

THE HUBThe Rotary Club
of Park Cities

Volume 71, Number 35 www.parl

www.parkcitiesrotary.org

May 1, 2020

Serving to Make a Difference Since 1948

Livestreaming on Facebook, 12:00 [www.Facebook.com/RotaryClubOfParkCities]

TODAY'S PROGRAM

with thanks to Happy Franklin, Mark Neace and SyncLab Media



Judy Hoberman, Selling in a Skirt.com Successful People Are Self Disciplined

Ideas Needed!

We need you, your

The Program committee

contacts and your ideas

to continue the Club's proud

is actively looking for speak-

ers for our Friday meeting.

If you have a

tradition of outstanding

weekly programs!

suggestion - with

- please contact

ctiongroup.co

contact information

Jeff Sheehan at

jsheehan@sitesele

Judy Hoberman is President of Judy Hoberman and Associates, a company focused on empowering professional women. She is an international speaker, trainer, executive coach, author, radio show host and mentor. Her thirty years in business has given her both knowledge and a sense of humor about how men and women lead, sell, manage and recruit differently. She will enlighten you and help you learn how both genders can support each other's successes in a more productive way. Her experience in sale and leadership has helped her clients realize the importance of building relationships, standing out and being the authority in their market.

Her experience includes over two decades in life and health insurance beginning as an agent with no experience and progressing to leading three agencies across three states with over one hundred agents. She still holds her license and co-facilitates Medicare educational seminars. Judy also works with companies supporting their diversity and women's initiatives in the areas of

During these unusual times and in deference to the members and speakers, RCPC will be operating from Mark Neace's studio, with limited persons present.

RCPC IN ACTION

Getting Back To "Normal"

We are hopeful Governor Abbott's Phase I of "Open Texas" will bring us one step closer to enjoying our regular lunch meetings at **Maggiano's**. We will keep you posted as we work

with Maggiano's over the next few weeks to determine the safest and best way forward.

Meanwhile, remember our friends at **Maggiano's Little Italy at North Park** for you next "To Go" order or gift card. We miss them; they miss us!



toward our goal of raising \$150,000 for our Agape Bonton Clinic project. We are that much closer to seeing a health clinic in the Bonton health desert.

Thanks to PE **Barb Jeff**ries who made a presentation to them. After they did their own research, they agreed on the need for the clinic. Stay tuned more breaking news to follow!

Miss a Meeting? Want a replay? The Videos remain on Facebook!

leadership, recruiting, training, coaching, mentoring and retention. In her role as an executive coach and trainer, she is often described as "transformational."

She engages her audiences, from 10 to 10,000, with memorable stories and ideas that are easily implemented that same day. In 2016 she was a TEDx speaker talking about pre-judging people. She is the author of two books, "Selling in a Skirt" and "Walking on the Glass Floor." She offers a training program that concentrates on women in leadership and the men who champion them, with emphasis on redefining culture.

Judy has completed certifications from Cornell University's College of Business in Women in Leadership and Women in Entrepreneurship, adding that to her previous degree from Queens College, New York. She was named as a "Woman to Watch" for International Women's Day 2019 from Thrive Global. She was awarded the Character and Integrity Award for her distinct and significant contribution to sales producers' success. Judy was a finalist for the "Women of Visionary Influence Mentor of the Year" and was named one of the "Top 10 Women of Influence in Dallas" for her involvement in the community and entrepreneurship.



×.

5:00 PM - 7:00 PM (CDT)

Share jokes, Rotary ideas, how you and your family are doing! BYO drinks or snacks!

Join our meeting by computer, tablet or smart-phone. <u>https:// global.gotomeeting.</u> com/join/326287373.

You can also dial in using your phone. USA (Toll Free): 1 866 899 4679 USA: +1 (646) 749-3117. Access Code: 368-963-461. There is no audio pin. Press # when asked for an audio pin.

