<u>19 Easy Steps to Setting Up a Killer Facebook Business Page</u></u>



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Prelude

With all the options at your fingertips, setting up a Facebook Business Page can feel like prepping a rocket ship headed to outer space.

But if you want to do business online, having a presence on Facebook is a good idea.

Really, it's more of a must.

With <u>2.45 billion monthly users</u> and <u>1.62 billion people</u> logging on daily, it's by far <u>the most</u> <u>popular social network</u>.

Still, as Facebook has grown, so has the complexity of its features.

Don't waste another day poking around Facebook, trying to figure it all out. This article will walk you through everything you need to know to get your Facebook Business Page up and running like a social media marketing pro.

But before we dive in:

Don't wait for someone else to do it. Hire yourself and start calling the shots.



4 Facebook Business Page FAQs

Here are the answers to four commonly asked questions about Facebook Business Pages.

1. What is a Facebook Business Page?

A Facebook Business Page is where you manage your brand's presence on the largest social network in the world. Your page allows you to connect with your customers and nurture prospects by:

- □ Sharing content
- □ Responding to customer service inquiries
- □ Collaborating with customers and other brands
- □ Having personal conversations with followers
- □ And more...

The image below shows **Oberlo's** Facebook Business Page:



2. Can I Use a Personal Facebook Profile for My Business?

There are many well-intentioned entrepreneurs out there using personal Facebook profiles for their brands, instead of an actual Facebook Business Page.

This is a bad idea.

If you create a personal profile, you'll miss out on a whole suite of <u>content creation</u> tools, analytics, and paid promotional opportunities that come with a Facebook Business Page. What's more, users would need to send you a friend request to engage with your brand.

And you don't want to make it more difficult for your customers to engage with you on social media.

So, harness the power of Facebook Business Pages.

3. How Can I Convert My Profile to a Facebook Business Page?

Facebook allows you to easily create a new Business Page that's based on your profile.

Afterward, you'll have both a profile and a Page.

Facebook will copy over your information, profile picture, and cover image. Plus, you can select which friends, followers, photos, and videos to transfer to your new Facebook Business Page.

What's more, if you convert a verified profile, the verified status will also be moved to your new page.

There is one main drawback: Any video views or other metrics will remain with your profile and can't be transferred to your new Facebook Business Page.

To convert your profile to a Facebook Business Page:

- 1. <u>Click this link</u> or head to "facebook.com/pages/create/migrate".
- 2. Click "Get Started" and follow the on-screen instructions.
- 3. Your new Facebook Business Page will be published once the conversion process is finished!

Note: If you're currently serving as an administrator for any other Facebook Pages or groups, then you must add more people as admins for those properties. This is just to make sure those pages and groups are not left without an admin in case anything goes wrong during profile to Business Page conversion.

For more information on how to convert a profile to a Business Page, <u>check out Facebook's help</u> <u>section</u>.

4. How Much Does a Facebook Business Page Cost?

Just like Facebook profiles and groups, you can set up and use a Facebook Business Page for free – regardless of how many followers or likes you have.

Even if you spend money on <u>Facebook Ads</u>, there's still no charge for the organic aspects of your Facebook Business Page.

What's more, Facebook doesn't even charge a fee to add a storefront to your page!

So why does a Facebook Business Page cost nothing? Well, it doesn't.

In exchange for using the platform and engaging with your customers, you help Facebook acquire even more attention from <u>your audience</u>.

Facebook then sells this attention to advertisers in the form of Facebook Ads.

Now, let's build you a killer Facebook Business Page!

How to Create a Facebook Business Page in 19 Easy Steps

Step 1: Create Your Page

To get started, <u>click this link</u> or head to "facebook.com/pages/creation".

Facebook provides you with two Page options:

- 1. Business or brand
- 2. Community or public figure

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Create a Page Connect your business, yourself or your cause to the worldwide commun	ity of people on Facebook. To get started, choose a Page category.
Business or brand	Community or public figure
Showcase your products and services, spotlight your brand and reach more customers on Facebook.	Connect and share with people in your community, organisation, team, group or club.
Get Started	Get Started

Each type of Page comes with a different set of features. Choose "Business or brand," and click "Get Started."

