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Rotary International District 7090 Annual Business Meeting Niagara Falls Conference Center Niagara Falls, NY Friday, October 28, 2010, 2:30 PM

I.	Call to Order	
	a. Welcome	John Heise, DG
	b. Invocation	Kevin Crosby, Director of Training
II.	R.I. President's Representative	
	a. Introduction	Pravin Suchak, PDG
	b. Greetings from RI President Kalyan Banerjee	PDG Billy Settles,
	c. Thank You and Resolution	RI President's Representative Rick Sterne, DGE
III.	John Heise, DG, 2010 - 2011	
IV.	Financial Report	
	a. YTD Financial Statements	Don DeMeo, Treasurer
	b. Audited Financial Statements	2010-11 Treasurer Jim Jackson
V.	District Governor-Elect Report	Rick Sterne, DGE
VI.	District Governor Nominee	Kevin Crouse, DGN
VII.	District Conference Report	John Pedley, Conference Chair
	a. Conference Resolution	
VIII.	District Committee Reports	
	a. Training	Kevin Crosby, Director
	b. Service Projects	Jack Amico, Director
	c. Youth Services	Greg Norton, Director
	d. Public Relations	Paul McAfee, Director
	e. The Rotary Foundation	Art Wing, PDG, Director
	f. Membership	Pravin Suchak, PDG, Chair
	g. Strategic Planning Committee	Pravin Suchak, PDG, Chair
IX.	New Business	
	a. Resolution Ratifying Actions of Governor and	District Council

Jack Amico, Service Director b. Council on Legislation Proposal s Dick Earne, PDG, COL Representative

- X. Announcements
- XI. Adjournment

Annual District 7090 Meeting

October 28, 2011

District Governor's Report

As of this date I have completed 50 of 73 club visits. I expect to complete all the club visits by December 15. The visits have been very enlightening. Sandy and I have been made to feel part of each club's family during each of our visits. I have also been able to fit several additional visits to some clubs for their events.

I have been impressed with how hard our clubs are working to meet local and international needs while also continuing their contributions to our Rotary Foundation and to the Polio Plus effort. My visits have reinforced the fact that some of our clubs are being challenged by some difficult economic conditions. This has proven challenging for some club fund raising efforts and also presented clubs with additional challenges in their plans for addressing local community needs.

In my visits I have also found some clubs are having success in diversifying their membership as to sex and age. This is encouraging.

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10/18/11 Accrual Basis

Rotary International District 7090 Balance Sheet As of June 30, 2011

	Jun 30, 11
ASSETS Current Assets	
Chequing/Savings 1010 · HSBC US 1015 · HSBC Short Term Investment 1020 · BoM Cdn 1040 · Petty cash 1090 · Restricted Grants Committee	42,356.66 86,261.19 82,684.00 1,500.00 24,958.00
Total Chequing/Savings	237,759.85
Accounts Receivable 1110 · Accounts Receivable 1115 · Accounts Receivable - Cdn	852.03 724.93
Total Accounts Receivable	1,576.96
Other Current Assets 1021 · Exchange on CDN bank balances 1450 · Prepaid Expenses 1451 · Prepaid District Conference	-2,247.78 774.00 1,000.00
Total Other Current Assets	-473.78
Total Current Assets	238,863.03
Fixed Assets 1700 · Equipment 1750 · Accum Amort - Equipment	2,457.44 -2,457.44
Total Fixed Assets	0.00
TOTAL ASSETS	238,863.03
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable	
2010 · Accounts Payable 2020 · Accounts Payable - Cdn	1,400.00 1,894.10
Total Accounts Payable	3,294.10
Other Current Liabilities 2030 · Accrued Expenses	25,600.20
Total Other Current Liabilities	25,600.20
Total Current Liabilities	28,894.30
Total Liabilities	28,894.30
Equity 3900 · Retained Earnings Net Income	195,395.95 14,572.78
Total Equity	209,968.73
TOTAL LIABILITIES & EQUITY	238,863.03

3.43 PM	Rotary International District 7090	nal District 7090		
10/18/11 Accrual Basis	Profit & Loss Budget vs. A July 2010 through June 2011	fit & Loss Budget vs. Actual July 2010 through June 2011		
	Jul '10 - Jun 11	Budget	Over Budget	% of Budget
Ordinary Income/Expense Income 4000 · Club assessment 4010 · General assessment 4020 · District Conference assessment 4030 · Insurance Assessment 4000 · Club assessment - Other	83,945.55 7,872.00 30,653.63 0.00	80,450.00 7,650.00 30,000.00 0.00	3,495.55 222.00 653.63 0.00	104.3% 102.9% 0.0%
Total 4000 · Club assessment	122,471.18	118,100.00	4,371.18	103.7%
4200 · District Conference 4202 · DC - Registrations 4204 · DC - Sponsorships 4200 · District Conference - Other	23,138.10 5,500.00 0.00			
Total 4200 · District Conference	28,638.10			
4300 · District Governor RI reimb 4400 · AG reimbursement	12,238.88 0.00	15,700.00 1,400.00	-3,461.12 -1,400.00	78.0% 0.0%
5000 · Earned revenues 5010 · Foundation dinner 5020 · Vouth Exchance	11,363.37	14,000.00	-2,636.63	81.2%
5025 · Orientation/Fellowship	20.00			
Total 5020 · Youth Exchange	20.00			
5030 · RYLA 5035 · Slapshot 5040 · PETS 5050 · District Assembly Income	31,890.44 20,175,48 33,010.21 120.00	30,000.00 17,600.00 32,850.00 5,000.00	1,890.44 2,575.48 160.21 -4,880.00	106.3% 114.6% 2.4%
Total 5000 · Earned revenues	96,579.50	99,450.00	-2,870.50	97.1%
5060 · District Simplified Grants 5200 · Interest income	0.00 845.83	24,800.00 500.00	-24,800.00 345.83	0.0% 169.2%
5400 · Other income 5401 · Other Income 5402 · Seminar Training Revenue 5403 · Public Relations Income 5404 · Rotary Now DVD Sales	30.00 0.00 207.55 181.00			
5400 · Other Income - Other	00.0	00.000,1	00.000,1 -	
Total 5400 · Other income	418.55	1,000.00	-581.45	41.9%
Total Income	261,192.04	260,950.00	242.04	100.1%

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3:43 PM	Rotary Internat	Rotary International District 7090		
10/18/11 Accrual Basis	Profit & Loss F July 2010 th	Profit & Loss Budget vs. Actual July 2010 through June 2011		
	Jul '10 - Jun 11	Budget	Over Budget	% of Budget
Expense 6000 · Administration				
6010 · District Governor - RI Reimburs	14,711.34	12,700.00	2,011.34	115.8%
6020 - Assistant Governors	100.00	1,400.00	-1,300.00	7.1%
6030 · District council 6060 · District Website Administration	2,386.50 3.033.67	2,400.00	-11.50 1.433.67	99.5% 189.6%
6061 · District Website Club Runner	1,548.00	6 6 7 7		
6070 · District newsletter	1,125.00	3,000.00	-1,875.00	37.5%
	13 710 00	16 200 00	-2 460 00	708 V 80
6082 · Phone Charges	600.00	650.00	-50.00	92.3%
6083 · Postage	166.90	100.00	66.90	166.9%
6084 · Office Supplies	278.71	500.00	-221.29	55.7%
6085 · Bank Charges 6086 · Supplies. Treasurer	2,392.26 0.00	/ 50.00 250.00	1,642.26 -250.00	319.0% 0.0%
Total 6080 · District office	17,177.87	18,450.00	-1,272.13	93.1%
6090 · Awards & Recognition	3,748.13	2,000.00	1,748.13	187.4%
Total 6000 - Administration	43,832.51	41,550.00	2,282.51	105.5%
	70 76			
69800 · Uncategorized Expenses 7000 · Directors and Committees	67.07			
7010 · Group study exchange	364.60	2,500.00	-2,135.40	14.6%
7015 · District Simplified Grants	0.00	24,800.00	-24,800.00	%0.0
7020 · Interact, Rotaract	319.81	600.00	-280.19	53.3%
7030 - Long-range planning 7040 - Membershin	4/1./0	600.00 1.200.00	-126.3U 19.55	78.6% 101.6%
7050 - Rotary foundation)))) 		- -)
7055 - Paul Harris Society	0.00	200.00	-200.00	0.0%
7050 · Donauons 7050 · Rotary foundation - Other	304.49	1,200.00	-895.51	25.4%
Total 7050 · Rotary foundation	7,304.49	1,400.00	5,904.49	521.7%
7060 · Grants Committee	0.0	200.00	-200.00	0.0%
7065 · Rotary Scholars	513.19	300.00	213.19	171.1%
7070 - Vocauonal service 7080 - World community service	u.uu 639.62	800.00	-200.00	0.0% 80.0%
7090 · Youth exchange 7096 · Other YE expenses	0.00	1,000.00	-1.000.00	0.0
Total 7090 · Youth exchange	0.00	1,000.00	-1,000.00	0.0%
	21 705 75		71 201 1	105 707
7100 · KTLA 7105 · Slapshot	20,527.39 20,527.39	30,000.00	1,705.73 2,927.39	103.7%
7120 · Early Act 7130 · Public Relations	0.00 10,464.40	200.00 4,000.00	-200.00 6,464.40	0.0% 261.6%
7140 · Communications	3,185.00	4,500.00	-1,315.00	70.8%

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3:43 PM 10/18/11 Accrual Basis

Rotary International District 7090 Profit & Loss Budget vs. Actual July 2010 through June 2011

	Jul '10 - Jun 11	Budget	Over Budget	% of Budget
7200 · Other committees 7205 · Other Committees - Misc 7215 · District Gov - Change Over Even	25.41 674.30	675.00 500.00	-649.59 174.30	3.8% 134.9%
Total 7200 · Other committees	699.71	1,175.00	-475.29	. 59.5%
Total 7000 · Directors and Committees	77,415.21	91,075.00	-13,659.79	85.0%
7500 · Standing Committees 7520 · District insurance 7530 · Finance and audit	29,648.13 4,245.28	30,000.00 4,500.00	-351.87 -254.72	98.8% 94.3%
Total 7500 · Standing Committees	33,893.41	34,500.00	-606.59	98.2%
8000 · Training 8010 · District conference 8012 · DC - Expenses 8016 · DC - Bank Chges & CC Discounts	34,707.41 317.04	7,650.00	27,057.41	453.7%
Total 8010 · District conference	35,024.45	7,650.00	27,374.45	457.8%
8020 · PETS expenses 8030 · District Assembly Expenses 8036 · Visioning	30,375,99 -1,804,82 -100,00	40,150.00 5,000.00 600.00	-9,774.01 -6,804.82 -500.00	75.7% -36.1% 16.7%
8040 · District training 8050 · Assist Gov Training	3,379.88 0.00	6,500.00 600.00	-3,120.12 -600.00	52.0% 0.0%
8070 - Dist Gov Nominee Training 8080 - Dist Gov Elect Training 8090 - District Gov Training	3,019,40 5,713.05 5,313.55	2,500.00 7,500.00 7,500.00	519.40 -1,786.95 -2.186.45	120.8% 76.2% 70.8%
Total 8000 - Training	81,121.50	78,000.00	3,121.50	104.0%
8500 · Foundation Dinner Costs	8,943.70 15.01	14,000.00	-5,056.30	63.9%
8904 · Kotary Now UVU COSts 8600 · Meeting Expenses 9915 · Unbudgeted Expenses	246.67 0.00	1,725.00	146.67 -1,725.00	246.7% 0.0%
Total Expense	245,539.66	260,950.00	-15,410.34	94.1%
Net Ordinary Income	15,652.38	0.00	15,652.38	100.0%
Other Income/Expense Other Expense 5405 · Exchange Gain/Loss	1,079.60			
Total Other Expense	1,079.60			
Net Other Income	-1,079.60	0.00	-1,079.60	100.0%
Net income	14,572.78	0.00	14,572.78	100.0%

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3:43 PM 10/18/11 Accrual Basis

