

District Council Agenda May 4, 2019



Buffalo Bills Sports Training Facility One Bills Drive, Orchard Park, NY

08:00 - 08:45 AM	Check-in, Refreshments & Fellowsh	ip
08:45 - 09:15	Call to Order & Welcome Invocation Rotary Moment Introductions	Melisa Schrock, DG Bob Morrow, AG Coordinator Bob Artis, DGE All
09:15 – 09:25	 Consent Agenda – approve reports a. Secretary's Report District Council Meeting Min b. District Governor Report c. Training Report d. The Rotary Foundation Report e. Youth Services Report f. Public Image Report g. Service Projects Report h. Membership Report i. AG Coordinator Report 	
09:25 - 09:40	The Playmakers Organization	Coach Roz, Founder, Exec. Dir.
09:40 - 10:00	Treasurer's Interim Report	Jack Amico, PDG
10:00 - 10:10	District Incorporation Update	Karen Oakes, PDG, COL Rep
10:10 - 10:30	Coffee Break	
10:30 - 10:45	Council on Legislation Update	Karen Oakes, PDG, COL Rep
10:45 - 11:00	DG Melisa Update	Melisa Schrock, DG
11:00 - 11:30	MOPP Updates	Marlee Diehl, PDG, Chair MOPP
11:30	Adjournment	Melisa Schrock, DG



District Council Minutes Saturday, February 2, 2019



Location: Zoom

No. of Attendees: 37

Call to Order: 09:05 a.m. by Governor Melisa Schrock, welcoming all to the meeting.

Invocation: Dan Smith, Chair of VTT, asked that we enjoy the many offerings of RI, our district, and our clubs, that we continue to serve according to our guiding principles and that we test ourselves by the 4 Way test.

Rotary Moment(s): Tamara Coleman-Lawrie shared that she has had many moments over the last year. Some specifics she noted - that she had taken her daughter and their youth exchange student from Belgium to the Rotary International Convention in Toronto. On the first day, before the convention opening, they ran into RIP Barry Rassin, who they quickly accosted for photos etc. Watching the Belgium RYE student carry the Canadian flag really inspired Tamara because of how happy the student was to represent Canada. Additionally, being announced and selected as the District Governor Nominee Designate – she shared she is humbled, honored and truly inspired to take on this role and the long journey leading up to it. She thanked those who have gone before and addressed DG Melisa in saying that her leadership is both captivating and contagious.

Introductions: DG Melisa asked the 37 individuals in the meeting to introduce themselves with their name, club name, leadership role and most recent Rotary moment.

Consent Agenda:

MOTION BY REG MADISON, PDG, TO ACCEPT THE CONSENT AGENDA; SECONDED BY ROBERT MORROW, AG COORDINATOR. MOTION CARRIED.

Rotaract D7090 Strategy Report: And Vermeyden, Director of Youth Services and Dan Hamlin, Rotaract Representative shared about the marketing project that Rotarian Paul McAfee, educator, is working on with his masters students (20 approximately) who will be doing, as part of their marketing program, a practical project. Paul had the idea to use our Rotaract program (clubs) as the project. Those clubs who are interested (Dan Hamlin noted 4 at present) will be meeting with the marketing students online to discuss what their challenges are and the business class will do an analysis and then develop a strategy for growth. Dan noted that he thinks the key result will be a generic portfolio that any current or future club can use to get started and include benchmarks for a successful club and goals for success – a valuable tool.

A suggestion to share the tool with RI, Zone counterparts etc. was made.

District Incorporation: Karen Oakes, PDG, RRFC and COL Rep reported that the online meeting with club presidents was held on Thursday, January 31^{st} . She indicated that though the meeting was recommended/offered to all, only 10 club presidents actually participated. She also updated council that her slides and the voting ballot were distributed by email to all the club presidents yesterday, February 1^{st} . The clubs have until March 7^{th} to return the ballots by email to Pene Hutton, District Executive Secretary. Noted – 2/3 approval (46 clubs) to move forward with incorporation.

The question was asked whether or not the board or the club members needed to vote on the incorporation proposal. Karen responded that each club should review its own bylaws and be governed accordingly.

DG Melisa encouraged council members to reach out to their clubs to move the process along.

Strategic Plan Update: Chair Reg Madison, IPDG. IPDG Reg noted that in the future, Directors are asked to include their strategic progress in their written report leaving room to discuss only specific strategic goal <u>challenges</u> during this report time.

Reg noted that both John Teibert, Foundation and Lisa Mueller, Public Image are not with us on this call.

Aad Vermeyden for Youth Services: Aad remarked that he is in training for the dentistry in that getting stories is like pulling teeth. He is working on it. He could use an editor because although he gets information in, he still needs to rewrite it to make it interesting. Any suggestions on help is welcomed.

New manual written making the YE manual more hands on – in the final stages.

Less students in the long term program this year but some clubs only do it every other year and last year was a big block. Almost doubled the short term exchanges – which is good.

Rotaract is on track in terms of measures to have 15 chartered by year end June 30.

Also – Interact is on track to have a conference in March with will help grow that program.

John DePaolo for Service Projects: John noted that new ideas are being generated on vocational and literacy teams. Also commented that the Gift of Life program is strong as is the International Service Committee. He indicated that there is a lot of opportunity yet for Service Projects Committee. He noted his term ends June 30, 2019 and that he understands that DG Melisa has someone in mind to take over as director.

Ralph Montesanto for Training: Ralph referenced his Training report attached to the agenda. He indicated that it is detailed in terms of the strategic plan bullets.

PETS offered online with two options for each of the two session offered to make it more available. It is also recorded and online at the district's website for those who miss. Next year, MDPETS will once again become PETS2 and will be brought back to the district from Toronto making it more accessible in terms of distance. It will be on the US side in 2020 and CA side in 2021.

Actively recruiting more Rotaractors through discounted pricing for RLI and also invitation to our trainings.

The Rotary Summit (FKA Club Leadership Training and Club Assembly), is scheduled for April 6 and is morphing into a new kind of event.

A variety of bite-sized trainings coming up in addition to PETS online including Marlee Diehl and the Rotary Club Central team is coming up with another session in March.

Kevin Crosby for Membership: Kevin noted he has 4 items on the strategic plan.

- 1. More regional presentations. 5 regional workshops have been scheduled for February and March each will have two sessions, one will be on recruitment and retention aimed to help the membership committee, the other will be on welcoming new members to the World of Rotary.
- 2. Increase traffic to website where membership resources are made available to club. The website has been redesigned and focus on membership is more obvious.
- 3. Keeping food truck truck idea going. Not as many new webinars this year to date, but last year's are all available online. The two regional workshops will be recorded and uploaded to the food truck afterwards.
- 4. Promote new and different types of membership including satellite clubs. Kevin reported that the Tonawandas is moving forward and perhaps one or two sponsored by Rotary Club of West Seneca.

In terms of membership overall, July 1st we were are 2155, as of January 31st, we are at 2158, which also includes the new Rotary E-club of Planet Shakers.

Bob Morrow asked if there are implications to the AGs in terms of the satellite clubs. Kevin replied that the satellite clubs have chairs, not presidents, but suggested they should be included in the Area meetings.

MOPP Proposal: DG Melisa shared the following wording of the Manual of Procedure and Policies 2017.

SECTION 4 – POLICIES OF DISTRICT 7090

1. DISTRICT FUND-RAISING

It is the policy of the District that the District Council shall not engage itself directly in fund-raising activities.

She is proposing a revision as follows.

PROPOSED REVISION:

It is the policy of the District that the District Council shall not support nor engage directly in any fund-raising activities that do not directly support The Rotary Foundation or other priorities of Rotary International. Such fundraising activities would need to be fully supported by a budget forecast of profitability to be reviewed and approved within the guidelines of all contractual undertakings as detailed within our Manual of Procedures and Policies, MOPP and authorized accordingly.

ARGUMENT FOR PROPOSED CHANGE:

With the current wording, the District is unable to support the initiative of any kind of District wide outreach meant to garner support for The Rotary Foundation or any of the causes it supports. With club funding to The Rotary Foundation on a decline, our ability to host a district wide fundraiser is non-existent. In order to adapt to the changing financial climate, I would like to propose this change. This would give our district a chance to make up shortages in donations by hosting or supporting events proposed by others. This gives us other opportunities to meet our financial goals and reduces the potential stress on membership for shortfalls and the very serious concern of declining donations which directly impacts our District Designated Funds (DDF).

After discussion, Bob Artis, DGE, noted that per Robert Rules of Order, we need a motion and a second to proceed.

MOTION BY BOB ARTIS, DGE, TO REFER THIS PROPOSAL TO THE LEGISLATIVE COMMITTEE (chaired by Marlee Diehl) FOR CONSIDERATION AND SUBMISSION BACK TO DISTRICT COUNCIL FOR APPROVAL, SECONDED BY JOHN DEPAOLO, DIRECTOR, SERVICE PROJECTS. MOTION CARRIED.

Adjournment: By acclaim at 11:00 a.m.

