






When I was the District Foundation Chair and later when I was the Regional Foundation Coordinator for a large group of districts, by far the most common questions I got related to Paul Harris recognitions and points. Today, I hope to answer these questions for you and I hope you will take this knowledge back to your clubs.

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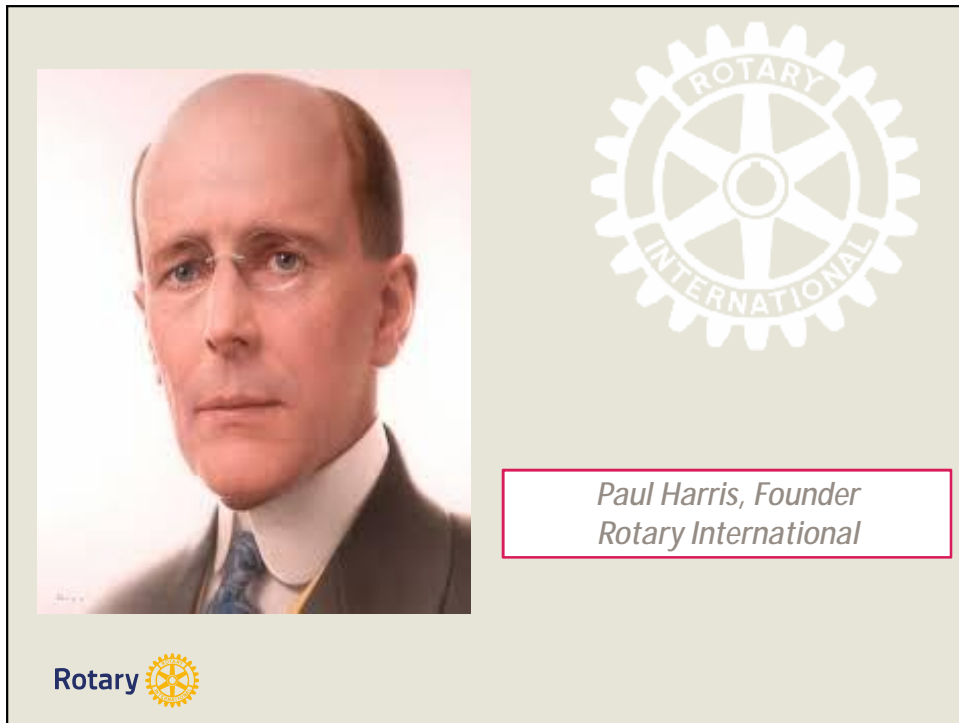


*Arch Klumph, 1916-17 President
Rotary International*

Rotary 

In 1917, this guy, Arch Klumph, a Rotarian from Ohio who was the 6th President of Rotary International convened the International Convention in Atlanta, Georgia. When the convention was over Rotary had \$26.50 left which President Arch decided to put aside in an endowment “to do some good in the world.” Further donations trickled in and twelve years later, the Rotary Foundation was formed. Most of the money during those years was used to fund scholarships for students wishing to further peace in the world.

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In 1947 Paul Harris died at the age of 78 and the Rotary Foundation was blessed with a spate of donations from Rotarians all over the world. At that point our foundation began to realize that these donations could be used as a powerful tool for fueling our work. A Foundation Board was appointed and funds began to be used for humanitarian projects as well as scholarships.

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In 1957, the Paul Harris Fellowship Recognition was invented. The criterion then, as today, was to award a fellowship to anyone who donated \$1,000 to the Rotary Foundation. Donors were first recognized with a certificate and in 1966 they added a medallion to the award package.

[Click] And of course, donors get the coveted Paul Harris Fellow pin. They no longer give out the medallion but you can buy one from shop.rotary.org for \$15.

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As you continue over time to donate to our Foundation, your pin is enhanced.


[Click] Upon reaching your second \$1,000 donation level you will receive a new pin with a sapphire on it. Continuing on, each \$1,000 mark bring you a new pin with more jewel markers on it up until you reach the \$9,000 level. At that point the new pin awards stop.