Rotary International District 7090 Profit & Loss July 2010 through June 2011

	Jul '10 - Jun 11
Ordinary Income/Expense Income	
4000 · Club assessment 4010 · General assessment 4020 · District Conference assessment 4030 · Insurance Assessment	83,945.55 7,872.00 30,653.63
Total 4000 · Club assessment	122,471.18
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Total 4200 · District Conference	28,638.10
4300 · District Governor RI reimb 5000 · Earned revenues 5010 · Foundation dinner 5020 · Youth Exchange	12,238.88 11,363.37
5025 · Orientation/Fellowship	20.00
Total 5020 · Youth Exchange	20.00
5030 · RYLA 5035 · Slapshot 5040 · PETS 5050 · District Assembly Income	31,890.44 20,175.48 33,010.21 120.00
Total 5000 · Earned revenues	96,579.50
5200 · Interest income 5400 · Other income 5401 · Other Income 5402 · Seminar Training Revenue 5403 · Public Relations Income 5404 · Rotary Now DVD Sales	845.83 30.00 0.00 207.55 181.00
Total 5400 · Other income	418.55
Total Income	261,192.04
Expense 6000 · Administration 6010 · District Governor - RI Reimburs 6020 · Assistant Governors 6030 · District council 6060 · District Website Administration 6061 · District Website Club Runner 6070 · District newsletter 6080 · District office 6081 · Office Support 6082 · Phone Charges 6083 · Postage 6084 · Office Supplies 6085 · Bank Charges	14,711.34 100.00 2,388.50 3,033.67 1,548.00 1,125.00 13,740.00 600.00 166.90 278.71 2,392.26
Total 6080 · District office	17,177.87
6090 · Awards & Recognition	3,748.13
Total 6000 · Administration 69800 · Uncategorized Expenses 7000 · Directors and Committees 7010 · Group study exchange 7020 · Interact, Rotaract 7030 · Long-range planning	43,832.51 70.75 364.60 319.81 471.70
7040 · Membership	1,219.55

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10/18/11 Accrual Basis

Rotary International District 7090 Profit & Loss July 2010 through June 2011

	Jul '10 - Jun 11
7050 · Rotary foundation 7058 · Donations 7050 · Rotary foundation - Other	7,000.00 304.49
Total 7050 · Rotary foundation	7,304.49
7065 · Rotary Scholars 7080 · World community service 7100 · RYLA 7105 · Slapshot 7130 · Public Relations 7140 · Communications 7200 · Other committees 7205 · Other Committees - Misc 7215 · District Gov - Change Over Even	513.19 639.62 31,705.75 20,527.39 10,464.40 3,185.00 25.41 674.30
Total 7200 · Other committees	699.71
Total 7000 · Directors and Committees	77,415.21
7500 · Standing Committees 7520 · District insurance 7530 · Finance and audit	29,648.13 4,245.28
Total 7500 · Standing Committees	33,893.41
8000 · Training 8010 · District conference 8012 · DC - Expenses 8016 · DC - Bank Chges & CC Discounts	34,707.41 317.04
Total 8010 · District conference	35,024.45
8020 · PETS expenses 8030 · District Assembly Expenses 8036 · Visioning 8040 · District training 8070 · Dist Gov Nominee Training 8080 · Dist Gov Elect Training 8090 · District Gov Training	30,375.99 -1,804.82 100.00 3,379.88 3,019.40 5,713.05 5,313.55
Total 8000 · Training	81,121.50
8500 · Foundation Dinner Costs 8504 · Rotary Now DVD Costs 8600 · Meeting Expenses	8,943.70 15.91 246.67
Total Expense	245,539.66
Net Ordinary Income	15,652.38
Other Income/Expense Other Expense 5405 · Exchange Gain/Loss	1,079.60
Total Other Expense	1,079.60
Net Other Income	-1,079.60
Net Income	14,572.78





DISTRICT GOVERNOR ELECT

Report to District Council

October 29th, 2011

RICK STERNE - DG 2012-13

This year as your District Governor Elect, has so far, been very busy, but rewarding. Jeanette and I attended our tenth Rotary International Convention last May in New Orleans. It didn't disappoint. Bill Gates challenged everyone to lobby their respective Governments to continue to fund the fight against Polio. His recognition of Canada's and the USA's support was inspirational.

During the summer we attended several fundraising and social events. One of the highlights was a boat cruise in Toronto harbour, organized by the Toronto Rotary Club in support of their convention bid. Obviously we did a good job lobbying the selection committee members, as they won the 2018 RI Convention. Maybe their outstanding bid package also had something to do with their success.

Jeanette and I attended the Governor Elect Training Session (GETS) and the Zone 24/32 Institute in Boston at the end of August. We made many new friends as we got to know our fellow DGEs from across the Zone. We heard many speakers on a variety of topics. As a result of meeting them at GETS we have confirmed two great keynote speakers for our District Multi Pets 2 next March, Jeff Cadorette and Ann Lee Hussey.

DGN Kevin Crouse and I attended the Zone 24 Multi-District Training Session in Toronto, and took our three Rotary exchange students from the Netherlands, Denmark, and Taiwan, to the Eastern Cities Dinner in Rochester to hear RI President Kalyan Banerjee speak. I had the opportunity to address the Hamilton Rotary Club on behalf of DG John Heise, and was the keynote speaker at a New Member Orientation Night for Area 3 in Dundas with 70 in attendance. I've attended two RI Foundation and Future Vision Seminars and a District World Community Service committee meeting. I was most inspired by the exciting international projects that our District is involved with. I've also participated in two District Multi-Pets committee planning meetings.

I have completed my draft club visitation plan for the fall of 2012, which begins after Labour Day.

Jeanette and I are booked to participate in the International Assembly in San Diego, January 15-21, 2012, and the RI Convention in Bangkok, Thailand, May 3-9, 2012.

My son Eric and I will be attending the Rotary UN Day in New York on Saturday, November 5, 2011.

We are most excited about the Rotary journey ahead and look forward to working with each of you.

Service to humanity is indeed the best work of life.

Yours in Rotary

RICK STERNE

DGE 7090



DISTRICT GOVERNOR Nominee REPORT – October 28, 2011

Kevin Crouse - DG 2013-14

Since our last District Council Meeting, I have participated in the following events:

On September 24, I attended the Zone Success Seminar in Brampton

On September 26, I participated in the Foundation Go-to-meeting.

On September 29 – I attended the Brantford Sunrise Paul Harris dinner

On October 4 - I attended The Eastern Cities Fellowship dinner in Rochester

On October 18⁻ I attended the Foundation Seminar in St. Catharines

On October 23 – I made a tentative reservation for 200 rooms at the Marriott Gateway on the Falls Hotel in Niagara Falls, Canada (formerly Sheraton Fallsview) for the October 2013 District conference.



www.rotary7090.org

John Heise District Governor jheise @rochester.rr.com

Rick Sterne District Governor Elect ricksterne@rogers.com

Kevin Crouse District Governor Nominee kevin.crouse@rogers.com

Karen Oakes Immediate Past District Governor Oakes.KL@sympatico.ca

Penelope Hutton Executive Secretary phutton@netsync.net 800 Lakeview Avenue Jamestown, NY 14701

Don DeMeo Treasurer ddemeo@forest-lawn.com

Kevin Crosby, Ph.D. District Trainer kevin@fullcirclestudios.com



District Training Report for 2011 Annual Meeting Submitted by Kevin Crosby, Director of Training

2010-2011 Rotary Year

In July, 2010, the Director of Training appointed a District-wide Training Advisory Committee comprised of PDGs, AGs, and current and past club presidents. This committee met several times (using GoToMeeting) to offer suggestions for training activities.

In November, the Director of Training conducted an online training survey. 325 Rotarians responded. The survey assessed preferences for training topics and methods of delivery. The two attached graphs summarize the results of this survey, which will inform decisions on what training should be delivered and how it should be delivered.

For the first time in memory, we held a District Team Training Seminar, with good participation from AGs, Directors and Chairs. Evaluations were very positive.

We conducted four regional PETS 1 sessions that were well-received. Our multi-district PETS 2 session was very successful, receiving high marks from participants and faculty alike.

We conducted three well-attended offerings of Rotary Leadership Institute and graduated our first group of Rotarians who completed all three levels.

District Assembly was also very successful. We offered 30 sessions with several tracks (agenda attached). The program was well-attended and received very positive evaluations.

2011 – 2012 Rotary Year

In July, the Director of Training appointed Chairs for ten areas of focus, including several new initiatives: AG Development, New Member Orientation, Club-based Training and E-learning, and Training Registration and Promotion. A document providing the job description for each of these roles is attached. This year should see a significant enhancement of the training opportunities available to Rotarians throughout the District. In addition to maintaining the high level of quality for traditional programs like PETS, RLI and District Assembly, we will be developing several new programs for the development of AGs and orientation of new Rotarians, and programs to enhance the knowledge and skills of club members.



Job Descriptions for District Training Team

Introduction

www.rotary7090.org

John Heise District Governor jheise@rochester.rr.com

Rick Sterne District Governor Elect ricksterne@rogers.com

Kevin Crouse District Governor Nominee kevin.crouse@rogers.com

Karen Oakes Immediate Past District Governor Oakes.KL@sympatico.ca

Penelope Hutton Executive Secretary phutton@netsync.net 800 Lakeview Avenue Jamestown, NY 14701

Don DeMeo Treasurer ddemeo@forest-lawn.com

Kevin Crosby, Ph.D. District Trainer

kevin@fullcirclestudios.com



District 7090 shall appoint Chairs (or Co-chairs) for the following areas of responsibility that are part of the District Training function. Together, these Chairs will comprise the District Training Team, under the leadership of the Director of Training.

- PETS 1
- PETS 2 (multi-district)
- District Assembly
- RLI (Rotary Leadership Institute)
- Club Vision Facilitation
- District Team Training Seminar
- Club-based and E-learning
- Training Registration & Promotion
- New Member Orientation
- AG Development

Chair of PETS 1

- Confer with the DGE, PE Trainer(s), Chair of PETS 2, and the Director of Training to plan the agenda, dates and locations for PETS 1 sessions
- Schedule the venues for all PETS 1 sessions
- In collaboration with the Chair of Training Registration and Promotion, prepare the online registration website pages and communication plan, subject to approval of the DGE, PE Trainer(s) and Director of Training
- In collaboration with the DGE, PE Trainer(s), Director of Training and the facilitators, coordinate the development of the presentations and preparation of all handouts
- In collaboration with the Chair of Training Registration and Promotion and Chair of PETS 2, develop and implement a strategy for ensuring that PEs register for PETS 1
- In collaboration with the DGE, PE Trainer(s), Director of Training and the facilitators, prepare an evaluation form for PETS 1 and prepare a summary of the results for the DGE, PE Trainer(s), Director of Training and facilitators.

Chair of PETS 2

• Confer with the DGEs, PE Trainers, and Directors of Training of all three districts involed in PETS 2 to plan the agenda, dates and locations for PETS 2

Duties



- In collaboration with the Chair of Training Registration and Promotion, prepare the online registration website pages and communication plan, subject to approval of the DGE, PE Trainer(s) and Director of Training
- In collaboration with the DGEs, PE Trainers, Directors of Training and the facilitators from all three districts, assist with the development of the presentations and preparation of all handouts as needed
- In collaboration with the Chair of Training Registration and Promotion and Chair of PETS 1, develop and implement a strategy for ensuring that PEs register for PETS 2
- In collaboration with the DGEs, PE Trainers, Directors of Training and the facilitators from all three districts, assist with the preparation of an evaluation form for PETS 2 and preparation of a summary of the results

Chair of District Assembly

- Confer with the DGE, PE Trainer(s), and the Director of Training to plan the agenda, session leaders, date and location for District Assembly
- Schedule the venue and catering for District Assembly
- In collaboration with the Chair of Training Registration and Promotion, prepare the online registration website page and communication plan, subject to approval of the DGE, PE Trainer(s) and Director of Training
- In collaboration with the DGE, PE Trainer(s), Director of Training and the session leaders, coordinate the development of the presentations and preparation of all handouts
- In collaboration with the Chair of Training Registration and Promotion and Chair of PETS 2, develop and implement a strategy for ensuring that Rotarians register for District Assembly
- In collaboration with the DGE, PE Trainer(s), Director of Training and the facilitators, prepare an evaluation form for District Assembly and prepare a summary of the results for the DGE, PE Trainer(s), Director of Training and session leaders.