Next Meeting:

Respectfully submitted,

Jenebje Futton

Penelope Hutton Executive Secretary

Reports Attached: District Governor's Report Training Report District Foundation Report Youth Services Report Membership Report Coordinator of Assistant Governors Report District Governor Report District Council May 4, 2019 Submitted by Melisa Schrock

With roughly 56 days left in our current Rotary year, it is fair to stay that things are starting to wind down. However, that does NOT mean things are slowing down!

I have completed all but 3 Club visits, which will be done within the next 2 weeks! It has been a long journey, but a very fulfilling. I have enjoyed sharing my thoughts on the future of Rotary and how best to accomplish being a vibrant Club with all of our members. The message has overwhelmingly been very well received, which only confirms to me, that we are on the right path when we encourage Clubs and our members to "think outside the box" and embrace the idea of being that Flamingo Of Change. Much to my surprise, the strongest supporters to the idea of change, are often times the long standing Rotarians – those with 30+ years! They understand that our current model needs to be updated a bit, in order to appeal to the "next generation" of Rotarian. Because of this, I am confident that our Clubs in District 7090 will rise to the challenge and ultimately make the necessary changes needed in order for them to stay relevant and become the service club of choice within their communities.

I am also happy to report that our conversion to online Quickbooks seems to finally be complete. This has been a HUGE undertaking and I'd like to personally extend my appreciation to Pene Hutton for the countless hours she has spent helping both myself, Jack Amico and Rino Bidenti in getting our files converted! There is no way to put a price tag on the help that Pene has been on this project. As we move forward as a District, we will now have a much easier time transitioning our accounting to new treasurers, and with easier access to the online platform, we will be able to run reports and access our information in a much quicker fashion.

We have also established a new community partnership with the Buffalo Bills and the Playmakers Association. Our meeting here today is meant to coincide with a membership recruitment event they offered to Rotary – at no charge! Several Clubs have stepped forward to create a formal partnership with this group and we are so proud to have been able to offer that opportunity to them! At the conclusion of our meeting today, it is my hope that you will spend some time down on the field with the kids who are benefiting from this program and see if there isn't a way to have your own Rotary Club get more involved as well!

In closing... as you can see, there are some very exciting things still going on in District 7090! Our work is not done yet! I look forward to squeezing every last drop of inspiration I can out of these last 56 days as your Governor!

Director of Training Report to District Council May 4 2019

The training year is in its last quarter with PETS, and RLI completed for the year. CLT now known as The Rotary Summit planned for April 6 was cancelled. Visioning sessions are ongoing. Rotary Club Central online has a big push coming in May.

As always a hearty thank you to the chairs and their committee members. They are really the folks who do all the work. The reports below are theirs with a minimum of editing on my part.

Visioning Ontario - we continue to be busy. I am personally facilitating two strategic plan tune-ups - one for Welland (April 30) and one for Hamilton Tonic (May 15). They did not want the full visioning but wanted help to get their club aligned on goals for the coming year. So I have not engaged the whole team - just doing it myself - pro bono - service above self and all that. Then we have the visioning event for the Dunnville club on June 6. We are excited about the training supplies task force and look forward to seeing some new and improved tools to help us with visioning for the coming year. **Anne Bermingham Chair Visioning in Ontario**

Visioning New York – Grand Island might be interested in May. Matt Smith, Chair Visioning in New York

PETS On Line and PETS In Person

Planning for PETS 2020 training is underway with the full program to be rolled out September 1-19.

The major change from previous years is PETS 2 in person training will be done in District 7090 to better accommodate our Presidents Elect from a saving in travel time, cost to each club and alignment of content between PETS On Line and PETS In Person. A unified planning committee is now in place that will be responsible for the content and rollout of both PETS On Line and PETS In Person training.

This one-day training event will take place March 28, 2020 at the Buffalo Marriott Niagara, Amherst. There will be an informal Rotary fellowship evening at the

Hotel/Conference Centre for those who wish to come in the night before. We will have a special group rate for the Friday night that will be based on user pay.

Registration cost for PETS In Person will be picked up by each Rotary Club in the District and will be less than in previous years involving MDPETS in Toronto.

PETS online will continue and will be held in the January 14 or 29 and February 12 or 27 and there is no cost attached to this.

The PETS planning committee is looking for volunteers to assist with the March 28 event. If interested please contact PETS Committee Chair, Alexander Lutchin, via email: <u>al@careercompasscanada.com</u>

PETS Chair Alexander Lutchin and Susan Czyrny

Rotary Club Central Training

The following notice was sent to all Presidents and Assistant Governors:

Hello Club Presidents,

You are welcome to share these links with your member who is maintaining Rotary Club Central.

As you near the end of your term, we hope your experience leading your club is fun and rewarding. You may remember there was also the necessity to help your club, our district and Rotary International by sharing your club's goals in Rotary Club Central. Many you are up to date – congratulations for your follow through on this very important administrative task. However, some of you need just a little more help on ensuring your club goals are input or brought up to date. Your Rotary Club Central team is holding another series of Zoom training sessions for you – you have your choice of two dates, noted below – we are repeating the same material.

ALL ABOUT THE ROTARY CITATION - We absolutely want as many clubs as possible to earn the Rotary Citation. Yes, some of the information will be the same as in the goal setting; however, there are tricks and tips to make sure your club earns the citation. It may not be too late. Join us one on one of the two Zoom sessions - we are repeating the same material. See the two dates listed below in the ROTARY CITATION dates. (If you need the phone numbers for Zoom, scroll way down).

For all sessions, please have your computer on, at <u>rotary.org</u> and signed into Rotary Club Central. If you are having difficulty signing in, join the meeting a few minutes early for assistance. Your RSVP is much appreciated, however, if you do not send your RSVP, you may still join us – diarize (note the appointment in your calendar). Reminders will come out.

NOTE DATES ROTARY CLUB CENTRAL GOAL SETTING AND UPDATING (see below for the Citation dates):

*Thursday, May 2 at 7:00 PM - Club Presidents Catch up Rotary Club Central Goal Setting

Zoom Link: https://zoom.us/j/343174621

*Tuesday May 7 at 7:00 PM - Club Presidents Catch up Rotary Club Central Goal Setting

Zoom Link: https://zoom.us/j/343174621

Note Dates for ROTARY CITATION – Is Your Rotary Club Central Up to Date to Earn the Rotary Citation?

- Monday, May 6 at 7:00 PM Zoom Link: <u>https://zoom.us/j/343174621</u>
- Wednesday, May 15 at 7:00 PM Zoom Link: <u>https://zoom.us/j/343174621</u>

Dave Berry and Don Thorpe have some great tools and tips to make it all come together. Marlee Diehl, Rotary Club Central Coordinator

Rotary Leadership Institute

I asked the chair of RLI, Glen Christensen, to give me a yearend report with numbers of registrants at each session, the revenue of each session and the net cost of each session with totals for the year. Below is his report.

Attendance

	Part 1	Part 2	Part 3
September 15, 2018 NC	19	9	9
December 1, 2018 NCCC	11	8	6
March 23, 2019 OCHT	<u>14</u>	14	14
Totals	44	31	29
Total attendees for this Rotary-Yea	ar: 104. Total	Graduates for	vear: 29

Total attendees for this Rotary-Year: 104. Total Graduates for year: 29 Income and Expense

	Income	Expense	Net Profit/Loss
September 15, 2018 NC	\$2,775	\$3,089.85	(\$314.84)
December 1, 2018 NCCC	\$1,875	\$1,383.05	\$491.99
March 23, 2019 OCHT	\$3,015	\$2015.54	<u>\$999.46</u>
Totals	\$7,665	\$6,488.44	\$1,176.56
Glen Christensen, Chair RLI			

Of particular note is the net profit of \$1176.56. Thanks to Glen for choosing sites that serve program needs at the best price. Now, what to do with the surplus of \$1176.56? I trust it is shown clearly in the district budget as a surplus. As director of Training I would like to use this surplus this year to assist in the purchase of new equipment (audio, visual and other) that can be used throughout any of the Training areas.

The Rotary Summit

The planning committee for Club Leadership Training decided on a new format this year with a name change to Rotary Summit and an earlier hosting in April. We had an awesome lineup of presenters and a focus on everything Rotary outside of your club, an opportunity for our DGE to promote his vision and goals, a session focusing on youth programs by Rotaractors and Interactors, multi-club service projects and more. For the first time Rotaractors costs were to be covered. Unfortunately, we did not get the response for registration that we were expecting and were forced to cancel the day. Rotarians tend to procrastinate and given deadlines for catering, even though we promoted the Summit through emails to members, the A.G.'s, Youth Services and Presidents we cancelled. Timing may have been a problem with MDPETS and RLI in the previous month and the moving of the date from early May to early April. There were a lot of good topics and presenters and hopefully we can still take advantage of them in planning our next Summit or supporting a fall conference. **Frank Adamson, Chair The Rotary Summit**

Submitted April 26, 2019 Ralph Montesanto, Director of Training District 7090 Rotary Foundation Committee District Council Report May 4, 2019



The Rotary Foundation "Doing Good in the World".

John Teibert, Director, District 7090 Rotary Foundation The reports from the Chair persons are copied below for your review.

