

ALASKA'S ECONOMY

A bright future, but... are we prepared?

Mike Navarre, Commissioner (former)

Department of Commerce, Community and

Economic Development



Our future is bright...











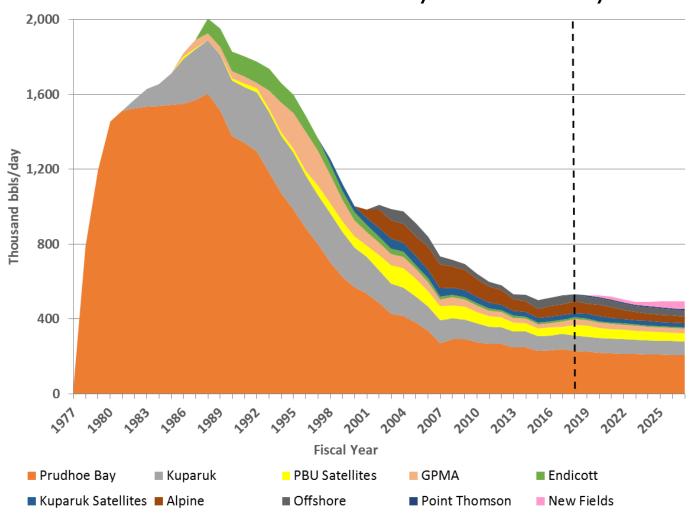
What's happening in our economy?

Does Alaska need a fiscal plan?



Can we rely solely on oil and gas?

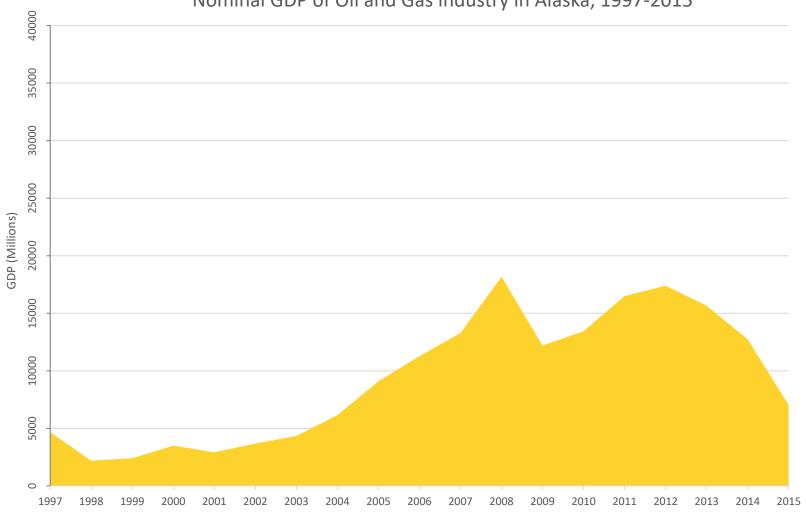
Production Forecast: ANS History and Forecast by Pool





