



## District Council Agenda November 2, 2019

Betty's Restaurant, 8921 Sodom Road, Niagara Falls, ON L2E 6S6  
Dress is Casual.

08:00 - 08:45 AM	Check-in, Refreshments & Fellowship	
08:45 - 09:15	Call to Order & Welcome Invocation Rotary Minute Introductions	DG Bob Artis AJ Block, Endowment Chair PDG Rick Sterne All
09:15 – 09:30	<b>Consent Agenda – approve reports by motion</b> <ul style="list-style-type: none"><li>a. Secretary's Report<ul style="list-style-type: none"><li>• District Council Meeting Minutes of September 7, 2019</li></ul></li><li>b. The Rotary Foundation Report</li><li>c. Service Projects Report</li><li>d. Membership Report</li><li>e. AG Coordinator Report</li></ul>	
10:00 – 10:15	Financial Report	John Bartlett, Treasurer
10:15 – 10:25	Legislative Committee	Reg Madison, PDG
10:25 – 10:45	Coffee Break	
10:45 – 11:00	3 Year Membership Plan	Kevin Crosby, Director
11:00 – 11:05	Update District Incorporation	Karen Oakes, PDG, COL Rep.
11:05 – 11:15	DG Update <ul style="list-style-type: none"><li>a. Happy Socks</li></ul>	Robert Artis, DG
11:15 – 11:30	Discovery Mission - Puerto Rico	PDGS Rick Sterne/Robb McLeod
11:30 – 11:45	For the Good of Rotary	All
11:45	Adjournment	Robert Artis, DG



## **District Council Minutes Saturday, September 7, 2019**

**Location:** Protocol Restaurant, Amherst, NY

**No. of Attendees:** 34

**Call to Order:** 08:45 a.m. by Governor Bob Artis, welcoming all members and guests.

**Invocation:** Jeanette Murphy, AG Area 5, gave the invocation. She said, “As we gather here today as members of Rotary, we pray that we are ever mindful of opportunities to render our service to fellow citizens and to our community. Keeping in mind always the enduring values of life, exerting our efforts in those areas and on those things upon which future generations can build with confidence. Let us continue to strive to make a better world. Amen.”

**Rotary Moment:** Kevin Crosby, PDG, said, “How does a Rotary club in Downers Grove gets La Nova pizza and wings served at its club meeting?” Then he went on to explain that Bruce Baum, Rotary Club of Buffalo Sunrise President, took ill while visiting out of town a year or so ago. Bruce was in an emergency situation ending up in ICU for 10 days and in the hospital for about 9 weeks. As soon as his home club found out, Kevin contacted the nearest Rotary club in Donner’s Grove asking if they would be willing to reach out to Bruce and his wife at the hospital. That very same day, two female Rotarians from the Donner’s Grove club visited Bruce and his wife. Then because of the extended stay, they put up his wife in one of their homes for the balance of his time in the hospital. An amazing example of *Rotary Connecting the World*. And, a grateful club of Rotarians in Buffalo sending a gracious club of Rotarians in Downers Grove its world famous La Nova Pizzeria pizza and wings

**Introductions:** DG Bob asked the participants to give their name, club name and role in the district.

**Consent Agenda:**

**MOTION TO AMEND THE CONSENT AGENDA BY REMOVING THE INTERNATIONAL SERVICE COMMITTEE REPORT AS IT WAS PREVIOUSLY APPROVED, TAMARA BENNETT, DGN TO ACCEPT THE CONSENT AGENDA; SECONDED BY RALPH MONTESANTO, PDG. MOTION CARRIED.**

**MOTION TO AMEND THE REGULAR AGENDA BY JOHN CROSSINGHAM, CO-CHAIR OF ROTARY FRIENDSHIP EXCHANGE (RFE) TO INCLUDE ROTARY FRIENDSHIP EXCHANGE ON THE AGENDA. MOTION CARRIED.**

**Financial Report: Pene Hutton**

Pene Hutton described the items in the interim financial packet included with the agenda – the Balance Sheet, Profit and Loss and YTD Budget as of Rotary Year End June 30, 2021, Bank Account Statements as of June and July 2021 for both Bank of Montreal and Key Bank Accounts. Also included was a cash budget for 2021-2022. She addressed new processes for check requests also. See document attached. No motion was made on the reports as they are interim reports and not the audit which will be prepared by outside auditor in the near future. Pene indicated we are still in the process of changing our bank accounts from 2020-21 Treasurer Jack Amico to 2021-22 Treasurer John Bartlett. She also noted there are other reports needed for the audit.

**Rotary Friendship Exchange: John Crossingham, RFE Co-Chair.**

John indicated that RFE strengthens Rotary by having groups of Rotarians leave one district to be hosted by another district, usually treating them like kings/queens. Then the reverse happens with the visiting country returning the favor – hence the exchange. John noted that we have the Southern Sweden/Latvia exchange coming up in the spring and summer of 2020. For more information, contact John at [xcngham@cogeco.net](mailto:xcngham@cogeco.net). John also noted that the RFE committee is looking at launching different types of exchanges.

**Break:** 9:30 A.m. to 9:50 a.m.

**Promotion of Rotary In Action Day on September 28, 2019! Bob Artis, Tamara Bennett and Frank Adamson – the DG Team.**

Bob, Tamara and Frank gave a fun presentation of the Rotarians in Action Day event. Registration and breakfast, food packing, presentations and awards at Fox Valley Golf Club starting at 7:45 check in and service project renovation work and lunch at the Hull House. Register online at [www.rotary7090.org](http://www.rotary7090.org).

DG Bob asked Karen Oakes to come to the podium. He personally handed her 5 checks from the following clubs for The Rotary Foundation. The checks were from Brantford, St Catharines Lakeshore, Amherst East, Lancaster Depew and Niagara Falls Sunrise. Two of the checks were designated to Polio Plus and the other 3 checks were to TRF's general fund. Karen took the time to remind us that 50% of the checks to the general fund come back to the District after three years of investment for District Designated Funds.

**District Incorporation Update: Karen Oakes, PDG**

The team working on the incorporation is DG Bob Artis, IPDG Melisa Schrock, Legislative Chair PDG Reg Madison, Pene Hutton as Exec. Sec., Rino Bidenti, as Past Treasurer and Karen. She indicated that she has been also working with other districts who have completed the process. Barclay Damon in Buffalo is the legal firm retained to draft the documentation. She also noted that part of that process will overlay the requirements indicated in the Code of Policies at RI with NYS law. RI asks that we try to overlay policies as nearly as possible. The team has already met once at Barclay Damon, who is currently preparing a rough outline of what this

documentation will look like. In going into this process, we are looking at renaming our District directors to chairs consistent with RI practice and so as to not confuse these roles with the actual Board of Directors of the newly incorporated district. The incorporation will create a veil between the clubs and the District that will protect both entities in the event of legal action. This does not incorporate a club – Karen explained in response to a question – that will be up to a club if it chooses to incorporate.

**District Legislative Update: Karen Oakes, PDG for Reg Madison, PDG and Chair**

Karen explained that a challenge to the incorporation is that our committee structures is too deep. The Legislative Committee is working on narrowing this or differentiating between standing committees and governors committees or ad hoc committees. This team has a committee meeting next week.

**Youth Conference Update: Aad Vermeyden, Director of Youth Services**

Aad announced Saturday, October 19<sup>th</sup> is the first ever Youth Conference at NOTL Community Centre. No one is too old to attend. Why should you attend as a Rotarian? You will be encouraged as a Rotarian and you will be an encouragement to them. There will be opportunities for engagement with the youth. Be a taxi also for the Rotary youth in your area and un-involved youth in your area. Go to [www.youth7090.org](http://www.youth7090.org).

**Governor Update: DG Bob Artis**

Governor Bob noted that he had hoped to have an update on the Happy Socks. He said that many are wearing them today. He noted that the seller unfortunately had a terrible fall and is recovering. The good news is that for every pair purchased, we will get \$2.50 each for The Rotary Foundation. Bob also noted that he had visited almost half the D7090 clubs, with 35 remaining.

**For the Good of the District:**

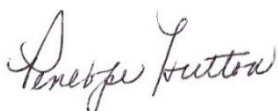
- Kevin Crosby, PDG – The District recently purchased AV and training equipment, like the hearing impaired equipment being used by Rob Benzel today. It is available for use by district leaders in their capacities as speakers, trainers on Rotary business. Also, AGs may use it for Area events. To see what is available, go to [www.rotary7090.org](http://www.rotary7090.org), click on District Operations, select District Council. It is in the menu on the left side of the District Council page, District 7090 Equipment to locate the item you need.
- EarlyAct – Dick Earne, Chair indicated he is in the process of locating and identifying the EarlyAct clubs in the District.

**Adjournment at 11 a.m: MOTION BY DONNA SASKOWSKI, AG, SECONDED BY MIKE RANDALL, CHAIR, COMMUNITY SERVICE COMMITTEE. MOTION CARRIED.**

**Next Meeting of the District Council:**

Saturday, November Betty's Restaurant, 8921 Sodom Road, Niagara Falls, ON.

**Respectfully submitted,**



**Penelope Hutton**  
**Executive Secretary**

**Reports Attached:**

DG Report  
Training Report  
District Foundation Report  
Youth Services Report  
Membership Report  
Service Projects Report  
AG Coordinator Report  
Interim Financial Report  
Open Invoices  
Check Request Procedures 2019

District 7090 Rotary Foundation Committee  
District Council Report December \*, 2018



The Rotary Foundation “Doing Good in the World”.

John Teibert, Director, District 7090 Rotary Foundation  
The reports from the Chair persons are copied below for your review.

