

## THE HUB

# The Rotary Club of Park Cities

Volume 76, Number 4

www.parkcitiesrotary.org

August 2, 2024

Serving to Make a Difference Since 1948

## TODAY'S PROGRAM

Program Chair of the Day: Richard Stanford



## Christopher Poinsatte, Executive VP and Chief Financial Officer

## **DFW International Airport**

Chris Poinsatte was appointed Executive Vice President-Chief Financial Officer for the Airport in September 2003. Mr. Poinsatte is responsible for finance, treasury, strategic planning, performance measurement, procurement, information technology, and the airline business relationship.

Mr. Poinsatte is currently negotiating a new long-term business relationship with the airlines, developing a financing strategy for future debt issuances, implanting Oracle Fusion for accounting and procurement, and implementing DFW's digital strategy focused on a simplified and frictionless customer journey and moving from reactive to proactive operations. He is also leading an industry-wide effort to develop an ESG framework and metrics for North American airport

Mr. Poinsatte has held executive leadership positions in a

wide range of international, private, and government organizations. Prior to joining the Airport, he was the Chief Financial Officer of NextJet Technologies, Inc., a start-up transportation management and logistics software company. Before that position, he served as the Chief Financial Officer for the Dallas Area Rapid Transit (DART) where he developed DART's \$2.9 billion financing program for its light rail expansion.

Mr. Poinsatte has received the Public Sector CFO of the Year Award from the Dallas Business Journal, the Fort Worth Business Press and D CEO Magazine. He graduated from the University of Notre Dame, is a Certified Public Accountant, and a frequent keynote speaker at various community and industry conferences.

dfwairport.com

## RCPC IN ACTION



#### Now is the time to pick your own Coming Attractions!

Choose yoir Teams for 2024-25! Sign up on the RCPC website or see the direct link to the Volunteer form in the eBulletin. There are a variety of Teams in each of the areas of service:

- · Fourth of July Parade
- Tackling Hunger
- · Fostering Leadership
- · Supporting Health and Wellness
- · Club Operations
- Membership
- · Public Image: Communication/ Marketing
- Youth Services

Check them out and sign up!

#### We Have a Winner!

Congratulations to Jim Thomas who chose the Ace of Spades and won the Raffle on Friday!





The total in the raffle was up to \$2,015. WOW! A new raffle will start in today. How high will it go? Don't forget to buy your ticket!

## Congratulations!

to our 2023-24 Cleveland G. Clinton Collaborative Award winner,

#### **Susan Harris**



Susan is not only a part of many activities in RCPC, she is on the incoming Board of Directors. She is also a member of many boards and organizations in the community, building collaborative relationships.

## Dist. 5810

#### District 5810 **Awards Dinner**

Saturday, August 17 6:00-9:00 pm at

Plano Event Center 2000 East Spring Creek Pkwy, Plano, TX

Tickets-\$60/person Register on the District 5810 website! This event honors outstanding contributions and achievements within our Rotary community.

#### **Rotary Means Business Social**

12 Cuts Brazilian Steakhouse Aug. 13, 2024

5:00 p.m. - 7:30 p.m.

## THE HUB

## The Rotary Club of Park Cities

#### **LASTWEEK**

Presiding: Nolan Duck Invocation/ Pledge: Ley Waggoner

MarketPlace Advertiser: Herb Ziev high-

lighting Cleve Clinton

Photographer: Ley Waggoner

Speaker: Ashley Brundage, CEO of Dallas Area Habitat for Humanity

Program: Affordable Housing in Dallas



President Nolan Duck called the meeting to order. PP Ley Waggoner gave the invocation, and then led the Pledge of Allegiance and "The Star

Spangled Banner." President Nolan introduced our visitors and guests.

Susan Harris, who is the Director of the Fostering Leadership area of service and who is an incoming

Director on the Shadow Board, introduced the leaders of the Teams in this area of service. Each of the leaders has been a president of our club.

Herb Ziev introduced our Marketplace Advertiser of the Week, **Cleve Clinton**, a Board Certified in Civil Trial Law and Grav Reed

PP Fred Brown and PP Karen Farris They then introduced the winner of the Cleveland G. Clinton Collaborative Award, Susan Harris.



The President of Bonton Farms, Gabe Madison gave us an update. She thanked the club for believing in what they are doing at Bonton.

