



# District Council Agenda September 7, 2019

Protocol Restaurant, 6766 Transit Road, Buffalo, NY 14221 Dress is Casual.

08:00 - 08:45 AM	Check-in, Refreshments & Fellowship			
08:45 - 09:15	Call to Order & Welcome Invocation Rotary Minute Introductions	Bob Artis, DG AG Jeanette Murphy Area 5 PDG Kevin Crosby All		
09:15 – 10:00	Consent Agenda – approve report  a. Secretary's Report  • District Council Meeting Mi  b. District Governor Report  c. Training Report  d. The Rotary Foundation Report  e. Youth Services Report  f. Public Image Report  g. Service Projects Report  h. Membership Report  i. AG Coordinator Report	•		
10:00 – 10:15	Financial Report			
10:15 – 10:35	Coffee Break			
10:35 – 10:50	Update District Incorporation	Karen Oakes, PDG, COL Rep.		
10:50 – 11:05	Youth Conference	Aad Vermeyden, Dir. Youth Serv.		
11:05 – 11:30	DG Update	Robert Artis, DG		
11:30	Adjournment	Robert Artis, DG		





#### JUNE 15, 2019 DISTRICT COUNCIL

### **Minutes of Meeting**

Location: Best Western Hotel & Conference Centre, 2 North Service Road, St. Catharines, Ont.

No. of Attendees: 26, including guests.

**Call to Order:** 08:45 a.m. by Governor Melisa Schrock. DG Melisa extended her warm welcome to all to our final district council meeting of this rotary year.

**Invocation:** Bob Morrow, AG Coordinator.

Land Acknowledgment: We acknowledge our presence on the ancestral land of the Chonnonton, Anishinaabe and Haudenosaunee people, under the Dish With One Spoon Wampum Belt. The intent of this agreement is for all nations sharing this territory to do so responsibly, respectfully and sustainably in perpetuity. We respect the longstanding relationships with the local Indigenous communities of the Mississauga of the New Credit First Nation and the Six Nations of the Grand River.

Let us pray

Lord of the Universe, as Rotarians we are blessed with lives of relative luxury and opportunities unknown to many. This Rotary year we have endeavoured to "Be an Inspiration"— considering our priorities and our opportunities to help others. We have opened our hearts to those in need while still providing ourselves with appropriate fruits of our own labours. As we move on to a new Rotary Year and an emphasis on our global connections, help us to look outward, beyond our own respective borders and share not only our tangible wealth, but our intangible riches of knowledge, leadership, and creativity to make District 7090 and the global community a better place, filled with peace and love that you can bring through us.

Help us as Rotarians to do good in this world

Help us as Rotarians to be honest and ethical in all of our dealings

Help us as Rotarians to serve others

And help us to faithfully fulfill our obligations as neighbours, best of friends, and in our world. AMEN.

**Update:** DG Melisa advised that Executive Secretary Pene Hutton is not with us today due to family circumstances. In her absence, Karen Oakes will undertake to record the minutes of this meeting. Melisa asked everyone to keep Pene and Chris in their prayers as Chris recovers from his open heart surgery which has necessitated an extended recovery period due to the surgical procedure and subsequent rehabilitation. We were all supportive of Pene's decision, made with reluctance due to her dedication to our district, as FAMILY must be FIRST always. Our prayers are with both Chris and Pene.





**Rotary Moment/Introductions:** Attendees were asked to BRIEFLY introduce themselves and to share the BEST and the WORST part of their Rotary year.

The attendees around the room shared their poignant moments of this past year with reflections on the 1-day District Conference, friendships made through district roles, our youth participants who touch our lives, club service projects, international projects to addres our Areas of Focus efforts, significant personal Paul Harris Fellow presentations in homage to the selfless actions of others, highlights from club CENTURY of SERVICE centennial celebrations as well as some "bittersweet" memories of others who have passed on yet continue to impact our actions and other significant "do better" moments shared to ensure tasks are completed as expected, while encouragement and engagement of others is ever present in our collaborative discussions. All in all, a positive and engaging opening for all in attendance at this final meeting of the 2018-2019 Rotary year.

#### **Consent Agenda:**

It was noted that the budget information was current at April 30, 2019, so additional income/expenses would not be reflected if received since April 30<sup>th</sup>.

MOTION TO REMOVE International Service Committee minutes – Service Projects Report from the Consent Agenda BY Ralph Montesanto, SECONDED BY Kevin Crosby, CARRIED. MOTION BY Aad Vermeyden, to accept the Consent Agenda without the International Service Committee minutes, Service Projects report, SECONDED BY Reg Madison, and passed unanimously. CARRIED.

MOTION TO AMEND THE SERVICE PROJECTS REPORT, INTERNATIONAL SERVICE COMMITTEE MINUTES with the following revision:

A motion was made by PDG Ralph Montesanto and seconded by Margaret Andrewes to recommend to the District Council that the Rotary Clubs of Buffalo Sunrise and Welland be approved for club-to-club solicitation in support of Let There Be Light International's fundraising efforts and to raise awareness to enhance the goals of this organization. Carried unanimously.

Seconded by Kevin Crosby, no discussion, passed unanimously. CARRIED. Motion by Ralph Montesanto to approve the Service Projects Report, International Service Committee minutes, including the above noted revision. Seconded by Lisa Bishop, no discussion, CARRIED.

#### Strategic Plan Update: Reg Madison, IPDG

Reg positioned his pride in the progress evident this year in our new District Strategic Plan. He then invited all the directors to come forward to share their individual progress report on each of their goals and speak to any challenges encountered while seeking the input of this council to further their goals in the upcoming year.





#### a) Youth Services – Aad Vermeyden

#### Commitments:

- 1. Sharing of Stories:
- a. 2 good stories out this year, several stories/ideas in pipeline (that is a 100% improvement!)
- b. Youth Services Marketing Automation is finally started and will roll out over the next year (or two)
- 2. Survey:
- a. Second year running was a worse response to previous year, less than 50% of clubs participated
- 3. Training:
- a. YEO Manual has been rolled out last month!
- 4. Rotaract:
- a. We did not increase or decrease the number of clubs, still around the 12 mark
- 5. STEP
- a. Program almost doubled again this year, going strong

#### Success Measures:

- 1. Have 15 chartered Rotaract clubs Still at 12
- 2. Increase by 5 clubs involved in YE If anything it decreased by 5
- 3. Increase by 7 clubs involved with Earlyact or Interact New clubs are starting, we need to improve our central tracking, can't confirm measurement as is.

#### b) Rotary Foundation – John Teibert

Strategy #4: Provide relevant and meaningful resources to support clubs

Success Outcomes: to have one of our committee members speak to a club at least one club per quarter and to have Foundation giving increase by 5% as a result.

I think all of us in this undertaking, not just our committee, needs to get the message out as to What is in it for us to give to the foundation.

How can we help make their club projects bigger and better is my message to my committee members for next year when they go and visit the clubs.

#### c) Training – Ralph Montasanto

Train club members to provide strong leadership at the club level and also to provide relevant and meaningful resources to support clubs.





Success Outcomes: Increased engagement of Rotaractors this year, including attendance at RLI, and PETS online training. Enhanced utilization of laser-focused pieces, i.e. presentations on Rotary Club Central and Rotary Citation to bring focus to specific items, will continue.

#### d) Membership – Kevin Crosby

Primary Strategies includes continuing our efforts to draw awareness to our resources utilizing options as more webinars as well as seminars to bring resources to the club to increase opportunities for club members to participate in our educational programs and share ideas. Another key strategy was the investment into resource development. Kudos extended to Tamara Bennett and Pene Hutton for their efforts to showcase our district website as a *Go to Site* for ideas to consider.

Continue collaboration efforts amongst our clubs to engage new and prospective club members to experience Rotary in an interactive effort with other Rotarians and like minded partners. Need for aggressive Public Image Campaigns continues to be a MUST for our district to further our recruitment efforts.

Continued support to raise awareness to address needs of members with disabilities such as the efforts undertaken under the leadership of Rob Benzel with the Hearing technology pilot program in the Buffalo area.

Further efforts to build region based teams to present AREA workshops to our clubs.

DGE Bob provided relative comments pertaining to each strategic plan section to reflect his appreciation of the good work underway.

In closing, Reg thanked the directors for their comments and positioned his hand off to Incoming IPDG Melisa Schrock for 2019-2020 Strategic Plan.

#### Youth Conference: Aad Vermeyden

Aad positioned the need to offer a Conference alternate option for our YOUTH in 2019-2020 given the costs, time and dollars, for both youth attendees as well as chaperones, inherent in our forecast conference cruise. The result being offered is a 1 DAY EVENT, October 19, 2019, to bring together all the fabulous youth offerings in district 7090 as well as presentations by some significant keynote speakers. SAVE the date and check out the full details on <a href="https://www.youth7090.org">www.youth7090.org</a>, click on the program tab for the current version of the schedule.

**Coffee Break:** IPDG Reg provided the lead in having our attendees rise to sing *Happy Birthday*, 50<sup>th</sup>, to our DG Melisa after which we enjoyed a delightful chocolate cake, her favourite, in honour of this milestone celebration.

VTT (Vocational Training Team): Dan Smith





Dan announced the opportunity for all our clubs to suggest a proposal for the 2019-2020 Vocational Training Team undertaking. The budget will be \$8,000 and the proposal documents will soon be on the district website. Dan noted that he is aware of some ideas that will be forthcoming; however he encouraged all clubs to put forward their club proposal. Without further delay, Dan then proceeded to introduce the recent outbound team to Brazil. The team, Leader Jennifer Schoenhals, members Tom Gerbasi and Anne-Marie Wysynski, absent was Claire Harkeness, presented an inspiring video with commentary, as well as engaging in a terrific Q&A session with the attendees. Truly inspiration AND our KUDOS to All!

#### Thank you & Passing of the Gavel: DG Melisa Schrock

Melisa asked for a few minutes to share her thoughts on this past year. Her remarks reflected both the high points of the year as well as some of the challenges encountered and conquered. She spoke with appreciation of the many awesome gifts presented to her and noted that the friendships afforded to her were the biggest gifts of all.

At the Club President training, Melisa recounted how she had shared a Socrates quotation relative to change asking the Presidents not to spend all of their energy on fighting the old, but on building the new. She shared her efforts to engage clubs to undertake projects in their own communities through no-sew blankets, providing meals for kids and so much more for those in need. She expressed her appreciation for the support of the CHANGEMAKER efforts and encouraged everyone present to maintain their awareness to THINK OUTSIDE THE BOX! Her pride in the collaborative efforts of so many successful undertakings, including the one day conference attended by none other than RI President Barry was one of the highlights of her year and will be written in our district history.

Speaking of legacy, the once lost Governor Gavel, which is an annual hand over piece to the incoming district governor, has once again gone into hiding. Rest assured, the ever artisan and manufacturer, Melisa, fashioned one of her own favourite mallets, vintage stone crab crusher, into a facsimile of the multiple grain wooden mallet of our district heritage. Never fear, the gavel will be found, just not sure when, so stay tuned to the update on this saga.

With words of encouragement and support, Melisa proclaimed Bob as our DG for 2019-2020.

#### District Governor Elect: Bob Artis

Bob spoke to the high bar set by Melisa this year and his hopes to achieve his dream of carrying our district to the finish line next June in Hawaii. With reference to the Late President George W. Bush who sought to build a "kinder, and gentler nation" DG Bob asked all of us to appreciate the work undertaken by our leaders and to refrain from finger-pointing and instead focus on assisting each other in doing our best.

**For the Good of the order:** Reminder to all of the upcoming Zone Conference in Niagara Falls, Ontario where all Rotarians will be welcomed. Contact Bob @ bobartis7250@gmail.com.





