



District Council Minutes November 18, 2017

Location:
Hyatt Place Hotel
Amherst, NY

No. of Attendees:

Call to Order: 08:45 by Governor Reg Madison, welcomed all with a big thank you for all you are doing this Rotary year. Want you to know how much you are appreciated. Thank you, thank you, thank you.

Invocation: Melisa Schrock, DGE. “Creator and sustainer of all that is and ever will be, accept our thanks for this day and all its blessings. Grant that each of us may feel our responsibilities to Rotary, our community, our country and indeed to all countries and peoples as we stay focused on the objectives we have for the world: Peace. Health. Community. Water. Education. Keeping in mind always the enduring values of life, exerting our efforts in these areas on those things upon which future generations can build with confidence. We thank you for this family of Rotarians, to which we belong. Please bless this food and use it to nourish us as we meet together and serve. We ask these things in the Name of your eternal truth. Amen.”

Rotary Moment: Pene Hutton, Executive Secretary. Pene spoke about her introduction into Rotary and how it became so much more than she expected. She referred to the first Object of Rotary which is “*the development of acquaintance as an opportunity for service*” and she shared the international Thailand project that provided a real life experience of that which became for her so much more.

Introductions: DG Reg asked us to announce ourselves with our name, club name and role(s), District involvement(s), years in Rotary and to share our own Rotary moment.

Consent Agenda:

Removed Reports: TREASURER’S REPORT BY MOTION OF KAREN OAKES, PDG, SECONDED BY MARLEE DIEHL, IPDG. MOTION APPROVED.

Treasurer’s Report: Treasurer Rino answered questions about the financial reports. He noted some items need to be reclassified, but that the bank statements had been reconciled and the cash in the bank is accurate.

MOTION BY PAT CASTIGLIA , END POLIO & ANNUAL FUND CHAIR, TO ACCEPT THE CONSENT AGENDA WITHOUT THE TREASURER’S REPORT, SECONDED BY KAREN OAKES, PDG. MOTION CARRIED.

Area Realignment Task Force:

Reg Madison, DG, spoke to the process and how it was prompted by the recent departure of AG Mary Kay Worth, Area 15. Separate surveys to club presidents as to how they would see as will the district council members. Then it will come back to District Council for approval.

Strategic Planning Update:

Marlee Diehl, IPDG and Strategic Planning Chair, introduced Bob Hagen, US Co-Chair of Strategic Planning Steering Committee.

Bob spoke to where we are in the process and the background for the reporting function that got us here. It is broken down into 5 categories and distributed to 5 district directors (all save for Youth Services) to address the goals. He noted that in September we expected to be seeing the goal driven reports submitted to District Council along with the other reports. Bob noted that it has not been happening. So that is what we are talking about now. As Bob noted, “A failure to plan, is a plan to fail.” He went on to say that here we are in November. He reminded the directors who have been tasked to submit these goal driven reports to get them into the January reports for council distribution. He also stated that we will meet face to face in April to review our Strategic Plan.

District Communication:

Melisa Schrock, DGE, asked, “Who knows what #RotaryChangemaker is?” It is a Twitter account. Melisa indicated that this is her. She wants to make a difference by changing things for the good of the district/clubs. She has had conversations with Rotarians, and she referenced President Jim Howden, count of total Rotary emails from September to October. Jim noted he received 156 emails during the months of September and October. 4 from his AG, 31 from District, 4 from Rotary International, 6 from other clubs in the district and 111 from his own club.

Proposed for discussion: A weekly email that includes everything the District wants to say to the clubs. Lots of discussion. Concerns noted. DG Reg suggested that is this becomes an action, research has said that Tuesday is the best day to have your news received. Melisa thanked everyone for their contributions.

New email IDs: DG Reg noted that email IDs using d7090.org are available for example a club could have an email address of delhi@d7090.org, which would point to the point person for the club and could move around say from president to president. Some discussion about how that would work and the deficiencies associated with using it. More to come on this with clarification perhaps from Paul Marchese, District Technology Chair.

Use of District Zoom License: Pene explained the Zoom licenses to the group – 10 “pro” licenses used by District Executives for online meetings with unlimited time, opportunity to have many “basic” licenses with a limit of 40 minutes at a time. She explained that the district has a

couple of requests from the clubs. She noted that one is from Art Wing to use one of the district licenses to remote in a speaker for the Rotary Club of St. Catharines that needs not only to be seen, but to share his screen – power point presentation – which Skype does not allow. And, that there is also one from Celine Legret (to DGE Melisa) to use to provide home bound or distance prohibited Rotarians an opportunity to attend a meeting remotely for her club.

Discussion about different platforms to use for a variety of different needs, Skype, Google Hangout etc. **IPDG Marlee suggested that Paul Marchese be contacted to prepare something for future distribution about the different platforms and what would work best for different needs/outcomes as we continue to provide flexibility and move into the future. DG Reg will contact Art and suggest he sign up for a free Zoom license at www.zoom.us which will allow for up to 40 minutes of use and that he will not need to use the District account.** It was expressed that using Pene's time to move around licenses for clubs to use for remote attendees, would likely be too time intensive, and that Zoom might not be the best platform for the particular use requested by Celine Legret. Celine is in the process of researching all her options – she is investigating Google Hangout which might be a better platform to remote in an attendee to a live meeting.

Club Foundation Goals: John Teibert, Director, shared a little of the struggle to get presidents to enter Foundation Goals. It is a club tool to help the president to focus or refocus on where the club is going. He indicated that it also helps the president to understand the depth and breadth of Rotary, etc. He also mentioned that our data helps give the Foundation the information they need to respond and make plans.

John invited Pat Castiglia, Annual Fund Chair, to also speak to goal setting and why. She noted she had recently sent out a communication to AGs, and to presidents. A couple more clubs have subsequently responded. Not quite the response we were looking for. Why aren't they doing it? They say – we are too busy, etc. Pat called on her own club president, Jerry Bastedo, to share his feelings about it. Jerry shared his frustration that seemed like it was not clear what Club Central section is looking for. He needs more information on how to do it. He also acknowledged his challenge with technology.

Rotary Club Central and Club Use:

Karen Oakes, PDG, RRFC, also explained significance of contributions to The Rotary Foundation – example YTD Polio Cases down to 15.

Karen demonstrated the operation of setting goals, walked us through a slide show of the how to. See slides attached.

**Suggestion for Follow up: How about a pop up window to remind us to save?
Karen agreed to make such suggestion to Rotary International.**

Notes: Use Dollars not percentages when inputting Foundation goals. For each section, remember to find the save button – not always in the same place for each set of goals. You have to save or your goals will not be there. You can see prior years, what the goal was and how much was achieved by toggling to another year. Karen strongly recommends going in and playing around with it to see how it works.

Other Business:

- **International Service Committee** – John DePaolo, Service Projects Director

JOHN ASKED FOR A MOTION TO APPROVE THE CLUB TO CLUB SOLICITATION BY THE BNMC ROTARY CLUB FOR ITS CHILDREN'S' HOSPITAL PROJECT. MOTION BY JACK AMICO, PDG, SECONDED BY RALPH MONTESANTO, PDG. MOTION CARRIED.

JOHN ALSO ASKED FOR A MOTION TO APPROVE THE CLUB TO CLUB SOLICITATION BY THE ST. CATHARINES ROTARY CLUB REGARDING ITS YWCA NIAGARA REGION CAMPAIGN FOR HOMELESS WOMEN AND CHILDREN. MOVED BY JOHN TEIBERT, DIRECTOR OF THE ROTARY DISTRICT FOUNDATION. SECONDED BY DAVE BERRY, AG. MOTION CARRIED.

- **Rotaract Committee Chair - Larry Coon, District Rotaract Co-Chair.**

Larry thanked everyone who helped bring the Rotaractors to conference through their donations. He noted that a quick survey just went out to clubs to help us develop the website with membership and details about meetings and also enable us to contact Rotaractors using our website. He also explained that a mini grant had been developed for Rotaractors to ask their Rotary club for a mini grant – friend of Rotaract grant.

- Larry also updated on Youth Services for Aad Vermeyden, Youth Services Director. Aad will be looking for budgeted monies to develop a database platform for keeping contact with past youth services kids. Announcements: RYLA – June 10 – June 17, 2017. Darren Luong is stepping into the Chair role immediately, Sue O'Dwyer will be helping with the transition.

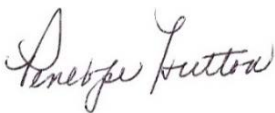
For the Good of the Order

- DG Reg – noted for the good of the order that there is a lot of information on our own website. For example District Communication policy on the left-hand side. Please get familiar with it and share it with your clubs and areas.

- PDG and Trainer Ralph Montesanto reminded all to think about how to do grant management training differently because of the complaints and excuses about why clubs can't be there.

Adjourned by acclaim at 12:00.