Be a Vibrant and Visionary Model of Service Above and Beyond Self

The Rotary Club of Park Cities

Would you like to *

donate \$50 to cover the

cost of lunch on a Thurs-

at Agape medical clinic?

day for the dedicated staff

IF SO, mail your checks

made payable to "RCPC" for \$50

online roster]. Write "For Agape

place the order from one of their

favorite nearby restaurants and

get it delivered. Call him at 214-

908-7407 with any questions.

He will coordinate the date,

to Fred Brown [address in the

Lunch" in the memo field.

RCPC IN ACTION **Opportunities for Service**



The Salvation Army

Army

The Salvation

THE HUB

is faced with a cash shortfall due to the closure of the Family Stores, while the demand increases. To help go to their Pay Pal account at www. paypal.com/us/fund raiser/charity/2288789

Please remember!

Continue to give to RI and our RCPC Foundations*. (cont. on pg. 4)

LAST WEEK

Presiding: Richard Stanford Invocation: Richard Stanford Pledge: By video Announcements: Richard Stanford Streaming: Mark Neace Speaker: Caroline Law, Chief **Advancement Officer** Program: Trinity Park Conservancy



President Richard Stanford welcomed members and our quest viewers to this fifth "virtual" meeting. President Richard gave the invocation, praying for being able to walk

the fine line between safety and opening the economy, and we celebrate the so many ways this crisis has brought us together and the inspiring stories of so many health care workers who have volunteered in other states and the medical students who have volunteered to join the front lines. There has been so much human good will, and a triumph of the human spirit, for which we give thanks. Then "The Star Spangled risk management law, sponsored by Happy Banner" played.

President Richard announced the Marketplace Advertiser of the week, Bill Kelley and New Power99, which not only provides batteries for hard to replace batteries in a variety of

EVENTS CALENDAR Mav S Μ W Th F S Т Mtg М Μ М 'irtua Cn /irtua Mtg 3 Μ Μ Μ 10 C'n Mtg Μ Μ Μ Μ Mtg? 17 Μ Μ Μ М 24 Mtg?

North **NTX Food** Texas Food Bank

Bank. The NTX Food Bank is seeing increased need. Go to www.ntfb org /donate to donate. They need to buy additional food for those in need who have lost their jobs

District 5810 Asks You To Donate Blood

Check the Red Cross website, www.redcross.org for the current schedule and locations to donate.

Please remember ...

Please see In Memory on page 3.

Email your prayer requests to Richard Stanford so they can be shared in the Friday virtual meeting.

Please let us know your joys and concerns

devices, but also raises awareness of alternative energy sources.

Bill Kelly	NewPower99	PARK CITIES
NewPower 99 sells battery replacement kits for devices that normally don't have battery replacements such as smart phones, labiels and GPS. Visit NewPower99.com to search for the battery you need.		
Their mission is to raise 100% of their profits int	awareness of alternative sources of energy. o solar energy.	They invest
Bill joined our club in 20 married with two adult of	09 and is a generous contributor. Park Cities hildren.	Rotary. He is
Please recognize Bill K	elly and new power 99 as our spotlight advert	iser today!!!

President Richard remarked that the work of the Rotary Club goes on, and that we have four new members, Mark Farrell, a retired attorney, sponsored by Ley Waggoner; Alice Friedline, a re-tired social worker and Roger Friedline, a retired geophysicist both sponsored by Daniel Drabinski, and Holly Hollenbeck whose classification is Frankin. All are experienced Rotarians.

Food distributions continue in Fair Park. Our mobile food pantry truck was one of the trucks used for that delivery. Our member Trisha Cunningham was on (con on pg 4)

Get Involved!

