



The Rotary Club of Kwinana Inc.

District 9465 Western Australia
Chartered: 22 April 1971

Team 2018-19

**President
Stephen Castelli**

**Secretary
Brian McCallum**

**Treasurer
Bob Cooper**

Attendance this week

- Total Members** 26
- Apologies** 1
- Make-up** 7
- Attended** 14
- Honorary Member**
- LOA** 3
- Guests** 1
- Visitors**
- Partners**

87.5 %

**Facts & Figures
Raffle**

Jo T & Wendy

**Heads & Tails
none**

Birthdays:

Cyril B 10th
Natalie R 10th

Anniversary:

Cyril & Lynne B 6th
23 years

Club Anniversary:

**If you had any we hope
you had a good day**



Meets Monday
6 for 6.30pm

At Rotary Hall
Brownell Crescent, Medina

Visitors always welcome



President Stephen

Bulletin

No 34 08th April 2019



We welcomed guest speaker Alex Sebregts, Alex has a long career in Real Estate and he has been a Multiple award-winning real estate agent consistently over the last 12 years.

PDG Bob Cooper and Wendy jet of to the USA Tuesday where Bob will represent District 9465 at the 2019 Conference on Legislation being held 14-18th in Chicago, Illinois, USA.

Every three years, members from Rotary districts across the globe gather in Chicago to review and vote on proposed legislation. The Council on Legislation is an essential part of Rotary's governance.

On May 2nd until may 23rd, PP Mike Nella, President Stephen Castelli and Rtn Norm Mulchay will be heading off to Jakarta to continue the 'School Project' which has been on-going for a number of years now.

Joint meeting with the Rotary Club of Rockingham next week (Monday 15th) at the RSL Club Rockingham, partners night.

Easter coming up, no meeting on Monday 22nd



**Rotary International President
2018/19**

Barry Rassin

**District Governor
9465**

2018/19

Robin Yates



Coming Events April 2019 Maternal & Child Health Month

April 2019

Mon 15 th	Club Meeting	Visit to Rockingham, Partners, 6pm for 6.30pm.
Mon 22 nd	Club Meeting	Easter Monday (No Meeting)
Mon 29 th	Club Meeting	

Attendance Officer:

Greg Williams 0435 083 069

Apologies by Saturday pm please

Greg will be away for 2 weeks, Lee Davis will be officiating in his absence.





Stephen Castelli

President's Pen



08th April 2019

President Report

1. The planned board meeting for Thursday 11/04 will be moved to Thursday 18 April, commencing at 6:00pm.

Please ensure that Secretary Brian has your agenda items a couple of days before the board meeting.

2. With Mike, Norm and I away in May (2 May to 23 May), the Bread Project and the Breakfast Club need assistance.

A list of the tasks will be distributed shortly, and I will be asking members to indicate where they can help.

Arrangements such as the provision of keys, etc will also need to be put in place with those members who can help prior to 2 May.

It takes both rain and sunshine to make a rainbow.



Guest Speaker Alex Sebregts from freedomproperty.com with President Stephen Castelli



President Elect Wendy Cooper



Monday 08th April 2019

- There will be no meeting on Easter Monday the 22nd.
- 25th is Anzac Day breakfast.
- Monday the 29th will be a “business as usual” meeting where we can just enjoy each other’s company.

I challenge someone to come up with a light-hearted “something” to do on the night. Just a suggestion. Those who are happy to be involved could share a brief outline of something other club members may not know about you.

So I’ve set the thoughts in motion. Any other ideas?

15th April. Guest Speaker : Lawyer to explain Wills, Health directives, Power of Attorney, etc. info.

Partners Night
Venue is the RSL.
\$20.00 per head
6pm for 6:30pm

Please contact Lee Davis with numbers (in Greg’s and my absence). 0497 328 953

Rockingham contact, Club Service Beth Phillips 0410 082 742.

