

President: Wendy Winnett  
President Elect: Jan Harvey  
Vice President: Paula Smith  
Secretary: Ernie Danforth  
Treasurer: Wendy Daines  
Past President: Ted Goldwyn  
District Governor: Mike Slovak

**Thursday, September 27, 2018 12:10 p.m.**  
**Corning Radisson**  
**Vol. 90, No. 13** **98 Members**

## NEXT WEEK

**Oct. 4, 2018 DG Mike Slovak –**  
**State of the District**

## IN THE WINGS

**Oct. 11, 2018 Special In-**  
**Service Project—** Card Shower for the  
veterans residing at the Bath VA

**Oct. 18, 2018 Club Assembly**

## THIS WEEK'S CLUB SERVICE

Greeter: **Chris Theurich**  
Photographer: **Gil Sweet**  
Invocation: **Cindy Long**  
Music Provided by: **Jim Hudson**  
COGS: **Ted Goldwyn**



## THIS WEEK

**President Wendy Winnett** presided over  
this week's meeting.

## GUESTS

**Hari Sharma** introduced his guest, **Richard Fastiggi**.

**Jon Carpenter** hosted his wife **Jennifer**  
and **Alina Fields**, an intern at a local funeral  
home.

Visiting Ithaca Rotarian **Leslie Danks-  
Burke** introduced her guest, **Patrick  
Tepesch**, a scientist at Corning  
Incorporated.

## ANNOUNCEMENTS

**The Southern Tier Indian Cultural  
Association (STICA)** is hosting **Viva  
Kultura, a Night of Theatre & Dance** at  
Corning-Painted Post High School this  
Sunday, September 30, from 4:30 to  
7:30pm. Tickets are only \$10, and  
children/students are free. STICA is donating  
half of the proceeds to Corning Rotary for

Hurricane Florence relief efforts. Contact  
**Francis LaLomia** for tickets, or purchase at  
the door.



**Cindy Long** announced that the 2019  
season of the Endless Mountain Music  
Festival is right around the corner! Not  
really, but if you purchase your season  
tickets before Thanksgiving, you will nab  
them at the unbelievable early bird price of  
just \$150. In lieu of the normal \$5 paid  
announcement charge, Cindy made a very  
generous \$100 donation to the Rotary  
Scholarship Fund.

**President Wendy** announced that the  
annual **Eastern Cities Dinner** will be held  
on Sunday, October 28, in Rochester.  
Current **Rotary President Barry Rassin**  
will be the honored guest.

Next year's **El Salvador home building  
service trip** will be February 8-16, 2019,

and planning is well underway. Now is a great time to purchase your airline tickets, with roundtrip airfare out of Elmira-Corning Regional Airport currently running around \$500. A \$250 deposit is required to reserve your spot on the trip. Contact **Francis LaLomia** for more information.

The **Rotary Leadership Institute** will be held on November 3, 2018 at Palmyra-Macedon High School. Register by October 25 at [www.rlinea.org](http://www.rlinea.org).

The **Rotary Friendship Exchange** is an international exchange program for Rotarians, spouses and friends. In 2019, District 7120 will visit Rotarians in Brazil, England, and South Africa. Visits to Australia and Alaska are planned for 2020. For information about the program, contact Carl Grovanz at [CGrovanz@rochester.rr.com](mailto:CGrovanz@rochester.rr.com).

In celebration of the 102<sup>nd</sup> anniversary of the **Rotary Foundation**, the annual dinner will be held on November 30, 2018 from noon to 3:00 at Ventosa Vineyard in Geneva. The cost is just \$35 per person for a delicious buffet dinner with cash bar. Register by November 15, 2018.

For more information on any of the above programs, check out the September edition of the **District Grapevine**:  
<https://clubrunner.blob.core.windows.net/0000050098/en-ca/files/homepage/district-7120-newsletter-grapevine-september/District-7120-Newsletter-Grapevine-September-2018-.pdf>

**Stu Sammis** announced a community-wide Habitat for Humanity build will be held on Saturday, October 13. As part of the event, Rotary will be installing raised beds for a new community garden located on Beartown

Road. Talk with Stu if you are interested in volunteering for this service project.

**President Wendy** reminded us that this week is "Diaper Awareness Week." **Cathy Weil** is helping organize a diaper drive for the First Baptist Church in Painted Post. The Church gives away disposable diapers every other week, and your money will help greatly.

**Les Rosenbloom** contributed \$10 toward the diaper fund and then regaled us with a story about diapers and the 1972 flood. Saddled with two infants at the time, Les and Sheryl were the beneficiaries of the federal government's largesse, as they received 8 cases of air-dropped newborn-size Pampers every day for two weeks. They couldn't get off the list. Read **Paul Tick's** book for this and other entertaining Corning Rotary stories.

### A VERY SPECIAL PRESENTATION



**Les** shared some information about the Paul Harris Fellowship. Paul Harris founded Rotary in 1905, and the Fellowship was established in his honor.

Les asked all Paul Harris Fellows present to stand up. Honorees made up a good portion of the room!

There are two ways to earn a Paul Harris Fellowship. One is through individual contributions to the Rotary Foundation. Donors receive a single point for each \$1 donated. Once a donor reaches 1,000 points, they are awarded a Paul Harris Fellowship. Donors who contribute higher amounts receive a sapphire for each additional 1,000 points earned.

