



## District Council Agenda November 21, 2015



Best Western Hotel & Conference Center  
2 North Service Road  
St. Catharines, ON L2N 4G9 Canada  
(option to click on the event at [www.rotary7090.org](http://www.rotary7090.org) for directions)

08:00 - 08:45 AM	Check-in, Refreshments & Fellowship	
08:45 - 09:00	Call to Order & Welcome Invocation Introductions	Kevin Crosby, DG Reg Madison, DGN All
09:00 - 09:30	Secretary's Report • District Council Meeting – September 12, 2015 • Annual General Business Meeting – October 23, 2015	Pene Hutton
	Treasurer's Report • YTD Financials • Audited Financial Statements June 30, 2015 • CD Maturity	Mike Prinzbach
	District Governor Report District Governor Elect Report District Governor Nominee Report	Kevin Crosby, DG Marlee Diehl, DGE Reg Madison, DGN
09:30 – 10:10	Directors' Reports • The Rotary Foundation • Youth Services • Service Projects • Training	Dir. Karen Oakes, PDG Dir. Greg Norton Dir. Melisa Schrock Dir. John Heise, PDG
10:10 – 10:25	Break	
10:25 – 10:45	Directors' Reports (continued) • Membership • Public Image	Dir. Brian Carmichael, PDG Dir. Roseanne Morissette
10:45 – 11:45	AG Discussion	All
11:45 – 12:00 PM	Other Business • Club Data Backup Offer • Council on Legislation	Keith Green Karen Oakes, PDG
12:00 PM	Adjournment	



## **Minutes of the 7090 District Council Meeting**

**Minutes of September 12, 2015**

**No. of Attendees:** 24

**Call to Order:** 8:48 am by Governor Kevin Crosby

**Invocation:** Jack Amico, IPDG, borrowed an invocation from President's Rep at PDG Pravin's District Conference, Ted Krazinski, "Disturb us Lord, when .....we have abundance, for playing it too safe, when we arrive too early, to dare more boldly.....to push back the horizons of our future.....". He ended with, "Rotary and all of God's people are in our hands."

**Introductions:** All attendees announced their name, club and leadership role.

**Secretary's Report (posted to District website):** Pene Hutton

MOTION TO ACCEPT TO ACCEPT MINUTES OF JUNE 20, 2015, JOHN HEISE, PDG; SECONDED BY BRIAN CARMICHAEL, PDG. MOTION CARRIED.

**Treasurer's Report (see attached report):** Mike Prinzbach

Mike indicated that his focus has been on getting year end June 30, 2015 done for auditors. He announced also that he can process checks today. He referred to the income statement and noted that it is under stated – that he just heard about some grant income journal entry adjustments that will affect it.

MOTION BY KAREN OAKES, PDG, TO ACCEPT THE TREASURER'S REPORT SUBJECT TO SLIGHT MODIFICATIONS FOR GRANT INCOME; SECONDED BY MARLEE DIEHL, PDG. MOTION CARRIED.

**District Governor's Report (see attached):** Kevin Crosby

DG Kevin shared some personnel updates reflected in his report. He also shared some of the information he is sharing with the clubs, specifically his leadership pyramid (inverted) which emphasizes that the District exists to help the clubs.

DG Kevin introduced Bob Wallace, PDG District 7070 and Assistant Rotary Coordinator for Zone 24 East. PDG Bob shared the leadership resources on the Zone 24 – 32 website.

<http://portal.clubrunner.ca/50077/SitePage/resources>

3 teams of resources

- Membership Resources team
- Rotary Foundation Resources team
- Public Image Resources team



Rotary Coordinators – Bob Wallace provides assistance to 3 districts. His job is to help the district, answer questions and help the district get access to staff and data at RI.

PDG Bob also noted that there is a blog on the website Great Ideas to Share.

<http://greatideastoshare.com/>

- Update on Cheektowaga Club (now called Roundabout Rotary of Buffalo Niagara): Katie Biggie, President - Katie (soon to change her name to Fowler) reported on club activities. Noted that club contact hours are mostly done in direct service (projects twice monthly) and a monthly social. Next social is September 22<sup>nd</sup>. Service project next week – expect to have over 100 hours of direct service come end of December. She also noted that the club is getting lots of print news and generating interest for their social. Now doubled size from 4 to 8. Achieved gender parity with an average age of 32. Katie shared some photos and achievements year to date.

DG Kevin shared some Conference updates including, “Good news is that we are almost at room capacity; and in some cases workshop capacity.” More from Greg Norton, Conference Chair, to come.

He also noted that we have transitioned to Zoom from Go To Meeting. Pene is the administrator for the 10 licenses. Contact Pene if you need a license to conduct a meeting.

DG Kevin shared a couple of his strategies that he is sharing during his club visits.

1. More collaboration among clubs especially as it relates to memberships.
2. Food Truck Model – resources and services to clubs.

### **District Governor Elect’s Report (see attached): Marlee Diehl**

DGE Marlee indicated that she has spoken with Bill Clevette. He sends his “hello” to all and reiterated that based on the 4-Way Test, he believes his decision to not serve as DG was “beneficial to all”.

DGE Marlee announced that the date for the DG Changeover next year is June 26, 2016, at the historic Tillman’s Inn.

## **Directors' Reports:**

### **Training Director (see attached):** John Heise, PDG, Director

PDG John referred to his report and made a couple of corrections in his report – Anne Birmingham is co-chair of Visioning – not Ralph. Also the date for MDPETS is March 4 and 5.

There was discussion regarding the Visioning team. It is recommended that the visioning exercise should proceed a strategic plan. As part of the visioning process – a champion/mentor will be assigned to help the clubs for 3 years. If the club has completed visioning already, but it has been a while, it is preferred to encourage them to do it again.

### **Membership Report (see attached report):** Brian Carmichael, PDG, Director

PDG Brian shared his monthly report. There was discussion regarding member reporting and RI invoices. Also noted in addition to his report, Membership will be sending questionnaire to clubs asking, “How can we help you?”

Mention of satellite clubs (RI definition - new club before a charter is issued allows them to operate as a club under the RI banner before the charter). Per Bob Wallace – it is a subset of an existing club that meets at a different time than the main club. It may at some time become its own club. There are 3 in his district - District 7070.

Also noted – 50% of clubs have entered Club Central membership goals and identified a chairperson for the role.

### **Public Image Report (see attached report):** Roseanne Morissette, Director

Director Roseanne introduced her team – see report. She asked the Council if there were any suggestion regarding her next quarter goals.

DG Kevin mentioned clubs asking about help for Public Image services. Clubs have indicated that they would like help with the bigger Rotary message for the community. IPDG Jack noted that last year the clubs indicated needing help with press release writing. Director Roseanne indicated the team is ready to help in this capacity.

### **The Rotary Foundation Report (see attached report):** Karen Oakes, PDG, Director

Director Karen noted some key Rotary Foundation dates as in her report.

- Grant Management Seminar: Saturday, October 3, 2015 (8:15 am to 2:15 pm)  
Ramada Jordan Beacon Harborside Hotel, 2793 Beacon Blvd., Jordan, ON, \$10 per person. Pre-registration required with ONLINE payment in full
- World Polio Day: Live streaming on October 23, 2015 (at District Conference)
- The Rotary Foundation Dinner: November 6, 2015

### **Youth Services Report (see attached report):** Greg Norton, Director

Director Greg announced that there are 24 YE inbounds this year; the outbound YE students have all departed for points abroad. He also noted that his daughter is in Belgium; with this final transition, he has through all the stages of youth exchange.

Greg (who is also Chair of **District Conference**) segued into that by noting that Rotaract will have a sub-conference within our District Conference. Greg started with a Did You Know - 1919 was the year our District was formed? Did You Know - We were the first multi-country District. And, we have as our RI Representative – a Rotarian from District 3140 India.

As of today, we have broken 300 registrations (including exchange students). Our target is to reach 400. He noted that there are no rooms left at Holiday Valley Inn, 20 left at Tamarack. After that - it is off premises hotels.

Greg described some of the activities - Friday – Yodeler lodge/chalet. Lift chair, sponsored by Dr. Cappuccino. Friday evening – Halloween party – dress in costume. Friday night DJ Milk. Saturday gala – A List band. Speakers galore. Sessions galore. [www.districtconference15.com](http://www.districtconference15.com). Need some more Did You Knows for Barb Ochterski. They will be displayed throughout the conference. Mostly missing club Did You Knows.

DG Kevin thanked Shefali Clerk – she was responsible getting sponsorship for the ski lift.

**Service Project Report (see attached report):** Melisa Schrock, Director  
Her easy to remember email address is: [www.rotarianforever@gmail.com](mailto:www.rotarianforever@gmail.com). Getting to know all of us. Getting up to speed on her new role. Throwing IPDG Jack under the bus first. He did not quite give her the whole job responsibility. The good news is that she is eating the elephant one bite at the time. WCS is self-running. Mike Grimaldi is new chair of Vocational.

Food truck approach – has a presentation and would love to come to clubs with it. Can also do a Zoom presentation. Monthly newsletter is coming for Service Projects.

Heard at Zone – “It is really easy to leave a club, but really hard to leave a friendship.”  
Melissa wants to bring this collaborative to the areas also....friendships.

