



BING

THE NEWSLETTER OF THE ROTARY CLUB OF DOVER,
NH SINCE 1924

.MEETS WEDNESDAYS AT 12:15 PM
GOSS BUILDING 121 BROADWAY, DOVER, NH

January 15, 2020

Submitted by Gregg D.

Pledge: Gary D.

Invocation: Jerry D.

4-Way Test + 1: Ron R.

Greeter: Jim V.

Guests: Noreen welcomed our many guests for the afternoon: Greg Walker, CEO Wentworth-Douglass Hospital; Jeff Hughes, VP Operations, Wentworth-Douglass Hospital; Dawn Fernald, Director of Marketing and PR, Wentworth-Douglass Hospital; Barbara Draper; Liz Beauregard, Pease Greeters; Bob Dauber, guest of Marion C. and Executive Director, Triangle Club.

50/50: Gregg D. - did not pick the Ace of Spades - Pot Grows!!!

Welcome: Immediate Past President Noreen B. welcomed all to the Rotary Club of Dover, The Greatest Rotary Club in the Universe and To Infinity and Beyond!

Announcements:

Thank You to all who helped distribute dictionaries to St. Mary Academy and Portsmouth Christian Academy this past week. Rotarians helping included Dave D., Kathy L. and Melissa L.

Bingo: Jerry D. announced the follow-up meeting with Chad K. regarding the club's vote to move from Seacoast Bingo to Dover Bowl went exceedingly well. The Club will not be charged additional fees prior to moving to the new location. The first bingo game at Dover Bowl will be January 30, 2020. During the transition Sheila will maintain the current teams and members.

Dover Chamber 2020 Award winners will be congratulated at the dinner scheduled for this coming Friday and several Dover Rotarians will be present to congratulate them.

The Club Meeting on January 29, 2020 will be held at Strafford County Community Action Partnership (CAP) from 5:00-7:00 PM. The dinner meeting will be catered by CAP and will include Chicken Cordon Bleu, rice pilaf, vegetables, rolls/butter, beverage, cookies and fresh fruit at a cost of \$10.00. **Please RSVP to Marion C.** so we can have an accurate count for dinner and seating. We will recognize the recipients

of The Rotary Student of the Month for Sept-January from Dover Middle School. The students and their parents will be honored for their achievement.

The Dover High School Interact Club is making final preparations for the Guatemala Service Trip. Kevin R. reported that they will be taking several suitcases with school supplies with them. Anyone who can provide any of the following for the trip please let Kevin R. or Kathy L. know.

#2 pencils, colored pencils (12 box), Crayons (24 box), Cap erasers, metric rulers, individual pencil sharpeners, playground balls (deflated) sturdy pump inflators, Frisbees.

PROGRAM - Jeff Hughes & Greg Walker, Wentworth-Douglass Hospital

Jeff Hughes, V.P. of Operations and Chief Strategy officer gave an overview of Wentworth-Douglass Hospital's affiliation with Mass General and the current state of healthcare. Hospitals operate in a very challenging environment with spiraling costs for technology, equipment and prescription drugs. Medicare does not cover the full cost of providing care for patients and hospitals must operate efficiently and still provide quality healthcare for their patients.

Wentworth-Douglass is proud to be a community hospital serving the area and has sought to form partnerships that can better serve the community. The proposed alliance with Exeter Hospital and the merger with Mass General has been designed to offer a cost-effective approach through collaboration and leverage of purchasing power. The proposal is to create a new entity named NEWCO which would be governed by a board made up of 80% local board members and 20% representation from Mass General.

Benefits would include expanded programs and services, a team approach to such services as Cancer Treatment, Cardio-Vascular Services, Women's Health Care, and other specialties. Savings, including the recently implemented MGH record's management system Safecare, would result in more efficient sharing of health information and coordinated care.

Better pricing can be obtained due to the combined purchasing power of the entities. This has resulted in a \$4.5 million dollar cost savings for prescription drugs. The savings alone for the recent health records system was estimated to be \$15 million.

