March 26, 2018 Volume 60 Issue 29 (meeting 30)

2017-18 Rotary Leadership **ROTARY INTERNATIONAL**

lan H.S. Riseley President Rotary Club of Sandringham Victoria, Australia

DISTRICT 5180 Sandi Sava District Governor Rotary Club of Sacramento Breakfast

> David Veden AG Area 5 Rotary Club of Natomas

CLUB OFFICERS/ DIRECTORS

Roland Wright President

Patrick Magnani President Elect

Dominic Mecklenburg Immediate Past President/Treasurer

> Lee Wiggins Secretary

Maureen McBride Club Service

Open **Community Service**

Bob Meyer International Service

Bob Spears Vocational Service

> Open Youth Services

Joe Kaiser Sergeant-at-Arms

Open **VP/Program Chair**

Marilee Monagan VP/Rotary Foundation

The Highlander THE ROTARY CLUB OF

FOOTHILL-HIGHLANDS Chartered March 12, 1959

serving the Greater Sacramento Area communities of Antelope, Elverta, Foothill Farms, McClellan, North Highlands and Rio Linda







www.rotary.org

Page 2

CALL TO ORDER

President Roland Wright called the meeting to order at 12:15 p.m. and thanked PP **Marilee Monagan** for serving as today's official greeter. Leading us in the pledge was **Richard Hansen** and providing the invocation was PP **Lee Wiggins. Richard Hansen** served as the note taker.

VISITING ROTARIANS AND GUESTS

Visiting today was Rotarian **ADG David Veden** from the Rotary Club of Natomas. Guests included **Robert Barabino** guest of PE **Patrick Magnani** and **Gordon Mills** guest of PP **Bob Meyer** and our speaker **Ken Giannotti**, Senior Vice President, Leasing & Marketing at McClellan Business Park.

ANNOUNCEMENTS

District Speech Contest

The **semi-finals** of the District Speech Contest will be held on **March 27th** from **5:30 p.m.**—**7:30 p.m.** at the **Crocker Riverside Elementary School**,

2970 Riverside Blvd., Sacramento.

PP **Bob Spears** would like our club to support our winner.

We meet Mondays at 12:15 p.m. Lions Gate Hotel and Suites McClellan Business Park 3410 Westover Street North Highlands, CA 95632

Ink and Toner Cartridges Mini Fundraiser



IPP Dominic is continuing to collect spent ink and toner cartridges as a minifundraiser for the club.

IT'S SO EASY TO DO!

Keep a plastic or paper bag by your printer; and as you replace the ink or toner cartridges, put the old ones in the bag and bring them to Rotary.

E-Waste4Good Program

Our E-waste Program is going strong with monthly pick-ups at Umpqua Bank. Large items are being picked up and stored at Hallsten Corp. until a scheduled E-waste pick up. **IPP Dominic** announced that year-todate, we have earned **\$225.16**.

Car Donation Program

To arrange for a donation, call **Dominic's** cell **916-995-4006** and he will make the arrangements for the pick up.



Club Communications - Richard Hansen <u>rch6242@comcast.net</u> 916-332-7448 Rotary Club Address P.O. Box 6 North Highlands, CA 95660- 0006

CLUB WEBSITE: <u>www.foothillhighlandsrotary.org/</u> (Club Runner) DISTRICT 5180 WEBSITE: <u>http://</u>rotary5180.com R.I. OFFICIAL WEBSITE: <u>www.rotary.org</u>



DONATE TO HELP OUR ROTARY CLUB SUPPORT LOCAL CHARITABLE AND NONPROFIT CAUSES. Foothill-Highlands Rotary Club Foundation is a non-profit 501(c)(3)organization. EIN 68-0392810, PayPal link on Club Website: <u>http://www.foothillhighlandsrotary.org/</u>

Page 3

CALENDAR OF EVENTS

UPCOMING PROGRAMS AND EVENTS

APRIL IS MATERNAL AND CHILD HEALTH MONTH CLUB CALENDAR:

APRIL 2 TBA APRIL 9 **RITA GORDON, DISTRICT 5180 PUBLIC IMAGE CHAIR APRIL 16 BILL TOBIN - SHELTERBOX DISASTER RELIEF EFFORTS APRIL 23** SACRAMENTO COUNTY DISTRICT ATTORNEY ANNE MARIE SCHUBERT APRIL 30 TBA MAY 7 **TEACHER OF THE YEAR AWARD MAY 14** TBA **MAY 21 CLUB ASSEMBLY ON NATM MAY 28** NO MEETING MEMORIAL DAY JUNE 4 SUPERIOR COURT JUDGE **BRIAN VAN CAMP** JUNE 8 NATM **JUNE 18 DEMOTION - PAUL MARTIN'S, 1455 EUREKA RD, ROSEVILLE DISTRICT 5180 CALENDAR: APRIL 7 DISTRICT 5180 LEADERSHIP ASSEMBLY**

- NATOMAS HIGH SCHOOL IN NATOMAS SOUTH OF I-80 OFF OF TRUXEL
- MAY 6 BIKE TO SCOTT'S ON THE RIVER
- MAY 11-13 DISTRICT CONFERENCE AT HYATT REGENCY HOTEL, SPA AND CASINO AT INCLINE VILLAGE

3/26/2018

WEEKLY ASSIGNMENTS

MONDAY, APRIL 2, 2018

GREETER: SAM MORGAN PLEDGE: DOMINIC MECKLENBURG INVOCATION: PATRICK MAGNANI NOTE TAKER: RICHARD HANSEN

April Board Meeting



The March Board Meeting will be held **Tuesday**, **April 10** at **5:30 p.m.** at Umpqua Bank in Antelope.

Just a reminder: All

members are welcome and encouraged to attend.

If you have ideas to share, Board meetings would be a great forum. Just ask **President Roland** to be put on the Agenda.

DISTRICT NEWS

2018 District Conference

ADG David Veden encouraged the Rotarians to attend the 2018 District Conference that will be held at the **Hyatt Regency Hotel**, **Spa and Casino** at **Incline Village** in **Lake Tahoe**, **May 11-13**, 2018.

Conference and hotel reservations are available on the District Website or a mail-in registration form is on Page 9 of this bulletin.

Also on the District Website is information regarding the meal packages available during the weekend.

If you have any questions, call Mo.

Page 4



S Ending homelessness one woman – one family – at a time!

Club members have been supporting Women's Empowerment by donating clothing to the women they serve. They need items in good condition such as: coats/jackets, dresses, suits, pants, tops, skirts, jeans, sweats/ activewear and accessories, i.e. scarves, knit hats, gloves, belts, shoes, etc.

If you have items to donate, please bring them to one of our weekly meetings. Thanks to members **Sonja Cameron** and PP **Bob Meyers** for their recent donations.

FOUNDATION NEWS

END POLIO NOW CAMPAIGN



EVERYONE BRING YOUR POCKET CHANGE — TO AFFECT CHANGE BY ENDING POLIO THROUGHOUT THE WORLD.

The **END POLIO NOW** campaign is still one of Rotary's top priorities. The Bill & Melinda Gates Foundation have extended their partnership with Rotary during the critical endgame phase of the Global Polio Eradication Initiative. Thanks to this partnership our contributions are matched two for one—\$25 becomes \$75.

Foundation Chair **Marilee Monagan** announced this year's goal is to raise \$1,000. Please save your loose change and deposit it in the *Change for Change* banks on the tables at our weekly meetings. We collected **\$15.07** at today's Rotary meeting. YTD is **\$816.45** or **81.65% of this year's goal.**

ANNUAL GIVING/PAUL HARRIS SUSTAINING FELLOWS

We continue our goal to have **Every Rotarian** contribute at least **\$100** to **The Rotary Foundation** and strive to achieve the status of 100% Paul Harris Sustaining Fellows for the fourth year in a row.

For those who donate \$100 or more to **The Rotary Foundation**, **Marilee** will be presenting them with a special sticker for their badge.



ROTARY FOUNDATION BENEFACTORS

NAME

Hallsten, John Hansen, Richard Kaiser, Joe Lipp, Gordon Magnani, Patrick McBride, Maureen Mecklenburg, Dominic Meyer, Bob Monagan, Marilee Morgan, Cheryl (Sam) Spears, Robert B. Stone, David M. Wiggins, Lee N. Wright, Roland

A Benefactor is someone who has contributed \$1,000 to the Permanent Fund or made provisions in their will of at least \$1,000 benefiting The RI Foundation.