## **AG Discussion – Ensuring members Understand Their Rotary Leadership Role, Commitment and Follow Through: All**

### **Other Business:**

**Leveraging Rotary Alumni:** Patricia Johnson, Alumni Chair

- Who are the alumni: Interact, Rotaract, Youth Exchange, RYLarians, GSE, VTT, Scholars, etc.
- How many: 286,000 worldwide.
- RI website says there are 360 alumni/individuals living in our District 7090 – most of them are not Rotarians.

- Some of them are still youth or young and we should stay in touch to keep them engaged (future Rotarians).
  - Take Action
    - Contact them
    - Include them on newsletters
    - Include in service projects
    - Get them to donate to your activities
    - More

Available to Patty are District reports regarding our Alumni. Patty can help us with alumni lists. However, the actual contact information may be sensitive and not available.

**CRCID:** Karen Oakes, PDG

PDG Karen announced that indeed the CRCID is dissolved effective December 31, 2015. She updated Council members on activities toward that end. She indicated that the Canadian government will continue to match 2 to 1 with the Gate Foundation also matching 2 to 1. Rotarian projects only. CCRID has agreed to funnel 1.2 million to Global Grants over 5 years.

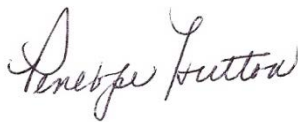
Update: Launch date for new humanitarian project partnership with Government of Canada is October 1, 2015.

**Announcements:**

- Eastern Cities Dinner, Sunday, October 18, 2015, Rochester, NY Speaker will be RF Trustees & Polio Plus Chair, Michael McGovern – look for more information in September Newsletter.
- Annual General Business Meeting: Friday, October 23, 2015 at Noon at Holiday Valley, NY
- Next District Council Meeting: November 21, 2015 at the Best Western, Ontario, CA. More information will be available in meeting packet.

**Adjournment: 12:02 by acclain.**

**Respectfully submitted,**



**Penelope Hutton**  
**Executive Secretary**

**Reports Attached:**

**Treasurer's Report dated August 31, 2015**

**DG Report**

**DGE Report**

**Training Report – refer to minutes for corrections to this report**

**Membership Report**  
**Public Image Report**  
**The Rotary Foundation Report**  
**Youth Services Report**  
**Service Projects Report**

**Discussion Notes: Ensuring Members Understand Their Rotary Leadership Role**

**CRCID Report**



**Rotary International District 7090  
Minutes of Annual General Business Meeting  
Holiday Valley, Ellicottville, New York  
Friday, October 23, 2015/12:30 PM**

**Attendance:** 31

**Call to Order & Welcome:** 12:30 pm by Governor Kevin Crosby

**Invocation:** Jack Amico, IPDG stated, “Rotarians are a peaceful people, all with a higher power not specified.” IPDG Jack asked blessings from this higher power for all.

**Rotary Moment:** Jackie Davis, AG

AG Jackie shared her Rotary moment as being at the DG Turnover and Club Awards brunch in June. She also noted her club’s new event - Summer market in Lockport. Jackie explained the value and impact of diversity of the club’s participants: Young guns; middle lifers; elders – all Rotarians – all involved. She also commented on the diversity of the 11 new members in the Rotary Club of Lockport – some young, some women and some ethnically diverse.

**Introduction of RI President’s Representative:** PDG Sajjan Goenka, District 3140, Mumbai, India, by Shefali Clerk, Aide. Former DG (1982); many citations at national and international level as indicated in the conference program.

**RI President’s Greetings:** PDG Sajjan Goenka

Greeted the assembly from the RI President. Cited the Gift to the World theme – the gift is to make the world polio free.

**Thank You and Resolution:** Shefali Clerk moves:

WHEREAS, **PAST DISTRICT GOVERNOR SAJJAN GOENKA, OF DISTRICT 3140,** HAS BEEN ASKED BY **RAVI RAVINDRAN,** PRESIDENT OF ROTARY INTERNATIONAL TO BE HIS REPRESENTATIVE TO OUR DISTRICT’S ANNUAL CONFERENCE, AND

WHEREAS, **PDG SAJJAN** HAS ACCEPTED PRESIDENT **RAVI’S** INVITATION AND HAS TRAVELED TO **BUFFALO, NEW YORK** TO BRING PRESIDENT **RAVI’S** MESSAGE AND SHARE WITH US THE IMPORTANCE OF **BE A GIFT TO THE WORLD,** AND

WHEREAS, DISTRICT 7090 APPRECIATES THAT PRESIDENT **RAVI** HAS



SELECTED **PDG SAJJAN** TO BE HIS REPRESENTATIVE;

NOW, THEREFORE, BE IT RESOLVED THAT THE ROTARIANS OF DISTRICT 7090 EXTEND A WARM ROTARY WELCOME AND APPRECIATION TO **PDG SAJJAN** AND HIS PARTNER, **CHANDRA**, FOR TRAVELING FROM THEIR HOME IN **MUMBAI, INDIA** TO BE WITH US AND TO SHARE WITH US PRESIDENT **RAVI**'S MESSAGE, AS WELL AS TO LEND THEIR SUPPORT AND GIVE ASSISTANCE FOR A SUCCESSFUL CONFERENCE.

Seconded by Wally Ochterski. Resolution carried.

**District Governor's Report (see attached):** Kevin Crosby

DG Kevin shared that almost all of the 69 club official visits are completed and that it is definitely the best part of the job of DG. He also noted the strong District team to support the clubs.

**Treasurer's Report (see attached interim report):** Mike Prinzbach

Treasurer Mike noted that the Annual Audit is not ready yet, but he just made contact with YE treasurer (Laurie Albertsson) and will be able to get the balance of the information needed to the outside auditors shortly. He went over our cash position and noted the interim report. There are still some clubs outstanding for District dues payments. He will be sending out another (no. 3) invoice shortly.

**District Governor Elect's Report (see attached):** Marlee Diehl

DGE Marlee noted that it has been a whirlwind getting up to speed a year ahead of the original plan. She noted that the recent Zone helped bring her and Bill some level of comfort about the year ahead. DGE Marlee thanked several individuals and the District leadership in general for all the support she has had.

**Conference Report:** Greg Norton, Chair

Did you see the did you knows on the lunch table? You will see them throughout the weekend. Please share, talk about these with your table. As an example – Did you know? Friday night dinner sold out; Gala has a waiting list.

CONFERENCE RESOLUTION: John Heise, PDG moved.

HEREAS, MANY ROTARY CLUBS AND ROTARIANS HAVE BEEN RESPONSIBLE FOR ORGANIZING THIS DISTRICT 7090 CONFERENCE, AND, WHEREAS, **GREG NORTON IS THE CONFERENCE CHAIR;**

BE IT RESOLVED THAT THE ROTARIANS ASSEMBLED AT THIS CONFERENCE EXTEND THEIR APPRECIATION TO **GREG** AND ALL WHO SERVED ON THE CONFERENCE PLANNING COMMITTEES FOR THEIR DEDICATED SERVICE TO ROTARY AND THE ROTARIANS IN OUR DISTRICT.

Seconded by Mike Prinzbach, Treasurer. Resolution carried.

### **Directors' Reports:**

**Training Director (see attached):** John Heise, PDG, Director

Some notes from Director John included:

3 PETS 1 sessions – 1 on each side of border; and then another in Niagara Falls NY.

Over 100 have participated in RLI; last year several club presidents participated and hope to encourage even more this year.

Other districts shocked at the amount of training we do in our district.

New team this year - Club Support Team: 5 on committee. Lots of experience on helping organizations grow.

**Service Project Report (see attached report):** Melisa Schrock, Director

Director Melisa noted that she is the new kid on the block. She has fully embraced DG Kevin's food truck approach. Melisa brought her food truck with her and "opened" it for business. Has already been to one club to deliver the food truck model. She also noted that Mike Grimaldi has agreed to be Vocational Service chair, but she is still looking for a chair for Community Service.

**Youth Services Report (see attached report):** Greg Norton, Director

Director Greg announced that Mike Taylor is born to be a youth exchange chair; Interact is growing; Rotaract continues to grow and introduced Nicole Mendolia, chair of Rotaract as a Rotaractor herself. She developed that first District Rotaract brochure. The program needed a shepherd and now has one! SLAPSHOT is still the shining star of youth services. The RYLA dinner is June 2016, is second only to our GALA as the best dinner of the year.

Governor Kevin noted for the assembly that coexistent with this conference is our first ever Rotaract Conference.

**Public Image Report (see attached report):** Roseanne Morissette, Director (absent)

**Membership Report (see attached report):** Brian Carmichael, PDG, Director (absent)

**The Rotary Foundation Report (see attached report):** Karen Oakes, PDG, Director

Director Karen praised her hard working committees. She noted the goals in her report and that VTT will be highlighted at this conference. Scholar from last year also in one of the conference programs.

She reminded everyone that The Rotary Foundation Dinner is November 6<sup>th</sup> at Salvatores Italian Gardens and encouraged all to please sign up if you have not yet.

She also announced that we are one of the top Annual Fund giving districts in our ZONE.

As a result IPDG Jack was invited to be a panelist at Zone and did a most credible job of it.

