the awards program is now identified as the Bryan Rotary 10 Business Performance Awards Program.

“A business house should be as public-spirited as a citizen...business is not a beast of prey, but the handmaid of civilization and progress.”

Glenn C. Mead
Rotary International President,
1912-1913

Since 2016, Anco Insurance has been the primary financial underwriter.

Anyone may nominate a business. After a business is nominated and has submitted an application signed by a CPA, an economist at the Mays Business School at Texas A&M University calculates the sales growth for each of the qualifying applications and ranks the top 10 businesses based on the percentage increase of gross sales. Only the percentage of sales growth is published.

A qualified applicant must be an independent, privately-held corporation, proprietorship or partnership that has been in business at least 5 years. The business headquarters must be located in Brazos County, have had sales of more than \$50,000 but less than \$25 million in fiscal 2016, and show a five-year sales history with an increase from 2018 – 2020. Franchises are not eligible.

The prestigious Bryan Rotary 10 Awards are presented to the top 10 fastest-growing small businesses at a special Awards Luncheon. Awards showcasing all winning businesses are displayed year-round at the Bryan-College Station Chamber of Commerce.

Also presented at the Awards Luncheon is the Bryan Rotary/Anco Insurance Award for Lifetime Business Achievement. Introduced in 1998, the Anco Award is given to a mature business that has a sustained history of success and respect in its industry and has significantly contributed to the quality of life in the community through the years. Anco Insurance is the underwriter for this award.

The Brazos Valley Economic Development Corporation also presents their Launch Award, recognizing a new business to the area making a significant impact to the community and their leadership.

Welcome to the 28th annual Bryan Rotary 10 Business Performance Awards!

Blackrock Builders, LP

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Blackrock Builders provides new home construction in both the government and private sectors in the Bryan/College Station area, handling everything from home improvement projects to full-on construction. Blackrock builds small to mid-sized homes. Their clients range from first time home builders to retirees looking to downsize into something smaller. They fill an increasingly important need that provides homes for every stage of life.

Two friends Brian McDonald and Thomas Pack wanted to create their own business after working together in the home building industry for many years. After starting with just the owners in 2015 they have grown to a total of 4 employees. *“We are surprised and excited to be recognized as a Bryan Rotary 10 Top 10 Winner for 2021!” -Brian McDonald*

Principal(s)

Brian McDonald
Thomas Pack

Product • Service

Home building and Residential
Renovation

Date Founded

2015

Sales Growth

2018 – 2020 | 302.74%

Location

1489 Cherokee Drive,
College Station, Texas 77845
Phone: 979.393.0173
www.blackrockbuilderstx.com

Their philosophy is quite simply *“be responsive to our clients... responsibility, professionalism and customer service are what we’ve built and pin our reputation on”*. Client service is their number one priority, which has led to repeat business and the best kind of referrals, word-of-mouth. They credit their success to a customer-centered focus and prioritization.

When asked about an important lesson learned, the owners say that *“contracting is not an exact science, regardless of what anyone tells you. It is a fluid process, so you need skilled laborers and craftsmen with the experience to overcome issues that arise on the job and who can adapt to make your project work. We pride ourselves on our ability to do just that.”*

Brian’s advice to small business owners is simple *“I believe in sticking with what you know and doing the right thing for your customers.”*

Blackrock Builders is a member of the National Association of Home Builders and the Texas Association of Builders.

Frogslayer, LLC builds and maintains custom software to help small, midsized and growing companies tackle the frustrations of their existing systems.

Frogslayer was founded in 2005 by Ross Wright, whose mission was to grow the next generation of software developers through real-world experience, recruiting Texas A&M University's best computer science students to help deliver projects to his oil and gas clients. In 2011, Ross Morel created Morelco Technologies, focusing on helping Texas A&M researchers commercialize research and technology. Like Frogslayer, Morelco's team was made up of mostly students. Morelco merged with Frogslayer in 2012, and rebranded under Frogslayer and 2013, Ross Morel took full ownership of the company. While the business model is no longer based on "student outsourcing," there's still a sense of responsibility to hire budding engineers from Texas A&M.

Principal(s)

Ross Morel

Product • Service

Custom software tools for accelerated growth and faster innovation for increased profits

Date Founded

2005

Sales Growth

2018– 2020 | 221.18%

Location

909 Southwest Pkwy E
College Station, TX 77840
Phone: 832.928.5121
www.frogslayer.com

Ross explains the key to success is to take care of people – both customers and employees – by focusing on relationships and understanding their needs. He continues to be actively involved in operations and client management, promising clients, *"We're tied to your needs; we're ruthlessly efficient with your budget; we hate surprises; we bring the whole team."*

Ross explained lessons learned:

- *"Clear internal communication and decisive action are necessary during periods of high uncertainty. The work we do is complex and is a team sport. It was important that we continued to operate high-performing teams, look out for one another."*
- *"Things like diversity, equity, and inclusion can't be ignored. We launched a DEI council last year and are working on continuous education of these issues."*
- *"We were very fortunate that we didn't lose any clients or projects due to the pandemic. Our people showed an ability to adapt quickly."*

Ross' advice to small firms is to *"Stay focused. Don't be distracted by your own ambitions and plans. Listen to what's most important to your people and your clients. Over-communicate during times of uncertainty."*

"I personally feel honored and humbled for Frogslayer to be recognized as one of the fastest-growing businesses in the Brazos Valley on multiple occasions," Ross said. *"It's a testament to our entire team at the firm and the incredible work they do."*

The team at Frogslayer gives back to the community by being involved in the B/CS Chamber of Commerce, A&M mentoring programs, and a broad range of charitable activities. The company has also been recognized multiple times as an Aggie 100 firm and as one of the Best Places to Work by its employees in Texas Monthly and Inc. magazines.