### **Annual Fund – Chair – Sandi Chard; Vice Chair – Pat Castiglia**

We still have over half the clubs with no goals in the Annual Fund. The hope is they will enter and/or donate during the year. Many clubs with no goals have to date donated. At this October 25, 2019 we are on the same pace as last year with \$30,605.23 donated. November is Foundation month and we hope clubs will have a focus on the Annual Fund this month. We do offer any club that would like a speaker or visit on Annual Fund or ENDPOLIO we would be happy to come to your club.

### **End Polio Now – Chair – Sandi Chard; Vice Chair – Pat Castiglia**

The clubs have just finished a very successful campaign for polio awareness for the October 24 World Polio Day. Most clubs participated in many ways a few examples: social media, Dances, Speakers, Flag Raising and pints for polio.

The focus at many clubs was what the Plus in Polio Plus means. This is a very effective benefit to increase awareness and giving's. As Rotarians we have been fighting to eradicate Polio for many years with some talk of donor burnout from this campaign the added bonus of the benefits of prevention of other diseases, other medical treatment, bed nets or soap has been reinvigorated many members.

Zone 24E has given us an update

Information from zone

- Type 3 wild polio virus will be declared eradicated on World Polio Day
- Africa is 3-year polio free
- DDF matched 1:1 by World fund and then 2:1 Gates Foundation
- We surpassed all our financial goals last year
- The Wild Polio Virus is cornered in the **smallest geographical area** it has ever been
- The Philippines polio cases are vaccine derived polio NOT THE WILD POLIO VIRUS

We still need clubs to enter goals for PolioPlus. Some clubs have informed me after their budgets are set they will enter.

The hope for this year is a 5% increase or more

#### **District Grants – Chair – Paul Saskowski**

Our District Grant seminar will be held Saturday November 16, 2019 at the Protocol Restaurant in Williamsville, NY. As last year, it will be held in conjunction with our Foundation Celebration event.

Attached to this report is a copy of the results of the 2018-2019 District Foundation Grant Spending. Also attached is a copy of the 2019-2020 District Foundation Grant Spending Plan.

#### **Paul Harris Society – Chair – Jim Ellison**

I'm still struggling with how to "gently knudge" those folks who committed formally to PHS but did not pay up last year. All ideas welcome.

Thanks.

Service above

Self,

Jim Ellison

(C) 717-503-5749

#### **Endowment “Permanent” Fund – Chair – A.J. Block**

No Report

#### **Global Grants – Chair – PDG Karen L. Oakes**

##### **Primary Goal:**

**Facilitate global grant approvals to maintain our district long legacy to successful approved club grant applications.**

**Action: serve as key resource for global grant questions and concerns.**

##### **Current status:**

**Approved Global Grants:**

21 global grants in various stages of completion with ongoing reporting tracked for timely submissions. All current ,excepting ONE that the progress report was returned as INCOMPLETE.

**Submitted Global Grants:**

2 Global Grant applications pending adjudication by grant officers. .

**Draft/Pending Global Grants:**

5 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants require DDF monies, thus necessitating our District authorization.

**Closed Global Grants:**

28 grant applications have been closed since July 1, 2013 with final reporting accepted in good order and in a timely fashion.

**Dedicated Club Visits**

Since last council meeting, I have meet Face 2 Face with 4 clubs to present on TRF opportunities. As well, there has been numerous onine & telephone meetings with grant officers to further TRF Grant developments. Attended Niagara & Area Cluster meeting to respond to inquiries raised by members in attendance.

Respectfully submitted,

*Karen L. Oakes*

Karen L. Oakes

**Global Grants – Chair PDG Karen L. Oakes**

**Scholarship – Chair – Currently Vacant**

Our current project is to publicize District Scholarship and get applications in hand. Then we will move into the screening process and then selection.

Our District has chosen to allocate **\$5,000** for one scholarship available to offer to students currently enrolled in their first year of post-secondary study. There is no restriction as to where there school is. This new grant structure gives Rotarians greater flexibility in sponsoring the next generation of leaders.

The club remains the point of contact for the applicants and must approve the scholar and submit the application to the District with its endorsement.

A club can have as many applicants as they can find (as long as they are not a lineal relative of a Rotarian).

## **Vocational Training Team – Chair – Dan Smith**

We are currently working on co-ordinating an inbound educational VTT Team tentatively scheduled for early spring 2020.

The recently returned VTT Team that visited Rotary District 4480 for a Medical Industry Vocational Training Team experience are available for club visits.

## **Stewardship – Chair – Shefali Clerk**

No Report

### **Year to Date Summary**

On October 23, the Niagara Area clubs had another successful cluster funding session. Cluster funding is where a group of clubs commit to fund a project with \$1,000 from their clubs, then get together in a friendly competition environment to promote their Global Grant ideas to the clubs in attendance. The successful club then becomes the lead club for the Global Grant. The “cluster” clubs commit to contributing their \$1,000. Upon successful completion of the Global Grant application, the District uses our DDF to also help fund the project up to \$10,000US. This is the second year the Niagara area clubs have held this session under the leadership of Dave Berry. Last year the Lincoln club was successful in promoting their idea, this year the Niagara on the Lake club was the successful club. We would like to congratulate the Niagara area clubs for their commitment to working together and Dave and his committee for the continued efforts to help this process along

Our committee is working hard and are available for presentations to all clubs. We have visited a number of clubs so far this year and look forward to doing more visits. We would also like to encourage clubs to use our committee members as resources as they promote the Foundation in their clubs.

Our committee members include –

Annual Fund Chair – Sandi Chard – [sandichard@gmail.com](mailto:sandichard@gmail.com)

Annual Fund Vice Chair – Pat Castiglia – [ptcas34@gmail.com](mailto:ptcas34@gmail.com)

Endowment/Permanent Fund Chair – A.J. Block – [ajblock1@gmail.com](mailto:ajblock1@gmail.com)

End Polio Now Chair – Sandi Chard – [sandichard@gmail.com](mailto:sandichard@gmail.com)

End Polio Now Vice Chair – Pat Castiglia – [ptcas34@gmail.com](mailto:ptcas34@gmail.com)

Global Grants Chair – Karen Oakes – [oakeskl@sympatico.ca](mailto:oakeskl@sympatico.ca)

District and Peace Scholarships Chair – Vacant

District Grants Chair – Vacant

Stewardship Chair – Shefali Clerk – [sheelsaju5@hotmail.com](mailto:sheelsaju5@hotmail.com)

District Vocational Training Team Chair – Dan Smith – [dsmith4416@gmail.com](mailto:dsmith4416@gmail.com)

Regional Rotary Foundation Co-ordinator Zone 24E – Karen Oakes –  
[oakeskl@sympatico.ca](mailto:oakeskl@sympatico.ca)

I'd like to thank both Steve Keefe (Scholarship Chair) and Paul Saskowski (District Grants Chair) for their assistance while managing their committees

Where you see vacant positions, any assistance or leads with respect to individuals that may be interested, please feel free to forward them to me.

John Teibert  
Director,  
District 7090 Rotary Foundation  
[john@crawfordss.com](mailto:john@crawfordss.com)

## District Grant Record - District Grant DG1979148

### District Number - 7090

District grants give Rotarians freedom in determining how to best spend funds donated to The Rotary Foundation in their district. Each Rotary year, districts may apply for one district grant, which can be used to support one or more projects, based on that district's interests and needs.

The Rotary Foundation funds district grants with District Designated Funds (DDF). Each year, your district may request up to half of your available DDF, which in turn represents half of your district's Annual Fund donations from three years earlier. This system, known as SHARE, enables Rotarians to benefit from the short-term investment of their donation dollars.

Applying for a district grant is an easy, online process. Note, however, that the application requires specific information about your spending plan, bank account, and account signatories, so it's best to have this information available before you begin.

Also note that district grant applications must be authorized by the district governor, district Rotary Foundation committee chair, and district grants subcommittee chair. Before starting this application, please ensure that your district governor has identified these officers and that the officers have registered with Member Access.

#### Spending Plan Details

No.	District/Club	Activity type	Activity description	Activity location	Planned amount (USD)	Distributed amount (USD)
1:	7090	Contingency fund			6409	0
2:	7090	Administrative expenses fund			1000	
3:	Akron-Newstead	Education: general	Drug and Alcohol impairment teaching kit for Akron-Newstead school district	United States	977	977
4:	Amherst	Community development: general	Temeke Tanzania library books, Rachel servers and solar kits	Tanzania, United Republic of	2000	1750
5:	Amherst South	Education: general	Equipment for music education program Wyndemere school	United States	2000	1988
6:	Batavia	Community development: construction/renovation	YWCA of Genesee Co. safe house renovations	United States	1500	1500
7:	Brantford-Sunrise	Community development: general	Adult Recreational Therapy Center Live Music program equipment Brantford	Canada	1880	0
8:	Buffalo-Sunrise	Community development: construction/renovation	Carpet for Garvey House at Kevin Guest House.	United States	2000	2000
9:	Clarence	Community development: construction/renovation	Renovate kitchen of Upper Room Church of God for feeding program	United States	2000	2000
10:	Dunkirk-Fredonia	Food/agriculture: general	Chautauqua Co. Rural Ministry feeding program sterilizer	United States	2000	875
11:	East Aurora	Education: general	3D printer for E Aurora Middle School STEM lab.	United States	2000	2000

