



District Council Agenda November 18, 2016



Hyatt Place Hotel
5020 Main Street, Amherst, NY
Dress is Casual.

08:00 - 08:45 AM	Check-in, Refreshments & Fellowship	
08:45 - 09:15	Call to Order & Welcome Invocation Rotary Moment Introductions	Reg Madison, DG Melisa Schrock Pene Hutton All
09:15 – 09:20	Consent Agenda – approve reports by one motion	
	a. Secretary's Report <ul style="list-style-type: none">• District Council Meeting Minutes of September 16, 2017• Annual General Business Meeting Minutes of October 27, 2017	
	b. Treasurer's Report	
	c. District Governor Report	
	d. District Governor Elect Report	
	e. District Governor Nominee Report	
	f. Training Committee Report	
	g. Membership Report	
	h. Public Image Report	
	i. The Rotary Foundation Report	
	j. Youth Services Report	
	k. Service Projects Report	
09:20 – 09:25	Area Realignment Task Force	Reg Madison
09:25 – 09:45	Strategic Planning Update	Marlee Diehl/Bob Hagen
09:45 - 10:15	District Communication <ul style="list-style-type: none">• Small Group Discussion• New email IDs	Melisa Schrock All Reg Madison
10:15 – 10:30	Coffee Break	
10:30 – 10:40	Use of District Zoom license	Reg Madison/Pene Hutton
10:40 – 11:00	Club Foundation Goals	Karen Oakes/John Teibert Pat Castiglia
11:00 – 11:20	Rotary Club Central and club use <ul style="list-style-type: none">• Small Group Discussion	Reg Madison All
11:20 – 11:45	Other Business	
12:00 PM	Adjournment – by 12:00 PM or before	



District Council Minutes September 16, 2017

Location:

**Best Western Hotel & Conference Center
St. Catharines, ON**

No. of Attendees: 26

Call to Order: 08:47 AM by Governor Reg Madison with a welcome to our year of *Making a Difference*.

Invocation: Robert Morrow, AG Training Co-Chair, addressed our God of mighty love, thanking Him for His gifts to us of time and talent to this meeting, and asking that as emails increase, days grow shorter, nights longer.... for assistance in our efforts for our neighbors.... near and far.

Introductions: DG Reg asked us to announce ourselves with our name, club name and role(s), District involvement(s), and years in Rotary.

Announcements:

DG Reg announced his apology – truck with badges was delayed with Irma. Truck has arrived in Buffalo, he will have the missing leader badges soon.

Exciting – we now have our 10th volunteer for the Public Image Committee. Soon will have a strategy to involve them to support the district and clubs in a manner we have not had for a couple of years.

Removed Reports: Service Projects at the request of Jack Amico on behalf of John DePaolo, SP Director.

Consent Agenda:

MOTION BY MARLEE DIEHL, IPDG, TO ACCEPT THE CONSENT AGENDA, WITHOUT SERVICE PROJECTS REPORT, SECONDED BY KEVIN CROSBY, PDG. MOTION CARRIED.

Service Projects Report presented by Jack Amico, PDG. PDG Jack referenced the International Service Committee Minutes attached to the Agenda Packet. And the motions approved by the

ISC therein to request the approval of District Council for club to club solicitation by two clubs, as follows:

- **Peanut Butter Project in Pakistan by St. Catharines South. KAREN OAKES, PDG MOVED THAT THE COUNCIL APPROVE CLUB TO CLUB SOLICITATION FOR THIS PROJECT, MARLEE DIEHL, IPDG. SECONDED. MOTION CARRIED.**
- **Vision Centre Project by Norfolk Sunrise Rotary Club. FRANK ADAMSON, AG MOVED THAT THE COUNCIL APPROVE CLUB TO CLUB SOLICITATION FOR THIS PROJECT, KAREN OAKES, PDG, SECONDED. MOTION CARRIED.**

2017 - 2018 Rotary Theme

DG Reg went over the Rotary Citation goals for the year. His slides are on the District website, www.rotary7090.org, under President's Pages.

World Polio Day, October 24, 2017 was presented by Patricia Castiglia, End Polio Now Chair. She included some ideas for what clubs could do to celebrate and publicize this day to the public, raise some money, in honor of this day.

Membership Committee update was presented by Kevin Crosby, PDG and Membership Director, who explained the several new roles designed to help clubs to increase and retain membership. For more information, go to www.rotary7090.org, click on the Organization Chart in left hand menu for roles and assistance. DG Reg exhorted us to take advantage of these committees. He said, "The world needs what we have at Rotary." PDG Kevin also described some of the online survey tools we have as club resources to develop a healthy membership.

District Conference, October 27 to 29, 2017. DG Reg indicated that with about 5 weeks to go, and in typical Rotarian fashion we are lagging behind what we would like in registrations at about 160. DG Reg went on to highlight a key note speaker, our CEO of Gift of Life (international) Bob Rayman, who will be speaking twice at the conference. Gift of Life provides life-saving surgery for children born with heart defects. Valerie Bailey-Phillips, District Gift of Life Chair, spoke to the program's most recent change, which is to support core centers for surgery instead of just bringing them into the US and CA in order to provide more opportunity for more children. Also, on Sunday DG Reg noted there is someone we must hear, a speaker on how slavery in North America is still alive. She is someone who was enslaved and has escaped her bondage and will be telling her story.

Council on Legislation

COL Delegate (2017-2020) Karen Oakes, PDG, Zone 24E Foundation Coordinator, explained the COL process. She indicated the need now especially (as we have been on the decline in membership in North America) to look for innovative ways to attract and make new Rotarians. She also noted PDG Jack Amico is her alternate to COL.

COL Purpose: to consider changes to policies that govern RI, its member clubs and is the body that holds authority to amend Rotary's constitutional documents. See COL slides attached to these meeting minutes.

Club submission for Enactments deadline is October 30, 2017. PDG Karen indicated that she and PDG Jack will review the submissions and discuss them as needed with the clubs and/or district by November 8th. Submission of these will be to District Council on November 18th which will approve the maximum of 5 for submission to COL.

Other Business:

Strategic Planning – Kevin Crosby, PDG, new committee was appointed last year consisting of a CA and a US member. Jeff Noble, ON, Bob Hagen, NY who are responsible to hold our feet to the fire on the Strategic Plan. A reminder to our Directors to include their section of the plan as part of their report to District Council.

Toronto RI Convention – Kevin Crosby, PDG, described the roles of the 2 district chairs we have to promote the convention Wayne Fyffe, Brantford Rotary and Donna Banach, Hamburg Rotary. They are our go to people in the district regarding convention. Kevin is our zone rep working with the convention committee. We are asking each club to appoint a RICON chair on the website. There will be monthly notices to clubs on key topics and he has suggested we create a web page on district website.

RICON Home Hosting in CA - DG Reg announced, on John Crossingham's behalf, Home Hosting opportunities for District 7090 clubs. Clubs/Rotarians will be able to host visiting international Rotarians before RICON on Thursday, June 21 and Friday, June 23, picking up the visitors around 5:30 pm, and hosting them for dinner (about 3 hours). More to come as they are still working on details.

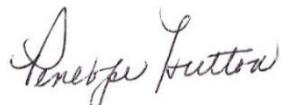
Hurricane Harvey/Irma Relief – DG Reg announced that he has been asked a lot about www.rotary.org/en/rotary-helps-disaster-victims what the district is doing for the victims. DG Reg asked PDG Karen to address our process and policy regarding same. PDG Karen stated, "We do not do relief. We (Rotary) are about recovery and long term assistance." She referenced the Donor Advised funds on the RI website. <https://www.rotary.org/en/rotary-help-disaster-victims>. There is currently a fund for each of Hurricane Harvey victims and Hurricane Irma victims. She went on, "These are the things Rotary points us to." However, as Rotarians we want to help, sometimes with hands-on activity. Consider your passions, consider each donor advised funds. Designate which fund you want to go to. Valerie Phillips-Bailey reminded us of the Katrina project where teams went down to Louisiana to do some hands-on rebuilding after the first responders completed their efforts. Karen thanked her for that recall, this is what we do – after the fact help. Right now it is the first responders and FEMA, who are driving the emergency efforts.

Karen will prepare an email to update clubs and Pene will place on website.

Karen also noted DG Reg's new lapel pin and announced his recently receiving the Brantford's Outstanding Citizen Award in celebration of Canada's and Ontario's 150th birthdays. He was recognized with applause. Congratulations to DG Reg!

Adjourned by acclaim at 11:55 AM.

Respectfully submitted,



Penelope Hutton
Executive Secretary

Reports Attached:

DG Report
DGE Report
IPDG Report
District Foundation Report
Membership Report
Service Projects Report
Training Report
Youth Services Report
Strategic Planning Update
COL Presentation Slides



Rotary International District 7090
Annual General Business Meeting Minutes
Friday, October 27, 2017, 12:00 PM
Studio 10, White Oaks Resort & Spa
Niagara on the Lake, ON

Attendance: 40 District 7090 Rotarians, 7 Guests

Invocation: Arthur Wing, PDG, who noted the appropriateness of having the conference between the Canadian and US Thanksgivings, he brought thanks for the leadership in the District.

Rotary Moment: Ralph Montesanto, PDG, mentioned his recent international trip with Friendship Exchange and the Osaka RI Convention, and how Rotary is an opportunity for acquaintance across many cultures and differences. He also mentioned the commonalities, focusing on his and DG Reg's initials both being RM. He then brought out a wig because of the perceived difference of his and Reg's hair or lack thereof. A hilarious moment which is indicative of Rotarians being very well acquainted indeed.

Call to Order & Welcome: 12:50 pm by Governor Reg Madison

Introduction of RI President's Representative: PDG Lucinda General, District 5495, introduced by Rick Sterne, PDG, Aide to the RI President's Rep. He noted he is delighted to introduce Lu and Wayne General. He shared her bio, and noted she is a Past District Governor, and like himself, she is a third generation Rotarian. Among her many recognitions, she has been honored as Club and District Rotarian of Year, as well as receiving the Rotary International Service Above Self Award, RI's highest recognition. She has served in many leadership positions in club, district and zone. She is a Major Donor, Benefactor and Bequest Society member of The Rotary Foundation.

RI President's Greetings: PDG Lucinda brought greetings from RI President Ian H.S. Risley, stating, "You guys rocks from everything I've seen boots on the ground. I like the way you do Rotary!"

Thank You and Resolution:

MOVED BY RICK STERNE, PDG, AIDE TO RI REP

WHEREAS, PAST DISTRICT GOVERNOR LUCINDA GENERAL, OF DISTRICT 5495, HAS BEEN ASKED BY IAN H.S. RISELEY, PRESIDENT OF ROTARY INTERNATIONAL TO BE HIS REPRESENTATIVE TO OUR DISTRICT'S ANNUAL CONFERENCE, AND

WHEREAS, PDG LUCINDA HAS ACCEPTED PRESIDENT IAN'S INVITATION AND HAS

TRAVELED TO NIAGARA ON THE LAKE, ONTARIO TO BRING PRESIDENT IAN'S MESSAGE AND SHARE WITH US THE IMPORTANCE OF ROTARY MAKING A DIFFERENCE, AND

WHEREAS, DISTRICT 7090 APPRECIATES THAT PRESIDENT IAN HAS SELECTED PDG LUCINDA TO BE HIS REPRESENTATIVE;

NOW, THEREFORE, BE IT RESOLVED THAT THE ROTARIANS OF DISTRICT 7090 EXTEND A WARM ROTARY WELCOME AND APPRECIATION TO PDG LUCINDA, FOR TRAVELING FROM HER HOME IN PHOENIX, ARIZONA TO BE WITH US AND TO SHARE WITH US PRESIDENT IAN'S MESSAGE, AS WELL AS TO LEND SUPPORT AND GIVE ASSISTANCE FOR A SUCCESSFUL CONFERENCE.

SECONDED BY KEVIN CROSBY, PDG. PASSED BY ACCLAIM.

District Governor's Report (see attached report): Reg Madison
DG Reg stated, "What an honor, what a treat, to serve you in this year of Making a Difference. I cannot express what a magnificent experience it is to travel to you, what a thrill it has been for us. And, we want to go back to visit when we have time to sample more of the restaurants etc. in your area. I am not going to read my report. You have it. I just want to say, thank you to all of you including the spouses that allow us to do the things we do as Rotarians."