### **New Business:**

RESOLUTION RATIFYING ACTIONS OF GOVERNOR AND DISTRICT COUNCIL FOR  
**2015-16: Marlee Diehl, DGE** moved.

BE IT RESOLVED THAT THIS ANNUAL BUSINESS MEETING RATIFY THE ACTIONS  
TAKEN BY DISTRICT GOVERNOR **Kevin Crosby**, AND BY THE DISTRICT COUNCIL  
FOR DISTRICT 7090 DURING THE ROTARY YEAR **2015-2016**.

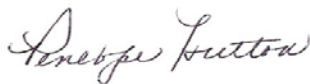
**Seconded by John Heise, PDG.**

**Other Announcements: Rick Sterne, PDG.**

Chair Rick announced that the Nominating Committee met last Saturday for the interviewing of candidates. Selected Reg Madison of Brantford Sunrise for DG 2017-2018. Now calling for DG candidates for Rotary year 2018-2019. Will be holding interview mid-December. Nominations actually due November 30. This afternoon holding a session on being a DG....several PDGs will serve to answer questions.

**Adjournment: 1:32 pm by acclaim.**

Respectfully submitted,



Penelope Hutton  
Executive Secretary

Reports attached:

*DG Report*

*Year to Date Financials*

*DGE Report*

*Training Director's Report*

*Service Projects Director's Report*

*Youth Services Director's Report*

*Public Image Director's Report*

*Membership Director's Report*

*Rotary Foundation Director's Report*

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Port Colborne, Ontario

*crawford  
smith &  
swallow*

October 16, 2015

*Private and Confidential*

Board of Directors  
Rotary International District 7090  
617 Main Street  
Suite M104  
Buffalo, NY  
14203-1400

Dear Members of the Board of Directors:

The following is the communication of matters arising from the audit of Rotary International District 7090 for the year ended June 30, 2015 required under Canadian Auditing Standards 260 and 265 of the CPA Canada Handbook. This list is not meant to be all-inclusive, nor in any way to restrict the communication of other matters.

### **Completion of External Audit**

The responsibilities of the auditors in relation to the financial statements is to form and express an opinion on the financial statements which have been prepared by management with the oversight of those charged with governance. The audit of the financial statements does not relieve management or those charged with governance of their responsibilities. We have expressed an unqualified opinion as to whether the financial statements present fairly in accordance with Canadian generally accepted accounting principles the financial position, results of operations and cash flows of the organization.

*The year-end audit was conducted from September 24, 2015 to October 16, 2015.*

### **Fraud**

Auditors' Responsibilities Relating to Fraud in an Audit of Financial Statements, CPA Canada Handbook CAS 240, defines fraud as "an intentional act by one or more individuals among management, employees, those charged with governance, or third parties, involving the use of deception to obtain an unjust or illegal advantage". Although fraud is a broad legal concept, the auditor is concerned with fraudulent acts that cause a material misstatement in the financial statements. Misstatement of the financial statements may not be the objective of some frauds, and misappropriation of assets may not necessarily result in a misstatement of the financial statements. Auditors do not make legal determinations of whether fraud has actually occurred.

Fraud involving one or more members of management or those charged with governance is referred to as "management fraud"; fraud involving only employees of the entity is referred to as "employee fraud". In either case, there may be collusion with third parties outside the entity.

*We confirm that there were no findings of fraud to communicate to the board of directors.*

### **Consideration of Laws and Regulations**

Consideration of Laws and Regulations in an Audit of Financial Statements, CPA Canada Handbook CAS 250 states that the term "non-compliance" means "acts of omission or commission by the entity, either intentional or unintentional, which are contrary to the prevailing laws or regulations. Such acts include transactions entered into by, or in the name of, the entity, or on its behalf, by those charged with governance, management or employees. Non-compliance does not include personal misconduct (unrelated to the business activities of the entity) by those charged with governance, management or employees of the entity." As explained in CPA Canada CAS 250, auditors conducting an audit in accordance with Canadian generally accepted auditing standards must obtain a general understanding of the legal and regulatory framework applicable to the entity and the industry of sector in which the entity operates and how the entity is complying with that framework. To do this the auditors inquire of management, and where appropriate those charged with governance, as to whether the entity is in compliance with such laws and regulations and inspecting correspondence, if any, with the relevant licensing or regulatory authorities. Although the auditors are required to remain alert to the possibility that other audit procedures applied may bring instances of non-compliance or suspected non-compliance with laws and regulations to the auditor's attention, in the absence of identified or suspected non-compliance the auditors are not required to perform audit procedures regarding the entity's compliance with laws and regulations.

*We confirm that no evidence which indicates non-compliance with laws and regulations was found.*

### **Weaknesses in Internal Control**

Internal Control in the Context of an Audit, CPA Canada Handbook CAS 265, provides the following guidance concerning the communication of significant weaknesses in internal control:

CPA Canada *Handbook CAS 265.11* In conducting the audit, the auditors would consider only those "internal controls relevant to the preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of internal control". An audit is not designed to consider whether internal control is adequate for management's purposes. Consequently, the auditors would only identify weaknesses in internal control that come to the auditors' attention during the financial statement audit. The auditors may not identify all the weaknesses that exist. A weakness in internal control is a deficiency in the design or effective operation of internal control. The identification of weaknesses in internal control is influenced by matters such as the auditors' assessment of materiality, the auditors' preliminary assessment of the components of audit risk and the audit approach used by the auditors. For example, if the auditors use a substantive audit approach for a particular financial statement assertion, they will not perform tests of controls in this area.

Therefore the auditors' knowledge of controls in this area will generally be limited. Accordingly, the auditors will not have a detailed knowledge of the control systems that enhance the reliability of data and information and therefore may not identify weaknesses in these control systems.

A deficiency exists when, a control is designed, implemented or operated in such a way that it is unable to prevent, or detect and correct, misstatements in the financial statements on a timely basis or a control necessary to prevent, or detect and correct, misstatements in the financial statements on a timely basis is missing. A significant deficiency exists when a deficiency, or a combination of deficiencies in internal control, is of sufficient importance to merit the attention of those charged with governance in the auditor's professional judgment. The matters being reported are limited to those deficiencies of sufficient merit to be reported to those charged with governance.

*Please refer to the management letter issued for explanation about deficiencies in internal control identified during the audit.*

### **Related Party Transactions**

As explained in Related Parties, CPA Canada Handbook CAS 550, auditors conducting an audit in accordance with generally accepted auditing standards may identify related party transactions which are not in the normal course of operations and which, in the auditors' professional judgement, involve significant judgements by management concerning measurement or disclosure.

*We confirm that other than the transactions disclosed in note 6 of the financial statements, no such transactions requiring the board of directors to be informed were identified during the audit. We also confirm that the organization has adequate controls in place to identify related party transactions.*

### **Significant Accounting Principles and Policies**

The auditors should determine that the board of directors is informed about:

- (a) the initial selection of and changes in significant accounting policies, including the adoption of new accounting pronouncements, which encompass the specific principles and their method of application;
- (b) the effect of significant accounting policies in controversial or emerging areas, or those unique to an industry;
- (c) the existence of acceptable alternative policies and methods, and the acceptability of the particular policy or method used by management;
- (d) the extent to which the financial statements are affected by unusual transactions (including non-recurring amounts recognized during the period) and the extent to which such transactions are separately disclosed in the financial statements; and
- (e) the effect of the timing of transactions in relation to the period in which they are recorded.

*We confirm that the accounting policies are appropriate for the organization.*



## **Management Judgements and Accounting Estimates**

The auditors should determine that the board of directors is informed about:

- (a) the issues involved, and related judgements made by management, in formulating particularly sensitive accounting estimates and disclosures (for example, disclosures related to going concern, subsequent events and contingency issues);
- (b) the basis for the auditors' conclusions regarding the reasonableness of the estimates made by management in the context of the financial statements taken as a whole;
- (c) the risks of material misstatement from estimates;
- (d) indicators of possible management bias;
- (e) the factors affecting asset and liability carrying values, including the entity's basis for determining useful lives assigned to tangible and intangible assets;
- (f) the timing of transactions that affect the recognition of revenues or avoid recognition of expenses; and
- (g) disclosure of estimation uncertainty in the financial statements.

*We confirm that management estimates were appropriate and that there were no issues identified during the audit that should be communicated to the board of directors.*

## **Financial Statement Disclosures**

The auditors should determine that the board of directors is informed about:

- (a) the issues involved, and related judgements made, in formulating particularly sensitive financial statement disclosures;
- (b) the overall neutrality, consistency, and clarity of the disclosures in the financial statements;
- (c) the potential effect on the financial statements of significant risks, exposures and uncertainties (such as pending litigation); and
- (d) the selective correction of misstatements.

*We confirm that all financial statement disclosures are appropriate and that there were no issues identified during the audit that should be communicated to the board of directors.*

## **Other Matters Arising From the Audit**

In some cases, management may decide to consult with other accountants about auditing and accounting matters. When the auditors are aware that such consultation has occurred, the auditors would communicate with the board of directors as appropriate. If the auditors find that the consultation has not occurred in accordance with Reports on the Application of Accounting Principles, Auditing Standards or Review Standards, CPA Canada Handbook 7600, this would be communicated with the board of directors.