Annual Fund – Chair – Pat Castiglia

Annual Giving

This year is a little disappointing so far in terms of club giving. To date, 54/68 (79.41%) clubs have donated to the Annual Fund. Our goal was to have 100% of all clubs donate – a goal 7090 has not yet been able to achieve. At this point, 13 clubs have not donated anything at all to the Annual Fund. Those clubs entering goals for giving is about the same as last year, i.e.37/68 (54.41%) of our clubs entered goals. Efforts have been made at PETS and at other venues to encourage clubs to enter goals but with no real improvement.

The following is where we are in giving:	
The Benchmark (set at \$100/member)	\$215,500.00
The Goals set by the clubs entering goals	\$145,282.16
Total Giving to date	\$140,486.78
Last year (2017-18) Total Giving to this date	\$183,199.87
Difference this year at this point	\$42,713.03

Respectfully submitted, Pat Castiglia, Annual Fund Chair

End Polio Now – Chair – Pat Castiglia

At this point, 21 clubs have not donated anything to the Polio Plus Fund. Previous years lead me to believe that some of these clubs make their donations late in the fiscal year. I have approached a number of them in the past to try to make the donations earlier with little improvement.

The following is where we are in giving:		
District DDF Goal	\$23,134	
District Identified DDF	\$25,000	
Total District Giving	\$93,289	
YTD giving by clubs		\$ 68,288.74
Last Year (2017-18) Giving at th	is point	\$143,298.46
Difference in club giving at this same point		\$75,009.72

Strategies to improve giving for both funds now to be implemented: it is recommended that the chair and chair elect make personal telephone calls to the presidents of the clubs that have not donated to either fund. This has been done in the past and proved to be more successful than sending emails.

Another strategy is to have the call for donations mentioned in every district newsletter. We hope to have a significant increase in donations to both funds by the end of May to boost the district's status as generous donors to both these funds. Clubs need to be reminded that donations to this cause is leveraged first by the World Fund and then 2:1 by the Gates Foundation. Next year we are being asked to create goals that would show an increase of 5% over this year in both cash giving and DDF giving to Polio.

Respectfully submitted, Pat Castiglia, Chair of End Polio Now

District Grants – Chair – Paul Saskowski

No report.

Endowment "Permanent" Fund – Chair – AJ Block

No Report

Global Grants – Chair – PDG Karen L. Oakes

Primary Goal: Facilitate global grant approvals to maintain our district favourable history of approved grant applications.

Action: serve as key resource for global grant questions and concerns.

Current status:

District 7090 was 100% up-to-date with reporting requirements for grants sponsored by the district and its clubs as of the April 2019 analysis.

Approved Global Grants: 17 global grants in various stages of completion with ongoing reporting tracked for timely submissions. All current at this time.

Submitted Global Grants: 4 global grants pending Grant officer review and final authorization. .

Draft/Pending Global Grants:

5 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants requires DDF monies, thus necessitating our District authorization.

Closed Global Grants: 21 grant applications have been closed with final reporting accepted in good order since July 1, 2013.

Dedicated Club Visits Since last council meeting, I have meet, through various media, with numerous club grant officers/partners for continued development of grants as well as 2 club presentations on TRF and a further one scheduled in early May

Respectfully submitted,

Karen L. Oakes

Paul Harris Society - Chair - Vacant

This April one new member has been added to the Paul Harris Society

Due to personal commitments Jim Morabito has had to step back from his duties on our Foundation team including Chair of the Paul Harris Society and a member of the District Grants team. I'd like to thank Jim for his valued service and input.

Scholarship – Chair – Stephen Keefe

District Scholarship

As part of a comprehensive review of all of the scholarship applications, 7 in total, our committee chose Arthur Meaney for the \$3,000 scholarship. Arthur was sponsored by the Grand Island Rotary Club.

Peace Fellowship

The process for accepting applications for The Rotary Foundation's Peace Fellowship program is underway.

Stewardship – Chair – Wally Ochterski

No Report. Wally's term as Stewardship Chair ends this June. I would like to thank Wally for hid leadership as Stewardship Chair. Shefali Clerk will be taking over for Shefali come July 1.

Vocational Training Team – Chair – Dan Smith

Dan and his team are preparing the outbound team for their trip to Brazil. They leave May 8, 2019. On May 1, 2019 there is a Bon Voyage Dinner at the Holiday Inn, on Ontario Street in st. Catharines.

The Team members are: Team Leader – Jennifer Schoenhals, Team Members, Tom Gerbasi, Claire Harkness and Anna Marie Irene Wysynski

We wish them all the best on their adventure

Year to Date Summary

As you can see from the above reports, our Foundation Committee has been hard at work. We have our challenges. They include getting clubs to enter their goals, encouraging clubs to make their contributions to the Annual Fund, and looking at ways to improve the Grant Management Seminar. We do have a great committee in place to take on these tasks.

John Teibert The Rotary Foundation

Youth Services Report for District Council - Mar/Apr 2019

General

Never a dull moment on the youth front! As I write this, the LT Youth Exchange weekend in Jamestown is in full swing and on Monday evening the Canisius College MBA students will be presenting their three-year strategies to grow and sustain Rotaract in District 7090 (this meeting will be broadcast on Zoom). Upcoming are:

SlapshotMay 2-5 2019 @ Canterbury Hills in Ancaster ON = SOLD OUTRYLAJune 9th to 15th, State University of NY in Fredonia, NY

Work on the District Youth Conference for Saturday, 19 October 2019 – Niagara-on-the-Lake is underway. Promotion and registration starts in May. The program will include the following elements:

Rotaract	Speed Mentoring, Inter Club Exchange (share about project
	successes and failures), Club Leadership Continuity, intro to RYLA
Interact	Inter Club Exchange (share about what has worked well and what
	not so well), learn about Youth Exchange, learn about Slapshot
Youth Exchang	ge Inbounds to learn about Rotary. Opportunity for prospective
	students and parents to meet with inbounds and ROTEX, YEO
	training
ROTEX	Support YE program, be available to prospective students, reunion
all programs:	Service Project. Shark Tank. Networking and one main speaker

Across all programs: Service Project, Shark Tank, Networking and one main speaker The youth district conference will be open to Rotarians, hoping to attract those that have an interest in working with youth and inspire them.

Long Term Youth Exchange

Jill Norton, District 7090 Chairperson updates on Goals for 2018/19:

1. Fully implement the YEAH system

1.(1) Establish and appoint position for YEAH Program Manager, John Heise (Completed) 1.(2) Meet with Kathy to review automated program letters and instructions for implementation (Completed)

1.(3) Roll out program information to YEOs in Oct. (Completed)

1.(4) Begin inputting information from clubs into the system Oct-Dec.

We have all of the YEO's fully enrolled and have begun to add counselors and host families. All of the inbound and outbound students are being added to the system.

2. Institute YE club training for new and old YEOs and Counselors

2.(1) Refresher training requirements via GoTo Meeting

A refresher training was given Oct 21st and another will be given in Dec.

2.(2) Begin using the NAYEN youth protection training for officers in Dec.

Now that the vice chairs are in the system and in place for next year, we will begin to implement the training module

2.(3) Working on a YEO handbook (Nov.) and training materials

Teresa Schooning has completed a draft the we will be opening up for comment a core group of YEO's. A training on the manual will be done in June.

2.(4) Include forms/information on the website for officers

Realistically not happening this year. But laying the ground work for updating the website.

3. Increase program involvement

3.(1) Target clubs who have shown interest or who should be involved

We have re-engaged Jamestown AM and Ancaster AM. Kenmore, Westfield and Lancaster have expressed interest, but have not committed. Clarence, Niagara, and Niagara Sunrise would like to take a break from hosting next year. Buffalo Sunrise, BNMC, Akron, Holley and Batavia will host, but don't have a student to sponsor.

3.(2) Start to organize the Rotex students more formally

3.(3) Work on marketing material and website info

Jordana Armstrong is helping develop a marketing plan and Justin Yarbourgh is helping with the website

Updates on Outbound & Inbounds 2018-19

Inbounds: We have sent home 2 students. One for homesickness and the other for damaging his relationship with his club and host family.

Outbounds: We had 1 returned from Germany and I have conducted an exit interview with him. Another student was returned from Switzerland for lack of participation.

Outbounds 2019-20

We have selected 9 CAN and 7 US students for the LTEP next year. Their apps have been sent to their host countries and placements have reached out to students. We continue to look for new districts to work with and have reengaged with Sweden. Columbia may also be a possibility for next year. Jamestown weekend is April 26-28 and outbound orientation will take place there. The NOTL weekend is set for June 7-10 with the Youth Exchange Luncheon and .5K Run planned for the Sunday.

Inbounds 2019-20

We have received and placed 22 inbound students for next year (we will receive an Aussie in Jan). Clubs are beginning to reach out to their students and host family recruitment is in full swing. Planning for next year has already begun.