Financial Report:

a. Audited Financials 2016 – 2017 (attached) Mike Prinzbach, 2016-17 Treasurer

Past Treasurer Mike thanked Kevin and Marlee for the opportunity to serve as treasurer during their terms as DG. He also thanked Reg for finding a new treasurer. He noted that this year, we had to find a new independent auditor because of John Teibert's new role in the district his firm was not able to do it without conflict.

Assets and Liabilities as of June 30, 2017	\$284,777
Unrestricted Assets	\$213,901

Mike noted that we are required by law to have 2 times our annual budget in assets, which we have. He also referenced the Accountant's opinion letter which gave us a clean report.

See also, Recommendation: A second review by a person independent of the accounting function. Resolution: Bank Statements to be included with report to District Council.

b. Motion to Accept Audit

MOTION WAS MADE TO ACCEPT THE AUDIT BY RALPH MONTESANTO, PDG. SECONDED BY DICK EARNE, PDG. MOTION PASSED.

c. Year to Date Financial Statements (attached) Rino Bidenti, 2017-18 Treasurer

Treasurer Rino noted that the transition from Treasurer Mike to himself is going along well and with the completion of the audit, the transition is almost final.

He noted that the year to date statements are in US and CA dollars (mixed currencies). The audit however, is in US dollars. He noted that assessments from clubs are being collected and coming in slowly. But, all is going along well. He noted we have \$138,736 in the Key Bank US

checking account and \$98,885.42 in the BMO Canadian account. Both are in a strong position. He noted a projected loss for the conference at present, subject to change over the weekend..

District Governor Elect's Report (report attached): Melisa Schrock

DGE Melisa greeted the meeting attendees with a hearty "Good afternoon." She referenced that her report is in the agenda packet. That is her dry report. Her passion is what she wants to share now.

First goal she noted is, "While I don't want things to implode, goal is a difficult question to answer. I want to share my passion, what I call my JUJU." She went on to describe next year's one-day District Conference and some other changes she is contemplating, like perhaps a District Governor Area Visit instead of club visits, which might include working on a service project together.

District Governor Nominee's Report (report attached): Bob Artis

DGN Bob noted that he has made a lot of Area meetings. He stated, "Our membership is not trending up, it is trending down." He noted that PDG Kevin (Membership Director) is actively recruiting younger members. And, he stated, "I am not your typical Rotarian". He went on to cite his heritage. "But, then one day," he said, "I was invited to lunch." He stated, "I am an unlikely person to become a Rotarian." He asked us to look around us and invite our neighbors, our vendors, not our typical folks to become a Rotarian.

District Conference Report (see report attached): Sherry Kerr/Joe Persia Co-Chairs
Co-Chair Sherry stated, "The news is out there, that we are not over 300 unique individuals." She went on to state the good news, "This year we have the best response ever from our young adults. We expect up to 30 Rotaractors with us this year." She noted the great venue of White Oaks and the great staff she is working with there as well as on the conference committee.

Conference Resolution: Marlee Diehl, IPDG

MOVED BY MARLEE DIEHL, IPDG

WHEREAS, MANY ROTARY CLUBS AND ROTARIANS HAVE BEEN RESPONSIBLE FOR ORGANIZING THIS DISTRICT 7090 CONFERENCE, AND, WHEREAS, SHERRY KERR AND JOE PERSIAN ARE THE CONFERENCE CO-CHAIRS;

BE IT RESOLVED THAT THE ROTARIANS ASSEMBLED AT THIS CONFERENCE EXTEND THEIR APPRECIATION TO SHERRY AND JOE AND ALL WHO SERVED ON THE CONFERENCE PLANNING COMMITTEES FOR THEIR DEDICATED SERVICE TO ROTARY AND THE ROTARIANS IN OUR DISTRICT.

SECONDED BY JACK AMICO, PDG. MOTION PASSED BY ACCLAIM.

DG Reg complimented all the work of Sherry and the conference team. He also publicly thanked Registrar Aad, as unsung hero for all his work handling complaints etc.

District Committee Reports:

Training (see report attached):

Ralph Montesanto, PDG, Director

PDG Ralph shared that his goal was to get at least 15% of the District involved in Training and ended up at 18% which did not include the training undertaken by Membership, Grants.

He noted that because of the success of the online PETs trainings last year, there will be online trainings again this year. Because of recommendation, the trainings will be 2 hours each and the dates are:

January 24 and 25, 2018
February 5 and 6, 2018

Club Leadership Training aka District Assembly date and location is set also:

May 5, 2018 at the Erie Community College's City Campus in Buffalo

Service Projects (see report attached): John DePaolo, Director absent
DG Reg noted that the following committees still need members and opportunity for service exists on: Literacy, Vocational Service and Community service.

Youth Services (see report attached): Aad Vermeyden, Director
Aad noted that Youth is on the move with new Rotaract chairs, Larry Coon for the US and Jennifer Middleton for Canada. He announced they still need an Interact chair for CA and PDG Rick Sterne volunteered on the spot. New Interact chairs are PDG Rick Sterne CA and PDG John Heise US.

The following two committee reports both address membership.

Public Image (see report attached): Kevin Crosby, PDG
Short verbal report by PDG Kevin. He noted his first 8 years in Rotary, he had heard DGs talk about recruitment, membership. He went on to share that he has since learned that there is more involved in membership than just recruitment and that a big piece of membership is public image.

He noted our membership as of July 1 was 2124, 2148 now, which is not unusual as we lose a lot on June 30 due to purging, then we start rebuilding. He indicated that on January 1 – we will have another dip down, then rebuild again. He noted that we need to reduce the dips as much.

We are chartering a new e-club based on Social Innovation. Most are not currently members of a club in District 7090. Many are not Rotarians yet. About 50 strong at the moment.

PDG Kevin went on to note that we have recruited a number of Rotarians to serve on Public Image. Will be holding a second online meeting shortly. He then segued into Membership.

Membership (see report attached): Kevin Crosby, IPDG, Director
Recruitment is another piece of membership. New Young Professionals Committee. An important piece is making sure your club is ready and engaging young professionals. Retention is another committee. PDG Marlee is chairing it. He noted that we have just formed a new Accessibility Committee to address the needs of an often ignored population of people with challenges like hearing and sight.

He noted, that he is a believer in what gets measured, gets done. If you want people to get things done, you need metrics to measure those things. He noted also that the committee has developed some metrics, some strategies, etc. A couple of years ago, we developed a food truck approach, which includes taking things to the clubs.

A question asked by PDG Dick Earne, "What is the basis for the new e-club?" The response was Social Innovators. Rick Sterne, Advisor to the new club, responded that these are few of our district Rotarians, but most are from around the world. Folks who are think tank type members. DG Reg, added, "They are thinking of arranging a tall ship as part of home hosting sponsored by the new club. They are close to 50 members now". Some Peace Fellows involved. This kind of member. The Brantford clubs are sponsoring the new club. He also noted that we still need to do that DGN Bob said, "Each one ask one".

The Rotary Foundation (see report attached): John Teibert, Director
John thanked Karen Oakes for her hard work referencing her end of the year June 30 report. He then asked Wally Ochterski, Stewardship Committee Chair, to report on his review of the District Grants program.

PDG Wally noted that the purpose of the Stewardship Committee is to provide a second look at how the Foundation monies are used, that the first look is by the Grants Committee. He cited the members of the Stewardship Committee. He noted that they also look at things like conflict of interest, personal gain. He indicated that the committee reviewed 11 out of 27 grants and found them all to be in conformity with the guidelines set out by The Rotary Foundation. (**See report from Stewardship Committee attached.**)

Director John indicated that a final grants report has been given to TRF along with a check of \$34,961. He noted the one Grants Training for 2018-2019 has been completed and the other will be in Ontario in December.

He mentioned World Polio Day at the Falls on Tuesday and the great turnout as the Falls turned Rotary colours in recognition of our efforts to eradicate this disease.

He announced that members of the District VTT TEAM to Australia will be here this

weekend presenting and that we are hosting inbound team in the spring.

PDG Marlee announced what an honor it was to be the governor last year. And she shared some recognitions from Zone including:

- 3rd Largest Contributor to END POLIO
- Using DDF to END POLIO
- Largest Contributor to ANNUAL FUND

DG Reg recognized the contribution not only of IPDG Marlee but of our own Karen Oakes as past director of our District Foundation.

New Business:

Resolution Ratifying the Actions of Governor and District Council 16-17:

MOVED BY MELISA SCHROCK, DGE

BE IT RESOLVED THAT THIS ANNUAL BUSINESS MEETING RATIFY THE ACTIONS TAKEN BY DISTRICT GOVERNOR MARLEE DIEHL, AND BY THE DISTRICT COUNCIL FOR DISTRICT 7090 DURING THE ROTARY YEAR 2016-2017.

SECONDED BY FRANK ADAMSON, AG. MOTION PASSED.

Announcements:

- Jim Morabito announced that not everyone should come to registration table at once, as they will just have to wait. Registration table will be open all afternoon
- DG Reg read an email from Bob Raylman with regret that Bob will not be able to be with us to present Gift of Life as his mother is ill.

Adjournment: 02:10 PM.

MEETING ADJOURNED BY ACCLAIM.

Reports attached:

2017-2018 Financial Audit

Year to Date September 30, 2017 Financial Statements

DG Report

DGE Report

DGN Report

Training Report

Service Projects Report

Youth Services Report

Public Image Report

Membership Report

The Rotary Foundation Report

Stewardship Committee Report

Rotary International District 7090

Balance Sheet

As of October 31, 2017

	Oct 31, 17
ASSETS	
Current Assets	
Chequing/Savings	
1010 · First Niagara US	157,912.22
1020 · BoM Cdn	134,158.90
1090 · Restricted Grants Committee	34,973.29
Total Chequing/Savings	327,044.41
Accounts Receivable	
1110 · Accounts Receivable - USD	16,694.25
1115 · Account Receivable - CDN	19,584.75
1117 · Accounts Receivable - Loan	50,000.00
Total Accounts Receivable	86,279.00
Total Current Assets	413,323.41
TOTAL ASSETS	413,323.41
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts Payable - USD	8,757.81
2020 · Accounts Payable - Cdn	61,889.16
Total Accounts Payable	70,646.97
Other Current Liabilities	
2030 · Accrued Expenses	34,889.00
Total Other Current Liabilities	34,889.00
Total Current Liabilities	105,535.97
Total Liabilities	105,535.97
Equity	
3900 · Retained Earnings	213,900.89
Net Income	93,886.55
Total Equity	307,787.44
TOTAL LIABILITIES & EQUITY	413,323.41

Rotary International District 7090
Profit & Loss
July through October 2017

Jul - Oct 17

Ordinary Income/Expense	
Income	
4000 · Club assessment	
4010 · General assessment	80,011.32
4020 · District Conference assessment	6,702.27
4030 · Insurance Assessment	31,713.65
Total 4000 · Club assessment	118,427.24
4200 · District Conference	
4202 · DC - Registrations	69,651.55
4204 · DC - Sponsorships	3,800.00
Total 4200 · District Conference	73,451.55
4400 · AG reimbursement	1,548.00
49900 · Uncategorized Income	1,781.25
5000 · Earned revenues	
5010 · Foundation dinner	4,599.00
5040 · PETS	6,890.00
Total 5000 · Earned revenues	11,489.00
5060 · District Simplified Grants	430.00
5400 · Other Income	
5420 · RLI Training Revenue	1,575.00
Total 5400 · Other income	1,575.00
Total Income	208,702.04
Expense	
6000 · Administration	
6010 · District Governor - RI Reimburs	155.00
6020 · Assistant Governors	23.96
6030 · District council	733.01
6062 · District Newsletter	685.00
6063 · Zoom Meetings	647.56
6080 · District office	
6081 · Office Support	6,200.00
6082 · Phone Charges	455.00
6083 · Postage	146.31
6084 · Office Supplies	18.77
6085 · Bank Charges	2,468.73
6080 · District office - Other	408.00
Total 6080 · District office	9,696.81
Total 6000 · Administration	11,941.34
7000 · Directors and Committees	
7100 · RYLA	615.70
7134 · Promotion of RI Theme	7,917.15
7135 · District badges and pins	256.25
7200 · Other committees	
7215 · District Gov - Change Over Even	382.98
Total 7200 · Other committees	382.98
Total 7000 · Directors and Committees	9,172.08
7500 · Standing Committees	
7520 · District Insurance	25,655.40
7530 · Finance and audit	5,200.00
Total 7500 · Standing Committees	30,855.40