IPDG Reg undertook to lead a further Happy Birthday sing-a-long of the council attendees to honour RC Delhi Gemini duo Lisa Bishop and Karen Oakes, who extended their thanks to all.

Meeting adjourned.

Respectfully prepared Karen Oakes. The assistance of AGs Donna Saskowski and Rob Benzel is acknowledged with appreciation.

#### District Governor's Report

#### Bob Artis, DG 2019-2020

During my first couple of months as Governor, I've seen the best of Rotary in District 7090. It is so amazingly incredible how our clubs work so diligently in making their local communities better, safer and beautiful. From the shores of Lake Erie to the shores of Lake Ontario and the tributaries thereof, you can see the enhanced beauty of our landscape made possible by Rotarians giving their time so unselfishly. And too, the joining of two communities; Ft. Erie and Buffalo and two countries; Canada and USA as in celebrating the opening of a pedestrian/bicycle lane on the Peace Bridge. Our Rotarians played a significant role with representatives from 10 clubs that partnered with the Niagara River Greenway.

It has been rather busy Inducting Presidents, Directors, new members, selecting and filling key leadership positions and the job is yet unfinished. Although we are very fortunate to have all our Area Governor's slots filled, albeit, a few until end of this Rotary year. But can you believe in the most unlikely of places, there was a great find in our new treasurer from the Rotary Club of Ft. Erie, comes Rotarian John Bartlett. Welcome aboard John! Jack, you've served our district well as an interim treasurer and earned our respect, our hat is off to ya, please take a well-deserved bow!

I've seen large, medium and small clubs all doing their very best to attract and maintain members. Admittedly, it's a struggle using our old out dated model for attracting and maintaining members. However, having said that, I believe we're on to a new paradigm that will give meaning and substance to the words 'new members', stay tuned for more information. Passat, PDG Kevin has a plan up his sleeve.

When I saw the dues invoices go out, I had sticker shock!! But first, let me stop and reflect for just a moment...had I paid closer attention as a DGN and DGE perhaps my heart would not have fluttered so rapidly. Frank and Tamara take notice. Yes, it's true PETS is invoiced on a per club basis and many small clubs struggle to pay their assessment. Ok, maybe you say this isn't the decorum to air such a sensitive subject. But if I don't, who will? These clubs are our customers and we should treat them as such! This is an age old subject but with all the mathematicians and accountants there has to be a better way and I don't mean smaller club being subsidized by larger clubs either. Let's do a deep dive and make this assessment work on an equal ratio basis rather than a flat per club assessment. Oh yea, a few club are revolting to pay their PETS assessments because they say "we're sending the same person twice and in a few cases three times. Of course, our argument as 'district leaders' is 'new information is being offered'. STOP and LISTEN folks and I am not being condescending but let me be very candid, some of our club presidents run million dollar companies with hundreds of employees. So are they dummies and therefore, need to learn how to manage and grow a club?

I pleased that we have a Public Image team in place being led by a Rotaractor, Mike Britton. However, Pene needed him added in RCC by RI because their 'system' wasn't set up to have Rotaractors as Directors. Thank you Pene!

Finally some good news, Happy Socks are a big hit! Rotarians are excited and are purchasing them too. As a district, we receive revenue returned back to us ~ \$2.50/pair that goes to DDF. Purchase your Happy Socks on the district's website please and see our DDFs grow! If you aren't registered for our District Conference, you still have time but our 'guaranteed rates' have expired. Our keynote speaker is a very well-known Rotarian on the speaker's circuit, PRID Bob Menconi from Ft. Lauderdale, FL.

Or you can register for our 'Rotarians in Action' one day event! It is an action oriented project where we will do landscaping, painting, jack hammering, and general carpentry work. The work will be performed on "The Hull Family Home" a National Historical Society dwelling.

As RI President, Mark Maloney says "Rotary Connects the World". How will you make your connections?

From: Susan Czyrny
To: Penelope

**Subject:** Re: Your report for Council due

**Date:** Sunday, September 01, 2019 1:03:27 PM

Hi Pene,

Sorry for the brevity. I will be at the meeting to address any questions.

- 1. RLI October 5 @ Niagara Community College
- 2. PETS I Online January Feb
- 3. PETS II March 28, 2019 @ Buffalo Niagara Marriott
- 4. Visioning Sessions are scheduled for both US and CA
- 5. No updates on District Assembly
- 6. Myself and Al will be supporting Bob at both Presidents Dinners on 9/4 & 5

Susan Czyrny, SPHR, SHRM-SCP, FOURSIGHT Creative Learning & Development Facilitator "Knowledge is power - sharing knowledge is powerful." <a href="mailto:smczyrny@gmail.com">smczyrny@gmail.com</a>

On Sun, Sep 1, 2019 at 12:45 PM Penelope < phutton@netsync.net > wrote:

Just a reminder that I need your reports for District Council today. Sent from my iPhone

### District 7090 Rotary Foundation Committee District Council Report September 7, 2019



The Rotary Foundation "Doing Good in the World".

John Teibert, Director, District 7090 Rotary Foundation The reports from the Chair persons are copied below for your review.

#### Annual Fund - Chair - Sandi Chard

The year has started with very few club Presidents entering goals I have contacted the clubs Presidents individually giving them their past information of goals and achievements for both Annual Fund and the Polio Plus encouraging them to consider posting goals. I also gave them the link to the great video that Marlee's team produced last year to complete goals, suggested a Polio Day event for October 24, and or a Foundation Month event. I also offered to come to a meeting or have someone from the Foundation committee to attend this year.

I have had some Presidents contact me that goals will be entered after their budgets are set in November and some have now entered. I hope that others will soon enter and thank the clubs that have entered their goals.

- To date 18 clubs goals entered
- Total goals entered \$77,797
- Annual Fund received to date \$9,738

Looking forward to working with clubs to help with awareness with the Rotary Foundation Annual Fund

Respectfully submitted

Sandi Chard

### **End Polio Now Campaign**

In July the Foundation Committee voted in favour of allocating \$33,000US of our District Designated Funds (DDF) to the End Polio Now campaign.

\$33,000 DDF + \$33,000 World Fund match = \$66,000. The Gates Foundation match @ 2:1 = \$132,000 RESULTING IN A \$198,000 TOTAL CONTRIBUTION TO THE CAMPAIGN

#### The Paul Harris Society - Chair Jim Ellison

## An Extraordinary Level of Commitment!

Paul Harris once said, "Perhaps dreaming is not so bad if one dreams good dreams and makes them come true." In Rotary, we make dreams a reality through extraordinary projects and activities here at home and around the world. These projects would not be possible without the generous support of Rotarians and friends of our Foundation. The Rotary Foundation recognizes those individuals who contribute US \$1,000 or more annually to the Annual Fund, PolioPlus, or approved Foundation grants by inducting them into the Paul Harris Society.

Paul Harris Society gifts enable Rotary's worldwide network of dedicated humanitarians to implement projects that address pressing needs in communities around the world. Because of these contributions:

Children are vaccinated against polio and other diseases

Adults and children alike can learn to read and write

Women are given microloans and vocational training that enable them to support themselves and their families in a healthy and dignified way

Teachers and schoolchildren have access to toilet facilities and clean drinking water

Scholars are able to study ways to prevent maternal and child mortality

Professionals from around the world convene to discuss strategies for resolving conflict and fostering peace.

Specifically, Paul Harris Society gifts have helped provide:

Vocational training for teachers establishing an early childhood education center in South Africa

Water filters, toilets, and hygiene training to prevent fluorosis, diarrhea, and other diseases in India

A scholarship for a medical professional in Italy to research treatments that minimize mortality rates among premature babies

Peace-building seminars for 200 teachers and 1,300 students in Uganda

Treated mosquito nets and medical services that prevent malaria in Mali

In Rotary District 7090, we are extremely fortunate to have 58 Rotarians who have committed to being members of the Paul Harris Society. They have made intentionally pledged to give US \$1,000 every year to help Rotary Connect the World! Additionally, we have 14 other Rotarians who are eligible to join the Paul Harris Society because they gave more than US \$1,000 during the past Rotary year.

On behalf of DG Bob Artis, we offer our sincere appreciation for their ongoing generosity and for enabling Rotary to make such a huge impact on individuals, families, and entire communities. For more information about the Paul Harris Society, please contact Jim Ellison, District 7090 Paul Harris Society Coordinator at 717-503-5749 or <a href="mailto:idellison@gmail.com">idellison@gmail.com</a>.

#### **District Grants**

We did struggle this year in finalizing the Final reports submitted by clubs and approving the District grants submitted by clubs for the 2019-2020 Rotary year. We are now in the process of finalizing those reports for submission to the Rotary Foundation.

### District 7090 Global Grants - Chair PDG Karen L. Oakes

**Primary Goal:** 

Facilitate global grant approvals to maintain our district long legacy to successful approved club grant applications.

Action: serve as key resource for global grant questions and concerns.

**Current status:** 

**Approved Global Grants:** 

22 global grants in various stages of completion with ongoing reporting tracked for timely submissions. All current, excepting ONE that the progress report was returned as INCOMPLETE.

#### **Submitted Global Grants:**

3 Global Grant applications pending adjudication by grant officers.

#### **Draft/Pending Global Grants:**

4 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants require DDF monies, thus necessitating our District authorization.

#### **Closed Global Grants:**

27grant applications have been closed since July 1, 2013 with final reporting accepted in good order and in a timely fashion.

#### **Dedicated Club Visits**

Since last council meeting, I have met Face 2 Face with 4 clubs to present on TRF opportunities. As well, there has been numerous online & telephone meetings with grant officers to further TRF Grant developments

Respectfully submitted,

Karen L. Oakes

Karen L. Oakes

### **Vocational Training Team – VTT - Chair Dan Smith**

#### VTT 2018-2019

Rotary District 4480 Sao Paulo, Brazil provided District 7090 4 person Vocational Training Team new experiences in the Brazilian Medical Industry from May 7 to 28th, 2019.

This Vocational Training Team (VTT) will provide Club visits and District presentations to share their experiences. Email Dan Smith with any requests for presentations. However on September 28<sup>th</sup>, they will present in the Rotarian Day of Action District Event. The Team Leader, Jennifer Schoenhals, and 3 Team Members, Thomas Gerbasi, Claire Harkness and Anna-Marie Wysynski will share their experiences of the Brazilian world renown medical facilities and personnel in the Cancer, Ophthalmology and Heart & Coronary Procedures areas.

#### VTT 2019-2020

A new VTT project with a focus on Education has been selected for the current year. Final RI approval of our District Grant is pending. If approved, our District will Host an incoming VTT Team from District 4480 Brazil with their Team Leader Marcelo Napolitano. The Inbound team wants to visit our District for 2-3 weeks in March 2020 (They want to experience winter and snow!)

We will be requiting for US and CA Coordinators to organize the venues, Host Families, and travel to accommodate the Teams Training.

Thank You for your interest in creating another successful VTT.

Daniel F Smith
District 7090 VTT Chair
(716) 269-9900 dsmith4416@gmail.com.

#### **Year to Date Summary**

Our committee is working hard to raise the profile of the Foundation and are available for presentations to all clubs. Our goal is to increase club contributions to the The Rotary Foundation by 5% over last year by visiting clubs to make them aware of the good works that their contributions to the Foundation result in.

I would like to thank all of the committee members for their continuing efforts in working towards this goal.

John Teibert
Director,
District 7090 Rotary Foundation Committee
john@crawfordss.com

# Youth Services Report for District Council - August 2019

#### General

After all activity in June, most of our committees enjoyed a quieter summer. Getting ready for a busy fall with lots of excitement. In particular our first ever District Youth Conference for Saturday, 19 October 2019 – Niagara-on-the-Lake will get a lot of attention in the coming weeks. Full details can be found at <a href="https://www.youth7090.org">www.youth7090.org</a>. We are hoping that through the conference we can create more cohesion between the different youth programs and bring excitement, new initiatives and training for youth to our district.

