

Palo Alto Rotary Pinion

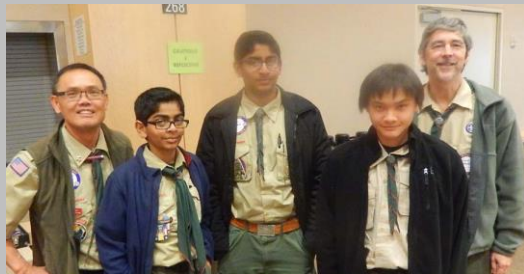
Weekly Newsletter

Date: February 17, 2014

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Before PRESIDENT STEVE had a chance to introduce opening remarks, he invited GINNY LEAR to the mike for an update and reminder about the spectacular and important April 5th Rotary Crab Feed to be held at the University Club. Keep in mind that we are a Community Service Club, and this is how we annually best serve the community. The discussion centered around finding out what Rotarians' favorite auction items are: Dinners, Trips, Events, Wine, Tours, what? Let your enthusiastic and hard working event co-chairs: BRUCE GEE, DICK BUSH and GINNY know. And think about donating something yourself!



Then the Palo Alto Rotary sponsored Troop 5 Boy Scouts (see introductions below) presented the Colors for the

Pledge of Allegiance.

We got down to the business of introducing a passel of guests: DICK BUSH introduced us to Palo Alto's Downtown Association's Russ Cohen, and to Michael Gross of various semi-conductor executive ranks; WALT HAYS introduced Bob Golton from the PAUSD; ROB LYMAN introduced his delightful daughter, Becca; SHERRI SAGER showed off niece Sarah; Scoutmaster Gary Anwyl introduced Assistant Scoutmaster Calvin Woon and his wife Susan Fung plus his color guard members Calvin Woon, Matthew Woon, Mihir Juvvadi and Vish Juvvadi; and E.J. HONG found an extraordinary way to introduce



us to her two daughters, Nicole & Natalie. They sang. And they sang beautifully! The Flower Duet from Delibes' opera Lakme was stunning as was the more familiar offering from the Wizard of Oz. When Mom EJ was asked

if she would promise to open every program next year in this beautiful manner, she only paused and said she would think about it..... We wait with baited breath.

SHERRI SAGER joined the President's Club in honor of her nephew's Bar Mitzvah. LEE PFAB joined in memory of an inspiring grandfather.



And THEN, the not-so-opening remarks. In honor of Black History Month, GINNY LEAR did a nice job of sharing a very thought-provoking poem from the editorial in East Palo Alto Today, the monthly newspaper edited by our own HENRIETTA BURROUGHS. The poem was titled "What Happens to a Dream Deferred" by Langston Hughes.

PROGRAM

HENRIETTA BURROUGHS introduced the featured speaker for the day, Beth Weisberg, who is a principal of Workplace Essentials.



Ms. Weisberg has led workshops for and consulted with a wide variety of businesses and institutions, helping them "Understand Different Operating Styles, and Watch Influence Soar." After a brief lead in with the tried and true old saw, "Growing old is inevitable, Growing up is optional," she launched into the discussion of, and participative

demonstration of, a helpful management tool called "DISC." Using a few quick questions (in our case), or a longer personal survey, the tool first helps participants identify their own "operating styles," i.e. Dominant or results oriented, Influence or full of enthusiasm, Steadiness or sincerely related, or lastly, Conscientiousness or quality oriented. Each style has its set of mannerisms of relating, both in how one communicates and what one needs in order to be open to communication from others. The basic operating principle of the tool is that if an individual better understands how they come across to others, and by observing others they better understand what the other is interested in hearing, then the communication can be more effective; or as is implied, more influential.

A good question in the Q&A gave Ms. Weisberg the chance to clarify that being under stress has the tendency to make an individual to be more likely, rather than less, to behave in the typical manner of their particular style. With that, PRESIDENT STEVE thanked our speaker, advising her of the gift in her name given to the Green Oaks Academy.

UPCOMING PROGRAMS

Feb 24 ... Vivek Thoppay, Sr. VP for Wealth Management @ Merrill Lynch, "The Economic Outlook."

March 3 ... Dr. Donn Posner, PA Health Care VA, "Sleep Like a Baby, the Latest Research on Insomnia and Aging"

March 10 ... Bishop Patrick McGrath, Bishop of San Jose

March 17 ... Alain Enthoven, Professor Emeritus, Stanford Graduate School of Business on "The Affordable Care Act"

March 24 ... Gunn Chamber Singers

Info: www.rotarypaloalto.org