5:57 PM

11/16/17

Accrual Basis

Rotary International District 7090

Profit & Loss

July through October 2017

Jul - Oct 17

8000 · Training	
8010 · District conference	
8012 · DC - Expenses	82,112.11
8010 · District conference - Other	2,868.09
Total 8010 · District conference	84,980.20
8030 · Club Leadership Training	1,132.38
8036 · Visioning/Release Your Inner Ro	100.00
8040 · District training	720.00
8050 · Assist Gov Training	1,065.35
8070 · Dist Gov Nominee Training	1,700.00
8085 · District Gov Training	1,080.00
Total 8000 · Training	90,777.93
8048 · Rotary Leadership Institue	3,563.21
Total Expense	146,309.96
Net Ordinary Income	62,392.08
Other Income/Expense	
Other Expense	
5409 · Exchange Gain/Loss	-31,494.47
Total Other Expense	-31,494.47
Net Other Income	31,494.47
Net Income	93,886.55

Rotary International District 7090

Trial Balance

As of October 31, 2017

	Oct 31, 17	
	Debit	Credit
1010 · First Niagara US	157,912.22	
1015 · First Niagara Short Term Invest	0.00	
1020 · BoM Cdn	134,158.90	
1021 · Exchange on CDN bank balances	0.00	
1025 · BoM GIC	0.00	
1030 · Petty Cash Cdn	0.00	
1031 · Exchange Contra - Petty Cash	0.00	
1040 · Petty cash	0.00	
1050 · Transfers	0.00	
1070 · First Niagara Bank Special Acct	0.00	
1075 · Conference Grant	0.00	
1090 · Restricted Grants Committee	34,973.29	
1110 · Accounts Receivable - USD	16,694.25	
1115 · Account Receivable - CDN	19,584.75	
1117 · Accounts Receivable - Loan	50,000.00	
1099 · Undeposited Funds	0.00	
1116 · Exchange Contra - A/R	0.00	
1120 · Due from Summit at the Falls	0.00	
1450 · Prepaid Expenses	0.00	
1451 · Prepaid District Conference	0.00	
1452 · Exchange Contra - Prepaid Exp	0.00	
1454 · Exchange Contra - Prepaid Confe	0.00	
2352 · Exchange Contra - Deferred	0.00	
1700 · Equipment	0.00	
1750 · Accum Amort - Equipment	0.00	
2010 · Accounts Payable - USD		8,757.81
2020 · Accounts Payable - Cdn		61,889.16
2021 · Exchange Contra - A/P	0.00	
2030 · Accrued Expenses		34,889.00
2350 · Unearned/deferred revenue	0.00	
2400 · Funds Held in Trust	0.00	
2410 · Katrina Relief Funds	0.00	
2420 · Polio Funds	0.00	
3000 · Opening Bal Equity	0.00	
3100 · Restricted funds	0.00	
3900 · Retained Earnings		213,900.89
4010 · General assessment		80,011.32
4020 · District Conference assessment		6,702.27
4030 · Insurance Assessment		31,713.65
4202 · DC - Registrations		69,651.55
4204 · DC - Sponsorships		3,800.00
4400 · AG reimbursement		1,548.00
49900 · Uncategorized Income		1,781.25
5010 · Foundation dinner		4,599.00
5040 · PETS		6,890.00
5060 · District Simplified Grants		430.00
5420 · RLI Training Revenue		1,575.00
6010 · District Governor - RI Reimburs	155.00	
6020 · Assistant Governors	23.96	
6030 · District council	733.01	
6062 · District Newsletter	685.00	
6063 · Zoom Meetings	647.56	
6080 · District office	408.00	
6081 · Office Support	6,200.00	
6082 · Phone Charges	455.00	
6083 · Postage	146.31	
6084 · Office Supplies	18.77	
6085 · Bank Charges	2,468.73	
7100 · RYLA	615.70	
7134 · Promotion of RI Theme	7,917.15	
7135 · District badges and pins	256.25	
7215 · District Gov - Change Over Even	382.98	
7520 · District insurance	25,655.40	
7530 · Finance and audit	5,200.00	

5:57 PM

11/16/17

Accrual Basis

Rotary International District 7090

Trial Balance

As of October 31, 2017

	Oct 31, 17	
	Debit	Credit
8010 · District conference	2,868.09	
8012 · DC - Expenses	82,112.11	
8030 · Club Leadership Training	1,132.38	
8036 · Visioning/Release Your Inner Ro	100.00	
8040 · District training	720.00	
8050 · Assist Gov Training	1,065.35	
8070 · Dist Gov Nominee Training	1,700.00	
8085 · District Gov Training	1,080.00	
8048 · Rotary Leadership Institute	3,563.21	
5409 · Exchange Gain/Loss	31,494.47	
TOTAL	559,633.37	559,633.37

Chequing

0315 8300-963

COMPLETED

The current balance shown is as of today's date. Please report any items that do not match your records.

Account No: 8300-963**Financial Institution No:** 001**Branch Transit No:** 03152**Account Balance:** \$149,104.64**Available Funds:** \$149,104.64**Funds on Hold:** \$0.00**Transaction History**

View transactions by selecting a time period or date range, or filter your results by entering a description.

View: Select Option

or show from: 10/01/2017

to: 10/31/2017

MM/DD/YYYY

MM/DD/YYYY

Filter description:

Submit

Transaction Date	Code	Description	Debit	Credit	Balance
		Balance Forward			\$101,776.79
Oct 2, 2017	DS	BAM CC SEP 27 BUS/ENT		\$707.05	\$102,483.84
Oct 2, 2017	DN	MIN MDR FEE MSP/DIV	\$20.00		\$102,463.84
Oct 2, 2017	DN	MON FEE01452309 MSP/DIV	\$9.95		\$102,453.89
Oct 3, 2017	CK	NO.1334	\$679.41		\$101,774.48
Oct 4, 2017	DS	BAM CC SEP 29 BUS/ENT		\$538.45	\$102,312.93
Oct 4, 2017	DS	BAM CC SEP 30 BUS/ENT		\$1,374.71	\$103,687.64
Oct 4, 2017	DS	BAM CC OCT 01 BUS/ENT		\$337.79	\$104,025.43
Oct 5, 2017	DS	BAM CC OCT 02 BUS/ENT		\$206.94	\$104,232.37
Oct 6, 2017	DS	BAM CC OCT 03 BUS/ENT		\$1,869.01	\$106,101.38
Oct 10, 2017	DS	BAM CC OCT 04 BUS/ENT		\$6,851.40	\$112,952.78
Oct 10, 2017	CK	NO.1325	\$33.48		\$112,919.30
Oct 11, 2017	DS	BAM CC OCT 05 BUS/ENT		\$2,067.10	\$114,986.40
Oct 12, 2017	DS	BAM CC OCT 06 BUS/ENT		\$1,007.42	\$115,993.82
Oct 12, 2017	DS	BAM CC OCT 07 BUS/ENT		\$631.77	\$116,625.59
Oct 12, 2017	DS	BAM CC OCT 08 BUS/ENT		\$948.89	\$117,574.48
Oct 12, 2017	DS	BAM CC OCT 09 BUS/ENT		\$1,583.92	\$119,158.40

Transaction Date	Code	Description	Debit	Credit	Balance
Oct 12, 2017	CK	NO.1336	\$785.35		\$118,373.05
Oct 13, 2017	DS	BAM CC OCT 10 BUS/ENT		\$766.27	\$119,139.32
Oct 13, 2017	CK	NO.1329	\$33.48		\$119,105.84
Oct 16, 2017	DS	BAM CC OCT 11 BUS/ENT		\$209.13	\$119,314.97
Oct 17, 2017	DS	BAM CC OCT 12 BUS/ENT		\$844.48	\$120,159.45
Oct 18, 2017	DS	BAM CC OCT 13 BUS/ENT		\$1,313.80	\$121,473.25
Oct 18, 2017	DS	BAM CC OCT 14 BUS/ENT		\$270.05	\$121,743.30
Oct 18, 2017	DS	BAM CC OCT 15 BUS/ENT		\$1,688.85	\$123,432.15
Oct 18, 2017	CD			\$2,119.81	\$125,551.96
Oct 19, 2017	DS	BAM CC OCT 16 BUS/ENT		\$1,904.08	\$127,456.04
Oct 20, 2017	DS	BAM CC OCT 17 BUS/ENT		\$2,240.19	\$129,696.23
Oct 20, 2017	CK	NO.1335	\$145.00		\$129,551.23
Oct 23, 2017	DS	BAM CC OCT 18 BUS/ENT		\$57.41	\$129,608.64
Oct 24, 2017	DS	BAM CC OCT 19 BUS/ENT		\$1,921.08	\$131,529.72
Oct 25, 2017	DS	BAM CC OCT 20 BUS/ENT		\$1,191.22	\$132,720.94
Oct 25, 2017	DS	BAM CC OCT 21 BUS/ENT		\$477.23	\$133,198.17
Oct 25, 2017	DS	BAM CC OCT 22 BUS/ENT		\$563.97	\$133,762.14
Oct 26, 2017	DS	BAM CC OCT 23 BUS/ENT		\$966.69	\$134,728.83
Oct 26, 2017	CK	NO.1337	\$67.99		\$134,660.84
Oct 27, 2017	DS	BAM CC OCT 24 BUS/ENT		\$1,600.44	\$136,261.28
Oct 30, 2017	DS	BAM CC OCT 25 BUS/ENT		\$893.17	\$137,154.45
Oct 30, 2017	CK	NO.1338	\$980.00		\$136,174.45
Oct 31, 2017	DS	BAM CC OCT 26 BUS/ENT		\$5.70	\$136,180.15
Oct 31, 2017	SC	BRANCH 01 ITMS AT 1.25	\$1.25		\$136,178.90
Oct 31, 2017	SC	DEFT 09 ITMS AT 1.25	\$11.25		\$136,167.65
Oct 31, 2017	SC	CHEQUE 07 ITMS AT 1.25	\$8.75		\$136,158.90



KeyBank
P.O. Box 93885
Cleveland, OH 44101-5885

Business Banking Statement
October 31, 2017
page 1 of 3

750755911

5 T 929 00000 R EH T1
ROTARY DISTRICT 7090
505 PARK ROAD NORTH UNIT 1
BRANTFORD ONTARIO N3R7K8

Questions or comments?
Call our Key Business Resource Center
1-888-KEY4BIZ (1-888-539-4249)

*Enroll in Online Banking today at Key.com.
Access your available accounts, transfer funds and view your transactions right from your PC.*

Key Business Reward Checking 750755911
ROTARY DISTRICT 7090

Beginning balance 9-30-17	\$139,061.25
26 Additions	+25,303.83
9 Subtractions	-4,933.48
Ending balance 10-31-17	\$159,431.60

Additions

Deposits	Date	Serial #	Source	
10-2			Bankcard	Merch Dep 948908732439435 \$30.00
10-2	302		Deposit	Branch 0929 New York 16,128.96
10-3			Bankcard	Merch Dep 948908732439435 126.00
10-3			Bankcard	Merch Dep 948908732439435 126.00
10-5			Bankcard	Merch Dep 948908732439435 126.00
10-6			Bankcard	Merch Dep 948908732439435 50.00
10-10			Bankcard	Merch Dep 948908732439435 30.00
10-10			Bankcard	Merch Dep 948908732439435 83.00
10-10			Bankcard	Merch Dep 948908732439435 146.00
10-10			Bankcard	Merch Dep 948908732439435 199.00
10-11			Bankcard	Merch Dep 948908732439435 355.00
10-12			Bankcard	Merch Dep 948908732439435 382.00
10-13			Bankcard	Merch Dep 948908732439435 156.00
10-16			Bankcard	Merch Dep 948908732439435 10.00
10-17			Bankcard	Merch Dep 948908732439435 63.00
10-17			Bankcard	Merch Dep 948908732439435 441.00
10-18			Bankcard	Merch Dep 948908732439435 63.00
10-23			Bankcard	Merch Dep 948908732439435 63.00
10-25			Bankcard	Merch Dep 948908732439435 252.00
10-26			Bankcard	Merch Dep 948908732439435 441.00
10-27			Bankcard	Merch Dep 948908732439435 189.00