Oil and Gas GDP has grown, but is volatile

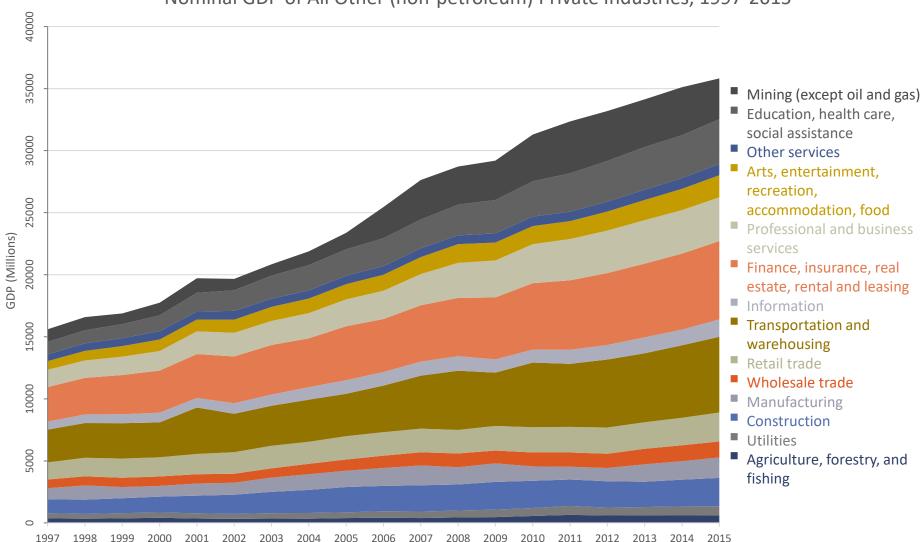






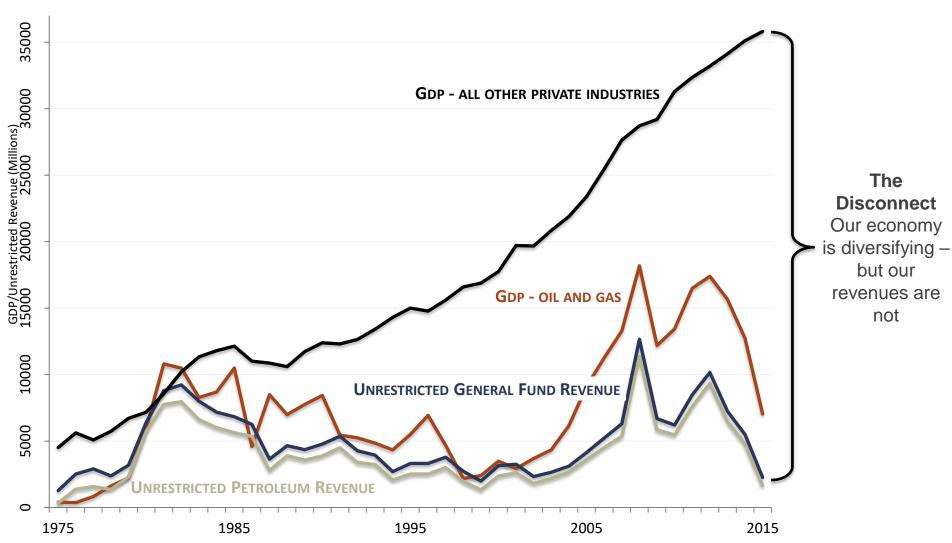
Other private sector industries growing steadily

Nominal GDP of All Other (non-petroleum) Private Industries, 1997-2015





The Disconnect



"We don't need a fiscal plan because...."

- 1. "The status quo is ok, oil and gas will save us"
- 2. "Economic development will save us"
- 3. "Cutting government will save us"

..let's review these statements..



Can't we just wait on oil and gas development? or Oil price increases?



Good news in oil and gas...

. Modest increases in production North Slope oil production forecast in 2018 at 533,000 barrels/day — up for the third year in a row



2. NPR-A beating expectations Conoco beat its flow projections at CD5 within NPR-A



3. New prospects on the horizon

Conoco's Greater Mooses Tooth start-up late 2018. ConocoPhillips at Willow, Caelus Energy at Smith Bay, Armstrong, Repsol, Oil Search at Pikka & Nanushu





Maybe even better than good..

4. ANWR Potential

First ANWR lease sale could occur by 2021-2022



5. North Slope future looks bright

With more leasing in NPR-A, plus ANWR, plus new discoveries west of Prudhoe Bay, the North Slope has decades of production potential



6. LNG Project

The long-awaited North Slope gas line project could add to Alaska's success stories in the 2020s





Maybe even better than good...

4. ANWR Potential

First ANWR lease sale could occur by 2021

2022

All of this will require **billions** in private investment. When making a decision, investors look closely at profit potential and