#### **Long Term Youth Exchange**

Jill Norton, District 7090 Chairperson Goals for 2019/20:

- 1. Fully implement the YEAH system (again)
  - 1.(1) Roll out program information to YEOs in Oct.
  - 1.(2) Begin inputting information from clubs into the system Oct-Dec.
  - 1.(3)Utilize the system for collecting information for outbound apps and inbound students
- 2. Institute YE club training for new and old YEOs, host families and Counselors
  - 2.(1) Refresher training requirements via GoTo Meeting
  - 2.(2) Begin using the NAYEN youth protection training for officers .
  - 2.(3) Working on a Host familiy handbook (Nov.) and training materials
  - 2.(4)Include forms/information on the website for officers, students and host families
- 3. Increase program involvement
  - 3.(1) Target clubs who have shown interest or who should be involved
  - 3.(2) Start to organize the Rotex students more formally
  - 3.(3) Work on marketing material and website info

Updates on Outbound & Inbounds 2019-20

Inbounds: We have 22 inbound students coming to the the district this year. Two students will be returning to Australia in January which will leave us with 20.

Outbounds: We have 16 students heading out this year.

#### Notes:

There have been significant changes to the visa process this year which have made it complicated for our students. We are doing our best to stay on top of the ever-changing information. Joanna Turchin has been hugely helpful.

The YE calendar for events this year is as follows:

September 13-15th Inbound Student Orientation
October 19th District Youth Conference NOTL
Buffalo Winter Weekend for Inbounds

January 11-12th District Interviews February 5-8th and 8-11th Algonquin Trip

March 7th Outbound Student/Parent Orientation

April 24-26th Jamestown Weekend

May 10-13th NYC Trip
June 12-14th NOTL Weekend
Please note these dates are subject to change

#### Short Term Youth Exchange (STEP) for 2019

Connie Forsyth, District 7090 Chairperson

Not much to report at this point. I have not heard from any of my students other than updates on when they are going out of district. I take it that's a good thing!

#### **RYLA**

Darren Luong Chair.

We're currently planning our next meeting to complete assigning roles for the committee, the members know their general role but it has to be formalized in writing after we reach a consensus.

In terms of marketing, the district mailchimp account has been populated with this year's RYLArians and contains Slapshot alumni from a few years ago that would make them eligible this upcoming year.

Anthony Biloni from the medical campus club is doing local outreach with Larry to pull in more from the US side.

#### **SLAPSHOT**

Rob Nagy reports:

Nothing to report on the SS side, looking to setup a meeting with Bob's contact to see about their location, and, looking to see what happens with the issue we're dealing with.

#### **INTERACT**

John Heise, chair, reports:

No changes from my last report. School restart here next week so I will be trying to confirm which clubs are still active and whether advisors have changed. I did send out the announcements for the October conference.

#### **EARLYACT**

No report

#### **ROTARACT**

Larry Coons submit the following report:

Preparation for the Youth 7090 Conference on Sat Oct 19 at the NOTL Community Center is continuing. Rotaract will take a leadership role in the planning and execution of this first-ever comprehensive conference for all youth programs. We are looking for help getting the word out in order to

have sponsoring Rotary clubs well represented. Rotaractors as well as other current youth program participants (as well as prospectives and alumni) can Register for \$25 Canadian dollars at www.youth7090.org The website is very interactive with many details and benefits of attending. Fundraising expert, Jeff Bagel will share his expertise.

Shark tank presentations will need to pre qualify, so the time to choose projects and practice their "pitch" for District funds to the Shark tank panel is now and during the next few weeks! Direct questions to Larry Coon at <a href="Lorenzocoon@yahoo.com">Lorenzocoon@yahoo.com</a> or Frank Adamson at <a href="fadamson@yaxxine.com">fadamson@yaxxine.com</a>

Our first fall District Rotaract Zoom is planned for Thursday September 12th.

Call to action: ROTARACT Clubs need to go on to the District website and udate officer and members' contact info. Sponsoring Rotary clubs should assist and follow through with them... please! KEEPING an ACTIVE CHARTER and receiving valuable District news depends on it!

Looking forward to a great year ahead! Respectfully submitted Larry Coon.

Any questions on the Youth Services Report, email or call me: Aad Vermeyden (519) 717-1570 <a href="mailto:aad@blueprintagencies.com">aad@blueprintagencies.com</a> From: Lisa Bishop

To: phutton@netsync.net

D7090 District Council Mtg, Sept 7/19; Director -Service Projects Report Subject:

Saturday, August 31, 2019 11:03:22 PM Date:

**D7090 District Council Report Director- Service Projects** Saturday September 7/19

Respectfully Submitted by Lisa Bishop

For further information or provide feedback please email: delhipeople@sympatico.ca or Ph 519-582-0888

**Vocational Service Committee- Chair: Mike Grimaldi. No Report** 

<u>Community Service Committee</u>- Chair: Mike Randall Community Partnership established by IPDG Melisa Schrock, led to the very successful Buffalo Bills, Harrison Playmaker Event on Thursday August 29/19. Full details not reported at this time.

**International ServiceCommittee-Chair: Cathy Henry** 

#### Minutes of the International Service Committee (ISC) 7090 Wednesday May 29, 2019

In attendance: John Teibert (St. Catharine's South), PDG Karen Oakes (Delhi), Cathy Henry (St. Catharine's South), Jim Ellison (Leroy RC), Douglas Johnson (Welland RC), PDG Richard Earne (Grand Island RC), PDG Ralph Montesanto (Dundas Valley Sunrise RC), Margaret Andrewes (Lincoln RC), Lisa Bishop (Delhi RC), Barbara Ochterski (BSR), PDG Kevin Crosby (BSR), PDG Art Wing (St. Catharine'sRC)

Guests: Sarah Baird (Buffalo Sunrise RC), Maria Neudecker (BSR), Denis Lefebvre (BSR), Major Celestin Nkounkou, Kristen Nagel (St. Catharine's South)

Chair Cathy Henry opened the meeting at approximately 5:45 p.m.

Minutes: A motion was made by PDG Karen Oakes and ..., to accept the Minutes of the April 3, 2019 meeting. Carried unanimously.

#### Old Business/Updates:

Chair Cathy commented on the amazing success of Rotarian Najeeb Syed's Pakistan RUTF Project. To quote from Najeeb's letter:

There is great news for all donors and supporters of Rotary St. Catharines South prestigious RUTF/RUSF project. The project is ON and ready to save children under five from stunting, hunger, starvation and preventable death caused by malnutrition.

• To initiate, the first batch of 150,000 sachets is ordered for Aga Khan University Hospital, our first partner to reach, diagnose and dispense to malnourished children as well as train and educate parents. During 10 weeks treatment the child stays at home. AKU is treating children for no cost to us or the child.
• Each 100 gram sachet of Ready to Use Supplementary Food (RUSF) contains roasted chickpeas base with dry milk, sugar, vegetable oils, 20 micronutrients and more. RUSF is a powerful complete meal with 500 calories to revive a starved and hungry child with in 10 weeks of treatment.
• The cost of each sachet is Rs. 36 or C\$ 0.35. The total cost for one batch is Rs. 540,000 with today's conversion rate C\$ 51,250.
• Rotary Club of St.Catharines South contribution is \$ 40,000 and Rotary Club of Karachi contribution is \$ 11,250. Thanks to generous donations, Rotary St.Catharines South has enough funds for two more batches. More fundraising is in works to make the project sustainable. Rotary Club Karachi and Rotary Club Sacramento are also our partners and are committed to do their part

of fundraising.
• One donor alone in Pakistan donated 1.5 million Rupees and pledged to donate

One donor alone in Pakistan donated 1.5 million Rupees and pledged to donate much more as the project progresses.
For distribution we are partnering with Aga Khan University Hospital, Sina dispensaries (28), Child-life 5 children emergency wards, Jamiat Sindh (Mobile dispensaries for Thar), Saylanifood bank and negotiating with, Indus, Memon, Hamdard hospitals and more.
Aga Khan University Hospital medical staff will reach the needy children under five and dispense the treatment for free in the most malnourished areas of Karachi Port Qasim. Initial treatment will reach 800 malnourished children and slowly increase the numbers to 2200. There will be an emphasis on parent training, knowledge and education. These numbers are only for AKU.
Doctors and medical staff full training is being arranged by our team members. These doctors and medical staff will become our master trainers for the future.
Every penny donated goes towards buying the meal sachets. There are no administrative costs at all. Trustees, Rotarian's and Team members in Pakistan and Canada are volunteers and regular donors.
For product manufacturing, we partnered with Ismail Industries, Hub Baluchistan following WHO and UNICEF stringent standard. They gave us 20 percent discount from their actual price. If we get sales tax exemption then price will come down to Rs. 30 per sachet.
We are only partnering with NGOS, Hospitals and dispensaries who do not charge for reaching the children and dispensing the treatment. They will be bound to provide quarterly reports and share data with us.

Kevin Crosby noted that DG Melisa Schrock was unexpectedly hospitalized prior to going to the International Convention in Hamburg Germany. All our best wished for a speedy recovery are sent out to her and husband John.

#### New Business:

Let There Be Light International -

Sarah Baird (Buffalo Sunrise) founder and Executive Director of gave an inspiring presentation on Let There Be Light International (LTBLI), This is a is a US-based nonprofit that combats global climate change and energy poverty through the donation of solar lights and solar lighting systems to vulnerable, off-grid communities in sub-Saharan Africa. Many people are unaware that there are 860 million people worldwide living without access to electricity. Most of those remaining in the dark live in sub-Saharan Africa. However, children need safe light by which to read. Clinics need lighting - at a minimum! People going to the latrine at night need to see the cobra outside their door. People are spending up to 25% of their weekly income on dirty, dangerous, polluting kerosene, which prevents expenditures on other necessities such as food, school fees, and medicine.

With the help of local Rotary Clubs and Rotarians in the United States and Uganda, LTBLI is impacting the health, safety and wellbeing as well as the educational and economic outcomes of hundreds of thousands of people living in entrenched energy poverty. Rotary Clubs in the US offer vital financial support, while Rotary Clubs in program areas in Uganda provide vital outreach and programming assistance.

Since 2014, we have donated 10,900 solar lights to at-risk families (through 67 distributions) and solar-electrified 29 health centers. We have conducted more than 1,500 outreach and education projects and have trained 20 women to become solar vendors and entrepreneurs. None of this would have been possible without generous donors and committed partners. We currently have 8 grassroots partners in 3 countries in Africa. The goals of LTBLI, with regard to Rotary are to raise awareness and funding. (See attached Powerpoint for a detailed description of the work of this non-profit.)

A motion was made by PDG Ralph Montesanto and seconded by Margaret Andrewes to recommend to the District Council that the Rotary Clubs of Buffalo Sunrise and Wellandbe approved for club-to-club solicitation in support of Let There Be Light International's fundraising efforts and to raise awareness to enhance the goals of this organization. Carried unanimously.

the need within a small remote village in the Republic of Congo for a well and solar energy project. Major Nkounkou presented a Powerpoint that illustrated the great need for the small village (600 inhabitants) of Kitsianinga. They have received assistance from Karen Oakes towards a Global Grant. The cost of this project is \$\$33-35,000 USD. The will be partnering with a qualified Rotary Club in Brazzaville. Several issues are still to be addressed: a needs assessment, hydrological survey, the need for a local committee to oversee maintenance and a training program to teacher well and solar energy maintenance.

The important questions raised were:

• Who will own the title to the land and the well?

• What is being done to provide women with opportunities?

A motion was made by PDG Karen Oakes and seconded by PDG Ralph Montesanto to recommend to the District Council that the Rotary Club of Grand Island be approved for club-to-club solicitation for a well and solar energy project for the village of Kitsianinga in the Republic of Congo. Carried unanimously.