One of the most common questions we get is “I just got a new Paul Harris pin in the mail, what do I do with the old one?”

The answer is “Keep it as a reminder of your generosity and the good you have done in the world.”

We will cover in a few minutes what happens after you have reached the \$9,000+ level.

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In 1957,

This car cost \$2,500
2.5 x the cost of a PHF

Today,

This car costs \$25,000
25 x the cost of a PHF

Rotary 

Now, I want to stop for a minute to put things in perspective. To car buffs out there, what car is this? ('57 Chevy)

[Click] Think about this, in 1957 you could buy this car for \$2,500, 2 ½ times what a Paul Harris donation would cost you.

[Click] Today, a Chevy Impala would run you about \$25,000 and so would this '57 Chevy if you could find one. Both would set you back 25 times what a Paul Harris would.

Clearly, the Paul Harris Fellow Recognition is a deal. In today's dollars you can get a Paul Harris and help to make the world a better place for a fraction of the cost of doing it 60 years ago. So now you know how you can build your collection of Paul Harris lapel pins but FAR MORE importantly, how you can help Rotary make the world a better place. At the risk of sounding like a late night TV ad, we have an even better deal for you. Rotary has a little bonus for you called Paul Harris Points.

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Buy One – Get One
(BOGO)



Along the way, someone at The Rotary Foundation got a bright idea to encourage more donations based upon the grocery store model of the BOGO sale, buy one, get one.

[Click] You buy a can of soup, you get another can of soup free.

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Paul Harris Points



\$1.00 donated
gets 1 Point



So they came up with the Paul Harris Points idea. Every dollar you give to the Foundation gets you a dollar closer to earning a Paul Harris plus you get a point.

Using Your Points



- *Other Rotarians*
- *Friends and Family*
- *People you want to honor*



So now, what can you do with these points? The short answer is you can give them away.

[Click] You can give them to other Rotarians, you can give them to friends and family who may or may not be Rotarians and you can give them to people in your community who you believe does good in the world. What you do with these points (including nothing) is totally up to you.

Let's take this list one at a time.

Rotarians: You can transfer points to another Rotarian in your club or any other club and the recipient can then add those points to their own donations to move to a higher PHF level. Note, that Rotarians cannot regift your points., they must be applied to his or her account.

Friends and Family: if you have a 1,000 points in your account you can name someone else, Rotarian or not to be a PHF and that person will receive the certificate and pin. This might be a wonderful thing to do at

a club meeting or special occasion.

People to honor.

Here is a wonderful opportunity to honor a non-Rotarian who you admire. Here's a little piece of Rotary trivia: One of the first non Rotarians to be named as a Paul Harris Fellow was Mother Teresa in 1980. Both a saint and a Paul Harris Fellow, who knew.

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Caveats

- *Points cannot be transferred to club or district*
- *Points cannot be given to businesses*
- *Points are not earned from pledges*
- *Points are lost upon death*



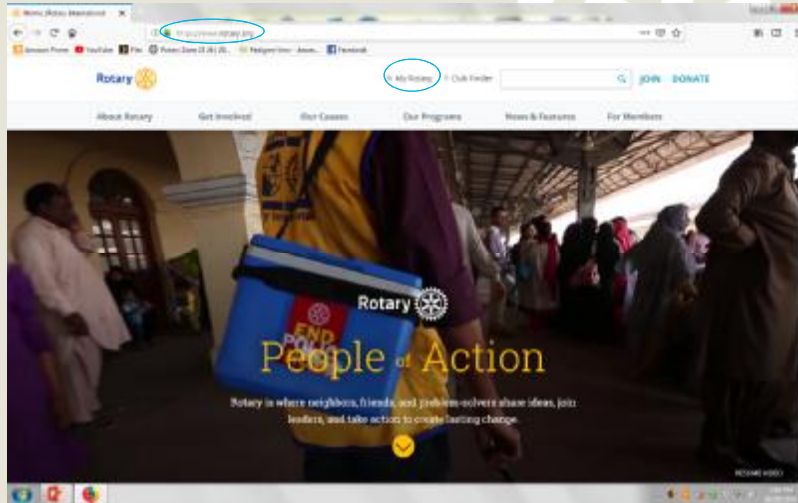
There are several important caveats as to how you can use your points.