And you're off!

Next up, you need to complete the basic details of your business or brand:

- □ Page Name
- □ Category
- □ Address

Page Name	
Skyrocket Apparel	
Category	
Apparel and clothing	?
Address	
The Milky Way	
London, United Kingdom	Postal code
Phone Number (Optional)	
Phone Number (Optional)	
 Don't show my address. Only show that this bus region. 	iness is in the City, Stat
When you create a Page on Facebook the Pages, Gr	oups and Events Policie

Do your best to pick the most appropriate category for your business. But don't worry if you change your mind, as you can always change it in the future.

If you like, you can add your business phone number. You also have the option to hide your address from Facebook users.

Once you're done, click "Continue."

Step 2: Add a Profile Picture

Next, Facebook will prompt you to upload a profile picture.

	Help	Ado people find	ile pictu age by a		oto.	
Step 1 c	of 2		Skip	O Upload	l a Profile P	icture

Most businesses use their logo as a profile picture, as <u>Shopify</u> does on their Facebook Page:



If you don't have a great logo design for your business, check out Shopify's free tool, <u>Hatchful</u>. It'll help you <u>create a professional-looking logo</u> in minutes.

What's more, Hatchful will create an entire brand package from your logo design. This includes images perfectly formatted for all of the <u>most popular social media platforms</u>.



Bear in mind that your profile picture is often shown as a circle throughout the platform.

So make sure there are no vital elements on the fringes of your image and that it looks great when displayed as a circle or a square.



Finally, the ideal size of Facebook profile photos is 360 x 360 pixels, but they must be at least 180 x 180 pixels.

Step 3: Add a Cover Photo

Now it's time to add your Facebook cover photo.

Pages with co	Add a cover photo over photos typically get more Page likes and visits.
Step 2 of 2	Skip Dpload a Cover Photo

Your cover photo is often the first thing visitors notice. So it's best to <u>choose an image</u> or video that immediately conveys your unique value proposition and brand personality.



Here's <u>Oberlo's</u> current Facebook cover image:

The image delivers a unique value proposition, and the product images and design convey our brand's personality.

At this stage, Facebook prompts you to add a cover photo, but if you'd prefer, you can upload a cover video once you've finished creating your page.

To do this, click "Skip," and you'll be presented with your brand new Facebook Business Page in all its glory.



Then, click the "Add a Cover" button and click "Upload photo/video."

Cover art displays at 820 x 312 pixels on computers, and 640 x 360 pixels on mobile devices.

Videos must be between 20 and 90 seconds long and have a maximum 1080p resolution. You can upload them in .mov or mp4 format.

Below are some Facebook Business Page tips to keep in mind when uploading either:

Keep it fun but on-brand: It's fine to have fun with your Facebook cover image or video, but don't get too unprofessional as it may distract users from the unique value proposition of your company.

Center the text: Since you'll be cropping and dragging your Facebook cover to the correct size, try to place text or objects in the center, so they are visible.

Make videos pleasant for the auto loop: Remember that Facebook cover videos play on a loop. Once they end, they automatically play over if the viewer is still browsing your Facebook Page. Make sure whatever content you upload is pleasing to see when played over and over.

Step 4: Identify the Key Aspects of Your Facebook Business Page

Congratulations, you're now the proud owner of a Business Page!

At the top of your page, you'll see links to the different Page management sections:

- □ **Page:** The link back to where you are now
- □ **Inbox:** Where you can manage your messages with other users
- □ **Notifications:** A summary of your page's interactions
- □ **Insights:** Where you can track page metrics
- □ **Publishing Tools:** Schedule new posts and review past performance
- **Promotions:** Manage and track your Facebook Ad campaigns

Have a quick look to familiarize yourself with each of them, and then come back to your page.

Go ahead; I'll wait a minute.



All good? Okay, in the left sidebar, you'll see your Page's different tabs.

And at the top-right of the page, you'll see links to Facebook's Help section and your Page settings.

Step 5: Learn How to Login to Your Facebook Business Page

To navigate back to your personal Facebook profile, simply click your name or profile picture in the top blue bar.

Then, wherever you're on the platform, you can access your Business Page admin by clicking the drop-down arrow in the top-right corner of your screen.