Chair of RLI (Rotary Leadership Institute)

- Confer with the District Director of Training and District RLI Coordinators from other Districts in the Shining Waters Divsion to plan the schedule and venues for RLI sessions for the Rotary year
- Schedule the venues for all RLI sessions
- In collaboration with the Chair of Training Registration and Promotion, prepare the online registration website pages and communication plan for promoting RLI events
- In collaboration with the Director of Training and other RLI facilitators, coordinate the recruitment, selection and preparation of qualified RLI facilitators



- In collaboration with the Chair of Training Registration and Promotion develop and implement a strategy for effectively managing the registration and payment process for RLI sessions
- In collaboration with the Chair of Training Registration and Promotion prepare the participant materials for each session and certificates of completions for participants who complete all three levels
- In collaboration with the Chair of Training Registration and Promotion develop a system to maintain records of participants enrolled in RLI programs
- In collaboration with the Director of Training, develop and use an evaluation tool and prepare a summary of the results for each session.

Co-chairs of Club Vision Facilitation (one in US and one in Canada)

- Communicate with interested clubs discussing the parameters of expectation for facilitation; exchange email and phone dialogue with the club Rotarian defined as that club's *Club Coordinator* to conclude interest
- In collaboration with the Club Coordinator and the facilitation team, identify the date for the event.
- Email information and forms to the Club Coordinator to collect data and prepare club leadership for the facilitation event and ensure that forms are completed and returned in a timely manner
- Schedule members of the facilitation team for each event, assign roles and responsiblities for bringing equipment and supplies, and distribute the club profile and results of the RVQ to the facilitation team
- Follow through on event preparations with the Club Coordinator confirming the number in attendance, the location and direction to site as well as the readiness of the facility and food.
- Facilitate a post-session evaluation with members of the facilitation team.
- Follow-up with the Club Coordinator (or delegate this task) approximately four weeks after a session to assure that the club is following through on assigned tasks.

Co-chair of Club-based and E-learning

- In collaboration with the Director of Training, conduct periodic assessments of training needs not addressed by PETS, District Assembly, RLI and Club Vision Facilitation
- In collaboration with the Director of Training, plan and coordinate the offering of training programs and brief seminars, delivered through the most appropriate modality (e.g., online and club-based training sessions)
- In collaboration with the Director of Training, develop a list of qualified seminar leaders in the District



- In collaboration with the Director of Training, develop guidelines for the role of "ClubTrainer" and develop a plan for promoting this role to clubs
- Develop a network of Club Trainers for soliciting information about needs and communicating information about available programs and resources
- In collaboration with the Director of Training, provide assistance to other Directors to develop and deliver training programs (e.g., for area membership representatives, area Foundation representatives, New Generations club leaders, etc.)
- In collaboration with the Director of Training, survey available online training resources available through RI, TRF and the District. Develop a process for clubs to become aware of these resources and to access them for the training of the club as a group or individuals.
- Promote the use of online meeting and webinar tools and other online resources throughout the District in order to promote collaboration and easy access to training programs and reduce the time and travel expense normally associated with these activities.
- Serve as a resource to the District and individual clubs that want to take advantage of online resources and information technology.

Chair of Training Registration and Promotion

- Form a support team to assist with administrative functions
- In collaboration with the Director of Training, develop a system for managing the registration process for training events and maintenance of a permanent database of program participants
- Develop tools for promoting training events, working in collaboration with the chairs of those events
- Contact potential participants who have failed to register for training events by their respective deadlines
- Disseminate pre-work and other communications participants prior to training events
- Arrange for the staffing of the registration table at training events
- Provide follow-up communication with participants after training events as needed
- Provide summary reports on participants in training events as needed
- Other duties as requested by the District Training Team

Chair of New Member Orientation

- In collaboration with the Director of Training, research best practices for the orientation of new members of Rotary and develop a database of best practices that clubs can access
- In collaboration with the Director of Training, develop a two-tier model for orienting new members. Tier one would include orientation to the new member's club and culture. Normally, this



would be done by the member's club. Tier two would focus on orienting the new member to the District, RI and The Rotary Foundation. This component could be conducted by the club or on a regional basis for new members of several clubs. This model would be recommended and promoted to clubs, but not mandated.

• In collaboration with the Director of Training, develop resources for clubs to use in orienting new members and make them easy for clubs to access and use.

Chair of AG Development

- In collaboration with the Director of Training, develop a comprehensive strategy for the initial training of newly-appointed Assistant Governors and the ongoing development of all AGs; this should be based on a survey of AGs to assess training needs and interests and research of "best practices" for AG development from other Districts
- Develop or acquire AG development programs to supplement existing programs (District Team Training Seminar, District Assembly)
- Develop and implement a plan for evaluating the effectiveness of AG development

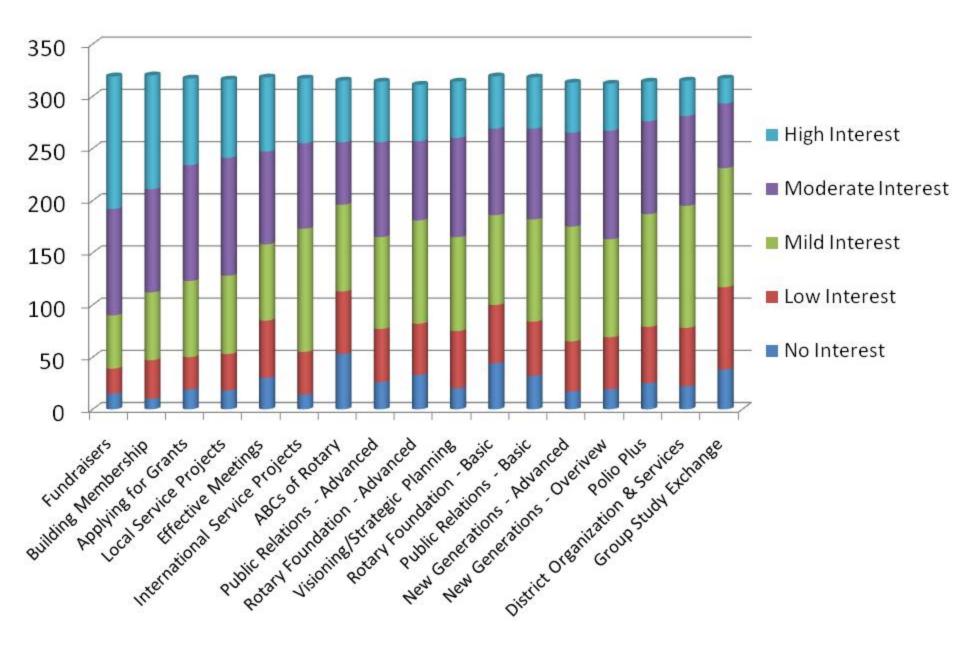
1:00Rotary International District 7090

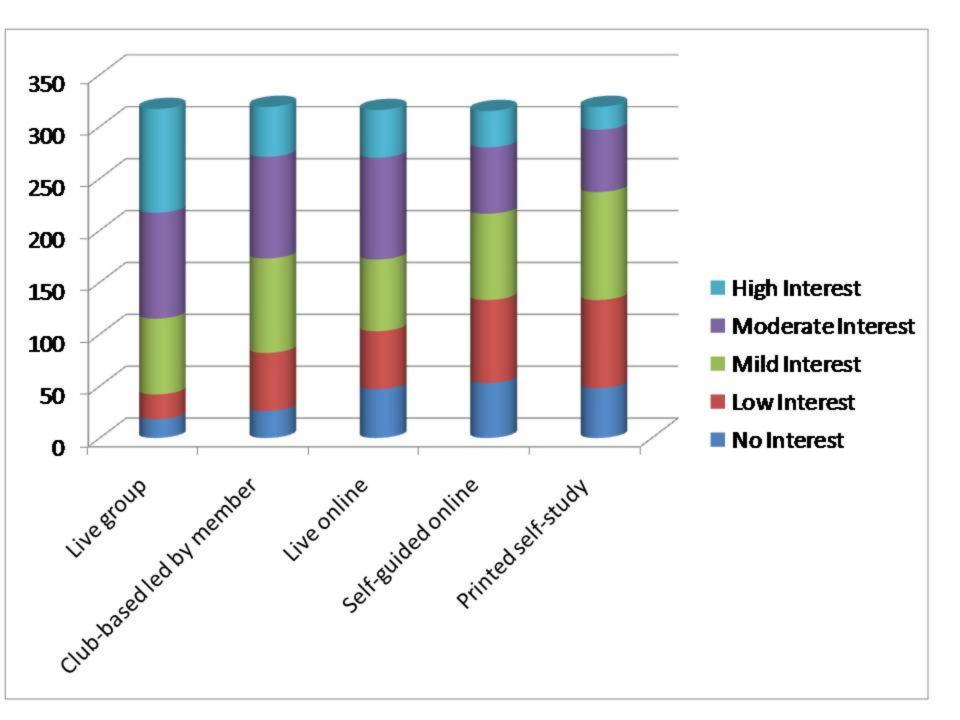
District Assembly - Saturday, May 14, 2011 Niagara Falls (NY) High School - 4455 Porter Road, Niagara Falls, NY 14305

Final Agenda



	8:00 - 8:30	0: Registrat	ion & Contir	nnental Break	fast 8:	30 – 8:40: We	elcome & Anr	nouncements	
	А	В	С	D	E	F	G	Н	Ι
<mark>Room→</mark>	Amphitheater	<mark>133</mark>	<mark>132</mark>	<mark>134</mark>	<mark>135</mark>	<mark>145</mark>	<mark>143</mark>	<mark>142</mark>	<mark>144</mark>
	A1 & A2	B1 & B2	C1& C2	D1	E1	F1	G1	H1	I1
	PEs	AGs	Club	Foundation	Service	New	PE	Treasurers &	General
	Budget Vote	AG	Secretaries	Our Rotary	Community	Generations	Nominees	Board Members	Dealing with
Session 1	Dudget Vole	Training	Secretary	Foundation	Service	Youth	Intro to Your	Wielinder S	Differences in
8:50- 9:40	District	g	Training	Programs	Projects	Exchange	Year as PE	Managing	Generations
AM	Directors		U	U	,	U		Club Finances	
	District & RI			D2	E2	F2	G2	H2	I2
a	websites			Foundation	Service	New Generations	General	General	General
Session 2	Vibrant Club			Role of Club	Vocational	Generations	Being an	Rotary I01 for	Dealing with
9:45 -	Plan			Foundation	Service	RYLA &	Effective	New	Differences in
10:35				Chairs		Slapshot	Board	Rotarians	Generations
						-	Member		(repeat of I1)
10:35 -	BREAK	BREAK	BREAK	BREAK	BREAK	BREAK	BREAK	BREAK	BREAK
11:00	A3	B3	C3 & C4	D3	E3 & E4	F3 & F4	G3 & G4	H3 & H4	I3 & I4
	PEs	AGs	PR	Foundation	Service	New	Membership	General	General
						Generations	_		
Session 3	Delegation &	Helping	Club	How to	World		Recruitment	Vibrant Club	Successful
	Priority	Clubs	Public	Apply for	Community	Starting	& Retention	Plan	Club
11:00 -	Management	Solve Challenges	Relations &	Our Foundation	Service	EarlyAct, Interact, and		Club	Fundraisers
11:50		Chanenges	Social	Grants		Rotaract		Visioning	
	A/B 4		Media	D4		clubs		, isloning	
	PEs and A			Foundation				Strategic	
Session 4								Planning for	
11:55 –	Solving Club C	Thallenges		What's the				Clubs	
12:45	B4			Future for					
				Rotary and TRF?					
				1:00 - 2:00 - 2	Lunch and Wr	ap-up			





DIRECTOR'S REPORT – DISTRICT 7090 SERVICE PROJECTS

For the October 28, 2011 Annual Business Meeting

COMMUNITY SERVICE COMMITTEE:

After a successful first time District Challenge Blood Drive (patterned on the Governors' Challenge drive in a multi-district area in Texas, USA) to end FY 2010-2011, we have committed to continue and, hopefully, expand the drive in the January, 2012 to July 2012 period.

