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Subjects to be Discussed

- Attracting Members
- Engaging Members
- Retaining Members
- Mentoring Members
- Club Extension Opportunities
- Alternative Meeting Types
- Membership Olympics
- Managing Membership Leads





Attracting and Retaining Members

By D6000 Membership Tri-Chair Jennifer Chittenden





Highlight the Value Proposition

- We Are People of Action
- Gain Leadership and Connection
- Have Local and Global Impact







Share About Community Impact

- Tour Club Projects
- Describe Rotary International Causes
- Invite to Hands-On Service



PEACEBUILDING AND CONFLICT PREVENTION



DISEASE PREVENTION
AND TREATMENT



WATER, SANITATION, AND HYGIENE



MATERNAL AND CHILD HEALTH



BASIC EDUCATION AND LITERACY



COMMUNITY ECONOMIC DEVELOPMENT



ENVIRONMENT





Find Members Where They Already Are

- Seek From a Variety of Events
- Be Present in Diverse Communities
- Ask About Young Professionals Looking to Grow







Offer Options for Involvement

- Meetings
- Service Projects
- Socials
- Committees
- Events and Learning
- Virtual (where applicable)







Create a Welcoming Culture

- Communicate Logistics in Advance
- Plan for First Impressions
- Facilitate the Introductions
- Thank and Follow-Up







Connect to Rotary's Global Reach

- Over 1.2 Million Members
- Share Stories of Global Impact
- Explain Local, District and International







Communicate the Why

- Learn What Appeals to Them About Rotary
- Share How They Make a Difference
- Talk About Service Above Self







Membership Retention and Engagement

By D6000 Membership Tri-Chair Jennifer Chittenden





Why Membership Retention Matters

- More Ease in Growth
- Greater Fellowship
- Increased Service Impact
- Financial Stability
- Stronger Leadership Pipelines
- Rotary International's Global Impact







5 Common Reasons Members Leave

- 1. Lack of Engagement or Connection
- 2. Time Constraints and Competing Priorities
- 3. Financial Concerns
- 4. Uninspiring or Ineffective Meetings
- 5. Unclear Value or Impact







Strategies to Influence Member Engagement

- Build Strong Membership Committees
- Improve Member Onboarding Processes
- Add Vibrancy to Meetings, Service and Socials
- Enrich the Personal Experience
- Monitor With Data and Be Proactive







Mentoring Members
Club Extension Opportunities
Alternative Meeting Types
Membership Olympics
Managing Membership Leads







Mentoring Members

- Selection of mentors vs. sponsors
- Roles and responsibilities of mentors
- New Member Orientation/Fireside Chat
- Mentoring checklist
- Red Badge Program





Rotary Club Extensions and Best Practices

- Use creativity and imagination to think outside the box
- Don't be afraid to try something new to attract excitement that new prospective members may find irresistible to be part of
- Think of prospective members that you may not have involved in the past





- Meet people where they are at, that is more convenient for their lifestyle
- Strategies to make meetings and events more appealing
- Dates/Times/Places and What prospective members are passionate about (What Jazzes them up?)
- Cost savings when members have the option of NOT paying for a meal





Alternative Club Model Types Cause and/or Interest Based Clubs

CLUB MODELS – What approach serves our members best?

- Homeless, Outreach, Prevention, & Education (HOPE)
- VETERANS
- MENTAL HEALTH
- PASSPORT
 - District and/or International Online





- HYBRID
- COMMUNITY CORPS
- CORPORATE
- ALUMNI BASED
- SERVICE BASED





Club Membership Olympics Challenge

- Appoint a Club Membership Chair
- Appoint a Club Membership Committee
- Conduct New Member Orientation/Fireside Chat Program
- Submit an Annual Club Membership Goal
- Participate in "Each One, Bring One" lead challenge
- New Members assigned a mentor





Club Membership Olympics Challenge

- Survey Club Members
- Conduct Fun Member Engagement Activity
- Conduct Program to Address Retention of Members
- What did the club do new to grow membership?
- Complete Membership Basic Learning Plan
- Sponsor and nurture a Club Extension, Interact, or Rotaract Club





Managing Membership Leads

- Roles and responsibilities of club and district leaders
- Action steps club and district leaders are responsible for completing











