

# THE GOLDEN rotarian

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LA JOLLA GOLDEN TRIANGLE ROTARY CLUB'S NEWSLETTER

APRIL 22, 2016

Rotary



Be a gift  
to the world



Rotary

RI President 2015-16  
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**JANICE KURTH**

LJGT Rotary President 2015-16  
**BEVERLY FRITSCHNER**



calendar  
**EVENTS**  
and speakers

## APRIL 2016 - SPEAKER

29.....Deafness in the Developing World:  
Two Years of Working with and  
Researching the Deaf Population in Iquitos, Peru  
• Sara Goico •

## MAY 2016 - SPEAKER

06.....President of the University of San Diego  
• Dr. James Harris •

13.....Educator of the Year  
• Name •



## Lindsay Chilson

Host for Real Talk San Diego ESPN

Giving a voice to local entrepreneurs and business professionals is the mission of Real Talk San Diego, a local radio show that airs weekdays on ESPN 1700AM. Guests check their elevator pitch at the door and are encouraged to share their unique story during one of 15 hour-long shows. In addition to educating listeners in their area of expertise, guests are often paired with other professionals who offer their perspective on topics relevant to business in San Diego.

One of the more popular shows is "The Women's Power Hour" which airs every other Friday and features women only on-air. The show is hosted by Lindsay Chilson, Producer for Real Talk San Diego, and was created to uplift and inspire women both personally and professionally. "Almost all of our shows are hosted by men," says Chilson "and I wanted to give a voice to the amazing local business women who are positively impacting our community."

Despite the fact that her other show is gender neutral, Chilson giggles when she refers to the "The Women's Power Hour" as the 'no men zone.' "There's just something different when it's only women. It allows me to create a fun, safe environment that empowers my guests to truly express themselves."

But make no mistake, this isn't the radio version of "The View." Although it is produced by and for women, it is first and foremost a show about business. Chilson's guests freely share their stories, opinions and advice on what it takes to become a successful professional woman. Topics on any given show might include the struggles of entrepreneurship or climbing the corporate ladder to defining appropriate attire or how to effectively "hang with the men" in a male dominant business world. "I love doing a show that features successful women," says Chilson. "We can let loose and "get real" on-air while maintaining our professionalism. We are all playing the same game and overcoming the same challenges. I get to hear empowering stories from all my guests and I am truly inspired by these amazing ladies. I feel like I have teammates not only in business, but in life."

Like most professional women who battle stereotypes and overcome long odds in the business world, Chilson has had her share of challenges. "I don't have a degree so I've had start at the bottom of every company where I've worked. I've dealt with the stereotypes and the inappropriate advances, so it's always been important for me to prove that I don't need to rely on my looks to advance my career. For me, it's about two things- perseverance and performance."

Chilson is bubbly, outgoing and unapologetically herself. A self-described "PG version of Amy Schumer or Chelsea Handler," she has an uncanny ability to make her guests feel comfortable and provides them with a fun and unforgettable radio experience. Both men and women alike can take something beneficial away from "The Women's Power Hour."



APRIL 2016

22.....Ana Sambold  
29.....Kathleen Roche Tansey

# REPORT

from last meeting



the  
**QUINTESSENTIAL**  
FESTIVAL

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An area sectioned off for children of all ages to participate in fun activities and games.



Hosted by  
The La Jolla Golden Triangle  
Rotary Club

**C O M E**  
EXPERIENCE THE  
QUINTESSENCE  
OF SAN DIEGO

**SATURDAY**  
**APRIL • 23**  
12:30 P.M. - 5:30 P.M.

ENJOY OVER

**18**

**LOCAL  
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VENDORS**

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The meeting came to order sharply at 7:30AM. Jim Davies was the ROTD and opened the meeting with a great talent he possesses mimicking the sounds of animals (this time a cat) and quickly shifted to a short blessing with a moment of reflection and thoughts. Bev pointed out that yesterday was Jim's birthday. Everyone stood up to sing "Happy Birthday". A group of our members went to Tom Stocking's "thank you" party on 14 April and wished him all the best for his move to the east coast.

Bev welcomed Eric's daughters. They were the only guests at our meeting.

Jim gave an in depth (in short 3 minutes and 45 seconds) overview of "Fond du Lac, Wisconsin", his birthplace. The name is French for bottom of the lake, named as such because of its location at the bottom (south end) of Lake Winnebago. There are only two seasons, winter and summer. Every winter Sturgeon Spearing festival takes place in early February. This monstrous beast lures men and women to the ice of Lake Winnebago. It is the only place on the planet where this occurs.