Respectfully submitted,



**Penelope Hutton
Executive Secretary**

Reports Attached:

DG Report

DGE Report

DGN Report

Training Report

Treasurer's Report

Membership Report

District Foundation Report

Youth Services Report

International Service Projects Report

How To Set Goals on Rotary Club Central

Balance Sheet

As of October 31, 2017

	Oct 31, 17
ASSETS	
Current Assets	
Chequing/Savings	
1010 · First Niagara US	157,912.22
1020 · BoM Cdn	134,158.90
1090 · Restricted Grants Committee	34,973.29
Total Chequing/Savings	327,044.41
Accounts Receivable	
1110 · Accounts Receivable - USD	16,694.25
1115 · Account Receivable - CDN	19,584.75
1117 · Accounts Receivable - Loan	50,000.00
Total Accounts Receivable	86,279.00
Total Current Assets	413,323.41
TOTAL ASSETS	413,323.41
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts Payable - USD	8,757.81
2020 · Accounts Payable - Cdn	61,889.16
Total Accounts Payable	70,646.97
Other Current Liabilities	
2030 · Accrued Expenses	34,889.00
Total Other Current Liabilities	34,889.00
Total Current Liabilities	105,535.97
Total Liabilities	105,535.97
Equity	
3900 · Retained Earnings	213,900.89
Net Income	93,886.55
Total Equity	307,787.44
TOTAL LIABILITIES & EQUITY	413,323.41

Rotary International District 7090

Profit & Loss

11/16/17

Accrual Basis

July through October 2017

	Jul - Oct 17
Ordinary Income/Expense	
Income	
4000 · Club assessment	
4010 · General assessment	80,011.32
4020 · District Conference assessment	6,702.27
4030 · Insurance Assessment	31,713.65
Total 4000 · Club assessment	118,427.24
4200 · District Conference	
4202 · DC - Registrations	69,651.55
4204 · DC - Sponsorships	3,800.00
Total 4200 · District Conference	73,451.55
4400 · AG reimbursement	1,548.00
49900 · Uncategorized Income	1,781.25
5000 · Earned revenues	
5010 · Foundation dinner	4,599.00
5040 · PETS	6,890.00
Total 5000 · Earned revenues	11,489.00
5060 · District Simplified Grants	430.00
5400 · Other income	
5420 · RLI Training Revenue	1,575.00
Total 5400 · Other income	1,575.00
Total Income	208,702.04
Expense	
6000 · Administration	
6010 · District Governor - RI Reimburs	155.00
6020 · Assistant Governors	23.96
6030 · District council	733.01
6062 · District Newsletter	685.00
6063 · Zoom Meetings	647.56
6080 · District office	
6081 · Office Support	6,200.00
6082 · Phone Charges	455.00
6083 · Postage	146.31
6084 · Office Supplies	18.77
6085 · Bank Charges	2,468.73
6080 · District office - Other	408.00
Total 6080 · District office	9,696.81
Total 6000 · Administration	11,941.34
7000 · Directors and Committees	
7100 · RYLA	615.70
7134 · Promotion of RI Theme	7,917.15
7135 · District badges and pins	256.25
7200 · Other committees	
7215 · District Gov - Change Over Even	382.98
Total 7200 · Other committees	382.98
Total 7000 · Directors and Committees	9,172.08
7500 · Standing Committees	
7520 · District insurance	25,655.40
7530 · Finance and audit	5,200.00
Total 7500 · Standing Committees	30,855.40

5:57 PM

11/16/17

Accrual Basis

Rotary International District 7090

Profit & Loss

July through October 2017

	Jul - Oct 17
8000 · Training	
8010 · District conference	
8012 · DC - Expenses	82,112.11
8010 · District conference - Other	2,868.09
Total 8010 · District conference	84,980.20
8030 · Club Leadership Training	1,132.38
8036 · Visioning/Release Your Inner Ro	100.00
8040 · District training	720.00
8050 · Assist Gov Training	1,065.35
8070 · Dist Gov Nominee Training	1,700.00
8085 · District Gov Training	1,080.00
Total 8000 · Training	90,777.93
8048 · Rotary Leadership Institue	3,563.21
Total Expense	146,309.96
Net Ordinary Income	62,392.08
Other Income/Expense	
Other Expense	
5409 · Exchange Gain/Loss	-31,494.47
Total Other Expense	-31,494.47
Net Other Income	31,494.47
Net Income	93,886.55

Rotary International District 7090

Trial Balance

As of October 31, 2017

11/16/17

Accrual Basis

	Oct 31, 17	
	Debit	Credit
1010 · First Niagara US	157,912.22	
1015 · First Niagara Short Term Invest	0.00	
1020 · BoM Cdn	134,158.90	
1021 · Exchange on CDN bank balances	0.00	
1025 · BoM GIC	0.00	
1030 · Petty Cash Cdn	0.00	
1031 · Exchange Contra - Petty Cash	0.00	
1040 · Petty cash	0.00	
1050 · Transfers	0.00	
1070 · First Niagara Bank Special Acct	0.00	
1075 · Conference Grant	0.00	
1090 · Restricted Grants Committee	34,973.29	
1110 · Accounts Receivable - USD	16,694.25	
1115 · Account Receivable - CDN	19,584.75	
1117 · Accounts Receivable - Loan	50,000.00	
1099 · Undeposited Funds	0.00	
1116 · Exchange Contra - A/R	0.00	
1120 · Due from Summit at the Falls	0.00	
1450 · Prepaid Expenses	0.00	
1451 · Prepaid District Conference	0.00	
1452 · Exchange Contra - Prepaid Exp	0.00	
1454 · Exchange Contra - Prepaid Confe	0.00	
2352 · Exchange Contra - Deferred	0.00	
1700 · Equipment	0.00	
1750 · Accum Amort - Equipment	0.00	
2010 · Accounts Payable - USD		8,757.81
2020 · Accounts Payable - Cdn		61,889.16
2021 · Exchange Contra - A/P	0.00	
2030 · Accrued Expenses		34,889.00
2350 · Unearned/deferred revenue	0.00	
2400 · Funds Held in Trust	0.00	
2410 · Katrina Relief Funds	0.00	
2420 · Polio Funds	0.00	
3000 · Opening Bal Equity	0.00	
3100 · Restricted funds	0.00	
3900 · Retained Earnings		213,900.89
4010 · General assessment		80,011.32
4020 · District Conference assessment		6,702.27
4030 · Insurance Assessment		31,713.65
4202 · DC - Registrations		69,651.55
4204 · DC - Sponsorships		3,800.00
4400 · AG reimbursement		1,548.00
49900 · Uncategorized Income		1,781.25
5010 · Foundation dinner		4,599.00
5040 · PETS		6,890.00
5060 · District Simplified Grants		430.00
5420 · RLI Training Revenue		1,575.00
6010 · District Governor - RI Reimburs	155.00	
6020 · Assistant Governors	23.96	
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6081 · Office Support	6,200.00	
6082 · Phone Charges	455.00	
6083 · Postage	146.31	
6084 · Office Supplies	18.77	
6085 · Bank Charges	2,468.73	
7100 · RYLA	615.70	
7134 · Promotion of RI Theme	7,917.15	
7135 · District badges and pins	256.25	
7215 · District Gov - Change Over Even	382.98	
7520 · District insurance	25,655.40	
7530 · Finance and audit	5,200.00	

5:57 PM

Rotary International District 7090

Trial Balance

11/16/17

Accrual Basis

As of October 31, 2017

	Oct 31, 17	
	Debit	Credit
8010 • District conference	2,868.09	
8012 • DC - Expenses	82,112.11	
8030 • Club Leadership Training	1,132.38	
8036 • Visioning/Release Your Inner Ro	100.00	
8040 • District training	720.00	
8050 • Assist Gov Training	1,065.35	
8070 • Dist Gov Nominee Training	1,700.00	
8085 • District Gov Training	1,080.00	
8048 • Rotary Leadership Institue	3,563.21	
5409 • Exchange Gain/Loss		31,494.47
TOTAL	559,633.37	559,633.37

Chequing

0315 8300-963

COMPLETED

The current balance shown is as of today's date. Please report any items that do not match your records.

Account No: 8300-963

Financial Institution No: 001

Branch Transit No: 03152

Account Balance: \$149,104.64

Available Funds: \$149,104.64

Funds on Hold: \$0.00

Transaction History

View transactions by selecting a time period or date range, or filter your results by entering a description.

View: Select Option

or show from: 10/01/2017

to: 10/31/2017

MM/DD/YYYY

MM/DD/YYYY

Filter description:

Submit

Transaction Date	Code	Description	Debit	Credit	Balance
		Balance Forward			\$101,776.79
Oct 2, 2017	DS	BAM CC SEP 27 BUS/ENT		\$707.05	\$102,483.84
Oct 2, 2017	DN	MIN MDR FEE MSP/DIV	\$20.00		\$102,463.84
Oct 2, 2017	DN	MON FEE01452309 MSP/DIV	\$9.95		\$102,453.89
Oct 3, 2017	CK	NO.1334	\$679.41		\$101,774.48
Oct 4, 2017	DS	BAM CC SEP 29 BUS/ENT		\$538.45	\$102,312.93
Oct 4, 2017	DS	BAM CC SEP 30 BUS/ENT		\$1,374.71	\$103,687.64
Oct 4, 2017	DS	BAM CC OCT 01 BUS/ENT		\$337.79	\$104,025.43
Oct 5, 2017	DS	BAM CC OCT 02 BUS/ENT		\$206.94	\$104,232.37
Oct 6, 2017	DS	BAM CC OCT 03 BUS/ENT		\$1,869.01	\$106,101.38
Oct 10, 2017	DS	BAM CC OCT 04 BUS/ENT		\$6,851.40	\$112,952.78
Oct 10, 2017	CK	NO.1325	\$33.48		\$112,919.30
Oct 11, 2017	DS	BAM CC OCT 05 BUS/ENT		\$2,067.10	\$114,986.40
Oct 12, 2017	DS	BAM CC OCT 06 BUS/ENT		\$1,007.42	\$115,993.82
Oct 12, 2017	DS	BAM CC OCT 07 BUS/ENT		\$631.77	\$116,625.59
Oct 12, 2017	DS	BAM CC OCT 08 BUS/ENT		\$948.89	\$117,574.48
Oct 12, 2017	DS	BAM CC OCT 09 BUS/ENT		\$1,583.92	\$119,158.40