A=Agape Health Service Days BD = Board of Dirs. Mtg, 7am Cn = PCR Connect Event. = ChildsPlay Work Mtg CC = Core Clubs Event D = District 5810 Event DH = Dentistry with a Heart FR = Family of Rotary Event

= Fellowship Event

FF = RCPC Foundation Fund

Mtg. See Ed Fjordbak FH = Fisher House. See Doug M n -Interact Special Project

In- Interact at Hillcrest H.S, 8 am. See Tracy Gomes Legacy of Leade LaMadeleine, 75 & Mockingbird M = Meals on Wheels (Different teams on each day) See Jim Weichel Mn-Mentoring at Hillcrest HS Mc = Ronald McDonald House-See Jina McDaniel New Member E NIM/

FT=NTFB Truck-Stan Wright **FB-NTFB Event** Pr = Program Committee Mto

RU = Rotary University SpE = Special Service Event

Our Mission Building a legacy of good works and fellowship, we strive to:

REACH those in need in partnership with others

INSPIRE tomorrow's leaders with high ethical standards

FOSTER lives of service above self A supporting member of Rotary International

The Hub is the weekly newsletter of the Rotary Club of Park Cities (Dallas) Betty Dawson, Editor

Shutterbug Committee Phillip Bankhead, Chair

Bulletin/Internet Advertising Mark Kashar, Chair



OFFICERS and **DIRECTORS** 2019-2020

Richard Stanford, President Barb Jeffries, President Elect Happy Franklin, Vice President Valerie Pelan, Secretary Scott McLaughlin, Treasurer Bud Naifeh, Institutional Outreach Herb Ziev, Youth Services Paul McFarland, Community Outreach E G McMillan, Club Operations Stan Wright, Humanitarian Committees Daniel Drabinski, Membership/Fellowship Marketing/Communications Karen Farris, At Large Paul Pirok, Immed. Past President Cindy Cummings, Sgt-at-Arms Lisa Amsberry, Parliamentarian aurie Aldredge, Club Administrator 6704 Snider Plaza, Dallas, TX 75205 Office Phone: 214-739-4170 Office Fax: 214/363-6980 Email: club@parkcitiesrotary.org www.parkcitiesrotary.org

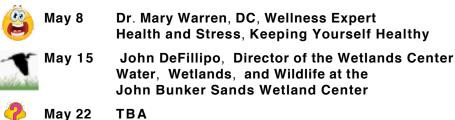


President, Rotary International www.rotary.org

Beverly Grogan, Grand Prairie Metro Governor, District 5810 www.rotary5810.org

THE HUBThe Rotary Club of Park Cities

UPCOMING PROGRAMS Programs are subject to change!



May 29 TBA

CLUB ANNOUNCEMENTS Sign up at www.parkcitiesrotary.org

Thursday RCPC Socials_5:00-7:00pm, **on GoToMeeting**, hosted by Happy Franklin. See more details on page 1.

Idea for a Speaker for a Virtual Meeting? Contact Jeff Sheehan with details

RI Foundation: \$100 (or more) Every Rotarian Every Year! See Greg Pape. **RCPC Foundation**: \$100 (or more). See Birthdays below, then Cindy Cummings.

Attendance Rule Change For those wanting to maintain **Perfect Attendance. make-ups may now be completed within a year.** The Rule of 85. Attendance requirements change for those who are at least 65

years of age and who have been a member of a Rotary club for twenty years.

Like Us! https://www.facebook.com/pages/Rotary-Club-of-Park-Cities/115439238516325

The **Directory** is on line: Log in > Click on leit side under My ClubRunner > View Club Directory *or* View Club Photo Directory. Other archives are at Club Documents

FAMILY OF ROTARY

Hunkerin' Down?





Just Plain Bored?

Our Speaker on March 20 recommended a variety of books on Leadership. Read one!

- Call Sign Chaos by Marine General (Retired) Jim Mattis
- Leadership Strategy and Tactics: Field Manual by Jocko Willink
- Eleven Rings by the great basketball coach Phil Jackson
- Creativity Inc. by Ed Catmull, a great book on creativity
- Wolfpack by Abby Wambach,
- Extreme Ownership, the earlier book by Jocko Willink
- The Black Swan by Nassim Nicholas Taleb
- The Culture Code by Daniel Coyle, a great book on team building
- *The Five Dysfunctions of a Team* by Patrick Lencioni, a classic
- Get There Early by Bob Johnson of the Institute for the Future
- Drive by Daniel Pink, on motivation
- *Mastering the Rockefeller Habits* by Verne Harnish, about scaling up

In Memory

We send our condolences to these families. Please keep them in your prayers.