5. No With discov

fiscal stability

6. LNG Project

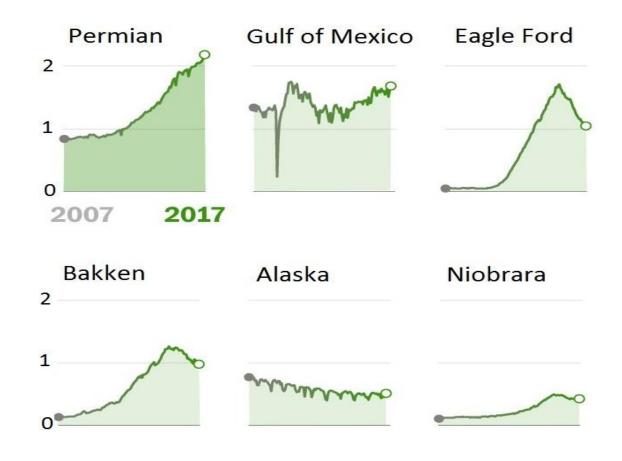
The long-awaited North Slope gas line project could add to Alaska's success stories in the 2020s





Alaska's competition

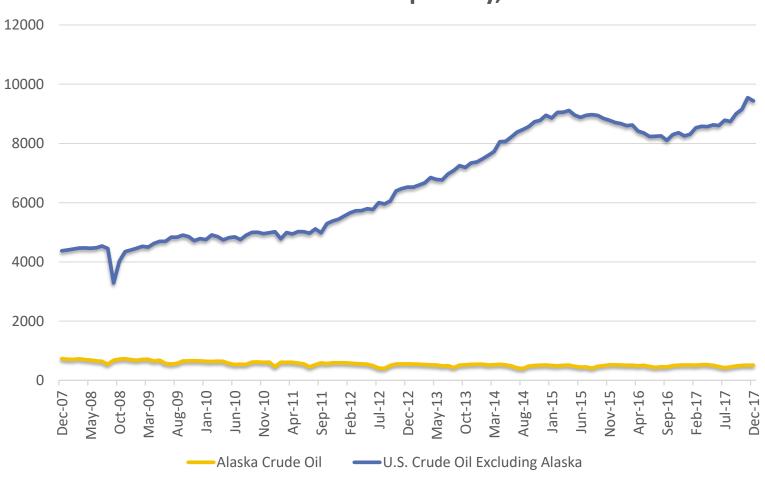
Oil Production by Geologic Region Millions of barrels of oil production per day, 2007-2017





Alaska's competition

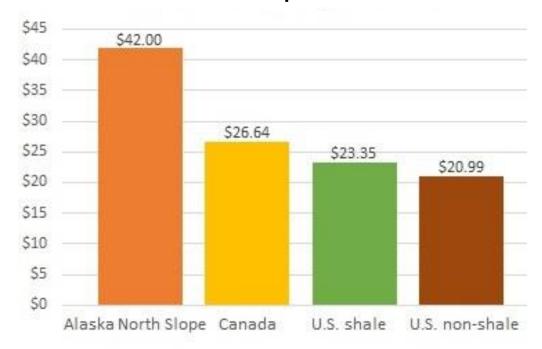
U.S. Crude Oil Production Thousand barrels of oil per day, 2007-2017





Are we competitive?

Production costs per barrel



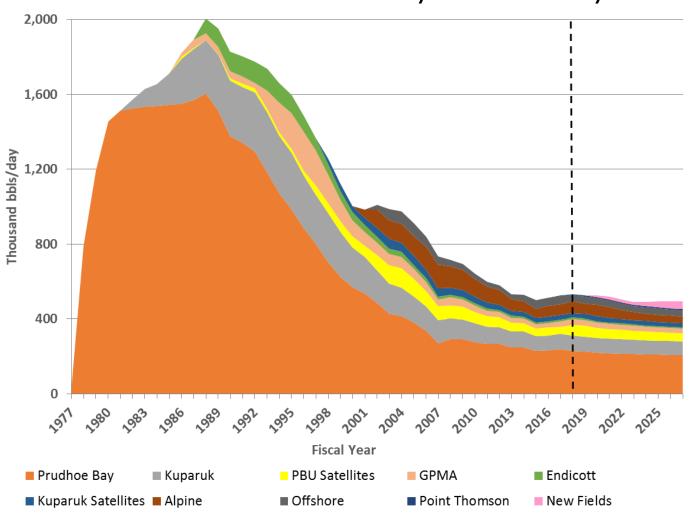
All numbers 2016. Cost is average of all barrels produced, including operating and capital expenses, transportation, royalty expenses, production and property taxes.