Business Banking Statement
October 31, 2017
page 2 of 3

750755911

Additions
 (con't)

Deposits	Date	Serial #	Source			
	10-27	302	Deposit	Branch 0929 New York		5,053.92
	10-30		Bankcard	Merch Dep 948908732439435		252.00
	10-31		Bankcard	Merch Dep 948908732439435		126.00
	10-31		Bankcard	Merch Dep 948908732439435		189.00
	10-31		Direct Deposit	Paypal Transfer		222.95
			Total additions			\$25,303.83

Subtractions

Paper Checks *check missing from sequence

Check	Date	Amount	Check	Date	Amount	Check	Date	Amount
4577	10-20	\$11.56	*4589	10-17	1,835.00	*4595	10-31	1,835.00
*4582	10-16	109.82	4590	10-31	445.88			

Paper Checks Paid **\$4,237.26**

Withdrawals	Date	Serial #	Location			
	10-2		Bankcard	Merch Fees	948908732439435	\$88.43
	10-12		Direct Withdrawal, Mybadges	lat	Paypal	222.95
	10-12		Direct Withdrawal, Mybadges	lat	Paypal	222.95
	10-16		Direct Withdrawal, Paypal	Inst	Xfer	161.89
			Total subtractions			\$4,933.48

District Governor Report for Council Meeting November 18, 2017

Wow! What an experience, the sixty-seven club visits have been completed and we thank all of the 7090 clubs for their wonderful hospitality accorded to Loretta and I. Although it pretty well consumed our lives for two months it was certainly worth it to visit two or three clubs each day and present our message to hopefully Make a Difference in this Rotary year. It was awesome to see how much good is being done in our Rotary communities and the world and certainly reaffirmed our Rotary passion regardless of the size of the clubs.

As we were informed at the Zone Institute in Hartford and reminded at the District Conference, Rotary in North America is at a crossroads and we must reverse the last decade of declining membership and fewer clubs. We must be inventive and take advantage of the changes announced from the Council on Legislation to make our **clubs irresistible** so that we are not stagnant but growing.

It is painful to know that so few clubs set goals, goals that give a sense of purpose as to their growth and giving, goals that are recorded on Rotary Club Central. When taking a vacation, we plan where we are going yet many clubs do not plan their destinations and maybe that is one of the reasons for our decline. We'll spend some time at council discussing solutions to our problems. Be sure to bring your thinking caps!

According to the feedback we received at the conference and the survey results, it was a huge success. While there were some negative comments on the survey, the overall results were at least 75 percent favorable or better with the exception of the entertainment which only scored 60%. These results will be helpful in planning the 2018 conference. We'll know the financial results in the next week or two.

A big thank you goes out to the hard working committee led by Sherry Kerr and Joe Persia and all the attendees. Next years conference in the village of Niagara-on-the-Lake promises to be a most interesting departure from the traditional conference and I fully support DGE Melisa with the changes she and her committee are making.

November 18, 2017
District Governor Elect Report
Submitted by Melisa Schrock

Having successfully completed DGE Training at the Zone Institute in Hartford, CT and coming off of another successful District Conference, I am hard at work putting together my agenda which will help to guide me through the responsibility of being your District Governor 2018-2019.

"Engagement" was the message I received loud and clear from the PETS training with DG Reg and his subsequent President meetings held in September.

- **"What does your Club do well?"** - We engage our members
- **"What does your Club need to improve?"** - We need to find ways to engage new members
- **"What are some of your goals for the upcoming year?"** - We need to find ways to re-engage some of our older members

As a result of this feedback, my challenge to our leadership is to find a way to help our Clubs address this issue. I plan to make this a focus during my term as District Governor. Planning is underway for Club Leadership Training (CLT), District Conference 2018 (DC18) and many other standard events held yearly. My challenge to each of the Chairs has been (and will be) - find a way that engages our members in a more active manner. For example, CLT is actively working to offer new **tools** for training Clubs on Membership, rather than teaching the same class year after year. If what we were doing was working, we wouldn't have the problems we do! Let's find a new approach to deal with these challenges. As Jeffry Cadorette explained at our recent Zone Institute, "Stop treating the symptoms! Treat the disease!" The DC18 will be offering more hand's on activities in an effort to spur engagement and fellowship amongst ourselves and invited guests. I'm even looking at different ways to conduct the DG Club visit. Aren't we most inspired with Rotary when we are working side by side, engaged in the good work that Rotary does? If so, then why are we spending so much time sitting and talking about Rotary? Lets work and engage in Rotary! If I ever thought I was on the wrong track, I was clearly set straight at our most recent District Conference! I was overwhelmed by the number of people who were so encouraging to me and genuinely excited for the opportunity to take a more 'hands on' approach to Rotary. While I don't expect this to be an easy feat, (as change is never easy) I am excited and up for the challenge! And I hope you are too, as it will need to be a collective effort by us ALL if we are going to make a difference in the future of Rotary!

Another priority I have is to review our strategic plan and make sure it is still relevant. IPDG Marlee Diehl has that as one of her priorities so I look forward to working with her in an effort to keep us "on track" with the goals and visions as established by our Leadership team!

As someone once said, "Teamwork makes the dream work!"

District 7090 Council Report
Period Beginning 09-17-17 Ending 11-18-17

Since our last Council meeting this journey is liken to a whirlwind!
Monday 25, September was our AGs ZOOM Meeting with the following AGs in attendance.

Lisa Bishop Area 1

Roger Mann Area 2

Jackie Davis Area 12

A.J. Block Area 13

Lisa Yaggie Area 17

DG Reg was also in attendance.

Topics of discussion were:

1. Global Grant Seminars

2. Rotary Club Central: The importance of AGs instructing their Presidents to input their goals, upload their strategic plan and update their profile information

3. AGs were also asked to encourage clubs to conduct a community service project or awareness event on World Polio Day, 24 October. Governor Reg informed us that clubs in the Niagara Region were planning with the Niagara Regional Council (?) to have the falls lighted in Rotary colors and members attending were asked to wear Rotary colors as well.

Wednesday 27, September was a PETS ZOOM meeting planning for upcoming event. Much work, discussion and many moving parts to make venue invigorating and engaging.

Friday 6, October was monthly District ZOOM meeting with DGE Melisa leading the charge.

Monday 9, October ZOOM Meeting planning session with DGE Melisa for DisCon 2018. Her focus is one of Rotary's six Focus Groups: Water and Sanitation. Lisa Bishop, AG Area 1, Tracy Ford, AG Area 14 and I were charged to recruit speakers to fulfill the mission of Water and Sanitations. DGE Melisa has stressed her desire to shorten DicCon to a one day event. It has been suggested that PRIVP Dr. Anne Mathews be our Principle speaker and she has agreed but no decision has been made. There were also two additional suggestions not associated with theme but for entertainment: An actor who played a supporting role with Denzel Washington in Fences <https://youtube/FCi-C898GA> and a local but nationally acclaimed ventriloquist from Lockport, NY. <https://g.co/kgs/fbrwCi>

Wednesday 11, October was a visit to Batavia with Tracy Ford, AG Area 14. In attendance were the following clubs:

1. Batavia

2. Holley

3. Medina

4. LeRoy

Although I arrived late, unforeseen traffic situation, her clubs are actively engaged in various community service projects. Tracey emphasized very strongly the need to visit "Club Central" and act accordingly. She also encourage participation in Polio Day 24 October.

Thursday 12, October was ZOOM CLI with Ann Birmingham leading the charge.

Thursday 12 October was ZOOM MDPETS

Monday 16, October was a visit to AG A.J. Block's Presidents meeting and in attendance were the following clubs:

1. E Aurora
2. Hamburg
3. Hamburg Sunrise
4. Orchard Park
5. West Seneca

A.J. encouraged clubs to do Club Central and there was some push back...We just don't know how to do this internet thing. I suggested asking someone in their club that may not be in a leadership role to help input and complete goals. Locally, each club is running various fund raisers and have project in the pipelines. I believe AG A.J. mentioned RIP Ian's plant a tree program.

Tuesday 17, October – Sunday 22 October was Zone Institute in Hartford, CT. Met many interesting speakers of which among those were RIP Ian Reisley, Dean Rhors VP Zone 24 32, First woman in Rotary PDG Sylvia Whitlock PhD.

Topics discussed:

1. Cluster visit (similar to DGE Melisa's plan) to Areas rather than clubs.
2. Governance with more time spent on training.
3. Yearly themes are personalized because each RIP have their own thoughts about their focus.
4. TRF want to invest in markets with the greatest annually rate of return with minimum risk.
5. President Ian said "A detail report has been sent to TRF on a process for next major focus after polio."
6. To establish clubs in Cuba requires an invitation from the government of the country which wishes to do so.
7. In his speech RIP Ian said

Team work is the hallmark of success. Diversity is essential to our organization and if we embraced it we would grow exponentially". Women in our organization makes us better and they are not at the top of the food chain. He has promoted women in Rotary for a very long time; he recommended two to become Trustees and they were approved. Diversity is important to us and so are young professionals and we need to embrace gender parity. He stressed **clubs uploading money spent on charities and number of man hours into Club Central**.

Other topics of interest were: To be change makers we will have conflict but be less confrontational to achieve the end game of success. Increased membership is a key issue but are we willing to listen and make changes for the betterment of our clubs. (**We must have the courage of conviction to say and do what's right**) If we find common ground to debate we can move ahead and achieve success. Honest openness: a win win situation...listen, ask questions, avoid personal judgement and NEVER assume. Rise above personal feeling regardless of where they come from. If we can hate, we can also love. Conflict begins with a difference of opinion but evolves into consensus.

On the subject of Young Professionals: Inclusion, happy hour, social hour, service project invite spouse and children, network with people with similar ideas.

Zone update:

- 1.Begin to do large sustainable projects to enhance our funding and image.
2. New position: RI will create **technical chair** on how to implement projects.
3. Membership challenge in N. America but Africa, Asia, and Europe are in growth mode.
4. We must rethink our model and retool our core values. If we were to join a Rotary Club...how would it look?

5. Roll out a new product model for local Rotarians: There are seven dedicated people to do the following:
 1. Design
 2. Implement
 3. Roll out

Traditional vs nontraditional clubs

1. Traditional clubs: business component, food, speaker, and next week and next week and next week.
2. Non Traditional: A birthday social is a meeting, get club's passport stamped but must do 40 hours/year of community service, www.7450.org and www.greatideastoshare.org project of the month, BOD open meeting and counts as a meeting, community outreach. Committee pods. Corp membership, family membership.

To help evaluate success use a survey; Club's healthy checkup

1. Why folks stay and leave.
2. Attitudes toward fund raising

Tuesday, 24 October World Polio Day and there were many clubs participating. Those in the Niagara Region celebrated the Falls Rotary lights.

Friday, 27 October – Sunday 28 October DisCon Niagara-on-the-Lake: Outstanding speakers with Alan Mallory sharing with us an epic journey of his family, except mom, conquering Mt. Everett of 29K` elevation. He shared the treacherous dangers of their climb which took two months to achieve success. Food wasn't very good and weight loss was about 20 lb. Each family member had "responsibility for specific tasks". It was not uncommon to have shortness of breath due to thin air at 28K` and there were several climbers who died

Our other guest speaker was RIP's representative; Lucinda General who emphasized goal setting, collaboration on Rotary's six areas of focus. Lucinda, Ian and I have something in common: we were GSE Team Leaders. Probably the highlight was the cultural venue presented by Canadian Indigenous people.

Friday 3, November visit with AG Jim Tyrpak Area 10 Presidents. Present was President of Buffalo Rotary.

Friday 3, November attended Foundation dinner and a gala celebration in honor of Roy Sheldrick

Monday 6, November visited Kenmore Rotary Club. They ran a successful fund raiser. Shred-It One of their members; Tim Glor's son Jeff Glor is CBS Evening News Anchor.