Kay Durham, the wife of RCPC member **Herb Durham**, passed away on April 23. A private burial service with family only was held on Monday, April 27. A celebration of her life will be held for family and friends at a later date.

Herb has been a member of the Club since 1950. If you would like to send him a note, his address is in the online Roster in the RCPC website.

Tom McClellan, former member from May, 2005 to June, 2014, passed away on March 22, Tom was buried March 28 in the McClellan family plot at the San Marcos City Cemetery. A celebration of Tom's life may be held at a future date.

We gratefully acknowledge ASTRO-GRAPHICS for the partial funding of The Hub

ROTARY CONNECTED

http://bit.ly/RCPCfacebook http://bit.ly/RCPC/linkedin

http://bit.ly/RCPCtwitter #parkcitiesrotary

http://bit.ly/RCPCyoutube

8+ http://bit.ly/RCPCgoogleplus

RCPC has its own channel.

Miss a Meeting? Watch it on Facebook!

Connect with Rotary International and District 5810!

- RI: www.linkedin.com/groups?gid=
 - RI: http://twitter.com/#!/rotary

BI: www.facebook.com/rotary **Dist. 5810**: www.facebook.com/Rotary District5810. WIMMIN RI has its own channel on YouTube of-

fering a growing collection of videos and psas.

flickr Check out or add to RI's Flickr group often, www.flickr.com/groups/familyofrotary/

Pinterest http://pinterest.com/rotary/ RI has Pinboards on major projects.

www.statigr.am/rotaryinternational See RI's latest pictures via Instagram.

Contribute: Agape Bonton Clinic This project continues

• Donate Online Using a Credit or Debit Card Go to our Giving Page: https://portal .cftexas.org/AgapeBontonClinic. Once completed, you will receive a confirmation you can use for tax purposes.

Make out a check to: The Communities
Foundation of Texas with the following in
the notes section: RCPC Agape Bonton
Clinic Fund #06272 and give it to our Sgt at
Arms, Cindy Cummings or either Project
Chair, Ley Waggoner or Pam Carvey.
 Mail a check made out to: The Communities Foundation of Texas with the following

ties Foundation of Texas with the following in the notes section: Agape Bonton Clinic Fund #06272

• to the Rotary Club of Park 6704 Snider Plaza, Dallas, TX 75205, or

• to the Communities Foundation of Texas, 5500 Caruth Haven Lane, Dallas, 75225



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THE HUB

THOUGHTS ON . . .

Sales

In the modern world of business, it is useless to be a creative original thinker unless you can also sell what you create. Management cannot be expected to recognize a good idea unless it is presented to them by a good salesman ~ David M. Ogilvy

You can get everything in life you want if you will just help enough other people get what they want. ~ Ziq Ziqlar

No computer network with pretty graphics can ever replace the salespeople that make our society work. ~ Clifford Stoll

Diluting your product to make it more 'commercial' will just make people ~ Hugh Macleod like it less.

When buying and selling are controlled by legislation, the first things to be bought and sold are legislators. ~ P. J. O'Rourke

There is scarcely anything in the world that some man cannot make a little worse, and sell a little more cheaply. The person who buys on price alone is this man's lawful prey. ~ John Ruskin

Buy on the rumor; sell on the news. ~ Wall Street Proverb

Each failure to sell will increase your chances for success at your next attempt. ~ Og Mandino

Aspiring to a small business that does what it does very well is a noble pursuit.~ Narenda Rocherolle

HE WHO LAUGHS. LASTS

It's a PUNdemic! YES. More! · What do you tell yourself when you wake up late for work and realize you have a fever? Self, I so late.

· Did you hear the joke about the germ? Never mind, I don't want to spread it around.

· Where do sick boats go to get healthy? The dock!

 What do you call panic-buying of sausage and cheese in Germany? The wurst kase scenario.