This will bring up a list of the Pages you manage – just click the one you want to use!

Step 6: View Your Facebook Business Page Settings



Now that you're familiar with your new page let's take a look at the Settings.

Facebook gives you a lot of options:

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age	Inbox	Notifications 1	Insights	Publishing Tools	Promotions Settings	Help
	🌣 General			Page visibility	Page published	Edit
	🎵 Messagin	g		Visitor posts	Anyone can publish to the Page Anyone can add photos and videos to the Page	Edit
	🔅 Edit Page			News Feed audience and visibility for posts	The ability to narrow the potential audience for News Feed and limit visibility on your posts is turned off	Edit
	Post attrib	oution		Messages	People can contact my Page privately.	Edit
	Notification			Tagging ability	Only people who help manage my Page can tag photos posted on it.	Edit
	 Messenge Videos 	er platform		Others tagging this Page	People and other Pages can tag my Page.	Edit
	Page roles	5		Page location for effects	Other people can use your Page's location for photo and video frames and effects.	Edit
	People an	d other Pages		Country restrictions	Page is visible to everyone.	Edit
	referred	Page Audience		Age restrictions	Page is shown to everyone.	Edit
	 Authorisa 	tions		Page moderation	No words are being blocked from the Page.	Edit
	· Branded	content		Profanity filter	Turned off	Edit
	 Instagram 			Similar Page suggestions	Choose whether your Page is recommended to others	Edit
	* Featured			Page updates	Page posts are automatically published when you update Page info, reach milestones, receive reviews and more.	Edit
	Crosspos	ting		Post in multiple languages	Ability to write posts in multiple languages is turned off	Edit
		-		Translate automatically	Your posts may show translations automatically for people who read other languages	Edit
	Page Supp	xodul 1100			• Chat (3	30)

But thankfully, these settings are all fairly straightforward, and you can leave most of them as they are.

For now, have a read through the settings and change anything that seems particularly relevant to your business.

For example, if you <u>sell children's toys</u>, you may want to turn on the profanity filter. Or, if you have an international target audience, be sure to enable the ability to write posts in multiple languages.

Step 7: Add and Edit Page Roles

If you have other members of your team who you'd like to manage your Business Page, you add them to the settings.

First, click "Page Roles" in the left-hand sidebar. Then type in their name or email address to find them.

General	Page roles		
Messaging	Everyone who works on your Page can have different role depending on what they need		-
Edit Page	on. Learn more		
Post attribution		T	
Notifications	Sections		
Messenger platform	Assign a new Page role		Jump to Section
Videos	Existing Page roles		Jump to Section
Page roles]		
People and other Pages	Assign a new Page role		
Preferred Page Audience	Type a name or email address	Editor +	Add
Authorisations	Can send messages and publish as the Page, resp		
Branded content	Page, create ads, see which admin created a post and delete Instagram comments from the Page, an the Page.		
Instagram			
Featured	Existing Page roles		
Crossposting			
Page Support Inbox	Admin Can manage all aspects of the Page. They can: ser		
Activity log	respond to and delete comments on the Page, creat post or comment, view Insights, respond to and de Page, edit Instagram account details from the Page	elete Instagram commer	nts from the
, 0	Tom Joseph Law		Edit

Next, Facebook's drop-down menu provides five different page roles for you to choose from:

- □ Admin
- □ Editor
- □ Moderator
- □ Advertiser
- □ Analyst

Each one allows page managers to access and use certain features. To understand the differences, choose one of the options and read the description under the bar.

Step 8: Change Your Facebook Business Page Template

Facebook provides ten different Facebook Business Page templates for you to choose from. Each is tailored to best suit the needs of various organizations and individuals.

- 1. Standard page
- 2. Business
- 3. Venues
- 4. Movies
- 5. Charity
- 6. Politicians
- 7. Services
- 8. Restaurants and cafes
- 9. Shopping
- 10. Video page

To access these, click "Edit Page" in the left sidebar, and then underneath "Templates," click "Edit."



To find out more about each template, just click "View Details" as you scroll through the options.



The primary difference between the templates is the links in the tab section and the buttons on the toolbar.