[Click] Points must be transferred or used on behalf of individuals; you cannot transfer points to your club or district. I should note that clubs and districts also have points which they accrued in the same way you do, they donated cash to the Rotary Foundation. They can also use points to honor individuals and to encourage Rotarians to give.

[Click] Businesses cannot be the recipient of points and, for that matter, you cannot award a business a Paul Harris. There is, however, a similar award for businesses called the

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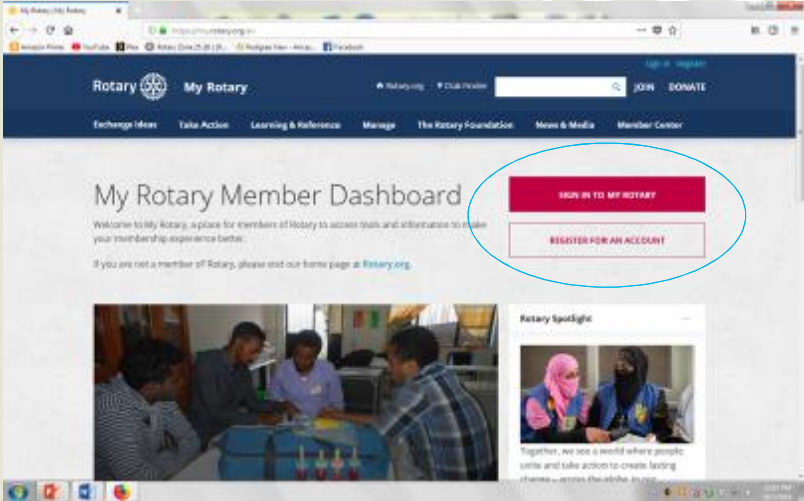
How many points do I have?



Here is how you can find out how many points you have. Go to rotary.org, and click the link to sign into My Rotary

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How many points do I have?

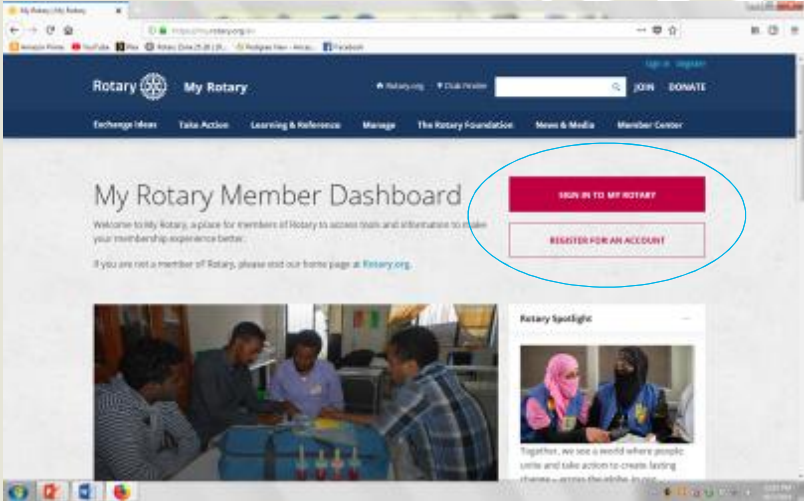


The image shows a screenshot of the My Rotary Member Dashboard. The page features a dark blue header with the Rotary logo and navigation links. The main content area includes a welcome message and two prominent buttons: "SIGN INTO MY ROTARY" (highlighted with a red circle) and "REGISTER FOR AN ACCOUNT" (highlighted with a blue circle). Below the buttons, there are images of people interacting and a "Rotary Spotlight" section.

If you already have a login password, click “SIGN INTO MY ROTARY”.
If you do not have a login, click “REGISTER FOR AN ACCOUNT”, you will be coached through setting up your password.

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How many points do I have?