Short Term Youth Exchange (STEP) for 2019 <u>Report Prepared by Bob Stevenson</u>

The STEP exchange is a family to family exchange for high school age students. A participating student iives in one country for about 3-4 weeks with a family which has a young person of about the same age and interests He/she lives with a student partner and does things her/his partner and host family does. The family might take various trips in their vicinity of the country or just stay close to home for part of the visit. At the end of that period of time the two exchange partners would travel to the country and home of the other partner for 3-4 weeks. The other exchange partner and family and would experience family life and travel to various places of interest. The whole exchange would be about 6-8 weeks. It takes place during July and August. Whoever hosts first is determined by the participants and their families. This is not a school based exchange.

We anticipate a successful STEP exchange for District 7090 in 2019:

1. There are 17 students who will be participating in 2019, 2 boys and 15 girls. There are slightly more participants from the US side of the District than there are from the Canadian side

- 2. The advisors for the STEP students are Janet Walker, Connie Forsyth and Bob Stevenson. We try to divide the responsibilities for looking after our students as equitably as possible amongst the three of us.
- 3. Connie Forsyth and Bob Stevenson have been serving as Co-Chairs for STEP this year.
- 4. We are presently exchanging with a number of countries: Italy, Spain, Austria, Hungary, Germany, Czech Republic, Belgium, the Netherlands and England. Denmark was also one of our exchange partners in 2018 but not in 2019, because neither Denmark or us was able to find a suitable match. I hope that we will be able to resume this exchange next year.
- 5. Just like the long term exchange students, the STEP students are interviewed and recommended by their sponsoring Clubs and at the District Interviews in January. They also have their Orientation on the same day as the long term students in March. Connie Forsyth did an excellent job running the STEP Orientation in March
- 6. However, unlike the long term students, STEP students are assigned to their partners and families early. It is very important that the two exchange partners and families are in contact with each other as early as they can, through e-mail, skype, etc. The exchange is short and it is beneficial for the for the exchange partners and their families be "acquainted" before the exchange itself actually begins.
- 7. We held two new events for the STEP students and families in 2018, and we are planning to have them take place again in 2019. The first was a "get acquainted" day, when students and families spent a whole day together, getting further orientation, playing games together, having lunch. This will be held on June 15, 2019. Also, each student prepared a very short presentation about their host countries. In September, there was a "debriefing" event for students and parents to share experiences during the exchange.

Recruitment has begun for a 10 week short term exchange with Argentina

RYLA

Darren Luong reports: Here's the latest update on RYLA 2019, I've also included some ideas on the upcoming Rotary year and how I want to approach the program.

With the main focus on SLAPSHOT registration, we've been focusing on social media presence and doing a full push in May after the program is finalized. With the addition of possibly 11 sponsored candidates from M & T Bank out of Buffalo, there is a need to update the program with a more professional development perspective focusing on tangible skills they can use in the workplace.

I'll be getting the final contract and invoice from our Fredonia contact to send over to Jack after review this week so I'll update you on that when it's completed. Overall, we're looking very good but can always use help with promoting RYLA to the district. I've been notified the Hamilton club will not be sending a candidate due to budgetary reasons, we've adjusted the RYLA Thursday Dinner to be more networking focused and inviting all clubs who want new members to come. We spend the week firing them up and have them present to sponsor clubs but there's rarely any follow up and the opportunity and energy is lost.

With the loss of our beloved Sue, Doug Manly no longer in Fredonia, and possibly last RYLA year for Fred Farnham, we have to think about how we're going to run the week. I've pulled in a lot of help but next year will be a challenge.

Speaking about next year with Rotary, the past year have definitely been stressful and a lot of it, self-imposed by taking on too much responsibility without thinking about the amount of effort required for the role. Being chair for RYLA and president for my E-Club deemed too much and I've failed in many areas to all three of you. My plan for this coming Rotary year is to consolidate everything that makes me want to stay in Rotary into one place, possibly an E-Club just for the management, development, and growth of RYLA.

With the challenges faced this year in the E-Club, interest and engagement is key to longevity of the group and it's very difficult without a central focus to keep everyone together. This might be the club that's focused on continued RYLA type projects and the bridge to a more "mature" club as they progress professionally and have new needs. Let's know what you think.

SLAPSHOT

Rob Nagy reports:

- Registration is complete and we're happy to announce that we are at full capacity this year with 100 students registered and ready to go!
- We have a full weekend program lined up for the students with some changes made from last year. Overall it will once again provide the students with a weekend that is filled with activities that promote and bolster thought, inspiration, motivation, and leadership... we have Joel Hilchey and Annaliese Carr coming to provide their motivational stories that will entertain, inspire, and motivate the students to be enhanced versions of themselves.
- AdventureWorks is ready for the students to start arriving around 4-430 and our volunteer roster is lined up and ready to go.
- We are happy that at the district level we have the support of our DG and DGE who will be making appearances throughout the weekend.
- Finally, we're simply hoping for beautiful weather so that the students can make the most of the weekend.
- Also, we are projected to come in under budget which should make everyone happy.

I believe that that's all the information I have thus far but the weekend is fast approaching – let me know if you require anything further from me at this point.

INTERACT

John Heise ran a 'district' interact meeting on March 4th where he had an opportunity to promote our long and short term exchanges. About 15 students came up to me to take my

Rotary card for follow up on YE and to ask additional questions. The five inbounds (youth exchange students also present) were outstanding in answering questions and sharing their experiences. They were also adroit in answering a question about Dump. I'm sorry, I meant Trump. We also agreed to explore some sort of summer gathering of students and advisors. I also promoted SLAPSHOT. I am also working with someone from Lackawanna to form a club there. Thanks to Jack Amico the West Seneca Club will be the sponsor. Jack is also serving as the Rotarian advisor.

Rick Sterne reports:

The charter for the Westlane Interact Club, Niagara Falls was received. The E.L. Crossley Interact Club, Fonthill will be presenting at this year's Slapshot. Interact continues to grow in our District.

EARLYACT

No report

ROTARACT

Dan Hamlin and Larry Coons submit the following report:

<u>Summary</u>

In the past two months we have seen great work and accomplishments for Rotaract Clubs throughout the district. There has been fundraising, projects, and improved organization and leadership. The total number of clubs that have been engaged to the district via the District Rotaract Representative (Dan Hamlin) has remained about the same since the beginning of 2019, and we are looking to improve communication with the different Rotaract clubs in the district. The district is positioning itself to encourage the growth of every Rotaract Club in the district with the development of a strategic growth plan for Rotaract, which is currently in the developing stages and will be based on the work of Paul Mcafee's MBA Class.

Events and Updates

District Rotaract Zoom Meetings – Online meetings that occur once per month to develop more organization and collaboration amongst Rotaractors. Extremely low attendance in February and March. No meeting was done in April. The next will be scheduled in early May. Paul Mcafee's class finished their final class report as of April 29th. This information is being given to us to use towards our Rotaract Club. A plan for Rotaract in district 7090 based on this information should be completed over the summer. The work will be used to develop a three year growth plan for the clubs.

Passage of Enactment 19-72 to Admit Rotaractors to be official members of Rotary International. This change shifts the view point of Rotaractors from being a Rotary program, to a member of the organization. It does not cause changes to the actual function or experience of Rotaract Clubs at this point, but it is an important step as Rotaract continues to grow.

Rotary International Convention Attendance – We are reminding Assistant Governors in the district to encourage Rotary Club Presidents to support funding in the 2019-2020 budget to

help send Rotaractors to the RI Convention in June of 2020. Now is the time to plan for budgets to include this funding.

Quarter Zip Shirts – The district subsidized custom shirts for Rotaractors. They are to be worn by Rotaractors all over the district. They will be worn with pride and show the Rotary logo on the back with the district website.

District Youth Conference – Mark your calendars for Sat October 19, at the Niagara on the Lake Community Center.

Visits to Rotaract Clubs – in an effort to build more support and collaboration the DRR has begun visiting the different Rotaract Clubs around the district, including the newly chartered Rotaract Club of Hilbert College. This newly formed Rotaract club has been doing amazing work in the international community, having completed projects in the Dominican Republic before the chartering of their club.

Communication Improvements – in an effort to be more transparent and to help build stronger relationships between our Rotaract Clubs and their Rotary Club partners we will be working to have better communications and more inclusion as we go forward. This will be part of the strategic growth planning for Rotaract clubs that occurs over the summer.

Any questions on the Youth Services Report, email or call me: Aad Vermeyden (519) 717-1570 <u>aad@blueprintagencies.com</u> April 26, 2019

DISTRICT 7090 PUBLIC IMAGE DIRECTOR REPORT

1. SETTING UP DISTRICT PUBLIC IMAGE COMMITTEES

District 7090 Public Image Director Elect Gordon Crann would like to thank DGE Bob Artis, DGN Frank Adamson and DGND Tamara Bennett (Coleman-Lawrie) for the opportunity to serve as 2019-2022 District 7090 Public Image Director.

One of the things I immediately noticed when initially approached by DGE Bob Artis was that the District Public Image Director was the last District 7090 Director to set up a series of Committees to share the workload.

One of my first actions as District Public Image Director Elect was to identify the following 6 Public Image Committees to set up:

- 1. Club Websites;
- 2. Club Newsletters;
- 3. Community Partnerships;
- 4. Print Media;
- 5. Broadcast & Video Media; and
- 6. Social Media.