*We confirm that we are not aware of any consultations with other accountants.*

The auditors communicate with the board of directors any major issues discussed with management in connection with the initial or recurring appointment of the auditors, including, among other matters, discussions regarding the application of accounting principles and auditing standards, and fees.

*We confirm that there are no major issues in connection with the recurring appointment of the auditor.*

The auditors inform the board of directors of any significant difficulties encountered while performing the audit, including significant delays in management providing information required for the audit, an unnecessarily brief timetable in which to complete the audit, extensive unexpected effort required to obtain sufficient appropriate audit evidence, the unavailability of expected information, restrictions imposed on the auditor by management, and management's unwillingness to make or extend its assessment of the entity's ability to continue as a going concern when requested.

*We confirm that no significant difficulties were encountered in the performance of the audit.*

The auditors inform the board of directors of any significant matters discussed, or subject to correspondence with management, while performing the audit including business conditions affecting the entity and business plans and strategies that may affect the risks of material misstatement and written representations requested.

*We confirm that no significant matters were discussed or communicated with management during the course of the audit. Please see management's representation letter for written representations requested.*

The auditors inform the board of directors of any other significant matters relevant to the financial reporting process including material misstatements of fact or material inconsistencies in information accompanying the audited financial statements that have been corrected.

*We confirm that no significant matters relevant to the financial reporting process were identified during the audit.*

We look forward to discussing with you the matters outlined in this letter as well as other matters that may be of interest to you.

Yours very truly,

A handwritten signature in dark ink, appearing to read "Crawford, Smith and Swallow", written in a cursive style.

**CRAWFORD, SMITH AND SWALLOW**  
**CHARTERED ACCOUNTANTS LLP**





**ROTARY INTERNATIONAL DISTRICT 7090**

**Financial Statements**

**June 30, 2015**



## **ROTARY INTERNATIONAL DISTRICT 7090**

### **Financial Statements**

**June 30, 2015**

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Crawford, Smith and Swallow  
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Offices in:  
Niagara Falls, Ontario  
St. Catharines, Ontario  
Fort Erie, Ontario  
Niagara-on-the-Lake, Ontario  
Port Colborne, Ontario

## INDEPENDENT AUDITORS' REPORT

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To the Members of Rotary International District 7090

We have audited the accompanying financial statements of Rotary International District 7090, which comprise the financial position as at June 30, 2015, and the statements of operations and fund balances, restricted funds and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

*Basis for Qualified Opinion*

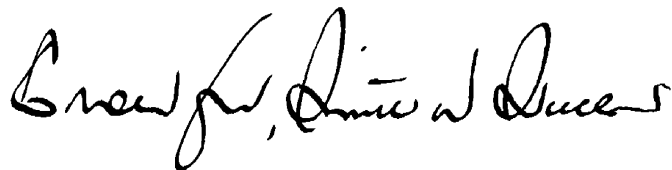
In common with many charitable organizations, the organization derives revenue from its members in the form of dinner, training, and conference fees, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenue, deficiency of revenue over expenditures and cash flows from operations for the year ended June 30, 2015, and assets and fund balances as at June 30, 2015. Our audit opinion on the financial statements for the year ended June 30, 2015 was modified accordingly because of the possible effects of this limitation in scope.

Rotary International District 7090 controls the operations of Rotary District 7090 Youth Exchange Inc. as disclosed in note 5. We were unable to obtain sufficient appropriate audit evidence about the activities of Rotary District 7090 Youth Exchange Inc. for the year ended June 30, 2015 because an audit was not conducted on their records. Consequently, we were unable to determine whether any adjustments to these amounts were necessary.

*Qualified Opinion*

In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion paragraphs, the financial statements present fairly, in all material respects, the financial position of Rotary International District 7090 as at June 30, 2015, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Niagara-on-the-Lake, Ontario  
October 20, 2015



CRAWFORD, SMITH AND SWALLOW  
CHARTERED ACCOUNTANTS LLP  
LICENSED PUBLIC ACCOUNTANTS

# ROTARY INTERNATIONAL DISTRICT 7090

## STATEMENT OF FINANCIAL POSITION

June 30, 2015

(stated in U.S. \$)

<b>Assets</b>	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>
<b>Current Assets</b>		
Cash	139,263	141,484
Restricted cash	4,374	4,374
Short term investment	86,688	86,644
Accounts receivable	857	15,737
Prepaid expenses	3,187	3,833
	<b>234,369</b>	<b>252,072</b>
<b>Liabilities and Fund Balances</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued liabilities	32,066	40,832
Deferred revenue - note 4	3,690	
	<b>35,756</b>	<b>40,832</b>
<b>Fund Balances</b>		
Restricted funds	4,374	4,374
Unrestricted funds	194,239	206,866
	<b>198,613</b>	<b>211,240</b>
	<b>234,369</b>	<b>252,072</b>

Signed on behalf of the board:

\_\_\_\_\_ District Governor

\_\_\_\_\_ District Treasurer

See accompanying notes

## ROTARY INTERNATIONAL DISTRICT 7090

### STATEMENT OF RESTRICTED FUNDS

for the year ended June 30, 2015

(stated in U.S. \$)

	District History \$	Manual of Procedure \$	2015 \$	2014 \$
<b>Balance, Beginning of Year</b>	3,486	888	4,374	4,374
<b>Balance, End of Year</b>	<b>3,486</b>	<b>888</b>	<b>4,374</b>	<b>4,374</b>

See accompanying notes

# ROTARY INTERNATIONAL DISTRICT 7090

## STATEMENT OF OPERATIONS AND FUND BALANCES

for the year ended June 30, 2015

(stated in U.S. \$)

	Unaudited Budget \$	2015 \$	2014 \$
<b>Revenue</b>			
Assistant Governors	1,500		
District Conference	47,000	39,723	45,331
District Grants		75,827	62,687
Foreign exchange gain			474
Grant management seminar		7,535	4,445
Insurance assessment revenue	33,000	31,418	30,148
Interest and other	1,100	2,357	90
Membership dues	92,000	78,524	87,438
Million dollar dinner		5,900	
PETS and Club Leadership Training	38,100	17,983	21,536
Public relations and communication		15,000	15,000
Rotary Foundation Dinner	14,000	11,097	9,930
Rotary Leadership Institute	2,000	9,057	2,210
RYLA	34,000	33,181	31,287
Slapshot	28,000	25,929	30,300
	290,700	353,531	340,876
<b>Expenses</b>			
Administration - schedule 1	28,300	25,720	23,407
Directors and committees - schedule 1	27,800	37,351	34,308
District Conference	47,000	58,711	77,667
District Grants		50,539	62,687
District Grants - unspent		25,288	
Foreign exchange loss		8,821	
Grant management seminar		7,183	6,373
Million dollar dinner		6,939	
PETS and Club Leadership Training	38,100	21,393	35,713
Rotary Foundation Dinner	14,000	9,518	8,645
Rotary Leadership Institute	2,000	7,625	1,859
RYLA	34,000	31,559	32,605
Seminar training	500	803	351
Slapshot	28,000	24,495	29,525
Standing committees - schedule 1	38,000	31,667	37,012
Training - schedule 1	33,000	18,546	33,851
	290,700	366,158	384,003
<b>Deficiency of Revenue over Expenses for the Year</b>		(12,627)	(43,127)
<b>Unrestricted Fund Balance, Beginning of Year</b>	206,866	206,866	249,993
<b>Unrestricted Fund Balance, End of Year</b>	<b>206,866</b>	<b>194,239</b>	<b>206,866</b>

See accompanying notes

## ROTARY INTERNATIONAL DISTRICT 7090

### STATEMENT OF CASH FLOWS

for the year ended June 30, 2015

(stated in U.S. \$)

	2015 \$	2014 \$
<b>Operating Activities</b>		
Deficiency of revenue over expenses for the year	(12,627)	(43,127)
Changes in working capital components		
Short term investment	(44)	(43)
Accounts receivable	14,880	(4,222)
Prepaid expenses	646	12,588
Accounts payable and accrued liabilities	(8,766)	(1,265)
Deferred revenue	3,690	(1,142)
	10,406	5,916
Funds used by operating activities	(2,221)	(37,211)
<b>Decrease in Cash Position</b>	(2,221)	(37,211)
<b>Cash Position, Beginning of Year</b>	145,857	183,068
<b>Cash Position, End of Year</b>	<b>143,636</b>	<b>145,857</b>
<b>Cash Position</b>		
Cash	139,263	141,484
Restricted cash	4,374	4,374
	<b>143,637</b>	<b>145,858</b>

See accompanying notes



# ROTARY INTERNATIONAL DISTRICT 7090

## NOTES TO FINANCIAL STATEMENTS

for the year ended June 30, 2015

(stated in U.S. \$)

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### Organization

Rotary International District 7090 (the District) is comprised of Rotary Clubs located in Western New York, U.S.A. and Southern Ontario, Canada. The purpose of the District is as follows:

#### General

Collection of monies from local clubs to be used by the District Governor in order to provide leadership advice and assistance to the various clubs.

#### District Conference

Host an annual event attended by Rotarians, spouses and guests at which the attendees share fellowship and learn about various Rotary activities.

#### RYLA

Rotary Youth Leadership Awards (RYLA) is an annual session at which young adults ages 19 - 25 are provided with a week of leadership training.