For instance, choosing the "Shopping template" will add a "Shop" button on your Business Page. Clicking it will display the products you've added to your <u>Facebook Shop</u>.

It's best to choose the <u>business template</u> unless you have a specific reason to select one of the others.

Of course, you'll still get the option to move tabs around, i.e., customize the order they are in and which tabs are visible.

Once you've selected a template, Facebook then provides a tour to help you familiarize yourself with it.

Step 9: Add and Rearrange Your Tabs

After taking the tour, scroll down to see your Facebook page tabs.

Here, you can change the order of your tabs or add new ones for your particular needs.

	ne	Settings
-	Posts	Settings
_	Reviews	Settings
	Videos	Settings
_	Photos	Settings
	About	Settings
	Community	Settings
_	Offers	Settings
	Groups	Settings
_	Info and ads	Settings

Remember, these are the tabs that show up underneath your profile picture in the left sidebar of your page.



Step 10: Create a Facebook Business Page Username

Facebook Business Pages allow you to choose a unique username to use on the platform.

To set this, click the "About" tab in the left sidebar, and then click "Create Page @username."



Branding 101: Use your business name.

Remember, this name will be seen and used in many of your Facebook interactions. Plus, it's what people will use to tag your Page in images and posts.

You want to make it easy for people to find you.

However, your business name may already be in use by someone else. If this is the case, Facebook will tell you and display a red "X".

In this instance, you'll need to get a little creative.

If your business is locally-focused, try adding your location to your business name. For example, "@SkyrocketApparel" could become "@SkyrocketApparelLondon." Just make sure that the brand name isn't trademarked.

This can also help to build trust and credibility among your local followers.

Alternatively, you might be able to add a suffix that describes the type of business you are. For instance, "@Oberlo" was unavailable on Facebook, so we opted for "<u>@OberloApp</u>."

Whatever you choose, keep it simple and memorable.

And if you're struggling for ideas, take assistance from the Oberlo business name generator.

Ideally, it's best to use the same username on all of your social media profiles. This makes things much easier for your existing audience to find your other profiles and pages.

Create Page username	×
It's easier for people to find your Page in search when it has username. Pages with usernames can also create custom U quickly visit and message them.	
Skyrocket Apparel @SkyrocketApparel	
Username	16 / 50
@ SkyrocketAppare	~
Need help? Get tips on Choosing a username.	
Cancel	Create Username

Your business page username must be at least five characters long and made up of numbers and letters only.

Many people have found that Facebook won't allow them to create a page username.

If this happens to you, <u>they recommend</u> adding another Page administrator to change it for you. Bizarrely, this seems to work!

Step 11: Input Your Information into the About Section

Next, input your business information in the About section.



Make sure to include your <u>mission statement</u> as well as links to your website and other social media profiles in this section.

This will help people find your Facebook Business Page, and provide additional context when new followers are keen to learn about your business.

Step 12: Add Your Story

This is showcased prominently on your Facebook Page in the right-hand sidebar.



To edit your story from the "About" tab, just click "Tell people about your business."



Facebook allows you to include three elements:

- □ Header image
- □ Title
- \Box Body text

f Skyrocket Appar	el	Q	💮 Tom 🧤 Home	11 🗢 🚱 🖌
	Į	Contraction Drag or click to add a	photo	
ध्व श	Title SKYROCKET APPAREL - THUR Write something	SDAY, 26 JULY 2018		
Delete	MORE INFO			Public Save Publish

Most brands will simply copy and paste their website's "About Us" page to this section. To learn more about creating <u>a killer About Us page</u>, watch the video below:

Once you've finished creating your Story hit "Save," and don't forget to publish it when you're ready. It's easy to make edits in the future.



Step 13: Add Your Team Members

This is an additional feature to the Page roles I mentioned earlier.

These are page managers who also choose to have the page appear on their personal profile, and their name and profile picture shown in this section of your page.



Why add team members?

Well, doing so improves trust and credibility. Plus, adding team members will help to promote your Facebook Business Page to your team members' networks.

Step 14: Add a Call-to-Action Button

Don't skip this step.

Your Page's call-to-action (CTA) button is one of the best opportunities to capture prospects and leads.