Page 5

3/26/2018

BELL RINGERS, GONG BONGERS PAUL HARRIS FELLOWS

Sonja Cameron	(GRIF)	PHF
John Hallsten	(B)(GRIF)	PHF+ 5
Richard Hansen	(B)(GRIF) (GRIF Polio Plus)	PHF + 7
Joe Kaiser	(GRIF x2)	PHF+ 8
Gordon Lipp	(B)	PHF+ 4
Patrick Magnani	(GRIF)	PHF+ 1
Dr. Steven Martinez		
Maureen McBride	(GRIF)	PHF+ 8
Dominic Mecklenburg	(GRIF)	PHF+ 8
Mary Mecklenburg		PHF
Bob Meyer	(GRIF)	PHF+ 5
Marilee Monagan	(GRIF) (GRIF Polio Plus)	PHF+ 2
Sam Morgan	(B)(GRIF)	PHF+ 6
Bob Spears	(B)(GRIF)	PHF+ 3
David Stone		PHF+ 8
Lee Wiggins	(B)(GRIF)	PHF+ 4
Roland Wright	(B)(GRIF) (GRIF Polio Plus x2)	PHF+ 8
Bell Ringer & Gong Codes:		
(B) = Bell Ringer \$100 to Club		
(GFHF) = Gong Bonger \$100 to Club Foundation		

(GFHF) = Gong Bonger \$100 to Club Foundation

(GRIF) = Gong Bonger \$100 to RI Foundation

A Paul Harris Fellow is an individual who contributes \$1,000 to the Rotary Foundation Annual Programs Fund or other approved program. Each additional \$1,000 contribution is recognized with a plus and the number.

RECOGNITIONS

Fine Master **Joe Kaiser** began by by asking if the Rotarians had there Rotary pin's on, they all did.

Joe then asked if there any happy thoughts, PE **Patrick Magnani** had one, he is Cub Master of Pack 112, and they had a great Blue and Gold Dinner last week. **Pat** spun the wheel for a \$3.

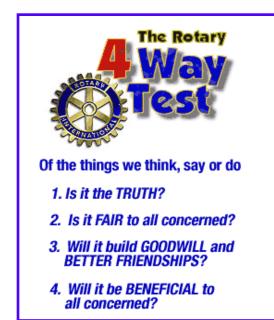
Fine Master **Joe** was next, he spent the week end without propane, no heat! He was happy when it arrived, he spun the wheel for \$3.

Joe then asked questions from the April Rotary Magazine.

PP **Lee Wiggins** was first, what has changed? The Rotarian is now available in digital format, **Lee** did not know, he spun the wheel for \$4.

Gordon Lipp was asked about service dogs, he did not know, he spun the wheel for \$9.

Fine Master **Joe** recommend that the Rotarians read the April Rotarian for next week.



Page 6

HIGHLIGHTS OF THIS WEEK'S PROGRAM

PE **Patrick Magnani** introduced **Ken Giannotti**, Senior Vice President, Leasing & Marketing at McClellan Business Park.

Ken has more than 25 years of commercial real estate experience including development, leasing, sales, acquisitions, lending and asset management. At McClellan Business Park since 2009, **Ken** has been responsible for leasing activities, including approximately 2.5 million square feet of new leases in approximately 175 transactions. He is also responsible for the company's marketing and public relations initiatives.

Prior to joining McClellan Park he ran the Stanford Ranch project in Rocklin, California. Prior to joining Stanford Ranch, Ken served from 1991-1998 as Western Regional Director for USF&G Realty Advisors Inc. where he was responsible for investing approximately \$100 million in real estate assets as well as asset management and pre-development of a \$200 million portfolio of equity real estate. He also worked for AMB Institutional Realtv Advisors, Inc. for 1989 to 1991. From 1983 to served as Vice President 1989, for Metropolitan Life Insurance Company in development project manager and asset management team leader roles.