# District Grant Record - District Grant DG1979148

## District Number - 7090

12:	Ellicottville	Education: general	Apple Ipad for Ellicottville Pre Kindergarten	United States	2000	2000
13:	Hamilton	Health: general	Vision Works eye exams, glasses and accessories Hamilton schools	Canada	2000	2000
14:	Hamilton Mountain (Hamilton South)	Food/agriculture: general	Food4Kids Weekend food backpacks Hamilton	Canada	2000	2000
15:	Lincoln	Community development: construction/renovation	Refurbish room Community Living Grimsby Lincoln W Lincoln for developmentally disabled	Canada	1787	1719
16:	Norfolk Sunrise	Community development: general	Computer system for Big Brother Big Sisters of Grand Erie	Canada	2000	0
17:	Olean	Community development: construction/renovation	Olean Food Pantry - construction of High Tunnel Green house	United States	2000	1619
18:	Orchard Park	Education: general	Orchard Park High school technology equipment	United States	2000	2000
19:	St. Catharines	Community development: general	Niagara Children's Centre bike clinic equipment and support	Canada	2000	1923
20:	Waterdown	Food/agriculture: general	Food4 Kids weekend food in Flamborough Centre Public School	Canada	1920	0
21:	Welland	Education: general	Chromebooks for Ross and Glendale schools Welland	Canada	2000	2000
22:	Westfield-Mayville	Food/agriculture: general	Solar recharging unit for Project Peanut Butter in Sierra Leone	Sierra Leone	973	973
23:	7090	Education: volunteer services	Grant Mgmt.seminar est. expenses including printed materials, resource handouts as binders & booklets, and light meal and beverages. Forecast, 2 events, to be hosted in late fall of 2018 to accommodate our membership located in Southern Ontario, Canada and Western New York, USA. Input location as USA, subject to dual sites in both countries of our district.	United States	5000	1305
			Location in either United States or Canada given that D7090 is an International District. Awarded to a student whose permanent address is within the boundaries of D7090. A general scholarship awarded to a student who at the time of application is in their first year of post-secondary education. Based on			

## District Grant Record - District Grant DG1979148

### District Number - 7090

24:	7090	Education: scholarship	the following criteria: 1.Academic merit. 2. Written demonstration of Service above Self. 3. Essay about the ideals of Rotary. The scholarship is open to any area of study and must be used towards full-time post-secondary study at a University, College, or Community College. The RI conflict of interest policy does apply to this scholarship.	United States	3000	3000
25:	7090	Group exchange	To sponsor an outbound Vocational Training exchange during the 2018-2019 Rotary year. The District and timing are still to be determined	United States	7000	5493
Spending plan total:					59446	39122

### District Grant Agreement

#### District Grant Agreement

This District Grant Agreement (Agreement) is entered into by The Rotary Foundation of Rotary International (TRF) and the District. In consideration of receiving this Rotary Foundation District Grant (Grant) from TRF, the District agrees that:

1. All information contained in this application is, to the best of our knowledge, true and accurate.
2. We have read the Terms and Conditions for Rotary Foundation District Grants and Global Grants (Terms and Conditions) and will adhere to all policies therein.
3. The District shall defend, indemnify, and hold harmless Rotary International (RI) and TRF, including their respective directors, trustees, officers, committee members, employees, agents, associate foundations and representatives (collectively Rotary), from and against all claims, including but not limited to claims of subrogation, demands, actions, damages, losses, costs, liabilities, expenses (including reasonable attorney's fees and other legal expenses), awards, judgments, and fines asserted against or recovered from Rotary arising out of any act, conduct, omission, negligence, misconduct, or unlawful act (or act contrary to any applicable governmental order or regulation) resulting directly or indirectly from the activities undertaken in this Grant.
4. The failure of the parties to comply with the terms of this Agreement due to an act of God, strike, government regulation, war, fire, riot, civil unrest, hurricane, earthquake, or other natural disasters, acts of public enemies, curtailment of transportation facilities, political upheavals, civil disorders, outbreak of infectious disease or illness, acts of terrorism, or any similar cause beyond the control of the parties shall not be deemed a breach of this Agreement. In such an event, the Agreement shall be deemed terminated and the District shall refund to TRF all unexpended Grant funds within 30 days of termination.
5. TRF's entire responsibility is expressly limited to payment of the total financing amount. TRF does not assume any further responsibility in connection with this Grant.
6. TRF reserves the right to cancel the Grant and/or this Agreement without notice upon the failure of the District to abide by the terms set forth in this Agreement and the Terms and Conditions. Upon cancellation, TRF shall be entitled to a refund from the District of any Grant funds, including any interest earned, that have not been expended.
7. The laws of the State of Illinois, USA, without reference to its conflicts of laws principles, shall govern all matters arising out of or relating to this Agreement, including, without limitation, its interpretation, construction, performance, and enforcement.
8. Any legal action brought by either party against the other party arising out of or relating to this Agreement must be brought in either, the Circuit Court of Cook County, State of Illinois, USA or the Federal District Court for the Northern District of Illinois, USA. Each party consents to the exclusive jurisdiction of these courts, and their respective appellate courts for the purpose of such actions. Nothing herein prohibits a party that obtains a judgment in either of the designated courts from enforcing the judgment in any other court. Notwithstanding the foregoing, TRF may also bring legal action against the District and/or individuals traveling on Grant funds in any court with jurisdiction over them.
9. This Agreement binds and benefits the parties and their respective administrators, legal representatives, and permitted successors and assigns.
10. If any provision of this Agreement is determined to be illegal, invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect.

## District Grant Record - District Grant DG1979148

### District Number - 7090

11. The District may not assign any of its rights under this Agreement except with the prior written consent of TRF. The District may not delegate any performance under this Agreement without the prior written consent of TRF. Any purported assignment of the District's rights or delegation of performance without TRF's prior written consent is void.

12. TRF may assign some or all of its rights under this Agreement to an associate foundation of TRF. TRF may delegate any performance under this Agreement to an associate foundation. Any other purported assignment of TRF's rights or delegation of performance without the District's prior written consent is void.

13. The District will comply with all economic and trade sanctions, including those implemented by the Office of Foreign Assets Control (OFAC) of the United States Department of Treasury, and will ensure that the District does not support or promote violence, terrorist activity or related training, or money laundering.

14. This Agreement constitutes the final agreement between the parties. No amendment or waiver of any provision of this Agreement shall be effective unless it is in the form of a writing signed by the parties.

15. Rotary may use information contained in this application and subsequent reports for promotional purposes, such as in The Rotarian, in Rotary Leader, on rotary.org, and on social media. For any and all photographs submitted with any application or follow-up report, the District hereby grants to Rotary an unlimited, perpetual, worldwide right and license to use, modify, adapt, publish, and distribute the photograph(s) in any media now known or hereafter devised, including but not limited to, in Rotary publications, advertisements, and Websites and on social media channels. The District represents and warrants that a) each adult appearing in the photograph(s) has given her/his/their unrestricted written consent to the District to photograph them and to use and license their likeness, including licensing the photograph(s) to third parties, b) the parent or guardian of each child under age 18 or each person who lacks legal capacity appearing in the photograph(s) has given unrestricted written consent to the District to photograph the child or individual and to use and license their likenesses, including licensing the photograph(s) to third parties, and c) it is the copyright owner of the photograph(s) or that the copyright owner of the photograph(s) has given the District the right to license or sublicense the photograph(s) to Rotary.

16. Privacy is important to Rotary and any personal data your District shares with Rotary will only be used for official Rotary business. The District should minimize the personal data of Grant beneficiaries that it shares with TRF to only personal data that TRF specifically requests. Personal data you share will be used to enable your District's participation in this Grant process, to facilitate your District's Grant experience and for reporting purposes. Personal data you provide when applying for a Grant may be transferred to Rotary service providers (for example, affiliated entities) to assist Rotary in planning Grant-related activities. By applying for a grant, your District may receive information about the Grant and supplementary services via email. For further information about how Rotary uses personal data, please contact [rotarysupportcenter@rotary.org](mailto:rotarysupportcenter@rotary.org). Personal data collected on this form is subject to [Rotary's Privacy Policy](#).

17. The District agrees to share information on best practices when asked, and Rotary may provide their contact information to other Rotarians who may wish advice on implementing similar activities.

18. The District will ensure that all individuals traveling on Grant funds have been informed of the travel policies stated in the Terms and Conditions and have been made aware that they are responsible for obtaining travel insurance.

#### Current District Officers

Role	Name	Authorization Status	Date Authorized
District Rotary Foundation Chair (DRFC)	John Teibert	Approved	27/08/2018
District Governor (DG)	Melisa Schrock	Approved	28/08/2018
District Grants Subcommittee Chair	John Teibert	Approved	27/08/2018

#### Report

Funds being returned	20324
Certified By:	John Teibert
Certified Date:	10/10/2019

# The Rotary Foundation (2019-20) District 7090

**GRANT NUMBER**  
DG2095495

**STATUS**  
Draft

## Spending Plan

**2019-20 maximum district grant amount**  
93,825 USD

### Spending plan activities

#	District or club	Activity or project type	Brief description	Location	Total amount (USD)
1	7090	Education: volunteer services	Grant Mgmt seminar est. expenses including printed materials, resource handouts as binders & booklets, and light meal and beverages. Forecast, 1 events, to be hosted in late fall of 2019 to accommodate our membership located in Southern Ontario, Canada and Western New York, USA. Input location as USA, subject to dual sites in both countries of our district.	United States	6,000
2	7090	Education: scholarship	Location - United States or Canada ( D7090 is an International District). Awarded to a student whose permanent address is within the boundaries of D7090. A general scholarship awarded to a student who at the time of application is in their first year of post-secondary	United States	5,000

			education. Criteria: 1.Academic merit. 2. Written demonstration of Service above Self. 3. Essay About Ideals of Rotary.		
3	7090	Group exchange	To sponsor and inbound Vocational Training exchange during the 2018-2019 Rotary year with District 4480 from Brazil. The focus will be on education. The timing is scheduled for March 2020.	United States	10,000
4	Westfield-Mayville	Health: disease	Promoting Women's Breast Self-Examination Through Education. To purchase 2 breast self exam models and 1,000 shower cards	United States	1,763
5	Hamilton	Community development: general	To provide flag football kits for three fields; to provide space for 6 children with special needs who could not otherwise afford to go to camp; to provide financial assistance for youth to attend a conference at Youth Ministry Conference in February 2020	Canada	2,050
6	Welland	Education: general	To provide educational technological equipment to local schools that could not otherwise afford that equipment	Canada	3,000
7	West Seneca	Community development: construction/renovation	to replace fence at West Seneca Historical Museum; to replace fence a Ebenezer Cemetery to enhance Native American area; to provide track lighting at museum	United States	2,000
8	Ancaster A.M.	Community development: general	To provide food and gifts for the Ancaster Community Service Christmas program	Canada	2,000
9	Waterdown	Education: scholarship	to provide 20 scholarships @ \$300 to purchase books and other educational supplies for girls at St. Mary's in Tegucigalpa, Honduras	Honduras	3,000