Most business page templates will display the "Send Message" button to start.

To change this, click the pencil icon and then click the "Edit button" on the drop-down menu that appears.



Facebook provides different CTA options to choose from:

- \Box Make a booking with you
- \Box Contact you
- \Box Learn more about your business
- \Box Shop with you or make a donation
- \Box Download your app or play your game

Preview			
👍 Like 🔊 Following 🔻		Shop Now	
ten 1. Which button d			
	o you want people to see?		
	our Page helps people take an action. Peopl	le see it on your Page and in se	earch
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Bake a booking with	pears. You can edit it at any time. you	le see it on your Page and in se	~
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Make a booking with Make a booking with Contact you Learn more about yo	pears. You can edit it at any time. you ur business	le see it on your Page and in se	~ ~ ~
 Bake a booking with Contact you Learn more about yo Shop with you or main 	pears. You can edit it at any time. you ur business ke a donation See Offers	le see it on your Page and in se	~ ~ ~

If you <u>run an ecommerce business</u>, it's best to choose "Shop with you or make a donation." You can then select "Shop Now" or "See Offers."

Once you've chosen your CTA button, click "Next."

Then, you can use the button to link to your website or to send customers to the <u>Shop section of</u> your Facebook page.

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Previe	w				
ı b Like	e 🔊 Following 🔻	A Share	•••	Shop Now	
🗸 Υοι	ur button Shop N	√ow			Edit
When c	-		button to send people a ey will be directed to a place	to? ce where they can take an action o	or find
Ø	Website Link Send people to a v	vebsite you ch	oose.		
F	Shop on your Pa Send customers to	-	tion of your Page		

If you'd like to allow people to shop on your Facebook page, you need to <u>integrate your Shopify</u> and Facebook accounts.

For now, you can just input your website link and then click "Finish."

Step 15: Create Your First Post and Pin It to Your Page

Facebook allows you to pin one post to the top of your page so that whenever users view your page, it's always the first post they see.

Facebook provides plenty of post options.

Page Inbox	Notifications 🛐 🛛 🛛	nsights Publishing Tools	Promotions		
SKYROCKET APPARE		following 🔻 🏘 Share \cdots			
Skyrocket Appare	✓ Write a post	Photo Album 🛛 🖾 Live vid	ieo 🕒		
Home	💽 Write	e a post			
Posts	-				
Reviews			6		
Videos	Photo/Vide	io 🔒 Fe	eling/Activity		
Photos	O Check in	E Wr	Write Note		
About	🙁 Support ch	arity 🛞 Ta	Tag product		
Community	🔭 Add a miles	stone 🗔 Ad	Advertise your business		
Offers	Add directi		it messages		
Groups					
Info and ads	📞 Get calls	🖶 Cr	eate an event		
Promote	P Offer/Disco	ount 🕕 Po	41		
Manage promotions	E List		art a Q&A		

Use this opportunity to promote your current offer or a key value proposition.



Once you've created your post, click the three dots indicating the drop-down menu, and click "Pin to top of page."



You can check it's worked by looking for the blue pin icon.



Step 16: Add Photos and Videos

Before you begin promoting your Business Page, it's best to upload some content for new viewers to check out.



To add photos, simply click the "Photos" tab, and then click "Create Album."

And to add videos, just click the "Videos" tab and then click "Add Video."

SKYROCKET APPAREL		
Home		
Posts		
Reviews	u Like Sollowing ▼ A Share ····	Shop Now 🖋
Videos		
Photos		
About	Newest First ¢	Search Skyrocket Apparel's videos Q
Community	All Videos	Video Insights Video Library + Add Video
Offers		
Groups		
Info and ads		
Promote Manage promotions	Ne	o videos to show

Step 17: Like Other Pages

Okay, it's time to get social.

Liking other pages will add their content to your Page's News Feed.

This will enable you to engage with other Pages and attain more reach. When you interact with another Page's post, the engagement will show up in other connected News Feeds.

This is a great way to begin building your network.

Navigate to the Page you want to Like, and then click the three dots indicating the drop-down menu underneath the Page's Cover Art.

Then click "Like as your Page."