#### Club Leadership Training

Club Leadership Training is a program to train and inform club officers of the various Rotary Clubs in the District.

#### PETS

President Elect Training Sessions (PETS) is a program to train and inform club presidents-elect of the Rotary Clubs in the District.

#### Rotaract and Interact

The purpose of this program is to assist Clubs to establish and maintain Rotaract and Interact clubs in colleges and high schools, respectively. These clubs provide an opportunity for students to become involved in community and international activities in association with Rotary.

#### Slapshot

Student Leadership Award Program for Students High on Training (SLAPSHOT) is an annual session at which young adults ages 16 - 18 are provided with a week of leadership training.

#### Rotary Leadership Institute

The Rotary Leadership Institute was founded to assist in improving the Rotary knowledge and leadership skills of the future leaders of the Rotary clubs.

#### District Grants

District Grants are a tool for Rotary districts to support short-term, humanitarian projects that benefit a community. Districts request a portion of their District Designated Fund for a grant to support one or multiple projects locally or internationally.

# ROTARY INTERNATIONAL DISTRICT 7090

## NOTES TO FINANCIAL STATEMENTS

for the year ended June 30, 2015

(stated in U.S. \$)

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### 1. Significant Accounting Policies

The financial statements of the organization are the representations of management prepared in accordance with Canadian accounting standards for not-for-profit organizations, consistently applied. Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of periodic financial statements necessarily involves the use of estimates and approximations. These have been made using careful judgement in the light of available information. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

#### Financial reporting framework

The organization, being a not-for-profit organization, has chosen to establish their financial statements in accordance with Canadian accounting standards for not-for-profit organizations, issued by the Chartered Professional Accountants of Canada.

#### Revenue recognition

Revenue is recognized in the fiscal year to which it applies. Accordingly, receivables are recorded for dues or fees uncollected as of the end of the fiscal year. Revenue applicable to a future period is recognized when earned.

The work of the organization is dependent on the voluntary service of many members. Since these services are not normally purchased by the organization and because of the difficulty of determining their value, contributed services are not recognized in these financial statements.

#### Foreign currency translation

These financial statements are presented in U.S. dollars. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates in effect at the year-end date. Gains and losses on translation are reflected in net earnings of the period.

#### Financial instruments

The organization's financial instruments consist of cash, short term investment, accounts receivable and accounts payable. Cash, short term investment, accounts receivable and accounts payable are initially measured at fair value on acquisition and are subsequently measured at amortized cost.

#### Tax status

The District is a subordinate unit of Rotary International and is covered by a blanket exemption from U.S. federal income tax under Section 501(c)(4) of the Internal Revenue Code as a social welfare organization. The letter of determination from the IRS was dated May 13, 1958, and that status still remains.

# ROTARY INTERNATIONAL DISTRICT 7090

## NOTES TO FINANCIAL STATEMENTS

for the year ended June 30, 2015

(stated in U.S. \$)

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### Fund accounting

The organization uses the restricted fund method to account for revenues and expenses. The Board of Directors has internally restricted resources for the purposes of updating and publishing a triennial District 7090 history and publishing the District's Manual of Procedure every fifth year. The District also operates a general fund for all other activities.

## 2. Financial Instruments

Transactions in financial instruments expose the organization to certain financial risks and uncertainties. These risks include:

### Currency risk

Currency risk is the risk that the fair value of financial instruments will fluctuate due to changes in foreign exchange rates. The organization has assets and liabilities denominated in both U.S. and Canadian currency that fluctuate in value as current exchange rates change. Accordingly, the organization is exposed to the effects of fluctuations in foreign exchange rates.

The extent of the organization's exposure to the above noted risk did not change during the year.

## 3. District Designated Funds

In addition to District Grants included in revenue, Rotary International disbursed District Designated Funds on behalf of District 7090 as follows:

	2015	2014
	\$	\$
Polio Plus Fund	31,000	35,000
Global Grants	62,675	26,000
	<b>93,675</b>	<b>61,000</b>

---

## 4. Deferred Revenue

Deferred revenue is amounts received for the District Conference to be held in October 2015.

## 5. Comparative Amounts

Certain comparative amounts have been reclassified to conform with the current year financial statement presentation.

# ROTARY INTERNATIONAL DISTRICT 7090

## NOTES TO FINANCIAL STATEMENTS

for the year ended June 30, 2015

(stated in U.S. \$)

### 6. Controlled Entities

The Board of Directors of Rotary District 7090 Youth Exchange Program Inc. has members in common with District Council of Rotary District 7090. Since the financial statements have not been consolidated, the financial summaries of Rotary District 7090 Youth Exchange Program Inc., as at June 30, are as follows:

Financial Position	Unaudited 2015 \$	Unaudited 2014 \$
Total Assets	<b>21,635</b>	<b>24,462</b>
Total Liabilities		
Net Assets	21,635	24,462
	<b>21,635</b>	<b>24,462</b>
Results of Operations	Unaudited 2015 \$	Unaudited 2014 \$
Total revenues	45,182	59,932
Total expenses	48,009	56,503
<b>Excess of Revenues over Expenses</b>	<b>(2,827)</b>	<b>3,429</b>
Results of Cash Flows	Unaudited 2015 \$	Unaudited 2014 \$
Fund provided by operations	(2,827)	3,253

Rotary District 7090 Youth Exchange Program Inc. was incorporated in New York State in 2008 and is exempt from U.S. federal income tax under Section 501(c)(3) of the Internal Revenue Code.

The purpose of Youth Exchange is to give high school aged students the opportunity to live in a foreign country for one year. At the same time, foreign students spend one year with local families approved by Rotary District 7090 Youth Exchange Program Inc.

During the year, the organization invoiced Youth Exchange \$7,935 (2014 - \$nil) for rooms and expenses related to the District Conference. This amount is included in District Conference revenue on the statement of operations and fund balances.

**ROTARY INTERNATIONAL DISTRICT 7090****Schedule 1****SCHEDULE OF EXPENSES**

for the year ended June 30, 2015

(stated in U.S. \$)

	Unaudited Budget \$	2015 \$	2014 \$
<b>Administration</b>			
Assistant Governors	1,500		
District Council	2,500	719	2,162
Office, website maintenance and other	24,300	25,001	21,245
	<b>28,300</b>	<b>25,720</b>	<b>23,407</b>
<b>Directors and Committees</b>			
Group Study Exchange	500		380
Other	5,400	352	1,684
Public relations and communication	16,400	33,326	30,209
Rotary Foundation	5,000	3,654	1,998
Scholarships	500		
World Community Service		19	37
	<b>27,800</b>	<b>37,351</b>	<b>34,308</b>
<b>Standing Committees</b>			
Finance and audit	5,000	4,903	5,000
Insurance	33,000	26,764	32,012
	<b>38,000</b>	<b>31,667</b>	<b>37,012</b>
<b>Training</b>			
Awards and recognition	2,500		3,246
District Governor	10,000		12,143
District Governor Elect	10,000	9,258	8,809
District Governor Nominee	3,000	2,665	1,770
District training	7,500	6,623	7,883
	<b>33,000</b>	<b>18,546</b>	<b>33,851</b>

See accompanying notes



Return Mail Services  
PO Box 1237 South Windsor, CT 06074

# CERTIFICATE OF DEPOSIT MATURITY NOTICE

Statement Date: November 13, 2015

Account Number: xxxxxxxx0158

AB 01 001052 86627 B 5 A



ROTARY DISTRICT 7090  
C/O SCHUNK WILSON & CO  
701 SENECA ST STE 604  
BUFFALO NY 14210-1357

**Customer Service**  
1-800-421-0004

**Automated Telephone Banking**  
1-800-439-8230

**Customer.Service@fnfg.com**

**Customer Service-Bank by Mail**  
P.O. Box 527  
Lockport, NY 14095-0527

001052 1/1

Dear Valued Customer:

We would like to let you know that your Certificate of Deposit will **mature on 12/15/2015**. Careful consideration should be made when deciding how to handle the maturing funds. We encourage you to visit any First Niagara Branch for a personalized review of your account with a Relationship banker or a Personal Financial associate. Or contact us at 1-800-421-0004 to discuss your options. Should you take no action, your account will automatically renew on 12/15/2015 for the same term as your maturing CD. Please see the details for your account below.

Account Number	xxxxxxx0158	Rate Type	Fixed
Maturing Balance	86,707.46*	Interest Payment Frequency	Monthly
Renewal Term	397 Days	Interest Compound Frequency	Daily Compound
Maturity Date	12/15/2015	Renewal at Maturity	Automatic
Grace Period End Date	12/26/2015	Next Maturity Date	01/15/2017
Renewal Interest Rate	Not yet determined**	Next Grace Period End Date	01/25/2017
Annual Percentag Yield (APY)	Not yet determined**	Minimum to Earn Interest	Not yet determined**

\* The maturing balance may include earnings not yet credited to your account.

\*\* You may obtain the Renewal Interest Rate, Annual Percentage Yield (A.P.Y) and Minimum to earn interest on or after 12/15/2015 by calling 1-800-421-0004.

Please be advised that if you withdraw any of the principal from this account before the Maturity Date, an early withdrawal penalty will be imposed. Please see the reverse side for additional information.

