

Spring **Weekly**



Volume 107, Issue 168, April 9, 2015

The Plano Rotary Club www.PlanoRotary.com

UPCOMING MEETINGS

April 9

"Collin County Candidate Forum" -Joint Program with Plano Chamber of Commerce

April 16

"Annual Four Way -Test Contest"

April 23

"PISD Teacher of the Year"

April 30

"Dr. Neal Smastrek -President, University of North Texas

APRIL BIRTHDAYS

Rutledge Haggard Apr 05 Lawrence Flannery Apr 09 **Andy Sayers** Apr 11 Kirk Bell Apr 12 Alice Hobbs Apr 13 **Bob Pikna** Apr 16 Alex Johnson Apr 22 **Kenneth Roberts** Apr 22 Ricardo Kasmiskie Apr 27 Jerr Kezhaya Apr 28



OLEAGINOUS PROPOSITION

ranting about infomercials disguised as Rotary presentations. And lo, he was rewarded with yet another today! I guess he has to be careful what he rants against for fear it will come to pass.

President Wooderful, hoping, perhaps, to mitigate the pain, both started the meeting late and ended it early. Thank you, Earnest! He enjoined PDG SEGRET SANTA Sullivan to give the Invocation and Hubert Aaron to coach Scary Bol in the Pledge. Larry Bisno and David McWhorter were each thanked for Greeting, and Prince Palmer was called to The Welcoming.



Kelly declared no Visiting Rotarian was present, but that was only because **Sarah Crilley** (*Pioneers*) had snuck in under the radar to coach (and videotape for later critique) her latest baby duck. She must think that if her clients can survive *Plano Rotary's*

onslaught, they can survive <u>anything</u>. We are her cruel testing ground.

Ean welcomed *Paul Harris Fellow* and former member **Carroll Burgoon**. **Larry Flannery's** stand-in introduced Council Candidate **Mike Mansfield** (who quashed the urge to stump). **Reedy Spigner** fed perennial guest, daughter **April**, and **Jerry Aris** bade us welcome **Al Hartwell**.



Earnest pointed us at the Science Fair boards on the Badge Table documenting **David Bowman's** trip with 5810 to do good in Nicaragua. We are to contact David for additional information.

Larry Bisno drew the black jelly bean and introduced **David Taylor**, co-founder of *Crude Funders*.

dtaylor@crudefunders.com "David Taylor is a Highly Spirited Entrepreneur with over 15 years of Start-Up Business experience. He has developed from concept and brought to



market several high-tech/green-tech products, commercial applications, software designs, restaurant concepts, and product designs. He believes in "Disruptive Technologies" that help improve systems and evolve industries by bringing transparency and evoking emotion.

Today he will be talking about *The Future of Oil in Texas*. This popular topic is all about the oil boom and future impact Texans will have. How will the falling price of oil impact drilling? David will share with us his insight as an expert in the oil and gas investing field and market place and also share about the hot topic of crowd funding and what he has helped bring to Texans in oil investing."

David told us that he knows we have endured some "not so exciting topics," but this not-so-exciting-topic comes with "tons and tons of information." (...and an unabashed sales pitch.)

Eschewing all reference to "the oil boom and future impact Texans will have," he launched straight-away into the essence of his business model: **crowd funding**.

It is where entrepreneurs troll the public for start-up funds without the pesky requirement of payoffs should their enterprises succeed. The enlightened marks understand that they are **donating** to bring new and possibly interesting services into the world...that the only enrichment they'll see is a new doodad to purchase, and they are OK with that. *KickStarter* and its ilk have given *Uber* a chance and NY detectives the opportunity to vent and apologize. But all that is about to change; "non-accredited investors" can now risk up to \$5,000 without interference from a government agency.



And who in their right minds wants meddlesome, bureaucratic bean-counters like the SEC or even FINRA carping on about the wisdom of investing without a thorough understanding of the risks and rewards? Ah, but wait...

In its infinite wisdom, the State of Texas has declared that anyone who can't find a reputable investor can turn to the Great Unwashed for up to \$1,000,000 in start-up funds provided that the marks are "qualified." That means that they can afford to lose their investments without losing their shirts in the process. Non-accredited investors must have annual incomes less than \$200,000 in order to be fleeced individually up to \$5,000 each. Those making more than \$200K are "accredited investors" and fair game for whatever the shill can talk them out of.