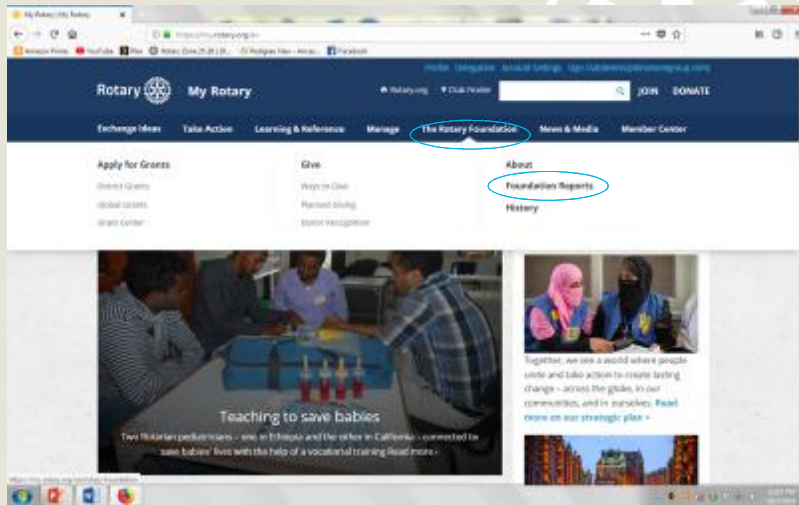


The image shows a screenshot of the My Rotary Member Dashboard. The page title is "My Rotary Member Dashboard". Below the title, there is a navigation menu with links: Exchange Ideas, Take Action, Learning & Reference, Manage, The Rotary Foundation, News & Media, and Member Center. The main content area features two buttons: "SIGN INTO MY ROTARY" (a red button) and "REGISTER FOR AN ACCOUNT" (a white button with a red border). Both buttons are circled in red. Below the buttons, there is a "Rotary Spotlight" section with a photo of two people and the text: "Together, we see a world where people unite and take action to create lasting change — across the globe. In our..."

If you already have a login password, click “SIGN INTO MY ROTARY”.
If you do not have a login, click “REGISTER FOR AN ACCOUNT”

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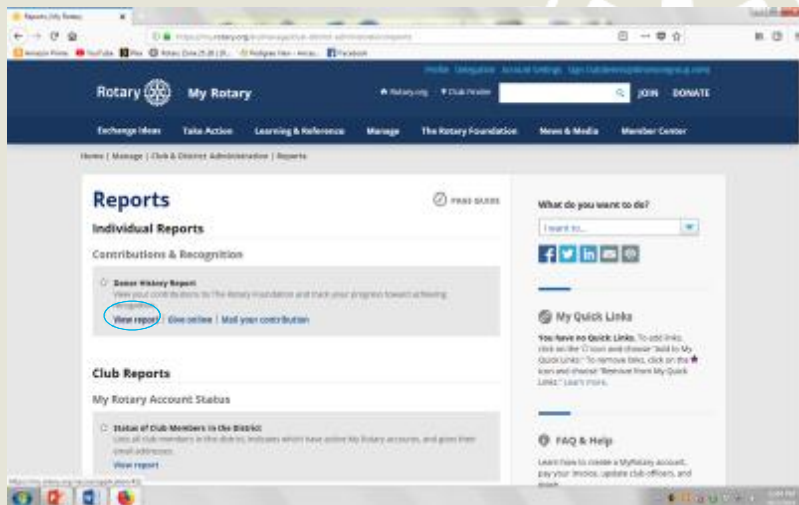
How many points do I have?



Click The Rotary Foundation and select Foundation Reports.