10	Ellicottville	Community development: general	to provide 20 binocular microscopes for the science classes at Ellicottville Central Highschool	United States	2,970
11	St. Catharines	Education: general	to provide 6 Mac laptops to the "homework help" program at Youth Unlimited	Canada	3,000
12	Fonthill	Health: general	to provide two automated external defibrillators for the local St. John's Ambulance	Canada	1,373
13	Norfolk Sunrise	Education: general	to provide materials to support the proposed outdoor education program in outdoor classes to enhance quality of education for Mississaugas of the Credit First Nation at Lloyd S King Elementary School	Canada	1,478
14	Lockport	Education: literacy	to purchase books to support the High Five program at Youth Mentoring Services in Lockport NY	United States	1,000
15	St. Catharines	Community development: general	to provide a refrigerated display unit for Community Care of St. Catharines	Canada	3,000
16	Lincoln	Community development: construction/renovation	to provide Convos Youth Zone (youth drop in centre) with appropriate office space	Canada	2,385
17	Le Roy	Community development: construction/renovation	to install interlocking flooring in the men's and women's locker room at the Le Roy Community Pool	United States	2,715
18	Akron-Newstead	Health: disease	to purchase a hematology blood analyzer for the Elizabeth Seton Center lab	Dominican Republic	2,321
19	Batavia	Community development: construction/renovation	to fund limited physical Ellicott Trail Enhancements in the city and town of Batavia	United States	2,852
20	Fonthill	Health: general	to purchase 3000 wool socks for Pelham Cares to be distributed in the winter to the less	Canada	2,239

			fortunate		
21	St. Catharines South	Community development: construction/renovation	to purchase 7 benches for a new park in Old Glenridge in St. Catharines	Canada	3,000
22	Brantford-Sunrise	Community development: general	to purchase a large screen and projector for the Adult Recreational Therapy Centre in Brantford	Canada	3,000
23	Hamilton	Health: general	to provide equipment, supplies and training for the new Rotary Rocks curling program in Hamilton	Canada	3,000

**Contingency fund:** 13,800

**Administrative expenses fund:** 2,488

**Total amount (USD):** 85,434

## Authorizations

### District leader authorization

#### District Grant Agreement

This District Grant Agreement (Agreement) is entered into by The Rotary Foundation of Rotary International (TRF) and the District. In consideration of receiving this Rotary Foundation District Grant (Grant) from TRF, the District agrees that:

1. All information contained in this application is, to the best of our knowledge, true and accurate.
2. We have read the Terms and Conditions for Rotary Foundation District Grants and Global Grants (Terms and Conditions) and will adhere to all policies therein.
3. The District shall defend, indemnify, and hold harmless Rotary International (RI) and TRF, including their respective directors, trustees, officers, committee members, employees, agents, associate foundations and representatives (collectively Rotary), from and against all claims, including but not limited to claims of subrogation, demands, actions, damages, losses, costs, liabilities, expenses (including reasonable attorney's fees and other legal expenses), awards, judgments, and fines asserted against or recovered from Rotary arising out of any act, conduct, omission, negligence, misconduct, or unlawful act (or act contrary to any applicable governmental order or regulation) resulting directly or indirectly from the activities undertaken in this Grant.
4. The failure of the parties to comply with the terms of this Agreement due to an act of God, strike, government regulation, war, fire, riot, civil unrest, hurricane, earthquake, or other natural disasters, acts of public enemies, curtailment of transportation facilities, political upheavals, civil disorders, outbreak of infectious disease or illness, acts of terrorism, or any similar cause beyond the control of the parties shall not be deemed a breach of this Agreement. In such an event, the Agreement shall be deemed terminated and the District shall refund to TRF all unexpended Grant funds within 30 days of termination.

5. TRF's entire responsibility is expressly limited to payment of the total financing amount. TRF does not assume any further responsibility in connection with this Grant.

6. TRF reserves the right to cancel the Grant and/or this Agreement without notice upon the failure of the District to abide by the terms set forth in this Agreement and the Terms and Conditions. Upon cancellation, TRF shall be entitled to a refund from the District of any Grant funds, including any interest earned, that have not been expended.

7. The laws of the State of Illinois, USA, without reference to its conflicts of laws principles, shall govern all matters arising out of or relating to this Agreement, including, without limitation, its interpretation, construction, performance, and enforcement.

8. Any legal action brought by either party against the other party arising out of or relating to this Agreement must be brought in either, the Circuit Court of Cook County, State of Illinois, USA or the Federal District Court for the Northern District of Illinois, USA. Each party consents to the exclusive jurisdiction of these courts, and their respective appellate courts for the purpose of such actions. Nothing herein prohibits a party that obtains a judgment in either of the designated courts from enforcing the judgment in any other court. Notwithstanding the foregoing, TRF may also bring legal action against the District and/or individuals traveling on Grant funds in any court with jurisdiction over them.

9. This Agreement binds and benefits the parties and their respective administrators, legal representatives, and permitted successors and assigns.

10. If any provision of this Agreement is determined to be illegal, invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect.

11. The District may not assign any of its rights under this Agreement except with the prior written consent of TRF. The District may not delegate any performance under this Agreement without the prior written consent of TRF. Any purported assignment of the District's rights or delegation of performance without TRF's prior written consent is void.

12. TRF may assign some or all of its rights under this Agreement to an associate foundation of TRF. TRF may delegate any performance under this Agreement to an associate foundation. Any other purported assignment of TRF's rights or delegation of performance without the District's prior written consent is void.

13. The District will comply with all economic and trade sanctions, including those implemented by the Office of Foreign Assets Control (OFAC) of the United States Department of Treasury, and will ensure that the District does not support or promote violence, terrorist activity or related training, or money laundering.

14. This Agreement constitutes the final agreement between the parties. No amendment or waiver of any provision of this Agreement shall be effective unless it is in the form of a writing signed by the parties.

15. Rotary may use information contained in this application and subsequent reports for promotional purposes, such as in The Rotarian, in Rotary Leader, on rotary.org, and on social media. For any and all photographs submitted with any application or follow-up report, the District hereby grants to Rotary an unlimited, perpetual, worldwide right and license to use, modify, adapt, publish, and distribute the photograph(s) in any media now known or hereafter devised, including but not limited to, in Rotary publications, advertisements, and Websites and on social media channels. The District represents and warrants that a) each adult appearing in the photograph(s) has given her/his/their unrestricted written consent to the District to photograph them and to use and license their likeness, including licensing the photograph(s) to third parties, b) the parent or guardian of each child under age 18 or each person who lacks legal capacity appearing in the photograph(s) has given unrestricted written consent to the District to photograph the child or individual and to use and license their likenesses, including licensing the photograph(s) to third parties, and c) it is the copyright owner of the photograph(s) or that the copyright owner of the photograph(s) has given the District the right to license or sublicense the photograph(s) to Rotary.

16. Privacy is important to Rotary and any personal data your District shares with Rotary will only be used for official Rotary business. The District should minimize the personal data of Grant beneficiaries that it shares

with TRF to only personal data that TRF specifically requests. Personal data you share will be used to enable your District’s participation in this Grant process, to facilitate your District’s Grant experience and for reporting purposes. Personal data you provide when applying for a Grant may be transferred to Rotary service providers (for example, affiliated entities) to assist Rotary in planning Grant-related activities. By applying for a grant, your District may receive information about the Grant and supplementary services via email. For further information about how Rotary uses personal data, please contact [rotarysupportcenter@rotary.org](mailto:rotarysupportcenter@rotary.org). Personal data collected on this form is subject to Rotary’s Privacy Policy.

17. The District agrees to share information on best practices when asked, and Rotary may provide their contact information to other Rotarians who may wish advice on implementing similar activities.
18. The District will ensure that all individuals traveling on Grant funds have been informed of the travel policies stated in the Terms and Conditions and have been made aware that they are responsible for obtaining travel insurance.

**Authorization summary**

District leaders

Name	Club	District Role	Status
Robert Artis	Clarence	Governor	
John Teibert	St. Catharines South	Rotary Foundation Chair	
Paul Saskowski	Batavia	Grants Subcommittee Chair	

**From:** [Lisa Bishop](#)  
**To:** [Pene Hutton](#)  
**Subject:** Service Projects Report to District Council November 2/19  
**Date:** Monday, October 28, 2019 1:23:56 PM

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DISTRICT 7090  
Service Projects Report - District Council Nov 2/19

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**R. I DISTRICT 7090 GIFT OF LIFE INC.  
Board of Directors Meeting Summary  
September 14th, 2019**

**Douglas Memorial Hospital, Fort Erie, Ontario**

**Attendance:** Valerie Phillips, Pam Milroy, Tom Gerbasi, Jack Amico

**Pat Castiglia**

**Regrets:** John Rydzik, John Mather

**10:00 Call to Order**

**1. Agenda:** Motion to accept, Tom seconded by Jack. Carried

**2. Summary of Meeting June 22<sup>nd</sup>** reviewed and accepted.

**3. Treasurer's Reports:**

Canadian – Pam \$10,452.37 + \$250 + 70.37 – Total: \$ 10,772.37

US - John received by phone: \$1,442.95. CD 9,557.62

Motion to accept financial information made by Valerie, seconded by Tom. Carried.