Transaction Date	Code	Description	Debit	Credit	Balance
Oct 12, 2017	CK	NO.1336	\$785.35		\$118,373.05
Oct 13, 2017	DS	BAM CC OCT 10 BUS/ENT		\$766.27	\$119,139.32
Oct 13, 2017	CK	NO.1329	\$33.48		\$119,105.84
Oct 16, 2017	DS	BAM CC OCT 11 BUS/ENT		\$209.13	\$119,314.97
Oct 17, 2017	DS	BAM CC OCT 12 BUS/ENT		\$844.48	\$120,159.45
Oct 18, 2017	DS	BAM CC OCT 13 BUS/ENT		\$1,313.80	\$121,473.25
Oct 18, 2017	DS	BAM CC OCT 14 BUS/ENT		\$270.05	\$121,743.30
Oct 18, 2017	DS	BAM CC OCT 15 BUS/ENT		\$1,688.85	\$123,432.15
Oct 18, 2017	CD			\$2,119.81	\$125,551.96
Oct 19, 2017	DS	BAM CC OCT 16 BUS/ENT		\$1,904.08	\$127,456.04
Oct 20, 2017	DS	BAM CC OCT 17 BUS/ENT		\$2,240.19	\$129,696.23
Oct 20, 2017	CK	NO.1335	\$145.00		\$129,551.23
Oct 23, 2017	DS	BAM CC OCT 18 BUS/ENT		\$57.41	\$129,608.64
Oct 24, 2017	DS	BAM CC OCT 19 BUS/ENT		\$1,921.08	\$131,529.72
Oct 25, 2017	DS	BAM CC OCT 20 BUS/ENT		\$1,191.22	\$132,720.94
Oct 25, 2017	DS	BAM CC OCT 21 BUS/ENT		\$477.23	\$133,198.17
Oct 25, 2017	DS	BAM CC OCT 22 BUS/ENT		\$563.97	\$133,762.14
Oct 26, 2017	DS	BAM CC OCT 23 BUS/ENT		\$966.69	\$134,728.83
Oct 26, 2017	CK	NO.1337	\$67.99		\$134,660.84
Oct 27, 2017	DS	BAM CC OCT 24 BUS/ENT		\$1,600.44	\$136,261.28
Oct 30, 2017	DS	BAM CC OCT 25 BUS/ENT		\$893.17	\$137,154.45
Oct 30, 2017	CK	NO.1338	\$980.00		\$136,174.45
Oct 31, 2017	DS	BAM CC OCT 26 BUS/ENT		\$5.70	\$136,180.15
Oct 31, 2017	SC	BRANCH 01 ITMS AT 1.25	\$1.25		\$136,178.90
Oct 31, 2017	SC	DEFT 09 ITMS AT 1.25	\$11.25		\$136,167.65
Oct 31, 2017	SC	CHEQUE 07 ITMS AT 1.25	\$8.75		\$136,158.90



KeyBank
P.O. Box 93885
Cleveland, OH 44101-5885

Business Banking Statement
October 31, 2017
page 1 of 3

750755911

5 T 929 00000 R EM T1
ROTARY DISTRICT 7090
505 PARK ROAD NORTH UNIT 1
BRANTFORD ONTARIO n3r7k8

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Key Business Reward Checking 750755911
ROTARY DISTRICT 7090

Beginning balance 9-30-17	\$139,061.25
26 Additions	+25,303.83
9 Subtractions	-4,933.48
Ending balance 10-31-17	\$159,431.60

Additions

Deposits	Date	Serial #	Source	
	10-2		Bankcard Merch Dep 948908732439435	\$30.00
	10-2	302	Deposit Branch 0929 New York	16,128.96
	10-3		Bankcard Merch Dep 948908732439435	126.00
	10-3		Bankcard Merch Dep 948908732439435	126.00
	10-5		Bankcard Merch Dep 948908732439435	126.00
	10-6		Bankcard Merch Dep 948908732439435	50.00
	10-10		Bankcard Merch Dep 948908732439435	30.00
	10-10		Bankcard Merch Dep 948908732439435	83.00
	10-10		Bankcard Merch Dep 948908732439435	146.00
	10-10		Bankcard Merch Dep 948908732439435	199.00
	10-11		Bankcard Merch Dep 948908732439435	355.00
	10-12		Bankcard Merch Dep 948908732439435	382.00
	10-13		Bankcard Merch Dep 948908732439435	156.00
	10-16		Bankcard Merch Dep 948908732439435	10.00
	10-17		Bankcard Merch Dep 948908732439435	63.00
	10-17		Bankcard Merch Dep 948908732439435	441.00
	10-18		Bankcard Merch Dep 948908732439435	63.00
	10-23		Bankcard Merch Dep 948908732439435	63.00
	10-25		Bankcard Merch Dep 948908732439435	252.00
	10-26		Bankcard Merch Dep 948908732439435	441.00
	10-27		Bankcard Merch Dep 948908732439435	189.00

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Business Banking Statement
October 31, 2017
page 2 of 3

750755911

Additions
(con't)

<i>Deposits</i>	<i>Date</i>	<i>Serial #</i>	<i>Source</i>	
	10-27	302	Deposit Branch 0929 New York	5,053.92
	10-30		Bankcard Merch Dep 948908732439435	252.00
	10-31		Bankcard Merch Dep 948908732439435	126.00
	10-31		Bankcard Merch Dep 948908732439435	189.00
	10-31		Direct Deposit, Paypal Transfer	222.95
Total additions				\$25,303.83

Subtractions

Paper Checks * check missing from sequence

<i>Check</i>	<i>Date</i>	<i>Amount</i>	<i>Check</i>	<i>Date</i>	<i>Amount</i>	<i>Check</i>	<i>Date</i>	<i>Amount</i>
4577	10-20	\$11.56	*4589	10-17	1,835.00	*4595	10-31	1,835.00
*4582	10-16	109.82	4590	10-31	445.88			
Paper Checks Paid								\$4,237.26

<i>Withdrawals</i>	<i>Date</i>	<i>Serial #</i>	<i>Location</i>	
	10-2		Bankcard Merch Fees948908732439435	\$88.43
	10-12		Direct Withdrawal, Mybadges lat Paypal	222.95
	10-12		Direct Withdrawal, Mybadges lat Paypal	222.95
	10-16		Direct Withdrawal, Paypal Inst Xfer	161.89
Total subtractions				\$4,933.48

CUSTOMER ACCOUNT DISCLOSURES

The following disclosures apply only to accounts covered by the Federal Truth-in-Lending Act or the Federal Electronic Funds Transfer Act, as amended, or similar state laws.

IN CASE OF ERROR OR QUESTIONS ABOUT YOUR ELECTRONIC TRANSFERS:

Call us at the phone number indicated on the first page of this statement, OR write us at the address listed below*, as soon as you can, if you think your statement or receipt is wrong or if you need more information about a transfer listed on the statement or receipt. We must hear from you no later than sixty (60) days after we sent you the FIRST statement on which the problem or error appeared.

* KeyBank
Customer Disputes
NY-31-17-0128
17 Corporate Woods Blvd
Albany, NY 12211

- Tell us your name and Account number;
- Describe the error or transfer that you are unsure about, and explain as clearly as you can why you believe it is an error or why you need more information;
- Tell us the dollar amount of the suspected error.

If you tell us orally, we may require that you send us your complaint or question in writing within ten (10) business days.

We will investigate your complaint and will correct any error promptly. If we take more than ten (10) business days to do this, we will recredit your account for the amount you think is in error, so that you will have use of the money during the time it takes us to complete our investigation.

COMMON ELECTRONIC TRANSACTION DESCRIPTIONS:

XFER TO SAV	- Transfer to Savings Account
XFER FROM SAV	- Transfer from Savings Account
XFER TO CKG	- Transfer to Checking Account
XFER FROM CKG	- Transfer from Checking Account
PMT TO CR CARD	- Payment to Credit Card
ADV CR CARD	- Advance from Credit Card

Preauthorized Credits: If you have arranged to have direct deposits made to your Account at least once every sixty (60) days from the same person or company, you can call us at the number indicated on the reverse side to find out whether or not the deposit has been made.

IMPORTANT LINE OF CREDIT INFORMATION

What To Do If You Think You Find A Mistake on Your Statement: If you think there is an error on your statement, write us at: KeyBank N.A., P.O. Box 93885, Cleveland, OH 44101-5885.

In your letter, give us the following information:

- **Account Information :** Your name and account number.
- **Dollar Amount :** The dollar amount of the suspected error.
- **Description of the Problem :** If you think there is an error on your bill, describe what you believe is wrong and why you believe it was a mistake.

You must contact us within 60 days after the error appeared on your statement. You must notify us of any potential errors in writing. You may call us, but if you do we are not required to investigate any potential errors and you may have to pay the amount in question.

While we investigate whether or not there has been an error, the following are true:

- We cannot try to collect the amount in question, or report you as delinquent on that amount.
- The charge in question may remain on your statement, and we may continue to charge you interest on that amount. But, if we determine that we made a mistake, you will not have to pay the amount in question or any interest or other fees related to that amount.
- While you do not have to pay the amount in question, you are responsible for the remainder of your balance.
- We can apply any unpaid amount against your credit limit.

Explanation of Finance Charge: Your Finance Charge attributable to interest (hereinafter referred to as interest) is computed using the Average Daily Balance method.