**We make a living by what we get
We make a life by what we give.**

A man died and went to The Judgment, they told him , “Before you meet with God, I should tell you — we’ve looked over your life, and to be honest you really didn’t do anything particularly good or bad. We’re not really sure what to do with you. Can you tell us anything you did that can help us make a decision?” The newly arrived soul thought for a moment and replied, “Yeah, once I was driving along and came upon a person who was being harassed by a group of thugs. So I pulled over, got out a bat, and went up to the leader of the thugs. He was a big, muscular guy with a ring pierced through his lip. Well, I tore the ring out of his lip, and told him he and his gang had better stop bothering this guy or they would have to deal with me!” “Wow that’s impressive, “When did this happen?” “About three minutes ago,” came the reply.



PP Brian McCallum



Inward Correspondence.

Outward Correspondence.

Would members please note that any correspondence received or posted by yourself, please ensure a copy is forwarded to your Secretary.

A few old couples used to get together to talk about life and to have a good time. One day one of the men, Harry, started talking about this fantastic restaurant he went to the other night with his wife. "Really?", one of the men said, what's it called? After thinking for a few seconds the Harry said, "what are those good smelling flowers called again?" "Do you mean a rose? the first man questioned. "Yes that's it," he exclaimed. Looking over at his wife he said, "Rose what's that restaurant we went to the other night?"

PDG Bob Cooper

Bills paid, money in the bank.



The club Profit & Loss Statements are available for members to view on ClubRunner. See Club Documents.

Members are requested to ensure they contact PP Greg Williams by Sunday am with any apology for the next meeting. We are having to pay for meals ordered for you and not used because of non-attendance.

When the Rotary meeting broke up, John confided to a friend. "Mike, I'm in a terrible pickle! I'm strapped for cash and I haven't the slightest idea where I'm going to get it from!" "I'm glad to hear that" answered Mike. "I was afraid you might have an idea you could borrow it from me!"

Any resemblance to actual persons, living or dead, or actual events is purely coincidental



Club Projects Director
PDG John Iriks



PP Ian Critchley
Foundation Dir.



PP Edd Samut
Membership Dir.



PP James Sharkey
Public Relations Dir.

Project Director's Report.

Andy Valk house, my sincere thanks to everyone who has helped in the task of updating the Valk residence, great job. Painting almost finished, Jarrah flooring looks fantastic, vinyl to be done, new kitchen to be installed.

Updated Club Constitution 'work in progress'



Rtn. Michael Metcalf
Community

Public Relations:

We continue to receive exposure on Rotary Out West. Please continue to advise James of any stories or activities within our club which may be submitted to the local media.



PP Bob Thompson
Vocational

Membership:

Ed will follow up contact from Australia Post Kwinana Office.

Community:

Mike and Lee are enjoying a well-earned break in Bali. Anzac Day is not that far away, already preparing, please let Mike know if you are unavailable. Members who have performed specific tasks in the past will be again asked to continue that role.



PP. Max Bird
International

Vocational:

Prison visit a 'No go', other option, Bibra Lake Wetlands, further option from tonight: Perth Airport Control Tower.

International: See below



PP Genevieve Carr
Youth

Youth: Interact at Gilmore, progressing.
RYLA attendee speaking soon, RYPEN looking for participants.

Visit your club webpage.

<http://www.clubrunner.ca/Portal/Home.aspx?accountid=8106>
or type Kwinana Rotary Club into 'Search'



Fine Session: Sgt. Norm Mulcahy



Stand-in: Rtn Lee Davis.

Mike N: While at the Garage Sale last weekend Mike asked Stephen “would you mind, take your trailer and pick-up a couple of book cases for me at this address. Stephen obligingly takes off to complete the task. After loading the trailer to the hilt he had just scratched the surface, even the truck would not have been big enough.

James S: Keeping the Panel Beaters in business, managed another bingle.

John I: Bob T and Jo were helping out at the Gilmore Breakfast Club last Friday, things underway but Bob notices there was no bread, quick phone call to John Iriks, still no bread, ‘panic stations’ another call for help. John replied “I left the bread outside the side door” no-one thought to look there!!!