**4. Partnership opportunities:**

a. Since our last meeting when we discussed at length where to contribute and decided it would be to the Philippines, we learned that the grant request was fulfilled and approved by RI. Therefore after forwarding the overview of needs in Lebanon an e-mail motion to change the destination of the above funds to the Lebanon project. The Motion by John Rydzik stated a contribution of \$5000 US to the 2019-2020 Global Grant, being \$2500 from the 7090 GOL Bank Account and \$2500 US from the 7090 GOL Canadian Bank Account. Seconded by Tom. Carried. This motion was agreed to with the change to the Lebanon project. In a telephone conversation with ED Rob Raylman, he has asked that we hold our funds that we have committed to until the global grant has been approved

**5. Fundraising.**

a. Club visits will continue, with the hope that all clubs can be covered by dividing them up between members to ask for donations.

b. Committee members on the US side will order and sell chocolate hearts as will the Canadians.

c. Niagara-On-The-Lake have an Ice-wine and Martini Party on September 14<sup>th</sup>. The proceeds will be split between GOL and a local Charity that the Club supports. Valerie to speak at this function.

**6. AGM: Slate of Officers adjustment.**

a. Officers will remain current with one change. Directors will be at 11 members as Lisa has taken on the District position of World Service Director, but will act as ex officio and

thus welcome at all meetings.

b. Pat was welcomed back from her time as a Dean in Texas. She has agreed to deal with the US banking and relieve John of his position as Treasurer. Much appreciated.

7. New Business. Discussion featured the opening of a US account in Canada or vice versa.

Possibilities, and issues regarding reporting to taxation entities in both countries. Any bank or credit union in Canada may open a US account for ease of doing business due to strong banking laws. Jack is going to explore how if desired it can be proceeded with in US.

8. Next meeting November 9<sup>th</sup>, 2019 at the Douglas Memorial Hospital in Fort Erie.

**Adjournment at 11:15am**

At the meeting we were discussing equipment that is always needed on missions, whether training or surgical ones so here is a list I was given at the Mission I attended in 2017 in the Dominican Republic. I doubt that it has changed that much, so if any of our members is in contact with equipment that is going free or at a discounted cost. let me know. I have correspondence with a biomed technician who attends our missions.and can evaluate the machines.

Phillips MP20 and MP 40 (anesthesia) patient monitors  
Zoll Defibrillator for ICU  
Phillips Defibrillator with internal paddles  
Penion AV-S Anesthesia vent  
Terumo System 1 Heart Lung Bypass Machine  
Terumo Heater Cooler  
IRMA Trupoint Blood Gas Point of Care  
Hemochron ACT  
#M Bair Hugger  
Newport HT 70 Ventilators  
Baxter Colleague 3CXX Infusion Pumps  
Medfusion 3500, 2001, 2010 Syringe Pumps  
GE Vivid 7 Echo Machines.

Other supplies that are very useful. Diapers( all sizes) Alcohol Swabs non-latex exam gloves, suction catheters, in-line suction catheters, hand sanitizers..

Hope that this is useful in if not being able to provide any of them, to at least to know what to ask for..

Thank you all for your commitment to Gift of Life.  
Respectfully Submitted  
Valerie Phillips  
Chair

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### **International Service Committee**

Met in person on October 2/19. Full meeting discussing projects, identified needs and support.

No motions or recommendations for District Council in November.

Next meeting ZOOM DECEMBER 18/19

Meeting Minutes to be available shortly

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### **HIP - Honouring Indigenous People**

## Meeting Notes Rotary HIP meeting Oct 15/19

Attendees: Douglas Johnson, Garry Flood, John Lomax, Joy O'Donnell, Kent McDonald, Lisa Bishop, Jim and Marjorie Dawson.

We had a general review of clubs and projects we are aware of in the District- see attached listing.

Reviewed Purpose of 7090 Rotary HIP committee:

Purpose of HIP 7090 committee

- 1) Promote and educate Rotarians and clubs on FN issues
- 2) Encourage district clubs to work with FN
- 3) Share info on FN activities
- 4) Encourage clubs to work on Joint projects
- 5) Encourage clubs to join HIP

Discussed need for District land acknowledgement- everyone to send any versions they like to Jim D and we will review at next meeting.

It was suggested that we should look at District wide project- perhaps Save the Evidence or LS King School Twinning with FN- encourage clubs to get involved directly with one FN for long term.

All members to send to Jim info on FN events happening in district.

Next Meeting Nov 27 5:30 in Brantford for dinner meeting prior to lecture.

RotaryHIP District 7090 projects				
RC	date	project	contact	email
Norfolk Sunrise	ongoing	Pikangikum FN school	Jim Dawson	<a href="mailto:energyprojwd@gmail.com">energyprojwd@gmail.com</a>
Norfolk Sunrise		LS King School outdoor program	Jim Dawson	<a href="mailto:energyprojwd@gmail.com">energyprojwd@gmail.com</a>
Ancaster		6 nations to Ribfest		
Brantford- Sunrise		Save the evidence	Jo-Anne Proctor	
		Good minds book project	Jeff Burnham	<a href="http://www.goodminds.com/">http://www.goodminds.com/</a>
Burlington Lakeshore		Art project 6 nations		
Niagara Falls				
Niagara		Niagara Regional Native centre	<a href="#">Kent McDonald</a> < <a href="mailto:kmcdonald3870@gmail.com">kmcdonald3870@gmail.com</a> >	
Welland RC		Pikangikum FN Hockey equipment	<b>Douglas Johnson</b> < <a href="mailto:jai@vaxxine.com">jai@vaxxine.com</a> >	
Welland RC		Keso - cambridge Bay	<b>Douglas Johnson</b> < <a href="mailto:jai@vaxxine">jai@vaxxine</a> >	

**\*\*\*\*\*REQUEST FOR APPROVAL from DG/District Council-** to use the words “District 7090” on materials from our HIP Committee, and, on materials as a member of Rotary HIP National Committee. \*\*\*\*\*

Respectfully Submitted  
Jim & Marjorie Dawson  
Chairs

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### Community Service Committee

No report

Meetings & discussions have take place with the Buffalo Bills, “Harrison Playmakers Program”.

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### **Literacy Committee**

It is with regret that we accept Jackie Davis's resignation as Committee Chair. Jackie's enthusiasm and devotion to Literacy projects is greatly appreciated, especially her work to engage Rotarians in a Literacy Service Program at the 2018 DisCon. We wish her well in her new job and will tap her knowledge moving forward. Thank-YOU, Jackie

An outreach has occurred to fill the vacancy. To be announced.

### **Vocational Committee**

No report

"Rotary Connects the World in 2019-20!"  
Respectfully Submitted,

Lisa

Lisa Bishop  
Director - Service Projects  
D7090  
Proud Member of The Rotary Club of Delhi  
C (226) 931-1787  
Sent from my iPad





800 Lakeview Avenue  
Jamestown, NY 14701  
(716) 499-2989

Director of Membership  
Report to District Council  
November 2, 2019

District Membership update (per RI data):

July 1, 2018 – 2,083

Sep 30 – 2,093 (+10)

PDG Kevin Crosby proposed the attached 3-year membership development plan for the district and incorporated feedback from DG Bob, DGE Frank, DGN Tamara and Membership Director-elect Angela Carter. With input from this leadership team, we are in the process of forming a new District Membership Committee to oversee the implementation of the plan.

PDG Kevin met with a group of Rotarians on 10/10/19 who are interested in forming a Latino Rotary Club in Buffalo. Membership would be open to all, but the focus would be on serving the needs of the Latino/Hispanic community in Buffalo. Kevin also met with a person on 10/4/19, referred by DG Bob, to discuss the formation of a new Rotary club on the East side of Buffalo. We are moving forward with both of these initiatives.

Respectfully submitted,

Kevin Crosby, District Membership Director

# Growing Rotary in District 7090: A Three-year Plan

(Updated 10/14/19)

Prepared by PDG Kevin Crosby  
District Membership Director  
September 30, 2019

## Executive Summary

This document describes a three-year plan for growing Rotary in District 7090. It describes strategies for clubs and supporting strategies for the district. The plan is based on several underlying assumptions and principles that are described below. A key to the success of this multi-year plan is to evaluate what worked and didn't work each year and make adjustments as needed.

## Goals

There are three **measurable** goals to which we should hold ourselves accountable:

- Each year, increase total district membership as of July 1 by 5% over the previous July 1 total
- Each year, increase the total percentage of women in the district as of July 1 by 3% over the previous July 1 percentage
- Each year, increase the total number of Rotary clubs in the district as of July by 2

There are two goals that are not measurable because reliable district data are not available:

- Each year, reduce the average age of our total district membership by two years. See Year One Action Plan for Clubs which describes an indirect method for assessing this goal.
- Each year, increase the diversity of district membership

Even though these two goals are not measurable due to the absence of reliable district data, we should invite clubs to define their own metrics for these goals and monitor their progress. Clubs may set their own goals for these two items.