Sources: Alaska Department of Revenue Fall 2016 Revenue Source Book, Rystad Energy UCube



Can we rely solely on oil and gas?

Production Forecast: ANS History and Forecast by Pool





"We don't need a fiscal plan because...."

1. "The status quo is ok, oil and gas will save us"

We have to compete with larger more accessible plays throughout the country and world. Our fiscal situation is a real and significant disincentive to investment.

Additionally, global oil demand is now impacting oil demand...



"We don't need a fiscal plan because...."

1. "The status quo is ok, oil and gas will save us"

We have to compete with larger more accessible plays throughout the country and world. Our fiscal situation is a real and significant disincentive to investment.

2. "Economic development will save us"



Is economic development alone the solution?



It's about supporting development!

Economic development is of vital importance to Alaska

The purpose of this scenario is to illustrate a fundamental flaw in our revenue structure — the disconnect between development and our ability to fund the services that support it. Talking about the disconnect is not anti-development, doing nothing to fix it is.



Economic development scenario

- I. Hypothesis: A company proposes a major investment in the Kenai Peninsula Borough
- 2. Evaluation: It must be economically viable for both the state and Kenai Peninsula Borough
- 3. Criteria: The project must pay its own way no subsidies



Hypothetical new factory in the KPB



5,000 new jobs (1,000 jobs filled by local residents)



4,000 new residents, some with families



2,500 new students for the school district



\$1 billion capital investment



4,000 new housing units at an average taxable value of \$200,000 per home



Kenai Peninsula Borough - the math



5,000 new jobs



4,000 new families



2,500 new students



4,000 new homes, **\$200,000** per home



\$1 billion capital investment

- \$14 million a year in increased school funding
- \$2 million a year in borough sales taxes
- \$8 million a year in borough areawide property taxes on homes
- \$10 million a year in borough areawide property taxes on factory investment



Kenai Peninsula Borough - the math



5,000 new jobs





4,000 new fa



2,500 new s

\$6 million available for other expenses



4,000 new h **\$200,000** per

mes



\$1 billion capital investment



\$10 million a year in borough areawide property taxes on factory investment



Kenai Peninsula Borough - the math



5,000 new jobs

\$14 million a year in increased school funding



4,000 new



2,500 new



4,000 new **\$200,000** pe.

Decision:
Yes! The borough tax
base covers the costs of
the services that result
from the development.

bmes



\$1 billion capital investment

\$10 million a year in borough areawide property taxes on factory investment



State - new revenues?



5,000 new jobs



4,000 new families



2,500 new students



4,000 new homes, **\$200,000** per home



\$1 billion capital investment





State – new expenses



5,000 new jobs



4,000 new families



2,500 new students



4,000 new homes, **\$200,000** per home



\$1 billion capital investment

\$4 million a year in higher expenses for troopers, highways, courts, prisons, agency operations, etc.

\$22.5 million a year in increased school funding costs (25% gain in enrollment)



State – the math



5,000 new jobs

\$4 million a year in higher

opers,

brisons,

, etc.



4,000 new



2,500 new

\$26.5 million in additional expenses \$0 in new revenue



4,000 new **\$200,000** per home



\$1 billion capital investment

rear in funding costs ollment)



State- the math



5,000 new jobs

\$4 million a year in higher



4,000 new



2,500 new



4,000 new **\$200,000** p

Decision:
The state budget would increase without any new revenues to support those services

opers,

prisons,

, etc.

rear in funding costs liment)



\$1 billion capital investment



Across communities, it's the same

Alaska Community	Local Impact	State Impact
Kenai Peninsula Borough	+ 6M +	-26.5M
Fairbanks North Star Borough	+12M +	-30.M
Mat-Su Borough	+20M +	-27M
City and Borough of Juneau	+13M +	-25M
Municipality of Anchorage	+9M +	-20M