We are also exploring some kind of affiliation between a large group of dentists in the WNY area who do international service on an independent and casual basis with our ongoing WCS projects. This has been initiated by our District Community Service Chair, John Crawford.

VOCATIONAL SERVICE COMMITTEE:

Our co-chairs have been active last year and this in reaching out to individual clubs to present the concept of Vocational Service and to encourage expansion of their activities in this Avenue of Service.

The committee has also embraced the Rotary At Work program (currently active in District 7070) and has been encouraging individual clubs to adopt such a program (provides job opportunities for physically and mentally challenged individuals).

WORLD COMMUNITY SERVICE COMMITTEE:

International projects within our District are overseen by a committee whose membership spans the geographic range of District 7090 with members from as far west as Delphi ON, as far east as Holley, NY and as far south as Westfield-Mayville, NY. All members are actively involved in international projects and well versed in the workings of managing as well as funding such projects. We have thirteen on-going projects currently in our WCS catalog (approved for club-to-club fund raising) with three projects pending submission for approval by the District Council at its next meeting in November.

We also have a pending project to partner with Siemens AG for distribution of refurbished computers from their inventory on a pilot basis in District 7090. They and we are hopeful of expanding this on an international basis in the next few years.

Pene Hutton

From: Sent: To: Subject: Greg Norton [norton620@me.com] Thursday, October 27, 2011 9:36 PM Penelope Hutton YE report

Pene-

Here is the YE report

All inbound students have arrived safely and are doing well, no issues of concern have been reported thus far. Most outbounds report to be very happy, 4-8 weeks after arriving at their destination. A few indicated minor issues relating to host families and in one case we have intervened to have the student moved to a different family. No major problems that we are aware of.

Students are at the conference this weekend and will perform on Sunday morning.

With the YE committee we will have a display in the HoF on Saturday to raise awareness of the program in in our district.

We have placed 3 of the 5 January arrivals and the 4th is 50% certain. We have declined 1 arrival, as we simply can't find a host club.

Our committee will have a serious discussion about January arrivals, as they prove difficult to place for a variety of reasons.

We are encouraging clubs to recruit outbounds at the moment.

Greg

Rotary District 7090 PR & Communications Strategic Priorities <u>PR & Communications Report</u> <u>October 2011</u>

<u>Strategic Priority #3:</u> To improve the 2-way communication between the district and you – both in terms of messages and use of technology (Chris Yates)

- To have 50% of district leadership using social network and other 2-way communication (district web; linked in); To have 25% of club leadership doing the same (may include some orientation and training)
 - PR/Communications Chair launched District 7090 **LinkedIn** site in June with 76 members to date; Club Vision Facilitation Team looking at establishing discussion group;
 - **Facebook** Group established 2010, with 112 members to date. slight useage increase for Club event announcements;
 - User statistics for District website being investigated;
 - Promotion of *ClubRunner*[™] webinars for new *ClubRunner* Rotary Clubs being launched.
- To have 70% of club leadership and 95% of district leadership increasing their usage of RI and district materials that are available
- To increase the use of web-based training and communication tools at least one meeting or seminar takes place using these mediums by district directors & chairs for their committee membership; 3 webinar opportunities for district Rotarians developed by 3 district directors (3 of the 5 avenues of service)
 - Circulating request form to District Directors and Program Chairs for assistance in set up/administration of webinar/go-to-meeting tools;
 - Meet with Training Director to investigate development of individual training modules for club officers/district leaders.

Other Priorities (Chrissy Casilio, Roseanne Morissette, Paul McAfee)

- To submit an RI PR Grant Application (Paul McAfee)
 - o Done.
 - RI granted the full \$15,000, which the District will match with \$5,000. Implementation is beginning as of this report
 - Implementation will include purchase of Internet Pay-Per-Click (PPC) marketing in Google, on Facebook, and on LinkedIn.
 - We will provide numerous GoToMeeting sessions to help the clubs understand what we are doing, to teach them about Internet marketing, and to help them if they want to piggy-back on our campaigns.
- RI PR Grant Application implementation team, supporting Paul McAfee
 - Assistance in Canada (Roseanne Morissette).
 - Assistance in USA (Chrissy Casilio).

Rotary District 7090

Our Rotary Foundation Committee Report To District 7090 Annual Meeting Friday October 28, 2011

Our Rotary Foundation

Our Rotary Foundation has had continuing support of the vast majority of our clubs for many years.

See attached-

1-2004-2011 District 7090 Annual Fund Contribution History 2-2020-11 Final Club Foundation Annual Fund/Polio Goals and donations

This past year we were supported by all but 5 of our 73 clubs. Annual Fund Co-chairs PDG Bob Bruce and PDG Pravin Suchak worked very closely with our clubs during this past year.

Most clubs continue to target and donate a minimum of \$100 per member with funds raised by local fundraising projects. This past year the average per member contribution reached \$134.

The major change over the last few years has been a District wide promotion of the EREY, Sustaining Member program by recent Past District Governors and the Foundation committee.

	2010	2011
Every Rotarian Every Year Clubs	5	14
Sustaining Member Clubs	6	5
Polio Donor Clubs (over \$2,000)	19	26

In addition a Paul Harris Society program that was begun several years ago has a total of 40 active members who donate a minimum of \$1,000 per year to Our Rotary Foundation. **Polio**

Under the leadership of our Polio co-chairs PDG Wally Ochterski and Valerie Bailey-Phillips our Clubs and members have continued to support the Eradication of Polio campaign since it's inception in 1985 when PDG Gerry Wool (St. Catharines RC) chaired the first Canadian Polio campaign and raised \$3,000,000.

Our District Clubs, individuals and the Foundation committee and Clubs donated over \$212,000 last year and over \$585,000 since December 2007 for the latest campaign -see attachment #2

Since October 1999 our District and Clubs have donated over \$2 million to help in the eradication of Polio. Many of our club members have participated in NID programs in various locations in Africa and Asia.

Grants Program.

Our District has a very active and effective Grants Committee. During the last three years under the leadership of Roy Sheldrick our District was very active in all aspects of the grants program and maintained a very close relationship with the District World Community Service committee.

By the end of the last Rotary year, all but 14 of our clubs had participated in the District Simplified Grant program with local and International project being almost evenly split. See Attachment #3 -2003-11 District Simplified Grants.

In preparation for Future Vision, we have moved to a Grants chair, Bob Munroe who is looking after District Simplified Grants (soon to be District Grants) and a Matching Grants (soon to be Global Grants) chair Roy Sheldrick.

This year under the leadership of Bob Munroe, we gave the 14 clubs a chance to be first in line for a DSG for the months of July and August and nearly half of the clubs have been successful in receiving a DSG for this year. We hope that we can achieve 100% participation prior to July 1 2013.

Our District Clubs and members have a very active history in the Matching Grant program and under the leadership of Roy Sheldrick we currently have 9 open International Matching grant programs with a number of other grant applications in process.

Open grants as of October 24, 2011

GRANT NUMBER ROTARY CLUB PROJECT HOST COUNTRY AMOUNT 69431 Rotary Club of Brantford Literacy Pakistan \$46,000.00 71550 Rotary Club of Ancaster Wells and Latrines Haiti \$43,033.00 72176 Rotary Club of Niagara Falls Medical Ship Bolivia \$30,000.00 72435 Rotary Club of Waterdown Rain Water Collection System Philippines \$11,120.00 72460 Rotary Club of Waterdown Books, Medicines and Food Philippines \$10,155.00 73216 Rotary Club of Ancaster 100 Latrines Haiti \$65,210.00 75054 Rotary Club of Ancaster 10 Wells, 262 Latrines Haiti \$156,515.00 75347 Rotary Club of Grand Island Medical Equipment Haiti \$35,834.00 No number yet Rotary Club of Welland Water System Philippines \$25,650.00

Rotary Scholar

Our District has an active Scholar program and annually selects a worthy recipient. In addition, we normally host a scholar in our District –this year the Buffalo RC is hosting a student from Japan.

Group Study Exchange

Our District has been involved with 40+ GSE programs. Last year South Korea, currently Brazil and next year the Philippines. Our clubs have really benefited from hosting our incoming GSE teams over the years.

District Profile -see #4 attached.

The summary indicated the history of our Annual fund contribution and recognition history. There are a significant number of Sustaining members -954 indicated in the summary.

2011-12

In preparation for the implementation of the Future Vision program, our District Foundation committee has established a Future Vision Planning and Transition team and appointed 6 Area of Focus Advisors/Specialists.

Our District has appointed IPDG Karen Oakes to the position of Foundation Director elect and the Foundation committee has appointed her as Chair of our Future Vision Planning and Transition team. In addition we are fortunate to have PDG Bob Bruce on our team as Annual Fund Chair and on the Transition team. Bob also holds the position of Assistant Regional Rotary Foundation Coordinator for Zone 24 East.

The Foundation committee has reduced the 17 Area Foundation Representatives to 8 Regional Foundation Representatives.

The Committee has moved the Grants Committee to as structure that will match the requirements for Future Vision in 2013.

During the past few weeks the Foundation committee has offered 4 Regional training sessions. The program –see 5-attached –combined a review of the current Foundation programs and a beginning look at Future Vision.

Our Scholars committee under the leadership of John Teibert has begun discussions regarding the new Future Vision opportunities for 2013. In the spring of 2012, the committee will select scholars for 2013 under the changed criteria. The committee will be making some suggestions to District Council in November 2011 regarding possible directions for the committee.

Once the GSE committee has completed the arrangements for the return team's visit to Brazil, the committee will begin addressing the opportunities available under the new terms of reference for 2013.

We are in the process of planning further trainings dealing with Future Vision-including PETS 1 and 2, District Assembly and District Council.