## Underlying Assumptions and Principles

This 3-year plan is based on several assumptions and principles that guide the recommendations:

- Ultimately, our clubs are where "the rubber meets the road." Although our district can provide leadership, guidance, education, support, inspiration, and resources, clubs must embrace and implement the practices that will contribute to their success in

attracting and retaining members. Our district cannot impose its will on clubs. We need to find ways to help members take responsibility for the vitality and growth of their clubs. We can lead a club to the trough of good ideas, but we can't make them drink the Kool-Aid.

- Although centralized training programs (e.g., Club Leadership Training and PETS) are important, they impact a very small percentage of members. Our district must continue to offer easy access to information and training in order to reach a larger number of Rotarians – the “Food Truck” approach. We must cultivate the motivation for club members to seek the information, training and resources that are available to them.
- Each Rotary club has a unique culture and operates in a unique demographic and cultural milieu. Membership development strategies must be adapted for the unique characteristics, environment, and resources of each club. There is no “one size fits all” approach. Being in Rotary should be much more than just the club experience.
- Developing a deep and lifelong commitment to Rotary among our members requires deliberate and sustained efforts to expose members to the world of Rotary beyond their clubs. We want members to have a sense of affiliation with the larger family of Rotary and not just their own club.
- We are in the midst of a significant cultural evolution in Rotary. We are shedding anachronistic traditions and characteristics - e.g., Rotary as an exclusive club of predominantly white male business owners, professionals, and community leaders for whom weekly meeting attendance was expected and valued). Rotary is becoming what it must be to survive: A diverse organization of people of all ages, vocations, and cultures who share the common goal of taking action to give back to their community and make the world a better place. In order for us to be successful in growing Rotary in District 7090, we must help our members embrace a modern concept of Rotary – to see the organization differently – and we must project an image of Rotary to the public that reflects this new reality. An important part of the “new” Rotary is the variety of Rotary club structures (including satellite clubs, e-clubs, and Passport clubs) and the flexibility clubs have to create special membership categories and determine their own criteria for attendance/participation.
- The vitality and success of Rotary clubs depend largely on effective club leaders. Our district must do everything it can to ensure that clubs have willing and well-prepared leaders.
- “What gets measured, gets done.” We need to establish and make readily available a few metrics that enable clubs, and our district, to monitor the success of our efforts and make mid-course corrections as needed.
- Several of the recommended strategies are based on the belief that Rotary clubs will benefit from collaborating with other Rotary clubs when possible. Collaboration will provide additional resources, creative ideas and opportunities to experience “Rotary Beyond the Club” for activities like recruitment, onboarding, fundraising, and service projects.
- Very few Rotarians, or district leaders for that matter, have the luxury of devoting most of their time to working on improving Rotary. Therefore, the goals and strategies for growing Rotary should be few and simple. For **clubs**, the focus should be on (1) becoming, or remaining, a vibrant club\*; (2) engaging in deliberate public image efforts; and (3) developing and implementing a systemic plan to recruit and on-board

new members. For our **district**, the focus should be on (1) educating, inspiring, and supporting our clubs in their efforts to grow Rotary; (2) encouraging, guiding and supporting the public image efforts of clubs; and (3) fostering the development of new Rotary clubs in our district.

\* A “vibrant club” engages *all* of its members, has meetings that are interesting and fun, conducts meaningful projects, supports The Rotary Foundation, has a culture that values diversity and new ideas, participates in district-wide events, has effective, well-prepared leaders each year, supports youth programs, and attracts new members regularly.

## The Plan – Year One

### For clubs

- **Self-assessment.** Clubs should do a thorough self-assessment to evaluate (1) the satisfaction of their members and how to improve/sustain this; and (2) their “curb appeal” to visitors and prospective members. Clubs need to ensure they are meeting the needs and expectations of existing members. Clubs also should commit to change those customs, practices and rituals that no longer serve a useful purpose and may be off-putting to prospective members.
- **Form a Membership Committee (if one doesn’t exist) and develop and implement a membership development plan.** All clubs, regardless of size, should have a Membership Committee of 3 – 5 people. Having just a Membership Chair is not sufficient. The committee is responsible for developing and implementing a membership development plan that addresses recruitment, onboarding, and retention. This committee should meet at least once a month to monitor progress on their plan.
- **Develop and implement a Public Image plan.** At a minimum, the Public Image plan for a club should include regular updates to a club website and club Facebook page. Clubs are encouraged to use additional social media, such as Twitter and LinkedIn, if possible.
- **Collect and track age information anonymously.** Given the reluctance of some members to disclose their date of birth, ask existing club members to submit their age or birthday on a slip of paper anonymously. This will establish a baseline Average Age for the club. As new members join, recalculate the average age of the club. Report change to district membership committee each year, as of July 1.

### For our District

- **Form a District Membership Committee** of at least five members consisting of at least two members from Canada and two from the US. This committee should meet at least once a month. The committee is responsible for developing and implementing a district-wide membership plan, setting measurable goals, monitoring progress, and providing reports to district leaders as needed (including District Council).
- **Plan and deliver a presentation to Assistant Governors** to explain the district membership plan and goals and to enlist their support for district-wide efforts to promote membership development at the club level.

- **Conduct at least four 3-hour regional membership workshops** for clubs around the district. Club membership committees would be invited to participate.
- **Conduct at least four 1-hour webinars on membership topics.**
- **Develop and deliver at least one membership presentation for PETS and at least one workshop for Club Leadership Training.**
- **Provide clubs with information about RI and district resources related to membership development.** These resources include publications, documents, online programs, and district “consultants” who can provide guidance and support to clubs. At the very least, every member of a club’s Membership Committee should be familiar with how to access these resources from RI and the district.
- **Conduct one online meeting with each club’s Membership Committee.** District Membership Committee members will each contact a number of clubs over the course of three months to explain how we will support them with resources, programs and other initiatives throughout the year, and to set expectations about how clubs might succeed in growing Rotary.
- **Distribute a link to a short online inspirational video about Rotary to Rotary clubs each month.** Encourage clubs to show the video at meetings and/or to share the link with their members.
- **Conduct a 3-month pilot for a Regional Support Team.** The Regional Support Team would consist of one specialist in each of these areas: membership, public image, The Rotary Foundation, youth services, and service projects. The team would work with approximately 15-18 clubs, and their respective AGs, in a region of the district. The team would make presentations to clubs and serve as consultants to the clubs. The team would meet once a month to discuss strategies, successes and challenges.
- **Develop a separate website for recruiting new Rotarians and Rotaractors.** Make a highly engaging website that provides a new image of Rotary (following current RI recruitment messaging) and provide useful information about how to get information about clubs in communities across our district. Include a contact form. Establish process for responding to inquiries.
- **Distribute Rotary alumni information to clubs.** Encourage clubs to pursue Rotary alumni in their communities.
- **Encourage clubs to find opportunities to show Rotary promotional videos outside of Rotary settings.** The district should provide guidelines and suggestions for clubs to show promotional videos at non-Rotary events or meetings.
- **Encourage and support the creation of new Rotary & Rotaract clubs.** This includes the formation of satellite clubs, Passport clubs, e-clubs, traditional clubs, and company-based clubs.

## The Plan – Year Two

### For clubs

- **Celebrate successes and analyze failures in their membership development plan. Revise and update their membership development plan for Year 2, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.

- **Celebrate successes and analyze failures in their public image plan. Revise and update public image plan for Year 2, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.
- **Evaluate the success of their onboarding plan and make adjustments as needed.** Clubs are encouraged to conduct joint onboarding programs with other nearby Rotary clubs if possible. Clubs also are encouraged to invite local Rotaract members to participate in their onboarding programs.
- **Collect and analyze feedback from members who leave the club.** Clubs may choose to do exit surveys or interviews to assess the reasons why members leave the club or Rotary altogether.
- **Sponsor the creation of at least one new Rotary club, Rotaract club, Interact club, or EarlyAct club.**

#### For our District

- **Add at least two new members to the District Membership Committee (at least one from each country).**
- **Celebrate successes and analyze failures in the district membership development plan. Revise and update the district membership development plan for Year 2, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.
- **Plan and deliver a presentation to Assistant Governors** to explain the updated district membership plan and goals and to enlist their support for district-wide efforts to promote membership development at the club level.
- **Conduct at least four 3-hour regional membership workshops** for clubs around the district. Club membership committees would be invited to participate.
- **Conduct at least four 1-hour webinars on membership topics.**
- **Develop and deliver at least one membership presentation for PETS and at least one workshop for Club Leadership Training.**
- **Based on an evaluation of the 3-month pilot of the Regional Team initiative, revise, expand or discontinue this initiative in the district.**

### The Plan – Year Three

#### For clubs

- **Celebrate successes and analyze failures in their membership development plan. Revise and update their membership development plan for Year 3, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.
- **Celebrate successes and analyze failures in their public image plan. Revise and update public image plan for Year 3, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.
- **Evaluate the success of their onboarding plan and make adjustments as needed.** Clubs are encouraged to conduct joint onboarding programs with other nearby Rotary clubs if possible. Clubs also are encouraged to invite local Rotaract members to participate in their onboarding programs.