Tuesday 7, November visit to my home town of Holley, club of PDG John Heise. Although small there is synergy and an attitude of "we can do this."

Wednesday 8, November visited AG Allyson Wenzowski AG Area 3. In attendance were the following clubs:

1. Dundas Valley Sunrise,
2. Dundas

3. Flamborough AM

4. Waterdown

AG Allyson's group exhibited an air of excitement on collaboration and doing joint projects.

Thursday 9, November AGs ZOOM meeting in attendance were the following:

Allyson Wenzowski Area 3

Dave Berry Area 8

John Cooper Area 9

Jackie Davis Area 12

A.J. Block Area 13

Lisa Yaggie Area 17

Excused absence:

DGE Melisa Schrock

Lisa Bishop Area 1

Cathy Henry Area 6

Margaret Andrewes Area 5

On Agenda were:

IPDG Marlee Diehl: Engagement and Retention

PDG Ralph Montesaano: PETS

DG Reg Madison: Input data on

Major points covered: Input and update data on Club Central. There is an audio tape and will be uploaded on website.

*Tuesday 14, November I expect to attend AG Jackie Davis Area 12 president's meeting

*Thursday 16, November I expect to attend Clarence Rotary Club's 57th Charter Night Celebration.

Mary Kay Worth's resignation came as somewhat of a surprise but expected. I applauded her unwavering support, strength, courage and adversity in face of major health challenges. **We sincerely appreciate all she did in Area 15.**

There is now a temporary realignment with Lisa Yaggie AG Area 17 will assume leadership of Area 15 and a BIG SHOUT to Lisa!

There is much work to be done especially in the area of **retention and new member recruitment.**

Respectfully Submitted

Bob Artis, DG 2019 - 2020

Director of Training Report to District Council November 18, 2017

The 2017 - 2018 Rotary year saw a change in leadership for PETS and MDPETS with Al Lutchin and Susan Czyny co-chairing. Based on the recommendations from the previous year's PEs they revamped the PETS curriculum and changed to two online sessions each 2-hours in length. Both sessions will be repeated twice to give PEs the opportunity to select the one that fits their schedule. The sessions are scheduled for January 24 and 25; and, February 5 and 6. Five topics will be covered: Rotary Web Tools, Board Governance, District Grants and Foundation, Strategic Planning & Executive Succession, and Membership & Youth Service. Registration for PETS is now open on the district website. Thanks to Pene for getting this up and running and for sending communications to PEs. Al and Sue are planning to run two or three additional topic specific online sessions throughout the year to assist PEs/New Presidents with areas they request. Costs for online PE training are incorporated into the district budget.

MDPETS is still in the planning stages but set for March 2 & 3 at the BMO Training Centre in Toronto. This year clubs must pick up the cost of MDPETS as it is not part of the district budget.

Anne Bermingham, chair of Club Leadership Training (CLT) has scheduled May 5 at Erie Community College in Buffalo. Committee planning continues.

Both Anne Bermingham and Barbara Ochterski are co-chairs of Club Visioning and held a session in Ontario and New York.

Glen Christensen held an RLI session in September attended by 21 district Rotarians. He has others scheduled for December 2 and March 24. Registration is open and he continues to promote the event with the help of Pene. Glen is also looking at how to get more Rotarians from the western part of the district to attend. AG Lisa Yaggie will see if she can get commitments for an RLI in the Jamestown area for sometime in the future.

Direct from the Chairs:

Club Visioning

On October 5 we took a team to Falconer Rotary Club for a successful Visioning Event. We have brought on Michele Starwalt (Dunkirk-Fredonia) and Bruce Baum onto our team for the future. We were happy to have John Heise and Kevin Crosby as well as John Boronkay and myself on the team that night.

On October 17 John Boronkay and I presented on Visioning to the Hamburg Rotary Club. It went well and we are hopeful that they will set a date soon. No further interest from Batavia, Jamestown AM, and Clarence whose presidents I have contacted by phone and email.

John B and I have been working on up-dating the materials for the event and we are likely to pilot a different approach for the next Visioning we do. We will visit the club to talk about what Visioning is but also to introduce and reinforce the 'futuring" part, as we have noticed that Rotarians get stuck in the present or past and need more education on looking ahead. We will also simplify the online Visioning Exercise and focus less on writing and more on idea sharing.

Barbara

Club Leadership Training

- Date is set – May 5, 2018
- New location – Erie Community College City Campus in downtown Buffalo
- Somewhat different format but still over 20+ interactive sessions from which to choose

The 5 Goals we have set for this year's event:

1. All clubs are in attendance (approximately 68 clubs in total)
2. On average, we have 4 people from each club represented
3. Get our "regulars" to each bring a person who has never attended CLT to this year's event.
4. In total, we have over 240 attendees
5. When asked if you are very satisfied with today's CLT and the sessions you attended – 85% or more would respond with an enthusiastic yes (as measured by evaluation form)

The Club Leadership Training had a booth at the District Conference – already has a FaceBook page and is lining up speakers right now – with the goal of having only 1/3 being repeats and 2/3 fresh and new.

For Club Visioning – we received the invoice for \$100 to contribute to this year's licence fee. I am recommending that we stay a part of this program and use their materials and the invoice was paid. On the Canadian side, we had a club visioning for the Stoney Creek club and have one that is under consideration for the Hamilton Mountain in the spring. We also have a new member to our team – Jeff Noble.

Anne

-3-

RLI

Total Expenses were \$1,133.98.

We had 21 registrants at \$75.00 each for total income of \$1,575.00
We made a profit of \$441.02 which will be used to offset future losses at more expensive venues.

Rooms at NCCC are very cheap compared to Niagara College \$180 versus \$990. Quite a difference but it is what it is.

The planning for the December 2nd session at Niagara College, NOTL is complete, facility booked, insurance certificate received and facilitators confirmed. We just need registrants now. Three timed notices are going to presidents, all members and those who have completed session 1 or 2.

Thanks to Pene for setting up registration and communicating to clubs.

Glen

AG Training

I am involved in a District Level Committee to examine the “areas” for Assistant Governors. I provide agenda items for the Assistant Governor Zoom meetings; and, am working on the Club Leadership Training Team, primarily to assist with Assistant Governor elements of this day...but also on other areas as well.

Bob

In Closing

A shout-out to those Rotarians who served on the various training planning committees, facilitated sessions, or offered advice over the last year.

Kevin Crosby, Karen Oakes, Rick Sterne, Bob Morrow, John Mullen, John Heise, Bruce Baum, Margaret Andrewes, A.J. Block, Ross Gowan, Paul Finnerty, Tracey Ford, Michelle Starwalt, Jeff Noble, Ryan Bridge, Scott Marcin, Pene Hutton, Bob Artis, Melisa Schrock, Frank Adamson, David Alexander, Chris Cutler, Jacquie Herman-Wing, Wally Ochterski, Marlee Diehl, Reg Madison, Marta Stiteler, Jim Morabito, Jack Amico, Marcel Mongeon, Angela Carter, Alex Moroz, Gordon Crann, Mike Taylor, Amy Gringhuis, John Teibert, Nicole Mendolia, Cameron Nolan, Tawnya Hartford, Peter Feren, Cindy Mewhinney, Anthony Billoni, Jack DiSalvia, Susan Schuler, Jane Blums, Cam Johnson, Scott Sainsbury, Barb Babij. (Apologies to anyone I missed)

Respectfully submitted

Ralph Montesanto
Director of Training
11 November 2017



District Council 11/18/17 Report of Membership Director

District Membership update:

July 1, 2017 – 2,124

November 11, 2017 – 2,148 (+ 24)

Since the last District Council meeting in September, we have added one more committee to the District Membership team: The Rotary District Accessibilities Committee. The role of this committee is to provide suggestions, guidelines and encouragement to clubs and district leaders to consider how we can make accommodations for members and guests with disabilities at our meetings and events. A report from the Co-chair of this committee is attached.

So, our District Membership team consists of the following committees:

- **Recruitment** – Chair, Gordon Crann (SOWNY E-club)
- **Retention** – Chair, IPDG Marlee Diehl (Albion)
- **New Member Onboarding** – Chair, Tamara Coleman-Lawrie (Welland)
- **Young Professionals** – Co-chair, Amy Gringhuis (Hamilton Tonic After 5) and Co-chair, Jamie Perry (Buffalo Sunrise)
- **Rotary District Accessibilities Committee** – Co-chair, Rob Benzel (Lancaster-Depew) and Co-chair Terrence Ho (soon-to-be-chartered E-club of Social Innovators)

I attended the Zone Institute in Hartford in mid-October, include the full-day workshop for District Membership Chairs. We spent considerable time reviewing the new “Priority #1 Plus” from RI, designed to “improve club culture and retention.” We expect to roll out portions of this program in our district this year.

Our Young Professionals Co-chair, Jamie Perry, attended the “Young Professionals Forum” at the Zone Institute.

We had a meeting of the District Membership Committee Chairs on 9/25/17. The notes from that meeting are attached. Our next meeting will be on 11/20/17.

Committee reports are attached.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership



District Membership Executive Committee
Meeting Notes 9/25/17 rev. 1

Participants: Kevin Crosby, Amy Gringhuis, Tamara Coleman-Lawrie, Gordon Crann, Marlee Diehl, Jamie Perry

1. We reviewed our commitments: Between now and December 31, we will focus on:
 - a. Identifying appropriate metrics and goals for measuring our success
 - b. Collecting data that will enable us to determine our baselines and monitor progress
 - c. Building a broad, long-term strategy for membership development in the district
 - d. Building a robust resource page on the district web site, providing easy access to tools, publications, and other resources related to membership development; and letting clubs know about these resources
 - e. Encouraging clubs to form a membership committee so the burden of membership development doesn't rest solely on the shoulders of the Club Membership Chair
 - f. Building out our respective district membership committees.
2. Update on getting more DOB data – Kevin contacted all clubs and asked them to provide DOB information on their members; it appears that many clubs are doing this; Kevin will send out a reminder in early October
3. Update on Exit Survey – Amy has created an online version of an exit interview; we will begin inviting clubs to use this in October; Amy volunteered to prepare that communication
4. Update on promoting use of online club survey – Amy volunteered to prepare the communication to clubs about this survey and the benefits to clubs of using it
5. Zone Institute: Kevin & Marlee to attend Membership seminar; Jamie to attend Young Professionals seminar
6. Kevin announced that he is forming a new committee to advise on accommodations for people with disabilities, providing guidance to clubs and to the district; a US Co-chair has been approached; Kevin will solicit suggestions for a Canadian Co-chair; Gordon will send Kevin some suggestions
7. Email communication with clubs – we discussed the need to moderate our communications with the clubs, to avoid inundating them with membership information; we agreed that Chairs will notify Kevin when they are ready to send out a communication to clubs; as a “gatekeeper” Kevin will ensure that communications with clubs are spaced appropriately
8. Actions for October:
 - a. Kevin will send out another solicitation for committee members
 - b. Amy will prepare announcements for clubs about the online club satisfaction survey and exit survey



800 Lakeview Avenue
Jamestown, NY 14701
(716) 499-2989

- c. Marlee will work on finding an appropriate measure of “retention” that is easy to track and is understandable for clubs
- d. Marlee will work on finding an appropriate measure for “member satisfaction” that is easy to track and understandable for clubs
- e. Tamara will work on finding an appropriate measure for “on-boarding” that is easy to track and understandable for clubs
- f. Tamara offered to begin work on a Membership Resources web page for the district website
- g. Kevin asked Chairs to begin planning one or more webinars for clubs regarding their area of focus. Kevin’s goal is to have at least one membership webinar each month, beginning in November.

Engagement and Retention Report – PDG Marlee Diehl

*You Can't Have a Car, Without Gasoline –
Rotary can't have retention, without engagement.
You can't have one, you can't have none
You can't have one without the other

It's an institute you can't disparage
Ask the local Rotary
And they will say it's elementary
You can't have one, you can't have none
You can't have one without the other

Statistically members join to give back to their communities. Rotarians know members stay because of the fellowship and the fun they have while working together. Often we assign new members to projects they know little about- sometimes it's magic with the first assignment. But, what if it isn't?