Project Africa –

Denis Lefebvre (Buffalo Sunrise) spoke about his family's longtime work in Uganda. Schools, a medical clinic and an orphanage now occupy a piece of land that was once a mass burial site during Idi Amin's reign of terror. Project Africa has been active in Uganda and Kenya for over 20 years, working with a group of Catholic Nuns called The Sisters of Mary. We completed a high school in Nyondo, Uganda which currently has a student body of over 1000. We are currently involved in a second large scale project in Salalira Uganda which incorporates a primary school with 500+ children, an orphanage, a medical clinic and a convent. This facility is designed to be self sufficient and has become an intricate part of the surrounding community. Tuition form day students helps to support the orphans' tuition expenses. The motto is "Helping People Help Themselves". They project includes solar lights for the school and a guest house for visitors.
Cahir Cathy Henry suggested that Denis return to ISC for the September meeting with a more

detailed description of the projects in mind and a breakdown of specific costs in all the areas for which funding is sought. Denis agreed.

CHERA HEALTH – Jim Ellison (LeRoy RC) presented a PowerPoint (attached) and spoke about Community based partners in rural western Uganda. The emphasis is on education and maternal health. Funds are needed for the Free Safe Motherhood program and supporting orphans with school expenses and mosquito netting.

The goals are to:

- Reduce child mortality
- Improve maternal health and survival
- Combat common causes of death HIV, malaria

A motion was made by PDG Karen Oakes and seconded by PDG Art Wing to recommend to the District Council that the Rotary Club of Leroy Island be approved for club-to-club solicitation for the CHERA Project, specifically the Free Safe Motherhood program. Carried unanimously.

#### Discussion:

There was a significant discussion during the project presentations regarding club qualifications for grants and the ISC role in recommending projects for club to club solicitation.

After much discussion it was acknowledged that a club must be qualified, as well as its host partner in another country must be qualified for either a District or Global Grant application. Those clubs from which funds are being solicited must be made aware of the club's qualification status.

However, it was generally agreed that a club seeking to raise funds, but not immediately applying for a DG or GG, can do so, even if the presenting Rotary Club is not qualified.

Some ISC members will work on formulating a clear guideline and revising the Approval for Solicitation Form to match the guideline before the September meeting .

#### Area of Focus policy statements - PDG Karen Oakes (Delhi)

Following the first comprehensive review since the Future Vision/New Grants Model rollout, the Trustees agreed to retain all six Areas of Focus, with some revisions to each area's policy statement and a few name changes. The Areas of Focus are:

- Disease Prevention and Treatment
- Maternal and Child Health
- Water, Sanitation and Hygiene (new name)
- Peacebuilding and Conflict Prevention (**new name**)
- Community Economic Development (**new name**)
- Basic Education and Literacy

Each Area of Focus now includes specific **ENVIRONMENTAL** related opportunities (Extract for The Rotary Foundation Trustee report following their board meeting on April 2019.)

Next meeting dates and location will be announced shortly.

The meeting was adjourned at 8:15 p.m.

Respectfully submitted, Barbara E. Ochterski, ISC Secretary

#### **Literacy Committee- Chair: Jackie Davis**

September is Literacy Month on the Rotary Calendar. I believe that it would be great if our district had a **Literacy Resource Center**, to inspire clubs to expand their Literacy Programs. I've began collecting ideas from clubs last year, but certainly need more. Some of the clubs in our District have amazing literacy programs, and others could use some inspiration and ideas.

On June 3, 2019, I asked AG Trainer Bob Morrow to share my request for 'best literacy practices' with the AG's at their final ZOOM meeting of the Rotary year. I am hoping that clubs with successful literacy programs will be willing to share their levels of expertise, to encourage other clubs to expand their Rotary service in this avenue of focus. Club presidents or literacy chairs may send a brief description of their literacy programs to me at: <a href="mailto:jackiedavis.music.words@gmail.com">jackiedavis.music.words@gmail.com</a>

I recently connected, on the USA side of our district, with Naomi Pabon-Figueroa, Manager of Marketing & Outreach, Literacy New York Buffalo-Niagara, Inc. She is eager to share their literacy programs, and is available to speak at Rotary Clubs. She can be reached at: 716-876-8991 or naomi@literacybuffalo.org.

I'm looking forward to being an active part of the District Service Projects team in the 2019-20 year.

Respectfully Submitted, Jackie Davis, District 7090 Literacy Chair Assistant Governor Area 12, 2015-18 President Lockport Rotary 2014-15

It has been my honour to represent District 7090 Gift of Life throughout this past year. We are certainly looking forward to 2020 to do even more if possible. We will be attending clubs to sell our Chocolate Hearts for Valentine's Day. We hope that you will support us in healing little hearts one at a time.

District 7090 Gift of Life is just one of the 84 autonomous programs around the world and Gift of Life International is the connecting bond that allows us to maximize our capacity and develop new programs and partnerships with like- minded organizations. We now concentrate on the focus of developing sustainable pediatric cardiac surgery, catherization and aftercare programs in countries with the following criteria: Supportive and invested government, Motivated and involved hospital management, Established pediatric cardiac surgery program, and an existing in-country GOL or similar program.

Our district has had a tremendous impact during this past year and a half. Together we have helped the Gift of Life International and it's 84 affiliated programs provide care to in total to 300 children in 2018/19 in partnership with the Rotary Foundation and Global Grants We partnered in donations totaling \$15,000 with programs in the Dominican Republic, Uganda children who had their surgery in India, and Mexico. Currently we have committed another \$5,000 US for children, in particular to the need with Syrian refugee children having surgery in Lebanon. We are definitely doing good in the world.

Our district champion is Niagara on the Lake who have donated yearly \$3,000, and on September 14<sup>th</sup> are holding an Ice Wine and Martini Party with half of the proceeds being donated to District 7090 Gift of Life. I have been asked to speak for our Committee and am delighted to do so.

In order for our committee to do the work, we need the full support of the district and clubs. Our work is evident through the numbers, all of these children's lives were changed and the parents are so thankful. We ask that each club consider adding a line in their budget for an annual donation to our cause. We would so appreciate being able to rely on a base line each year to work from.

We have met as a committee twice this year. Our next meeting is September 14<sup>th</sup>, and the last this year in November. We have 9 Directors, looking for a tenth to complete the committee. Although we have a full directorship, attendance at meetings is very low. We are lucky in that we have the Board Room at the Douglas Memorial Hospital in Fort Erie, at no cost and our meeting dates are confirmed. Members who do attend, I am fully appreciative, because we do business, and as you can see quite satisfactorily.

Thank you for your help and support through the clubs and we invite anyone who would like to come to one of our meetings, welcome to Gift of Life.

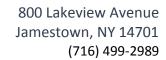
Respectfully submitted by, Valerie Phillips Chair R.I. District 7090 Gift of Life, Inc.

#### Honouring Indigenous People Sub-Committee - Chairs: Jim & Marjorie Dawson

-Established a recognized Sub-Committee within Service a Projects.
-Creating a central point within D7090 for sharing, collecting/ coordinating program development and initiatives for Indigenous Peoples.
-Create awareness of the need and current programs/resources.
-Acknowledgement of First Nations People and Traditional Territory within D7090

A first meeting either in person, or by Zoom is to be scheduled.

Suggested committee awareness through D 7090 Newsletter, Social Media and presentations at Presidents & AG Mtgs.







# District Council 9/7/19 Report of Membership Director

District Membership update (per RI data): July 1, 2018 – 2,083 Aug 31 – 2,092 (+9)

I am currently working on a three-year membership development plan.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership

#### **Report of the Coordinator of Assistant Governors**

#### September 2019

As we begin a new Rotary Year, I am pleased to report that we have a full complement of Assistant Governors, thanks to the hard work of the District Leadership Team. It will be my pleasure to work with these dedicated individuals over the next year...or so.

We have several "new" Assistant Governors; all of them have taken a very proactive approach to their areas and are well organized. The role of Assistant Governor should probably have "organized" as the precursor to the title, because that is the key to success in this role.

- Area 1 Bob Stevenson Bob brings a great history to the role (he was a history teacher...sorry, Bob) with a heavy emphasis on youth programs
- Area 3 Shirley Molloy this is actually Shirley's beginning of her 3-year term, but she graciously helped in the first half of 2019 by filling in as Assistant Governor
- Area 4 Phil Shames although Phil is not new to the role, he has taken on added responsibilities in the Hamilton Area with the merging of 4A and 4B.
- Area 6 A big welcome to Milica Kovacevich who "shadowed" Cathy Henry for the past year and is ready and able to take over the St. Catharines clubs
- Area 12 Andrea Scibetta has taken over the role of coordination of the five clubs Lockport, Middleport, Clarence, Eastern Hills and Akron-Newstead.
- Area 13 Pat Castiglia has been most gracious in accepting a one-year role as Assistant Governor in this area; Lisa Avery will be taking over the role next Rotary Year.
- Area 15 John Weismantel is doing double-duty this year, as president of his club AND as Assistant Governor for this area which includes Olean, Ellicotville and the "Bonnies" Rotaract Club.
- Area 16 We are most pleased to get the support of Michele Starwalt in this area which has five clubs Jamestown, Greater Jamestown AM, Falconer, Westfield-Mayville and Dunkirk-Fredonia. Michele's enthusiasm will be contagious if her contributions to the District Leadership Conference are any indication!
- Area 17 Special thanks to District Governor Nominee, Tamara Bennett, for her assistance in taking on the difficult role of coordinating the three e-clubs associated with the District. This is certainly an interesting component of the district's work and Tamara has dealt with some interesting issues already.

The role certainly is "evolving"; I was certainly unaware of the fluid nature of the Assistant Governor role and therefore the continuing "opportunity" for me to assist new Assistant Governors in their roles. I have been attempting to add some continuity to the areas, (e.g. reports, meeting scheduling) at the same time recognizing that, like Rotary clubs, the areas are not always conforming to a particular pattern. I have attached my planning guide for the next Rotary Year; it is based on the dates of the District Council meeting for 2019 – 2020.

Thanks to all of the Assistant Governors for their reports based on area meetings – all areas well organized! I am encouraged by the cooperation among clubs as well. This seems to be a growing trend in our District ... a very nice direction in which to proceed.

The list of Assistant Governors for 2019 – 2020 follows.