· What should you do if you don't understand a coronavirus joke? Be patient.

 If Coronavirus isn't about beer, why do I keep hearing about cases of it?

· The groceries in France look like tornadoes hit them. All that's left is de brie

The Rotary Club of Park Cities

You can do this online on our website www.parkcitiesrotary.org or mail your checks to Laurie at ('Foundations' continued) the office. *Note - donations made to the RCPC

Do You Need a Hand? ⊖ • Need a Ride? Need an Errand? Can You • Lend a Hand? Give a Ride? Run an Errand?

LAST WEEK [Virtual Meeting] continued

the national news talking about food distribu- want to enrich people's lives tion in Dallas though her organization the North Texas Food Bank.

Our Board approved a grant to the Dallas Salvation Army Rehabilitation Center for \$10,000. For our donation **Paul McFarland** had a matching grant, so our \$10,000 became \$20,000

On Thursday we are buying lunch for the staff at Agape Clinic. They are another strategic partner; they are open. It is amazing to see the work they are doing, providing affordable medical care with a staff of about ten.

Continue to give to the RI Foundation and to our own RCPC Foundation. Please note all donations this year to the RCPC Foundation will go to the Agape Bonton Clinic project, unless you designate otherwise.

The Hillcrest H.S. is asking alumni and others to sponsor a senior; if you want to be part of that, talk to PP Ley Waggoner, PP Linda Tunnell, Tracy Gomes, or Janie **Loveless** to see what they are doing for the Interact Seniors and other Seniors.

We don't want to forget that Rotary and the Bill Gates Foundation have almost eradicated polio worldwide. It has taken decades and hundreds of millions of dollars, as well as huge immunization days. This is World Immunization Week; please remember Rotary's role in defeating polio.

Please remember Herb Durham in your prayers; his wife died yesterday. He joined in 1950. We don't see him often, but he is one of our longest term members.

President Richard introduced our speaker today, Caroline Law, the Chief Advancement Officer of Trinity Park Conservancy. She began by saying we are all getting used to this new reality of virtual meetings and is glad that this is going well. The Trinity Park Conservancy's overall mission is to fulfill the promise of the Trinity River as the natural gathering place for Dallas. The Trinity River is undergoing that transformation to become the heart of Dallas where we can connect to each other and to nature. They

RCPC members have been calling and checking on other club members during the past few weeks of the shelter at home mandate. Rotarians caring for Rotarians!

Contact Fred Brown at fred.brown.tx @gmail.com or call/text him at 214-908-7407

No member is too young or too old to receive phone calls. If you are "home bound" for health or transportation issues, let us hear from you. Please provide your name, number, address, what you need, or how you can help.

through access to nature and to the economic development opportunity inspired by protecting the



river and the natural ecosystems which really are a national treasure within our midst. Dallas was founded in 1841 on the bank of the Trinity by pioneers who recognized the river as an economic force to connect cattle and grasslands to the Gulf of Mexico. Throughout the nineteenth century the river and our city evolved together. Then the flood of 1908 devastated businesses and homes, leaving thousands of people homeless. So the river was thought more of a threat to our future and to our safety. To protect us from future floods, they built levees which created about a halfmile divide through that central part of our city It has been discussed as an urban challenge for decades. In 2016 at the urging of Mayor Rawlings, Annette Simmons stepped forward with a bold and very, very generous commitment of \$15 million to jump start the creation of a public space, two hundred and ten acres, that would bring us back to the river. When she made that gift, she really had only three contingencies: she wanted the park to be named after her late husband, a governance structure put in place, and she wanted to challenge us to raise the remainder of the money, \$200 million to build the park. This brings us to our current campaign to build Harold Simmons Park. We are expecting over three million visitors in the park annually. The location is between West Dallas and Downtown. It extends about a mile in length and a half mile wide, with

the downtown area coming right up to it. There is nothing like it as far as green space cur-



rently in the city. As we planned for the park, we were Dallas in our thinking; we wanted it to be grand in scale and bold in vision.