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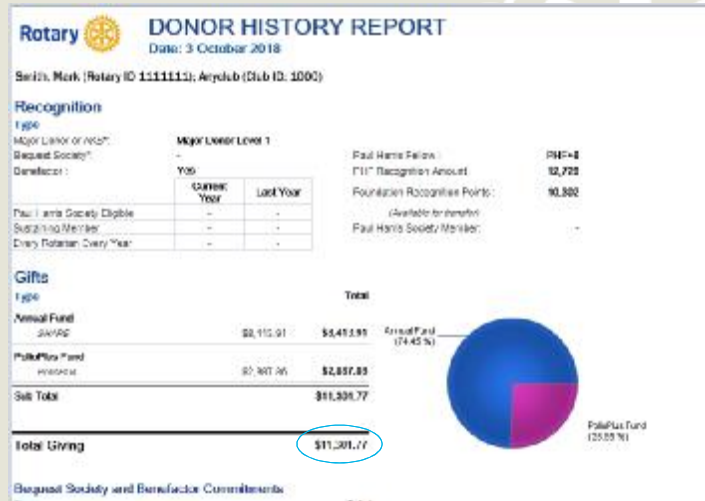
How many points do I have?



The first option you have is for Individual Reports. You want to focus on the Donor History Report and select View report. Note that the only report you can see is your own. Rotary works very hard to insure that your giving data is private to you.

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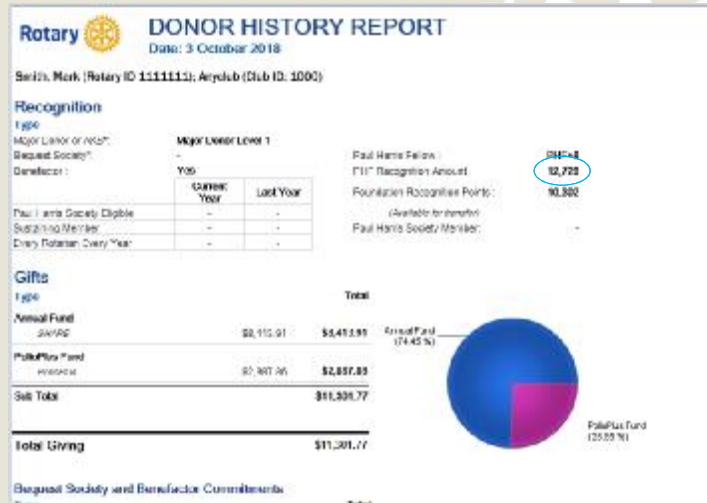
How many points do I have?



So this is a sample report. The lifetime giving of this individual is here, this is the total cash donated to TRF. Looking at the pie chart to the right, we see that ¾ of his donation went to the district Annual Fund and ¼ went to polio.

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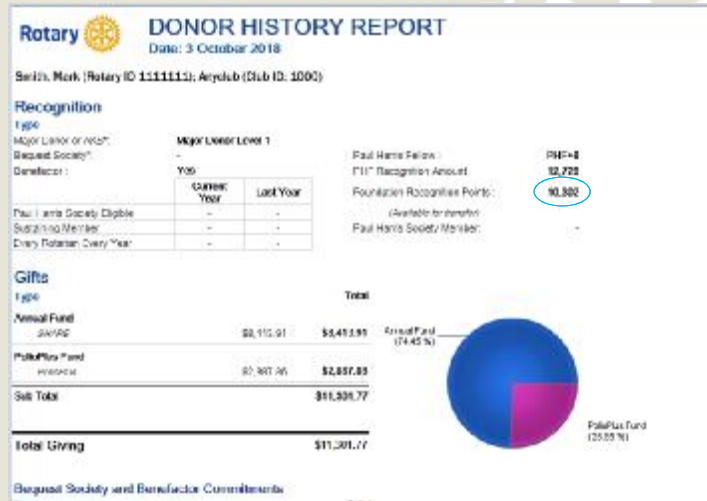
How many points do I have?



The PHF Recognition Amount is a combination of the \$11,301.77 he gave himself plus 1,426 Paul Harris points which were donated to him by other Rotarians or clubs or districts.

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How many points do I have?



The key number here is how many points he has to give away to others, in this case 10,302. We can infer therefore that since we know he contributed \$11,302 to the Foundation, he has used 1,000 of his points to name one other person to be a Paul Harris Fellow, leaving him 10,302 points in his buy one – get one account.

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Questions ?