AREA	CLUBS – Rotary and Rotaract Club	ASSISTANT GOVERNOR
1	Delhi, Norfolk Sunrise, Simcoe	Bob Stevenson 2019 - 2020
	Rotaract Club of Norfolk	
2	Ancaster, Ancaster AM, Brantford, Brantford Sunrise, Caledonia,	Sherry Kerr 2018 - 2021
3	Dundas, Dundas Valley Sunrise, Flamborough AM, Waterdown	Shirley Molloy 2019 - 2022
4	Hamilton, Hamilton East Wentworth, Stoney Creek	Phil Shames
	Hamilton AM, Hamilton Tonic After 5,	2018 - 2021
	Ontario College of Health and Technology Rotaract Club McMaster Rotaract Club Hamilton Community Rotaract Club	
	, , , , , , , , , , , , , , , , , , , ,	
5	Grimsby, Grimsby@Noon, Lincoln	Jeannette Murphy 2018 - 2021
6	St. Catharines, St. Catharines Lakeshore, St. Catharines South	Milica Kovacevich 2019 - 2022
	Brock Niagara Rotaract Club	
7	Dunville, Fonthill, Welland	David Alexander 2019 – 2020
	Rotaract Niagara	
8	Niagara Falls ON, Niagara Falls Sunrise, NOTL, Lewiston-NOTL, Ft. Erie	Dave Berry 2017 - 2020
9	Grand Island, Niagara Falls, NY, Niagara County Central	Francis P. (Pat) Sullivan 12 Park Lane Circle Lockport, New York 14094 2019 – 2022
10	Buffalo, Buffalo Sunrise, BNMC, Kenmore  Rotaract Club of University at Buffalo	Jim Tyrpak 2017 - 2020
11	Amherst, Amherst South, Williamsville, Lancaster-Depew, Buffalo-Niagara Roundabout	Robert Benzel 2018 - 2021

	Buffalo State Rotaract Club	
12	Lockport, Middleport, Clarence, Eastern Hills, Akron-Newstead	Andrea Scibetta
13	East Aurora, Orchard Park, West Seneca, Hamburg, Hamburg Sunrise	Pat Castiglia 2019 – 2020
	Hilbert College Rotaract Club	Lisa Avery 2020 - 2023
14	Le Roy, Batavia, Medina, Albion, Holley	Donna Saskowski 2018 - 2021
	Ellicottville, Olean, St. Bonaventure Rotaract Club	John Weismantel
15		2019 - 2022
16	Dunkirk-Fredonia, Westfield-Mayville, Falconer, Jamestown, Greater Jamestown AM	Michele D. Starwalt 2019- 2022
17	E-Clubs SOWNY	Tamara Coleman-Lawrie 2019 – 2020
	RESI Planet Shakers	

#### **EXCERPTS FROM AREA REPORTS, AUGUST, 2019**

Although it is technically in a usually "quiet" time in Rotary – July and August, it is amazing – and very pleasing to see the level of activity already taking place in the clubs and areas.

Area 1 has a "day of action" planned, similar to last year's when they prepared flower arrangements for individuals in the community; this year, they are planting bulbs for the spring along a "rail trail".

Area 2 has some interesting forms of membership (Ancaster AM) if clubs are interested in finding out alternatives to the "regular" membership format. Also, Brantford Sunrise is experimenting with a social or service meeting as the first meeting of the month.

Dundas Valley Sunrise in Area 3 is working towards Corporate Partners and Community Partners in its membership area (still in the infancy stage...will report on success at a later date).

Area 4 has seen the merger of the Hamilton Mountain and Hamilton Clubs; the Hamilton AM club had a very successful fundraiser on the bayfront, with 325 present for dinner and live and silent auctions. The live auction was particularly successful, with 12 excellent items raising more than \$20 000.

Several of the areas have been diligent in getting the Presidents-Elect to attend area meetings; this has helped with the continuity of the areas, especially if projects on an area-basis cover more than one Rotary Year. Area 6 is working on a joint polio event (at the discussion level).

The focus for area 9 is on community service with Grand Island helping clean up school gardens ready for the new school year, and Niagara County Central working on the Niagara-Wheatfield trail.

Area 10 has its meetings at a great restaurant in Buffalo (breakfast!) and all clubs in the area have their leadership in place for the next two years.

Area 11 has a social mixer where the presidents and presidents-elect meet to discuss projects and commonalities. Assistant Governor, Robert Benzel is trying to get the clubs (and their leaders) to take ownership of the area meetings. Robert is also coordinating the local transportation for the Zone Institute and may be calling for assistance.

Area 12 is well into its fundraising activities with various community projects also in play.

Area 14 is well represented in the area of youth exchange, with Holley hosting a student from Greenland – a first, I think for District 7090. Batavia has been very active, especially with its Interact Club which raised funds for the training of a Sheriff's dog. Albion and LeRoy are moving ahead in their fundraisers for the year.

One of the things that I have been trying to do is help Assistant Governors with the planning for the year. To this end, the following "planner" is updated on a regular basis. Note that our next meeting was changed to a Thursday...primarily to accommodate my schedule. It is much appreciated that this flexibility could be incorporated. Thanks to the Assistant Governors.

#### **KEY DATES FOR ASSISTANT GOVERNORS** 2019 – 2020

There will be more, of course, but please note these key dates in your date-book, Day-timer (are they still around?) or electronic calendar.

Some areas have their meetings before, some after District Council.

I encourage Assistant Governors to have AT LEAST one of the AREA meetings as a ZOOM meeting.

All Assistant Governors are encouraged to attend as many District Council meetings as possible.

DATE(s)	EVENT	TIME	LOCATION		
September 4	Canadian Preside	Canadian Presidents Dinner – Betty's Restaurant			
6.00 p.m.		8921 Sodom Rd, Niagara Falls, ON L2E 6S6 (905) 295-4436			
September 5	US F	President'	s Dinner		

6.00 p.m.	Protocol Restaurant 6766 Transit Road, Williamsville www.protocolrestaurant.com			
September 7	District Council	8.45 – 12.00	Protocol Restaurant 6766 Transit Road, Williamsville www.protocolrestaurant.com	
September 28	Rotarians In Action	8.30 – 3.10	Fox Valley Country Club/Hull House	
October 5	Rotary Leadership Institute – Information Only	8.30 – 4.00	Niagara County Community College 3111 Saunders Settlement Rd, Sanborn, NY 14132, United States	
October 10 Thursday	Assistant Governor meeting NOTE DAY CHANGE - THURSDAY	7.00 p.m.	ZOOM	
Before or after November District Council	Area Meeting			
October 19	Youth 7090 Conference	All day	Niagara on the Lake Community Centre	
October 20 – 27	District Sailabration –			
October 21	A	rea repor	ts due	
November 2	District Council	8.45 – 12.00	Betty's Restaurant 9921 Sodom Road, Niagara Falls, ON www.betttysrestaurant.com/	
November- December	Touch base with your clubs and enjoy the holiday season with them			
December 19	Coordinator; please provide "nul	" report if	tten report to Assistant Governor no issues to be followed up in 2020.	
December 31	should be established to sh	adow yo	ssistant Governor, an individual ur role in the first six months of	
1	2020, ready to assume duties on July 1, 2020			
January 4 2020	District Council	9.00 <b>–</b> 11.00	ZOOM MEETING	
Before or after April District Council	Area Meeting			
PETS	Webinars on-line	7.00 – 9.00 pm	1A - Option 1 – January 14, 2020 1A – Option 2 – January 29 1B – Option 1 – February 12 1B – Option 2 – February 27	

March 9	Assistant Governor meeting	7.00 p.m.	ZOOM
March 11	A	rea repor	ts due
March 28	PETS2	8 am- 4 pm	Marriott Hotel 1340 Millersport Hwy, Amherst, NY 14221, USA
April 4	District Council	8.45 – 12.00	Protocol Restaurant 6766 Transit Road, Williamsville www.protocolrestaurant.com
Before or after June District Council	Area Meeting		
June 1	Assistant Governor meeting	7.00 p.m.	ZOOM
June 3	Area Reports due – Rotary Year summary		
June 13	District Council	8.45 – 12.00	Betty's Restaurant 9921 Sodom Road, Niagara Falls, ON www.betttysrestaurant.com/

# **BALANCE SHEET**

As of June 30, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10001 Key Bank (US)	111,105.15
10002 BoM (CDN)	140,033.35
Total Bank Accounts	\$251,138.50
Accounts Receivable	
11001 Accounts Receivable (A/R) - US	14,212.77
11002 Accounts Receivable (A/R) CND	7,968.93
Total Accounts Receivable	\$22,181.70
Other Current Assets	
10004 Undeposited Funds	0.00
11003 Account Receivable - Loan	3,173.12
12001 Restricted Grants Committee	20,772.00
13001 Prepaid Expenses	5,000.00
Total Other Current Assets	\$28,945.12
Total Current Assets	\$302,265.32
TOTAL ASSETS	\$302,265.32
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20001 Accounts Payable (A/P) - USD	17,994.54
Accounts Payable (A/P) - CAD	2,055.75
Total Accounts Payable	\$20,050.29
Total Current Liabilities	\$20,050.29
Total Liabilities	\$20,050.29
Equity	
30000 Opening Balance Equity	-113,550.29
31000 Retained Earnings	369,182.33
Net Income	26,582.99
Total Equity	\$282,215.03
TOTAL LIABILITIES AND EQUITY	\$302,265.32

