March 26, 2018

Responsibilities Drawing, Mimi Gaffey; Words, Mimi Gaffey Pledge, Al Torkar; Greeter, Maureen Simons Roto-Rooter, Yvonne Finocchiaro; Reporter, Rick Grove

PROGRAM: MODEL UN TEENS/MODEL UN SPEECHES

April 2: DARK

April 9: What's New at Scripps Encinitas, Jan Zachary, Chief Operations Exec. April 16: Hot Topics, City of Carlsbad, Gary Barberio, Asst. City Manager April 23: North County Economic Outlook, George Chamberlain

OTHER SOCIAL OR DISTRICT PROGRAMS

Mar 25: Club Bowling Together, Urge Bowling, San Marcos, 1pm Mar 29: AVID Conference, Sheraton Carlsbad. Refer **Ken Clark** April 5: Rock and Roll Social, Liberty Station, San Diego April 7- 8: Model UN Seminar, USD; refer **Joy Prowse** April 28: Rotarians at Work Day for this club. Refer **Julie Baker** June 29: Demotion Dinner

MEETING OF MARCH 19, 2018

Welcome: President David Harrison welcomed members and guests and Sgt-at-Arms **Jim Brubaker** reminded everyone to silence their phones. **Julie Walker led the pledge, and Stan Prowse** led the singing of *You're A Grand Ol' Flag* and *Buffalo Gals.* **President David** showed a brief video of members line-dancing at a Rotary Club in Mongolia . . . everyone UP. Guests were introduced. **Gloria Foote** provided the Words for the day.

ANNOUNCEMENTS

Rotary District: The 2018 training seminar will be held on March 24 from 8:30 to noon; a Grants Seminar will be held from 12:10 to 2pm. Both seminars are at USD's Institute for Peace. Additionally, the Rotary District Rock and Roll Social will be held on April 5 from 6 – 9pm at Liberty Station, San Diego. Refer **Dawn Van Siclen** for additional information.

Tree Planting: The RI President requested that each member of Rotary plant a tree this year. As such, there is a district-wide effort on April 7 in Julian, and on April 28 (in conjunction with Arbor Day) there will be tree planting in Poinsettia Park. A sign-up sheet moved about the room. If you've planted a tree this year, please make a note to tell **President David** as he has to relay club statistics to the District office.

Social: Club members are invited to bring family members to go bowling at Urge in San Marcos on Sunday, March 25. Arrive by 1pm to get your shoes; bowling will be from 1:30 to 3pm.

Scholarship Committee: Steve Ahlquist reported that the committee is hard at work this time of year as they determine who will receive the \$15,000 for CHS students and \$5,000 for military students attending MiraCosta College. Miguel de Jesus, David Dana, Patrice Haynes and Steve Ahlquist are the scholarship team. Ahlquist also offered members an option to provide funds (via the CHNR Foundation) to students within specific educational disciplines. Scholarship deadline is March 30.

Club Donation: **Joe McDermott** and his daughter CHS Interact President Shannon McDermott reported on the Interact fundraising effort. Shannon indicated that the Interact Club had a goal of \$300 to sponsor students at the Kids for Peace preschool in Kenya. They raised more than their goal; HI-Noon Rotary matched those funds and presented a check for \$650 to Jill McMonigal of Kids for Peace (KFP). McMonigal thanked everyone and said that KFP is now in 122 countries, is 12 years old



(starting in her Carlsbad garage), and this year's Great Kindness Challenge had 12,000,000 students participating. KFP built a school in Kenya for children, ages preschool to second grade. This \$650 check will support eight students, supplying their tuition, uniform, shoes and supplies. Shannon McDermott will attend this year's trip to Kenya with KFP. All good. Congratulations Interact Club and CHNR—each person, making a difference.

Rotary 4-Way Speech Contest: The CHNR winner has advanced to the District level. Details of the final presentation TBD.

District Music Competition: The finals of the competition were held Sunday, and the District winner was CHNR representative Isabel Jamois on the flute. **Bob Hartsfield** was congratulated for initiating and guiding this competition, with an able assist by **Bob Kreisberg**. Congratulations to Isabel.

ROTO-ROOTER

The March Roto-Rooter, **Yvonne Finocchiaro**, highlighted the following escapades of club members: **Mark Ealy** for his loyalty to Michigan and pizza (he said they DO go together), \$25; **Bob Fenner** was tagged \$25 for his #??? great grandchild (did he say 37?); **Kip McBane** had been to CT, \$25; **Jim Brubaker** heralded the 420 runners who turned out on St. Patrick's Day to run the Tip Top Run in the rain, \$25; **Gaylen** and **Shari Freeman** were questioned as to their whereabouts . . . "we've been sick on Mondays" was the excuse, \$25; **Mark Packard**, \$25, as it was his birthday. Turning the focus, **Melanie Burkholder** indicated that members don't know that



she was a Rotary exchange student to Bangladesh for a month in her younger years (and told a story about the water); **Joy Prowse** indicated we didn't know she always wanted to be an interior designer (but she fell in love and got married)—**Stan Prowse** was fined \$25. All who were wearing Rotary insignia/pins (other than a name badge) were asked to stand—everyone ELSE was fined \$1. Show up WITH Rotary on Mondays.

PROGRAM: OPTIMAL IMAGE IMPACT

Janice Hurley, the Image Expert, provided a variety of elements to magnify the power of each member's personal presence. She began by stating that 70 percent of a lasting first impression is completed with an nth of a second during the FIRST meeting. She set a foundation for improving that impression by defining four things one has no control over (1) gender; (2) age; (3) ethnicity; and (4) height. As such, and perception being reality, offered a few suggestions to improve that initial perception, including:

- Confident individuals are 100 percent present when they're in front of you. She showcased that individuals read each other's FEET rather than eyes on a first meeting. Suggestion: have your body and your feet aligned with the person you are meeting.
- A Yale study found two major elements of successful people: 1) they understand how people perceive them and will change their behavior accordingly; and (2) they move others forward to action.
- Being relevant has to do with energy, not age.
- "Never make the other person wrong."
- "Don't say you want something without doing the work."

Mistakes men make: (1) poor grooming (shave back of neck, old-school hairstyles); (2) hang onto clothes too long; (3) underestimate the power of your shoes and your teeth for a positive perception.

Mistakes women make: (1) hang on to long hair; (2) buy into "sexy" clothes (not for a job); and (3) under value themselves by dumbing-down who they are. Speak less but speak stronger. Most important: be a happy person—happiness generates from the inside and projects outside to others.

Jackpot for March 26: \$360

Responsibilities for April 9, 2018 Drawing, Mike Ferguson; Words, Wendy Wiegand Pledge, George Porter; Greeter, Estela Mitrani Roto-Rooter, TBD; Reporter, Kip McBane



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