One of the best ways for clubs to help get new members on the track to engagement is having a mentorship program. A mentor is not a sponsor. A mentor has had some training on how to mentor there expectations, and a vision. New members are brought into the program with an understanding that it is longer term and hopefully may grow into solid Rotary friendships, confidentiality and openness.

Currently I am seeking clubs who are ahead of us and have developed a mentor program and will share their plan with us. Might your club be able to assist us?

*Frank Sinatra song
Songwriters - JAMES VAN HEUSEN, SAMMY CAHN

District 7090 Council Meeting Report
Committee: New Member On-Boarding
November 2017

The New Member On-Boarding Committee will hold its second meeting on November 13th. Our committee has acquired possibly three new members bringing our committee to five, possibly six members (Tamara Coleman-Lawrie, Marie Bindeman, Anthony Billoni, Bilal Mirza and Wendy Jacobson) and also includes Kevin Crosby, District Membership Chair. We will continue recruiting for more committee members. The committee meets via Zoom Meeting.

Identified Committee Goals:

- Determine Baseline and Future Metrics
- Obtain Information from D7090 Clubs – develop survey
- Develop Inventory of Resources
- Develop/Maintain D7090 Membership Resources (goal: building a robust resource page on the district website, providing easy access to tools, publications, and other resources)
- Develop Best Practices for New Member On-Boarding for Clubs
- Develop New Member On-Boarding Training
- Other Committee Goals include diversified training/orientation opportunities; strong marketing of opportunities; corporate on-boarding strategies; developing minimum criteria for on-boarding.

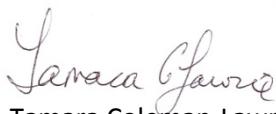
Our current work includes:

- Developing a survey to send to new Rotarians who joined within the past year. This will allow us to develop a baseline metric to analyze our efforts in the coming years. This survey will be released in mid January to Rotarians who joined from 2016-2017.
- Engaging District 7090 clubs to understand what each club does to engage new members, train them, orient them and what tools they use – this will allow us to better understand what is and what is not being done, particularly when developing a strong on-boarding process;
- Reviewing all membership resources and developing an inventory – from there we will determine what resources are best to include on the District 7090 (proposed) new membership web page;
- Engaging Pene Hutton to develop a Membership Resource web page within the District 7090 website.

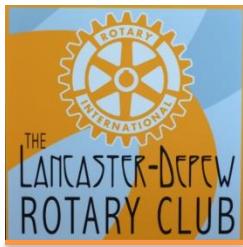
Our next meetings will be held via Zoom from 11:30am -12:30pm on these dates:

- Monday, November 13, 2017
- Monday, December 11, 2017

Respectfully submitted,


Tamara Coleman-Lawrie

Chair, New Member On-Boarding Committee
District 7090



PO Box 53, Lancaster, NY 14086

Date: November 10, 2017

To: PDG Kevin Crosby CC: Terrence Ho, Alan Gustafson and Wendy Sanders

Re: Rotary District Accessibilities Committee Report

Please accept this note as a summary report regarding the establishment of our new D7090 committee:

In early October a decision was made to formalize a standard for District and Clubs regarding Reasonable Access to accommodate Rotarians and future Rotarians with various disability. This committee would also be a resource to clubs and to district in determining ways to achieve these actionable standards. After receiving the blessing of DG Reg Madison and DGN Bob Artis and others we proceeded to establish a name and assemble a committee.

The chosen name is: Rotary District Accessibilities Committee (Acronym: R-DAC)

Following the appointment of Terrence Ho and Robert G. Benzel as co-chairmen, the establishment of the committee was announced in the District Newsletter. Since, two additional Rotarians have agreed to participate on the committee. They are: Alan Gustafson and Wendy Sanders. PDG Kevin Crosby has agreed to be an ad-hoc member of the committee.

Independently, I am certain we have all done some ADA and other research, but due to some personal conflicts of both chairmen there has been no meeting or action as a team, as of yet. Robert Benzel had a preliminary meeting with Susan Czerny regarding PETS planning.

Sincerely,

Rotary Club of Lancaster-Depew (Club #4740, District 7090)

Robert Bengel

Robert G. Benzel

Club President

Home Address: 28 Lombardy Street, Lancaster, NY 14086



Established : 10 November 1921

Chartered: 1 February 1922

Is it the TRUTH. Is it FAIR to all concerned. Does it build GOODWILL and FRIENDSHIPS. Will it be BENEFICIAL to all concerned.

District 7090 Rotary Foundation Committee
District Council Report November 18, 2017



The Rotary Foundation “Doing Good in the World”.

John Teibert, Director, District 7090 Rotary Foundation
The reports from the Chair persons are copied below for your review.

Alumni - Chair – Patricia Johnson

No Report

Annual Fund – Chair – Pat Castiglia

Report to District Council 7090

By

Patricia T. Castiglia

Annual Fund Report to District Council, November 18, 2017

Goal one for this year is to have 90% of our clubs contributing to the Annual Fund. To this point, 58.82% of our 68 clubs have contributed.

Goal two is that we meet our District's Fund goal which is based on the goals submitted by the President of each club. Thus far, only 25/68 clubs (36.76%) have entered their AF goals. The sum of the goals presently submitted is \$78,276. It is a struggle to get the presidents to enter their goals. An email letter was sent to all Assistant Governors asking them to ascertain with their presidents why the goals have not been entered and to ask the presidents to enter their goals if they have not done so. An offer was made in the letter to help any presidents who were having trouble entering their goals. Thus far, only one Assistant Governor has responded to that letter and indicated that he is working with the clubs in his area.

Goal three is to meet or exceed the District 7090 per capita Benchmark of \$212,400. It is too early to determine if that goal will be met.

Goal Four is to have all clubs submit goals for the Annual Fund. As detailed in Goal two, this has not yet been met although we are now into the fifth month of our Rotary year. I am awaiting input from the Assistant Governors about what problems the presidents are having with submitting goals. Once the problems are identified, the plan is to address those problems by developing a plan of action.

The following is the summary of where we are with the Annual fund at present:

Benchmark for 2,124 members is \$212,400.00

District Goal based on the goals submitted is \$78,276

District Giving to date is \$63,683.

Total clubs with AF goals received is 25/68 (36.76%)

Total clubs with contributions to AF is 40/68 (58.82%)

EREY Eligible- 257

Sustaining Members – 134

Only one club asked for a presentation – the Rotary Club of West Seneca – and they wanted a presentation explaining and stressing the importance of EREY. I am still waiting for another club to schedule a visit time.

Respectfully submitted,

Pat Castiglia, Annual Fund Chair

End Polio Now – Chair – Pat Castiglia

Rotary District 7090
End Polio Now Council Report
November 18, 2017

The Primary Goal for 2017-18 is the meet the club goal amount. The DDF Goal is \$28,858 and the District Identified DDF is \$35,000. Total District giving to date (cash +DDF) is \$83,744. **We have met our goal.**

World Polio Day, 10/24/17, was a huge success. This event is only in its fourth year. The illumination of Niagara Falls was a major event sponsored by 17 Rotary Clubs in the Niagara Region of Canada including: RC of St. Catharines; RC of St. Catharines South; RC of St. Catharines Lakeshore; RC of Welland; RC of Niagara Falls, ON; RC of Niagara Falls Sunrise, ON; RC of Fonthill; RC of Brantford; RC of Brantford Sunrise; RC of Hamilton AM; RC of Lincoln; RC of Niagara on the Lake; RC of Fort Erie; RC of Dunnville; RC of Grimsby; RC of Grimsby at noon. The event was spearheaded by Tamara Coleman-Lawrie of the Rotary Club of Welland and David Berry of the Rotary Club of Niagara Falls, ON. It included a reception before the lighting with about 100 attendees. Pictures of the Falls in our Rotary colors of blue and gold were taken as well as group pictures at the Falls. A number of pictures were sent to RI and they were amazed at the pictures of the Falls. Those who worked on the project are to be applauded and those who attended were much appreciated as the hour was late and the weather was chilly. It was a great event.

All clubs were asked to identify what they did for World Polio Day and the following is a list of those events submitted:

The Rotary Club of Jamestown had an article and picture published in the Post Journal. This was submitted to RI.

The Rotary Club of Fonthill sponsored a lighting of the Town Arches with the Mayor attending. A picture was submitted to RI.

The three St. Catharines clubs had a flag raising ceremony at the St. Catharines City Hall and this photo was also submitted to RI.

The Rotary Club of Kenmore had two High School Interact students give power point presentations to several Health classes on Polio, vaccines, and Rotary's efforts to eliminate polio. They also explained about the Purple Pinkie project.

The Rotary Club of Niagara Falls, Ontario had a luncheon and raffled items to benefit End Polio Now. They also sold a decorated cake for End Polio Now as well as End Polio Now decorated cookies, and gathered Happy Fines. They raised \$400 at this event.

The Rotary Club of Batavia had radio station WBTA devote a full hour to Polio Awareness. Members participated in the program. The station owner and host is a member of the Rotary Club.

The Rotary Club of Hamilton AM asked all members to post something about polio on their Facebook pages, to tune in to the live-streamed End Polio Now event on 10/24, and to attend the illumination ceremony on 10/24.

In addition to club events, I should like to acknowledge Bill French from the Niagara on the Lake Club who completed 500 Kilometers of the Bruce Trail to raise money for End Polio Now. He, with the great support from his club, has raised \$5200 to date and he is expecting some more sponsorship funds.

In summary, I believe our District is doing well in our efforts to End Polio Now in the World.

Respectfully submitted,
Pat Castiglia, Chair of End Polio Now

District Grants – Chair – Sandra Yeater

Rotary District 7090
District Grants Committee Report
September 16, 2017

As of July 1, I assumed responsibility for the Grants Committee from John Teibert, who has done an exemplary job of organizing the tasks and records for this large program. (I have large shoes to fill.)

During the Rotary year just ended, 27 clubs submitted a District Grant application for FY 2017-2018. By comparison, 29 grants were initially received for FY 2016-2017, and 24 grants were received for FY2015-2016 review. The total funds requested were \$48,002.74. (Funds requested for 2016-2017 were \$51,386.84 and for 2015-16 - \$41,751.23). After a detailed review of the applications, 25 applications were approved at \$44,002.70, slightly less than FY2016-2017 at \$45,659.70.

With the approval of District Spending Plan mid August, all Clubs with applications approved by the Committee were notified that they can start their projects. I intend to check in with the Clubs mid cycle. I have already received correspondence from several Clubs who are actively implementing their projects and finding adjustments need to be made and/or have procedural questions.

In addition to these grants, our District Spending Plan for 2017-2018 includes \$5,000 for education (to be spent on grant seminars); \$4,000 for a District Scholarship (reduced from \$5,000); \$8,000 for VTT inbound Australia; \$1,142 for administration; and \$9,998 for contingency.

In the 2016-2017 Rotary year, 23 grants were approved for clubs but only 20 were able to receive District Grants. The total of the grants disbursed was \$32,289.06. Reasons for the difference include one Club that determined they would not be able to accomplish the project, a club starting its project too early, and one Club who purchased a piece of equipment that was not installed and operational within the grant time frame.

In order to hopefully increase the number of clubs that access District Grants and improve understanding of the grant process we will again present two Grant seminars this Fall, one on each side of the border – October 14 in the US and November 25 in Canada.

Respectfully submitted,

Sandra Yeater
Rotary District 7090
District Grants SubCommittee Chair

Endowment “Permanent” Fund – Chair – Frank Adamson

Rotary District 7090
Endowment Fund Council Report
November 18, 2017

The committee had a Zoom meeting on November 7th to discuss ways and means of increasing Bequest members over the next Rotary year.

John Mullen, Rick Sterne and Tony Wellenteiter will plan for an Endowment presentation in Hamilton sometime in April, based on the one held at Hernder Winery earlier this year. Invites will be sent to all Rotarians in the Hamilton/Ancaster and Brantford catchment areas.

The Committee is in the process of acquiring American Rotarians for the committee and Karen Oakes has agreed to assist in this. The Chair will also approach PDG Jack Amico to arrange for another presentation in the Buffalo area before the end of the fiscal year and to assist with soliciting new committee members.

Martin Quick, Past President of the NOTL Club has agreed to be a committee member.