As usual, Alex did an amazing job in describing and auctioning off two hand crafted rosewood bowls donated by Jim Frost. The winners were: Diane Day and Louise Andres, donating a total of \$200 to club. Lots of announcements: (Ron Kohl) Promote/Demote gala scheduled for 5 June; (Rick Binder) Scavenger Hunt in Old Town is scheduled for this Saturday. Kickoff at 9:30AM, Wear comfortable shoes, bring few dollars and your mobile phone; (Rick Clark) Rotarians at Work Day is scheduled for 30 April. So far we have 25 Rotarians signed up to help. Need more to sign up to accomplish the work we have signed up to do. Lots of painting! Another club in La Jolla will be participating as well. (Bev) Camino Fundraiser 2017 is off to a great start. 8 members have already signed up. We would like to get as many as 20. In couple of weeks will open signups to other clubs in District 5340. (Alan) reminded us of event at VA Hospital, La Jolla on 20 April. Frank McGrath will soon be announcing the details for project at Ronald McDonald House. Bev mentioned that our beloved George Mannschreck

was back in the hospital and asked for everyone's prayers for his safe return home. Jim Davies mentioned that last weekend he visited George at his home and met a great group of people there; found him to be in great spirits; posted a picture of him on FB. Alex and Jim talked about the final set of needs for the upcoming fundraiser (23 April) - The Quintessential Festival, ranging from beer pourers, to dollies, to tent, and fun games for kids.

Alan Galgut introduced our guest, Larry Kesslin, entrepreneur, speaker, author. Larry is a member of Carlsbad Hi-noon Rotary Club. He has dedicated his life to building support systems to help people live the life they were meant to live vs the ones they were taught to live. His own life experiences have led him to believe that we are all put here for a specific reason and our purpose is to find out what that is. Larry concluded his presentation by stating that he wants to help individuals become Rotarians whether they join Rotary or not!

APRIL

BIRTHDAYS



Peter Harris .....	01	Jim Davies .....	14
Wayne Sanders .....	03	Carl Lower.....	15
Wayne Davis .....	08	Marty Rosenstein.....	20
Kathleen Roche-Tansey.....	09	Fary Moini .....	28



# the 423 in QUINTESSENTIAL FESTIVAL

APRIL 23, 2016 • 12:30–5:30 PM

Come Experience the Quintessence of San Diego



All the members of our club are requested to be at the event on time.

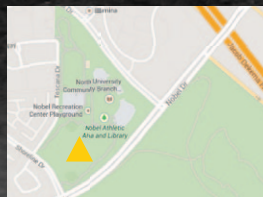
Celebrating 30 years of service in our community!



## TASTINGS

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The Quintessential Festival



Visit [lajollagtrotrary.org](http://lajollagtrotrary.org) for more information.

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# La Jolla Golden Triangle ROTARY CLUB

Chartered - June, 1986 • La Jolla, California

P.O. Box 13023  
La Jolla, CA 92039  
www.LaJollaGTRotary.org

## LJGT ROTARY LEADERSHIP 2015 - 2016

PRESIDENT .....Bev Fritschner  
PRESIDENT ELECT (2016-17) .....Antonio J. Grillo-López, MD  
PRESIDENT ELECT ELECT (2017-18) .....Alex Monroe  
TREASURER ..... Sharon Council  
SECRETARY ..... Rick Binder  
PAST-PRESIDENT/FOUNDATION ..... Ron Kohl



### UPCOMING ROTD

#### APRIL 2016

29..... Jim Frost

#### MAY 2016

06..... Wayne Davis  
13..... Name  
20..... Name  
27..... Name



## Louis Scotti

I've been in our most dynamic club for 10 years. When I joined in 2006, I was 26. I was single at the time and I had just left Century 21 to start my own company with my business partner, Tim, who many of you know.

10 years later....I have a beautiful wife (Erin), a 6 year old boy (Enzo), a 4 year old girl (Gia), a Toy Goldendoodle (Shooter), a baby boy on the way (Louie), and a 40 million dollar real estate portfolio.

I'm a San Diego Native and so are both of my parents. I went to SDSU and graduated in 2002 with a BS in Business with an emphasis in Finance. I entered the real estate business as soon as I graduated and had a lot of success working as a real estate agent.

In 2006 my partner and I began syndicating apartment deals, which is buying apartment buildings with investors using LPs, this portfolio has been completely sold with success. We built key relationships along the way with commercial brokers, residential agents, bankers, and investors. We pay close attention to the word on the street and this strategy has kept us ahead of the curve for 10 years. Our primary focus since 2009, (which was when we purchased our first residential flip), has been purchasing value you add real estate deals and development. We are currently active in residential beach area development, apartments, mixed use, and commercial. At this point, our entire 40 million dollar portfolio will be sold over the next 12 months and we will enter new deals.

I'm very grateful to be a part of this club and look forward to the years to come.

ROTARIAN  
OF THE DAY