Average Daily Balance method (Balance Subject to Interest Rate): Your interest is computed on all purchases and cash advances (collectively "advances") from the date each advance is posted until we receive payment in full (there is no grace period). We figure the interest on your line of credit by multiplying the daily periodic rate by the "Average Daily Balance" of your line of credit (including current transactions) and multiplying by the number of days in the billing cycle. To get the Average Daily Balance we take the beginning balance of your line of credit each day, add any new advances or debits, and subtract any payments and credits, any non-financed fees and unpaid interest. This gives us the daily balance. Then we add up all of your daily balances in the billing cycle and divide this total by the number of days in the billing cycle to get your Average Daily Balance.

CREDIT INFORMATION: If you believe we have reported inaccurate information about your account to a credit reporting agency, you may contact the credit reporting agency or write to us at:

Key Credit Research Department
P.O. Box 94518
Cleveland, Ohio 44101-4518

Please include your account number, a copy of your credit report reflecting the inaccurate information, name, address, city, state, and zip code, and an explanation of why you believe the information is inaccurate.

BALANCING YOUR ACCOUNT

Please examine your statement and paid check information upon receipt. Erasures, alterations or irregularities should be reported promptly in accordance with your account agreement. The suggested steps below will help you balance your account.

INSTRUCTIONS

- 1** Verify and check off in your check register each deposit, check or other transaction shown on this statement.

Enter into your check register and SUBTRACT:

- Checks or other deductions shown on our statement that you have *not* already entered.
- The "Service charges", if any, shown on your statement.

Enter into your check register and ADD:

- Deposits or other credits shown on your statement that you have *not* already entered.
- The "interest earned" shown on your statement, if any.

[illegible]

District Governor Report for Council Meeting November 18, 2017

Wow! What an experience, the sixty-seven club visits have been completed and we thank all of the 7090 clubs for their wonderful hospitality accorded to Loretta and I. Although it pretty well consumed our lives for two months it was certainly worth it to visit two or three clubs each day and present our message to hopefully Make a Difference in this Rotary year. It was awesome to see how much good is being done in our Rotary communities and the world and certainly reaffirmed our Rotary passion regardless of the size of the clubs.

As we were informed at the Zone Institute in Hartford and reminded at the District Conference, Rotary in North America is at a crossroads and we must reverse the last decade of declining membership and fewer clubs. We must be inventive and take advantage of the changes announced from the Council on Legislation to make our **clubs irresistible** so that we are not stagnant but growing.

It is painful to know that so few clubs set goals, goals that give a sense of purpose as to their growth and giving, goals that are recorded on Rotary Club Central. When taking a vacation, we plan where we are going yet many clubs do not plan their destinations and maybe that is one of the reasons for our decline. We'll spend some time at council discussing solutions to our problems. Be sure to bring your thinking caps!

According to the feedback we received at the conference and the survey results, it was a huge success. While there were some negative comments on the survey, the overall results were at least 75 percent favorable or better with the exception of the entertainment which only scored 60%. These results will be helpful in planning the 2018 conference. We'll know the financial results in the next week or two.

A big thank you goes out to the hard working committee led by Sherry Kerr and Joe Persia and all the attendees. Next years conference in the village of Niagara-on-the-Lake promises to be a most interesting departure from the traditional conference and I fully support DGE Melisa with the changes she and her committee are making.

November 18, 2017
District Governor Elect Report
Submitted by Melisa Schrock

Having successfully completed DGE Training at the Zone Institute in Hartford, CT and coming off of another successful District Conference, I am hard at work putting together my agenda which will help to guide me through the responsibility of being your District Governor 2018-2019.

"Engagement" was the message I received loud and clear from the PETS training with DG Reg and his subsequent President meetings held in September.

- **"What does your Club do well?"** - We engage our members
- **"What does your Club need to improve?"** - We need to find ways to engage new members
- **"What are some of your goals for the upcoming year?"** - We need to find ways to re-engage some of our older members

As a result of this feedback, my challenge to our leadership is to find a way to help our Clubs address this issue. I plan to make this a focus during my term as District Governor. Planning is underway for Club Leadership Training (CLT), District Conference 2018 (DC18) and many other standard events held yearly. My challenge to each of the Chairs has been (and will be) - find a way that engages our members in a more active manner. For example, CLT is actively working to offer new **tools** for training Clubs on Membership, rather than teaching the same class year after year. If what we were doing was working, we wouldn't have the problems we do! Let's find a new approach to deal with these challenges. As Jeffry Cadorette explained at our recent Zone Institute, "Stop treating the symptoms! Treat the disease!" The DC18 will be offering more hands on activities in an effort to spur engagement and fellowship amongst ourselves and invited guests. I'm even looking at different ways to conduct the DG Club visit. Aren't we most inspired with Rotary when we are working side by side, engaged in the good work that Rotary does? If so, then why are we spending so much time sitting and talking about Rotary? Lets work and engage in Rotary! If I ever thought I was on the wrong track, I was clearly set straight at our most recent District Conference! I was overwhelmed by the number of people who were so encouraging to me and genuinely excited for the opportunity to take a more 'hands on' approach to Rotary. While I don't expect this to be an easy feat, (as change is never easy) I am excited and up for the challenge! And I hope you are too, as it will need to be a collective effort by us ALL if we are going to make a difference in the future of Rotary!

Another priority I have is to review our strategic plan and make sure it is still relevant. IPDG Marlee Diehl has that as one of her priorities so I look forward to working with her in an effort to keep us "on track" with the goals and visions as established by our Leadership team!

As someone once said, "Teamwork makes the dream work!"

District 7090 Council Report
Period Beginning 09-17-17 Ending 11-18-17

Since our last Council meeting this journey is liken to a whirlwind!

Monday 25, September was our AGs ZOOM Meeting with the following AGs in attendance.

Lisa Bishop Area 1

Roger Mann Area 2

Jackie Davis Area 12

A.J. Block Area 13

Lisa Yaggie Area 17

DG Reg was also in attendance.

Topics of discussion were:

1. Global Grant Seminars
2. Rotary Club Central: The importance of AGs instructing their Presidents to input their goals, upload their strategic plan and update their profile information
3. AGs were also asked to encourage clubs to conduct a community service project or awareness event on World Polio Day, 24 October. Governor Reg informed us that clubs in the Niagara Region were planning with the Niagara Regional Council (?) to have the falls lighted in Rotary colors and members attending were asked to wear Rotary colors as well.

Wednesday 27, September was a PETS ZOOM meeting planning for upcoming event. Much work, discussion and many moving parts to make venue invigorating and engaging.

Friday 6, October was monthly District ZOOM meeting with DGE Melisa leading the charge.

Monday 9, October ZOOM Meeting planning session with DGE Melisa for DisCon 2018. Her focus is one of Rotary's six Focus Groups: Water and Sanitation. Lisa Bishop, AG Area 1, Tracy Ford, AG Area 14 and I were charged to recruit speakers to fulfill the mission of Water and Sanitations. DGE Melisa has stressed her desire to shorten DicCon to a one day event. It has been suggested that PRIVP Dr. Anne Mathews be our Principle speaker and she has agreed but no decision has been made. There were also two additional suggestions not associated with theme but for entertainment: An actor who played a supporting role with Denzel Washington in Fences <https://youtube/FCi-C898GA> and a local but nationally acclaimed ventriloquist from Lockport, NY. <https://g.co/kgs/fbrwCi>

Wednesday 11, October was a visit to Batavia with Tracy Ford, AG Area 14. In attendance were the following clubs:

1. Batavia
2. Holley
3. Medina
4. LeRoy

Although I arrived late, unforeseen traffic situation, her clubs are actively engaged in various community service projects. Tracey emphasized very strongly the need to visit "Club Central" and act accordingly. She also encourage participation in Polio Day 24 October.

Thursday 12, October was ZOOM CLI with Ann Birmingham leading the charge.

Thursday 12 October was ZOOM MDPETS

Monday 16, October was a visit to AG A.J. Block's Presidents meeting and in attendance were the following clubs:

1. E Aurora
2. Hamburg
3. Hamburg Sunrise
4. Orchard Park
5. West Seneca

A.J. encouraged clubs to do Club Central and there was some push back...We just don't know how to do this internet thing. I suggested asking someone in their club that may not be in a leadership role to help input and complete goals. Locally, each club is running various fund raisers and have project in the pipelines. I believe AG A.J. mentioned RIP Ian's plant a tree program.

Tuesday 17, October – Sunday 22 October was Zone Institute in Hartford, CT. Met many interesting speakers of which among those were RIP Ian Reisley, Dean Rhors VP Zone 24 32, Frist woman in Rotary PDG Sylvia Whitlock PhD.

Topics discussed:

1. Cluster visit (similar to DGE Melisa's plan) to Areas rather than clubs.
2. Governance with more time spent on training.
3. Yearly themes are personalized because each RIP have their own thoughts about their focus.
4. TRF want to invest in markets with the greatest annually rate of return with minimum risk.
5. President Ian said "A detail report has been sent to TRF on a process for next major focus after polio."
6. To establish clubs in Cuba requires an invitation from the government of the country which wishes to do so.
7. In his speech RIP Ian said

Team work is the hallmark of success. Diversity is essential to our organization and if we embraced it we would grow exponentially". Women in our organization makes us better and they are not at the top of the food chain. He has promoted women in Rotary for a very long time; he recommended two to become Trustees and they were approved. Diversity is important to us and so are young professionals and we need to embrace gender parity. He stressed **clubs uploading money spent on charities and number of man hours into Club Central.**

Other topics of interest were: To be change makers we will have conflict but be less confrontational to achieve the end game of success. Increased membership is a key issue but are we willing to listen and make changes for the betterment of our clubs. **(We must have the courage of conviction to say and do what's right)** If we find common ground to debate we can move ahead and achieve success. Honest openness: a win win situation...listen, ask questions, avoid personal judgement and NEVER assume. Rise above personal feeling regardless of where they come from. If we can hate, we can also love. Conflict begins with a difference of opinion but evolves into consensus.