As a result of the Hernder Winery presentation three Rotarians have indicated their interest in pursuing a bequest or benefactor status.

These represent our goals over the next year.

Respectfully submitted,

Frank Adamson,
Chair

Global Grants – Chair –PDG Karen L. Oakes

Rotary District 7090
Global Grants Council Report
November 18, 2017

Primary Goal:

Facilitate global grant approvals to stimulate 2% lift in requests for proposals resulting in successful humanitarian efforts around the world.

Action: serve as key resource for global grant questions and concerns.

Current status:

Approved Global Grants:

16 global grants in various stages of completion with ongoing reporting tracked for timely submissions. We have one grant that is currently in arrears with the required report filing as the charter of the host club has been revoked by RI. The final report was recently submitted, October 28, 2017, to the relative grant officer for review and consideration to accept and mark the file closed.

Submitted Global Grants:

3 Grant applications have been submitted with dialogue underway to address TRF concerns. One further application rests pending further revisions and updates to meet the program guidelines prior to our final acceptance.

Draft Global Grants:

5 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants require DDF monies, thus necessitating our District authorization.

Closed Global Grants:

14 grant applications have been closed with final reporting accepted in good order since July 1, 2013.

Respectfully submitted,

Karen L. Oakes

Paul Harris Society – Chair – Jim Morabito

Rotary District 7090
 Paul Harris Society Council Report
 November 18, 2017

The goal for this year is to add six new Paul Harris Society Members. To date we have a verbal commitment from two individuals.

Jim Morabito

Scholarship – Chair – Stephen Keefe

Rotary District 7090
 Scholarship Committee Council Report
 November 18, 2017

My main goal for our committee is to publicize our scholarship and get applications in hand. Then we will move into the screening process and then selection

Our District has chosen to allocate **\$4,000** for one scholarship available to offer to students currently enrolled in their first year of post-secondary study. There is no restriction as to where the school is. This new grant structure gives Rotarians greater flexibility in sponsoring the next generation of leaders.

The club remains the point of contact for the applicants and must approve the scholar and submit the application to the District with its endorsement.

A club can have as many applicants as they can find (as long as they are not a lineal relative of a Rotarian).

Prospective applicants, download the application from this page. To submit, contact your local area Rotary club.

Clubs, contact Stephen Keefe, Rotary District 7090 Scholarships Chair, if you have additional questions.

- See more at: <http://www.rotary7090.org/sitepage/scholars-programs-1>

With respect to Peace Scholarships/Fellowships my intention is to continue to promote the program with our District.

No Report – but in June a number of peace fellow applications were received and interviews conducted and recommendations forwarded to The Rotary Foundation. We await their conclusion.

Stewardship – Chair – Wally Ochterski

Please see attached Stewardship Report from the Stewardship Committee

Vocational Training Team – Chair – Dan Smith

Looking forward to the 2017-2018 year, we have selected an Inbound VTT from District 9790. We have received RI approval for our \$8,000 Grant. We are very excited to have the opportunity to Host a VTT within our District as we are well suited to their training requirements in Fruit Farming.

Currently, we are recruiting for Committee Members that will be instrumental in our management of the Inbound VTT Team.

Additionally, it will be a chance for all Rotarian Families in our District to Host the Inbound Team. This will bring much excitement and exposure of VTT within our District. The Dates for the Team are for 3 weeks tentatively in the May-June 2018 range.

Daniel F Smith
District 7090 VTT Chair
(716) 269-9900 dsmith4416@gmail.com.

2017-2018 D7090 Goals

Below were our committee goals for 2016-02017

- In honour of the Rotary Foundation Centennial increase Annual Fund year over year giving by 10 %.
- Decrease the number of Zero giving clubs to the Annual Fund year over year by 10%.
- Engage at least 10% of our Foundation Alumni in active participation in Rotary as evidenced in Club Central reporting.
- Ensure 10% of our clubs attain US\$2650.00 in total giving to Polio Plus.
- Maintain our 20%, at a minimum, DDF support to Polio Plus campaign
- Increase the number of Paul Harris Society members by 10% year over year.
- Increase the number of club supported District Grant applications to be considered for inclusion in our District Grant Spending PLAN BY 10%.
- Engage at least 10% of our clubs in pursuit of our pre-committed \$5,000 District Scholarship and \$10,000 Vocation Training Team as evidenced by applications for scholarship monies team leader and members for the outgoing VTT team.
- Engage at least 10% of our clubs in financial support of a Global Grant application.
- Grow our Bequest Society membership year over year by 10%.
- Celebrate The Rotary Foundation Centennial with the development of our District 7090 catalogue of 100 events showcasing 100 years.

Some of the goal were attained and others continue to be a work in progress. We will be endeavouring to update these goals for 2017-2018 and keep you up to date with our successes.

Year to Date Summary

We have a great committee in place and I look forward to working with each one of them as we work towards our goals for 2017-2018. I am thankful for the mentorship being provided by Karen Oakes as I grow into this role. Karen has also agreed to be the Global Grant Chair while we search for a volunteer to fill that vacancy – (thank you).

John Teibert
The Rotary Foundation



October 16, 2017

John Teibert, CPA, CA
District 7090 Rotary Foundation Chair

Dear John,

This letter will confirm the findings of the Annual Financial Assessment by the Stewardship SubCommittee from its review of the 2016-2017 District Grants. Serving as members of the SubCommittee for this review were: Wayne Massey, Dundas Valley Sunrise Rotary, PDG Joseph DePaolo, Buffalo Rotary, Adam Goldfarb, Buffalo Medical Campus Rotary, and myself from the West Seneca Rotary. We also served as the audit committee. Wayne and Joe are Certified Accountants and have auditing experience.

In total, there were 27 District grant applications submitted in the Rotary year 2016-2017. Six of the club projects were not completed or were disqualified due to starting the work prior to the specified start date. The subcommittee randomly selected eleven of remaining 21 grants to review. Four grants were for international projects and seven for local projects. All the documents relating to these grants were provided by John N. Teibert, CPA, District Grants Committee Chair. In addition, there were funds distributed for the training of Club volunteers in developing and carrying out grant projects, Districtwide scholarship, vocational training team, and accounting sundry and bank charges.

Our review followed the recommended Annual Financial Assessment in Section 5 of the District Memo of Understanding, copy attached. The District financial plan was reviewed and the unused funds were promptly returned to the Rotary Foundation. For each of the eleven selected grants reviewed, the disbursements were reconciled against the receipts presented for expenses. The expenses were also checked against the initial grant application for legitimacy. A full listing of expenditures was available and reconciled between copies of receipts and cancelled checks. All final project reports were found to be accurate and covered only legitimate expenses.

Competitive bids were taken for significant items such as books, park equipment, and assembly furniture. Each Rotary Club sponsoring a grant completed the final report with the proper documentation.

It is the opinion of the audit team that all financial transactions and project activities related to the District grants reviewed for the year 2016-2017 were conducted to the level of standard business practices and adherence to the Rotary Foundation terms and conditions. Retention of financial documents required by the Rotary Foundation will be a portion of future financial assessments.

Please contact me with any questions or comments.

Yours in Rotary Service,

Wallace J. Ochterski, PE
Chair - District Stewardship
SubCommittee

MOU Section 5: Annual Financial Assessment

The financial management plan and its implementation shall be assessed annually. A financial assessment is an evaluation of financial controls and compliance. The district shall choose either an independent firm or the district Rotary Foundation audit committee to conduct the annual financial assessment.

- A. A financial assessment is substantially smaller in scope than an audit or review, and includes:
 1. Confirmation that the district adhered to its financial management plan
 2. An examination of expenditures for district grants and district-sponsored global grants that includes:
 - a. Reconciling a selection of disbursements against their supporting documentation
 - b. Reviewing the full listing of expenditures to ensure that funds were expended in a manner consistent with the terms and conditions of the grant award
 - c. Confirming that a competitive bidding process was conducted for all significant expenditures
 - d. Reviewing the process to disburse funds to ensure that proper controls have been maintained
 3. A determination that all financial transactions and project activities related to the grant were conducted at least at the level of standard business practices:
 - a. Confirmation of adherence to TRF document retention requirements
 - b. Other procedures that the district Rotary Foundation audit committee or an independent firm deems necessary
 4. A report of the findings from the annual financial assessment, which must be given to clubs in the district within three months of the end of each Rotary year
- B. If the district has the district Rotary Foundation audit committee conduct the assessment, the committee may not include individuals directly involved with TRF grants and must meet the requirements found in the RI Bylaws, including:
 - a. Have at least three members
 - b. Have at least one member who is a past governor or a person with audit experience

SUMMARY

Districts must conduct an annual assessment of the financial management plan and its implementation to ensure that proper controls are in place to manage Foundation grant funds. This assessment must review financial transactions for district grants and district-sponsored global grants. This assessment should be performed at minimal cost and does not need to be a formal audit of the district's grants. Assessment results must be communicated to the district's clubs.

Youth Services Report for District Council - 18 November 2017.

Leadership

I am thrilled to let you know that several people have stepped up to assume leadership roles on the youth portfolio. The district conference provided us an opportunity to rally and we're pumped with the new momentum.

Allow me to introduce our team (new ones in red):

	Joint	USA	Canada
Earlyact	-/-	Dick Earne	<i>Vacancy</i>
Interact	-/-	John Heise	Rick Sterne
Rotoract	-/-	Larry Coons	Jen Middleton
Slapshot	Rob Nagy		
RYLA		Darren Luong taking over for Sue O'Dwyer	
Youth Exchange		Mike Taylor, to be succeeded July 1 st by Jill Norton	
STEP		Bob Stevenson, looking for assistance as this program is growing rapidly (!)	

Club Survey

Thanks again to DG Reg for taking on the survey chasing and to the 46 clubs that responded. All team members have been supplied with the results and have started to actively follow up on potential interest shown by clubs.

I've started work to get a quantitative overview and have run into some challenges, as not all surveys truly reflected the situation on the ground. Assigning scores to the responses is somewhat arbitrary and I'm open to input. I've set scoring up as follows:

	Points:
- Involvement in Earlyact	up to 10
- Involvement in Interact	„ 20
- Involvement in Rotoract	„ 20
- Sending kids to Slapshot	„ 5
- Sending young adults to RYLA	„ 10
- Involvement in STEP (Short Term YE)	„ 5
- Involvement in Long Term Youth Exchange	„ 20
- Other Youth involvement	„ 10

Out of the 46 clubs, only 13 scored 50% or higher

Another 18 scored 25-50% and the remaining 50% of responding clubs scored less than 25%, with some showing absolutely no youth involvement. Before we identify clubs w/scores, I want to run this by the different program chairs to update survey results, to not unnecessarily upset clubs. Looking for a way to celebrate the clubs that are doing really well on the youth front. Attached graph shows an initial overview of responding clubs.

Youth Services Marketing Automation

Together with Darren Luong I'm researching the set up of an application of marketing automation best practices to Youth Services alumni to aid in the engagement churn. We want to outline the pain points faced today with losing engagement with Youth Service Program alumni, these programs include Rotary Youth Exchange (ROTEX), Rotary Youth Leadership Awards(RYLA), SLAPSHOT, EarlyAct, Interact, and Rotaract. The challenges being faced are:

- Losing communication with alumni sponsored by clubs to YS programs
- Clubs not finding qualified applicants
- No centralized/standardized source of data for Youth Services contacts
- Fractured approach to communication and organization of data in Youth Services

We're expecting to approach District Council for budget to set up such marketing automation (using existing online tools). Currently finalizing a cost figure. Expect this to be in the \$1,500 to \$2,000 range on an annual basis.

Youth Exchange program continues as per normal.

We are busy recruiting outbounds for 18/19 year abroad. Please enthuse clubs where you can! Unfortunately, we had one outbound student return (from Australia) due to personal reasons.

RYLA

Planning first meeting in November with Slapshot committee to get things rolling.

SLAPSHOT

No news at this point.

We are planning to combine the registration process for Slapshot and RYLA, so that RYLA registration no longer trails Slapshot. Clubs will be receiving a mailing in January that will allow them to register spots for both programs with the actual student details following at a later date. This should avoid the issue we've been having with RYLA registration being so late in the day.

RYLA

No news at this point.

