

# THE GOLDEN rotarian

www.lajollagtr Rotary.org



LA JOLLA GOLDEN TRIANGLE ROTARY CLUB'S NEWSLETTER

FEBRUARY 21, 2020



## 10 Tips For Life Efficiency



RI President 2019-20  
**MARK MALONEY**

District 5340 Governor 2019-20  
**MARTA KNIGHT**

LJGT Rotary President 2019-20  
**KIMBERLY SCHAFER**

## SPEAKERS AND EVENTS

### FEBRUARY 2020- SPEAKER

28.....Hands of Peace  
Sarah Heirendt

### MARCH 2020- SPEAKER

06.....Serving Seniors  
Edith Glassey

13.....Ethics  
Knight Campbell

20.....San Diego Humane Society  
Brian Daugherty

27.....Impact of Youth Leadership within Rotary (RYLA & LEAD)  
Chris Stewart

### APRIL 2020- SPEAKER

03.....Cristo Rey  
Bob Nascenzi



**Rick Chatham**

**Business Development**

### Contact Information



O: (619) 469-3600  
C: (253) 988-8802  
F: (858) 560-5604



RickC@PacificCoastCommercial.com

### Education & Professional Development

California Department of Real Estate  
(Lic. 02101796), Salesperson

Pepperdine University  
Graziadio School of Business & Management  
MBA, emphasis in IT Leadership

Whitman College  
B.A., English Literature



Rick was a national sales leader and million dollar producer with Sears Home Improvements before moving over to the commercial side. While at Tijuana based Atisa he increased sales in the retail arm by 30 percent and the industrial division by over 500 percent. His work brought in \$36 million in new leases in under 2 years.

Rick is a licensed real estate sales agent in the state of California, and a member of NAIOP, SIOR, and the Otay Chamber of Commerce. He is also a faculty member for NAIOP's Education and Career training. In addition, Rick is an active member of San Diego Rotary, the 4th largest chapter in the world.

### Background & Experience

#### Pacific Coast Commercial

February 2020 - Present  
[Business Development](#)

#### Atisa Group

Largest Industrial Developer in Baja, CA  
2018 - 2020  
[Director of Sales & Marketing](#)

#### Sears Home Improvement

Home Improvement Division  
2010 - 2018  
[Field Sales Trainer](#)

#### Starbucks

Fortune 500 International Retail Company  
2006 - 2010  
[Store Manager](#)

#### Visionary Pursuits

Computer Consulting Firm Focusing on Small Business Needs  
1994 - 2005  
[Manager](#)

### Community Involvement

- Beta Gamma Sigma, Rotary
- Motivational Speaker in Spare Time



# REPORT

from the last meeting



## THE FOUR WAY TEST



OF THE THINGS WE  
THINK, SAY OR DO

01

IS IT  
THE TRUTH?

**Denny Jacobs**, our Rotarian of the Day gave a well-prepared speech sporting a blue scarf from Jacquie Reilly that doubled as an extra long ascot for himself. He began his speech reminding us of the days popularity was measured by the amount of Valentine's day cards you received in the third grade, before reminding us of the heartache that ensues from rejection, providing an example of his most recent bout of it from former president Rick Binder. With another year of life he's matured from Statler and Waldorf status with his partner in crime Jim Davies on the community service committee to become the chair – from heckler to heckle-e.

Guests for the day included **Connor** from UCSD roteract, and **Greg**, a member of another local Rotary Club. Dr. **Cynthia Villis** was honored with the Rotarian under the radar for all the behind the scenes work she's put into the club. Chairing the international committee service for many years, working with the international service committee for the 15<sup>th</sup> annual DG hosting as well as facilitating the meeting at USD, and helping update the club's website are just a few of her projects.

Announcements proceeded beginning with **Rick Clark** introducing **Ranjan**, **Toni**, **Ron Kohl**, **Alex K**, and **Garry K** as being pivotal players in prepping for Operation Pendleton 2020. Plans include updating the polar's post, painting ALL the doors in the barracks and replacing a stolen sign – if you're attending **March 7<sup>th</sup>**, you're in for a DAY. **Connor** reminded us about the Wapi project, happening this Sunday, the **23<sup>rd</sup>** at **11 am** and provided us with lined paper with a pen to sign up since the QR code proved difficult for many the week before. **Ranjan** reminded us of the pathways to peace committee

which plans to meet **April 24<sup>th</sup>** at the Preuss school to install a peace poll; the day will include a big dedication ceremony and include folks from UCSD, thanks to **David** and **Marty**. **Ranjan** put on his membership hat to remind us the front table has business cards with our club and meeting information so we can better invite friends, family members, and strangers to visit/join our club. **Jim Davies** asked for a winery connection from any surrounding wineries for the Q festival – about 4-5 more wineries would be appreciated. **Nick** and **Kaci** showed a video staring the club's Rotarian of the Day, Denny Jacobs, to promote the Road Rally, occurring **March 14<sup>th</sup>** with a reminder that **February 21<sup>st</sup>** (today) is the last day to book your hotel for the group price. **Cynthia Villis** spoke about the Peace & Commerce event, occurring this Saturday, **February 22<sup>nd</sup>** from **8:00-12:00 pm** at the Joan B Kroc Institute for Peace and Justice. Patricia Marquez Dean of the Kroc School and Dr. Juan Roche along with several other incredible speakers will be present, so it's an event you don't want to miss!