On April 18, 2018, I appointed Brock Niagara Rotaract Club President Elect Emily Wright as my new District 7090 Social Media Chair. I am in discussions with a few District 7090 Rotarians about filling the remaining 5 District Public Image Chair positions.

2. DISTRICT PUBLIC IMAGE 2019-20 BUDGET REQUEST

After consulting with my former District 7070 Leadership Team colleague District 7070 Public Image Director David Andrews about what has been successful in his District, I decided to make a 2019-20 Budget Request of \$1,500 for a District 7090 Public Image Contest to encourage District 7090 Clubs to improve their public image efforts during the 2019-20 Rotary year based on a successful Public Image Contest in District 7070 during the 2018-19 Rotary year.

3. SOCIAL MEDIA

Immediately following her appointment as District Social Media Chair, Emily Wright and I started to find her a few members for her new District 7090 Social Media Committee. We also reviewed the existing District 7090 Social Media sites with District Webmaster & Executive Secretary Pene Hutton, which led us to agree that the District Social Media should, initially, its efforts on increasing District 7090's public image reach and profile through the Rotary District 7090 Facebook Page, as it has by far the largest reach of the existing District 7090 social media sites.

Thanks to the efforts of my District 7090 Public Image Director predecessors, especially the legendary Paul McAfee, District 7090 has by far the largest Facebook Page/Group of all the 8 Districts covering Southern Ontario and Western New York as follows:

- 1. District 7090 = 3,300 Likes/Followers;
- 2. District 7040 = 1,400 Likes/Followers;
- 3. District 7080 = 1,200 Likes/Followers;
- 4. District 7070 = 1,100 Likes/Followers;
- 5. District 6330 = 900 Likes/Followers;
- 6. District 7010 = 800 Likes/Followers;
- 7. District 7120 = 750 Likes/Followers; and
- 8. District 6400 = 700 Likes/Followers.

We now have the statistics for the District 7090 Social Media Committee's first week (April 18-24) working on increasing the reach and profile of the District 7090 Facebook Page, which are as follows:

Post Reach = 12,700, which is an increase of 12,200 (+2,500%) over the previous week;

Post Engagement = 1,980, which is an increase of 1,900 (+1,800%) over the previous week;

New Page Likes = 106, which is an increase of 100 (+1,700%) over the previous week; and

Page Views = 329, which is an increase of 239 over the previous week.

The District Social Media Committee plans on working next on increasing the reach of the District 7090 LinkedIn Group, which is the 7th largest Rotary

District LinkedIn Group in the world thanks to the efforts of Paul McAfee as follows:

- 1. District 5030 = 294 Members;
- 2. District 5230 = 284 Members;
- 3. District 7070 = 236 Members;
- 4. District 6690 = 227 Members;
- 5. District 5110 = 221 Members;
- 6. District 7600 = 200 Members; and
- 7. District 7090 = 199 Members.

The District Social Media Committee will then start to focus efforts on improving the District 7090 presences on Instagram, Twitter and Snapchat.

The District Social Media Committee has also agreed to help 2 projects related to the global Rotary International – US Peace Corps Partnership entered into in 2014 as follows:

- In response to a request from a Rotarian who is an US Peace Corps Alumnus, we are helping US Peace Corps Volunteer & District 7090 Rotary Peace Fellowship Applicant Shannon Carter internationally publicize District 2232's 2019 RYLA – Ukraine International Youth Conference in Lviv, Ukraine this July to reinstate RYLA in Ukraine; and
- 2. In response to a referral from DGE Bob Artis, the District 7090 Social Media Committee is working with Tony Agnello to create a social media internship program with the Western New York chapter of Peace Corps Alliance for Intercultural Understanding (PCAIU) under the mentorship of our District Social Media Chair with DGND Tamara Bennett's daughter Zoey suggested as possibly the first intern.

All of which is respectfully submitted,

Gordon Crann District 7090 Public Image Director Elect

Minutes of the International Service Committee (ISC) 7090 Wednesday April 3, 2019

<u>In attendance:</u> Lezlie Murch (St. Catharines), David Alexander (Welland), Leo Johnson (Hamilton), PDG Karen Oakes (Delhi), DGE Bob Artis (Clarence, PDG Jack Amico (West Seneca), Cathy Henry (St. Catharines South), Barbara Ochterski (Buffalo Sunrise), Greg Fedoryn (NOTL), Patrick MacNeill (NOTL), Douglas Johnson (Welland), PDG Kevin Crosby (Buffalo Sunrise), Jackie Van Lankveld (St. Catharine's), DG Melisa Schrock (Akron- Newstead)

Guest: Joana Fejzaj, (Hamilton, non-Rotarian), Tony Agnello (East Aurora)

Chair Cathy Henry opened the meeting at 5:44 p.m. Attendees were welcomed and Cathy noted that the January ZOOM meeting was cancelled due to a lack of agenda items.

<u>Minutes</u>: A motion was made by PDG Jack Amico and seconded by PDG Karen Oakes, with a slight modification, to accept the Minutes of the November 19, 2018 meeting. Motion carried unanimously.

<u>Old Business/Updates</u>: Chair Cathy noted that although there are no new updates, these are still active International Service projects:

- Jim Dawson- Norfolk Sunrise- Clinic in Nepal- N/A
- Paul Saskowki-Batavia-Water Sanitation- Nicaragua N/A
- Shefali Clerk/Ana Fernandez- Amherst South-Education/Literacy N/A

Liberian Learning Center - Joana Fejzaj and Leo Johnson (Hamilton) -

Leo reported that Empowerment Squared held a successful fundraiser on March 14. The featured speaker was 2011 Nobel Peace Prize Winner (one of 3) Leymah Gbowee "for their non-violent struggle for the safety of women and for women's rights to full participation in peace-building work. Success was due in part to the selling of Gbowee's autographed books. The project needs 20 club to each contribute \$2000 in order to raise the needed \$40,000. Ground breaking is expected in October 2019. Total amount needed for the project – the first public library, event facility, co-working spaces etc. It is the beginning of a three phase project which will eventually cost \$300,000 CDN. Response from the clubs approached has been very positive.

On May 4, the annual Celebration will take place. (<u>https://www.eventbrite.com/e/2019-annual-celebration-culture-and-community-tickets-59748339893?aff=eac2</u>). Hopefully, Nelson Mandela's grandson Ndaba Mandela may join the celebration.

<u>El Carrizal Water Well Project</u> Guatemala- Patrick MacNeill and Greg Fedoryn (NOTL) provided an update on the project.

The budget is \$100,000 for this project. Members of NOTL will be happy to visit any club to encourage their financial participation. Because of timing issues and the fact that NOTL members hope to have secured the necessary funding the project will probably not be included in the Cluster Grant deliberations. There was a discussion on the importance, when doing a deep bore well, that the hydrology is completed first. When complete, at roughly a cost of \$25

per person, the beneficiaries will have water for life.

New Business:

PDG Kevin Crosby and Tony Agnello (East Aurora) introduced the concept of a mutually beneficial partnership between Peace Corp volunteers and Rotary. This concept is not limited to the US side because CUSO (Canadian University Service Overseas) and the U.S. Peace Corp share similar missions. Retired Peace Corp Volunteers are potentially good resources because of their extensive understanding of the country in which they serves. Current Peace Corp volunteers could possibly be useful as 'boots on the ground" to help with a new or ongoing project. Possibly, volunteers could also help with the all important Rotary Community assessments to assist in the Global Grant process as well. See:

https://www.dropbox.com/s/gh2rohvrv2z89wi/Rotary%20Peace%20Corps%20-%20ISC%20April%203%202019.pptx?dl=0

Rotarian David Alexander (Welland) discussed the great need of indigenous people on both sides of the border. He wondered about the potential for helping "our own". Dave noted some of the urgent problems indigenous people face such as impure water, lack of adequate housing and job opportunities. Could this be a domestic project channeled through an international lens? For example: a job preparation program in the Six Nations could happen if the U.S. clubs could serve as the partner in a GG application. Canadian clubs can partner with U.S. clubs and vice versa for these kinds of projects.

Hamilton, Brantford and Simcoe, Ontario, Six Nations is the only reserve in North America where all six Iroquois nations live together. These nations include the Mohawk, Cayuga, Onondaga, Oneida, Seneca and Tuscarora. The same tribes are located on the U. S. side – offering an opportunity for reciprocal assistance.

The discussion continued with the question of "Is it better to begin with a project or to develop a working relationship with the native people first?" DG Melisa noted that the HIP (Honoring Indigenous People – a part of Service Projects in 7090) might be a good place to start. Some suggestions were that it is vitally important to find out what the real problem is that to just start a project non-Natives think might be appropriate. It also may be possible to begin a satellite club with indigenous peoples.

It may be better to begin by working with the Dawsons (Norfolk Sunrise) who already have an established relationship with remote northern community of Pikangikum and have delivered much needed supplies and offer basketball clinics. Jim and Marjorie Dawson, along with Pete Wheatley drove 4,400 km over six days, pulling a trailer which included mountain bikes for the bike program, 25 basketballs courtesy of the Toronto Raptors, instruments for the music program, over 100 skates, and 75 boots that were donated by generous local groups, businesses, and individuals. (from Norfolk Sunrise website)

<u>Grant Update– PDG Karen Oakes (Delhi)</u> – Since 2013, 4.9 million in projects, mostly for Education and Literacy and secondly, for Water and Sanitation projects has been awarded for Rotary projects. \$75,000 in District Designated Funds is not committed and there will probably

The meeting was adjourned at 8:00 p.m.