“Whether you are in the market for a roof repair, a new roof replacement, or new construction installation, we have you covered.” After years of successfully operating CR Systems in the commercial roofing sector, Rayne Knight and Raul Arellano saw a need to serve the residents of the Brazos Valley area and launched Aggieland Roofing, installing shingles, metal and tile in and around the Brazos Valley.

Rayne grew up working with her father in construction. In 1996, she said she saw a product - polyurethane foam. *“My father told me, ‘You go ahead and start something new without me.’ So I went out on a limb, becoming the first woman master contractor, inspecting commercial polyurethane.”* She found that the product works best with larger projects and college campuses, the core of CR System’s work. The residential roofing component came later and Aggieland Roofing and the Roofer Girl were born.

Principal(s)

Rayne Knight-Zingelmann
Raul Arellano

Product • Service

Commercial and Residential
Roofing and Repair

Date Founded

1996

Sales Growth

2018 – 2020 | 186.54%

Location

12730 State Hwy 6,
Bryan, Texas 77807
Phone: 979.704.3266
roofergirl.com

“Being an Aggie, you start with the same core values and beliefs,” Rayne said about her business philosophy. *“It’s how you handle mistakes where you really grow. The team knows the most important thing... that they are signing my name every day with everything they do, that we are going to do whatever it takes to get it right.”*

“We encourage our employees to be involved as well as the company, including Rotary! We all have a part to play in this community,” Rayne said. They are also involved in:

- CTE Board – “Our youth are our future.”
- United Way, BBB board, Chamber Board
- Jr League – Community Advisor Board

Rayne said about being a first time winner of the BR10 Award, *“Winning this award is not about me, it’s 100% team. I want everyone to be a part of this... knowing everyone works so hard, it’s good for them to be rewarded,”*

When asked what advice she would have for other small business owners, Rayne stresses project selection. *“Go with your gut; don’t take a job just because. Take care of your sales people and choose only the jobs that have the biggest chance of success.”*

Rayne said she loves the wide variety of projects. *“One project had a pool with an oil derrick in it – the company made waves to prepare the oil industry for hurricanes... I didn’t know things like that went on inside buildings!”*

Impact Group Marketing

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Impact Group Marketing provides an array of services to local small and medium size businesses such as digital marketing, website building, search engine optimization, digital content development, photography, videography, printing, and social media design and management.

When the company first opened in July of 2015, their primary focus was marketing in the form of printing. After the first year of operation, they identified needs that were not being met for local businesses which prompted them to greatly expand the services offered by the company.

Principal(s)

Kevin Crenshaw
Becky Chumley

“Take care of your team of employees and they will take care of your clients.” - Becky Chumley on Impact Group Marketing’s company philosophy.

Product • Service

Digital Marketing
Content Development
Photography, Videography,
Printing, Social Media Design
and Management

Kevin advises other small business owners to *“Be focused – develop an idea, implement it, and follow through before moving on to another idea. Know your strengths and what you are good at, then outsource the rest.”*

Date Founded

2015

The team at Impact Group Marketing is actively involved in the community, including the B/CS Chamber of Commerce, Junior League, Visual Arts Society, Arts Council, and Brazos Valley Symphony. They have three Leadership Brazos alumni and one current participant. Additionally, the team has worked with Mays Business School to design and implement a business marketing camp for disabled veterans.

Sales Growth

2018 – 2020 | 101.58%

Recognizing the value of identifying the needs of local businesses and being able to provide solutions to issues that clients have is the key to success for the Impact Group Marketing.

Location

3091 University Drive East,
Suite 210, Bryan Texas 77802
Phone: 979.383.2695
impactgroupmarketing.com

“At times, we feel as though we care more about the success of our clients than they do,” - Becky Chumley

Founded by James Benham, Sebastian Costa, Jim Benham and a group of employees, SmartCompliance Inc. started as a company that identified a problem in the compliance sector of insurance and created a solution. The business wasn't an immediate success, but they developed a great software product for tracking, analyzing, collecting and issuing certificates of insurance. It wasn't until the business pivoted from their original concept of employee compliance and moved into corporate compliance that things took off.

SmartCompliance provides insurance tracking and compliance management solutions to all insurance professionals. Their self-service solutions automate certificate of insurance and proof of insurance renewals, eliminate manual data entry, and help ensure end-to-end compliance.