This, apparently, goes for any industry, but Mr. Taylor has (co-)founded an oil-and-gas consolidator company, crudefunders.com, and "there's no better business to be in" in the State of Texas. It is a crowd-funding website offering "massive upside" profits via its "investment portal."

With a staff of 12, "all masters in their fields," Crude Funders includes

geophysicists, attorneys, salesmen, and PR-men (like him) who vet potential investments in new drilling sites, and, in an abundance of transparency, post the well logs for all investors to mull over, given their rich backgrounds in reading such records, before laying down their \$5,000.

He chastised the Federal Government (always a safe tactic in Texas) for failing to get on the crowd funding bandwagon and enabling more of its worthy citizens to garner the riches of this \$3,000,000,000 field. As it stands, <u>only</u> Texans can invest in this way and *only* in Texan enterprises. Although other states have passed similar laws, no citizens can be enticed beyond their own state borders (or they'll be subject to nit-picking federal oversight).

"We take the absolutely best products and buy them in cash." And, since the investments are in drilling, there are tax deductions permitting one to "write-off 100% of drilling" costs. So when the wells come up dry, the Internal Revenue Service shares in your loss. But there's always that "massive upside" to consider.

In the long term, it "costs \$22 per barrel" to pump oil that sells for \$50 now but "soon will sell for \$100 per barrel." Of course, you'd not be investing in the long-term barrels, there're the short-term ones to consider. It costs "\$75 per barrel to find and frack" the oil loose from its shale. So you're losing \$25 per barrel to begin with, but that will surely change!

"We don't tell you what to invest in." "We" merely provide you with multiple opportunities with massive documentation so you have no reason to complain that you didn't know what you were getting into. And you couldn't find anyone to whom to complain even if you were of such a mind to. Apparently this transparency is unique because "we frighten those in our industry" by providing all this (incomprehensible) data.



Mr. Taylor says over 2,000 investors have visited his site. And its first project comes to fruition on Easter Monday. In addition to drilling, there are green projects like "water reclamation." Fracking is a potential filthy process, there being tons of waste water filled with toxic substances produced. However, among his projects are those that clean the frack water to such a degree that "it becomes potable!" But, of course, no one drinks it; the reclaimed water is shoved back down a well to continue the fracking. This means that less fresh water is diverted to this effort.

Doing all of this, from crowd funding to frack water reclamation, is changing the oil industry. This is what Mr. Taylor means by "disruptive technologies."

The first question came from a troublemaker: Sainted Editor wanted to know if David "would characterize his talk as an infomercial?" Not at all, came the reply, it was "a talk about crowd funding...," about the difference between the donation/reward and peer-topeer systems.



Randy Wright said, "I didn't get it." If the crowd funding of *Uber* wasn't equityrelated, "how did investors make money?" David replied, "if it HAD been equity, you'd have profited by Uber's success."

Texas is not alone with its INTRASTATE CROWD FUNDING PLATFORM. Such processes may someday be reciprocal between states, "Louisiana and others."

Randy wanted further clarification: "So you are only crude...oil and gas?" A: Yes.

Lenny Schwartz asked, "How big is oil in Texas? How big are the Permian Basin reserves?" Not being a geophysicist put Mr. Taylor at a disadvantage, so he vamped, we cannot know their extent because "there are so many undisclosed sites. Billions of barrels" lie dormant until oil prices recover. With fracking, one can "take 80% of the oil from a field in only two years," but why not hold it for a better price later? So you "prove the first well," and then cap it and wait for good times. (So he's only after patient investors.)

Randy was still ready with inquiries. David said, "I like this guy!" Randy asked whether any oil company can use Crude Funders. and he was told "you can be an investor or an offerer." The company has offices in Midland, Houston, and others, but, Randy noted, "No office in Plano?" Mr. Taylor replied, "We try to be where the oil is. This isn't an infomercial for Plano."



Others wanted to know if small and minority businesses could raise capital this way, and they were told that it is possible.

Lynette Pieper asked the impertinent question (yeah), in crowd funding, "How do you recognize fly-by-night" operators, present company excepted, she meant, of course. Mr. Taylor said issuers must undergo "rigorous" Texas accreditation (in a State known for its love of governmental regulation). "We were the first" to be so accredited due to fast work by their attornevs.