# PROFIT AND LOSS

July 2018 - June 2019

40000 Operating Revenue       121,069,28         Total 40000 Operating Revenue       121,069,28         41000 Training Revenue       191,98,22         41010 Club Assessment - PETS       19,198,21         41020 District Assembly       0.00         41030 RLI       6,803,53         41040 Grants Training Income       2,046,70         Total 41000 Training Revenue       28,048,44         42000 District Conference Revenue       27,112,58         42010 DCONF Reg. Current Year       27,112,58         42020 DCONF Spons. Current       1,000,00         42030 DCONF Reg. Next Year       3,600,00         4000 Vistrict Conference Revenue       31,712,58         44000 Miscellaneous Income       275,24         46000 Youth Services Income       12,983,64         46001 RYLA Income       12,983,64         46002 SlapShot Income       12,983,64         46003 Yeuth Services Conference       32,217,78         47000 Ustrict Event Revenue       45,59,7         47000 District Event Revenue       4,185,00         47004 VTT Bon Voyage       96,94         Total 47000 District Event Revenue       5,154,41         Billable Expense Income       70,00         Total 17000 District Event Revenue       5,154,41		TOTAL
4010 General Assessment - Dues         121,069.28           70tal 40000 Operating Revenue         121,069.28           41100 Training Revenue         19,198.21           41102 District Assembly         0.00           41030 Rull Assessment - PETS         1,918.21           41020 District Assembly         6,803.53           41040 Grants Training Income         2,046.70           70tal 41000 Training Revenue         2,046.70           42010 District Conference Revenue         27,112.88           42020 DONF Reg. Current Vear         3,600.00           42030 DONF Reg. Next Year         3,600.00           40030 Miscellaneous Income         275.24           44000 Miscellaneous Income         275.24           46001 RYLA Income         12,883.4           46001 RYLA Income         11,825.4           46003 Ye Celebration         11,825.4           46004 Youth Services Conference         450.93           47000 District Event Revenue         450.93           47000 District Event Revenue         5,184.1           47001 DG Changeover         4,185.00           47004 TIS no Voyage         699.4           10tal Income         2,185.4           8000S PROFIT         2,185.4           60000 Operating Expenses	Income	
Total 40000 Operating Revenue         121,089.28           41000 Training Revenue         19,198.21           41010 Club Assessment - PETS         19,198.21           41020 District Assembly         0,00           41030 RLI         2,046.70           1004 Grants Training Income         2,046.70           1014 1000 Training Revenue         22,046.70           42001 DCONF Fage, Current Vear         27,112.58           42020 DCONF Spons, Current         1,000.00           42030 DCONF Reg, Next Year         3,600.00           40000 Miscellaneous Income         275.24           44000 Miscellaneous Income         275.24           46000 Youth Services Income         17.636.6           46001 RYLA Income         17.636.6           46002 SlapShot Income         17.636.6           46002 SlapShot Income         17.636.6           46004 Youth Services Conference         450.9           47001 DG Changsover         450.9           47001 DG Changsover         47.185.0           47004 TT Bon Voyage         66.4           47004 TT Bon Voyage         516.4           Billable Expense Income         \$218,547.3           6005 SPROFIT         \$218,547.3           60000 Operating Expenses         341.4 </th <th></th> <th></th>		
41000 Training Revenue         19,198.24           41010 Club Assessment - PETS         19,198.21           41030 RL         6,803.53           41040 Grants Training Income         20,045.70           7total 41000 Training Revenue         28,048.74           42000 District Conference Revenue         27,112.58           42010 DCONF Reg. Current Year         27,112.58           42020 DCONF Spons. Current         1,000.00           7total 42000 District Conference Revenue         31,712.58           42030 DCONF Reg. Next Year         30,000.00           7total 42000 District Conference Revenue         31,72.58           44000 Miscellaneous Income         275.24           46000 Youth Services Income         12,983.64           46001 RYLA Income         12,983.64           46002 SlapShot Income         12,983.64           46003 Youth Services Conference         32,217.78           47004 District Event Revenue         450.97           47004 District Event Revenue         51,854.64           47004 Dyage         39.94           4701 DG Changeover         51,844.75           4701 DG Changeover         \$218,547.3           6000 Coperating Expenses         \$218,547.3           60000 Operating Expenses         \$218,547.3		
41010 Club Assessment - PETS         19,198.21           41020 District Assembly         0.00           41040 Grants Training Income         2,046.70           Total 41000 Training Revenue         28,048.44           42020 District Conference Revenue         27,112.58           42020 District Conference Revenue         27,112.58           42020 District Conference Revenue         27,112.58           42020 District Conference Revenue         31,000.00           40030 District Conference Revenue         275.24           44000 Miscellaneous Income         275.24           46000 Youth Services Income         12,885.64           46000 Youth Services Income         11,285.61           46000 Youth Services Conference         17,630.68           46000 Youth Services Conference         450.97           Total 46000 Youth Services Income         32,173.80           47000 District Event Revenue         31,185.61           47000 District Event Revenue         51,64.11           47001 District Event Revenue         51,64.11           GROSS PROFIT         \$2,85.72           Expenses         20,000           60000 Operating Expenses         2,40.37           60000 Operating Expenses         2,40.37           60003 Website Administration	Total 40000 Operating Revenue	121,069.28
41020 District Assembly       6.00         41030 RLI       6.000.53         41040 Grants Training Income       22,048.70         Total 41000 Training Revenue       28,048.44         42000 District Conference Revenue       27,112.58         42020 DCONF Reg. Current Year       1,000.00         42020 DCONF Spons. Current       1,000.00         42030 DCONF Reg. Next Year       3,000.00         Total 42000 District Conference Revenue       31,712.58         44000 Miscellaneous Income       275.24         46000 Youth Services Income       12,983.64         46000 Youth Services Income       11,52.51         46000 Ye Celebration       1,152.51         46000 Ye Celebration       1,152.51         46000 Yeth Services Income       32,217.73         47000 District Event Revenue       41,85.00         47001 DG Changeover       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       \$21,547.73         GRCSS PROFIT       \$21,547.73         GROSS PROFIT       \$21,547.73         GROSS PROFIT       \$21,547.73         GROSS PROFIT       \$21,547.73         GROSS OC Credit Card Fees       9.00         60010 Banking Fees	41000 Training Revenue	
41030 RLI         6,800.50           41040 Grants Training Income         2,046.70           Total 41000 Training Revenue         28,048.44           42000 District Conference Revenue         27,112.58           42020 DCONF Reg. Current Year         27,102.58           42020 DCONF Reg. Next Year         3,600.00           Total 42000 District Conference Revenue         31,712.58           44000 Miscellaneous Income         275.24           46001 PVLA Income         12,983.64           46002 SlapShot Income         12,983.64           46002 SlapShot Income         11,52.51           46004 Youth Services Conference         17,630.66           46004 Youth Services Conference         32,217.78           Total 46000 Youth Services Income         32,217.78           47001 DG Changeover         450.97           47001 DG Changeover         969.41           47004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         \$1,154.01           47004 VTT Bon Voyage         969.41           Total Income         \$218,547.03           EROSS PROFIT         \$218,547.03           Expenses         90.00           60000 Operating Expenses         0.00           60001 Banking Fees <td< td=""><td>41010 Club Assessment - PETS</td><td>19,198.21</td></td<>	41010 Club Assessment - PETS	19,198.21
41040 Grants Training Income       2,046.70         Total 41000 Training Revenue       28,048,44         42000 District Conference Revenue       27,112.58         42010 DCONF Reg. Current Year       2,000.00         42030 DCONF Spons. Current       1,000.00         42030 DCONF Reg. Next Year       3,600.00         Total 42000 District Conference Revenue       31,712.58         44000 Miscellaneous Income       275.24         46001 Spytch Income       12,883.64         46002 SlagShort Income       17,830.66         46003 Ye Celebration       1,152.51         46004 Youth Services Conference       32,217.78         47000 District Event Revenue       41,85.00         47001 DG Changeover       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total force       \$218,547.73         SROSS PROFIT       \$20,000         Expenses       0.00         60000 Operating Expenses       0.00         60001 Banking Fees       341.44         60020 Credit Card Fees       2,240.37         60032 Website Administration       20.17         60032 Website Administration	41020 District Assembly	0.00
Total 41000 Training Revenue         28,048.44           42000 District Conference Revenue         27,112.58           42020 DCONF Reg. Current Year         1,000.00           42030 DCONF Reg. Next Year         3,600.00           Total 42000 District Conference Revenue         31,712.58           44000 Miscellaneous Income         275.24           46001 RYLA Income         12,983.64           46001 RYLA Income         12,983.64           46002 SlapShot Income         17,530.66           46003 YC Celebration         1,152.51           46004 Youth Services Conference         450.97           Total 46000 Youth Services Income         32,217.78           47001 DG Changeover         41,850.00           47001 DG Changeover         9,81           47001 DG Changeover         9,81           4701 DG Changeover         9,81           4704 TTT Bon Voyage         96.34           Total 147000 District Event Revenue         5,154.11           Billable Expense Income         \$2,185.47.33           GROSS PROFIT         \$218,547.73           GROSS PROFIT         \$218,547.73           60000 Operating Expenses         0.00           60010 Banking Fees         9.00           60030 Westes Administration	41030 RLI	•
42000 District Conference Revenue         27,112.58           42010 DCONF Rep, Current Year         27,112.58           42020 DCONF Spons. Current         3,000.00           42030 DCONF Rep, Next Year         3,000.00           42030 DCONF Rep, Next Year         3,000.00           44000 Miscellaneous Income         275.24           44000 Vouth Services Income         12,983.64           46001 RYLA Income         12,983.64           46002 SlapShotl Income         17,630.66           46003 SlapShotl Income         17,630.66           46004 Youth Services Conference         11,152.51           46004 Youth Services Income         32,217.78           47001 DG Changeover         41,185.00           47001 DG Changeover         41,185.00           47001 DG Changeover         41,185.00           4701 DG Changeover         5,154.41           Billable Expense Income         700.00           60SS PROFIT         \$218,547.33           Expenses         90.00           60000 Operating Expenses         0.00           600010 Banking Fees         31,44           60020 Credit Card Fees         2,240.37           60031 Club Runner Software         2,773.00           60032 Website Administration         20.74 <td>41040 Grants Training Income</td> <td>2,046.70</td>	41040 Grants Training Income	2,046.70
42010 DCONF Reg. Current Year         27,112.58           42020 DCONF Spons. Current         1,000.00           42030 DCONF Reg. Next Year         3,600.00           Total 42000 District Conference Revenue         31,712.58           44000 Miscellaneous Income         275.24           46001 RYLA Income         12,983.64           46001 RYLA Income         12,983.64           46003 YE Celebration         1,152.51           46004 Youth Services Conference         450.97           Total 46000 Youth Services Income         32,217.05           47000 Instrict Event Revenue         450.90           47001 DG Changeover         4,185.00           47001 DG Changeover         969.41           4701 Income         5,154.00           8004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         5,154.00           Billable Expense Income         \$218,547.30           46005 PROFIT         \$218,547.30           46005 PROFIT         \$218,547.30           46000 Operating Expenses         9.00           60010 Banking Fees         9.00           60010 Banking Fees         9.00           60031 Club Runner Software         2,220.00           60032 Website Administration         2,017.00<	Total 41000 Training Revenue	28,048.44
42020 DCONF Spons. Current       1,000.00         42030 DCONF Rep. Next Year       3,600.00         Total 42000 District Conference Revenue       31,712.58         44000 Miscellaneous Income       275.24         46001 RYLA Income       12,983.64         46001 RYLA Income       12,983.64         46002 SlapShot Income       17,630.66         46003 Ye Celebration       1,152.51         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.78         47001 DG Changeover       4,185.00         47001 DG Changeover       4,185.01         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         GROSS PROFIT       \$21,547.73         GROSO Operating Expenses       0.00         60000 Operating Expenses       9.00         60010 Banking Fees       3,41.44         60020 Credit Card Fees       2,420.37         60031 Club Runner Software       2,723.00         60032 Website Administration       2,01.74         60033 Zoom Software       1,942.69 <td>42000 District Conference Revenue</td> <td></td>	42000 District Conference Revenue	
42030 DCONF Reg. Next Year         3,600.00           Total 42000 District Conference Revenue         31,712.58           44000 Miscellaneous Income         275.24           46000 Youth Services Income         12,983.64           46001 RYLA Income         17,630.66           46002 SlapShot Income         17,630.66           46003 YE Celebration         1,152.51           46004 Youth Services Conference         350.97           70tal 46000 Youth Services Income         32,217.78           47000 District Event Revenue         4,185.00           47001 DG Changeover         4,185.00           47004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         5,154.41           Billable Expense Income         218,547.33           RGNSS PROFIT         \$218,547.33           Expenses         0.00           60000 Operating Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60031 (T/Software Expense         2,723.00           60032 Website Administration         20.17           60032 Website Administration         20.17           60034 Operating Expenses         4,725.00           60040 Insurance	42010 DCONF Reg. Current Year	27,112.58
Total 42000 District Conference Revenue         31,712.58           44000 Miscellaneous Income         275.24           46000 Youth Services Income         12,983.64           46001 RYLA Income         17,630.66           46003 YE Celebration         1,152.51           46004 Youth Services Conference         450.97           Total 46004 Youth Services Income         32,277.86           47000 District Event Revenue         4,185.00           47001 DG Changeover         4,185.00           47004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         5,154.41           Billable Expense Income         70.00           Total Income         \$218,547.33           EROSS PROFIT         \$218,547.33           Expenses         0.00           60010 Banking Fees         0.00           60010 Banking Fees         9.00           60031 (T/Software Expense         2,420.37           60031 (T/Software Expense         2,723.00           60032 Website Administration         2,01.72           60034 QB Software         1,942.69           60034 Operating Expenses         6,792.11           60040 Insurance         6,792.10           60040 Insurance         2,723.00	42020 DCONF Spons. Current	1,000.00
44000 Miscellaneous Income       275.24         46000 Youth Services Income       12,983.64         46001 RYLA Income       12,983.64         46002 SlapShot Income       1,152.51         46003 YE Celebration       450.97         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.8         47000 District Event Revenue       4,185.00         47004 VTT Bon Voyage       969.41         Billable Expense Income       70.00         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         GROSS PROFIT       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       0.00         60010 Banking Fees       3.41.44         60020 Credit Card Fees       2,420.37         60031 Club Runner Software       2,723.00         60032 Website Administration       2,723.00         60032 Website Administration       20.17         60033 Compositivare       567.44         60040 Insurance       60041 US Insurance       2,250.00	42030 DCONF Reg. Next Year	3,600.00
46000 Youth Services Income       12,983.64         46001 RYLA Income       12,983.64         46002 SlapShot Income       17,630.66         46003 YE Celebration       450.97         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.88         47000 District Event Revenue       4,185.00         47001 DG Changeover       4,185.00         47004 VTT Bon Voyage       969.41         Billable Expense Income       70.00         Total 47000 District Event Revenue       \$218,547.39         Billable Expense Income       70.00         GROSS PROFIT       \$218,547.39         GROSS PROFIT       \$218,547.30         Expenses       9.00         60000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       567.44         60040 DSoftware       567.44         70al 60000 Operating Expenses       8,792.11         60040 Insurance       6,0041 US Insurance	Total 42000 District Conference Revenue	31,712.58
46001 RYLA Income       12,983.64         46002 SlapShot Income       17,630.66         46003 YE Celebration       1,152.51         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.78         47000 District Event Revenue       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       90.00         60000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60031 Club Runner Software       20.01         60032 Website Administration       20.17         60033 Zoom Software       567.44         60040 Insurance       8,792.11         60040 Insurance       2,250.00         60041 US Insurance       2,250.00	44000 Miscellaneous Income	275.24
46002 SlapShot Income       17,630.66         46003 YE Celebration       1,152.51         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.78         47000 District Event Revenue       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Your Software       567.44         Total 60000 Operating Expenses       6004 Usurance         60040 Insurance       567.44         Total 60000 Total Expenses       8,792.11	46000 Youth Services Income	
46003 YE Celebration       1,152.51         46004 Youth Services Conference       450.97         Total 46000 Youth Services Income       32,217.78         47000 District Event Revenue       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.33         GROSS PROFIT       \$218,547.33         Expenses       0.00         60010 Banking Fees       0.00         60012 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       567.44         Total 60000 Operating Expenses       6,792.11         60040 Insurance       2,725.00         60041 US Insurance       2,250.00	46001 RYLA Income	12,983.64
46004 Youth Services Conference         450.97           Total 46000 Youth Services Income         32,217.78           47000 District Event Revenue         4,185.00           47001 DG Changeover         4,185.00           47004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         5,154.41           Billable Expense Income         70.00           Total Income         \$218,547.33           GROSS PROFIT         \$218,547.33           Expenses         0.00           60010 Aparting Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60031 I'Jsoftware Expense         2,723.00           60032 Website Administration         20.17           60033 Zoom Software         1,942.69           60034 QB Software         567.44           Total 60000 Operating Expenses         8,792.11           60040 Insurance         6,004.1 US Insurance           60041 US Insurance         2,250.00	46002 SlapShot Income	17,630.66
Total 46000 Youth Services Income         32,217.78           47000 District Event Revenue         4,185.00           47001 DG Changeover         4,185.00           47004 VTT Bon Voyage         969.41           Total 47000 District Event Revenue         5,154.41           Billable Expense Income         70.00           Total Income         \$218,547.73           GROSS PROFIT         \$218,547.73           Expenses         0.00           60010 Operating Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60031 IT/Software Expense         777.00           60032 Website Administration         20.17           60032 Website Administration         20.17           60034 QB Software         1,942.69           60034 QB Software         567.44           Total 60000 Operating Expenses         8,792.11           60040 Insurance         2,250.00	46003 YE Celebration	1,152.51
47000 District Event Revenue       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       0.00         60010 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60031 Club Runner Software       777.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00         60041 US Insurance       2,250.00	46004 Youth Services Conference	450.97
47001 DG Changeover       4,185.00         47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       0.00         60010 Banking Fees       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       60041 US Insurance	Total 46000 Youth Services Income	32,217.78
47004 VTT Bon Voyage       969.41         Total 47000 District Event Revenue       5,154.41         Billable Expense Income       70.00         Total Income       \$218,547.73         GROSS PROFIT       \$218,547.73         Expenses       0.00         60000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	47000 District Event Revenue	
Total 47000 District Event Revenue         5,154.41           Billable Expense Income         70.00           Total Income         \$218,547.73           GROSS PROFIT         \$218,547.73           Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60030 IT/Software Expense         777.00           60031 Club Runner Software         2,723.00           60032 Website Administration         20.17           60033 Zoom Software         1,942.69           60034 QB Software         567.44           Total 60000 Operating Expenses         8,792.11           60040 Insurance         60041 US Insurance         2,250.00	47001 DG Changeover	4,185.00
Billable Expense Income         70.00           Total Income         \$218,547.73           GROSS PROFIT         \$218,547.73           Expenses         0.00           60000 Operating Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60030 IT/Software Expense         777.00           60031 Club Runner Software         2,723.00           60032 Website Administration         20.17           60033 Zoom Software         1,942.69           60034 QB Software         567.44           Total 60000 Operating Expenses         8,792.11           60040 Insurance         60041 US Insurance         2,250.00	47004 VTT Bon Voyage	969.41
Total Income         \$218,547.73           GROSS PROFIT         \$218,547.73           Expenses         0.00           60000 Operating Expenses         0.00           60010 Banking Fees         341.44           60020 Credit Card Fees         2,420.37           60030 IT/Software Expense         777.00           60031 Club Runner Software         2,723.00           60032 Website Administration         20.17           60033 Zoom Software         1,942.69           60034 QB Software         567.44           Total 60000 Operating Expenses         8,792.11           60040 Insurance         2,250.00	Total 47000 District Event Revenue	5,154.41
\$218,547.73         Expenses       0.00         60000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       60041 US Insurance	Billable Expense Income	70.00
Expenses       0000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	Total Income	\$218,547.73
60000 Operating Expenses       0.00         60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses         60040 Insurance       8,792.11         60041 US Insurance       2,250.00	GROSS PROFIT	\$218,547.73
60010 Banking Fees       341.44         60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	Expenses	
60020 Credit Card Fees       2,420.37         60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60041 US Insurance       2,250.00	60000 Operating Expenses	0.00
60030 IT/Software Expense       777.00         60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	60010 Banking Fees	341.44
60031 Club Runner Software       2,723.00         60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses         60040 Insurance       8,792.11         60041 US Insurance       2,250.00	60020 Credit Card Fees	2,420.37
60032 Website Administration       20.17         60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	60030 IT/Software Expense	777.00
60033 Zoom Software       1,942.69         60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00	60031 Club Runner Software	2,723.00
60034 QB Software       567.44         Total 60000 Operating Expenses       8,792.11         60040 Insurance       2,250.00		20.17
Total 60000 Operating Expenses         8,792.11           60040 Insurance         2,250.00	60033 Zoom Software	
60040 Insurance 60041 US Insurance 2,250.00		
60041 US Insurance 2,250.00	Total 60000 Operating Expenses	8,792.11
·	60040 Insurance	
60042 CA Insurance 19,897.05	60041 US Insurance	2,250.00
	60042 CA Insurance	19,897.05