Principal(s)

James M. Benham
Sebastian Costa
Jim Benham

Product • Service

Insurance Compliance

Date Founded

2010

Sales Growth

2018 – 2020 | 93.69%

Location

110 N Bryan Avenue,
Bryan Texas 77803
Phone: 979.220.4651
smartcompliance.co

The company operates under 5 core values that James says is used from the interview process throughout their every day with each employee being required to memorize them.

1. Do the right thing, even when no one is looking.
2. Be self-motivated and resourceful.
3. Show respect to everyone and be an ambassador of the company 24/7.
4. Have each other's backs.
5. Enjoy the ride and geek out ("we are a tech company after all")

James believes that business leaders lead by example and he has been involved in the community through service on College Station City Council Planning & Zoning Commission, teaching at A&M, and as a regent at Texas Southern University. He and his wife also attend Grace Bible Church. The business hires many aggies for employment as well as internships and is heavily involved with various A&M programs.

"It's exciting for our teammates as they've worked very hard to accomplish this again. Winning this award 6 times with a different company makes it even sweeter to come back with a new company after we sold the one that won. It is very hard to build a business with growth at a high level, so it's very exciting." - James on receiving this award.

The key to success has been having values and sticking to them, and building a place that teammates can call their home for their career.

Stafford Barrett Commercial Brokerage

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Stafford Barrett Commercial Brokerage was formed in September of 2015 as a full service commercial real estate company. After working as commercial real estate professionals at other firms, partners Seth McKinney, Barry Moore, Greg Jasper, Jasen Coots and Matt Johnson have led the firm from a small startup to a prominent name in real estate in six short years. *“We felt like there was an opportunity to establish a local full-service firm in town to fill a need.”* The team is committed to excellence and professional development—featuring three CCIM designated brokers as well as the only SIOR-designated broker in the Brazos Valley. They are focused on building lasting relationships and individualized strategies with each client.

Principal(s)

Seth McKinney
Barry Moore
Greg Jasper
Jasen Coots
Matt Johnson

Product • Service

Commercial Real Estate

Date Founded

2015

Sales Growth

2018 – 2020 | 76.94%

Location

4501 Mills Park Circle,
Suite 200,
College Station, Texas 77845
Phone: 979.260.5000
staffordbarrett.com

Like most businesses, success did not happen overnight. According to Seth and Barry, *“The first couple of years were spent figuring out how to run the business.”* But by staying true to their values, focusing on their goals and insisting on excellence, they have built a formidable organization with local roots.

Stafford Barrett’s philosophy is all about service. They are confident in their expertise and professionalism, but it’s service above all else. When asked how they feel about being recognized as one of the fastest growing small businesses in the Brazos Valley, they say it is quite an honor. *“When we started the company, one of the goals was to be a company that is the cornerstone of the community. We never feel like we have achieved the ultimate goal, we are always growing.”*

Community service is a company hallmark. Management encourages team members to participate in community events and organizations, from the BCS Chamber and the Brazos Valley Economic Development Corporation to political and civic organizations.

When asked about advice for other small businesses, Seth and Barry encourage business owners to stick to the process - *“Do the things you are supposed to do every day and keep putting in the work. Success will follow that hard work.”*

Success has definitely followed their hard work, with 2020 being their best year despite the challenges of the pandemic. *“It was a struggle but we followed our process and came out very well. It’s important to take time to realize and acknowledge how far you have come.”*

Singleton, Zimmer, Haliburton Architecture dba SZH Architecture

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Singleton Zimmer Haliburton Architecture grew from Jim Singleton Architects which was founded in 1998. After a decade of working together, Jim brought Wade Zimmer and James Haliburton on as partners and together they opened SZH Architecture in May of 2014.

“The key to our success has been to approach work in a team-oriented way so that the professional strengths of each team member make up for shortcomings that we may have as individuals,” -Wade Zimmer.

Jim says, *“The three of us are a collaborative unit.”* Throughout the architectural process, from concept to completion, SZH principals keep in mind that the secret to their success is in the details. Attention to detail takes a good project to a new level: a great project. SZH tells every client *‘Your success is in our details.’*

Principal(s)

Jim Singleton
Wade Zimmer
James Haliburton

Product • Service

Architectural Services

Date Founded

2014

Sales Growth

2018 – 2020 | 39.22%

Location

1711 Cavitt Avenue,
Bryan, Texas 77801
Phone: 979.779.5757
szharchitecture.com

SZH Architecture believes in service and has given back to the community through not only supporting and contributing to many organizations, but providing pro bono architectural design services to a selected few. The firm is involved in supporting the Brazos Valley Symphony, MSC OPAS, Brazos Valley Fair & Rodeo, Brazos Valley Veterans Memorial, TAMU, Twin City Mission, African American Museum, and Queen Theatre. SZH believes that the culture of the community is the sum total of all efforts on behalf of the wellbeing and betterment of its citizens.