Upcoming meeting:

There is a new date for the next ISC! Wednesday May 29, 2019. 5:30 p.m. Assemble, order meal and meet at the: Best Western Niagara Conference Center 2 North Service Road - St. Catharines ON. L2N 4G9

Respectfully submitted, Barbara E. Ochterski, ISC Secretary





800 Lakeview Avenue Jamestown, NY 14701 (716) 499-2989

District Council 5/4/19 Report of Membership Director

District Membership update (per RI data): July 1, 2018 – 2,155 March – 2,181 (+26)

Our District Membership team consists of the following committees:

- **Recruitment** Chair, IPDGReg Madison (Brnatford Sunrise)
 - Alumni Anne Bermingham (Hamilton AM)
- Retention Chair, PDG Marlee Diehl (Albion)
- New Member Onboarding Chair, Tamara Coleman-Lawrie (Welland)
- Young Professionals Co-chair, Amy Gringhuis (Hamilton Tonic After 5) and Co-chair, Jamie Perry (Buffalo Sunrise)
- Rotary District Accessibilities Committee Chair, Rob Benzel (Lancaster-Depew)
- Club Extension Committee Chair, Margaret Andrewes (Lincoln)
- Rotary Global Rewards Chair, Shefali Clerk

Since the last District Council meeting, we conducted three Regional Workshops – in St. Catharines, Ancaster, and Amherst. Each workshop had a session for new Rotarians and a session for club membership committees.

Also, we have submitted the application for the formation of our first satellite club – the Rotary Satellite Club of Kenmore – Tonawandas. This club, under the leadership of Chair (and former Rotarian) Chris Pilozzi, meets on the first and third Thursday of each month at 7:30 am at Billygans Café in Tonawanda, NY. There are eight charter members. We are waiting for RI to approve the application.

We have scheduled two membership webinars for early May (see attached flyer).

Our District Accessibilities Committee, under the leadership of Rob Benzel, demonstrated live captioning for our online February 2 District Council meeting. Rob has continued to assess various technologies to accommodate the needs of Rotarians and guests who have hearing loss. His recommendations will be communicated to clubs later this year.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership

Webinars

Best of Friends 🙀

Rotary

District 7090

Tuesday, May 7, 2019 7:00 to 8:00 PM

Getting & Keeping Members

This 1-hour online webinar is designed for members of the club Membership Committee (but everyone is welcome). You will leave with strategies and an action plan and measurable goals for recruiting new members and retaining current members.

You must pre-register for this webinar in order to receive the link. The deadline for registration is Friday, May 3, 2019. Click <u>here</u> to register for this webinar.

Thursday, May 9 2019 7:00 to 8:00 PM Welcome to the World of Rotary

This 1-hour online webinar is designed for members who have joined Rotary in the past year. The session will focus on: Rotary International; Membership – what's in it for you? Rotary structure; Your role as a new member; Mentorship; Achievements to aim for at 1 and 3 month milestones and beyond; New member checklist; Rotary's Avenues of Service & other initiatives; Resources to help you!

You must pre-register for this webinar in order to receive the link. The deadline for registration is Friday, May 3, 2019. Click <u>here</u> to register for this webinar.

Report of the Coordinator of Assistant Governors

April 2019

I have had the opportunity to visit with some of the Assistant Governors while involved in their area meetings. To date, I have visited (either in person or as part of a "ZOOM' meeting), the following:

Area 1	Area 3 (twice)	Area 4a
Area 4b	Area 5	Area 6
Area 7	Area 8	Area 12
Area 13	Area 2 (twice)	

I would personally like to thank the new Assistant Governors who have joined the team over the past few months and who will be continuing in their roles over the next three years.

Area 3 Shirley Molloy

Shirley is a member of the Dundas Valley Sunrise Rotary Club and is the only member who has served as president of the club twice. Shirley graciously stepped in this February and she has already hosted her first area meeting.

Area 11 Robert Benzel

Robert has joined the team and is actively engaging the club presidents and presidents-elect in his area.

Area 12 Julie Klotzbach

Julie is just "taking over" in early May; I look forward to working with Julie in her new role.

Area 15 John Weismantel

John has graciously volunteered to do "double duty" as he is the current president of the Ellicotville Club. He is responsible for the two clubs – his own and Olean, as well as The St. Bonaventure Rotaract Club

We are in the process of acquiring replacements for Irene Strychalski (Area 16) and Lisa Bishop (Area 1).

Thanks to all of the Assistant Governors for their reports based on area meetings – all area well organized! From the notes and from my observations at meetings, all of the area meetings are well attended. I am encouraged by the cooperation among clubs as well.

One of the most significant elements that has arisen just lately is the potential merging of two clubs – Hamilton and Hamilton Mountain. The Hamilton Mountain club will be voting on this on May 6th.

The list of Assistant Governors for 2019 - 2020 will be as follows (with the note that we still need individuals for Areas 1 and 16

AREA	ASSISTANT GOVERNOR
1	
2	Sherry Kerr
3	Shirley Molloy
4a	Phil Shames
4b	Marta Stiteler
5	Jeannette Murphy
6	Milica Kovacevich
7	David Alexander
8	Dave Berry
9	Pat Sullivan
10	Jim Tyrpak
11	Robert Benzel
12	Julie Klotzbach
13	Kent Hilton
14	Donna Saskowski
15	John Weismantel
16	

There are so many great events going on in the District...some of the highlights from Area Reports include:

- Caledonia is planning a Mother's Day Brunch for Mother's Day! (May 12) and they were around to clubs selling their chocolate hearts for Valentine's Day
- Hereit Stantford having its Annual Classic Run (April 28th)
- Brantford Sunrise is having it Annual Fish Fry on April 27th. One nice aspect for this club is its planning for the next year with the President-Elect reviewing his goals with the club in advance.
- Ancaster AM has won the 100 Rotarian Award.
- All the clubs in Area 3 are progressing well, and met just recently as an area with the new Assistant Governor, Shirley Molloy.
- Area 1 is planning its second annual Norfolk Rotary Day in September and is also having an area social event in July. With their experience in the Ontario North with the Indigenous People at Pikangikum, the North Sunrise Club is offering to start a new "HIP" (honoring indigenous people) Committee.
- Lincoln continues to grow with 41 members and two new ones on the go.
- 🖊 The Grimsby@noon club gala raised over \$20 000 this year.
- Hans are underway for the Grimsby club's 20th anniversary.
- Area 10 is looking to collaborate more among the clubs and they are actively following their goals for this year.
- Although a small club, the Rotary Club of Ellicotville has been involved in a large number of projects including its Tuscan Moon gourmet dinner, a Library summer intern program, and funding young people to go to camp.
- Olean provided dictionaries to the 3rd graders in all elementary schools in the area.
- As with many other clubs (seems to be a trend), the Olean club partners with other community organizations on projects (e.g. School of Dance, Salvation Army Bell-ringers, and a Gazebo Project).\

In my visits to areas I continue to stress a number of areas:

- Club Assessments are due by May 15th access through Rotary Club Central;
- the importance of establishing club goals, entering them in Club Central ... and USING them as a focus for the club;
- succession planning and the need for incoming leaders to attend President-Elect Training Sessions and the Multi-District event;
- working together with other clubs in the area can often lead to efficiencies at the club level;
- it is important for Assistant Governors to identify to the District any problem areas so that an issues can be addressed before becoming a situation which cannot be resolved. Help is available at the District level.