Lenny wanted to know if they deal with accredited investors, and although they are permitted by recent legislation, David said "we won't do it."

Bob Botts asked if there were any statistics on "what happens to the money?" in crowd funded ventures. David told him. "KickStarter has lots of data." But, since crowd funding has just begun in Texas, there are no stats. As for David's competition, he said *Mass Venture* is the only one up and running, but there will be many others soon.

Earnest gave him his reward for having invested time here. It was, of course, a highlycoveted perpetual calendar, which David toyed with on returning to his seat.

Kelly Palmer announced that the next Rotary Year starts July 1. Randy and others were working on a Rotary calendar which will have all of our events. A new budget process includes input from members on the costs of all projects. An email request is forthcoming.

"By ClubRunner email?" Randy wanted to know. Kelly responded, "If you tell us how to do it!" Earnest swore we were all "very pleased with ClubRunner."

Ean asked for a report from any **Hōgg** on the results of the 3-pt Contest invitation, and **Dennis** said that D.J. had declined. don't want to put all your wares out ahead of time."

Alex Johnson needed 3-4 more volunteers for the 4-Way Speech Trials at Williams High. Randy told him ClubRunner had a tool to solicit volunteers.

After leading us in the Four-Way Test, Earnest belled us out at 12:57.



Guests & Visiting Rotarians

Guest **Guest of** Carroll Burgoon Mike Mansfield

Ean Sullivan Larry Flannery April Spigner Reedy Spigner Al Hartwell Jerry Aris

Proposed Member: Mike Jobe **Proposed by:** Rick Maucieri

Classification: VP Operations (YMCA)

2015 Plano Rotary Four-Way **Test Speech Contest Schedule**

Preliminary: April 8th, 2015 @ 6:00pm Williams High School 1717 17th Street, Plano, TX 75074

Plano Rotary Club Board of Directors 2013-2014

President

Earnest Burke

President Elect

Kelly Palmer

Secretary

David McWhorter

Treasurer

Pam Little

Past President

Kirk Bell

Sergeant at Arms

Nathan Barbera

Membership Chair

Randy Wright

Membership Vice Chair

Yoram Solomon

Service Chair

Bob Pikna

Service Vice Chair

David Bowman

Public Relationship Chair

Mary Jo Dean

Public Relationship Vice Chair

Camille Ussery

Club Admin Chair

David McWhorter

Club Admin Vice Chair

Larry Bisno

Foundation Chair

John Caldwell

Foundation Vice Chair

New Generation Chair

Rick Horne

At Large

Reedy Spigner Rick Horne

Alex Johnson

Kyle Walters

Ópen Pendina

Open Pending

Open Pending

Open Pending

Business Secretary

Karen R. Sheldon

Bulletin Editor

Chris Parr

Bulletin Photographer

Robert Epstein

Bulletin Designer

Brenda Irigoyen

Alphagraphics

Printing by Alphagraphics

Preston & Spring Creek The Plano Rotary Club PO BOX 864316

Plano, TX 75086

Support Our Advertisers





David Allison

1214 Avenue K Plano, TX 75074 972-423-0434 www.allisons.com











J. Marc Lewis JD, LL.M., EA Enrolled to practice before the IRS

Lakeside Commons 5045 Lorimar Drive Suite 280 Plano, TX 75093 marclinc@airmail.net Tel. (972) 618-8224 Fax (972) 618-2021



Kirk Bell Managing Partner, B&V, LLC Financial Advisor, RJFS

5700 Granite Parkway, Suite 320 Plano, TX 75024 (972) 403-1025

Email: kirk.d.bell@raymondjames.com Website: bellvalente.com

Securities offered through

Raymond James Financial Services, Inc.



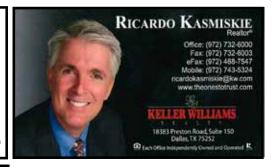




Cody Thomas General Manager Fry Cook & Cashier

Phone: 972.422.7084
Fax: 972.423.2606
Call: 806.773.7078
codythomas@raisingcanes.con

QUAKER BEST WINGS & LUBE USA



Jen Kaup Bar Manager

Cell: 724.272.8746 Office: 972.377.5521

www.raisingcanes.com

jkaup@thelube.com

5584 SH 121 | Plano, TX

THELUBE.COM