- **Collect and analyze feedback from members who leave the club.** Clubs may choose to do exit surveys or interviews to assess the reasons why members leave the club or Rotary altogether.
- **Sponsor the creation of at least one new Rotary club, Rotaract club, Interact club, or EarlyAct club.**

#### For our District

- **Add at least two new members to the District Membership Committee (at least one from each country).**
- **Celebrate successes and analyze failures in the district membership development plan. Revise and update the district membership development plan for Year 3, including new goals and strategies.** This process would begin in June so an updated plan could be in place by July 1.
- **Plan and deliver a presentation to Assistant Governors** to explain the updated district membership plan and goals and to enlist their support for district-wide efforts to promote membership development at the club level.
- **Conduct at least four 3-hour regional membership workshops** for clubs around the district. Club membership committees would be invited to participate.
- **Conduct at least four 1-hour webinars on membership topics.**
- **Develop and deliver at least one membership presentation for PETS and at least one workshop for Club Leadership Training.**
- **Based on an evaluation of the 3-month pilot of the Regional Team initiative, revise, expand or discontinue this initiative in the district.**

#### **Next Steps**

- Deliver this proposed plan to district leaders and conduct an online meeting to discuss modifications.
- Form District Membership Development Committee and review plan with them. Schedule monthly online meetings to assess progress and make adjustments as needed.
- Develop plan and timetable to implement Year 1 initiatives

## **Coordinator, Assistant Governors**

### **District Council Report**

**November 2, 2019**

For some special reasons, I have not had the opportunity to attend area meetings yet this year, but I have had one-on-one ZOOM meetings with the Assistant Governors as well as our regularly scheduled Assistant Governor meetings. The next ZOOM meeting is December 2, 2019.

Area 1 had a very successful Rotary Day of Action. Last year, it was developing floral arrangements and their delivery to seniors; this year it was planting daffodil bulbs along the Heritage Trail (which runs from Port Dover to Brantford). The Rotarian and Rotaract involvement was very high (50 members) and there was much fellowship involved.

Area 2 has been meeting regularly this year and the clubs are proceeding with their regular fundraisers; the two Brantford clubs cooperate on projects effectively in their community. Brantford has two Youth Exchange students this year and the Sunrise Club has a new membership category – corporate – with one new corporate member. Ancaster AM had its fall classic – the Autumn Stroll – and has just completed a Catch the Ace fundraiser. Together these two projects have generated over \$70 000 for local and international projects. Caledonia is struggling a bit and is trying to define its role as the community has changed its “character”.

Area 3 is VERY active but all clubs need to put in their goals (Rotary Club Central). Dundas has an application in for an international grant. Dundas Valley Sunrise had a most successful Paul Harris dinner with over 70 in attendance.

Area 4, one of the largest in the District (thanks for taking this on, Phil Shames) with the Tonic club looking at 4 – 5 community service projects this year. Hamilton and Hamilton Mountain have merged successfully and are moving ahead with a Global Grant Project in Liberia. Hamilton AM had its Diamonds and Denim fundraiser (very successful) on the waterfront this year. The club has speakers on 2 meeting dates and offsite or club assemblies on the other dates. Stoney Creek is about ready to induct its third corporate member....and, the good news is that the Ontario College Rotaract Club is doing really well – revitalized and enthusiastic!

The Rotary Club of Grimsby (Area 5) is looking at 3 potential new members and Lincoln has 2 new members to be inducted soon. Their golf tournament had a profit of \$21 000. With other Niagara areas (6, 7 and 8), the clubs in Area 5 are giving much time and effort into World Polio Day. Area 6 is actively involved in the community and had a World Polio Day event shared by all three clubs in the area.

The clubs of Area 9 - Grand Island, Niagara Falls USA, and Niagara County Central are working together (with other 7090 clubs) on the Greenway/River Project. Each club also has some interesting events including Taste of Grand Island, and the delivery of 250 dictionaries to students of grade 3 (Wheatfield). Niagara Falls is trying to group after losing its meeting location. A joint project with the Boys and Girls Club of Niagara Falls is planned.

Area 11 has many activities in its five clubs including grants of \$4000 to each of St. Luke's Hospital and an education initiative in Ecuador (Amherst), Community Halloween event (Amherst South and Roundabout), and Tanzanian Well Project (Lancaster-Depew); Williamsville

has raised the issue of merging some clubs in the area. The Buffalo State Rotaract Club is small but has several projects and fundraisers "on the go".

Pat Castiglia has graciously agreed to fill in (a revisit to this position) as Assistant Governor for area 13. East Aurora has had some fundraisers and West Seneca has a "Pints for Polio Event" on World Polio Day. Hamburg had a meat raffle to benefit "Warm the children" and a scholarship fund.

Medina (Area 14) had a successful Comedy Night (one of their largest fundraisers), Leroy had an appliance raffle and Albion is working on an area-wide Trivia night for the spring. Batavia is planning a spooooooky Halloween 5K run through the cemeteries of the city. Holley recently held their beef dinner, which was well attended.

John Weismantel (who is doing double duty this year...thanks, John) reports that the two Rotary clubs in his area are very active. Olean has upgraded a gazebo in Lincoln Park and had a Veteran's Pasta Dinner in November. They have also sent out requests for mini-grant proposals to schools and setting up a scholarship for Interact seniors. Ellicottville's summer reading program was a success and the club has made a donation to St. Maarten (Saillebrate Cruise).

Michelle Starwalt (Area 16) provided a really detailed report on her five clubs in the SW corner of the District. Falconer had a pancake breakfast and Santa Clause parade in November. As with some other clubs, meeting timing is becoming an issue for the club. The Jamestown AM club has moved to the DoubleTree in downtown (as has the Jamestown Club). They had a Hawaiian Luau fundraiser and a fundraiser associated with a Buffalo Bills game. The Jamestown club has 100 members with about 50 - 60 active. The club is looking at ways to have meetings on-line with members who cannot get away over the lunch time. The Westfield-Mayville club has about 20 active members; they have been very active in the community – weeding flower beds, helping open up a museum, highway cleanup and holding a social at a local brewery. Dunkirk-Fredonia held a successful wine raffle; it is dealing with large variations in attendance from week to week.

Area 17 is the two e-clubs (one has recently disbanded). Tamara Bennett is doing double duty as the Assistant Governor for this area...thanks Tamara for assisting with this difficult part of our District organization.

# Rotary District 7090

## BALANCE SHEET

As of October 28, 2019

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10001 Key Bank (US)	156,411.72
10002 BoM (CDN)	174,094.29
<b>Total Bank Accounts</b>	<b>\$330,506.01</b>
Accounts Receivable	
11001 Accounts Receivable (A/R) - US	1,217.45
11002 Accounts Receivable (A/R) CND	15,317.39
<b>Total Accounts Receivable</b>	<b>\$16,534.84</b>
Other Current Assets	
10004 Undeposited Funds	0.00
11003 Account Receivable - Loan	3,173.12
12001 Restricted Grants Committee	20,772.00
13001 Prepaid Expenses	0.00
<b>Total Other Current Assets</b>	<b>\$23,945.12</b>
<b>Total Current Assets</b>	<b>\$370,985.97</b>
<b>TOTAL ASSETS</b>	<b>\$370,985.97</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20001 Accounts Payable (A/P) - USD	-565.48
Accounts Payable (A/P) - CAD	43.50
<b>Total Accounts Payable</b>	<b>\$ -521.98</b>
<b>Total Current Liabilities</b>	<b>\$ -521.98</b>
<b>Total Liabilities</b>	<b>\$ -521.98</b>
Equity	
30000 Opening Balance Equity	-111,864.15
31000 Retained Earnings	378,631.51
Net Income	104,740.59
<b>Total Equity</b>	<b>\$371,507.95</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$370,985.97</b>

# Rotary District 7090

## PROFIT AND LOSS

July 1 - October 28, 2019

	TOTAL
Income	
40000 Operating Revenue	
40010 General Assessment - Dues	109,228.40
40020 General Assessment - Conference Support	6,109.56
<b>Total 40000 Operating Revenue</b>	<b>115,337.96</b>
41000 Training Revenue	
41010 Club Assessment - PETS	15,730.50
41030 RLI	375.00
41040 Grants Training Income	-871.47
<b>Total 41000 Training Revenue</b>	<b>15,234.03</b>
42000 District Conference Revenue	
42010 DCONF Reg. Current Year	465.56
<b>Total 42000 District Conference Revenue</b>	<b>465.56</b>
44000 Miscellaneous Income	510.00
46000 Youth Services Income	
46001 RYLA Income	10,480.00
46002 SlapShot Income	8,125.00
46004 Youth Services Conference	423.51
<b>Total 46000 Youth Services Income</b>	<b>19,028.51</b>
47000 District Event Revenue	
47001 DG Changeover	-90.00
<b>Total 47000 District Event Revenue</b>	<b>-90.00</b>
<b>Total Income</b>	<b>\$150,486.06</b>
GROSS PROFIT	<b>\$150,486.06</b>
Expenses	
60000 Operating Expenses	
60010 Banking Fees	201.53
60020 Credit Card Fees	349.74
60030 IT/Software Expense	516.00
60033 Zoom Software	323.80
<b>Total 60000 Operating Expenses</b>	<b>1,391.07</b>
60040 Insurance	
60042 CA Insurance	18,799.92
<b>Total 60040 Insurance</b>	<b>18,799.92</b>
60060 District Council	696.15
61000 Administrative Expenses	
61010 Admin Services	6,000.00
61030 District Newsletter	600.00
61040 Phone Charge	300.00
<b>Total 61000 Administrative Expenses</b>	<b>6,900.00</b>
62000 Directors and Committees	
62200 Director of Foundation	