Because the announcements took almost half of the meeting to complete, fine master **Brett Morey** was only allotted one fine to administer and he chose to pick on sweet **Bonnie Arora** for her Birthday which she celebrated on February 10<sup>th</sup>. He also mentioned the Christmas card **Rick Clark** sent to the president of the republic of France Macron, from whom he received a response!

We had the pleasure of hearing from our speaker, **Garrett Harris**, a very abridged version of a fascinating presentation regarding the three Cs of Classical Music and how it's beauty and truth can positively affect the world. Because he had a shortened opportunity to

share his message you may have been left desiring to know more. Fear not, you can hear from him anytime at the push of a button – just check out the **Classical Rebellion podcast** which was established in 2018. Garrett made the presentation extremely relatable by comparing the concertmaster to the quarterback, explaining the importance of the conductor setting the tone for the entire concert, and sharing with just how phenomenal the classical scene is here in San Diego. If you're interested in learning more you can visit <https://mainlymozart.org/> or check out one of their concerts **March 7<sup>th</sup>**, **April 4<sup>th</sup>**, or **May 16<sup>th</sup>** at the Scripps Research Auditorium. Garrett informed us the quality of classical is the best here in San Diego as every member of the program is a concertmaster from another city in the USA. As an expert in the field, he informed us Mozart is regarded as perfection and Beethoven transcends time and space. Beethoven's Ode to Joy was created for the whole world, and indeed, it is the soundtrack for the founding of the United States of America. He ended the presentation reminding us truth plus beauty equals freedom, and classical music allows us to incorporate these principles into our daily lives to become better ourselves and in turn, make the entire world better.

For those interested in attending one (or all) of the concerts, Garrett wanted you to know: There is a one-hour wine reception before the concert and the concert is only an hour as well - we like to balance the social and artistic experiences. If anyone wants to bring clients to the events, I can offer a 50% Rotary discount for up to 4 tickets. If it's more than 4 we can usually accommodate that on a case by case basis.

04

WILL IT BE  
BENEFICIAL  
TO ALL  
CONCERNED?





# PHOTOS

from the last meeting





# La Jolla Golden Triangle ROTARY CLUB

Chartered - June, 1986 • La Jolla, California

P.O. Box 13023  
La Jolla, CA 92039  
www.LaJollaGTRotary.org

## LJGT ROTARY LEADERSHIP 2019 - 2020

PRESIDENT ..... Kimberly Schafer  
PRESIDENT ELECT (2020-21) ..... Emidio DelConte  
PRESIDENT ELECT ELECT (2021-22) ..... Jacquie Reilly  
TREASURER ..... Sharon Council  
SECRETARY ..... Nancy Gatschet  
PAST-PRESIDENT/FOUNDATION ..... Rick Binder



**FEBRUARY 2020**  
28..... Susan Schwarz

ROTARIAN  
OF THE DAY

LINDA ANDREWS

*OK here it goes.....*

I was born in Pennsylvania and lived in Akron Ohio until I was a 11. We moved to California in my preteen years and I thought I had died and gone to heaven .....particularly because we moved in February! I instantly became a "California Girl". School was so much "Cooler" in California than Ohio!

In Highschool I was a cheerleader and active in student government and did most everything every teenager did. I graduated from Whittier college after spending the first semester of my senior year at the University of Copenhagen Denmark, I lived with a fabulous family who had a son in the U.S., at the time, on a Rotary scholarship!

While in Europe, had a chance to travel. (mostly on \$5.00 a day and a Eurail pass). After graduate school I taught 1st and 2nd grade (Hence my

interest in Literacy and getting books into children's hands as early as possible.

While living in Newport Beach, After my daughter was born, I went back to school and became a certified Interior Designer working on commercial and residential projects.

My daughter and I moved to the Del Mar area of San Diego in the late '80s and I became a real estate agent. This has been my career for the past 30 years. I have been with Coldwell-Banker Real Estate for the majority of that time.

In fact, it's the real estate profession that brought me to "The Most Dynamic Rotary Club In the World..... I sold Jacquie Reilly her home over 20 some years ago! I think I did such a great job, she's still in it! While on our many Beach Walks she convinced me to come take a look at the club. Soon after, I

became a member at the same time as Alex Monroe! (in fact I think we got inducted and married at the same time) Yikes! And the rest is history.

I now have two young Grandchildren who, I think, are on their way to becoming fine loving and caring human beings both with a great sense of humor and enthusiasm!

*Well, that's my story*



THIS IS MY Story