In advising other small business owners: *“Make sure that you are getting the correct tools for employees—hardware and software—needed to properly serve your clients. If your employees need something to do their job better, then provide it, whether it be equipment or time away from the office, so that their efforts are enhanced, and their productivity increased.”*

As for being named one of Bryan Rotary’s Top Ten, Jim says *“We feel both grateful and challenged. We are grateful for the opportunities that we have had so far to work in and serve the community, but we also feel challenged to persevere through the current post-pandemic climate and continue to provide great service.”*

The business philosophy of SZH Architecture is to be a small firm that does large projects. *“Our principles take a direct, hands-on approach so that each client gets the service they expect, and we operate as though every project we do for our clients is a large one. Each project we take on is large to us—no matter what the square footage might be.” - James Haliburton*

Water to Wine Productions is a full service video production, photography and branding firm located in historic downtown Bryan. The company is a one-stop shop, providing full-service solutions including concept + content creation, producing engaging content for marketing, PR, corporate communications, real estate, non-profits, startups, product launches, websites and social media.

“The idea of the business was encouraged by my late KBTX-TV news director and best friend, Mike George when I was working as a news reporter. Every morning we’d have to come to the station prepared with a lead story for the 6 o’clock news. My career in TV took me around the world; even traveling to Ghana, Africa to produce an award-winning documentary on child trafficking and modern day slavery. I learned to turn the ordinary into extraordinary stories. Every day, before I’d go hit the street to find my story, Mike would always say, ‘Nicole, go turn that Water to Wine!’ In 2014 I was able to pursue my business full-time.”

Principal(s)

Nicole Morten

Product • Service

Video Production

Photography

Branding Firm

Date Founded

2012

Sales Growth

2018 – 2020 | 29.31%

Location

208 N. Bryan Avenue,

Suite 11

Bryan Texas 77803

Phone: 979.779.5757

watertowineproductions.com

In the beginning, 95% of business came from filming weddings in a cinematic and documentary style, which was a unique concept. 10 weddings a year evolved into 23, and then to 43 weddings. “At that time, drones were just becoming a thing,” Nicole explains, “and so my husband became certified and licensed with the FAA. His certification and talent opened up the doors into the real estate market.” In 2016 they began serving the corporate sector in an effort to service the increasing demand. By 2018, 80% of their business roots were from the corporate sector.

“Everyone has a story, whether you’re educating a group of movers-and-shakers or raising awareness to the masses, we help you write your story, produce it and then market it. People want to be inspired as much as they want to be informed, and historically speaking, video accomplishes this better than anything else.” – Nicole Morten

Advice for other small business owners includes, “Empower your team. Celebrate the victories and learn from the losses. Never stop evolving. And don’t ‘should’ all over yourself.” Nicole says that volunteering provides a sense of purpose. She serves on the board of the Sexual Assault Resource Center (SARC). Being married to a Bryan Fireman/Paramedic, and Brazos county Sheriff SWAT Medic, Nicole says her family is deeply rooted in giving back, sacrifice and service. My husband and I live by Isaiah 6:8, which reads, ‘And I heard the voice of the Lord saying, ‘Who shall I send, and who will go for us?’ And I said, ‘Here I am. Send me.’

Flagship Custom Homes began in 2014 when friends came together with a goal to create quality custom homes in Bryan/College Station. Driven by faith in God and a vision, they have gone on to become one of the fastest growing Aggie owned and operated small businesses in Brazos County. The owners have all been local residents for decades, and simply building a house for someone is not enough for them. They live here, hope to be friends and neighbors with their clients, and are serious about being a steadfast, reliable, contributing part of this community, with an approach to business and relationship that most find very refreshing.

Principal(s)

Andy Brooks

Bob Ruth

Bernie Bernard

James Brooks

According to partner Andy Brooks, their philosophy is simple: *“Do the best you can each day, be loyal, honest and reliable.”* Their success can be attributed to hard work, professional growth, solid relationships and trust in God.

Product • Service

Custom Home Builder

Flagship Custom Homes is a proud member of the Greater Brazos Valley Builders Association and the Bryan-College Station Association of Realtors, where they participate regularly and sponsor various events each year. They have been blessed by the community and strive to be a blessing to the community as well. The Flagship team is a big cheerleader for the Bryan-College Station community with its quality of life, great schools, the Texas A&M University tradition and spirit, and the small town feel with big city amenities.

Date Founded

2014

Sales Growth

2018 – 2020 | 25.39%

Location

14391 S Dowling Rd,

College Station, TX 77845

Phone: 979.220.4198

flagshiptx.com

When asked about their success, Andy is quick to credit his team, *“the divine assembly of the individual talents and abilities contributed by all members of the FlagShip team has made our business what it is today.”* Clearly they are on the right track.

Over the last 30 years, George's Paint and Body has taken care of thousands of satisfied customers in the Brazos Valley. Silas and Keeta Garrett purchased George's Paint & Body in April of 2006, growing the company from 4 employees to nearly 20, and from one building to an entire city block.

George's Paint & Body is truly a family affair. Silas and Keeta have worked side by side for 17 years and have brought their three children into the company. Their business philosophy is displayed prominently on their website: *So in everything, do unto others what you would have them do unto you.* - Matthew 7:12.