On the subject of Young Professionals: Inclusion, happy hour, social hour, service project invite spouse and children, network with people with similar ideas.

Zone update:

1. Begin to do large sustainable projects to enhance our funding and image.
2. New position: RI will create **technical chair** on how to implement projects.
3. Membership challenge in N. America but Africa, Asia, and Europe are in growth mode.
4. We must rethink our model and retool our core values. If we were to join a Rotary Club...how would it look?

5. Roll out a new product model for local Rotarians: There are seven dedicated people to do the following:

1. Design
2. Implement
3. Roll out

Traditional vs nontraditional clubs

1. Traditional clubs: business component, food, speaker, and next week and next week and next week.
2. Non Traditional: A birthday social is a meeting, get club's passport stamped but must do 40 hours/year of community service, www.7450.org and www.greatideastoshare.org project of the month, BOD open meeting and counts as a meeting, community outreach. Committee pods. Corp membership, family membership.

To help evaluate success use a survey; Club's healthy checkup

1. Why folks stay and leave.
2. Attitudes toward fund raising

Tuesday, 24 October World Polio Day and there were many clubs participating. Those in the Niagara Region celebrated the Falls Rotary lights.

Friday, 27 October – Sunday 28 October DisCon Niagara-on-the-Lake: Outstanding speakers with Alan Mallory sharing with us an epic journey of his family, except mom, conquering Mt. Everett of 29K' elevation. He shared the treacherous dangers of their climb which took two months to achieve success. Food wasn't very good and weight loss was about 20 lb. Each family member had "responsibility for specific tasks". It was not uncommon to have shortness of breath due to thin air at 28K' and there were several climbers who died

Our other guest speaker was RIP's representative; Lucinda General who emphasized goal setting, collaboration on Rotary's six areas of focus. Lucinda, Ian and I have something in common: we were GSE Team Leaders. Probably the highlight was the cultural venue presented by Canadian Indigenous people.

Friday 3, November visit with AG Jim Tyrpak Area 10 Presidents. Present was President of Buffalo Rotary.

Friday 3, November attended Foundation dinner and a gala celebration in honor of Roy Sheldrick

Monday 6, November visited Kenmore Rotary Club. They ran a successful fund raiser. Shred-It One of their members; Tim Glor's son Jeff Glor is CBS Evening News Anchor.

Tuesday 7, November visit to my home town of Holley, club of PDG John Heise. Although small there is synergy and an attitude of "we can do this."

Wednesday 8, November visited AG Allyson Wenzowski AG Area 3. In attendance were the following clubs:

1. Dundas Valley Sunrise,
2. Dundas

3. Flamborough AM

4. Waterdown

AG Allyson's group exhibited an air of excitement on collaboration and doing joint projects.

Thursday 9, November AGs ZOOM meeting in attendance were the following:

Allyson Wenzowski Area 3

Dave Berry Area 8

John Cooper Area 9

Jackie Davis Area 12

A.J. Block Area 13

Lisa Yaggie Area 17

Excused absence:

DGE Melisa Schrock

Lisa Bishop Area 1

Cathy Henry Area 6

Margaret Andrewes Area 5

On Agenda were:

IPDG Marlee Diehl: Engagement and Retention

PDG Ralph Montesaano: PETS

DG Reg Madison: Input data on

Major points covered: Input and update data on Club Central. There is an audio tape and will be uploaded on website.

*Tuesday 14, November I expect to attend AG Jackie Davis Area 12 president's meeting

*Thursday 16, November I expect to attend Clarence Rotary Club's 57th Charter Night Celebration.

Mary Kay Worth's resignation came as somewhat of a surprise but expected. I applauded her unwavering support, strength, courage and adversity in face of major health challenges. **We sincerely appreciate all she did in Area 15.**

There is now a temporary realignment with Lisa Yaggie AG Area 17 will assume leadership of Area 15 and a BIG SHOUT to Lisa!

There is much work to be done especially in the area of **retention and new member recruitment.**

Respectfully Submitted

Bob Artis, DG 2019 - 2020

Director of Training Report to District Council November 18, 2017

The 2017 - 2018 Rotary year saw a change in leadership for PETS and MDPETS with Al Lutchin and Susan Czynny co-chairing. Based on the recommendations from the previous year's PEs they revamped the PETS curriculum and changed to two online sessions each 2-hours in length. Both sessions will be repeated twice to give PEs the opportunity to select the one that fits their schedule. The sessions are scheduled for January 24 and 25; and, February 5 and 6. Five topics will be covered: Rotary Web Tools, Board Governance, District Grants and Foundation, Strategic Planning & Executive Succession, and Membership & Youth Service. Registration for PETS is now open on the district website. Thanks to Pene for getting this up and running and for sending communications to PEs. Al and Sue are planning to run two or three additional topic specific online sessions throughout the year to assist PEs/New Presidents with areas they request. Costs for online PE training are incorporated into the district budget.

MDPETS is still in the planning stages but set for March 2 & 3 at the BMO Training Centre in Toronto. This year clubs must pick up the cost of MDPETS as it is not part of the district budget.

Anne Bermingham, chair of Club Leadership Training (CLT) has scheduled May 5 at Erie Community College in Buffalo. Committee planning continues.

Both Anne Bermingham and Barbara Ochterski are co-chairs of Club Visioning and held a session in Ontario and New York.

Glen Christensen held an RLI session in September attended by 21 district Rotarians. He has others scheduled for December 2 and March 24. Registration is open and he continues to promote the event with the help of Pene. Glen is also looking at how to get more Rotarians from the western part of the district to attend. AG Lisa Yaggie will see if she can get commitments for an RLI in the Jamestown area for sometime in the future.

Direct from the Chairs:

Club Visioning

On October 5 we took a team to Falconer Rotary Club for a successful Visioning Event. We have brought on Michele Starwalt (Dunkirk-Fredonia) and Bruce Baum onto our team for the future. We were happy to have John Heise and Kevin Crosby as well as John Boronkay and myself on the team that night.

On October 17 John Boronkay and I presented on Visioning to the Hamburg Rotary Club. It went well and we are hopeful that they will set a date soon. No further interest from Batavia, Jamestown AM, and Clarence whose presidents I have contacted by phone and email.

John B and I have been working on up-dating the materials for the event and we are likely to pilot a different approach for the next Visioning we do. We will visit the club to talk about what Visioning is but also to introduce and reinforce the 'futuring' part, as we have noticed that Rotarians get stuck in the present or past and need more education on looking ahead. We will also simplify the online Visioning Exercise and focus less on writing and more on idea sharing.
Barbara

Club Leadership Training

- Date is set – May 5, 2018
- New location – Erie Community College City Campus in downtown Buffalo
- Somewhat different format but still over 20+ interactive sessions from which to choose

The 5 Goals we have set for this year's event:

1. All clubs are in attendance (approximately 68 clubs in total)
2. On average, we have 4 people from each club represented
3. Get our "regulars" to each bring a person who has never attended CLT to this year's event.
4. In total, we have over 240 attendees
5. When asked if you are very satisfied with today's CLT and the sessions you attended – 85% or more would respond with an enthusiastic yes (as measured by evaluation form)

The Club Leadership Training had a booth at the District Conference – already has a FaceBook page and is lining up speakers right now – with the goal of having only 1/3 being repeats and 2/3 fresh and new.

For Club Visioning – we received the invoice for \$100 to contribute to this year's licence fee. I am recommending that we stay a part of this program and use their materials and the invoice was paid. On the Canadian side, we had a club visioning for the Stoney Creek club and have one that is under consideration for the Hamilton Mountain in the spring. We also have a new member to our team – Jeff Noble.

Anne

-3-

RLI

Total Expenses were \$1,133.98.

We had 21 registrants at \$75.00 each for total income of \$1,575.00
We made a profit of \$441.02 which will be used to offset future losses at more expensive venues.

Rooms at NCCC are very cheap compared to Niagara College \$180 versus \$990. Quite a difference but it is what it is.

The planning for the December 2nd session at Niagara College, NOTL is complete, facility booked, insurance certificate received and facilitators confirmed. We just need registrants now. Three timed notices are going to presidents, all members and those who have completed session 1 or 2.

Thanks to Pene for setting up registration and communicating to clubs.

Glen

AG Training

I am involved in a District Level Committee to examine the "areas" for Assistant Governors. I provide agenda items for the Assistant Governor Zoom meetings; and, am working on the Club Leadership Training Team, primarily to assist with Assistant Governor elements of this day...but also on other areas as well.

Bob

In Closing

A shout-out to those Rotarians who served on the various training planning committees, facilitated sessions, or offered advice over the last year.

Kevin Crosby, Karen Oakes, Rick Sterne, Bob Morrow, John Mullen, John Heise, Bruce Baum, Margaret Andrewes, A.J. Block, Ross Gowan, Paul Finnerty, Tracey Ford, Michelle Starwalt, Jeff Noble, Ryan Bridge, Scott Marcin, Pene Hutton, Bob Artis, Melisa Schrock, Frank Adamson, David Alexander, Chris Cutler, Jacquie Herman-Wing, Wally Ochterski, Marlee Diehl, Reg Madison, Marta Stiteler, Jim Morabito, Jack Amico, Marcel Mongeon, Angela Carter, Alex Moroz, Gordon Crann, Mike Taylor, Amy Gringhuis, John Teibert, Nicole Mendolia, Cameron Nolan, Tawnya Hartford, Peter Feren, Cindy Mewhinney, Anthony Billoni, Jack DiSalvia, Susan Schuler, Jane Blums, Cam Johnson, Scott Sainsbury, Barb Babij. (Apologies to anyone I missed)

Respectfully submitted

Ralph Montesanto

Director of Training

11 November 2017



800 Lakeview Avenue
Jamestown, NY 14701
(716) 499-2989

District Council 11/18/17 Report of Membership Director

District Membership update:

July 1, 2017 – 2,124

November 11, 2017 – 2,148 (+ 24)

Since the last District Council meeting in September, we have added one more committee to the District Membership team: The Rotary District Accessibilities Committee. The role of this committee is to provide suggestions, guidelines and encouragement to clubs and district leaders to consider how we can make accommodations for members and guests with disabilities at our meetings and events. A report from the Co-chair of this committee is attached.