Ken began with a brief review of the history of McClellan Air Force Base

At its peak, McClellan Air Force Base was a significant economic engine and one of the largest employers in Sacramento, employing both civilian and military personnel. The base was the single largest industrial facility in Northern California, employing up to 26,000 people as it operated as a logistical depot for over 60 years. However, McClellan's future as a viable military base was abruptly brought to an end.

The end of an era; in 1995, it was announced that McClellan Air Force Base would be closed as part of the Base Realignment and Closure process. As a result, 11,600 jobs were lost. This was devastating to the local economy, resulting in a loss of \$1.5 billion annually. The announced closure of McClellan effectively paralyzed development throughout the North Highlands area, adding to fears of additional blight and higher crime. However, thanks to vital partnerships formed between the Air Force, Sacramento County and McClellan Business Park, the facility was not shuttered completely. A Hot Transfer concept was initiated where private businesses were brought into vacant buildings even prior to official closure. This critical transition process allowed McClellan to retain a minimum level of employment, and for growth to begin even prior to the base's official closing.

Revitalization

Eight years after the official closure, McClellan Air Force Base is now McClellan Business Park, a growing business enclave that hosts a diverse mix of companies spread across more than 8 million square feet of space of all types. This former military facility is now home to hundreds of private companies, as well as state, federal and local government agencies and has become a magnet for private investment.

A total of \$580 million dollars has been invested across the project in infrastructure and building improvements. This amount reflects direct investments of over \$208 million from tenants, \$280 million dollars from McClellan Business Park and \$88 million dollars in grants from several state and federal agencies, Office of Economic Adjustment, Economic Development Agency, and Environmental Services Cooperative Agreement. 230 tenants employ an expanding workforce estimated at 15,000 daily visitors;

include companies Surewest. Northrop Grumman, J.C. Penney, The USDA Wildfire Academy, Beutler Heat and Air, Regional Transit. California Department of Transportation, Cal Fire, The US Coast Guard, AAR ATICS, General Dynamics, XO Jets, Flight Options, Ozark Trucking, Patriot Rail, SMUD, Twin Rivers School District, Americorp and many more. 70% of McClellan Park's available space is currently occupied. This revitalization is the direct result of a successful partnership between Sacramento County and developer McClellan Business Park.

Page 7

The Future

A healthy and prosperous McClellan Park means a vibrant and thriving North Highlands community. As one of the most successful conversions of a former military base in the country, McClellan Park has the entitlements to construct an additional 6,000,000 s.f. of new buildings, creating the potential to employ a workforce of 35,000 at full capacity. Because of the symbiotic relationship with Sacramento County, the Sacramento Housing and Redevelopment Agency, the United States Air Force, and the surrounding community of North Highlands, continued development of the Park will continue to bring jobs and is improve the surrounding essential to community in the essential areas of blight mitigation, infrastructure improvement and job growth. Further investment is paramount for the future growth and success of McClellan Park and the North Sacramento region.

https://www.mcclellanpark.com/



The O'Club



McClellan Park



President Roland and Ken Giannotti

As is our usual custom, **President Roland** presented today's speaker with a Rotary gift in gratitude for his informative presentation.

Then, **President Roland** asked us to raise our glasses and join him in a toast to *Rotary Around the World*. The meeting was then adjourned.

3/26/2018

Page 8

MEMBERSHIP MOMENT

Asking your fellow members about people they know in the community who would be assets to the club is an important step in membership growth. Prospective members are likely to rely on the experiences and opinions of their friends, family, or colleagues when considering joining an organization like Encourage others invite Rotary. to prospective members to club meetings, service projects, and events so they can see how your club helps the community and provides opportunities to form connections and friendships. It may take a few conversations or several visits for prospective members to get a full understanding of Rotary and how they could benefit from membership. It's important to allow that time to make sure that it's a good fit for everyone involved.

OUTCOME Identifying prospective members and actively recruiting them will help your club: • Develop a pool of potential candidates for membership • Determine how to introduce prospective members to your club • Get new members who are well vetted and more likely to stay

GETTING ORGANIZED Set aside time for members to complete the worksheet on page 3.3 at one of your club meetings. Typically, this exercise works best at the beginning of a Rotary year, when annual membership goals have just been set, or in March, when the incoming president is planning for the next Rotary year.

Clubs around the world approach member recruitment in very different ways. Customize this exercise to make it appropriate in your region.