We look forward to assisting you. As always, thank you for banking with First Niagara!

Sincerely,

Alpine Jennings  
Sr. Vice President

Your account will automatically renew on 12/15/2015 for the same term as your maturing CD. Current rates can be obtained by calling 1-800-421-0004 on or after 12/15/2015. You may return this form to any First Niagara Branch if you wish to discuss additional options or update your address.

Account Number xxxxxxxx0158  
Maturing Balance 86,707.46  
Maturity Date 12/15/2015  
Renewal Term 397 Days

First Niagara Bank, N.A.  
P.O. Box 527  
Lockport, NY 14095-0527

☐ Check here if your address has changed.  
Please print change of address on reverse side

ROTARY DISTRICT 7090  
C/O SCHUNK WILSON & CO  
701 SENECA ST STE 604  
BUFFALO NY 14210-1357

For Office Use Only

Type	Rate	Freq	Method	Term	Int. Dep.

5520 1000

000773470158



Kevin J. Crosby, Ph.D.  
District Governor 2015-16  
Kevin@D7090.org



DG Report to District Council  
November 21, 2015

Since the last District Council meeting, I have continued visiting clubs. As of 11/21/15, I will have visited 67 of our 69 clubs. I continue to be impressed by the good work being done by all clubs, large and small, to provide service to those in need in their local communities and around the world.

We held our District Conference on October 23-25, 2015 at the Holiday Valley Resort in Ellicottville, NY. I am grateful for all of the planning and hard work provided by our District Conference team, under the leadership of Chair, Greg Norton. We conducted a post-conference survey of participants. Results are available to anyone who is interested in reviewing them. From several perspectives, this was a very successful conference. We had over 450 registrations and both dinners were sold out. Also, the block of rooms reserved at Holiday Valley for our conference was sold out. Verbal and written feedback indicated that attendees enjoyed the weekend and, importantly, a vast majority of respondents said they plan to attend next year's conference.

Several members of our District Conference planning committee met online with Marlee and her District Conference planning team, chaired by Melisa Schrock. We shared "lessons learned" in the hope of making next year's conference equally successful.

We don't know the financial outcome of the conference yet as we are still chasing some checks and invoices related to the conference. We expect the conference to end up "in the black" but we don't know the size of the profit yet.

I am pleased to announce that Dr. Charles Daly of the Rotary Club of Grimsby has accepted the role of District Chair of Friendship Exchange. This program has been dormant in our District for a few years and I am pleased to see it revived under Dr. Daly's leadership.

Respectfully submitted,

Kevin Crosby, DG 2015-16

Rotary District 7090 District Council  
Saturday, November 21, 2015  
Best Western Hotel and Conference Centre  
2 North Service Road, St. Catharines, ON

District Governor-elect Report

My husband, Bill and I attended GETS and Zone in Providence RI. What a terrific group of classmates! Everyone one of them went out of their way to make me feel a part of the 2016-2017 class. Hey, Hey, Hey! We were most impressed with how well everything was organized and timed. The graduation dinner with the RI President-elect John Grem was certainly a highlight, only to be topped by having DG Kevin, PDGs Karen, John and Ralph and partners sharing the evening with Bill and me. We topped off the dinner with John recounting Holley's Squirrel Hunt. We certainly livened up the room!

At the first Zone plenary session we listened to Razia Jan who started a school for girls in Afghanistan. Inspiring! Now, she was just named one of Six Rotary Global Women of Action. Even more inspiring!

Getting started on the 2016 Conference was stressful endeavor until Melisa Schrock stepped up to be Conference Chair. I am so fortunate! We all are so fortunate! Thank you, Melisa. We were ready to rollout our conference at Kevin's fab conference. My committee of Melisa, Anne, Judy, Tracy, AJ and Bill were all decked out in their finery to help launch All Roads Lead To Batavia's Saturday's gala Hats and Tails Derby at Batavia Downs Gaming. We owe Roseanne and Lindsay a big thank you for taking all of our ideas and creating a unique logo that reflects our 2016 Conference. As a result of the rollout we had several Rotarians offer to join our conference committee. I am so proud to be a Rotarian!

It was my honor to chair the Celebration of Life at Ellicottville. We honored 29 Rotarians. Thank you to Shirley Molloy who led the service for us.

Since the conference, I have been doing a lot of on-line training. Very interesting.

We are working on PETS1 and MDPETS. I will leave the rest for John.

Respectfully submitted,

Marlee Diehl  
District Governor-elect





# DGN Report – Reg Madison

It has been a busy time since I took on this role last month. In addition to much reading on both the District and RI websites, I've joined the PETS and MDPETS committees preparing for the 2016 sessions. I continue to work with the AG's and hosted another Zoom meeting on November 16<sup>th</sup>.

Co-chairs for the 2017 District Conference have been selected as well as the conference site and the appropriate chairs and committee members are being appointed. The conference will be held during Canada's 150<sup>th</sup> anniversary year of becoming a nation.

I continue to contact active PDG's as frequently as possible to obtain tips and information to assist me to do an excellent job in the years ahead and on completion of these conversations wish to establish relationships with all of the District Leadership team.

I will work with DG Kevin and DGE Marlee to replace myself as co-chair of AG Development and co-chair of Club Leadership Training by mid May.

I have enjoyed the challenge and look forward to the future in assisting our District to be a Gift to the World.

**District 7090 Rotary Foundation Committee**  
**District Council Report November 21, 2015.**



**The Rotary Foundation “Doing Good in the World”.**

**Karen L. Oakes, Director, District 7090 Rotary Foundation**

The Foundation “Food truck” is racking up the kilometers/miles as our Committee chairpersons and members fan out across our District in engagement of clubs in learning more about the fabulous work of The Rotary Foundation. Collectively, we enjoy the opportunity afforded during these onsite meetings as we bring a “face” of the Foundation at work to each of the clubs we are invited to attend. Keep those invitations coming!

Our Recent Foundation Celebration dinner was an evening of great enjoyment as we recognized the accomplishments of our clubs and our individual members who embrace the Rotary Foundation with their financial support as well as hands on efforts to make a difference in the world. Congratulations to all the fine recipients! 2014-2015 Rotary year was another fine year for the Rotary Foundation here in D7090, well done!

**FUNDRAISING**

**1) Annual Fund – Chair Pat Castiglia**

Robust outreach underway these past few months to engage our district clubs to complete the task of Annual Fund goal input into Club Central – Current input @ 74% for Annual Fund Goal of \$242,342 with some \$58,469 contributed to date.

**2)) Polio Plus Fund – Chair Thie Convery.**

**ANOTHER US\$40 MILLION FOR POLIO!**

Brothers & Sisters in Rotary,

You’ll know that this past September, Nigeria was declared polio free. That leaves Afghanistan and Pakistan as the only polio-endemic countries.

While no one can predict when polio will be eradicated, if present trends continue, we could see the last case of polio in the very near future.

Remember, in 1985 we had 350,000 cases per year. So far in 2015, we have had 51 cases of the wild poliovirus as follows:

Afghanistan 13  
 Pakistan 38

During the recent World Polio Day livestream event, Rotary International announced they will be contributing another US\$40.4 million to support immunization activities, through the Global Polio Eradication Initiative.

If you or members of your Club were not available for the livestream, it’s not too late! You can still watch the recording at:

<http://livestream.com/rotaryinternational/worldpolioday>

Once polio is gone and we no longer have to vaccinate for it, the world will have over a billion dollars per year to spend on other humanitarian projects.

Yours in polio eradication,

Thie Convery

Dundas Rotary Club

Chair, End Polio Now, Rotary District 7090

### **3) Paul Harris Society - Chair PDG Bob Bruce. No update provided.**

May 2015 Million dollar dinner allowed the confirmation of some 40 Paul Harris Society members in D7090. We appreciate the opportunity to be recognizing many of these stalwart supporters in our upcoming November 6 Foundation dinner event.

### **4) Endowment Fund – Chair John Mullen. No update provided.**

Our endowment fund supporters continue to build long term possibilities to the support of the work of the Rotary Foundation.

## **FOUNDATION GRANTS**

### **1) District Grants Committee Report**

November 21, 2015

The District has set aside \$46,000 in matching grant funds for clubs to access in the 2016-2017 Rotary year. [Maximum - \$2,000 per club] In order to be eligible to apply for the matching grants clubs have to complete three steps; have at least two club members attend the District Grants Seminar on October 3, 2015, submit appropriately signed agreements by November 30, 2015; and send in a properly completed grant application by January 31, 2016. The District Grant Application, Memorandum of Understanding and Addendum are available on the District website under the Foundation tab.

**50 out of 69 clubs were properly represented at the District grants seminar on October 3, and as a result completed step one in becoming eligible to submit a District Grant Application.**

**Of those clubs, to date 13 have submitted a properly signed Memorandum of Understanding and Addendum.**

With respect to the 2015-2016 Rotary year, 24 clubs submitted grant applications, 23 applications were approved. The total dollar value of grants approved was \$41,251.53. To date we have received 1 final reports.. The plan is to have Foundation committee members present the cheques at club meetings once their final reports have been approved.

Also on the District website, under the Foundation tab is our District's 2015-2016 approved spending plan, which provides a summary of the approved District grants.