	TOTAL
Total 60040 Insurance	22,147.05
60050 Finance & Audit	6,700.00
60060 District Council	1,893.03
61000 Administrative Expenses	
61010 Admin Services	18,600.00
61020 Office Supplies	451.28
61030 District Newsletter	1,800.00
61040 Phone Charge	1,020.00
61050 Treasurer Expenses	253.23
Total 61000 Administrative Expenses	22,124.51
62000 Directors and Committees	
62100 Director of Training	
62103 PETS Training	13,475.15
62104 District Training Assembly	135.00
62105 RLI	5,888.29
62106 Visioning Training	567.62
62107 Zone Training	509.50
Total 62100 Director of Training	20,575.56
62200 Director of Foundation	44.94
62201 VTT	1,166.52
62202 District Simplified Grants	42.74
62203 Paul Harris Society	49.46
62204 Grants	3,580.11
62206 Zone Training	1,445.62
62207 Foundation Dinner	109.40
Total 62200 Director of Foundation	6,438.79
62400 Director of Youth Services	
62401 RYLA	8,041.18
62402 SLAPSHOT	20,113.20
62403 Rotaract	4,822.40
62406 YE Celebration Expenses	2,285.16
62407 Youth Conference	659.84
62408 Youth Program Promotion	84.74
Total 62400 Director of Youth Services	36,006.52
62500 Director of Public Image	
62502 Badges	227.14
Total 62500 Director of Public Image	227.14
62600 Director of Membership	
62601 Zone Training	1,925.56
62602 Regional Training	2,331.10
Total 62600 Director of Membership	4,256.66
62700 District Governor	
62701 Training	2,039.32
62702 RI Convention	4,280.08
62703 Governor Awards	246.45
62704 Theme Items	1,994.48
62705 President Meetings	2,190.86
Total 62700 District Governor	10,751.19
62800 District Governor Elect	

00004 T. 1.1	TOTAL
62801 Training	3,604.78
62802 RI Convention	2,131.13
62803 Theme Items	5,775.94
Total 62800 District Governor Elect	11,511.85
62900 District Governor Nominee	
62901 Training	2,856.83
Total 62900 District Governor Nominee	2,856.83
Total 62000 Directors and Committees	92,624.54
63000 District Conference Expenses	
63010 General Expenses (current year)	21,170.87
63020 Donations	4,734.84
63030 DGE Incurred	2,309.00
Total 63000 District Conference Expenses	28,214.71
64000 Miscellaneous Expenses	0.00
64010 District Governor Changeover	3,690.91
64020 DGND Interviews	134.61
64030 Other	5,100.00
Total 64000 Miscellaneous Expenses	8,925.52
Total Expenses	\$191,421.47
NET OPERATING INCOME	\$27,126.26
Other Expenses	
Unrealized Gain or Loss	0.00
Exchange Gain or Loss	543.27
Other Miscellaneous Expense (deleted)	0.00
Total Other Expenses	\$543.27
NET OTHER INCOME	\$ -543.27
NET INCOME	\$26,582.99

# BUDGET VS. ACTUALS: 2018-2019 ROTARY BUDGET - FY19 P&L

July 2018 - June 2019

	TOTAL				
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	
Income					
40000 Operating Revenue					
40010 General Assessment - Dues	121,069.28	115,750.00	5,319.28	104.60 %	
Total 40000 Operating Revenue	121,069.28	115,750.00	5,319.28	104.60 %	
41000 Training Revenue					
41010 Club Assessment - PETS	19,198.21		19,198.21		
41020 District Assembly	0.00		0.00		
41030 RLI	6,803.53		6,803.53		
41040 Grants Training Income	2,046.70		2,046.70		
Total 41000 Training Revenue	28,048.44		28,048.44		
42000 District Conference Revenue					
42010 DCONF Reg. Current Year	27,112.58		27,112.58		
42020 DCONF Spons. Current	1,000.00		1,000.00		
42030 DCONF Reg. Next Year	3,600.00		3,600.00		
Total 42000 District Conference Revenue	31,712.58		31,712.58		
44000 Miscellaneous Income	275.24	1,000.00	-724.76	27.52 %	
45000 Interest Income		100.00	-100.00		
46000 Youth Services Income					
46001 RYLA Income	12,983.64		12,983.64		
46002 SlapShot Income	17,630.66		17,630.66		
46003 YE Celebration	1,152.51		1,152.51		
46004 Youth Services Conference	450.97		450.97		
Total 46000 Youth Services Income	32,217.78		32,217.78		
47000 District Event Revenue					
47001 DG Changeover	4,185.00		4,185.00		
47004 VTT Bon Voyage	969.41		969.41		
Total 47000 District Event Revenue	5,154.41		5,154.41		
Billable Expense Income	70.00		70.00		
Total Income	\$218,547.73	\$116,850.00	\$101,697.73	187.03 %	
GROSS PROFIT	\$218,547.73	\$116,850.00	\$101,697.73	187.03 %	
Expenses					
60000 Operating Expenses	0.00		0.00		
60010 Banking Fees	341.44	1,000.00	-658.56	34.14 %	
60020 Credit Card Fees	2,420.37	2,000.00	420.37	121.02 %	
60030 IT/Software Expense	777.00	500.00	277.00	155.40 %	
60031 Club Runner Software	2,723.00	2,500.00	223.00	108.92 %	
60032 Website Administration	20.17	,	20.17		
60033 Zoom Software	1,942.69	2,000.00	-57.31	97.13 %	
60034 QB Software	567.44	500.00	67.44	113.49 %	
Total 60000 Operating Expenses	8,792.11	8,500.00	292.11	103.44 %	
60040 Insurance					

