

## Bulletin 19 November | 2018

### PRESIDENT KATHY WINS TOP BUSINESS AWARD



Photo courtesy of the Port Stephens Examiner

President Kathy and husband Josh receiving the Port Stephens Business of the Year Award on Wednesday night. To avoid confusion Kathy is Mrs Yin and Josh is Mr Yang !!!

The Port's business community turned out in style for the *Examiner's* 2018 Annual Business Awards in Shoal Bay on Wednesday night, at the newly opened Shoal Bay Country Club convention centre, about 400 people - business owners, their staff and supporters plus awards sponsors, councillors and VIPs - enjoyed a fun-filled night of celebration. The main event, though, was the announcement of the winners of the 40 award categories and the 2018 Overall Business of the Year Award. This year the Overall Business of the Year Award went to Kathy Rimmer and her team at Yin Yang Consultancy. Earlier in the night, Yin Yang Consultancy won the Learning, Training or Recruitment award.

*Examiner* editor Anna Wolf said the awards night was about recognising the "cream of the crop". It is a night to reflect on the achievements of businesses in the area and celebrate the outstanding service, dedication and commitment that you all deliver each and every day," she said. "Just being a finalist is testament to your hard work and service the community". To have the title of Port Stephens *Examiner* Annual Business Awards finalist means your customers and community have voted for you to become one of the top five businesses in your category across the whole of Port Stephens.

During the presentations Kathy's Community work as President of Nelson Bay Rotary Club was mentioned. After the Awards Kathy said our Club had played a big role in winning of the top Award, with her role of President giving her the confidence to grow her training business. Since taking over the Presidency in 2017, Kathy's has worked tirelessly to strengthen the bonds between business, sponsors and Rotary. Kathy also won the Training Category in the Examiner Awards as well. It might be noted the Club's Auditors Addison and Partners won the Accountants of the Year Award Section, making another winning connection on the night.. Congratulations Kathy....

#### In this Bulletin:

**Pg 2** profit vs Costs, up coming events, Guest speaker

**Pg 3** Bunning Roundup

**Pg 4** Australia Day prelude

**Pg 5** Blast from the Past,

#### Birthdays this coming week

**Nov 4** Lyn Booth

**NOV 9** Warwick Mathieson

**Nov 11** Judy Mitchell

**Anniversaries** None recorded

#### Heads and Tails:

"Pommy" John Sully

#### Member Duties: Sept 27th 2018

**Door** Richard Turner/Ella Clarke

**Meet/Greet:** Doug Craike

**Loyal Toast:** John Crump

**Grace:** Andrew Downey

**Intro Guest speaker:**

Chris Bartlett

**Thank Guest Speaker:**

Don Whatham

**Bulletin:** Phil Smith

**Photos:** Phil

**Binos** Dieter & Mike Jenkins

**Guest Speaker-** Steve Merritt- District Chair of RAMS (Rotary against Malaria)

**Next meeting – Guest Speaker, Steve Merritt, Rotary Against Malaria (RAMS)**

**Apologies/Extras to John Crump by noon on Wednesday!**

**Ph 0401 450 239**

**THIS WEEK'S GUEST SPEAKER**

This week's Guest speaker will be Steve Merritt, District 9670 Chair of RAM (Rotary Against Malaria Committee). Steve while relatively new to Rotary has taken the opportunities presented to him and is currently the President of the Raymond Terrace Rotary Club and his partner is Zone 8 AG Sharon Chambers. Steve is a knowledgeable speaker and partners are welcome.



Rotarians Against Malaria is a volunteer-run organization working to eliminate malaria. The primary focus of RAM has been the distribution of insecticide-treated nets to vulnerable populations in Papua New Guinea, the Solomon Islands and more recently, Timor Leste

**COMING UP**

**Nov 8** Guest Speaker Steve Merritt –RAMS  
**Nov 10** Bunnings BBQ  
**Nov 14** Board Meeting  
**Nov 15** Club meeting – MUNA Presentation  
**Nov 21** Project Neighbour  
**Nov 22** Big Barefoot Bowls night- partners night combined night with Rotary Caravan Group  
**Nov 29** Club meeting  
**Dec 13** XMAS Party

**COSTS vs PROFITS**

To complete the recent financial reports from President Kathy and Treasurer Ian, where our income and donations for the first 4 months of the year were outlined. The other side of the financial equation of Rotary service activities are now presented. Our procurement team for supplies lead by VP John, Chris B, Tony T and Doug B and others, spend many hours behind the scenes reviewing our cost structures and service delivery. We are able to keep our overall costs between 30 to 35 %, ensuring our profit ratio of 65 to 70% is maintained. Our strong financial position enables us to buy in bulk, get quality products at the right price, coupled with our excellent storage facilities at the 'shed', means we can maintain our costs. This means that we can distribute the donations we typically give each year, usually in excess of \$30,000. The procurement team review stock holdings regularly and upcoming events and keep an eye out for bargains at the various supermarket chains, purchasing in bulk if needed.

A large number of community groups with limited buying power and storage facilities do not receive anywhere the profit margins we do, most struggling to get within 50% of costs vs profits.