Respectfully submitted by

PDG Art Wing Director District Rotary Foundation Committee

District 7090 Annual Programs Fund Contribution History 2004-2011

Akron-Newstead Albion Amherst East Amherst Korth Amherst South Ancaster A.M. Batavia Brantford Brantford Sunrise Buffalo Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dunkirk Dunnville East Aurora Eallicottville Falconer Flamborough AM Fort Erie Fredonia	7600 3150 2985 1480 2070 10760 9582 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 26175 2714 1456 4416 11932 2714 1456 4400 1000 700 700 700 700 700 700 700 700	3050 2774 2425 8422 6263 6000 13034 9066 4850 1900 1400 275 2741 275 2741 5136 12605 2990 5136 12605 2990 500 2025 1686 2455 300	2,000 3,000 1,250 2,204 1,500 7,979 6,500 11,077 6,362 18,050 1,700 2,230 6,100 2,230 5,194 9,124 2,650 2,250 3,250 5,000 1,700 1,376	4,000 3,100 2057 1,881 9,878 4,810 11,303 7,800 19,550 200 1,025 	3,100 2,050 2,990 1,493 1,755 6,358 11,417 6,020 10,690 12,600 12,600 12,600 1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000 1,000	4,800 4,200 3,700 3,508 99 100 10,300 1,900 16,255 1,000 4,380 2,588 1,265 4,351 4,637 2,625 2,304 100 2,250 600	5,200 4,000 3,100 2,586 1,400 2,590 6,047 5,233 21,877 250 1,544
Amherst East Amherst North Ancaster Ancaster Ancaster Ancaster Ancaster Batavia Brantford Brantford Buffalo Buffalo Sunrise Caledonia Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkik Dunkik Dunkik East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fort Frie Fredonia	2985 1480 2070 10760 9582 12029 9545 26175 2932 1531 250 6600 5912 2714 11932 2714 1456 4000 1000 700 700 2133 2436 917 5550	2774 2425 8422 6263 6000 13034 9066 4850 1900 1400 1400 275 2741 2751 5136 12605 2990 1000 500 2025 1686 2455	1,250 2,204 1,500 7,979 6,500 11,077 6,362 18,050 1,700 6,100 2,230 6,100 2,230 5,194 9,124 2,650 2,250 3,250 5,000 1,700 1,376	3,100 2057 1,881 9,878 4,810 11,303 7,800 19,550 200 1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 7,500	2,900 1,493 1,755 6,358 11,417 6,020 10,690 12,600 19,800 7,630 7,630 7,630 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	3,700 2,100 760 3,508 99 100 10,300 1,900 16,255 1,000 4,380 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	3,100 2,580 1,400 2,599 6,04 6,001 10,566 5,233 21,870 255 1,544
Amherst North Amherst South Ancaster A.M. Batavia Brantford Brantford Buffalo Buffalo Buffalo Buffalo Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Undas Valley Sunrise East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	1480 2070 10760 9582 9545 26175 2932 1531 250 6600 5912 2714 11932 2714 1456 4000 1000 700 2133 2436 917 5550	2774 2425 8422 6263 6000 13034 9066 4850 1900 1400 1400 275 2741 2751 5136 12605 2990 1000 500 2025 1686 2455	2,204 1,500 7,979 6,500 11,077 6,362 18,050 1,700 2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	2057 1,881 9,878 4,810 11,303 7,800 19,550 200 1,025 	1,493 1,755 6,358 11,417 6,020 10,690 12,600 1,690 1,690 1,690 2,640 1,481 5,379 6,892 2,750 3,000 2,660 2,600 1,000	2,100 760 3,508 99 100 1,900 1,900 1,500 1,500 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	2,58 1,40 2,59 6,04 6,00 10,56 5,23 21,87 25 1,54 6,47 1,91 8 8,4,87 9,03 2,00 2,65 3,50
Amherst South Ancaster Ancaster A.M. Batavia Brantford Sunrise Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fredonia	2070 10760 9582 12029 9545 26175 2932 1531 2500 6600 5912 	2425 8422 6263 6000 13034 9066 4850 1900 1400 275 2741 5136 12605 2990 1000 5000 5000 5005 1686 2455	1,500 7,979 7,092 6,500 11,077 6,362 18,050 1,700 2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	1,881 9,878 4,810 11,303 7,880 19,550 200 1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	1,755 6,358 11,417 6,020 10,690 12,600 19,800 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	760 3,508 99 100 10,300 1,900 1,500 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	1,40 2,59 6,04 6,00 10,56 5,23 21,87 25 1,54
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Ancaster A.M. Batavia Brantford Sunrise Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Valley Sunrise Dunkirk Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Font Frie For Erie Fredonia	9582 12029 9545 26175 2932 1531 250 6600 5912 2714 1456 4000 1000 700 2133 2436 917 5550	6263 6000 13034 9066 4850 1900 1400 275 2741 275136 12605 2990 1000 5000 2025 1686 2455	7,092 6,500 11,077 6,362 18,050 1,700 2,230 2,230 5,194 9,124 2,650 2,550 2,250 3,250 3,250 5,00 1,700 1,376	4,810 11,303 7,800 19,550 200 1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	11,417 6,020 10,690 12,600 19,800 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,660 1,000	99 100 10,300 1,900 16,255 1,000 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	6,04 6,00 10,56 5,23 21,87 25 1,54 6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
Batavia Brantford Brantford Brantford Buffalo Buffalo Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Font Inie Free Disternee Freedonia	12029 9545 26175 2932 1531 250 6600 5912 	6000 13034 9066 4850 1900 1400 275 2741 5136 12605 2990 1000 5000 2025 1686 2455	6,500 11,077 6,362 18,050 1,700 2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	11,303 7,800 19,550 200 1,025 	6,020 10,690 12,600 19,800 1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	10,300 1,900 16,255 1,000 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	10,56 5,23 21,87 2,55 1,54 6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
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Buffalo Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	26175 2932 1531 250 6600 5912 6416 11932 2714 1456 4000 1000 700 2133 2436 917 5550	4850 1900 1400 275 2741 5136 12605 2990 1000 5000 2025 1686 2455	18,050 1,700 2,230 5,194 9,124 2,650 2,250 3,250 3,250 5,00 1,700 1,376	19,550 200 1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	19,800 870 1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,660 1,000	16,255 1,000 1,500 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	21,87 25 1,54 6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
Buffalo Sunrise Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	2932 1531 250 6600 5912 	1900 1400 275 2741 5136 12605 2990 1000 5000 2025 1686 2455	1,700 6,100 2,230 5,194 9,124 2,650 2,250 3,250 5,00 1,700 1,376	200 1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	870 1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	1,000 1,500 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	25 1,54 6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
Caledonia Cheektowaga Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Elicottville Flaconer Flamborough AM Fonthill Fort Erie Fredonia	1531 2500 66000 5912 2714 1456 4000 1000 7000 700 2133 2436 917 5550	1400 275 2741 5136 12605 2990 1000 500 2025 1686 2455	6,100 2,230 5,194 9,124 2,650 2,550 2,250 3,250 3,250 5,000 1,700 1,376	1,025 6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	1,500 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	1,54 6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
Cheektowaga Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Elicottville Falconer Flamborough AM Fonthill For Erie Fredonia	250 6600 5912 6416 11932 2714 1456 4000 1000 700 700 2133 2436 917 5550	275 2741 5136 12605 2990 1000 500 2025 1686 2455	2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	6,600 3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	1,500 7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	1,500 4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	6,47 1,91 8 4,87 9,03 2,00 2,65 3,50
Clarence Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Font Frie Fort Erie Fredonia	6600 5912 6416 11932 2714 1456 4000 1000 700 2133 2436 917 5550	2741 5136 12605 2990 1000 500 2025 1686 2455	2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	7,630 2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	4,380 2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	1,91) 8 4,87 9,03 2,00 2,65 3,50
Delhi District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	5912 6416 11932 2714 1456 4000 1000 700 2133 2436 917 5550	2741 5136 12605 2990 1000 500 2025 1686 2455	2,230 5,194 9,124 2,650 2,550 2,250 3,250 5,00 1,700 1,376	3,862 1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	2,640 1,481 5,379 6,892 2,750 3,000 2,600 1,000	2,588 1,265 4,351 4,637 2,525 2,304 100 2,250	1,91) 8 4,87 9,03 2,00 2,65 3,50
District 7090 Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	6416 11932 2714 1456 4000 700 700 2133 2436 917 5550	5136 12605 2990 1000 500 2025 1686 2455	5,194 9,124 2,650 2,550 2,250 3,250 3,250 500 1,700 1,376	1,809 6,018 13,650 1,975 3,000 3,000 2,000 750	1,481 5,379 6,892 2,750 3,000 2,600 1,000	1,265 4,351 4,637 2,525 2,304 100 2,250	8 4,87 9,03 2,00 2,65 3,50
Dundas Dundas Valley Sunrise Dunkirk Dunnville East Aurora Eastern Hills Sunrise Elicottville Falconer Flamborough AM Fonthill Forn Erie Fredonia	11932 2714 1456 4000 700 2133 2436 917 5550	12605 2990 1000 500 2025 1686 2455	9,124 2,650 2,550 2,250 3,250 500 1,700 1,376	6,018 13,650 1,975 3,000 3,000 2,000 750	5,379 6,892 2,750 3,000 2,600 1,000	4,351 4,637 2,525 2,304 100 2,250	4,87 9,03 2,00 2,65 3,50
Dundas Valley Sunrise Dunkrik Dunnville East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	11932 2714 1456 4000 700 2133 2436 917 5550	12605 2990 1000 500 2025 1686 2455	9,124 2,650 2,550 2,250 3,250 500 1,700 1,376	13,650 1,975 3,000 3,000 2,000 750	6,892 2,750 3,000 2,600 1,000	4,637 2,525 2,304 100 2,250	9,03 2,00 2,65 3,50
Dunkirk Dunnville Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	1456 4000 700 2133 2436 917 5550	1000 500 2025 1686 2455	2,550 2,250 3,250 500 1,700 1,376	3,000 3,000 2,000 750	3,000 2,600 1,000	2,304 100 2,250	2,65 3,50
East Aurora Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	4000 1000 700 2133 2436 917 5550	500 2025 1686 2455	2,250 3,250 500 1,700 1,376	3,000 2,000 750	2,600 1,000	100 2,250	3,50
Eastern Hills Sunrise Ellicottville Falconer Flamborough AM Fonthill Font Erie Fredonia	1000 700 2133 2436 917 5550	500 2025 1686 2455	3,250 500 1,700 1,376	2,000 750	1,000	2,250	
Ellicottville Falconer Flamborough AM Fonthill Fort Erie Fredonia	700 2133 2436 917 5550	500 2025 1686 2455	500 1,700 1,376	750			2,00
Falconer Flamborough AM Fonthill Fort Erie Fredonia	2133 2436 917 5550	2025 1686 2455	1,700 1,376		100	600	
Flamborough AM Fonthill Fort Erie Fredonia	2436 917 5550	1686 2455	1,376	0.000			2,77
Fonthill Fort Erie Fredonia	2436 917 5550	2455		2,000	1,700	1,000	1,000
Fort Erie Fredonia	917 5550		1 000	1,400	1,499	1,700	2,54
Fredonia	5550	300	1,639 361	4,291 2,607	3,449 87	4,569	2,303
		2890	1,470	2,607	2,200	2.775	3,770
Grand Island		2310	2,740	4,305	4,850	4,300	7,10
Greater Jamestown AM	2350	2428	2,740	2,200	2,250	2,600	2,880
Grimsby	966	2358	622	1,900	890	285	2,400
Grimsby Noon	1300	2675	1,306	1,404	581	2,952	1,200
Hamburg		250	1,350	2,000		1,400	100
Hamburg Sunrise	6805	1100	2,700	200	1,700	400	1,300
Hamilton	9673	8573	7,614	14,891	11,276	13,449	12,988
Hamilton AM	15183	16524	15,510	17,368	15,472	14,159	17,120
Hamilton Mountain	6284	2454		3,300	3,636	3,570	4,048
Hamilton Sunset	1782	1000	1,300	1,429		1,200	1,008
Hamilton-East Wentworth	2100	4279	1,807	2,645	2,400	342	2,000
Holley	1213	50	550	500	100	550	500
Jamestown	10000		10,000	11,000	8,150	8,850	7,185 195
Kenmore Lakewood-Chautauqua South	2050 782		1,000	1,531 1,200	1,100	4,000	1,300
Lancaster-Depew	1050		320	2,400	1,100	2,500	1,500
Le Roy	2100	4175	1,400	1,100	4,680	2,900	1,70
Lewiston/NOL	1639	1876	1,448	2,563	2,192	2,574	2,01
Lincoln	3109	5414		3,700	3,800	3,273	3,852
Lockport	5770	6145	1,970	4,671	3,220	3,800	7,660
Medina	950	1100	600	300	100	100	458
Middleport	1000	750	1,000		700	100	1,000
Niagara County-Central	1000		1,000	2,200		3,300	1,225
Niagara Falls Sunrise	6109	3100	3,104		3,360	3,000	3,000
Niagara Falls, NY	04457	2027	2,000	1,375	1,080	7.0/0	67
Niagara Falls, ON	34457	11927	11,195	11,778	13,031	7,012	18,902
Niagara-on-the-Lake Norfolk Sunrise	4711 5495	5924 5725	5,329 5.665	18,007 6,122	7,461 6,740	8,922 7,483	7,09 ⁻ 10,979
Olean	4239	3305	3,070	5,095	5,123	5,444	1,99
Orchard Park	1000	0000	2,131	0,000	0,120	0,	200
Port Colborne Centennial	2137		1,057	2,969	1,000	992	200
Salamanca	1000	1000	2,000	1,000	1,000	1,000	1,000
Simcoe	2239	6556	7,521	6,000	5,910	6,384	4,823
South Shore of Blasdell-Lackawanna		1500	1,500	1,500	100	1,273	1,000
St. Catharines	21660	20540	18,861	22,466	20,297	17,643	19,386
St. Catharines South	4590	4558	5,182	5,616	6,217	3,672	4,558
St. Catharines Sunrise	1660	4582	4,914	4,272	3,183	4,132	
St. Catharines-Lakeshore	5416	4676	5,870		5,417	4,088	4,559
Stoney Creek	2325	2213	2,500	2,415	2,052	1,587	1,56
The Tonawandas Waterdown	1200 7449	50 7365	375 6,545	2,200 4,202	2,500 7,494	2,600 6,971	2,50 5,04
Welland	5385	4800	5,619	4,202	16,640	9,731	9,23
West Seneca	10173	4800	4,500	4,715	4,883	4,550	9,23
Westfield-Mayville	3810	1000	4,000	4,713	4,000	4,000	2,00
Williamsville	2550	200	2,000	3,000	2,000	1,000	1,00
				.,	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total	349916	253148	267,907	321,853	305,646	263,526	306,144