She said it is a community that is rich in love and in hope, but the challenge has been that the resources have not been there. The Health and Wellness Center is about six months away from being open to the public. The community is excited to see it come alive It has been a labor of love, and she is looking forward to 2025 when they can serve people in the way the Center was intended. She introduced Melissa, who has been at Bonton Farms only since January. Melissa has already organized over twenty events for the community to attend.

Melissa said that they had just completed a three-day vision clinic in the community. They sae six hundred people and had to turn away hundreds of

August						
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25	М	М	М	M	NO Mtg	

#### Please remember

The family of former member Roger Allspaugh who has passed away.

Fred Brown's daughter who has double pneumonia

Nolan Duck's sister who has been diagnosed with cancer.

Please let us know your joys and concerns.

people away. She is looking forward to January, 2025, when the building will be open and they will be able to serve the community's needs. The Wellness center will not only meet the medical needs, but also has community rooms which can be used for education classes to follow up, to explain what medications are for and how to continue improving their health. She said it was great to see the people who had gotten glasses beaming with pride and confidence. She knew they gave them vision and also a new vision for their lives. She told about seeing a man who had received glasses and he was just staring out into space. He told her he was looking at things he had never seen before.

Nate Weymouth introduced our speaker to-day, Ashley Brundage, CEO of the Dallas Area Habitat for Humanity. She said she had just been on the job for three recognized the 2023-24 RCPC Award winners months. She said that Habitat is on a mission to build strength, stability and self-reliance through home ownership. Owning a home is a catalyst for generational change and community change. She said that she was going to focus on home affordability. She said that a minimum wage worker, working full time, cannot afford a twobedroom apartment. A person must make about \$26 an hour in order to afford an apartment. It is important for people to have safe, stable, afforable housing. It is the foundation by which families are successful in all areas of their lives. Education, your job and healthcare is impacted by where you live. There are various types of housing, ranging from shelters to markst-based housing. Many of the lower paid workers, like the fast food and counter workers and ccustomer service workers laborers and office clerks, are being priced out of housing in Dallas. Even though wages have risen, they have not kept pace with the cost of housing. We are losing older homes that usually are more affordable. There is a supply gap of elevem thousand homes values at about oe less than \$100,000.

Construction costs also are rising. BD= Brd of Dirs Mtg, 8am BF=Bonton Farm Cn=PCR Connect Event. CP=ChildsPlay Work Mtg-Jill Jordan.

DH=Dentistry with a Heart-Michael Rainwater FF=RCPC Foundation

Fund Mtg- Ed Fjordbak FT=NTFB Truck. FB=NTFB Evnt- Susan Glen In=Interact Special Project 8 am - Tracy Gomes.

M= Meals on Wheels, Jim Weichel various days and times
Mn= Mentoring at Hillcrest HS
various days and times Mc=Ronald McDonald House

1 x/mo-Kathleen Klaviter NM=New Member Event Pr= Program Committee Mtg =Readers2Leaders-various days, times- Rob Levy =Rotaract- Ruth Alhilali.

#### Our Mission

Building a legacy of good works and fellowship, we strive to:

REACH those in need in partnership with others

INSPIRE tomorrow's leaders with high ethical standards

FOSTER lives of service above self A supporting member of Rotary International

**The Hub** is the weekly newsletter of the Rotary Club of Park Cities (Dallas)

Betty Dawson, Editor

**Shutterbug Committee** Ley Waggoner, Chair

**Bulletin/Internet Advertising** Mark Neace, Interim Chair



#### OFFICERS and **DIRECTORS 2023-2024**

Nolan Duck, President, Sarah Oliai, President Elect Mark Kashar, Vice President

> Pat Martin, Secretary Leo Avila, Treasurer

#### Directors

Siobhan Abraham, Membership Susan Harris, Fostering Leadership

Van Oliver, Club Operations Mark Neace, Public Image, Marketing, Communications

Tammy Cowser, Youth

Sergio Poppe, Tackling Hunger

Holly Hollenbeck, Fostering Health and Wellnes

Barb Jeffries, At Large

Jeff Sheehan, Immed.Past President Herb Hammond, Sgt-at-Arms Richard Gilman, Parliamentarian

Laurie Aldredge, Club Administrator

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Stephanie Urchick Rotary Club of McMurray, PA, USA

President, Rotary International www.rotary.org

Regina Edwards, RC of Carrollton-Farmers Branch Governor, District 5810 www.rotary5810.org