Mike N: Bob T a bit of a ‘Tennis player’ thought his racket was getting a bit old and dilapidated, time for a replacement he thought. Mike Nella’s garage sale might be the go. Sure enough a good second hand replacement was found at a very reasonable price. Bob took the racket on the proviso that if it didn’t suit his game he could return it. Bob now thinks that he may have to return it because he has missed so many shots since using it, it must be the racket’s fault.

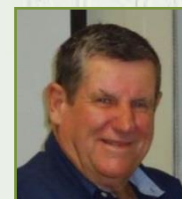
Polio This Week: 03rd April 2019

- The Strategic Advisory Group of Experts on immunization (SAGE) met on 2-4 April 2019 in Geneva, Switzerland. Among other immunization topics, SAGE was provided an update on the latest global epidemiology on polio eradication efforts and an overview of the GPEI Endgame Strategy 2019-2023. In addition, SAGE endorsed the guidelines for surveillance of vaccine-derived polioviruses in persons with primary immunodeficiency diseases.
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- The Pakistan Regional Polio Laboratory is nearing completion with funding from Japan International Cooperation Agency.
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- Summary of new viruses this week:
Afghanistan— one wild poliovirus type 1 (WPV1) case;
Pakistan –six WPV1-positive environmental samples;
Nigeria— two circulating vaccine-derived poliovirus type 2 (cVDPV2)-positive environmental isolates.



International Report.

Monday 8th April 2019



The international Committee (RPTLE) is carrying out the following.

1. With members of the Rotary Club of Phillip Island and San Remo from Victoria Duncan & Annelise Hedditch, we spent a week in Timor-Leste please see attached report presented to the Rotary Club of Phillip Island
2. Then I will be the Guest speaker at Mount Barker on Tuesday 16th April 2019
3. Hopefully Albany Port on the Wednesday 17th April 2019 or maybe the 24th April
4. Followed up by Kojonup on Thursday 18th April 2019
5. The South Bunbury Rotary club on the 22nd May
6. If the moon is in the right quarter and the Rotary Gods smile then maybe one day, I will give a presentation to my own Club
7. I will have to complete the final report on GG1639026 very shortly.
8. Also, I will be starting work on progress report for GG1640204 at the same time
9. I going back to work I need a Holiday

Below is a detailed report on the recent visit to East Timor by Max Bird and Duncan Hedditch. Rather lengthy but well worth inclusion here. (Ed)

Rotary Project Visit Report Timor Leste – 1st-6th April 2019

Visit by Rotarians Duncan Hedditch (Phillip Island and San Remo)
and Max Bird (Kwinana)

Background.

In September 2018 Our Rotary Club members including the author, Peter Kelly and Stevie O'Reilly, together with John O'Reilly (DAA) and partners installed a Skyhydrant filter and two clean water tanks at the AHA SOLS school in Dili, East Timor.

The purpose of this visit was threefold:

- ☑ to check on the operation of the system at SOLS,
- ☑ to visit the island more widely to check in previous Rotary Projects executed by Max Bird and others.
- ☑ to identify possible further projects in Timor Leste

The SOLS school installation

A quick visit on the Monday morning showed that the system was in good condition and is being well looked after. The system had worked flawlessly since installation, with no problems experienced. I was told that since the installation they have never run out of clean drinking water. The school Administrator (Carlos) and one or two of the teachers look after daily maintenance and care, and this arrangement is clearly working well. The filter is now fully protected in a locked, roofed cage, and everything else was clean and tidy. From what we saw, this system should continue to provide reliable clean water for many years.

Other Installations

After Visiting SOLS the team visited Baucau where we stayed at the Catholic parish and were hosted by the Salesian Order in the personages of Fr. Manuel, the Parish Priest, Fr Agnello, the Principal of the Bacau Catholic High School, Fr John (teacher and priest) and Brother Thomas (Electrician, and presently the manager of East Timor Roofing).

Using Baucau as a base we visited Gari-Uai village, followed by another Catholic high school, at Quelicai (Fr Julian is the Principal). The next day we travelled further east to Laga where we visited three schools; the orphanage and high school at Laga, the junior high school at Laga Seminaria (spelling uncertain), and two other schools constructed by different parts of the Catholic schools system.

The schools are typically serving several hundred day students, and a few with a hundred or so boarding students living more-or-less permanently on site.