Principal(s)

Silas Garrett
Keeta Garrett

Product • Service

Auto body shop and auto glass

Date Founded

1978 (Purchased 2006)

Sales Growth

2018 – 2020 | 24.20%

Location

200 East 32nd Street,
Bryan, Texas 77803
Phone: 979.775.3712
georgespaintandbody.com

Their success is in the way they approach their customers. They understand that “meeting by accident” can be very stressful and sometimes confusing and they work to make the customer know that it doesn't have to be that way. Their service doesn't end when customers pick up their vehicles.

Silas and Keeta want their customers to count on having peace of mind in knowing that help is always available if additional repairs or adjustments are necessary. They quote Douglas Adams, who wrote, “*To give real service you must add something which cannot be bought or measured with money, and that is sincerity and integrity.*”

When asked about the Bryan Rotary 10 recognition, Silas says “I love it. *I'm excited. A lot of hard work and many hours have gone into the business – and we have been hands on the whole time*”. Silas says he puts his faith in God every day. His advice to other small businesses is to “*be prepared for anything. Persevere and be patient. Treat others the way you want to be treated.*”

The Garretts have been involved in local activities for many years, including coaching little league, participation in First Fridays, donating to OnRamp and other local charities, and leadership within the BBB and the Brazos County Republican Party.

When he has some free time in the office Silas likes to grab his guitar and sing one of his original songs for his team. They all get a kick out of it!

**THE BRYAN ROTARY CLUB
CONGRATULATES**



**2021 Top 10 Fastest-Growing
Small Businesses in Brazos County**

Blackrock Builders, LP

Frogslayer, LLC

CR Systems Inc.

Impact Group Marketing

SmartCompliance, Inc.

Stafford Barrett Commercial Brokerage

Singleton, Zimmer, Haliburton Architecture dba SZH Architecture

Water To Wine Productions

FlagShip Custom Homes

George's Paint and Body, LLC

AND

*Sterling Auto Group — Recipient of the
Anco Insurance Award for Lifetime Business Achievement*

*Bondwell Technologies — Recipient of the Brazos Valley
Economic Development Corporation Launch Award*

BRYAN ROTARY 10 WINNERS

1994-2020

2021

Blackrock Builders, LP
Frogslayer, LLC
CR Systems Inc.
Impact Group Marketing
SmartCompliance, Inc.
Stafford Barrett Commercial Brokerage
Singleton, Zimmer, Haliburton Architecture
Water To Wine Productions
FlagShip Custom Homes
George's Paint and Body, LLC

2019

Capital Construction Services
Frogslayer, LLC
Kellen Commercial Flooring, Inc.
Zapalac Enterprises, Inc.
Element Retirement & Investment Consultants
Customer Impact, LLC
Reece Homes, LLC
Keystone Millwork, Inc.
America's Choice Roofing
FlagShip Custom Homes

2018

Sunspace Texas Company, LLC
JackRabbit Manufacturing, LLC
Frogslayer, LLC
Element Retirement & Investment Consultants
Zapalac Enterprises, Inc.
TM5 Properties, LP
Village Foods Pharmacy
BVP Management, Inc.
CEO Technologies
Keystone Millwork, Inc.

2017

Rechargeable Battery Technology dba Exothermix
A Brush Above Services, LLC
The Barracks Construction Group, LLC
Frogslayer, LLC
Zapalac Enterprises, LLC dba Ecozapp
America's Choice Roofing
Computers, Electronics, Office Etc.
Renner Chiropractic
Bombers Baseball, LP
Magruder Homes, LP

2016

Pitman Custom Homes, LP
J4 Engineering
The Barracks Construction Group, LLC
Kellen Commercial Interiors, Inc.
Magruder Homes, LP
FrogSlayer, LLC
Computers, Electronics, Office Etc.
Tracy Stewart, CPA, PLLC
America's Choice Roofing
Capital Construction Services

2015

Exosent Engineering, LLC
Schaefer Custom Homes
Cortiers Real Estate
Computers, Electronics, Office Etc.
Crawford Concrete Services, LLC
dba Texas Concrete Design
TechBundle, LP
Cedar Lane
Fitness Dynamics, Inc. dba Aerofit Health & Fitness
Centers
Hotel Solutions, Inc.
United Solutions

2014

Schaefer Custom Homes
Cortiers Real Estate
Hotel Solutions, Inc.
Crawford Concrete Services, LLC
dba Texas Concrete Design
BCR - Brazosland Classic Realty
Computers, Electronics, Office Etc.
JB Knowledge Technologies, Inc.
The Pool Guy
Massage Enterprises, LLC
dba A Healing Touch Massage & Spa
TechBundle, LP

BRYAN ROTARY 10 WINNERS

1994-2020

2013

Cortiers Real Estate
Otis Instruments, Inc.
BCR - Brazosland Classic Realty
JB Knowledge Technologies, Inc.
The Pool Guy
Aggieland Green, Ltd.
Hotel Solutions, Inc.
The Sleep Station
Swoboda Pest & Termite Control, Inc.
Aerofit Health and Fitness Centers