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
60041 US Insurance	2,250.00	2,250.00	0.00	100.00 %
60042 CA Insurance	19,897.05	26,200.00	-6,302.95	75.94 %
Total 60040 Insurance	22,147.05	28,450.00	-6,302.95	77.85 %
60050 Finance & Audit	6,700.00	7,000.00	-300.00	95.71 %
60060 District Council	1,893.03	3,000.00	-1,106.97	63.10 %
61000 Administrative Expenses				
61010 Admin Services	18,600.00	18,600.00	0.00	100.00 %
61020 Office Supplies	451.28	580.00	-128.72	77.81 %
61030 District Newsletter	1,800.00	2,400.00	-600.00	75.00 %
61040 Phone Charge	1,020.00	1,020.00	0.00	100.00 %
61050 Treasurer Expenses	253.23		253.23	
Total 61000 Administrative Expenses	22,124.51	22,600.00	-475.49	97.90 %
62000 Directors and Committees				
62100 Director of Training				
62103 PETS Training	13,475.15		13,475.15	
62104 District Training Assembly	135.00		135.00	
62105 RLI	5,888.29		5,888.29	
62106 Visioning Training	567.62	500.00	67.62	113.52 %
62107 Zone Training	509.50	2,000.00	-1,490.50	25.48 %
Total 62100 Director of Training	20,575.56	2,500.00	18,075.56	823.02 %
62200 Director of Foundation	44.94		44.94	
62201 VTT	1,166.52		1,166.52	
62202 District Simplified Grants	42.74		42.74	
62203 Paul Harris Society	49.46		49.46	
62204 Grants	3,580.11		3,580.11	
62206 Zone Training	1,445.62	2,000.00	-554.38	72.28 %
62207 Foundation Dinner	109.40		109.40	
Total 62200 Director of Foundation	6,438.79	2,000.00	4,438.79	321.94 %
62400 Director of Youth Services				
62401 RYLA	8,041.18	1,000.00	7,041.18	804.12 %
62402 SLAPSHOT	20,113.20	1,000.00	19,113.20	2,011.32 %
62403 Rotaract	4,822.40	3,000.00	1,822.40	160.75 %
62404 Interact	,	1,000.00	-1,000.00	
62406 YE Celebration Expenses	2,285.16		2,285.16	
62407 Youth Conference	659.84		659.84	
62408 Youth Program Promotion	84.74		84.74	
Total 62400 Director of Youth Services	36,006.52	6,000.00	30,006.52	600.11 %
62500 Director of Public Image				
62501 RI Materials		500.00	-500.00	
62502 Badges	227.14	300.00	-72.86	75.71 %
62503 Advertising		200.00	-200.00	
Total 62500 Director of Public Image	227.14	1,000.00	-772.86	22.71 %
62600 Director of Membership				
62601 Zone Training	1,925.56	2,000.00	-74.44	96.28 %
62602 Regional Training	2,331.10	3,000.00	-668.90	77.70 %
Total 62600 Director of Membership	4,256.66	5,000.00	-743.34	85.13 %
·	1,20.00	0,000.00	7-0.07	20.10 /6
62700 District Governor	2 020 22	1 400 00	600.00	145.67.0/
62701 Training	2,039.32	1,400.00	639.32	145.67 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGE
62702 RI Convention	4,280.08	5,000.00	-719.92	85.60 %
62703 Governor Awards	246.45		246.45	
62704 Theme Items	1,994.48	4,000.00	-2,005.52	49.86 %
62705 President Meetings	2,190.86		2,190.86	
Total 62700 District Governor	10,751.19	10,400.00	351.19	103.38 %
62800 District Governor Elect				
62801 Training	3,604.78	4,000.00	-395.22	90.12 %
62802 RI Convention	2,131.13	6,000.00	-3,868.87	35.52 %
62803 Theme Items	5,775.94		5,775.94	
Total 62800 District Governor Elect	11,511.85	10,000.00	1,511.85	115.12 %
62900 District Governor Nominee				
62901 Training	2,856.83	4,300.00	-1,443.17	66.44 %
Total 62900 District Governor Nominee	2,856.83	4,300.00	-1,443.17	66.44 %
Total 62000 Directors and Committees	92,624.54	41,200.00	51,424.54	224.82 %
63000 District Conference Expenses				
63010 General Expenses (current year)	21,170.87		21,170.87	
63020 Donations	4,734.84		4,734.84	
63030 DGE Incurred	2,309.00	6,000.00	-3,691.00	38.48 %
Total 63000 District Conference Expenses	28,214.71	6,000.00	22,214.71	470.25 %
64000 Miscellaneous Expenses	0.00		0.00	
64010 District Governor Changeover	3,690.91		3,690.91	
64020 DGND Interviews	134.61	100.00	34.61	134.61 %
64030 Other	5,100.00		5,100.00	
Total 64000 Miscellaneous Expenses	8,925.52	100.00	8,825.52	8,925.52 %
Total Expenses	\$191,421.47	\$116,850.00	\$74,571.47	163.82 %
NET OPERATING INCOME	\$27,126.26	\$0.00	\$27,126.26	0.00%
Other Expenses				
Exchange Gain or Loss	543.27		543.27	
Other Miscellaneous Expense (deleted)	0.00		0.00	
Total Other Expenses	\$543.27	\$0.00	\$543.27	0.00%
NET OTHER INCOME	\$ -543.27	\$0.00	\$ -543.27	0.00%
NET INCOME	\$26,582.99	\$0.00	\$26,582.99	0.00%

# BUDGET VS. ACTUALS: 2019 - 2020 ROTARY BUDGET - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
40000 Operating Revenue				
40010 General Assessment - Dues	41,435.42	92,351.00	-50,915.58	44.87 %
40020 General Assessment - Conference Support	2,164.03	6,525.00	-4,360.97	33.17 %
Total 40000 Operating Revenue	43,599.45	98,876.00	-55,276.55	44.10 %
41000 Training Revenue	,	,		
41010 Club Assessment - PETS	5,701.90	16,080.00	-10,378.10	35.46 %
41040 Grants Training Income	-871.47	10,000.00	-871.47	00.10 /0
Total 41000 Training Revenue	4,830.43	16,080.00	-11,249.57	30.04 %
42000 District Conference Revenue	1,000110		,	2010 1 70
42010 DCONF Reg. Current Year	-100.00		-100.00	
Total 42000 District Conference Revenue	-100.00		-100.00	
46000 Youth Services Income	100100		100100	
46001 RYLA Income	23,463.64		23,463.64	
46002 SlapShot Income	8,900.28		8,900.28	
46004 Youth Services Conference	238.51		238.51	
Total 46000 Youth Services Income	32,602.43		32,602.43	
47000 District Event Revenue	3_,63		0_,00	
47000 District Event Nevende 47001 DG Changeover	45.00		45.00	
Total 47000 District Event Revenue	45.00		45.00	
Total Income	\$80,977.31	\$114,956.00	\$ -33,978.69	70.44 %
GROSS PROFIT	\$80,977.31	\$114,956.00	\$ -33,978.69	70.44 %
Expenses				
60000 Operating Expenses				
60010 Banking Fees	40.13	500.00	-459.87	8.03 %
60020 Credit Card Fees	290.96	4,500.00	-4,209.04	6.47 %
60030 IT/Software Expense		290.00	-290.00	
60031 Club Runner Software	252.00	2,200.00	-1,948.00	11.45 %
60032 Website Administration		21.00	-21.00	
60033 Zoom Software	161.90	1,950.00	-1,788.10	8.30 %
60034 QB Software		645.00	-645.00	
Total 60000 Operating Expenses	744.99	10,106.00	-9,361.01	7.37 %
60040 Insurance				
60041 US Insurance		2,800.00	-2,800.00	
60042 CA Insurance		25,000.00	-25,000.00	
Total 60040 Insurance		27,800.00	-27,800.00	
60050 Finance & Audit	1,700.00	7,000.00	-5,300.00	24.29 %
60060 District Council		2,500.00	-2,500.00	
61000 Administrative Expenses				
61010 Admin Services		24,000.00	-24,000.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
61020 Office Supplies		600.00	-600.00	
61030 District Newsletter		2,400.00	-2,400.00	
61040 Phone Charge		1,200.00	-1,200.00	
61050 Treasurer Expenses		200.00	-200.00	
Total 61000 Administrative Expenses		28,400.00	-28,400.00	
62000 Directors and Committees				
62100 Director of Training				
62101 DLT Training		400.00	-400.00	
62102 AG Training		400.00	-400.00	
62103 PETS Training	500.00		500.00	
62104 District Training Assembly		400.00	-400.00	
62106 Visioning Training		600.00	-600.00	
62107 Zone Training		2,000.00	-2,000.00	
Total 62100 Director of Training	500.00	3,800.00	-3,300.00	13.16 %
62200 Director of Foundation	44.94		44.94	
62201 VTT	1,166.52	500.00	666.52	233.30 %
62203 Paul Harris Society		375.00	-375.00	
62205 Rotary Scholars		375.00	-375.00	
62206 Zone Training		200.00	-200.00	
Total 62200 Director of Foundation	1,211.46	1,450.00	-238.54	83.55 %
62300 Director of Service Projects				
62301 International Community Service		100.00	-100.00	
62302 Community Service		75.00	-75.00	
62303 Vocational Service		75.00	-75.00	
Total 62300 Director of Service Projects		250.00	-250.00	
62400 Director of Youth Services				
62401 RYLA	8,041.18		8,041.18	
62403 Rotaract		2,500.00	-2,500.00	
62404 Interact		1,000.00	-1,000.00	
62408 Youth Program Promotion	84.74	1,500.00	-1,415.26	5.65 %
Total 62400 Director of Youth Services	8,125.92	5,000.00	3,125.92	162.52 %
62500 Director of Public Image				
62501 RI Materials		250.00	-250.00	
62502 Badges		250.00	-250.00	
62503 Advertising		250.00	-250.00	
62504 Zone Training		200.00	-200.00	
Total 62500 Director of Public Image		950.00	-950.00	
62600 Director of Membership				
62601 Zone Training		200.00	-200.00	
62602 Regional Training		2,500.00	-2,500.00	
62603 Membership Materials	181.50		181.50	
Total 62600 Director of Membership	181.50	2,700.00	-2,518.50	6.72 %
62700 District Governor				
62701 Training		1,900.00	-1,900.00	
62702 RI Convention		7,000.00	-7,000.00	
62703 Governor Awards		500.00	-500.00	
62704 Theme Items	75.20		75.20	
62705 President Meetings		2,200.00	-2,200.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 62700 District Governor	75.20	11,600.00	-11,524.80	0.65 %
62800 District Governor Elect				
62801 Training		1,900.00	-1,900.00	
62802 RI Convention	1,335.39	7,000.00	-5,664.61	19.08 %
62803 Theme Items		2,500.00	-2,500.00	
Total 62800 District Governor Elect	1,335.39	11,400.00	-10,064.61	11.71 %
62900 District Governor Nominee				
62901 Training		1,900.00	-1,900.00	
Total 62900 District Governor Nominee		1,900.00	-1,900.00	
Total 62000 Directors and Committees	11,429.47	39,050.00	-27,620.53	29.27 %
63000 District Conference Expenses				
63010 General Expenses (current year)	343.77		343.77	
Total 63000 District Conference Expenses	343.77		343.77	
64000 Miscellaneous Expenses				
64010 District Governor Changeover	3,615.89		3,615.89	
64020 DGND Interviews		100.00	-100.00	
Total 64000 Miscellaneous Expenses	3,615.89	100.00	3,515.89	3,615.89 %
Total Expenses	\$17,834.12	\$114,956.00	\$ -97,121.88	15.51 %
NET OPERATING INCOME	\$63,143.19	\$0.00	\$63,143.19	0.00%
Other Expenses				
Exchange Gain or Loss	222.70		222.70	
Total Other Expenses	\$222.70	\$0.00	\$222.70	0.00%
NET OTHER INCOME	\$ -222.70	\$0.00	\$ -222.70	0.00%
NET INCOME	\$62,920.49	\$0.00	\$62,920.49	0.00%