### The Rotary Club of Park Cities

#### **UPCOMING PROGRAMS**



Aug. 9 Dr. Mike Rockwood

**Highland Park Independent School District** 



Ross T. Guieb Aug. 16

**Bush Combat Development Complex** 



Aug. 23 **DG Regina Edwards** 

District 5810

Aug. 30 **NO Meeting** 

**Enjoy the Labor Day Weekend** 

#### **CLUB ANNOUNCEMENTS**

Please note that RCPC meetings and other events are public events where photos and video are customarily taken. By attending you are consenting to free use of your likeness on RCPC and related websites, social media, streaming video, emails, newsletters and similar methods.

Have a Great Idea for a Speaker? Your ideas are needed! Send your ideas with the details to Richard Stanford.

Help Wanted! At ANY RCPC Event or Project Take a few pictures, include a few sentences (who, what, when, where and WHY) and send to Betty for The Hub

RI Foundation: \$100 (or more) Every Rotarian Every Year! See Greg Pape.

RCPC Foundation: \$100 (or more). See Birthdays below, then Van Oliver.

Attendance Rule Change. For those wanting to maintain Perfect Attendance, makeups may now be completed within a year. RI is no longer tracking attendance.

Like Us! https://www.facebook.com/pages/Rotary-Club-of-Park Cities/115439238516325

#### THOUGHTS ON . . .

#### **Air Travel**

If God had really intended men to fly, he'd make it easier to get to the airport.

#### ~ George Winters

I feel about airplanes the way I feel about diets. It seems to me they are wonderful things for other people to go ~ Jean Kerr on.

Go through your phone book, call people and ask them to drive you to the airport. The ones who will drive you are your true friends. The rest aren't bad people; they're just

acquaintances. ~ Jay Leno

I realized that If I had to choose, I would rather have birds than airplanes.

#### ~ Charles Lindbergh

Some day my boat will come in, and with my luck I'll be at the airport.

#### ~ Graffito

If Beethoven had been killed in a plane crash at the age of 22, it would have changed the history of music... and of ~ Tom Stoppard aviation

It is now possible for a flight attendant to get a pilot pregnant.

~ Richard J. Ferris

## ROTARY CONNECTED

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Miss a Meeting? Watch it on YouTube or as an event on Facebook!

http://bit.ly/RCPCyoutube nttps://www.facebook.com/events/

Share Rotary! Post on your social media when you're at a meeting or event. Use our hashtags! Like and Follow us on Social Media: Website: https://parkcitiesrotary.org/

Facebook: www.facebook.comRotaryClubOfPark Cities

YouTube: www.youtube.com/channel/UCf4Z H-2nwlscW8XNTnsbonw

LinkedIn: www.linkedin.com/company/park-citiesrotary-club/?viewAsMember=true

#### Make a post about or while at Rotaryanduse these hashtags



#PeopleOfAction



#parkcitiesrotary

#district5810proud

#goodthingshapp e nonfridays

### ROTARY INTERNATIONAL

#### Gll 'hidg' hc 'Y Yj UhY' nci f 'Y Yj Uhcf' pitch excerpted from Rotary Voices

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ÆÆY YYd']hg]a d`YÈThe key to a great elevator pitch is ruthless efficiencythe key to a great elevator pitch is ruthless efficiency

3. Remember your enthusiasm. A beautifully worded pitch delivered without joy is bound to land with a thud. Deliver it in a way that conveys your excitement and conviction.

## HE WHO LAUGHS, LASTS

I want to be a kid again. Being old referred to anyone over 20.

#### **Proposed New Members**

#### **Isaac Newton**

Type of Membership: Small Corporate Proposed Classification: M&A Advusor Proposed by Nolan Duck

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4. Cut the keywords. Scrap these canned clichés and set yourself apart by crafting a wholly original speech.

- 5. Build the hype. Assuming you've managed to hook your listeners effectively, the next step is to demonstrate legitimacy and build some real excitement
- 6. Find common ground. Be sure to close with some conversation. Remember that the goal of an effective pitch is to create a connection, and the quickest way to do that is to find common ground with your audience upon which to begin building a relationship

Summarizing your Rotary experience and capturing the interest of your audience in the span of 30 to 60 seconds is no small task, but it doesn't have to be a complicated affair.



## Rotary Club of Park Cities Market Place



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