ROTARACT

The conference really got things going with lots of meetings and ideas floating around. A few concrete ideas are:

1. Setting up Rotaract clubs as clubs within **ClubRunner**, so that we can give access to the Rotaract president/secretary to put in their club membership and email. This will allow them to send newsletters to their clubs and will allow us to more easily connect with individual Rotaractors. Thanks to Penny for researching this and UB Rotaract for trying it out and writing instructions for other Rotaract clubs.
2. **Mini-Grants** will allow Rotaract clubs to write up a grant request and circulate it to area clubs to see if they are willing to sponsor it. Rotaractors live in 3 month terms, which is why we have the short timelines. Process would roughly work as follows:
 - a. Rotaractors prepare grant business case (in 1st two weeks of Month 1)
 - b. Submit to District Rotaract Chair for approval (1 week to respond)
 - c. Rotaract Chair gives to regional Friend of Rotaract Clubs (see below - within same week)
 - d. First come first serve in terms of Club Response
 - e. Club commits to having Rotaractors present their grant proposal business case in Dragon's Den style within 4 weeks of accepting (makes for a great club meeting instead of a speaker). Club has the right to not grant the money if presentation bombs.
 - f. Rotaractors do the project (and Rotarians are invited to participate - optional)
 - g. Rotaractors report back to the club in writing or through a presentation.

3. Friends of Rotaract – Rotary Club

Clubs will be given the opportunity to register as a 'Friend of Rotaract' club. This will allow them to do the following:

- Have access to email contacts of local Rotaractors to invite to events
- Local Rotaractors will commit to volunteering when invited by local clubs where they can
- Clubs will be contacted if a grant proposal is up for grabs (awarded on first come first served basis)

4. Interaction between Rotaract and Interact.

A question asked by Rotaractors at the conference was how can we allow for interaction between Interactors and Rotaractors. Give them access to Rotaractors to query them on study/university choices. Get Rotaractors to write short bio with pic + email + cell phone, where they study / what they study. Circulate this among Interactors, so they can make direct contact with Rotaractors. Encourage Rotary Clubs with Interact Clubs to get Rotaractors to attend the occasional InterAct meeting.

I will send out email in November to announce the program and for clubs to register with Larry and Jen if interested.

INTERACT

Clarence Central High School Interact was established October 25, 2017.

No further news at this point. Rick and John are keen to run an Interact conference and Rotaractors at the conference were keen to attend in a mentoring role. Lots of excitement!

EARLYACT

No news at this point.

Any questions, email or call me:

Aad Vermeyden

(519) 717-1570

aad@blueprintagencies.com

Club Youth Involvement Survey Results 2017

Club	Country	Total	Early	Inter	Rotor	Slapshot	RYLA	STEP	LTYE
Akron-Newstead	USA	60	5	20	0	5	10		20
Ancaster	Canada	0	0	0	0	0	0	0	0
Ancaster AM	Canada	53	0	0	20	5	3	5	20
Batavia	USA	35	0	0	0	5	10		20
Brantford	Canada	60		20	0	5	10	5	20
Brantford-Sunrise	Canada	30	0	0	0	5	0	5	20
Buffalo	USA	47	7	0	5	5	10		20
Buffalo-Sunrise	USA	73	3	5	20	5	10	5	25
Caledonia	Canada	55	10	20	5	5	10		5
Clarence	USA	53	0	20	0	3	10		20
Delhi	Canada	25	0	0	20	0	0	5	
Dundas	Canada	21	0	0	5	3	10		3
Dunkirk / Fredonia	USA	55	0	20	0	5	10		20
Dunnville	Canada	35	0	0	0	5	10		20
East Aurora	USA	30	0	0	0	0	10		20
Eastern Hills Sunrise	USA	7	0	0	0	2	0	5	
Ellicottville	USA	5	0	0	0	5	0	0	0
Falconer	USA	6	0	0	0	1			5
Fonthill	Canada	85	10	20	20	5	10	0	20
Fort Erie	Canada	9	2	2	0	5	0	0	0
Grand Island	USA	45	10	10	0	5	0		20
Grimsby	Canada	20	0	0	0	5	0		10
Hamburg	USA	40	0	2	2	5	10	1	20
Hamburg Sunrise	USA	0	0	0	0	0	0	0	0
Hamilton	Canada	38	1	0	20	5	10		2
Hamilton AM	Canada	35	0	0	20	5	10	0	0
Hamilton Tonic	Canada	0	0	0	0	0	0	0	0
Jamestown	USA	55	0	20	0	5	10	0	20
Kenmore	USA	37	0	20	0	5	10		2
Lancaster-Depew	USA	20	0	20	0	0	0	0	0
Lewiston - Queenston	USA	2	0	0	2	0	0	0	0
Lincoln	Canada	30	0	5	0	5	10		10
Lockport	USA	58	5	20	5	5	3		20
Medina	USA	0	0	0	0	0	0	0	0
Niagara County-Central	USA	50	0	20	20	5			5
Niagara Falls ON	Canada	50	0	20	0	5	10		15
Niagara Falls Sunrise	Canada	73	8	20	10	5	10		20
Niagara on the Lake	Canada	43	8	0	0	5	10	0	20
Norfolk Sunrise	Canada	65	0	5	20	5	10	5	20
Olean	USA	41	2	2	2	5	10		20
Simcoe	Canada	80	0	20	20	5	10	5	20
St Catharines	CANADA	45	0	20	5	5	10		5
St Catharines South	Canada	15	0	0	0	5	10	0	0
Stoney Creek	Canada	25	0	0	20	1	2		2
Waterdown	Canada	20	0	5	5	5	0	0	5
Welland	Canada	75	10	5	20	5	10	5	20
Average Score		37							

Minutes of the International Service Committee (ISC) 7090 Wednesday November 1, 2017

In attendance: Najeeb Syed (St. Catharine's South), Barbara Ochterski (Buffalo Sunrise), PDG Jack Amico (West Seneca), PDG Ralph Montesanto, PDG Karen Oakes (Delhi), Roger Mann (Brantford), Roy Sheldrick (Ancaster), DG Reg Madison (Brantford Sunrise), John Teibert (St. Catharines South), Jackie Van Lankveld (St. Catharines), PDG Art Wing, (St. Catharines), Lezlie Murch, (St. Catharines), David Johnson (BNMC)

Chair PDG Jack Amico opened the meeting at 6:03 and members were welcomed. Jack also announced that Roger Mann will be the new Chair of this Committee as of the next meeting, January 3, 2018.

Minutes of August 9, 2017: A motion was made to accept the minutes by Karen Oakes and , seconded by Art Wing. The motion passed unanimously.

Old Business:

Entebbe Uganda Project update: Jackie Van Lankveld presented a PowerPoint which described the progress of the school project in Entebbe. About 140 children, both orphans and those coming from families are being served. Maximum enrollment is expected to be about 330. The orphaned children are sponsored and the children with families pay tuition. While the facilities are currently limited, the need is so great and the community is so involved that already a nursery school has been opened. The Nkumba Rotary Club is a strong working partner and is taking responsibility for writing the Global Grant. Money has been raised 12 Rotary clubs in the US and Ontario. Ralph suggested that Dundas Sunrise may assist in reaching the remaining goal of \$6000.

ISC Catalogue: Roger Mann contacted all those who have approved projects whom he could reach. A few projects closed out. He will forward to changes to Pene Hutton.

Crystal Drops of Life (Mexico): Although water is his passion, Roger is trying to raise \$10,000 for earthquake relief and wished to have input from the ISC on how to handle this. The recommendation was not to directly send the money but to define a project. In 7090 we cannot solicit for money, however, there is likely to be a rebuilding project that could be eligible for a Global Grant. Roger will look into options.

BNMC Children's Hospital Project: Dave Johnson described a project to raise \$100,000 to "buy" four patient rooms. He hopes all clubs in 7090 will become involved and especially to have a collaborative effort with Ontario clubs to earn a Global Grant. PDG Karen noted that it is important to have a strong targeted training component in a grant request. He was encouraged to approach clubs outside the District as well and reminded that a matching DDF gift of \$10,000 can only occur one time. Karen suggested that Dave write a rough proposal and then she and an RI grant officer can help Dave work through the process.

A motion was made that ISC recommend to the District Council that the BNMC Rotary Club Children's' Hospital Project be approved for club-to-club solicitation. A motion was made by PDG Karen Oakes and seconded by PDG Art Wing. The motion was unanimously approved.

Water Project – Nepal : Dave explained that after the 2015 earthquake, Himalayan Health Care has been working to restore clean water to mountain villages affected by the quake. There is a \$250,000 project ongoing. Dave is looking for a major water provider in addition to the assistance already received from Rotary. It was suggested that Dave get in touch with Ron Denham (Toronto) who heads up WASRAG.

Bihari Relief: Dave Johnson noted that fundraising is still ongoing \$15,000 has been raised and sent and another fundraiser will be happening soon.

Haiti Water for Life Projects: Roy Sheldrick gave a beautiful update on all the work that has been completed in Haiti with the help of his Ancaster club, District 7090 and this committee and mentioned that this would be his last meeting with this group. Attached to the minutes is a summary of the work. Members of the committee gave Roy a standing ovation for his good and relentless work on behalf of the Haitian communities. “When water came to our village, the babies stopped dying.”

New Business:

Lezlie Murch first described her efforts to fundraise for St. Martin hurricane relief. So far, \$18,000 has been raised and a container of needed goods such as sandals, snacks, tables and medicine, will be shortly en route to the devastated area.

Lezlie and the St. Catharine's club is working on a Global Grant to raise money on behalf of homeless women and children to provide housing for them. A report and other information was attached to the 11/01/2017 ISC Agenda. The Club is hoping to partner with both US clubs and those in other countries that are already connected with St. Catharine's RC.

A motion was made that the ISC recommend to the District Council that the St. Catharines Rotary Club YMCA Niagara Region Campaign for Homeless Women and Children be approved for club-to-club solicitation. Motion made by PDG Ralph Montesanto and seconded by David Johnson. The motion was unanimously approved.

Gift of Life: PDG Karen talked about the program which is now focused on Uganda, El Salvador, the Dominican Republic and Jamaica. Though the hard work of PDG John Rydzik (Hamburg) and many golf and tennis tournaments and now by selling chocolate hearts,

money has been raised to send specialists out to these core countries to train surgeons and to perform complex surgeries.

Pat Castiglia (Hamburg) and Valerie Phillips (Caledonia) are the new co-chairs for this essential program.

Global Grants and DDF update: PDG Karen reported that District 7090 District Designated Funds (DDF) available as of October 31, 2017 rests at \$153,939.69 with a number of global grants in play to possibly provide a further \$52,000 utilization of DDF, leaving a net of roughly \$100,000 of unused monies at this time.

DG Reg Madison made a few remarks and noted that the Gift of Life program, second only to Polio efforts receives the most money from TRF.

Dates for ISC meetings for 2017-18

Wed. January 3, 2018 Zoom online meeting

Wed. March 21, 2018

Wed. May 15, 2018

The meeting was adjourned at 7:45 p.m.

Respectfully submitted,

Barbara E. Ochterski, ISC Secretary



800 Lakeview Avenue
Jamestown, NY 14701
(716) 499-2989

District Council 11/18/17 Report on AG Area Reconfiguration Project

Prompted by the resignation of Area 15 AG Mary Kay Worth due to health issues, DG Reg appointed an ad hoc committee of Kevin Crosby and Bob Morrow to undertake an assessment of the current configuration of our AG areas. This goal of this committee is to prepare final recommendations for discussion at the District Council meeting on January 13, 2018. These recommendations to include:

- Re-alignment of AG areas (to include two e-clubs) and timetable for implementation
- Possible creation of a new district position of AG Coordinator
- Recommendations for the recruitment, selection and training of AGs, including ongoing support, coordination and training of AGs
- Consideration of the role of AGs in regard to Rotaract clubs and possible satellite clubs

As part of its research, this committee has developed drafts of surveys to collect information and suggestions from:

- Current and recent past AGs
- Current DG team and Directors and recent PDGs
- Current and immediate past club presidents

This committee also will reach out to other districts to explore best practices for recruitment, selection, training, and coordination of AGs

Respectfully submitted,

PDG Kevin Crosby