The second way to become a Paul Harris Fellow is through recognition by the Club. The Paul Harris Committee meets periodically and accepts nominations throughout the year. The Board allocates 1,000 points to the Foundation in the name of the recipient. Also, area businesses and individuals may receive honorary certificates.



Les asked **Ray Defendorf** to come to the podium. Ray presented the accomplishments of our newest Paul Harris Fellow, **Pauline Emery**. Pauline has served on the International Committee for several years, and has led the Literacy committee, including spearheading our Club's involvement with Winfield Elementary School. She has been involved in various theatrical productions at Winfield and in the

community and has helped to organize the annual Scripps spelling bee. She currently serves on the Corning Rotary Board of Directors as the International Committee Chair. Always positive and enthusiastic, Pauline is a native of Mansfield, where she received her undergraduate degree in Library Science. She and her husband Michael have one son, Roy who attends the Alternative School for Math and Science. Pauline serves as the Executive Director of the SESC Library. At the Library, Pauline is involved in a major renovation project, among the normal slew of activities. She always encourages her staff to participate in community programs.

At this point, Pauline's husband, son, and a group of Library colleagues entered the room. Congratulations, **Pauline!**

## PROGRAM

**Dick Pope** introduced **Nancy Kirby**, the Executive Director of IncubatorWorks. Nancy introduced her colleague, **Ashleigh Madison** who manages programs and community outreach for the organization. IncubatorWorks also employs an operations manager, a full-time administrative assistant and part-time administrator, in addition to Nancy and her part-time co-executive director, **Alan Rae**, who brings a wealth of technical and scientific expertise. The non-profit organization has an all-volunteer Board of Directors, with **Charlie Craig** serving as President.

According to Nancy, IncubatorWorks is the best-kept secret in the Southern Tier.

What's an incubator? Nothing to do with chickens. It is defined as a facility that

charges startup businesses a monthly fee or membership dues in exchange for physical space and access to resources and training opportunities. IncubatorWorks offers learning opportunities to its paying members as well as others in the local community. Must apply. Time-based stipulations – often 3 years.



IncubatorWorks was founded in 1987 by **Amo Houghton** and was among the first business incubators established in the country and New York. **Don Eckland** took over managing the two facilities located in Gang Mills and Alfred.

Contrary to popular belief, IncubatorWorks is not part of Corning Incorporated or Alfred University. It is a stand-alone non-profit organization that earns revenues from its tenants and member fees. Corning Incorporated does have a large presence; the company rents space, and from time to time has set up teams in the facility to foster an entrepreneurial mindset, as it did with the team that developed Gorilla Glass.

In 2015, the organization rebranded from its former name, Ceramic Corridor Innovation Center, to the current IncubatorWorks.

Several tenant startup businesses have grown to become very successful. One early startup, Silicone Carbide, graduated from IncubatorWorks in 1987, and now has 20 employees and a second generation of ownership.

Micatu, Inc., a developer of optical sensors for power transmission, entered the incubator in 2012 from its prior home in the founders' garage. IncubatorWorks connected the firm with research support and funding, and Micatu graduated in 2015. Today it has 38 employees and was recently awarded a large contract with Eaton Corp.

IncubatorWorks' mission is to work with startups, provide access to financial support and other resources, and help them grow. The ultimate goal is to encourage these businesses to establish a home here in the Southern Tier, hire local employees, and help the local economy.

IncubatorWorks has a partner alliance with the Small Business Development Center, which is no longer affiliated with Corning Community College and moved into the Canada Road facility this past February. The incubator has relationships with both Cornell and Binghamton Universities, who provide entrepreneurs-in-residence to the facilities on a regular basis.

Currently, IncubatorWorks has six resident companies, most with a ceramics or glass focus. The organization also has 20 virtual clients that access resources regularly.



The Elmira Entrepreneurs meetup group meets monthly at IncubatorWorks. The organization also has a focus on helping minority- and women-owned businesses get NYS certifications, a process that can be very challenging. IncubatorWorks also has a program to help veteran-owned businesses get off the ground.

On Wednesday, October 17, IncubatorWorks is launching its 2018/19 Entrepreneurial Programs with a keynote visit from James Chapman, a rising star in Entrepreneurship. The event will be held at Economic Opportunity Program in Elmira, from 6:00 to 7:30 pm. If interested in attending, RSVP to Ashleigh at [amadison@incworks.org](mailto:amadison@incworks.org).

And stay tuned for IncubatorWorks' first full-day entrepreneurial summit next year.

### GOOD NEWS DOLLARS



Since we had a little time left after the program, President Wendy asked if anyone had any good news to share.

**Stu Sammis** youngest son **Trevor** got engaged last week, in Venice, Italy. Congratulations, all!

**Richard Davis** was over the moon about his teenage grandson **Noah's** decision to finally cut off his dreadlocks.

**Gil Sweet** is pain free!

**Laura Matson's** daughter is getting married!

Riding on Laura's coattails, **Ted Goldwyn** contributed a buck in honor of Laura's daughter, who happens to be his son **Jonah's** 3<sup>rd</sup> grade teacher!

**Jon Carpenter** was so amazed his badge was still in the box, he contributed a whopping \$50!

**Paula Smith** "made it through 5 years of marriage." Wow. Just wow.

**Les Rosenbloom's** son **Josh** is expanding his restaurant empire to the metropolis of Penn Yan.

**50/50: Ray's** table won the \$13 sure win. \$309 was the grand prize.

TJG