So, our District Membership team consists of the following committees:

- **Recruitment** – Chair, Gordon Crann (SOWNY E-club)
- **Retention** – Chair, IPDG Marlee Diehl (Albion)
- **New Member Onboarding** – Chair, Tamara Coleman-Lawrie (Welland)
- **Young Professionals** – Co-chair, Amy Gringhuis (Hamilton Tonic After 5) and Co-chair, Jamie Perry (Buffalo Sunrise)
- **Rotary District Accessibilities Committee** – Co-chair, Rob Benzel (Lancaster-Depew) and Co-chair Terrence Ho (soon-to-be-chartered E-club of Social Innovators)

I attended the Zone Institute in Hartford in mid-October, include the full-day workshop for District Membership Chairs. We spent considerable time reviewing the new “Priority #1 Plus” from RI, designed to “improve club culture and retention.” We expect to roll out portions of this program in our district this year.

Our Young Professionals Co-chair, Jamie Perry, attended the “Young Professionals Forum” at the Zone Institute.

We had a meeting of the District Membership Committee Chairs on 9/25/17. The notes from that meeting are attached. Our next meeting will be on 11/20/17.

Committee reports are attached.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership

**District Membership Executive Committee
Meeting Notes 9/25/17 rev. 1**

Participants: Kevin Crosby, Amy Gringhuis, Tamara Coleman-Lawrie, Gordon Crann, Marlee Diehl, Jamie Perry

1. We reviewed our commitments: Between now and December 31, we will focus on:
 - a. Identifying appropriate metrics and goals for measuring our success
 - b. Collecting data that will enable us to determine our baselines and monitor progress
 - c. Building a broad, long-term strategy for membership development in the district
 - d. Building a robust resource page on the district web site, providing easy access to tools, publications, and other resources related to membership development; and letting clubs know about these resources
 - e. Encouraging clubs to form a membership committee so the burden of membership development doesn't rest solely on the shoulders of the Club Membership Chair
 - f. Building out our respective district membership committees.
2. Update on getting more DOB data – Kevin contacted all clubs and asked them to provide DOB information on their members; it appears that many clubs are doing this; Kevin will send out a reminder in early October
3. Update on Exit Survey – Amy has created an online version of an exit interview; we will begin inviting clubs to use this in October; Amy volunteered to prepare that communication
4. Update on promoting use of online club survey – Amy volunteered to prepare the communication to clubs about this survey and the benefits to clubs of using it
5. Zone Institute: Kevin & Marlee to attend Membership seminar; Jamie to attend Young Professionals seminar
6. Kevin announced that he is forming a new committee to advise on accommodations for people with disabilities, providing guidance to clubs and to the district; a US Co-chair has been approached; Kevin will solicit suggestions for a Canadian Co-chair; Gordon will send Kevin some suggestions
7. Email communication with clubs – we discussed the need to moderate our communications with the clubs, to avoid inundating them with membership information; we agreed that Chairs will notify Kevin when they are ready to send out a communication to clubs; as a “gatekeeper” Kevin will ensure that communications with clubs are spaced appropriately
8. Actions for October:
 - a. Kevin will send out another solicitation for committee members
 - b. Amy will prepare announcements for clubs about the online club satisfaction survey and exit survey

- c. Marlee will work on finding an appropriate measure of “retention” that is easy to track and is understandable for clubs
- d. Marlee will work on finding an appropriate measure for “member satisfaction” that is easy to track and understandable for clubs
- e. Tamara will work on finding an appropriate measure for “on-boarding” that is easy to track and understandable for clubs
- f. Tamara offered to begin work on a Membership Resources web page for the district website
- g. Kevin asked Chairs to begin planning one or more webinars for clubs regarding their area of focus. Kevin’s goal is to have at least one membership webinar each month, beginning in November.

Engagement and Retention Report – PDG Marlee Diehl

*You Can't Have a Car, Without Gasoline –

Rotary can't have retention, without engagement.

You can't have one, you can't have none

You can't have one without the other

It's an institute you can't disparage

Ask the local Rotary

And they will say it's elementary

You can't have one, you can't have none

You can't have one without the other

Statistically members join to give back to their communities. Rotarians know members stay because of the fellowship and the fun they have while working together. Often we assign new members to projects they know little about- sometimes it's magic with the first assignment. But, what if it isn't?

One of the best ways for clubs to help get new members on the track to engagement is having a mentorship program. A mentor is not a sponsor. A mentor has had some training on how to mentor there expectations, and a vision. New members are brought into the program with an understanding that it is longer term and hopefully may grow into solid Rotary friendships, confidentiality and openness.

Currently I am seeking clubs who are ahead of us and have developed a mentor program and will share their plan with us. Might your club be able to assist us?

*Frank Sinatra song

Songwriters - JAMES VAN HEUSEN, SAMMY CAHN

District 7090 Council Meeting Report
Committee: New Member On-Boarding
November 2017

The New Member On-Boarding Committee will hold its second meeting on November 13th. Our committee has acquired possibly three new members bringing our committee to five, possibly six members (Tamara Coleman-Lawrie, Marie Bindeman, Anthony Billoni, Bilal Mirza and Wendy Jacobson) and also includes Kevin Crosby, District Membership Chair. We will continue recruiting for more committee members. The committee meets via Zoom Meeting.

Identified Committee Goals:

- Determine Baseline and Future Metrics
- Obtain Information from D7090 Clubs – develop survey
- Develop Inventory of Resources
- Develop/Maintain D7090 Membership Resources (goal: building a robust resource page on the district website, providing easy access to tools, publications, and other resources)
- Develop Best Practices for New Member On-Boarding for Clubs
- Develop New Member On-Boarding Training
- Other Committee Goals include diversified training/orientation opportunities; strong marketing of opportunities; corporate on-boarding strategies; developing minimum criteria for on-boarding.

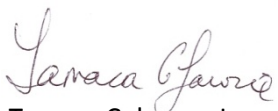
Our current work includes:

- Developing a survey to send to new Rotarians who joined within the past year. This will allow us to develop a baseline metric to analyze our efforts in the coming years. This survey will be released in mid January to Rotarians who joined from 2016-2017.
- Engaging District 7090 clubs to understand what each club does to engage new members, train them, orient them and what tools they use – this will allow us to better understand what is and what is not being done, particularly when developing a strong on-boarding process;
- Reviewing all membership resources and developing an inventory – from there we will determine what resources are best to include on the District 7090 (proposed) new membership web page;
- Engaging Pene Hutton to develop a Membership Resource web page within the District 7090 website.

Our next meetings will be held via Zoom from 11:30am -12:30pm on these dates:

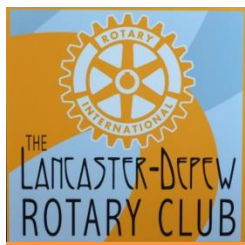
- Monday, November 13, 2017
- Monday, December 11, 2017

Respectfully submitted,



Tamara Coleman-Lawrie

Chair, New Member On-Boarding Committee
District 7090



PO Box 53, Lancaster, NY 14086

Date: November 10, 2017

To: PDG Kevin Crosby

CC: Terrence Ho, Alan Gustafson and Wendy Sanders

Re: Rotary District Accessibilities Committee Report

Please accept this note as a summary report regarding the establishment of our new D7090 committee:

In early October a decision was made to formalize a standard for District and Clubs regarding Reasonable Access to accommodate Rotarians and future Rotarians with various disability. This committee would also be a resource to clubs and to district in determining ways to achieve these actionable standards. After receiving the blessing of DG Reg Madison and DGN Bob Artis and others we proceeded to establish a name and assemble a committee.

The chosen name is: Rotary District Accessibilities Committee (Acronym: R-DAC)

Following the appointment of Terrence Ho and Robert G. Benzel as co-chairmen, the establishment of the committee was announced in the District Newsletter. Since, two additional Rotarians have agreed to participate on the committee. They are: Alan Gustafson and Wendy Sanders. PDG Kevin Crosby has agreed to be an ad-hoc member of the committee.

Independently, I am certain we have all done some ADA and other research, but due to some personal conflicts of both chairmen there has been no meeting or action as a team, as of yet. Robert Benzel had a preliminary meeting with Susan Czynry regarding PETS planning.

Sincerely,

Rotary Club of Lancaster-Depew (Club #4740, District 7090)

Robert G. Benzel

Club President

Home Address: 28 Lombardy Street, Lancaster, NY 14086



Established : 10 November 1921

Chartered: 1 February 1922

Is it the TRUTH. Is it FAIR to all concerned. Does it build GOODWILL and FRIENDSHIPS. Will it be BENEFICIAL to all concerned.

District 7090 Rotary Foundation Committee
District Council Report November 18, 2017



The Rotary Foundation “Doing Good in the World”.

John Teibert, Director, District 7090 Rotary Foundation
The reports from the Chair persons are copied below for your review.