Rotary District 7090

BALANCE SHEET

As of April 28, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10001 Key Bank (US)	120,701.30
10002 BoM (CDN)	144,141.29
Total Bank Accounts	\$264,842.59
Accounts Receivable	
11001 Accounts Receivable (A/R) - US	0.00
11002 Accounts Receivable (A/R) - CA	
Accounts Receivable (A/R) - CAD	441.37
Total Accounts Receivable	\$441.37
Other Current Assets	
10004 Undeposited Funds	0.00
11003 Account Receivable - Loan	11,713.41
12001 Restricted Grants Committee	20,772.00
Total Other Current Assets	\$32,485.41
Total Current Assets	\$297,769.37
TOTAL ASSETS	\$297,769.37
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20001 Accounts Payable (A/P) - USD	843.07
Total Accounts Payable	\$843.07
Total Current Liabilities	\$843.07
Total Liabilities	\$843.07
Equity	
30000 Opening Balance Equity	-113,550.29
31000 Retained Earnings	364,182.33
Net Income	46,294.26
Total Equity	\$296,926.30
TOTAL LIABILITIES AND EQUITY	\$297,769.37

Rotary District 7090

PROFIT AND LOSS

July 1, 2018 - April 28, 2019

	TOTAL
Income	
40000 Operating Revenue	275.24
40010 General Assessment	114,158.07
Total 40000 Operating Revenue	114,433.31
41000 Training Revenue	
41020 CLT	0.00
41030 RLI	6,441.22
41040 Grants Training Income	2,046.70
Total 41000 Training Revenue	8,487.92
42000 District Conference Revenue	
42010 DCONF Reg. Current Year	27,112.58
42020 DCONF Spons. Current	1,000.00
42030 DCONF Reg. Next Year	1,100.00
Total 42000 District Conference Revenue	29,212.58
46000 Youth Services Income	
46002 SlapShot Income	2,622.61
Total 46000 Youth Services Income	2,622.61
Billable Expense Income	70.00
Total Income	\$154,826.42
GROSS PROFIT	\$154,826.42
Expenses	
60000 Operating Expenses	0.00
60010 Banking Fees	257.77
60020 Credit Card Fees	1,929.93
60030 IT/Software Expense	777.00
60031 Club Runner Software	2,317.00
60032 Website Administration	20.17
60033 Zoom Software	1,457.01
60034 QB Software	567.44
Total 60000 Operating Expenses	7,326.32
60040 Insurance	
60041 US Insurance	2,250.00
60042 CA Insurance	19,897.05
Total 60040 Insurance	22,147.05
60050 Finance & Audit	5,000.00
60060 District Council	1,123.23
61000 Administrative Expenses	
61010 Admin Services	12,400.00
61020 Office Supplies	159.40
61030 District Newsletter	1,400.00
61040 Phone Charge	680.00

Total #1000 Administrative Expanses 14,882.83 62000 Director of Training 378.87 62100 Director of Training 378.87 62104 Director of Training 378.87 62104 Director of Training 378.87 62105 RLI 37.82.87 62107 Director of Training 509.30 52108 Visioning Training 509.30 52200 Director of Foundation 548.27 62200 Director of Foundation 518.45 62200 Director of Vouth Services 1,256.84 62400 Director of Vouth Services 1,286.44 62500 Director of Public Image 227.45 62600 Director of Public Image 228.64 62500 Director of Membership 3,887.05 62600 Director of Membership 24.868 62700 Director of Membership 24.868		TOTAL
62100 Director of Training 378.87 62100 Director of Training 378.87 62100 Director of Training 378.87 62100 Director of Training 509.50 7014 6210 Director of Training 509.50 62020 Director of Foundation 62020 62020 Director of Foundation 3,580.11 62020 Director of Foundation 19.44 62020 Director of Foundation 19.44 62020 Director of Foundation 19.44 62020 Director of Youth Services 22.74 62000 Director of Vouth Services 22.74 62000 Director of Mombership 3.887.05 62000 Director of Mombership 3.887.05 6200 Director of Mombership 3.887.05 6200 Director of Mombership 3.887.05 62700 Director of Mombership	Total 61000 Administrative Expenses	14,892.63
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Total 62900 District Governor Nominee 2,856.83 Total 62000 Directors and Committees 23,147.55 63000 District Conference Expenses 21,167.49 63020 Donations 4,234.84 63030 DGE Incurred 2,015.00 Total 63000 District Conference Expenses 0.00 64000 Miscellaneous Expenses 0.00 64020 DGND Interviews 134.61 64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 Total Expenses \$48,537.70 Other Expenses \$48,537.70 Other Expenses \$48,537.70 Other Expenses 0.00	62900 District Governor Nominee	
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63010 General Expenses (current year) 21,167.49 63020 Donations 4,234.84 63030 DGE Incurred 2,015.00 Total 63000 District Conference Expenses 27,417.33 64000 Miscellaneous Expenses 0.00 64020 DGND Interviews 0.00 64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 64030 Other \$106,288.72 NET OPERATING INCOME \$48,537.70 Other Expenses 0.00 Unrealized Gain or Loss 0.00	Total 62000 Directors and Committees	23,147.55
63020 Donations 4,234.84 63030 DGE Incurred 2,015.00 Total 63000 District Conference Expenses 27,417.33 64000 Miscellaneous Expenses 0.00 64020 DGND Interviews 0.00 64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 Total Expenses \$106,288.72 NET OPERATING INCOME \$48,537.70 Other Expenses \$40,200,000 Unrealized Gain or Loss 0.00	63000 District Conference Expenses	
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Total 63000 District Conference Expenses 27,417.33 64000 Miscellaneous Expenses 0.00 64020 DGND Interviews 134.61 64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 Total Expenses \$106,288.72 NET OPERATING INCOME \$48,537.70 Other Expenses 0.00 Unrealized Gain or Loss 0.00	63020 Donations	4,234.84
64000 Miscellaneous Expenses 0.00 64020 DGND Interviews 134.61 64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 Total Expenses \$106,288.72 NET OPERATING INCOME \$48,537.70 Other Expenses \$0.00 Unrealized Gain or Loss 0.00	63030 DGE Incurred	2,015.00
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64030 Other 5,100.00 Total 64000 Miscellaneous Expenses 5,234.61 Total Expenses \$106,288.72 NET OPERATING INCOME \$48,537.70 Other Expenses \$0.00	64000 Miscellaneous Expenses	0.00
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NET OPERATING INCOME \$48,537.70 Other Expenses Unrealized Gain or Loss 0.00		
Other Expenses Unrealized Gain or Loss 0.00	-	
Unrealized Gain or Loss 0.00		\$48,537.70
Exchange Gain or Loss 2,243.44		
	Exchange Gain or Loss	2,243.44

	TOTAL
Other Miscellaneous Expense	0.00
Total Other Expenses	\$2,243.44
NET OTHER INCOME	\$ -2,243.44
NET INCOME	\$46,294.26

Rotary District 7090

BUDGET VS. ACTUALS: 2018-2019 ROTARY BUDGET - FY19 P&L

July 2018 - June 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
40000 Operating Revenue	275.24		275.24	
40010 General Assessment	114,158.07	115,750.00	-1,591.93	98.62 %
Total 40000 Operating Revenue	114,433.31	115,750.00	-1,316.69	98.86 %
41000 Training Revenue				
41020 CLT	0.00		0.00	
41030 RLI	6,441.22		6,441.22	
41040 Grants Training Income	2,046.70		2,046.70	
Total 41000 Training Revenue	8,487.92		8,487.92	
42000 District Conference Revenue				
42010 DCONF Reg. Current Year	27,112.58		27,112.58	
42020 DCONF Spons. Current	1,000.00		1,000.00	
42030 DCONF Reg. Next Year	1,100.00		1,100.00	
Total 42000 District Conference Revenue	29,212.58		29,212.58	
44000 Miscellaneous Income		1,000.00	-1,000.00	
45000 Interest Income		100.00	-100.00	
46000 Youth Services Income				
46002 SlapShot Income	2,622.61		2,622.61	
Total 46000 Youth Services Income	2,622.61		2,622.61	
Billable Expense Income	70.00		70.00	
Total Income	\$154,826.42	\$116,850.00	\$37,976.42	132.50 %
GROSS PROFIT	\$154,826.42	\$116,850.00	\$37,976.42	132.50 %
Expenses				
60000 Operating Expenses	0.00		0.00	
60010 Banking Fees	257.77	1,000.00	-742.23	25.78 %
60020 Credit Card Fees	1,929.93	2,000.00	-70.07	96.50 %
60030 IT/Software Expense	777.00	500.00	277.00	155.40 %
60031 Club Runner Software	2,317.00	2,500.00	-183.00	92.68 %
60032 Website Administration	20.17		20.17	
60033 Zoom Software	1,457.01	2,000.00	-542.99	72.85 %
60034 QB Software	567.44	500.00	67.44	113.49 %
Total 60000 Operating Expenses	7,326.32	8,500.00	-1,173.68	86.19 %
60040 Insurance				
60041 US Insurance	2,250.00	2,250.00	0.00	100.00 %
60042 CA Insurance	19,897.05	26,200.00	-6,302.95	75.94 %
Total 60040 Insurance	22,147.05	28,450.00	-6,302.95	77.85 %
60050 Finance & Audit	5,000.00	7,000.00	-2,000.00	71.43 %
60060 District Council	1,123.23	3,000.00	-1,876.77	37.44 %
61000 Administrative Expenses				
	12,400.00	18,600.00	-6,200.00	66 67 %
61010 Admin Services	12,400.00	18,600.00	-0,200.00	66.67 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
61030 District Newsletter	1,400.00	2,400.00	-1,000.00	58.33 %
61040 Phone Charge	680.00	1,020.00	-340.00	66.67 %
61050 Treasurer Expenses	253.23		253.23	
Total 61000 Administrative Expenses	14,892.63	22,600.00	-7,707.37	65.90 %
62000 Directors and Committees				
62100 Director of Training				
62103 PETS Training	378.87		378.87	
62104 CLT	705.00		705.00	
62105 RLI	3,762.26		3,762.26	
62106 Visioning Training	77.13	500.00	-422.87	15.43 %
62107 Zone Training	509.50	2,000.00	-1,490.50	25.48 %
Total 62100 Director of Training	5,432.76	2,500.00	2,932.76	217.31 %
62200 Director of Foundation				
62203 Paul Harris Society	49.46		49.46	
62204 Grants	3,580.11		3,580.11	
62206 Zone Training	1,445.62	2,000.00	-554.38	72.28 %
62207 Foundation Dinner	109.40		109.40	
Total 62200 Director of Foundation	5,184.59	2,000.00	3,184.59	259.23 %
62400 Director of Youth Services				
62401 RYLA		1,000.00	-1,000.00	
62402 SLAPSHOT		1,000.00	-1,000.00	
62403 Rotaract	1,256.84	3,000.00	-1,743.16	41.89 %
62404 Interact		1,000.00	-1,000.00	
Total 62400 Director of Youth Services	1,256.84	6,000.00	-4,743.16	20.95 %
62500 Director of Public Image				
62501 RI Materials		500.00	-500.00	
62502 Badges	227.45	300.00	-72.55	75.82 %
62503 Advertising		200.00	-200.00	
Total 62500 Director of Public Image	227.45	1,000.00	-772.55	22.75 %
62600 Director of Membership				
62601 Zone Training	1,925.56	2,000.00	-74.44	96.28 %
62602 Regional Training	1,961.49	3,000.00	-1,038.51	65.38 %
Total 62600 Director of Membership	3,887.05	5,000.00	-1,112.95	77.74 %
62700 District Governor				
62701 Training		1,400.00	-1,400.00	
62702 RI Convention		5,000.00	-5,000.00	
62703 Governor Awards	246.89		246.89	
62704 Theme Items	1,864.28	4,000.00	-2,135.72	46.61 %
62705 President Meetings	2,190.86		2,190.86	
Total 62700 District Governor	4,302.03	10,400.00	-6,097.97	41.37 %
62800 District Governor Elect				
62801 Training		4,000.00	-4,000.00	
62802 RI Convention		6,000.00	-6,000.00	
Total 62800 District Governor Elect		10,000.00	-10,000.00	
62900 District Governor Nominee				
62901 Training	2,856.83	4,300.00	-1,443.17	66.44 %
Total 62900 District Governor Nominee	2,856.83	4,300.00	-1,443.17	66.44 %