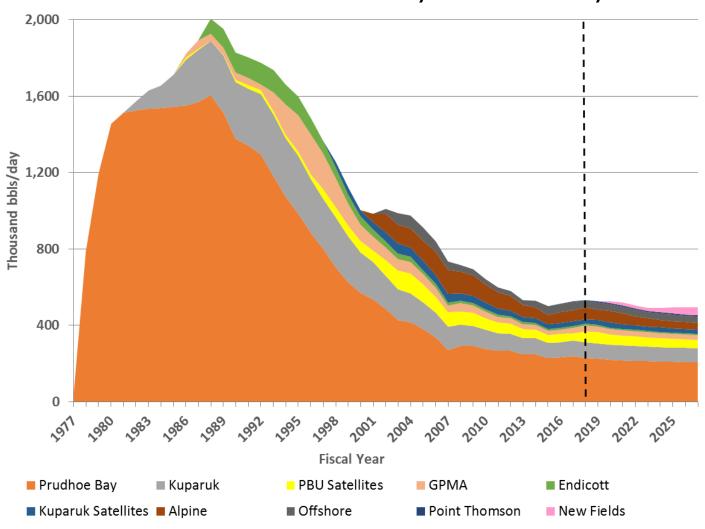
That was a hypothetical scenario

...but diversifying Alaska's economy is not hypothetical...



Can we rely solely on oil and gas?

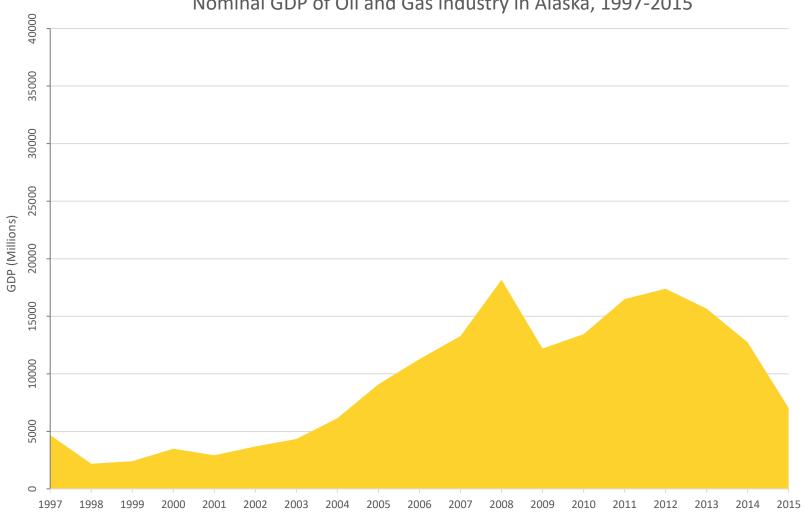
Production Forecast: ANS History and Forecast by Pool





