



Sept 7, 2022 – Broadway & Zoom Meeting, 12:15

President Megan K. welcomed members, guests, and speakers to the greatest Rotary in the universe!

Thank You: Marion and Harry for lunch pick-up.

Guest Speaker: Molly Hodgson, GoodWork

Molly Hodgson, co-founder, and CEO of GoodWork Seacoast, is a certified professional coach with concentration in negotiation skills, gender dynamics in coaching, multicultural coaching, training design and delivery, and assessment through evaluation. Molly develops innovative strategies and solutions for the nonprofits she serves and has vast social capital and knowledge of the area’s nonprofit community critical to forging collaborative partnerships, generating resources and leveraging support for incubator participants.

“Passion, Progress, and Purpose” were the headlines of Molly’s PowerPoint presentation in which she described the mission of GoodWork: dedicated to strengthening seacoast non-profits. Molly explained that her organization offers their services to early-stage and start-up non-profits in Strafford and eastern Rockingham counties. It takes more than money to be successful, and GoodWork infuses mentorship, professional development and training opportunities, one-on-one consultations, and peer-to-peer cohorts that help these non-profits become stronger, better, and more impactful organizations.

GoodWork Seacoast is three years old and is located at Carey Cottage in Portsmouth. They are currently funded for five years by the Schleyer Foundation. Molly described the history of the 1888 summer home and its evolution from mansion to being slated for demolition. Through the efforts of many dedicated people, the Cottage at Creek Farm was saved, completely restored, and is now

UPCOMING MEETINGS & EVENTS

- Meetings:**
Sept. 14 - Ram Ramdev - My Journey
Sept. 20 – BOD, 12:30, Dover Chamber
Sept. 20 – Together on Tuesday, 5 – 7 pm – TBD
Sept. 21 – Jonathan Nickols Classification
Sept. 28 - Bill Ferguson, Ferguson Energy Management

- Pledge:** Harry C.
4-way test: Noreen B.
Rotary Moment: The Dist. Conf. will be June 10, 2023, at Bailey Island, ME. It’s free to attend and this year will feature kayaking and hiking activities and involve families. More to come! (Gregg has volunteered to drive the bus again!)

Today’s newsletter authored by Cathy B.

the home of GoodWork and several other non-profits. Meeting space and training rooms at Carey Cottage may be rented by the hour or day.

GoodWork normally works with incubator non-profits that are 3-5 years old and have less than \$50,000. They look for passionate and creative leaders (or new executive directors) who are willing to learn. Molly and her partner Maria Sillari not only provide coaching and training, but also match like-minded organizations who might benefit from each other's expertise and collaboration.

Molly passed out an informational brochure, and explained how she and her co-founder Maria were both seeking the GoodWork ED position. Instead of competing, they collaborated to job share the position and convinced funders to go along with their vision.

Questions and answers followed:

Tom D.: What about older organizations? Molly explained that their current goal is to incubate emerging non-profits, but this model may expand in the future. They have worked with two longer-standing organizations on their "rebirth". They do want to serve as a resource for anyone. Any organization with a new ED may call for a consult.

Noreen B.: How are you funded? The Schleyer Foundation is providing funding for five years. GoodWork is entering its fourth year soon. They are looking at new revenue streams, corporate sponsorships, and grant writing to backfill anticipated funding gaps after Year 5.

Kathy F.: Do you charge non-profits? No, there is no fee. They run a Professional Partners Program, a database of individuals and businesses who pledge four hours per year, pro-bono, to support GoodWork's clients. Hopefully, these collaborations may turn into paid relationships down the road.

Jim V.: Collaboration with NH Center for Non-Profits? Yes, absolutely! They do a lot of NP advocacy and communicate often with GoodWork. It generally works that NHCP offers the large-group trainings, workshops, conferences, and summits; then GoodWork coaches their clients on how to adopt or adapt what they learned.

Gregg D.: Professional Partners and mentors...are they the same? No, two different groups. The PPP are usually businesspeople with special skillsets; the mentors work with clients one-on-one.

Beth F.: Do you work with SCORE? Yes, SCORE hands off non-profits to GoodWork because SCORE generally works with small (for profit) businesses. Is there a spot for retirees with expertise? Yes, call or contact Molly to have a conversation! Molly and Maria are matchmakers at GoodWork!

Announcements:

Thank you note received (and read aloud) from Mike Romps.

Megan reported that Dr. Susan Black of the Brunswick Rotary Club has passed away.

Committee Reports

Bingo--- Ken P. reports 93 players last week and 23 Boxes were sold. He could use help 7pm to Close this week and encourages sign-ups.

Foundation & DEI ---Jim M. explained the Foundation Endowment Fund. He is also co-chair of the District DEI Committee and would like to start a Dover Rotary DEI Committee. If interested, please contact Jim.

International Committee: The committee will meet 9/13 at 7pm via Zoom.

Crutches for Africa: Tom D. reported that supplies will be packed on Sat., Sept. 17 at 9am at 128 Saco Ave., Old Orchard Beach. All hands on deck make light work, please help!

Social: Kathy F. is working with the UNH Theatre Dept on their production of "Bye, Bye Birdie" in November. Plan on attending a Rotary matinee on Sun., Nov. 6 (2 or 3pm, Kathy will confirm) at Johnson Theatre followed by dinner at Ciao Trattoria on Main St., Durham. Melissa L. is working on a bowling outing at Dover Bowl for our September social. More details to come about both events!

Next meeting: September 14 with Ram and his life's journey!

50/50 Drawing: \$332 in the pot. Winning ticket was Ute's but her 2 of Spades draw was not the winner.

August Birthdays:

Marion C. Aug. 2
Michael C. Aug. 5
Sheila T. Aug. 8
Rob R. Aug. 10
Frank C. Aug. 17

August Anniversaries:

Nancy B. 29 years
Melissa L. 15 years
Stacey K. 6 years

Happy Bucks

Jon N. \$2 for new baby, his nephew and Cate R's best friend from high school
Norm H. \$20 for great trip camping and hiking in Iceland and his new beard
Jim V. \$2 for visits from and to both his sons
Megan K. \$10 for Dr. Susan Black getting to be a Peace Corps volunteer in her next life and for discovering an old college friend now lives in Dover
Ute L. for her son's engagement and a wedding to attend in Germany
Gregg D. \$2 for Rotary Recovery Conference this Saturday and selling his condo at Sugarloaf
Noreen B. for Molly's attendance and for Melissa getting to bowl
Betsy A. for dropping off kid at college and getting to hug Rick Springfield
Phil R. \$2 for Molly and for meeting past Rotary member Karen Gray
Jim M. \$2 for Lily's 6th birthday and his return to PEI this week
Molly H. for being back in Dover and seeing lots of former acquaintances.