With the exception of Quelicai and the technical High School at Fatumaka (also may not be spelt properly), the sites we visited were all principally follow-up audits by Max to check on water supply installations he and his various teams have installed. These were all high quality installations, properly engineered, with the capacity to provide good water supplies to these schools and communities for many decades.

Where the installations we visited have been most successful the main criteria for success seem to be:

1. Restricted access to the pipelines, tanks and pumps to ONLY those people who own or maintain them, and
2. Where there is a single owner of the system, a nominated individual, who has a vested interest in its continued operation, and
3. Where the project is professionally engineered and executed, and only high quality components are used. This is not an environment where "good enough" is good enough.

The most likely locations meeting the above criteria will continue to be in schools and hospitals, although not all schools and hospitals are well enough run to guarantee success in all cases.

An individual assessment will still have to be made in every case.

Where these criteria are not met, very careful consideration must be given as to whether the project should be executed at all. Many millions of dollars have been wasted in Timor Leste, sadly. Examples are everywhere.

What Next?

Quelicai High School

There are two projects ready for execution. The first is a straight-forward replumbing of downpipes and a new tank system at the brand-new Portuguese sponsored High School and Orphanage at Quelicai. This is about a week's work for probably three people, once the project has been adequately planned and materials readied at site. There is site accommodation and catering can be provided. This is a project we could execute, or assist with, without too much difficulty. The need is real, and the installation is likely to be properly looked after.

The second possibility, which Max and I have been discussing, is a different approach, and provides a simplified pathway to providing biologically safe water at any site, and a very different approach to the way we did things at SOLS.

The Container Concept

There are many difficulties putting in tanks and filters in very remote locations.

Local construction skills are not always what they should be, meaning on-site items like tank stands may not be properly built. . The weather isn't always good, and poor roads mean that going back to Dili to get another length of pipe can easily add two days to a simple three-day project.

Add to that the vulnerability of systems to damage by curious or careless people means sometimes significant lengths have to be gone to keep the systems safe.

Max had an idea to use a 20-foot shipping container as the basis for a standardised clean water system. Inside the container would be fitted a couple of 3000 litre clean water tanks and a Skyhydrant, together with a sink and service counter. A third tank and tank stand would travel to site inside the container, and be mounted on the top of the container on site to serve as the “dirty” or feed water tank.

The container would be dropped at site, and a single local water supply connection made. The system would be fully operable about an hour after arrival. At night it can be secured by simply locking the container.

At a school, for example, students can have their water bottle filled any time they have a break. Plastic bottles would no longer be littering the ground, as they would be replaced by the student’s own multi-use bottles. After hours, water could be sold to local villagers to cover maintenance and water supply costs at the school.

In village locations, the container could be the basis for a village-run or church run business, potentially a much more sustainable approach than relying on every person being responsible and civic-minded.

In cases where the system was no longer required, the container can simply be trucked to a new site. (A tilt-tray or standard truck can be used, as the tanks are all empty during shipping)

This standardised, fully engineered approach is very attractive to me, as it addresses a lot of issues seen with the approach used previously. It means projects can be executed very quickly and on-site activity can be focused on the more difficult and more important people and social/cultural issues. I look forward to doing some more work on this idea, following a detailed discussion with the International Committee.

Duncan Hedditch Chair, International Committee
Rotary Club of Phillip Island and San Remo.

7/4/2019



In the computer Room at Samalari (Laga) with Father Rui and Duncan and Annelise Hedditch.

Computers were donated by The Rockingham Senior High School.



Guest Speaker: Alex Sebregts

freedomproperty.com.au



Alex, born in Calista into hard working 'blue collar' family, "Dad worked at BP Refinery"

Alex has been in the Real Estate industry for some 25 years.

The recent Royal Commission has had the banks putting the brake on lending, tightening up on lending, now requiring a 20% deposit. Kwinana as is parts of Rockingham are now very affordable, large blocks etc.

Alex believes WA is poised to recover mainly because of the upturn in the mining industry, Lithium production is set to boom in WA.