Oil and Gas GDP has grown, but is volatile

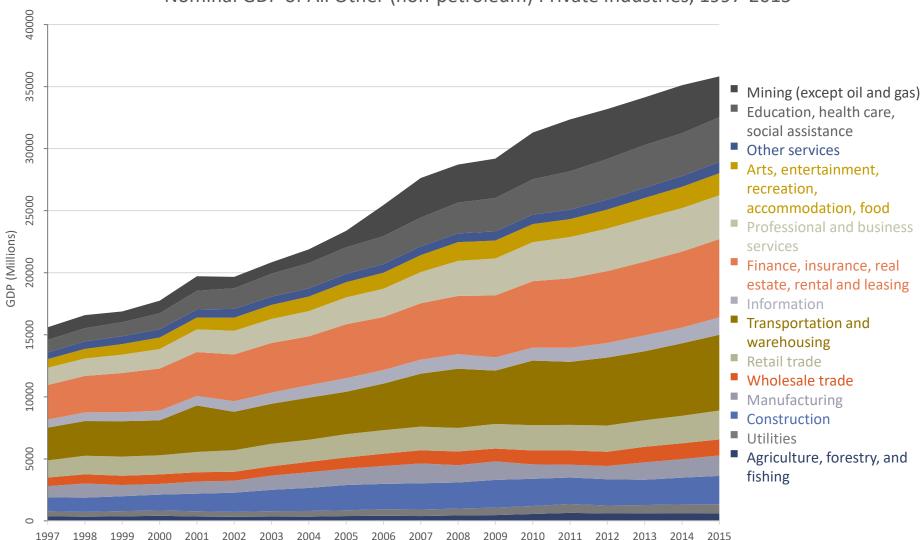






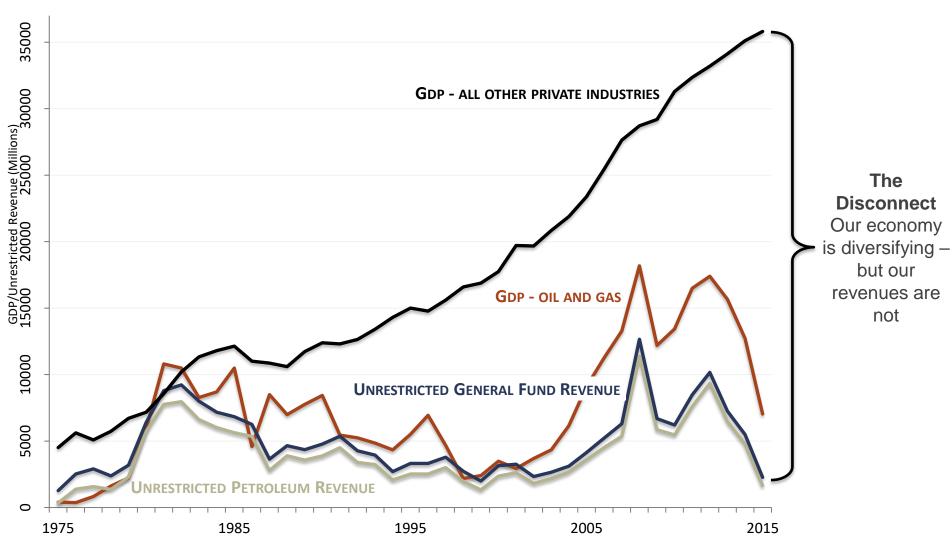
Other private sector industries growing steadily

Nominal GDP of All Other (non-petroleum) Private Industries, 1997-2015





The Disconnect





"We don't need a fiscal plan because...."

1. "The status quo is ok, oil and gas will save us"

We have to compete with larger more accessible plays throughout the country and world. Our fiscal situation is a real and significant disincentive to investment.

2. "Economic development will save us"

The state needs to recognize the costs associated with economic development and determine how we're going to pay for them. Our economy **is** developing and diversifying, our revenues are not.



"We don't need a fiscal plan because...."

1. "The status quo is ok, oil and gas will save us"

We have to compete with larger more accessible plays throughout the country and world. Our fiscal situation is a real and significant disincentive to investment.

2. "Economic development will save us"

The state needs to recognize the costs associated with economic development and determine how we're going to pay for them. Our economy **is** developing and diversifying, our revenues are not.

3. "Cutting government will save us"



Can't we just cut expenses more?

\$1.801 billion

Unrestricted petroleum revenue

\$536 million

Non-petroleum unrestricted revenue (e.g. fishing, mining, motor fuel, alcohol, tobacco and marijuana taxes, corporate income taxes)

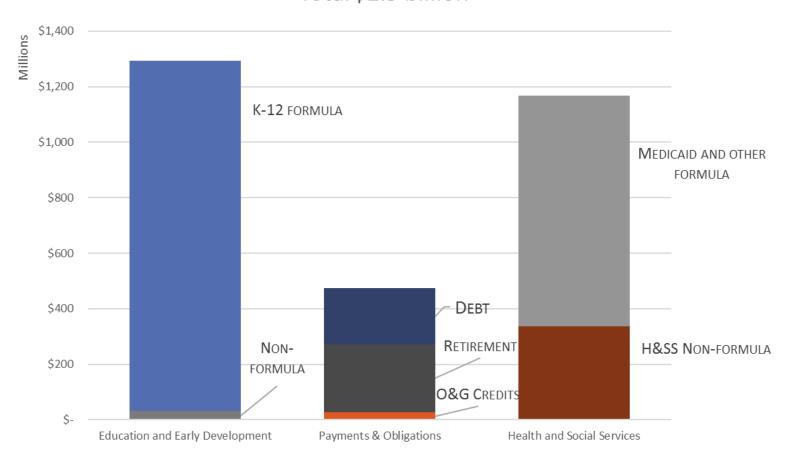
39



Cuts have real impacts on services...