The team also reviews equipment and if beneficial changes are necessary, we will apply for various Community grants to cover the costs of any purchases, which ensures our Service Account remains in a strong position. As a Club we have a fantastic reputation for providing quality professional delivery of our services, not just in catering, but the many other community activities we engage in. If members have suggestions regarding this aspect of the Club's operations, all will be considered by the procurement team and then of course by the Board. As a Club we are in good shape.



Dieter G, our former member and visitor from the sunny Gold Coast Chris Coy with Pommy John at dinner on Thursday night. Good to see you again Chris



**EARLY WARNING: XMAS PARTY: ONLY 5 WEEKS AWAY THURSDAY DECEMBER 13**



## BUNNINGS ROUND UP- CURRENT UPDATE



The Tradies BBQ Breakfast team on the job last Monday morning. Phil Smith and Milton have also assisted in this programme over the last 3 months. The Board will make a decision as to whether we will continue with this opportunity at the next Board meeting. The participants believe we have made some inroads into Rotary awareness among Tradies.

### THIS WEEK'S RESULT- FRIDAY NOVEMBER 2

It was a warm one on Friday, with the temperature already 30 degrees by mid morning. These conditions are not the best for sales, except for cold drinks.



The gross result was \$420 gained and after costs a total of **\$300** was realised. The Volunteers for the AM shift, Tony T, on set up, Judi P, Richard T and Dave C did the bulk of the work as the temperature soared past 36 degrees in the afternoon with Milton and Chris B left in charge to sell mainly cool drinks. The fellowship enjoyed was first class though. And thanks to Doug B for the terrific job he does.



### OPERATIONAL REVIEW

Our meeting on Thursday night centred around one of the Club's key fund raising activities, Bunnings BBQ's. The discussion was led by "Mr Bunnings" Tony Todd. Tony has been handling all the rosters, and behind the scenes organisation of Bunnings for the last 12 months.

**Background** We have had a long association with Bunnings. In the last 12 months through the hard work of Tony we have strengthened the relationship to a point where will earn between \$10,00 to \$12,000 net per annum. Bunnings have also provided the Club additional donations, including enough stock of sausages left over from the family night events, that we were able to use to feed the golfers and volunteers at our Charity Golf Day, several hundred cans of drink and of course their very generous donation of plants and trees for Anna Bay School.

**Current Situation.** Tony has 'come out of retirement and is now very busy with work commitments and needs a hand to help us to deliver our commitment to Bunnings. He has a very effective Roster system in place, a great procurement setup with Doug Bairstow, and recently implemented an easier pre BBQ set up and return to shed system. These are the areas that Tony needs some support with and it was good to see a number of members offer assistance. As outlined elsewhere in the Bulletin we are also looking for ways to share the load and if many share a lot of the small tasks this can be achieved reasonably easy. The dollars earned from this activity ensures our Club can run our regular programs, plus keep our Community Account healthy



## ASUSTRALIA DAY 2019 ON THE HORIZON

Our Club's Australia Day Chair Doug Craike (right) will be assembling his hard working team for a Pre Australia Day meeting in the near future. While we have the process down to pat after 20 plus years of participation, we are always looking at ways to make things easier for our Volunteers. Several areas will be reviewed including easier drink distribution, loading and unloading trailers, Please let your wives, partners and friends know it is on again this year and Doug's team will work behind the scenes to make sure it's a happy, safe working environment with some fun thrown in..



### PRE PLANNING FOR AUSTRALIA DAY



### Subject: Fwd: Lawyers and the truth

A lawyer, who had a wife and 12 children, needed to move because his rental agreement was terminated as the owner wanted to reoccupy the home. But he was having a lot of difficulties finding a new house. When he said he had 12 children, no one would rent a home to him because they felt that the children would destroy the place. He couldn't say he had no children because he couldn't lie - we all know lawyers cannot and do not lie. So, he sent his wife for a walk to the cemetery with 11 of their kids. He took the remaining one with him to see rental homes with the real estate agent.

He loved one of the homes and the price was right -- the agent asked: "How many children do you have? He answered: "Twelve." The agent asked, "Where are the others? "The lawyer, with his best courtroom sad look, answered, "They're in the cemetery with their mother. ."**MORAL:** It's not necessary to lie, one only has to choose the right words...and don't forget, most politicians are, unfortunately, lawyers.

**Footnote** This story was vetted by Richard Turner, whose brother is both a lawyer and former politician. **Interestingly when applying for grants of any type it's the way you word the document that can make the difference between success and failure.**

### ROTARY CLUB OF SALAMANDER BAY CHANGE OF MEETINGS FROM WEEKLY TO NOW FORTNIGHTLY (Information as supplied by President Ina George 1st November 2018)

**1<sup>st</sup> Tuesday of each month** – DINNER meeting at changing locations within the Nelson Bay area.

**2<sup>nd</sup> Tuesday of each month:** - BREAKFAST meeting 7.15am at Horizon's Golf Course.

**3<sup>rd</sup> Tuesday of each month:** - NO MEETING

**4<sup>th</sup> Tuesday of each month:** - BREAKFAST meeting 7.15am at Horizon's Golf Club

**5<sup>th</sup> Tuesday of each month:-** NO MEETING

To determine where the Dinner meeting on the 1<sup>st</sup> Tuesday of each month along with other information about the Rotary Club of Salamander Bay please refer to Facebook. If requiring to be kept informed on a weekly basis as to meetings and or location of 1<sup>st</sup> Tuesday dinner please supply Email address to Secretary Janelle Upton.