Further, the hospital has found that they have been able to retain specialists because they are now also affiliated with Mass General Hospital and duplication of effort in emergency care is avoided through collaborations.

In part because of the merger, Wentworth Douglass has been able to provide \$38 million in charity care and has supported local charities this past year with \$4.7 million in community giving.

Greg Walker, CEO of Wentworth Douglass Hospital provided an update on the efforts to merge with Exeter Hospital. The Attorney General has held up approval of the merger citing the potential for unfair competition. Walker believes this would not be the case and substantial benefits exist for the local population if the merger were allowed. Many of the arguments set forth by AG's office are no longer valid given the recent proposed merger of Frisbie Memorial Hospital with HCA Hospital Corporation.

Surveys found that the local population favors the merger by an 8-1 margin and they are continuing their efforts to press their case with the Attorney General's Office. Once it is approved at that level, there is still a yearlong process to get it approved by the Federal Trade Commission.

The good news is that a dialogue will begin again in February to try to resolve the concerns expressed by the AG's office. Support for the merger can be expressed through the website at www.seacoasthealthcareinitiative.org.

Greg closed by stating that this merger would be good for the seacoast community and deserves support. He answered several questions following his presentation.

Birthdays: January

Clark, Dick	Jan 04
Plante, Ken	Jan 05
Raymond, Kevin	Jan 13
Rafferty, Cate	Jan 29

Anniversaries: January

Drucker, Dave	6 years
Stephens, Jay	28 years

Upcoming Programs:

Jan. 15 - Greg Walker, Wentworth-Douglass Hospital
Jan. 22 - Carol Bitov, Garrison Players
Jan. 29 - Evening Meeting 5-7, CAP, Middle School Student of the Month
Program, Buffet Dinner will be served
Feb. 5 - Larry McCullough Pine Tree Institute
Feb. 12 - NH League of Women Voters
Feb. 19 - Jackie Abramain, Global Cadence
Feb. 26 - Amy's Treat, Nick Pellman

ROTARY'S 4-WAY TEST of the things we think, say or do:

1. Is it the TRUTH?
2. Is it FAIR to all concerned?
3. Will it build GOODWILL & BETTER FRIENDSHIPS?
4. Will it be BENEFICIAL to all concerned?

THE OBJECT OF ROTARY is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

- The development of acquaintance as an opportunity for service;
- High ethical standards in business and professions; the recognition of the worthiness of all useful occupations; and the dignifying of each Rotarian's occupation as an opportunity to serve society;
- The application of the ideal of service in each Rotarian's personal, business, and community life;
- The advancement of international understanding, goodwill, and peace through a world fellowship of business and professional persons united in the ideal of service.

MAKE UP OPPORTUNITIES

Monday:

Exeter	Exeter Inn	12:15 PM
Rochester	Governor's Inn	12:15 PM
Wells, ME	The Bull "N Claw	7:30 AM

Tuesday:

Concord	Cat 'n Fiddle Restaurant	12:15 PM
Hampton	Ashworth By the Sea	7:30 AM
Kittery, ME	Kittery Estates	7:30 AM
Kittery After Hours	Weathervane	5:00 PM

Wednesday:

Biddeford-Saco, ME	Captain's Gallery Rest.	12:15 PM
Durham Great Bay	Flag Hill Winery, Lee	7:30 AM
Ogunquit, ME	The Old Village Inn	12 noon

Thursday:

Kennebunk, ME	Boat Yard Restaurant	12:15 PM
Seacoast Rotary	Portsmouth Gas Light	7:30 AM
Portsmouth	Portsmouth Country Club	12:15 PM
Sanford-		
Springvale, ME	Town Club@Fleet Bank	7:30 AM
South Berwick/ Eliot, ME	SB Community Center	7:15 AM

Friday:

Bow	Trinity Tavern	7:30 AM
Portland, ME	Portland Club	7:15 AM
York, ME	York Harbor Inn	7:30 AM

Make-up on the web: www.roti.org or www.rotaryclubone.org