2012

Fries Financial Services
Brazosland Classic Realty
JB Knowledge Technologies, Inc.
Kellen Commercial Interiors, Inc.
The Pool Guy
Fifth "C" Fine Jewelry
Swoboda Pest & Termite Control, Inc.
Celebrity Spa & Salon
United Solutions, MSO
Keys & Walsh Construction

2011

Republic Landscapes
Brazos Technology
JB Knowledge Technologies, Inc.
Ellis Custom Homes
Fries Financial Services
Fifth "C" Fine Jewelry
La Voz Hispana
Zajonc Corporation
By Design Interiors
Ed Slovacek CPA PLLC

2010

Brazos Technology
The Ground Crew LLC
Brazos Valley Hearing Services
Chrome: A Salon Experience
Ed Slovacek CPA PLLC
JB Knowledge Technologies, Inc.
Fifth "C" Fine Jewelry
Expressions Dance and Music
Ashford Square Realty LLC
Venus Pest Company

2009

J.P. Miles Construction Corp.
Chrome: A Salon Experience
Blue Baker
AgniTEK LLC
French Door Spa, Inc.
MacResource Computers and Service
B&B Laboratories Inc.
TDI-Brooks International, Inc.
Quick Internet Software Solutions
Keystone Millwork Inc.

2008

Stearns Design Build
AgniTEK
Chrome: A Salon Experience
Fitness Together Personal Training Studio
Dailey Electric, Inc.
MacResource Computers and Service
Blue Baker
Venus Pest Company
Zajonc Corporation
Landscape Expressions

2007

UK Advertising, Inc. dba Infinity Pro Sports
MacResource Computers and Service
TDI-Brooks International, Inc.
BCA Electric, LLC
JB Knowledge Technologies, Inc.
Bryan Signs dba Sign Pro
Brazos Valley Office Solutions (BVOS)
Aggieland A/C & Heating
The Pharmacy Shop, Inc.
Redtail Equipment Rental, LLC

2006

Jefferson Christian Custom Homes
UK Advertising, Inc. dba Infinity Pro Sports
MacResource Computers and Service
Bryan Signs, Inc. dba Sign Pro
Wired Ranch Advertising, Inc.
Mitchell & Morgan, LLP
Keystone Millwork, Inc.
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Aggieland A/C & Heating

BRYAN ROTARY 10 WINNERS

1994-2020

2005

UK Advertising, Inc. dba Infinity Pro Sports
MacResource Computers and Service
Redtail Equipment Rental
Brazos Valley Carpet Outlet
Wired Ranch Advertising, Inc.
David Gardner's Jewelers
The Land Design Group
Christopher's World Grille
Kling Engineering & Survey
Aggieland A/C & Heating

2004

AES Employer Services, Inc.
Stearns Construction, Inc.
UK Advertising, Inc. dba Infinity Pro Sports
Fries Financial Services
Redtail Equipment Rental
AgniTEK
Pride Cleaners
Gifts & Gab
A&K Custom Cabinets & Trim, Inc.
Capsher Technology, Inc.

2003

AES Employer Services, Inc.
Choice Home Health
Steamatic of the Brazos Valley
Pride Cleaners
JG Innovative Services
LaserSaver, Inc.
Kieschnick Construction
AgniTEK
Brazos Record Storage
Honig's Southwest Whistle Stop

2002

AgniTEK
Michael Kellett Photography
Steamatic of the Brazos Valley
Choice Home Care
Hurn Enterprises, Inc. dba The Kyle House
Brazos Record Storage
The Pharmacy Shop
Mobley Pool Company
AgriLogic, Inc.
Brazos Blind & Drapery

2001

C&J BBQ Market
MacResource Computers and Service
B&B Laboratories, Inc.
Best Interior Shutters & Blinds
TDI-Brooks International, Inc.
Brazos Blind & Drapery
LaserSaver, Inc.
Century 21 Beal
McDonald's Restaurants of B/CS
Café Capri

2000

Med-Ox Specialties, Inc.
Green & Associates
Climate Masters Heating & A/C
Texas Digital Systems, Inc.
Custom Interior Shutters
R.M. Dudley Construction Co., Inc.
Mobley Pool Company
LaserSaver, Inc.
Comet/Pride 1-Hour Cleaning
Witt's End

1999

Applied Computing Services, Inc.
McDougal & Company
Compuview Microsystems
Bryan Container Company
B&B Laboratories, Inc.
The Arkitex Studio, Inc.
TDI-Brooks International, Inc.
Med-Ox Specialties, Inc.
Entec Pest Management, Inc.
Green & Associates

1998

Entec Pest Management, Inc.
Compuview Microsystems
Old Bryan Marketplace
R.M. Dudley Construction Co., Inc.
Bryan Container, Inc.
Med-Ox Specialties, Inc.
Applied Computing Services, Inc.
LaserSaver, Inc.
2D Construction, Inc.
POPabilities/Baskets on the Brazos

BRYAN ROTARY 10 WINNERS

1994-2020

1997

Med-Ox Specialties, Inc.
MacResource Computers and Service
Texas Computers & Networking Service
Arbin Corporation
A-Plus Computer Services, Inc.
Richard Smith Company
R.M. Dudley Construction Co., Inc.
Standard Automatic Fire Enterprises
LaserSaver, Inc.
Lynn Tech, Inc.