Facebook displays three of the Pages you've liked at random on your Facebook Business Page. You can see these at the bottom of the right-hand sidebar.



Step 18: Review Your Page as a Visitor

Okay, you're nearly finished setting up your Facebook Business Page! But before sharing your Page, it's a good idea to check how it appears to visitors.

Thankfully, Facebook lets you view your Page as a visitor without having to log out.

To do this, click the three dots indicating the drop-down menu, and then click "View as Page Visitor."



To switch back to managing your page, simply click "Switch back to your view" at the top of the page.



Be sure to do this from time-to-time to check that you're happy with how your Page appears.

Step 19: Invite Your Friends and Start Promoting Your Page!

Your Page will appear more credible to new followers if it already has some likes and interactions from other people.

This is because of social proof.

So to get your Page off to a good start, invite some friends to like it by using the tool in the righthand sidebar.



Once your friends have helped you get your page off to a good start, you can link to your Facebook Business Page from your website and other profiles and begin promoting it!

To learn more about promoting your Page, check out our guide, "<u>15 Ways to Increase Facebook</u> Followers and Likes in 2021."

Bonus Step: Familiarize Yourself with Facebook Insights

Finally, Facebook tracks your page interactions to provide you with a suite of useful analytics.

You can find this data by clicking "Insights" at the top of your Facebook Business Page.



It'll be blank until your page accumulates interactions, but after a while, it will be full of useful information!

verview						
romotions	Page Summary Last 7 days •				Exp	ort Data
ollowers	Results from Jul 19, 2018 - Jul 25,					
ikes	Note: Does not include today's data in the time zone of your ad account		activity is reported in the Pacific time :	zone. Ads a	ctivity is reported Orga	anic 📕 Pi
each	Actions on Page	a.	Page Views	æ	Page Previews	
age Views	July 18 - July 24		July 18 - July 24	÷	July 18 - July 24	
ge Previews	234		4,515		1,316	
tions on Page	Total Actions on Page - 21%		Total Page Views - 18%		Page Previews ~ 4%	
sts						
anded Content						
ents						
ieos	Page Likes July 18 - July 24	æ	Reach July 18 - July 24	Ð	Recommendations July 18 - July 24	
ories					July 10 - July 24	
oups	1,875 Page Likes - 20%		981,666 People Reached 7%		1 1	
ople	Page Likes • 20%		People Reached • 7%			
ssages					We don't have data to show week.	you this
tant Articles As						
	Post Engagements July 18 - July 24	<i>a</i>	Videos July 18 - July 24	æ	Page Followers July 18 - July 24	
	44.192		86.415		1,938	
	Post Engagement A 9%		Total Video Views A 15%		Page Followers • 19%	
		_			_	

While having all this data at your fingertips is nice, it's only beneficial if you understand which Facebook metrics matter the most to your business. Below are three key metrics you should track and improve upon.

- Reach: This indicates the number of Facebook users who saw your content on Facebook. It's normal to have a low reach since Facebook presents your posts to just <u>6 people out of 100</u> who like your Facebook Business Page. That being said, you can always use Facebook ads to bump up the numbers.
- □ **Post engagements:** This metric is a crucial part of Facebook's newsfeed algorithm. Consistently high engagement on your posts means people like your content, and you should only make minor changes to your strategy.

□ **Videos:** This metric shows the number of times your videos were played for at least three seconds. A low number indicates the need for new intros and captions that entice audiences to watch entire videos.

Conclusion

Facebook is the largest social network in the world – by far. So if you want to expand your business online, it's well worth taking the time to set up a Facebook Business Page.

This <u>marketing tool</u> has a lot of moving parts, but for best results, be sure to configure your page correctly.

And remember, before you start promoting your Facebook Business Page to customers and prospects, it's imperative to have <u>plenty of content</u> ready-and-waiting for them to enjoy.

Do you have any questions about Facebook Business Pages? Let us know in the comments below!

Want to Learn More

- □ <u>10 Facebook Trends That You Need To Know in 2021 [Infographic]</u>
- □ The Facebook Pixel, Explained
- □ 15 Ways to Increase Facebook Followers and Likes in 2021
- The Ultimate Guide to Facebook Live Video