



### **‘TOP 5’ Things to Ask a Prospect...when you are trying to Recruit a New Member**

1. Why are you interested in joining Rotary? Our Club? Have you ever looked into Rotary International before? Do you know any Rotarians? *(What are their interests and can Rotary/our Club respond to those interests.)*
2. Do you know when/where our Club meets? How often we meet? *(Are they aware of some of the aspects of the time commitment to be a Rotarian.)*
3. Do you know anything about our membership fee structure? Have you ever heard of the Rotary Foundation? *(Are they aware of some of the aspects of financial commitment to be a Rotarian.)*
4. Do you know of any local Rotary projects or events that our Club is involved with? *(Do they have a basic knowledge of the types of projects and activities our Club is involved with in our community.)*
5. Do you know of any Rotary projects or programs internationally? *(Do they have a basic knowledge of projects or initiatives such as Polio eradication, literacy, children’s education, clean water, Shelterbox, etc.)*

Courtesy  
North Bay Rotary Club  
Membership Committee