Alumni - Chair – Patricia Johnson

No Report

Annual Fund – Chair – Pat Castiglia

Report to District Council 7090

By

Patricia T. Castiglia

Annual Fund Report to District Council, November 18, 2017

Goal one for this year is to have 90% of our clubs contributing to the Annual Fund. To this point, 58.82% of our 68 clubs have contributed.

Goal two is that we meet our District’s Fund goal which is based on the goals submitted by the President of each club. Thus far, only 25/68 clubs (36.76%) have entered their AF goals. The sum of the goals presently submitted is \$78,276. It is a struggle to get the presidents to enter their goals. An email letter was sent to all Assistant Governors asking them to ascertain with their presidents why the goals have not been entered and to ask the presidents to enter their goals if they have not done so. An offer was made in the letter to help any presidents who were having trouble entering their goals. Thus far, only one Assistant Governor has responded to that letter and indicated that he is working with the clubs in his area.

Goal three is to meet or exceed the District 7090 per capita Benchmark of \$212,400. It is too early to determine if that goal will be met.

Goal Four is to have all clubs submit goals for the Annual Fund. As detailed in Goal two, this has not yet been met although we are now into the fifth month of our Rotary year. I am awaiting input from the Assistant Governors about what problems the presidents are having with submitting goals. Once the problems are identified, the plan is to address those problems by developing a plan of action.

The following is the summary of where we are with the Annual fund at present:

Benchmark for 2,124 members is \$212,400.00

District Goal based on the goals submitted is \$78,276

District Giving to date is \$63,683.

Total clubs with AF goals received is 25/68 (36.76%)

Total clubs with contributions to AF is 40/68 (58.82%)

EREY Eligible- 257

Sustaining Members – 134

Only one club asked for a presentation – the Rotary Club of West Seneca – and they wanted a presentation explaining and stressing the importance of EREY. I am still waiting for another club to schedule a visit time.

Respectfully submitted,

Pat Castiglia, Annual Fund Chair

End Polio Now – Chair – Pat Castiglia

Rotary District 7090
End Polio Now Council Report
November 18, 2017

The Primary Goal for 2017-18 is the meet the club goal amount. The DDF Goal is \$28,858 and the District Identified DDF is \$35,000. Total District giving to date (cash +DDF) is \$83,744. **We have met our goal.**

World Polio Day, 10/24/17, was a huge success. This event is only in its fourth year. The illumination of Niagara Falls was a major event sponsored by 17 Rotary Clubs in the Niagara Region of Canada including: RC of St. Catharines; RC of St. Catharines South; RC of St. Catharines Lakeshore; RC of Welland; RC of Niagara Falls, ON; RC of Niagara Falls Sunrise, ON; RC of Fonthill; RC of Brantford; RC of Brantford Sunrise; RC of Hamilton AM; RC of Lincoln; RC of Niagara on the Lake; RC of Fort Erie; RC of Dunnville; RC of Grimsby; RC of Grimsby at noon. The event was spearheaded by Tamara Coleman-Lawrie of the Rotary Club of Welland and David Berry of the Rotary Club of Niagara Falls, ON. It included a reception before the lighting with about 100 attendees. Pictures of the Falls in our Rotary colors of blue and gold were taken as well as group pictures at the Falls. A number of pictures were sent to RI and they were amazed at the pictures of the Falls. Those who worked on the project are to be applauded and those who attended were much appreciated as the hour was late and the weather was chilly. It was a great event.

All clubs were asked to identify what they did for World Polio Day and the following is a list of those events submitted:

The Rotary Club of Jamestown had an article and picture published in the Post Journal. This was submitted to RI.

The Rotary Club of Fonthill sponsored a lighting of the Town Arches with the Mayor attending. A picture was submitted to RI.

The three St. Catharines clubs had a flag raising ceremony at the St. Catharines City Hall and this photo was also submitted to RI.

The Rotary Club of Kenmore had two High School Interact students give power point presentations to several Health classes on Polio, vaccines, and Rotary's efforts to eliminate polio. They also explained about the Purple Pinkie project.

The Rotary Club of Niagara Falls, Ontario had a luncheon and raffled items to benefit End Polio Now. They also sold a decorated cake for End Polio Now as well as End Polio Now decorated cookies, and gathered Happy Fines. They raised \$400 at this event.

The Rotary Club of Batavia had radio station WBTA devote a full hour to Polio Awareness. Members participated in the program. The station owner and host is a member of the Rotary Club.

The Rotary Club of Hamilton AM asked all members to post something about polio on their Facebook pages, to tune in to the live-streamed End Polio Now event on 10/24, and to attend the illumination ceremony on 10/24.

In addition to club events, I should like to acknowledge Bill French from the Niagara on the Lake Club who completed 500 Kilometers of the Bruce Trail to raise money for End Polio Now. He, with the great support from his club, has raised \$5200 to date and he is expecting some more sponsorship funds.

In summary, I believe our District is doing well in our efforts to End Polio Now in the World.

Respectfully submitted,
Pat Castiglia, Chair of End Polio Now

District Grants – Chair – Sandra Yeater

Rotary District 7090
District Grants Committee Report
September 16, 2017

As of July 1, I assumed responsibility for the Grants Committee from John Teibert, who has done an exemplary job of organizing the tasks and records for this large program. (I have large shoes to fill.)

During the Rotary year just ended, 27 clubs submitted a District Grant application for FY 2017-2018. By comparison, 29 grants were initially received for FY 2016-2017, and 24 grants were received for FY2015-2016 review. The total funds requested were \$48,002.74. (Funds requested for 2016-2017 were \$51,386.84 and for 2015-16 - \$41,751.23). After a detailed review of the applications, 25 applications were approved at \$44,002.70, slightly less than FY2016-2017 at \$45,659.70.

With the approval of District Spending Plan mid August, all Clubs with applications approved by the Committee were notified that they can start their projects. I intend to check in with the Clubs mid cycle. I have already received correspondence from several Clubs who are actively implementing their projects and finding adjustments need to be made and/or have procedural questions.

In addition to these grants, our District Spending Plan for 2017-2018 includes \$5,000 for education (to be spent on grant seminars); \$4,000 for a District Scholarship (reduced from \$5,000); \$8,000 for VTT inbound Australia; \$1,142 for administration; and \$9,998 for contingency.

In the 2016-2017 Rotary year, 23 grants were approved for clubs but only 20 were able to receive District Grants. The total of the grants disbursed was \$32,289.06. Reasons for the difference include one Club that determined they would not be able to accomplish the project, a club starting its project too early, and one Club who purchased a piece of equipment that was not installed and operational within the grant time frame.

In order to hopefully increase the number of clubs that access District Grants and improve understanding of the grant process we will again present two Grant seminars this Fall, one on each side of the border – October 14 in the US and November 25 in Canada.

Respectfully submitted,

Sandra Yeater
Rotary District 7090
District Grants SubCommittee Chair

Endowment “Permanent” Fund – Chair – Frank Adamson

Rotary District 7090
Endowment Fund Council Report
November 18, 2017

The committee had a Zoom meeting on November 7th to discuss ways and means of increasing Bequest members over the next Rotary year.

John Mullen, Rick Sterne and Tony Wellenteiter will plan for an Endowment presentation in Hamilton sometime in April, based on the one held at Hernder Winery earlier this year. Invites will be sent to all Rotarians in the Hamilton/Ancaster and Brantford catchment areas.

The Committee is in the process of acquiring American Rotarians for the committee and Karen Oakes has agreed to assist in this. The Chair will also approach PDG Jack Amico to arrange for another presentation in the Buffalo area before the end of the fiscal year and to assist with soliciting new committee members.

Martin Quick, Past President of the NOTL Club has agreed to be a committee member.

As a result of the Hernder Winery presentation three Rotarians have indicated their interest in pursuing a bequest or benefactor status.

These represent our goals over the next year.

Respectfully submitted,

Frank Adamson,
Chair

Global Grants – Chair –PDG Karen L. Oakes

Rotary District 7090
Global Grants Council Report
November 18, 2017

Primary Goal:

Facilitate global grant approvals to stimulate 2% lift in requests for proposals resulting in successful humanitarian efforts around the world.

Action: serve as key resource for global grant questions and concerns.

Current status:

Approved Global Grants:

16 global grants in various stages of completion with ongoing reporting tracked for timely submissions. We have one grant that is currently in arrears with the required report filing as the charter of the host club has been revoked by RI. The final report was recently submitted, October 28, 2017, to the relative grant officer for review and consideration to accept and mark the file closed.

Submitted Global Grants:

3 Grant applications have been submitted with dialogue underway to address TRF concerns. One further application rests pending further revisions and updates to meet the program guidelines prior to our final acceptance.

Draft Global Grants:

5 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants requires DDF monies, thus necessitating our District authorization.

Closed Global Grants:

14 grant applications have been closed with final reporting accepted in good order since July 1, 2013.

Respectfully submitted,

Karen L. Oakes

Paul Harris Society – Chair – Jim Morabito

Rotary District 7090
Paul Harris Society Council Report
November 18, 2017

The goal for this year is to add six new Paul Harris Society Members. To date we have a verbal commitment from two individuals.

Jim Morabito

Scholarship – Chair – Stephen Keefe

Rotary District 7090
Scholarship Committee Council Report
November 18, 2017

My main goal for our committee is to publicize our scholarship and get applications in hand. Then we will move into the screening process and then selection

Our District has chosen to allocate **\$4,000** for one scholarship available to offer to students currently enrolled in their first year of post-secondary study. There is no restriction as to where there school is. This new grant structure gives Rotarians greater flexibility in sponsoring the next generation of leaders.