	TOTAL
62206 Zone Training	614.61
<b>Total 62200 Director of Foundation</b>	<b>614.61</b>
62400 Director of Youth Services	
62403 Rotaract	47.39
<b>Total 62400 Director of Youth Services</b>	<b>47.39</b>
62600 Director of Membership	
62603 Membership Materials	181.50
<b>Total 62600 Director of Membership</b>	<b>181.50</b>
62700 District Governor	30.98
62701 Training	691.01
62702 RI Convention	395.00
62705 President Meetings	1,517.54
<b>Total 62700 District Governor</b>	<b>2,634.53</b>
62800 District Governor Elect	
62801 Training	1,109.90
<b>Total 62800 District Governor Elect</b>	<b>1,109.90</b>
<b>Total 62000 Directors and Committees</b>	<b>4,587.93</b>
63000 District Conference Expenses	
63010 General Expenses (current year)	2,474.23
<b>Total 63000 District Conference Expenses</b>	<b>2,474.23</b>
64000 Miscellaneous Expenses	
64030 Other	10,539.50
64040 Rotarians in Action Day	105.49
<b>Total 64000 Miscellaneous Expenses</b>	<b>10,644.99</b>
<b>Total Expenses</b>	<b>\$45,494.29</b>
NET OPERATING INCOME	<b>\$104,991.77</b>
Other Expenses	
Unrealized Gain or Loss	0.00
Exchange Gain or Loss	251.18
<b>Total Other Expenses</b>	<b>\$251.18</b>
NET OTHER INCOME	<b>\$ -251.18</b>
NET INCOME	<b>\$104,740.59</b>

# Rotary District 7090

## BUDGET VS. ACTUALS: 2019 - 2020 ROTARY BUDGET - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
40000 Operating Revenue				
40010 General Assessment - Dues	109,228.40	116,769.00	-7,540.60	93.54 %
40020 General Assessment - Conference Support	6,109.56	6,525.00	-415.44	93.63 %
<b>Total 40000 Operating Revenue</b>	<b>115,337.96</b>	<b>123,294.00</b>	<b>-7,956.04</b>	<b>93.55 %</b>
41000 Training Revenue				
41010 Club Assessment - PETS	15,730.50	16,080.00	-349.50	97.83 %
41030 RLI	375.00		375.00	
41040 Grants Training Income	-871.47		-871.47	
<b>Total 41000 Training Revenue</b>	<b>15,234.03</b>	<b>16,080.00</b>	<b>-845.97</b>	<b>94.74 %</b>
42000 District Conference Revenue				
42010 DCONF Reg. Current Year	465.56		465.56	
<b>Total 42000 District Conference Revenue</b>	<b>465.56</b>		<b>465.56</b>	
44000 Miscellaneous Income	510.00		510.00	
46000 Youth Services Income				
46001 RYLA Income	10,480.00		10,480.00	
46002 SlapShot Income	8,125.00		8,125.00	
46004 Youth Services Conference	423.51		423.51	
<b>Total 46000 Youth Services Income</b>	<b>19,028.51</b>		<b>19,028.51</b>	
47000 District Event Revenue				
47001 DG Changeover	-90.00		-90.00	
<b>Total 47000 District Event Revenue</b>	<b>-90.00</b>		<b>-90.00</b>	
<b>Total Income</b>	<b>\$150,486.06</b>	<b>\$139,374.00</b>	<b>\$11,112.06</b>	<b>107.97 %</b>
<b>GROSS PROFIT</b>	<b>\$150,486.06</b>	<b>\$139,374.00</b>	<b>\$11,112.06</b>	<b>107.97 %</b>
Expenses				
60000 Operating Expenses				
60010 Banking Fees	201.53	500.00	-298.47	40.31 %
60020 Credit Card Fees	349.74	4,500.00	-4,150.26	7.77 %
60030 IT/Software Expense	516.00	290.00	226.00	177.93 %
60031 Club Runner Software		2,200.00	-2,200.00	
60032 Website Administration		21.00	-21.00	
60033 Zoom Software	323.80	1,950.00	-1,626.20	16.61 %
60034 QB Software		645.00	-645.00	
<b>Total 60000 Operating Expenses</b>	<b>1,391.07</b>	<b>10,106.00</b>	<b>-8,714.93</b>	<b>13.76 %</b>
60040 Insurance				
60041 US Insurance		3,613.00	-3,613.00	
60042 CA Insurance	18,799.92	26,000.00	-7,200.08	72.31 %
<b>Total 60040 Insurance</b>	<b>18,799.92</b>	<b>29,613.00</b>	<b>-10,813.08</b>	<b>63.49 %</b>
60050 Finance & Audit		7,000.00	-7,000.00	
60060 District Council	696.15	2,500.00	-1,803.85	27.85 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
61000 Administrative Expenses				
61010 Admin Services	6,000.00	24,000.00	-18,000.00	25.00 %
61020 Office Supplies		600.00	-600.00	
61030 District Newsletter	600.00	2,400.00	-1,800.00	25.00 %
61040 Phone Charge	300.00	1,200.00	-900.00	25.00 %
61050 Treasurer Expenses		200.00	-200.00	
<b>Total 61000 Administrative Expenses</b>	<b>6,900.00</b>	<b>28,400.00</b>	<b>-21,500.00</b>	<b>24.30 %</b>
62000 Directors and Committees				
62100 Director of Training				
62101 DLT Training		400.00	-400.00	
62102 AG Training		400.00	-400.00	
62103 PETS Training		16,080.00	-16,080.00	
62104 District Training Assembly		400.00	-400.00	
62106 Visioning Training		600.00	-600.00	
62107 Zone Training		2,000.00	-2,000.00	
<b>Total 62100 Director of Training</b>		<b>19,880.00</b>	<b>-19,880.00</b>	
62200 Director of Foundation				
62201 VTT		450.00	-450.00	
62203 Paul Harris Society		100.00	-100.00	
62205 Rotary Scholars		200.00	-200.00	
62206 Zone Training	614.61	700.00	-85.39	87.80 %
<b>Total 62200 Director of Foundation</b>	<b>614.61</b>	<b>1,450.00</b>	<b>-835.39</b>	<b>42.39 %</b>
62300 Director of Service Projects				
62301 International Community Service		100.00	-100.00	
62302 Community Service		75.00	-75.00	
62303 Vocational Service		75.00	-75.00	
<b>Total 62300 Director of Service Projects</b>		<b>250.00</b>	<b>-250.00</b>	
62400 Director of Youth Services				
62403 Rotaract	47.39	2,500.00	-2,452.61	1.90 %
62404 Interact		1,000.00	-1,000.00	
62408 Youth Program Promotion		1,500.00	-1,500.00	
<b>Total 62400 Director of Youth Services</b>	<b>47.39</b>	<b>5,000.00</b>	<b>-4,952.61</b>	<b>0.95 %</b>
62500 Director of Public Image				
62501 RI Materials		250.00	-250.00	
62502 Badges		250.00	-250.00	
62503 Advertising		250.00	-250.00	
62504 Zone Training		200.00	-200.00	
<b>Total 62500 Director of Public Image</b>		<b>950.00</b>	<b>-950.00</b>	
62600 Director of Membership				
62601 Zone Training		200.00	-200.00	
62602 Regional Training		2,500.00	-2,500.00	
62603 Membership Materials	181.50		181.50	
<b>Total 62600 Director of Membership</b>	<b>181.50</b>	<b>2,700.00</b>	<b>-2,518.50</b>	<b>6.72 %</b>
62700 District Governor	30.98		30.98	
62701 Training	691.01	1,900.00	-1,208.99	36.37 %
62702 RI Convention	395.00	7,000.00	-6,605.00	5.64 %
62703 Governor Awards		500.00	-500.00	
62705 President Meetings	1,517.54	2,200.00	-682.46	68.98 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 62700 District Governor</b>	<b>2,634.53</b>	<b>11,600.00</b>	<b>-8,965.47</b>	<b>22.71 %</b>
62800 District Governor Elect				
62801 Training	1,109.90	1,900.00	-790.10	58.42 %
62802 RI Convention		7,000.00	-7,000.00	
62803 Theme Items		2,500.00	-2,500.00	
<b>Total 62800 District Governor Elect</b>	<b>1,109.90</b>	<b>11,400.00</b>	<b>-10,290.10</b>	<b>9.74 %</b>
62900 District Governor Nominee				
62901 Training		1,900.00	-1,900.00	
<b>Total 62900 District Governor Nominee</b>		<b>1,900.00</b>	<b>-1,900.00</b>	
<b>Total 62000 Directors and Committees</b>	<b>4,587.93</b>	<b>55,130.00</b>	<b>-50,542.07</b>	<b>8.32 %</b>
63000 District Conference Expenses				
63010 General Expenses (current year)	2,474.23	6,525.00	-4,050.77	37.92 %
<b>Total 63000 District Conference Expenses</b>	<b>2,474.23</b>	<b>6,525.00</b>	<b>-4,050.77</b>	<b>37.92 %</b>
64000 Miscellaneous Expenses				
64020 DGND Interviews		100.00	-100.00	
64030 Other	10,539.50		10,539.50	
64040 Rotarians in Action Day	105.49		105.49	
<b>Total 64000 Miscellaneous Expenses</b>	<b>10,644.99</b>	<b>100.00</b>	<b>10,544.99</b>	<b>10,644.99 %</b>
<b>Total Expenses</b>	<b>\$45,494.29</b>	<b>\$139,374.00</b>	<b>\$ -93,879.71</b>	<b>32.64 %</b>
NET OPERATING INCOME	<b>\$104,991.77</b>	<b>\$0.00</b>	<b>\$104,991.77</b>	<b>0.00%</b>
Other Expenses				
Exchange Gain or Loss	251.18		251.18	
<b>Total Other Expenses</b>	<b>\$251.18</b>	<b>\$0.00</b>	<b>\$251.18</b>	<b>0.00%</b>
NET OTHER INCOME	<b>\$ -251.18</b>	<b>\$0.00</b>	<b>\$ -251.18</b>	<b>0.00%</b>
NET INCOME	<b>\$104,740.59</b>	<b>\$0.00</b>	<b>\$104,740.59</b>	<b>0.00%</b>