Top Three Unrestricted General Fund Spending Categories (FY19 Proposed)

Total \$2.9 billion





State funds matter locally

Municipalities and schools depend on state help

Kenai Peninsula Borough and School District	Fiscal Year 2017
---------------------------------------------	------------------

Municipal community assistance \$1.9 million

State reimbursement of school bond debt \$2.3 million

State assistance for retirement liability \$9.1 million

Foundation formula funding K-12 schools \$81.6 million

Pupil transportation reimbursement \$8.1 million

\$103 million state funds for Kenai Peninsula Borough



State funds matter locally

Municipalities and schools depend on state help

Local Governments	Fiscal Year 2017
Kenai Peninsula Borough	\$103 million
Fairbanks North Star Borough	\$155 million
Mat Su Borough	\$223 million
City and Borough of Juneau	\$59 million
Municipality of Anchorage	\$443 million
Total	\$ 983 million

"We don't need a fiscal plan because...."

1. "The status quo is ok, oil and gas will save us"

We have to compete with larger more accessible plays throughout the country and world. Our fiscal situation is a real disincentive to investment.

2. "Economic development will save us"

The state needs to be able to cover the costs associated with development. Our economy <u>is</u> developing and diversifying, our revenues are not.

3. "Cutting government will save us"

Cuts have real impacts that must be weighed. Cutting government means cutting services, cutting local funding, and real economic impacts.



The perfect solution?





The options...

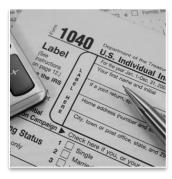


Budget Cuts?

- Easier said than done
- Priorities
- Philosophical differences
- Rhetoric
- Negative economic impacts

Taxes?

- Easier said than done
- Takes time
- Philosophical differences
- Rhetoric
- Negative economic impacts





Permanent Fund Earnings?

- Public Perceptions
- Political consequences
- Impacts to Permanent Fund growth
- Impacts to PFD
- Negative economic impacts



Our future is bright...





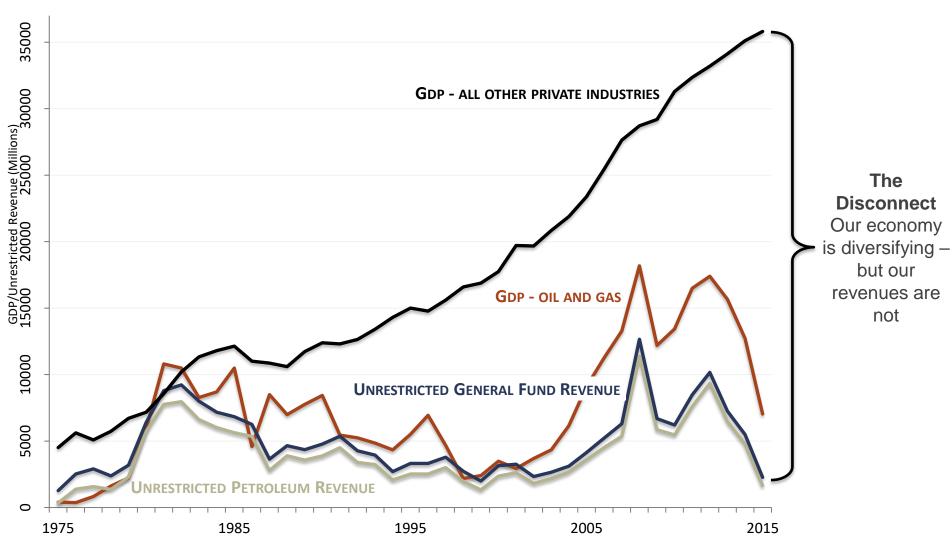








The Disconnect





Contact our office:

Alaska Department of Commerce, Community and Economic Development

Commissioner Mike Navarre (former)

Angela Ramponi, Policy Analyst (former)
Office of the Commissioner