	District 7090 2010-11 Club Foundation Annual Fund, Po	lio Goal	s, Donations-as	of June 30/2011							
Club	Club		#	Average /	Club APF	Annual Fund	Average /	PolioPlus	Donation	Average/	Dec 1/07
Number 26305	Name Akron-Newstead	1	Members 39	Member \$55	Goal \$2,000	Donation June 30/11 \$7,600	Member \$195	Goal \$1,000	June 30/11 \$2,100	Member \$54	June 30/11 \$3,025
	Albion	1	34	\$75	\$2,000	\$3,150	\$93	\$2,500	\$1,000	\$29	\$1,917
25380	Amherst East	1	22	\$100	\$3,000	\$2,985	\$136	\$2,000	\$474	\$22	\$2,999
	Amherst North	1	11	\$100	\$1,700	\$1,480	\$135	\$1,000	\$538	\$49	\$874
	Amherst South	1	26 19	\$100	\$2,600	\$2,070	\$80	\$1,500	\$1,367	\$53	\$17,667
	Ancaster Ancaster A.M.	1		\$200 \$100	\$4,800 \$5,000	\$10,760 \$9,582	\$566 \$188	\$1,000 \$4,000	\$1,440 \$4,179	\$76 \$82	\$5,248 \$9,052
	Batavia	1	88	\$50	\$4,250	\$7,862	\$0	\$12,000	ψ1,177	\$0	\$16,066
	Brantford	1	71	\$100	\$7,500	\$12,029	\$169	\$5,000	\$5,254	\$74	\$14,627
	Brantford-Sunrise	1	54	\$200	\$10,000	\$9,545	\$177	\$7,500	\$9,042	\$167	\$18,853
	Buffalo	1	154 18	\$100 \$100	\$16,000 \$2,100	\$25,175 \$2,932	\$163 \$143	\$1,000 \$1,500	\$12,486 \$507	\$81	\$15,403
	Buffalo-Sunrise Caledonia	1	18	\$100	\$2,100 \$1,300	\$2,932 \$1,531	\$163 \$109	\$1,500 \$1,000	\$507 \$1,763	\$28 \$126	\$1,162 \$4,812
	Cheektowaga	1		\$100	\$700	\$250	\$36	\$0		\$55	\$1,083
	Clarence	1	62	\$100	\$6,000	\$6,600	\$106	\$2,000	\$2,200	\$35	\$8,835
	Delhi	1	12	\$100	\$1,100	\$5,912	\$493	\$1,000	\$2,021	\$168	\$4,523
	Dundas	1	35 47	\$100 \$100	\$3,900 \$5,000	\$6,416 \$11,932	\$183 \$254	\$3,000 \$2,000	\$51,483 \$2,284	\$1,471	\$60,605
	Dundas Valley Sunrise Dunkirk	1	27	\$100	\$5,000 \$2,800	\$11,932 \$2,714	\$254 \$101	\$2,000 \$1,000	\$2,284 \$2,430	\$49 \$90	\$7,465 \$4,705
	Dunnville	1	23	\$100	\$2,800	\$1,456	\$63	\$2,000	\$2,595	\$113	\$5,839
4729	East Aurora	1	26	\$111	\$2,900	\$4,000	\$154	\$1,000	\$2,000	\$77	\$3,000
	Eastern Hills Sunrise		26			\$1,000	\$38			\$0	\$2,150
	Ellicottville	1	25		\$700	\$700	\$28		¢1.000	\$0	\$335
	Falconer Flamborough AM	1	22 14	\$100	\$1,200	\$2,133	\$0 \$152	\$3,000	\$1,230 \$1,942	\$56 \$139	\$1,230 \$3,911
	Fonthill	1	22	\$100	\$2,500	\$2,436	\$132	\$3,000	\$1,742	\$137	\$1,815
	Fort Erie	1	11	\$40	\$400	\$917	\$83	\$400	\$457	\$42	\$2,591
	Fredonia	1	49	\$50	\$2,450	\$5,550	\$113	\$1,100	\$4,120	\$84	\$7,445
	Grand Island	1	35	¢100	¢0.700	\$4,350	\$124	¢1.000	\$2,160	\$62	\$7,130
	Greater Jamestown AM Grimsby	1	23 28	\$100 \$41	\$2,700 \$1,100	\$2,350 \$966	\$102 \$35	\$1,000 \$2,500	\$1,230 \$1,531	\$53 \$55	\$2,430 \$5,421
	Grimsby @ Noon	1	20	\$100	\$2,100	\$1,300	\$35	\$2,500	\$1,331	\$55 \$66	\$2,505
	Hamburg	1	26	\$50	\$1,350		\$0	\$2,000	\$2,231	\$86	\$6,015
	Hamburg Sunrise	1	18	\$100	\$1,800	\$6,805	\$378	\$500	\$1,000	\$56	\$3,000
	Hamilton	1		\$100	\$12,600	\$9,673	\$83	\$1,000	\$1,020	\$9	\$5,614
	Hamilton "A.M." Hamilton Mountain	1	42 27	\$298 \$100	\$12,800 \$3,000	\$15,183 \$6,284	\$362 \$233	\$2,000 \$2,000	\$3,439 \$1,002	\$82 \$37	\$12,260 \$2,205
	Hamilton Sunset	1	17	\$100	\$3,000	\$1,782	\$233	\$2,000	\$1,002	\$131	\$2,203
	Hamilton-East Went	1		\$100	\$2,300	\$2,100	\$100	\$2,000	\$1,100	\$52	\$3,393
4736	Holley	1	14	\$100	\$1,700	\$1,213	\$87	\$2,000	\$1,168	\$83	\$2,168
	Jamestown	1	108	\$96	\$10,000	\$10,000	\$93	\$3,000	\$2,126	\$20	\$14,002
	Kenmore	1	55	¢01	¢1.000	\$2,050	\$37	¢1.000	\$1,000	\$18 \$103	\$11,338
	Lakewood-Chautauqua South Lancaster-Depew	1	12 26	\$91	\$1,000 \$1,000	\$782 \$1,050	\$65 \$40	\$1,000	\$1,230 \$333	\$103	\$1,480 \$433
	Le Roy	1		\$60	\$2,160	\$2,100	\$58	\$1,000	\$1,877	\$52	\$2,927
4742	Lewiston/Niagara Lake	1	14	\$100	\$1,500	\$1,639	\$117	\$1,000		\$0	\$2,000
	Lincoln	1	31	\$100	\$3,000	\$3,109	\$100	\$2,000	\$2,041	\$66	\$4,493
	Lockport Medina	1	57 10	\$100	\$6,000	\$5,770 \$950	\$101 \$95	\$2,000	\$2,000	\$35 \$0	\$8,397 \$125
	Middleport		10			\$950	\$95 \$77		\$950	\$0 \$73	\$125
	Niagara County-Central	1	19	\$1	\$25	\$1,000	\$53	\$2,000	¢700	\$0	\$2,066
	Niagara Falls Sunrise	1	44	\$100	\$4,200	\$6,109	\$139	\$2,000	\$3,213	\$73	\$8,725
	Niagara Falls, NY	1	20	\$150	\$3,450	****	\$0 ¢554	\$2,000	\$0	\$0	¢25 52 (
	Niagaa Falls ON Niagara on the Lake	1	62 48	\$100 \$100	\$6,000 \$5,100	\$34,457 \$4,711	\$556 \$98	\$3,000 \$2,000	\$3,989 \$4,460	\$64 \$93	\$35,536 \$7,722
	Norfolk Sunrise	1	40 50	\$100	\$5,100	\$5,495	\$90 \$110	\$2,000	\$4,480	\$93 \$10	\$7,722 \$3,468
4748	Olean	1		\$100	\$3,500	\$4,239	\$121	\$2,000	\$1,437	\$41	\$6,786
	Orchard Park		20			\$1,000	\$50		\$1,000	\$50	\$1,000
	Port Colborne Centennial	1	20	\$63	\$1,200	\$2,137	\$107	\$1,000	\$1,157	\$58	\$3,092
	Salamanca	1		\$100	\$1,000	\$1,000	\$100	\$500	\$500	\$50 \$109	\$1,500
	Simcoe South Shore of Blasdell-Lackawanna		49 26	\$135	\$7,500	\$2,239	\$46 \$0	\$1,000	\$5,298 \$500	\$108 \$19	\$15,022 \$2,100
	St. Catharines	1	137	\$130	\$17,550	\$21,660	\$158	\$2,500	\$300	\$32	\$2,100
28928	St. Catharines Sunrise.	1	15	\$100	\$1,500	\$1,660	\$111		\$102	\$7	\$3,102
	St. Catharines South	1	40	\$100	\$4,000	\$4,590	\$115	\$1,000	\$1,000	\$25	\$3,339
	St. Catharines-Lakeshore	1	36	\$70	\$2,590	\$5,416	\$150 \$120	\$2,000	<u> </u>	\$0 ©	\$2,465
	Stoney Creek Tonawandas, The	1	18 23	\$139 \$100	\$2,500 \$2,400	\$2,325 \$1,200	\$129 \$52	\$2,000		\$0 \$0	\$2,940 \$425
	Waterdown	1	39	\$100	\$2,400 \$4,180	\$1,200	\$52 \$191	\$2,000	\$1,572	\$0 \$40	\$425 \$6,588
	Welland	1	35	\$100	\$4,000	\$5,385	\$154	\$2,000	\$250	\$40	\$5,648
4755	West Seneca	1	43	\$100	\$4,300	\$10,173	\$237	\$2,000	\$1,420	\$33	\$4,795
	Westfield-Mayville	1	34	\$100	\$3,500	\$3,810	\$112	\$2,000	\$3,230	\$95	\$6,280
	Williamsville District DDF	1	36	\$100	\$3,200	\$2,550	\$71	\$1,000	\$1,983	\$55	\$4,083 \$2,679
All	Total for District 7090	64	2619		\$249,480	\$349,916	\$134	\$118,500	\$180,439	\$69	\$2,679
	District DDF Polio	54	2017		Ψ=17,700	φ5τ7,710	401¥	ψ110,000	\$32,000	ψ07	\$112,265
	Goals 65 of 73			June 30 2010		\$253,227		\$129,182			\$585,911

District Membership Committee Report Rotary District 7090 Annual Business Meeting October 28, 2011 Pravin D. Suchak

Strategic Priority #1: To find new and innovative ways to help clubs address membership issues

- To have six regional membership meetings (3 on each side of border) open to those interested in membership will include one on-line meeting. Sessions to consider focusing on unique club issues (issues found in small clubs different than issues found in large clubs; also need to have advanced sessions – not everyone is new to this topic)
- To publish online monthly ideas exchange of ways to increase fun at their meetings
- Decrease member attrition by having a district membership committee who goes out to clubs to share ideas of why it happens and what clubs can do about it

1) Highlights of what has been accomplished since July 1, 2011:

- a) Conducted an analysis of the historical membership trend of all the clubs in the district.
 - i) Group A At least 10 clubs have been consistently losing membership
 - ii) Group B --At least 20 clubs have under 20 members
 - iii) Group C--At least 23 clubs have had an increase of more than one member last year
 - iv) Group D--The rest of the clubs are holding their own
- **b)** Conducted extensive research on membership programs in zones and districts all over the world to learn what are some of the programs that have produced positive results.
- c) Studied and compiled a list of resources available from RI and other sources for membership growth such as Zone and other district web sites
- d) Studied membership issues in other Non Profit organizations and see how these organizations address challenges for membership growth

2) What are some actions that you are committing to lead / ensure are accomplished between now and next Council meeting relative to the Strategic Priority #1 of the District Strategic Plan?