Respectfully submitted,  
John N. Teibert, CPA, CA  
Rotary District 7090  
District Grants SubCommittee Chair

### **a) Scholarship – Chair Shefali Clerk**

#### **Scholarship Committee Report**

There is a \$5000 Scholarship available for one student who is a freshman at the college or university. Applications are being accepted up to Dec 31, 2015.

Shefali Clerk

### **b) Vocational Training Team – Chair Dan Smith**

#### **Vocational Training Team Committee Report**

Following the VTT presentation at the District Conference, much interest and many suggestions were provided by Rotarians and Clubs. The training for District 7020 Team Members will be in Sports Education and Sports Literacy. The planning for the Inbound VTT Team from District 7020 continues as they are sourcing their Team and will provide their Members requirements by the end of November. We will then begin the process of recruiting Schools and/or facilities to satisfy their requirements.

We will also be looking for Rotarian Host families to house and provide local transportation for the incoming VTT Team. The actual training will likely be in the late March to early May 2016 timeframe and encompass 3 weeks.

Dan Smith  
VTT Chair for District 7090

## 2. Global Grants - Advisor Roy Sheldrick

**Update – Our final outstanding Matching Grant, under the old Grant Structure, 79473 has been accepted and the file has been closed. GREAT NEWS!**

Dear Rotarians Thélius and Sheldrick,

Thank you for submitting the final report regarding Matching Grant #79473, to help provide 16 cisterns to collect rain water in communal sections 4, 5 and 6 in Verrettes, Département de l'Artibonite, Haiti. Your cooperation in fulfilling this requirement is greatly appreciated. As all required information has been included, the Foundation will mark the file as closed.

Kind regards, .

Santa Leal

Manager | Original Foundation Grants

## ALUMNI - Chair Patti Johnson

Concentrated efforts underway to reconnect with District 7090 alumni. The extensive array of data is being carefully considered for realization of alumni engagement into the world of Rotary.

### 2015-2016 D7090 The Rotary Foundation (TRF) Goals

**We are pleased to share our collective Rotary Foundation Goals for 2015-2016 as follows:**

1. Build on the existing focus of D7090 support of the eradication of polio through:
  - a) Individual Club financial participation to realize a cumulative total in excess of \$100,000 USD (**Presently 56% of target**)
  - b) DDF financial commitment of at least 20% - **COMPLETED**
2. Further the advancement of support of the Annual Fund as follows:
  - a) an overall increase in contributions by at least 5% (**not evident to date, year over year decrease**)
  - b) a 2% increase in the number of clubs achieving the EREY fundraising level. (**Work in progress**). *Goal needs slight modification to align with revised Club Banner recognition for this year, same will be subject of December Foundation Committee meeting agenda.*
3. Engage at least 35% of our qualified clubs in completing a club project as part of our 2015-2016 District Grant Spending Plan. (**23 club proposals included in our 2015-16 DGSP**).
4. Provide DDF support to Global Grant (GG) applications from our qualified clubs upon satisfactory review to ensure the GG addresses the need for sustainable, measurable outcomes in one or more of the areas of focus. (**Ongoing process**).
5. Continue to educate all D7090 Rotarians, Rotary Foundation alumni, and other like-minded individuals, on the benefits of The Rotary Foundation programs. (**Ongoing**).
6. Grow our Bequest Society membership by 1% annually. (**Ongoing**).

### Year to Date Summary

Fellow Rotarians

As outlined in the above Committee specific reports, our various Rotary Foundation Committees have been very busy with Rotary Foundation efforts these past four months. Our heartfelt expression of appreciation is extended to our dedicated team and their committee members for all their efforts to build our awareness of The Rotary Foundation.

Respectfully submitted,

*Karen L. Oakes*

The Rotary Foundation – Doing Good in the World.



## District 7090 – Youth Services

### FEATURED PROGRAM

#### **Rotaract – (Chair – Nicole Mendolia)**

There has been a lot of recent activity in the Rotaract program. First, we have added two new members to the Rotaract committee – Larry Coon (Kenmore) and Rich Ryan (Fredonia) to assist with the program on the US side. We are targeting one or two members for the Canadian side and hope to have those confirmed soon.

In addition, new clubs are in the works at the University of Buffalo, Lockport area and Grimsby. We hope to have confirmation on the formation of those new Rotaract clubs soon.

#### **YOUTH EXCHANGE – (Chair – Mike Taylor – Rotary Club of Fonthill)**

District Conference was a great hit for the students who enjoyed being integrated into the events, workshops and activities.

Clubs are currently holding their interviews for the next class of outbounds from District 7090.

We have confirmed that all of our students in France are safe after the tragic events that occurred in Paris recently.

The students will be going for their Winter Weekend in Buffalo from Dec 3-5<sup>th</sup>.

#### **SLAPSHOT - (Chair – Jim Sykes)**

No report at this time.

#### **Interact – (Brian Casey – Rotary Club of Buffalo)**

No report at this time.

#### **EarlyAct – (Richard Earne– Rotary Club of Grand Island)**

No report at this time.

Service Projects Update  
District 7090  
November 21, 2015

Highlights:

I have continued my outreach to the Clubs, regarding my availability to come speak on behalf of the District to give a brief overview of what resources are available to them with respect to Club projects related to World Community Service, Vocational Service and Community Service. I was invited to speak at a recent Area 12 meeting which resulted in an invitation from the Lockport and Clarence clubs, to come give a presentation to their members. Those are both scheduled for early December. Unfortunately, I have come to discover that not many of the Clubs realize the resources available to them, and as a result, I have started to tailor my message in a different way. I am focusing on 3 resources; Rotary Showcase, Best Practices and the Community Assessment Tool. These three topics seems to consume the majority of the discussions we have, and it has become obvious to me that further education on these opportunities is needed.

In Progress:

Jack Amico has stepped forward to help me with the Disaster Recovery Protocol which was started a number of years ago. We are currently vetting the information to make sure it is still accurate and the contacts listed are still relevant.

I would like to reach out to Valerie Phillips who is the current “keeper of the best practices” in an effort to put together a database of Clubs/Contacts as it relates to various fundraisers and/or projects. DG Kevin has asked me to put together this list so that clubs looking to try a BBQ fundraiser (as an example) could reach out to other clubs who have already done the same, to ask for advice or help. Since this parallels the object of BP, I thought that would be a good place to start.

Goals:

1. Update the website with more relevant information as it relations to the presentation I am bringing to the Clubs
2. Continue to look for candidates willing to Chair the vacant openings of community service & literacy
3. Finalize the Disaster Recovery Protocol document for review by District Council
4. Finalize database of Club Projects with contact info

Respectfully submitted,  
Melisa Schrock

## **TRAINING DIRECTOR REPORT**

### **November 21, 2015**

**Director: John Heise**

#### **District Training Assembly** (Anne Bermingham/Reg Madison)

Our chairs are working to finalize the committee. Date is set for May 7, 2015 at the Niagara Falls Conference Center. One location and one date for this year. In 2017, it will be on Canadian side. Plans are just getting started. The chairs are also working to expand the committee, with representatives from a variety of clubs.

#### **Club Visioning** (Anne Bermingham/ Barb Ochterski)

On the Canadian side the following clubs expressed an interest: Brantford, Dunnville, Waterdown, Dundas, Ancaster AM, and Flamborough. On the U. S. side Dunkirk has expressed an interest.

#### **New Member Orientation** (Marie Bindeman)

A session titled "Welcome to the World of Rotary" was held on Friday, October 23rd, during the recent District Conference. The session, which was designed to engage and introduce new, renewing or prospective members to our wonderful organization. The workshop also included three wonderful panelists: Jackie Davis (Lockport/AG), Vincent Davis (Buffalo Rotaract), and Barbara Ochterski (Buffalo Sunrise), who addressed leadership, youth service and community service opportunities.

As per a prior report, we would like to plan a process to design prepackaged learning tools for use by individual clubs in training their newest members. These training tools will enable and encourage clubs to provide new members with the necessary information to be more active and effective members. It will also provide a more flexible approach to training new members than seated pre-scheduled workshops. It would be helpful if the process could begin with a brainstorming session at the District Assembly which would ask members to provide input and advice in preparing training materials.

#### **PETS** (Brian Carmichael)

Brian, Ralph Montesanto, DGE Marlee, DGN Reg and John Heise have been very active planning the PETS 1-2 sessions. The group has been meeting 2-3 times a month.

We are still working with D 7070 and D 7080 to recover what is owed our District for last year's PETS 2. One of the Districts is a bit disorganized about these expenses and at our last tri-group meeting was not ready to discuss their expenses. A separate group of representatives from each district will be meeting to settle the accounts. Our District is going to take the position that if the third district is still not ready by the next meeting, we should at least settle what is known for the two districts who do know what is owed.

A copy of the PETS 1 agenda is also at the bottom of this report. After this month's Council meeting Ralph and DGN Reg will be meeting with the AGs to seek their input into it and to discuss their possible involvement. The PETS 1 sessions are scheduled for January 30 at the



Casablanca in Grimsby, February 6 at J. P. Fitzgerald's in Hamburg, and February 17 at the Culinary Institute in Niagara Falls, N.Y.

**RLI** (Martha Bailey)

Our first session is scheduled for March 19 at Niagara County Community College, one of our usual sites.