1996

Arbin Corporation
Standard Automatic Fire Enterprises
Texas Digital Systems, Inc.
Brazos Valley Animal Medical Center
C&D Copier Products, Inc.
R.M. Dudley Construction Co., Inc.
Neutral Posture Ergonomics, Inc.
Lynn Tech, Inc.
MicroAge Computer Center
Fan Brace, Inc.

1995

Qualice Computer Corporation
Knowledge Based Systems, Inc.
Neutral Posture Ergonomics, Inc.
Century 21 Beal, Inc.
Advanced Home Health Services
Wicks & Sticks
W.W. Nichols, Inc.
Keta's Hallmark Shops
MicroAge Computer Center
Texas Digital Systems, Inc.

1994

Qualice Computer Corporation
Neutral Posture Ergonomics, Inc.
Style Craft Builders
Metrica, Inc.
ITS Tours & Travel
University Title Company
Messina Hof Wine Cellars
Wicks 'N' Sticks
Computer Access
Talent Tree Personnel Services

Sterling Auto Group



Sterling Auto Group was founded in 2000 by Manuel Gonzalez and has positively contributed to the Brazos County community for the past two decades. Originally comprised of two separate dealerships on Texas Avenue, Sterling Buick GMC Cadillac moved to the east bypass on N. Earl Rudder Freeway in a state-of-the-art sales, service, and body shop facility in 2002. Since then, Sterling has continued to invest in the Brazos Valley community by adding the Subaru and Kia franchises. Most recently, Sterling expanded into the Navasota market with the acquisition of the local Chevrolet Buick GMC and Chrysler Dodge Jeep Ram dealerships. Having a constant desire to provide exceptional facilities, a brand-new Chrysler Dodge Jeep Ram dealership was completed in 2018 on Highway 6 in Navasota. Sterling is proud to represent each of the 10 franchised brands in their portfolio by consistently attaining the highest levels of achievement as recognized by the respective manufacturers over the years:

Principal(s)

Manuel Gonzalez

Date Founded

2000

Location

*205 N Earl Rudder Fwy
Bryan, TX 77802
Phone: 979.846-555
sterlingautogroup.net*

- **Chevrolet Buick GMC Cadillac: GM Elite and Mark of Excellence Award**
 - Awarded for extraordinary performance in sales and customer satisfaction.
- **Kia: Kia Dealer Excellence Program**
 - Awarded to the top 20% of dealers nationwide for exceptional performance in the areas of operational competency, branding compliance, and sales achievement. Only dealers that receive exceptional ratings from sales and service customers, maintain high sales goals, and comply with brand guidelines are eligible for Kia's highest honor.
- **Subaru: Customer & Community Commitment Award**
 - Awarded to Subaru retailers who exhibit remarkable dedication to both pillars of the Love Promise—exceptional service to their customers and extraordinary work in their communities.
- **Chrysler Dodge Jeep RAM: Customer First Award for Excellence Certified by J.D. Power**
 - Awarded for achieving the highest level of customer experience in the 5 areas of Performance Measures, Process Validation, Employee Survey, Training Certification and Facility Certification.

A native of Cuba, Manuel immigrated to the United States in the 1970s and set the goal of one day owning his own business. To achieve success, he has always approached any endeavor with two key personal values: Commitment and Responsibility. These values have provided the framework for achieving leadership positions in most of his endeavors, whether educational, professional, or philanthropic. Manuel is a past member of the General Motors Minority Dealer Advisory Council and General Motors National Dealer Council. Locally, he served as Chair of the Board for the Bryan/College Station Chamber of Commerce.

Community involvement and contributions through donations of time and funds are at the center of Sterling's mission. Sterling is a regular contributor to MSC OPAS, the Hispanic Forum Gala, College Station ISD Education Foundation events, and many other causes that seek corporate sponsorships. Their hosting and sponsorship of quarterly fee-waived adoption events with Aggieland Humane Society has become an enduring partnership and has provided forever homes to hundreds of dogs and cats, desperately in search of stability. Beyond this, through Subaru's Share the Love Event, Sterling and Subaru have donated over \$30,000 locally to the Aggieland Humane Society.

Bryan Rotary Club/Ancos Insurance Award for Lifetime Business Achievement Past Winners

- | | |
|---------------------------------------|---|
| 2020 Sterling Auto Group | 2008 Tom Light Chevrolet Co., Inc. |
| 2019 Allen Honda | 2007 David Gardner's Jewelers |
| 2018 Smith Dairy Queen | 2006 Wells Fargo Bank |
| 2017 Fries Financial Services | 2005 Britt Rice Electric, LP |
| 2016 Texas Commercial Waste | 2004 Producers Cooperative Association |
| 2015 Copy Corner | 2003 Acme Glass |
| 2014 Stylecraft Builders, Inc. | 2003 Newman Printing Company (<i>Honorary</i>) |
| 2013 Davis & Davis Lawyers, PC | 2002 University Title Company |
| 2012 KBTX News 3 | 2001 The Eagle |
| 2011 The Insite Group, LP | 2000 St. Joseph Regional Health Center |
| 2010 C.C. Creations LTD | 1999 The Adam Corporation/Group |
| 2009 Bryan Broadcasting Corp. | |

BONDWELL TECHNOLOGIES

Winner of the 2021



**BRAZOS VALLEY
ECONOMIC DEVELOPMENT
CORPORATION**

LAUNCH AWARD

Principal(s)

Dr. David Howell

Date Founded

2017

Location

415 Graham Rd.
College Station, TX 77845

Contact

979.475.4545

bondwelltechnologies@gmail.com

www.bondwelltech.com

ABOUT THE LAUNCH AWARD

The Launch Award honors an independent, privately-held corporation, proprietorship or partnership headquartered in Brazos County.