- i) Work on organizing the membership web pages and putting up current membership resources on the district web site
- Work with the District Governor and the District Conference Program Committee to offer two membership sessions on Saturday morning during the conference. One would be on recruiting younger members and "integrating" them in the club. The second session would be on addressing the issues of Membership Retention.

District Membership Committee Report Rotary District 7090 Annual Business Meeting October 28, 2011 Page 2

- iii) Hold at least three regional membership workshops which will focus on recruitment, member orientation and building strong, effective and vibrant clubs. There will be tracks for small clubs and large clubs.
- iv) With the help of Kevin Crosby, Paul McAfee, Chris Yates and others evaluate the use of webinars to address specific membership challenges. The objective is to offer at least two webinars to determine if this medium will be effective and whether clubs are receptive to this type of training.
- V) Work with the Member Orientation Committee created by the Director of Training to create two new member orientation training modules one that the clubs can customize to conduct club based orientation and the second one that the district can use at area and regional level to offer new member orientation on Rotary programs and Rotary beyond the clubs and beyond District 7090.
- vi) Offer one on one assistance to clubs in Group A above to help them reduce the rate of attrition. This could involve working at the club's board level, working with the membership committees and eventually working with the club membership.
- vii) Offer one on one assistance to clubs in Group B above to help them increase their membership. Once again this could involve working at the club's board level, working with the membership committees and eventually working with the club membership.
- viii) Develop a pool of speakers from clubs who have been successful in growing membership both with successful recruitment strategies and effective retention programs.
- 3) Is there an item that you would like to bring to council for decision relative to the strategic plan? If yes, please state the item for discussion.

No.

4) Is there an item that you would like 'input' from council (ideas – not decision) relative to the strategic plan?

I would like the members of the Council to help me in finding Rotarians who have been successful in helping their clubs resolve any membership challenges. Do not assume that these Rotarians may or may not agree to help the district. Just email me the names and a brief description of what they have done. I also would like assistance in identifying Rotarians with expertise in Human Resource development, Public Relations, Marketing, Communications and Social media that we can use as resources in the district.

5) Are there any other comments you would like to make at this time relative to your part in helping our District deliver its strategic plan?

No.

Strategic Planning Committee Report Rotary District 7090 Annual Business Meeting October 28, 2011 Pravin D. Suchak

For the past several years, Rotary District 7090 has conducted Strategic Planning exercise to determine the vision, strategic outcomes and priorities for the Rotary year ahead. It is a process that is led by the District Strategic Planning Committee. While there are many steps associated with this process, the most significant is the actual planning day itself – which took place this year on Saturday March 5, 2011.

The session was once again facilitated by AG Anne Bermingham and I would to take this opportunity to thank Anne for a phenomenal job she has done with the Strategic Planning process in the district for the last two years.

Prior to this planning session, we asked 120 of the District leaders to complete an on-line survey. These leaders included the District Governor, the members of District Council as well as several past club presidents and president elects. A Power Point Presentation of the survey results was created and circulated in advance of the March 5th planning session that summarized the feedback received by those who completed the survey. A summary of the survey results is attached to this report.

As a result of the March 5th session, a District Strategic Planning Guide was created. We have also created a graphics design of the District 7090 Strategic Plan and how do District 7090 Strategic Priorities align with the Rotary International's Strategic Plan. This guide and the graphics design are also attached to this report.

Strategic Planning Committee Report Page 2 Rotary District 7090 Annual Business Meeting October 28, 2011

Common Reporting Form

To keep the strategic plan on everyone's mind and to assist with regular updates at district council, a common reporting form has been given to each director. The reporting template follows:

Strategic Plan Template for Directors District Director Portfolio The Strategic Plan Goals, as written in plan, to which you are taking the lead:

- 1. Highlights of what has been accomplished since the last council meeting as it relates to these strategic plan goals outlined in our district plan:
- 2. What are some actions that you are committing to lead / ensure are accomplished between now and next meeting relative to the council strategic plan?
- 3. Is there an item that you would like to bring to council for decision relative to the strategic plan? If yes, please state the item for discussion.
- 4. Is there an item that you would like 'input' from council (ideas not decision) relative to the strategic plan?
- 5. Are there any other comments you would like to make at this time relative to your part in helping our District deliver its strategic plan?

Pravin Suchan

Pravin D. Suchak Chair, District Strategic Planning Committee



HIGHLIGHTS FROM 2011 DISTRICT SURVEY FOR 7090

Survey conducted as part of District 7090 Strategic Planning Process Created by Anne Bermingham, 2WA Consulting February 27, 2011

METHODOLOGY

- Over 120 Rotarians were invited to complete the survey these included individuals from District Council, presidents, past-presidents etc...
- In total 56 individuals completed the survey (47% response rate).
- Last year we had 41/83responses = 49% response rate

PROFILE OF THOSE WHO RESPONDED

• Age of Respondents?

- Under 40 years = 2%
- Between 40 and 60 = 39%
- Over 60 and getting younger = 59%

• Years in Rotary?

- Less than 4 years = 7%
- Between 4 and 14 years = 43%
- Over 15 years in Rotary = 50%

• Part of District Council?

- 47% were part of district council
- 45% were NOT part of district council
- 7% were not sure if part of district council

STRENGTHS OF DISTRICT TODAY? At least 20% of respondents mentioned: Experienced outstanding leadership at district level (includes continued involvement of PDGs) Flow of communication; use of technology; resources and information available Commitment and passion for international programs & service above self – polio plus, foundation, GSE; student exchange Promote and provide ways for Rotarians across the border to network and share new ideas Training opportunities that abound Support to clubs is available and offered

WEAKNESSES OF DISTRICT TODAY?

At least 20% of respondents noted:

- Declining membership numbers overall
- Lack of younger members; lack of effective overall recruitment strategy
- District leadership that is not always connected to the clubs don't know each other well
- Lack of club collaboration
- Several weak clubs that are not changing
- Distance & border makes face to face connections difficult between clubs and district
- Communication is not always two way does not always get to all that need to know nor do all respond

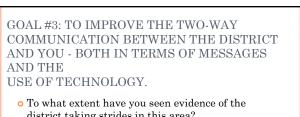
GOAL #1: TO FIND NEW AND INNOVATIVE WAYS TO HELP CLUBS ADDRESS MEMBERSHIP ISSUES

• To what extent have you seen evidence of the district taking strides in this area?

1 (no evidence)	4%
2	36%
3	36%
4	17%
5 (significant evidence)	6%
Not applicable	1%

GOAL #2: TO TAKE AN IMPROVED APPROACH TO EDUCATING ROTARIANS ABOUT THE			
LARGER WORLD OF ROTARY AND HOW OUR DISTRICT IS HERE TO HELP EACH CLUB.			
 To what extent have you seen evidence of the district taking strides in this area? 			
• 1 (no evidence)	6%		
• 2	21%		
• 3	27%		

• 3	27%	
• 4	34%	
 5 (significant evidence) 	11%	
Not applicable	1%	
• Mean = 3.25 / 5.00		



district taking strides in this	s area:	
• 1 (no evidence)	2%	
• 2	6%	
• 3	26%	
• 4	53%	
 5 (significant evidence) 	13%	
Not applicable	0%	
• Mean = 3.70 / 5.00		

GOAL #4: TO USE OUR WORK WITH YOUTH TO REALLY EXCITE AND ENGAGE CURRENT AND POTENTIAL ROTARIANS

• To what extent have you seen evidence of the district taking strides in this area?

SOME POSITIVE COMMENTS ABOUT PROGRESS

- Development of RLI, e-club and new generation is a great step forward
- Like fact district has a strategic plan and is trying to focus using it as a guide
- Surveying associated with strategic plan is a positive step in engaging and informing
- Great activities are available for youth (slapshot, RYLA) but too few Rotarians know about them
- Getting PETs and membership seminars out to areas is a good step forward
- PR campaign on radio is great

SOME CONSTRUCTIVE COMMENTS THAT ADDRESS WHY LIMITED PROGRESS

- Lack of education of Rotarians about the strategic plan and what district was doing in these areas
- Same old approach by clubs to membership
- Still too disconnected to technology
- Not yet really aware and focused on needs of younger members
- Still need to work on more 2-way communication between district and clubs
- There are some great resources out there at district and RI level but too few are using them



GOAL 1: TO FIND NEW AND INNOVATIVE WAYS TO HELP CLUBS ADDRESS MEMBERSHIP ISSUES.

• Think about the needs of these clubs and the Rotarians themselves. In your opinion, how important is it for the district to make this goal a strategic area of focus in the coming Rotary Year 2011-2012.

• 1 (not important)	0%	
• 2	4%	
• 3	7%	
• 4	23%	
 5 (very important) 	66%	
Mean = 4.51 out of 5		

GOAL 2: TO TAKE AN IMPROVED APPROACH TO EDUCATING ROTARIANS ABOUT THE LARGER WORLD OF ROTARY AND HOW OUR DISTRICT IS HERE TO HELP EACH CLUB.

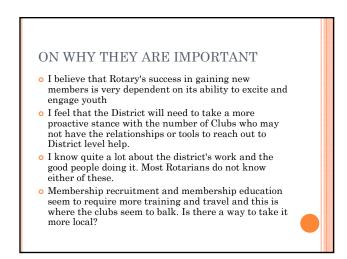
 1 (not important) 	0%	
• 2	4%	
• 3	32%	
• 4	30%	
 5 (very important) 	34%	
Mean = 3.94 out of 5		

GOAL 3: TO IMPROVE THE TWO-WAY COMMUNICATION BETWEEN THE DISTRICT AND YOU - IN BOTH TERMS OF MESSAGES AND USE OF TECHNOLOGY.

• 1 (not important)	0%
• 2	8%
• 3	17%
• 4	43%
• 5 (very important)	32%
Mean = 4.00 out of 5	

GOAL 4: TO USE OUR WORK WITH YOUTH TO REALLY EXCITE AND ENGAGE CURRENT AND POTENTIAL ROTARIANS

 1 (not important) 	0%	
• 2	4%	
• 3	21%	
• 4	32%	
• 5 (very important)	43%	
Mean = 4.15 out of 5		

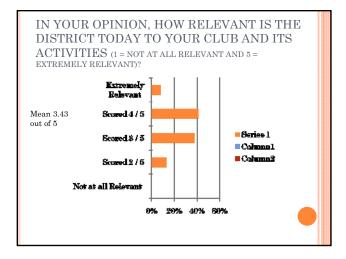


MORE ON WHY IMPORTANT ...

- Communication Goal begs the question -- how can we better utilize club runner and what professional development programs can we offer to help Rotarians organize and encode messages in the world of virtual communication???
- New Generations (#4) should focus on "...work with youth..." rather than as an avenue to "...excite and engage..." -- the latter will follow the former if our work with youth is successful.
- We need to continue to make goal achievement a priority

ROTARY INTERNATIONAL PRIORITIES

- See attached RI Strategic Plan ...
 - Generally support for three RI priorities is being incorporated into our strategic plan
 - Support and strengthen clubs
 - ${\scriptstyle \circ}$ Focus on increased humanitarian service
 - Enhance public image and awareness
 - Read the many suggestions about what district could achieve in these areas in next year. Fundamental question do we need a fourth priority \dots



"IT IS EASY TO ACCESS DISTRICT SPECIALISTS - WHEN NEEDED".

• Please rate the accuracy of the following statement - drawing on your experience. Use a scale where 1 - not at all true and 5 - definitely true.

2%	
8%	
25%	
38%	
26%	
1%	
	8% 25% 38% 26%

PLEASE RATE THE ACCURACY OF THIS OTHER STATEMENT - "MY DISTRICT LIAISON, NAMELY ASSISTANT GOVERNOR, IS VISIBLE AND AVAILABLE TO OUR CLUB AS NEEDED".

o 1 (not at all true)	4%	
o 2	14%	
o 3	14%	
o 4	27%	
o 5 (definitely true)	37%	

TO WHAT EXTENT DO YOU BELIEVE THAT THE DISTRICT IS EFFECTIVE TODAY IN KEEPING THE FUN OF ROTARY ALIVE?