Commercial property rental cost is considerably higher in Perth than in Melbourne for example, many shopping centre tenants are paying around \$6k per month when rents are about two-thirds in Melbourne.

The Real Estate business is or has changed, people no longer look into the windows of Real Estate offices but now surf realestate.com.

Alex is a Multiple award-winning real estate agent consistently over the last 12 years who has formed the Elite Agent Club Australia wide.

Alex is currently Reginal Manager for Freedom Property in WA.

I was always wanting to start my own Real Estate business, to work for me and not my boss, yet always worried about start-up costs and finding the right systems. That was until I chatted to Freedom Property, I don't need to pay for admin staff, that is all done for me, all the monthly charges for subscriptions, software etc, is included.

The software and platform are the best I have ever seen, it has built-in lead generation and performance management, professional marketing, has literally everything.

It is so easy to start, full training and support, yet so powerful, I wish I did this years ago.

Now all I have to do is give the best service and marketing strategies for my clients to achieve the best price possible.

Alex strives to undertake a complete holistic marketing campaign for his clients. This will draw the maximum number of buyers to your property allowing Alex to negotiate the highest offer possible, giving his clients potential Tens of thousands of dollars more for their most precious assets.

Strong negotiation skills are very important to maximise the price of your property! Having trained and mentored over 40 successful salespeople, Alex is no stranger to the sales process, negotiation being the key to the 'top dollar'.

Alex's clients remain informed and in control at all times with a special login to their homes marketing campaign, allowing them to see live data on how many inquiries have come from industry portals, along with open homes and buyer viewings and the content of buyer's survey's and feedback at all times 24/7.

Alex & Wife Lisa work together with their team running state of the art digital and marketing platforms bringing more potential clients from other mediums.

A doctor and a lawyer are talking at a party.

Their conversation is constantly interrupted by people describing their ailments and asking the doctor for free medical advice.

After an hour of this, the exasperated doctor asks the lawyer, "What do you do to stop people from asking you for legal advice when you're out of the office?"

"I give it to them," replies the lawyer, "and then I send them a bill."

The doctor is shocked, but agrees to give it a try. The next day, still feeling slightly guilty, the doctor prepares the bills. When he goes to place them in his mailbox, he finds a bill from the lawyer.

While visiting a friend in the hospital, a young man notices several pretty nurses, each one of them wearing a pin designed to look like an apple. "What does the pin signify?" he asks one of them. "Oh! Nothing," she says with a chuckle, "we just use it to keep the doctors away."

"Poor Old fool," thought the well-dressed gentleman as he watched an old man fish in a puddle outside a pub. So he invited the old man inside for a drink. As they sipped their whiskeys, the gentleman thought he'd humour the old man and asked, "So how many have you caught today?"

The old man replied, "You're the eighth."

A lawyer runs a stop sign and gets pulled over by a sheriff.

He thinks he's smarter being a big shot lawyer from New York and has a better education than an sheriff from West Virginia.

The sheriff asks for license and registration. The lawyer asks, "What for?" The sheriff responds, "You didn't come to a complete stop at the stop sign."

The lawyer says, "I slowed down and no one was coming." "You still didn't come to a complete stop. License and registration please," say the sheriff impatiently.

The lawyer says, "If you can show me the legal difference between slow down and stop, I'll give you my license and registration and you can give me the ticket. If not, you let me go and don't give me the ticket."

The sheriff says, "That sounds fair, please exit your vehicle." The lawyer steps out and the sheriff takes out his nightstick and starts beating the lawyer with it. The sheriff says, "Do you want me to stop or just slow down?"

Makeup opportunities

Rockingham	Monday	6pm for 6.30	Rockingham RSL Club
Palm beach	Wednesday	6pm for 6.30	Ocean Clipper Inn
Baldivis	1 st & 3 rd Mon	6.30pm for 7.00	Peel Manor House
Cockburn	Thursday	7.15am for 7.30	Cockburn Seniors Centre
Byford & Districts	Monday	6.15pm for 6.45	Byford Tavern, South W Hwy

Rotary Club of Kwinana Inc

Contributions welcome: eblogg@bigpond.com