The award recognizes the company's scale of operations since startup toward second-stage growth. In existence less than five years, the company must have demonstrated distinguished industry achievement of technology products and service that validates its potential.

The company must have improved or transformed the region's marketplace in target industry sectors, including advanced manufacturing, agricultural sciences, biotech, engineering, R&D and professional services.

BONDWELL TECHNOLOGIES

"We are proud to be a part of the growing biotech culture in the Brazos Valley. There is a strong collaborative culture of innovation that has been critical for growing our company and has helped us leverage our biomaterials for applications in diverse fields, including pharmaceutical manufacturing and processing."

-Dr. David Howell, President/CEO, Bondwell Technologies

Bondwell Technologies was founded to commercialize a revolutionary biomaterial-based platform technology with the unique ability to safely immobilize and stabilize high concentrations of protein in an inexpensive and facile process. Proteins are nature's workhorse and provide structure, function, and regulation for almost every biological task. Biological processes, and therefore proteins, have been used in a broad range of industrial applications for centuries; however, isolating a specific protein for a specific use is highly beneficial for high impact markets such as energy and medicine.

Unfortunately, isolating protein is notoriously difficult and costly because proteins are easily degraded and difficult to store and produce. Bondwell Technologies' platform solves these problems by inexpensively producing proteins bound to a novel material that protects them from degradation.

Bondwell Technologies is developing novel materials with a broad range of structural, mechanical and functional properties optimized for each application. Different applications require base materials with different mechanical properties and degradation rates. Bondwell Technologies has an array of materials capable of meeting a wide range of needs.

"The Brazos Valley is great for a wide range of reasons, including its innovation, its entrepreneurship, its growing bio sector, Texas A&M University and Aggies. Bondwell Technologies' work is made possible through these elements and more, and we are proud to present their impressive team with our Launch Award to further help their growth in the community we call home."

-Matt Prochaska, President/CEO, Brazos Valley EDC

What is Rotary?

Rotary is an international service organization whose membership is composed of business and professional men and women. Rotary's motto is "Service Above Self."

Over the past 100 years, the Bryan Rotary Club been involved with countless community activities, including but not limited to:

- Honoring the Top 10 fastest-growing small businesses in Brazos County since 1994 and recognized since 1998, the Anco Insurance Award for Lifetime Business Achievement.
- Provided funding and volunteers to Habit for Humanity.
- Provided funding and volunteers to install free libraries for neighborhoods in Bryan.
- Established the Field of Valor at Veteran's Park – a 1,000 Flag Salute to Service, honoring Veterans and First Responders.
- Hosted Bryan and College Station fifth-grade students for history-themed field trips during the Field of Valor week.
- Six (6) times per year distributed 250-300 flags in the community under the Flags Across Bryan program.
- Awarded grants to teachers in Bryan elementary schools, to BISD students, and to numerous Brazos County non-profit organizations/charities.
- Donated to the Fun for All Playground.
- Sponsored and volunteered for Blood Bank donation opportunities.
- Volunteered for Texas Trash-Off.
- Sponsored BISD students for Rotary Youth Leadership Awards Conference.
- Donated to the END POLIO NOW project through Rotary International Foundation.
- Hosted a number of Rotary Exchange high school student for a year in members' homes.

The Object of Rotary

The Object of Rotary is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

- FIRST. The development of acquaintance as an opportunity for service;
- SECOND. High ethical standards in business and professions; the recognition of the worthiness of all useful occupations; and the dignifying of each Rotarian's occupation as an opportunity to serve society;
- THIRD. The application of the ideal of service in each Rotarian's personal, business, and community life;
- FOURTH. The advancement of international understanding, goodwill, and peace through a world fellowship of business and professional persons united in the ideal of service.

The Rotary 4-Way Test

Of the things we think, say, and do...

First—Is it the Truth?

Second—Is it Fair to All Concerned?

Third—Will it Build Goodwill and Better Friendships?

Fourth—Is it Beneficial to All Concerned?

Rotary
Club of Bryan



BRAZOS VALLEY
ECONOMIC DEVELOPMENT
CORPORATION



ANCO
INSURANCE
Since 1873



MAYS BUSINESS SCHOOL
TEXAS A & M UNIVERSITY

SIGNIFICANT SUPPORT WAS RECEIVED FROM THESE COMMUNITY PARTNERS:

The Eagle
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