• 1 (not at all)	4%
• 2	21%
• 3	38%
• 4	29%
• 5	6%
• N/A	2%

ON DISTRICT AND MORE FUN...

- The convention was fun and different
- Have mini festivals or area activities
- Remember to make them spouse and kid friendly
- Have more social events
 Encourage clubs to do more on area level
- Have more events that are cheaper than foundation dinners, etc..
- Overhaul district assembly – been the same for long time – offer more social
- Have a fun and fellowship committee at district level – geared to giving clubs ideas
- Have pond hockey tournament; district golf tournament
- Not really a district priority

FINAL ADVICE FOR STRATEGIC PLAN

- Be specific in what you want to achieve
- Be focused
- Think outside of box
- Make sure you engage with clubs more
- Don't be afraid to let go of tradition
- Embrace new ideas, new technology
- Focus on tactics right strategic directions already in place
- Ensure emphasis placed on
- communication
- Do what you have been doing - in terms of strategic direction just do it better

ROTARY DISTRICT 7090 – STRATEGIC PLAN TO GUIDE DISTRICT FROM JULY 2011 TO JUNE 2012

On March 5, 2011 – members of the Rotary District 7090 gathered to determine the key strategic priorities for the year ahead. They reviewed survey data, talked of what worked well in implementing last year's strategic plan and talked of needs in the district today. By the end of the session, we had agreed on the following strategic priorities that are to guide the district in the year to come.

Note that in the information provided is both the strategic priority – the one person accountable in the district for ensuring this priority is implemented and the measurable goals / outcomes expected by June 2012.

<u>Strategic Priority #1</u>: To find new and innovative ways to help clubs address membership issues</mark> (Pravin Suchak)

- To have six regional membership meetings (3 on each side of border) open to those interested in membership will include one on-line meeting. Sessions to consider focusing on unique club issues (issues found in small clubs different than issues found in large clubs; also need to have advanced sessions not everyone is new to this topic)
- To publish online monthly ideas exchange of ways to increase fun at their meetings
- Decrease member attrition by having a district membership committee who goes out to clubs to share ideas of why it happens and what clubs can do about it

<u>Strategic Priority #2</u>: To take an improved approach to educate Rotarians about the larger world of Rotary and how the District is here to help each club (Kevin Crosby)

- To train and prepare speakers that are available throughout the district to speak effectively about Rotary and what is happening in our district –involves us developing standards, curriculum and preparation of our speakers
- To expand by 50% the number of Rotarians attending district hosted events (includes district conference; district assembly plus new forums like 'new member orientation' done by district)
- To enhance the training of Assistant Governors, district directors and district chairs (includes establishment of a curriculum)
- To improve functioning of AGs mentorship and more 2-way interaction between AGs and clubs
- To pilot the club trainer role by having 15 clubs participating in the pilot (includes establishment of role description)

<u>Strategic Priority #3:</u> To improve the 2-way communication between the district and you – both in terms of messages and use of technology</mark> (Chris Yates)

- To have 50% of district leadership using social network and other 2-way communication (district web; linked in); To have 25% of club leadership doing the same (may include some orientation and training)
- To have 70% of club leadership and 95% of district leadership increasing their usage of RI and district materials that are available
- To increase the use of web-based training and communication tools at least one meeting or seminar takes place using these mediums by district directors & chairs for their committee membership; 3 webinar opportunities for district Rotarians developed by 3 district directors (3 of the 5 avenue of service)

<u>Strategic Priority #4</u>: To use our work with youth to excite and engage current and potential Rotarians (Greg Norton)

- To expand district leadership involvement so that the committee will be 9 members per side of the board (3 for early act; 3 for interact; 3 for Rotaract)
- To see 4 new early act clubs (2 per side); 4 new interact clubs and 2 new Rotaract clubs (1 per side of border)
- To develop a plan to engage young Rotarians (for ages 22-30)
- To promote the new generations program by presenting 12 presentations

How do our four strategic priorities align with Rotary International's Strategic Plan?

The revised strategic plan, effective 1 July 2010, identifies three strategic priorities supported by 16 goals:

Rotary International Strategic Plan Support and Strengthen Clubs Foster club innovation and flexibility Encourage clubs to participate in a variety of service activity	Strategic Priority #1: To find new and innovative ways to help clubs address membership issues
 Promote membership diversity Improve member recruitment and retention Develop leaders Start new, dynamic clubs Encourage strategic planning at club and district levels 	Strategic Priority #2: To take an improved approach to educate Rotarians about the larger world of Rotary and How the District is here to help each club
 Unify image and brand awareness Publicize action-oriented service Promote core values Emphasize vocational service Encourage clubs to promote their networking opportunities and signature activities 	<u>Strategic Priority #3</u> : To improve the 2-way communication between the district and you – both in terms of messages and use of technology
 Focus and Increase Humanitarian Service Eradicate polio Increase sustainable service focused on: New Generations Service programs The Rotary Foundation's six areas of focus Increase collaboration and connection with other organiza Create significant projects both locally and internationally 	Strategic Priority #4: To use our work with youth to really excite and engage current and potential Rotarians

How to significantly advance our strategic plan?

- Review the goals at each district council meeting
- Identify champion for each strategic area (done)
- Ask champion to report at April meeting making all goals measurable
- Use (perhaps refine) the reporting format that focuses us on strategic plan
- Send plan out to club leadership and encourage them to share with their clubs; get them to consider including part of district plan into their plans)
- Identify 20 current presidents and some past presidents we want to get involved in implementing this plan
- At the district assembly present the strategic plan and get some input on implementation
- Find ways to increase or redirect district resources to support strategic plan
- Have John include district plan in his PETS 2 address
- Establish one person to collect data on progress as it relates to goals
- Find ways to communicate regularly with clubs on our progress in achieving this plan (hold district accountable)
- Use / share the value that we bring to clubs perhaps even empower them more give them more as a district so relevance increased
- To develop more tailored communications to clubs based on their needs
- Need to be thinking about how the role of district changes with FUTURE VISION (Karen responded that this was being looked after by Foundation committee)





DISTRICT 7090

STRATEGIC PLAN July 1, 2011 - June 30, 2012

Mission Statement

District 7090 models Rotary in Action through co-operation and



www.rotary7090.org

John P. Heise District Governor jheise@rochester.rr.com

Richard Sterne District Governor Elect ricksterne@rogers.com

Kevin Crouse District Governor Nominee kevin.crouse@rogers.com

Karen L Oakes Immediate Past District Govern oakes.kl@sympatico.ca

Penelope Hutton Executive Secretary 800 Lakeview Avenue, Jamestown, NY 14701 ohutton@netsvnc.net

Pravin D. Suchak Membership Director pravin@localnet.com

Gregory P. Norton New Generations Director norton620@me.com

Paul McAfee Public Relations Director paulmca@exubrio.com

Samuel (Jack) Amico Service Projects Director Jack@adamsmortgagecapital.com

Arthur Wing The Rotary Foundation Director art@arthurwing.com

Kevin Crosby Training Director kevin@fullcirclestudios.cc STRATEGIC PRIORITY #1: To find new and innovative ways to help clubs

STRATEGIC PRIORITY #2: To take new and improved Approach to educate Rotarians about the Larger world of Rotary and how the District is Here to help each club

STRATEGIC PRIORITY #3: To IMPROVE THE 2-WAY COMMUNICATION BETWEEN THE DISTRICT AND YOU -BOTH IN TERMS OF MESSAGES AND USE OF TECHNOLOGY

STRATEGIC PRIORITY #4: To use our work with youth to excite and engage current and potential **R**otarians

co-ordination of people in two nations within a single district working toward world peace and service.

- Hold six regional membership workshops and one on-line workshop. Sessions to focus on unique club issues; highlight issues unique to small clubs verses issues found in large clubs; also need to have advanced sessions.
- Publish online monthly ideas exchange of ways to increase fun at meetings
- Decrease attrition by having a district membership committee who goes out to clubs to share ideas of why it happens and what clubs can do about it.
- Train and prepare speakers that are available throughout the district to speak effectively about Rotary and what is happening in our district –involves us developing standards, curriculum and preparation of our speakers
- Expand the number of Rotarians attending district hosted events (includes district conference; district assembly plus new forums like 'new member orientation' done by district) by 50%.
- Enhance the training of Assistant Governors, district directors and district chairs (includes establishment of a curriculum)
- Improve functioning of AGs mentorship and more 2-way interaction between AGs and clubs
- Pilot club trainer role by having 15 clubs participating in the pilot (includes establishment of role description)
- Have 50% of district leadership using social network and other 2-way communication (district web; linked in); To have 25% of club leadership doing the same (may include some orientation and training)
- Have 70% of club leadership and 95% of district leadership increasing their usage of RI and district materials that are available
- Increase the use of web-based training and communication tools – at least one meeting or seminar takes place using these mediums by district directors & chairs for their committee membership; 3 webinar opportunities for district Rotarians developed by 3 district directors (3 of the 5 avenue of service)
- Expand district leadership involvement so that the committee will be 9 members from each side of the border (3 for early act; 3 for interact; 3 for Rotaract)
- Increase early act clubs by 4 (2 per side); interact clubs by 4 (2 per side) and Rotaract clubs by 2 (1 per side of border)
- Develop a plan to engage young Rotarians (for ages 22-30)
- Promote the new generations program by doing 12 presentations

ADDRESS MEMBERSHIP ISSUES





Rotary International Strategic Plan

The Rotary International Plan identifies three strategic priorities supported by 16 goals:

Support and Strengthen Clubs

- Foster club innovation and flexibility
- Encourage clubs to participate in a variety of service activities
- Promote membership diversity
- Improve member recruitment and retention
- Develop leaders
- Start new, dynamic clubs
- Encourage strategic planning at club and district levels

Enhance Public Image and Awareness

- Unify image and brand awareness
- Publicize action-oriented service
- Promote core values
- Emphasize vocational service
- Encourage clubs to promote their networkingopportunities and signature activities

Focus and Increase Humanitarian Service

- Eradicate polio
- Increase sustainable service focused on:
 - New Generations Service programs
 - The Rotary Foundation's six areas of focus
- Increase collaboration and connection with other organizations
- Create significant projects both locally and internationally

District 7090 Strategic Plan

STRATEGIC PRIORITY #1:

To find new and innovative ways to help clubs address membership issues

STRATEGIC PRIORITY #2:

To take New and IMPROVED APPROACH TO EDUCATE ROTARIANS ABOUT THE LARGER WORLD OF ROTARY AND HOW THE DISTRICT IS HERE TO HELP EACH CLUB

STRATEGIC PRIORITY #3:

TO IMPROVE THE **2**-WAY COMMUNICATION BETWEEN THE DISTRICT AND YOU - BOTH IN TERMS OF MESSAGES AND USE OF TECHNOLOGY

STRATEGIC PRIORITY #4: To use our work with youth to excite and engage current and potential Rotarians 1. Submittals by the Rotary Clubs of: Waterdown, Lancaster-Depew and St Catharines Sunrise to change Article 6 of the Club Constitution Meetings, Section 1 to provide instead of meeting once weekly to regular meetings at least twice per calendar month.

2. Tentative, to be proposed by District Conference, amend Rotary Constitution Article 5 Membership Section 2, Rotary International Bylaws, Article 4, Membership in Clubs and Standard Rotary Club Constitution Article 7 membership. Purpose: To include a third type of membership Corporate Membership to expand membership by including individuals who might not have time to attend as an individual but as a group from the same employer to meet the attendance requirement.

3. To request the RI Board to Consider lowering the minimum age for membership in Interact from14 to 11.

Purpose: If RI Board recognizes EarlyAct or RotaKids as a structured program of RI, it would end at either 10 to 12 years of age when they go to either Middle School or Junior High School. If Interact starts with High school there would be a break between EarlyAct and Interact. It is important that there be continuity.

4. To request the RI Board to consider recognizing EarlyAct as a structured program of RI. Purpose: To expose young children to the objectives of Rotary at a young age and to hopefully proceed to Interact etc. The youngsters have parents who could be potential members of Rotary.