We are working on having someone to co-chair this committee. Someone from the Canadian side of our District. We have two candidates we are talking to.

### **Appendix Items**

*Forms from New Member Orientation:*

## **Rotary Club of Lockport**

### **Orientation/New Member**

### **Welcome to Rotary!**

### **Eight steps to removal of 'New Member' ribbon/sticker**

### **The Objective: to introduce you to club functions and to its members**

- |  |                         |
|--|-------------------------|
| 1. Be a member for at least three months                                   | Induction date _____    |
| 2. Be current on dues and induction fee                                    | Treasurer initial _____ |
| 3. Attend a regular board meeting  | Date _____              |
| 4. Serve on a committee, work on a<br>Fund raiser, or club service project | Activity _____          |
| 5. Give your personal bio to the club                                      | Date _____              |
| 6. Attend a club "Fireside Chat"   | Date _____              |
| 7. Serve at the Money Desk or as<br>A Greeter                              | Date _____              |
| 8. Attend one meeting at another<br>Rotary Club. *                         | Date _____              |

**After induction you will be given your badge with a 'New Member' sticker.**

**Your sponsor will support you on these tasks. Be sure to ask for help if you need it. When you have met these requirements please sign below and return this form to Dan Wilson. Your ribbon will then be removed at a membership meeting.**

**Signed** \_\_\_\_\_ **Date** \_\_\_\_\_

**Sponsor** \_\_\_\_\_

- **Previous Rotarians may skip this step.**

ROTARY GENERAL – A-New Member Orientation Checklist mr10

## **A Selection of Rotary Terms and Acronyms**

### **❖ Areas of Focus-**

Rotary International has identified specific causes to target our local and global impact via global grant distribution and other resources: **Peace and Conflict Prevention/Resolution, Disease Prevention and Treatment, Water and Sanitation, Maternal and Child Health, Basic Education and Literacy, and Economic and Community Development.**

### **❖ Avenues of Service-**

Our commitment to service at home and abroad through five avenues of service, which serve as the foundation of club activity: **Club Service, Vocational Service, Community Service, Vocational Service, International Service and Youth Service.**

### **❖ Club Assembly-**

A club meeting to discuss club's programs and activities. Open to all club members. Clubs can incorporate club assemblies into their regular meeting schedules.

### **❖ ClubRunner-**

A web service that many clubs use in our district to host web sites and enhance electronic communication with the District and International.

### **❖ District Assembly-**

An annual one day meeting open to all Rotarians but of particular interest to club officers due to the coordination of district business.

### **❖ District Conference-**

An annual motivational meeting that showcases club and district activities. Open to all Rotarians in that district and their families.

### **❖ The Four Way Test-**

Of the things we think, say and do: (1) Is it the truth? (2) Is it fair to all concerned? (3) Will it build goodwill and better friendships? (4) Will it be beneficial to all concerned?

❖ **Interact-**

A service and social club for youth ages 12 – 18 which are sponsored by Rotary clubs.

❖ **PolioPlus-**

The Rotary Foundation's program focusing on global and polio eradication efforts.

❖ **Rotaract-**

Service and social clubs for young adults ages 18 – 30 that are sponsored by Rotary clubs.

❖ **Rotarian Action Groups-**

International groups of individuals who share a passion for a humanitarian issue or service activity. An example is the Water and Sanitation Rotarian Action Group.

❖ **Rotarian Community Corps (RCC)-**

Groups of non-Rotarians who work on service projects for their communities. Organized and sponsored by Rotary clubs.

❖ **Rotary Fellowships-**

International groups of individuals who share a vocational or recreational interest. An example is the International Skiing Fellowship of Rotarians.

❖ **The Rotary Foundation of Rotary International (RI)-**

The philanthropic arm of Rotary International that helps Rotarians advance world understanding, goodwill, and peace through humanitarian projects and educational programs.

❖ **The Rotary Foundation Board of Trustees-**

19 Rotarians who manage the business of The Rotary Foundation, led by the trustee chair. Appointed by the RI President, with agreement from the RI Board to four-year terms.

❖ **Rotary International (RI)-**

Our international association comprised of approximately 34,000 Rotary clubs and 1.2 million members in nearly every country of the world. Headquartered in Evanston, Illinois, with international offices on four continents.

❖ **RI Board of Directors-**

19 Rotarians who set policy for Rotary International. Elected to two-year terms of office. The **RI President** is elected annually to preside over the RI board and to set International goals for the organization each year.

❖ **RI Convention-**

An annual celebration of Rotary held in a different location around the world each year. Open to all Rotarians and their families.

❖ **Rotary Peace Centers-**

Hosted by several universities around the world to offer advanced degrees and professional certificates in peace and conflict resolution.

❖ **Rotary Peace Fellow-**

A recipient of a Rotary Foundation scholarship for study at one of the Rotary Peace Centers.

❖ **Rotary Youth Exchange-**

A cultural and educational exchange for students ages 15 – 19, A chance to travel and live abroad for cultural exchanges. More than 8,000 students participate in this immersive program each year.

❖ **Rotary Youth Leadership Awards (RYLA)-**

Rotary's leadership training program for teens and young adults that emphasizes social responsibility, global citizenship, and personal development.

❖ **SLAPHOT- Student Leadership Award Program** designed for **Students High On Training.**

An inspiring personal development seminar for high school student leaders ages 15 – 18, sponsored by District 7090 Rotary clubs.

Join the conversation! [www.rotary.org/socialnetworking](http://www.rotary.org/socialnetworking)

*Bindeman*

*Release Your Inner Rotarian 10/2014*

**President Elect Training 2016**  
**District 7090**

**Suggested Agenda**

- |            |   |
|------------|---|
| 8:00 a.m.  | Continental Breakfast and Informal Introductions  |
| 8:30 a.m.  | Welcome and Overview of the Day   |
| 8:45 a.m.  | Introductions (by partners at tables) <ul style="list-style-type: none"><li>• Name, Years in Rotary, Greatest thing about Rotary</li></ul>  |
| 9:30 a.m.  | Role of Club President <ul style="list-style-type: none"><li>• Overview of Role</li><li>• Expectations</li><li>• Rotary Club Central Marlee with homework assignment</li><li>• Goals for Membership (Attracting Members in 2016-17), Foundation (Using the Foundation to Improve Your Community), Service, Fellowship</li><li>• Discussion within group of “best presidents I have seen did/were....”; share with large group</li></ul> |
| 10:15 a.m. | Break   |
| 10:30 a.m. | Assessing Your Club-small group exercise with PEs working with clubs of similar size Ralph on 30th <ul style="list-style-type: none"><li>• What is your club doing well?</li><li>• What are the concerns for your year?</li><li>• What are your goals?</li></ul>  |
| 11:45 a.m. | Assistant Governors Welcome and Working Lunch   |

- Seated by areas with AG
- Introductions and explanation of AG role
- Sharing of draft goals for the year
- What are you looking forward to for the coming year?
- Discuss the importance of selecting the correct individuals to serve as part of your club's leadership team

12:30 p.m. DGE Marlee shares theme for year and her goals

1:00 p.m. Next Steps?

- What should be done each month into the future?
- What needs to be done to prepare for Multi-District PETS (MDPETS)?
- What needs to be done for District Assembly?
- End with an evaluation: List three things that worked well for you today and three things you feel you still need in order to have a successful year as club president?

District Membership  
Report to District Council  
November 21,2015

District Membership is up slightly since July 1  
2338 vs 2323

However the increase is so slight that at best we can say we are holding our own.

There will in all probability be a slight decrease in January as clubs purge their membership lists in advance of the RI January 1 billing cycle.

The committee is pursuing 2 initiatives

A) There is a Membership building program entitled Membership Matters. Some Districts have adopted the program and have experienced positive results, The committee will be putting on an ONLINE demo hosted by our Rotary Membership Coordinator Bob Wallace. The idea is for a number of us to view the program and then determine if we would like to adopt the program for our District. If we decide to proceed the RMC will set up a 1 day session to train facilitators so that we can put on our own regional seminars. Once we are trained we could begin to offer the program to interested clubs.

B) RI has endorsed a Membership video entitled Engaging the Next Generation in Rotary. An email has been sent to Presidents Presidents Elect and known Membership chairs asking them if they would like to attend an ONLINE presentation of this video. I will provide more details at council as the email was sent just prior to the council report deadline.

Brian Carmichael

**November 2015 Report to District Leadership  
New District Public Image Committee**

Public Image Committee member Chrissy Casilio-Bluhm led a Public Image workshop at the District Conference in October. This was very well received with the following review:

“Returning from the Rotary 7090 District Conference weekend and wanted to share some notes I took at one of the learning seminars. The Seminar was about Public Image / Press Release / Public Relations. We also touched on Social Media. It really was one of the better ‘Classes’ that I have attended in ANY Conference for many years. So much useful ‘insider’ information flowed in the one hour that I had to put it down on paper (electronic) to share with people. The speaker is a professional P.R. agent and had experience working in a local Buffalo media outlet.” – Paul J. L. Crossman

The Public Image Committee will focus on delivering a Public Image webinar in January, building on Chrissy’s workshop.

Respectfully submitted,

***Roseanne Morissette,***  
Director of Public Image  
Rotary District 7090