	TOTAL				
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	
Total 62000 Directors and Committees	23,147.55	41,200.00	-18,052.45	56.18 %	
63000 District Conference Expenses					
63010 General Expenses (current year)	21,167.49		21,167.49		
63020 Donations	4,234.84		4,234.84		
63030 DGE Incurred	2,015.00	6,000.00	-3,985.00	33.58 %	
Total 63000 District Conference Expenses	27,417.33	6,000.00	21,417.33	456.96 %	
64000 Miscellaneous Expenses	0.00		0.00		
64020 DGND Interviews	134.61	100.00	34.61	134.61 %	
64030 Other	5,100.00		5,100.00		
Total 64000 Miscellaneous Expenses	5,234.61	100.00	5,134.61	5,234.61 %	
Total Expenses	\$106,288.72	\$116,850.00	\$ -10,561.28	90.96 %	
NET OPERATING INCOME	\$48,537.70	\$0.00	\$48,537.70	0.00%	
Other Expenses					
Exchange Gain or Loss	2,243.44		2,243.44		
Other Miscellaneous Expense	0.00		0.00		
Total Other Expenses	\$2,243.44	\$0.00	\$2,243.44	0.00%	
NET OTHER INCOME	\$ -2,243.44	\$0.00	\$ -2,243.44	0.00%	
NET INCOME	\$46,294.26	\$0.00	\$46,294.26	0.00%	





Proposed Modifications to the Manual of Procedures and Policies (MOPP) for District 7090

I. Proposed by Marlee Diehl, Chair, District Legislative Committee, April 1, 2019. Approved by the District Legislative Committee for recommendation to District Council.

Upon reviewing the MOPP and realizing Club Leadership Training is used ten times where it should read District Training Assembly, it is suggested all references to the training of club officers and directors should read as District Training Assembly.

In order to bring continuity throughout the Manual of Procedures and Policies for Rotary District 7090 and in keeping with Rotary International Code of Policies, the event title for the district-wide spring training of incoming club officers and directors shall remain District Training Assembly. All references to Club Leadership Training will be renamed District Training Assembly consistent with Rotary International.

II. Proposed by Kevin Crosby, Director of Membership, March 30, 2019. Approved by the District Legislative Committee, with the change of the role from subcommittee to a committee role within the Membership group for recommendation to District Council.

It is proposed that the Alumni Subcommittee be transferred from the District Rotary Foundation Committee to the District Membership Committee. The description of this committee is provided below, with the proposed changes noted in red.

D. ALUMNI SUBCOMMITTEE COMMITTEE

Definition of Rotary Alumni

Rotary alumni are valued members of the Rotary family. They are distinguished by their shared Rotary values and past participation in Rotary programs. Rotary alumni are individuals who have experienced Rotary through various programs, including, but not limited to:

- Interact
- Rotaract
- Rotary Youth Exchange (ROTEX)
- Rotary Youth Leadership Awards (RYLA)
- Rotary Peace Fellowships
- Global Grant Scholarships
- Vocational training teams (members and leaders)
- District Grant scholarships
- New Generations Service Exchange
- Rotary Foundation awards to individuals in former TRF programs, such as:
- Ambassadorial Scholarships
- Grants for University Teachers
- Group Study Exchange
- Rotary Volunteers

Propose: The district alumni subcommittee is responsible for managing an ongoing relationship with alumni in the district and to connect clubs with their alumni with the goal to get alumni more involved in Rotary or become members of a Rotary organization.

Title of Position: Alumni Subcommittee Chair

Reports to: District Rotary Foundation Committee Chair District Membership Director

Duration of Appointment: Appointed for a one-year term, renewable up to a maximum of three years.

Overall Scope of Position: Monitor/ manage an effective relationship with district alumni.

Structure: Chairperson with option to engage additional Rotarians as committee members.

Qualifications: In appointing members of the district Alumni subcommittee, preference should be given to Rotarians with proven capacity to promote the opportunities of Rotary to build interest in becoming a Rotarian as well as the benefits of supporting The Rotary Foundation and participating in service programs. Page **40** of **79**

Duties and Responsibilities of the CHAIR:

• Create awareness of how to work with alumni to maintain their relationship with Rotary.

• Encourage alumni to create a My Rotary account on Rotary's website so they can share their information with RI.

- Work with fellow district chairs to ensure RI receives data for program participants.
- Abide by Rotary's privacy and youth protection policies and local law.
- Support and coordinate alumni events and associations, where appropriate.
- Work with other district committees as Youth, Membership and Public Relations to identify district Alumni.
- Ensure alumni receive encouragement to make presentations in the district.
- Coordinate district wide Rotary-Foundation-alumni activities.
- Provide input on district designated fund distribution.

As well, working with district clubs to help them to:

• Build strong relationships with current program participants

• Develop an action plan for keeping alumni involved in Rotary activities and for inviting them to become Rotarians

- Promote alumni to their members
- Use alumni to start new clubs
- Maintain contact with younger alumni until they're qualified for membership
- Involve alumni in other programs
- Involve alumni in club and district activities

III. Proposed by DG Melisa Schrock, 4/11/19. Approved by the District Legislative Committee for recommendation to District Council.

SECTION 4 – (page 71) POLICIES OF DISTRICT 7090 1. DISTRICT FUND-RAISING

It is the policy of the District that the District Council shall not engage itself directly in fund-raising activities.

RECOMMENDED REVISION:

It is the policy of the District that the District Council shall not support nor engage directly in any fundraising activities that do not directly support The Rotary Foundation or other priorities of Rotary International. Such fundraising activities would need to be fully supported by a budget forecast of profitability to be reviewed and approved within the guidelines of all contractual undertakings as detailed within our Manual of Procedures and Policies, MOPP and authorized accordingly.

IV. ADDITION to the Manual of Procedures and Policies for District 7090 – 4/11/19.

Assistant Governor Coordinator will be included in the Assistant Governor Section 4, page 14 stating role description, tenure, etc. Approved by the District Legislative Committee for recommendation to District Council.

The Role of Assistant Governor Coordinator

This is a 3-year term (renewable annually) to provide continuity for the Assistant Governors in the District. The AG Coordinator is appointed (and re-appointed) each year by the District Governor-elect in collaboration with the sitting District Governor and the District Governor Nominee.

Responsibilities:

- Assist the District Governor-Nominee with the coordination of Assistant Governor activities in the District. This includes coordination of regular monthly meetings of all AGs in the district.
- With the District Governor Nominee, assess training needs of Assistant Governors; develop plans to meet needs through activities at District Council meetings, Club Leadership Training sessions, and focused workshops.
- Upon request, provide input on the appointment of Assistant Governors.
- Visit area meetings as requested or deemed necessary.
- In consultation with the DG group, contribute to the annual assessment of AGs
- Assist with the planning of the AG component of District Training Assembly.
- Report regularly on Assistant Governor activities and needs to District Council
- In conjunction with the District Governor Nominee, ensure that the succession plan for AGs is being followed and Assistant Governors-elect are being properly trained and mentored

Qualifications:

- Previous successful experience as an Assistant Governor.
- Willing to serve a three-year term based on annual renewal.