RHT 1<sup>st</sup> November 2018

Our well known make up "man", Richard Turner has supplied this information from Salamander Bay president Ina George. Thank you Richard and Ina



THE EXQUISITE BRANDY IN THIS BOTTLE WILL DO MORE TO CONVERT YOU TO

**BRANDY & SODA**

THAN ANY NUMBER OF SQUARE FEET OF PRINTED MATTER. THAT IS WHY WE OFFER TO SEND YOU THE

**HALF-PINT BOTTLE FREE,**

MERELY ADDING A FEW SENTENCES IN THIS COLUMN TO SUGGEST THE CHARM OF

**HENNESSY'S ONE STAR BRANDY.**



Readers of The Daily Telegraph who live in the Colonies or Abroad are invited to apply for the free half-pint bottle of One Star or for a sample of one of the other Brandy. Carriage will be paid by J.A. Hennessy & Co.

**The Seven Ages of Hennessy.**

ONE STAR. Over 6 years old. Makes a splendid Brandy and Soda. Price about 6s.

TWO STAR. Over 8 years old. Still more One Star. Price about 6s.

THREE STAR. Over 12 years old. A special medicinal Brandy and an admirable liqueur. Makes a refreshing long drink with plain water. Price about 6s.

\*V.O. Over 15 years old. Chateau Liqueur. Price about 6s.

\*S.O. Over 20 years old. A fine old Brandy. Price 10s.

\*X.O. Over 40 years old. An old Brandy to give the taste of the experience. Price 10s.

\*EXTRA. Over 70 years old. Nothing but the best, as you would say where it is made. Price 10s.

If you prefer to receive a sample of any one of the other six ages of Hennessy instead of the 1/2 pint bottle of One Star, strike out the above application for One Star and write here.....the age you wish to test.

For Hennessy & Co. please fill in the right to deliver any application to.....

The envelope in which you put this coupon must be stamped with a PENNY stamp.

To Messrs J.A. Hennessy & Co., 45, Mark Lane, London, E.C.

Please forward me free and without cost a 1/2 pint bottle of Hennessy's One Star Brandy, in order that I may make a serious test of genuine Brandy and Soda. It is understood that the acceptance of the free bottle involves no liability or obligation. I enclose my visiting card.

Signature.....

Address.....

Dist.....

6s (1902) = 23£ (2017)



Mr John Sully with the bottle of brandy, he claimed 72 years late.

## Free brandy claimed 72 years on

By COLIN RANDALL

MR JOHN SULLY simply hoped for the best when he belatedly replied to a newspaper advertisement offering readers a free half bottle of brandy.

The advertisement, placed by Hennessy's to promote Brandy and soda, was, after all a little dated. To be precise, it was March 22, 1907.

But after Mr Sully had cheekily sent off his copy to Gilbey Vintners, now agents for Hennessy drinks, pointing out that no closing date was mentioned, a half-litre bottle of three star cognac duly arrived at his home in Chard, Somerset.

Now Mr Sully 42, a company director, has kept a promise to raffie the bottle for charity at Chard Rotary Club.

For anyone else tempted to embark on a search for yellowing copies of the same 72-year-old edition of the DAILY TELEGRAPH, Gilbey's have a small announcement. The offer is now closed.

## BETTER LATE.....



### Better Late ...

In The Daily Telegraph of 22 March 1907 an advertisement by Hennessy & Co. offered readers a free bottle of brandy. No closing date was mentioned, and 72 years later a Mr John Sully replied. He duly received his free bottle from the company's agents, Gilbey Vintners, and then raffled it for charity.

## A BLAST FROM THE PAST

Pommy John Sully kept us amused to conclude Thursday's meeting when he recalled a story from the past which involved his old Club in Somerset UK. While working on a house renovation in 1979 I came across an old newspaper with an advert (attached). John being John applied for the offer, as it had no "end date on the offer" was successful in getting his bottle of bry. His Rotary Club then raffled the bottle for Charity and gained great press coverage (pix 2) and had a cartoon drawn (pix3) to mark the event. Great story, great presentation, and a great end to a constructive evening.

Every woman's dream is that a man will take her in his arms, throw her into bed and clean the house while she sleeps.

Dirty Crude Jokes 21+

Dirty Crude Jokes 21+

DITCHER, QUICK & HYDE  
DIVORCE LAWYERS

## NEVER ASK GOOGLE FOR MEDICAL ADVICE.

I HAVE GONE FROM MILD HEADACHE TO CLINICALLY DEAD IN THREE CLICKS.