Two out of every three prospective members who are referred by a Rotarian join Rotary. If a prospect can't join your club but is interested in Rotary, help Rotary grow by referring him or her to another club.

3.2A PROSPECTIVE MEMBER EXERCISE GETTING STARTED Ready to start? Here's how.

Step 1: Ask members to complete the Identifying Prospective Members Worksheet Explain the purpose of this exercise and how it relates to the assessments your club has already completed. Distribute the worksheet to club members and ask them to complete it. Compile the information from the worksheets and maintain a master list of prospects.

Step 2: Make an action plan Compile the names that were circled on the worksheets and make a plan to invite those people to a club meeting, service project, or social event. If you conducted classification and diversity assessments, refer to the list of groups you found to be underrepresented in your club. Your plan should specify who you'll invite, to what, who will invite them, and how they'll do so.

Step 3: Invite prospective members to a club event Invite the people you identified as qualified prospective members to attend an upcoming service project or meeting. Or host a special event where they can meet club members and learn about the club in a casual atmosphere. Make them feel welcome by having the club president or another leader greet them personally.

Step 4: Follow through • Ask members who invited prospective members to contact their guests and report back on their interest in joining. • Keep the worksheets and your compiled list for future recruiting efforts. • Regularly go to My Rotary's Club Administration area to track membership leads gathered through Rotary's website. • If you find people who are interested in Rotary and qualified for membership but not a good fit for your club, refer them to another club.



Page 10





Bike to Scott's on the River

May 6, 2018 Folsom Lake to South Sacramento



Join fellow cyclists and Rotarians for a fun day of riding, friendship and food while supporting the eradication of Polio.

Meet at <u>8:15 a.m</u>. at the beginning of the American River Bike Trail near Folsom Lake (Beale's Point) for a 38 mile ride, or join us at the Hazel Bridge or Watt Avenue. This is an <u>unsupported</u> ride. Please bring your own water, food, gear and supplies.



Lunch will be served on the North Patio of Scott's on the River at the Westin Sacramento 4800 Riverside Blvd., Sacramento CA 95822

Cost: \$50.00 per person (plus Eventbrite fee). Includes lunch and \$25 donation to Polio Plus (a program of Rotary International)

Register on Eventbrite.com - https://www.eventbrite.com/e/bike-to-scottson-the-river-tickets-43218421462?aff=es2#tickets

> Questions to Sandi Sava at <u>gorotary5180@gmail.com</u> (916) 920-5983 or (916) 947-1958

Page 11

3/26/2018



Register for Fun in Tahoe

Rotary District 5180 Conference, May 11-13, 2018

Hyatt Regency Lake Tahoe Resort, Spa and Casino, Incline Village Friday Night Beach Party, Speech Contest Finals, Inspiring Keynote Speakers, Activities, Fun, and Fellowship

REGISTRATION FORM

Registration: \$50 per person. 5 Meals (Full Conference package): \$285 3 Meals (Sat. lunch, dinner, Sun. brunch): \$225

Complete the registra	ation form below and if paying by check, mail to the address below:
Number of people attendi	
Number of 5 meal packag	es: Number of 3 meal packages:
Total cost: \$	
Rotarian	Badge Name
	Badge Name
	Phone:
	Exp
	Mail check to: Daniela Calvitti, Conference Registrar ynergex, 2330 Gold Meadow Way, Gold River, CA 95670 Rotary

The Rotary Club of Foothill-Highlands

Presents the Eleventh Annual

Night at the Museum

Wine-and-Food Gala



Friday, June 8, 2018 6:30 p.m. to 9:00 p.m. California Automobile Museum 2200 Front Street, Sacramento, CA

Proceeds benefit local charitable and non-profit causes, including:

- Birth and Beyond
 Sacramento Crisis Nursery
 - Children's Receiving Home
 WIND
 - Scholarships: Academic and Vocational



Music and Dancing Live and Silent Auctions Balloon Pop for Special Prizes Business Casual Attire \$40 per person/\$50 at the door



For sponsorship opportunities and additional information, contact Event Chairperson Roland Wright at 916-417-1426 or **fhrotaryclub@gmail.com**

Tickets available online at: www.night-at-the-museum-rotary.org Club website: www.foothillhighlandsrotary.org



Ready. Set. Save Lives!

Rotary District 5180 Blood Drive Challenge



Rotary 🛞



Schedule your donation at my.bloodsource.org or call 866.822.5663 – and make it count by telling them it's for your Rotary Club! For more than 60 years, Rotarians, their families, friends and coworkers have teamed up with BloodSource® to ensure that our community's blood supply is safe and plentiful for patients in need. Rotarians are a generous group, but to inspire even more lifesaving, BloodSource® has an annual challenge for us – give whole blood or platelets/plasma/source plasma and receive rewards!

Challenge, Accepted!

Donate (and encourage friends, family and coworkers too!) from **April 16, 2017** through **April 15, 2018** and make it count by mentioning *your* Rotary Club when donating. Results will be announced at the 2018 District Conference!

Awards By Category | Club Categories: Small, Medium & Large

- ✓ Most Donors
- Percentage of Club Membership Clubs in each category will also be recognized for participation percentage based on total membership.

Saving Lives is (even more) Rewarding

In addition to *My*BloodSource Rewards to redeem online for merchandise you'll also earn the following:

You Give You Receive

Whole Blood (1) Rotary Point

Automated Donation (platelets/plasma) (2) Rotary Points

Questions?

For Blood Drive Challenge information or to schedule a speaker for your club program, contact:

Angelina Pillet (Folsom Lake Rotary Club) 916.453.3741 APillet@bloodsystems.org



3/26/2018



E-WASTE RECYCLING IS HERE!

THIS IS A GREAT OPPORTUNITY FOR YOU TO GET RID OF SOME UNWANTED CLUTTER AND HELP OUR CLUB RAISE SOME MONEY. THEY WILL ACCEPT ANY PIECE OF ELECTRONICS INCLUDING TV'S, COMPUTERS, APPLIANCES, CORDS, KEYBOARDS, MICE AND EVEN POWER TOOLS. THE HEAVIER THE BETTER (WE GET PAID BY THE WEIGHT!) ANYTHING WITH A CORD IS ACCEPTABLE, AND THEY TAKE THE CORDS TOO. THEY SEPARATE AND RECYCLE THE PLASTIC, METAL...EVERYTHING! IF YOU HAVE ITEMS TO DONATE, GIVE ME A CALL TO COORDINATE THE PICKUP. SOME ITEMS I CAN COLLECT AT OUR WEEKLY MEETINGS TOO! IF YOU HAVE FRIENDS OR RELATIVES THAT HAVE SOME E-WASTE, I CAN ARRANGE FOR A FREE PICKUP FOR THEM TOO!

THIS IS AN ONGOING PROJECT. CONTACT DOMINIC FOR MORE INFORMATION.

You can also call eWaste-4good at 800-317-3112 and tell them proceeds are to go to The Rotary Club of Foothill-Highlands.

Page 15

3/26/2018

Drive change. Donate a vehicle today.

It will be sold at auction, and we will get the proceeds.

Your donated vehicle will provide critical funding to our charity and further our mission while supporting our goals. Even better, by donating your vehicle - you could also earn a tax deduction.

We have a partnership with the IAA Donation Division to process and sell the vehicles donated to us. They provide us with a simple solution to turn donated vehicles into much needed dollars.

The process of donating your vehicle is quick and easy Call Dominic at 916-995-4006 or visit us online at foothillhighlandsrotary.org. Better yet, towing is free and scheduled for your convenience.

Call Dominic at 916-995-4006



Your donation has another great benefit - it is good for the environment. We share your commitment to a cleaner, greener environment - and donating your car ensures it is recycled via many different channels!

Not every "vehicle" is a car - but every vehicle, in any condition, can be donated!

Not every "vehicle" is a car, but every donation helps!

We accept every type of vehicle, including:

- Cars
- Trucks
- Boats
- Motorcycles
- Snowmobiles
 - Heavy equipment
- Personal watercraft

The process is easy. Here's how it works:



- Tax deductible
- Free towing
- Any vehicle, any condition

Donate today! 800 foothillhighlandsrotary.org

Program Powered by the IAA Donation Division. © 2014 Insurance Auto Auctions, Inc. All rights reserved.