The club remains the point of contact for the applicants and must approve the scholar and submit the application to the District with its endorsement.

A club can have as many applicants as they can find (as long as they are not a lineal relative of a Rotarian).

Prospective applicants, download the application from this page. To submit, contact your local area Rotary club.

Clubs, contact Stephen Keefe, Rotary District 7090 Scholarships Chair, if you have additional questions.

- See more at: <http://www.rotary7090.org/sitepage/scholars-programs-1>

With respect to Peace Scholarships/Fellowships my intention is to continue to promote the program with our District.

No Report – but in June an number of peace fellow applications were received and interviews conducted and recommendations forwarded to The Rotary Foundation. We await their conclusion.

Stewardship – Chair – Wally Ochterski

Please see attached Stewardship Report from the Stewardship Committee

Vocational Training Team – Chair – Dan Smith

Looking forward to the 2017-2018 year, we have selected an Inbound VTT from District 9790. We have received RI approval for our \$8,000 Grant. We are very excited to have the opportunity to Host a VTT within our District as we are well suited to their training requirements in Fruit Farming.

Currently, we are recruiting for Committee Members that will be instrumental in our management of the Inbound VTT Team.

Additionally, it will be a chance for all Rotarian Families in our District to Host the Inbound Team. This will bring much excitement and exposure of VTT within our District. The Dates for the Team are for 3 weeks tentatively in the May-June 2018 range.

Daniel F Smith

District 7090 VTT Chair

(716) 269-9900 dsmith4416@gmail.com.

2017-2018 D7090 Goals

Below were our committee goals for 2016-02017

- In honour of the Rotary Foundation Centennial increase Annual Fund year over year giving by 10 %.
- Decrease the number of Zero giving clubs to the Annual Fund year over year by 10%.
- Engage at least 10% of our Foundation Alumni in active participation in Rotary as evidenced in Club Central reporting.
- Ensure 10% of our clubs attain US\$2650.00 in total giving to Polio Plus.
- Maintain our 20%, at a minimum, DDF support to Polio Plus campaign
- Increase the number of Paul Harris Society members by 10% year over year.
- Increase the number of club supported District Grant applications to be considered for inclusion in our District Grant Spending PLAN BY 10%.
- Engage at least 10% of our clubs in pursuit of our pre-committed \$5,000 District Scholarship and \$10,000 Vocation Training Team as evidenced by applications for scholarship monies team leader and members for the outgoing VTT team.
- Engage at least 10% of our clubs in financial support of a Global Grant application.
- Grow our Bequest Society membership year over year by 10%.
- Celebrate The Rotary Foundation Centennial with the development of our District 7090 catalogue of 100 events showcasing 100 years.

Some of the goal were attained and others continue to be a work in progress. We will be endeavouring to update these goals for 2017-2018 and keep you up to date with our successes.

Year to Date Summary

We have a great committee in place and I look forward to working with each one of them as we work towards our goals for 2017-2018. I am thankful for the mentorship being provided by Karen Oakes as I grow into this role. Karen has also agreed to be the Global Grant Chair while we search for a volunteer to fill that vacancy – (thank you).

John Teibert
The Rotary Foundation



October 16, 2017

John Teibert, CPA, CA
District 7090 Rotary Foundation Chair

Dear John,

This letter will confirm the findings of the Annual Financial Assessment by the Stewardship SubCommittee from its review of the 2016-2017 District Grants. Serving as members of the SubCommittee for this review were: Wayne Massey, Dundas Valley Sunrise Rotary, PDG Joseph DePaolo, Buffalo Rotary, Adam Goldfarb, Buffalo Medical Campus Rotary, and myself from the West Seneca Rotary. We also served as the audit committee. Wayne and Joe are Certified Accountants and have auditing experience.

In total, there were 27 District grant applications submitted in the Rotary year 2016-2017. Six of the club projects were not completed or were disqualified due to starting the work prior to the specified start date. The subcommittee randomly selected eleven of remaining 21 grants to review. Four grants were for international projects and seven for local projects. All the documents relating to these grants were provided by John N. Teibert, CPA, District Grants Committee Chair. In addition, there were funds distributed for the training of Club volunteers in developing and carrying out grant projects, Districtwide scholarship, vocational training team, and accounting sundry and bank charges.

Our review followed the recommended Annual Financial Assessment in Section 5 of the District Memo of Understanding, copy attached. The District financial plan was reviewed and the unused funds were promptly returned to the Rotary Foundation. For each of the eleven selected grants reviewed, the disbursements were reconciled against the receipts presented for expenses. The expenses were also checked against the initial grant application for legitimacy. A full listing of expenditures was available and reconciled between copies of receipts and cancelled checks. All final project reports were found to be accurate and covered only legitimate expenses.

Competitive bids were taken for significant items such as books, park equipment, and assembly furniture. Each Rotary Club sponsoring a grant completed the final report with the proper documentation.

It is the opinion of the audit team that all financial transactions and project activities related to the District grants reviewed for the year 2016-2017 were conducted to the level of standard business practices and adherence to the Rotary Foundation terms and conditions. Retention of financial documents required by the Rotary Foundation will be a portion of future financial assessments.

Please contact me with any questions or comments.

Yours in Rotary Service,

Wallace J. Ochterski, PE
Chair - District Stewardship
SubCommittee

MOU Section 5: Annual Financial Assessment

The financial management plan and its implementation shall be assessed annually. A financial assessment is an evaluation of financial controls and compliance. The district shall choose either an independent firm or the district Rotary Foundation audit committee to conduct the annual financial assessment.

- A. A financial assessment is substantially smaller in scope than an audit or review, and includes:
 1. Confirmation that the district adhered to its financial management plan
 2. An examination of expenditures for district grants and district-sponsored global grants that includes:
 - a. Reconciling a selection of disbursements against their supporting documentation
 - b. Reviewing the full listing of expenditures to ensure that funds were expended in a manner consistent with the terms and conditions of the grant award
 - c. Confirming that a competitive bidding process was conducted for all significant expenditures
 - d. Reviewing the process to disburse funds to ensure that proper controls have been maintained
 3. A determination that all financial transactions and project activities related to the grant were conducted at least at the level of standard business practices:
 - a. Confirmation of adherence to TRF document retention requirements
 - b. Other procedures that the district Rotary Foundation audit committee or an independent firm deems necessary
 4. A report of the findings from the annual financial assessment, which must be given to clubs in the district within three months of the end of each Rotary year
- B. If the district has the district Rotary Foundation audit committee conduct the assessment, the committee may not include individuals directly involved with TRF grants and must meet the requirements found in the RI Bylaws, including:
 - a. Have at least three members
 - b. Have at least one member who is a past governor or a person with audit experience

SUMMARY

Districts must conduct an annual assessment of the financial management plan and its implementation to ensure that proper controls are in place to manage Foundation grant funds. This assessment must review financial transactions for district grants and district-sponsored global grants. This assessment should be performed at minimal cost and does not need to be a formal audit of the district's grants. Assessment results must be communicated to the district's clubs.

Youth Services Report for District Council - 18 November 2017.

Leadership

I am thrilled to let you know that several people have stepped up to assume leadership roles on the youth portfolio. The district conference provided us an opportunity to rally and we're pumped with the new momentum.

Allow me to introduce our team (new ones in red):

	Joint	USA	Canada
Earlyact	-/-	Dick Earne	<i>Vacancy</i>
Interact	-/-	John Heise	Rick Sterne
Rotoract	-/-	Larry Coons	Jen Middleton
Slapshot	Rob Nagy		
RYLA	Darren Luong taking over for Sue O'Dwyer		
Youth Exchange	Mike Taylor, to be succeeded July 1 st by Jill Norton		
STEP	Bob Stevenson, looking for assistance as this program is growing rapidly (!)		

Club Survey

Thanks again to DG Reg for taking on the survey chasing and to the 46 clubs that responded. All team members have been supplied with the results and have started to actively follow up on potential interest shown by clubs.

I've started work to get a quantitative overview and have run into some challenges, as not all surveys truly reflected the situation on the ground. Assigning scores to the responses is somewhat arbitrary and I'm open to input. I've set scoring up as follows:

	Points:
- Involvement in Earlyact	up to 10
- Involvement in Interact	„ 20
- Involvement in Rotoract	„ 20
- Sending kids to Slapshot	„ 5
- Sending young adults to RYLA	„ 10
- Involvement in STEP (Short Term YE)	„ 5
- Involvement in Long Term Youth Exchange	„ 20
- Other Youth involvement	„ 10

Out of the 46 clubs, only 13 scored 50% or higher

Another 18 scored 25-50% and the remaining 50% of responding clubs scored less than 25%, with some showing absolutely no youth involvement. Before we identify clubs w/scores, I want to run this by the different program chairs to update survey results, to not unnecessarily upset clubs. Looking for a way to celebrate the clubs that are doing really well on the youth front. Attached graph shows an initial overview of responding clubs.

Youth Services Marketing Automation

Together with Darren Luong I'm researching the set up of an application of marketing automation best practices to Youth Services alumni to aid in the engagement churn. We want to outline the pain points faced today with losing engagement with Youth Service Program alumni, these programs include Rotary Youth Exchange (ROTEX), Rotary Youth Leadership Awards(RYLA), SLAPSHOT, EarlyAct, Interact, and Rotaract. The challenges being faced are:

- Losing communication with alumni sponsored by clubs to YS programs
- Clubs not finding qualified applicants
- No centralized/standardized source of data for Youth Services contacts
- Fractured approach to communication and organization of data in Youth Services

We're expecting to approach District Council for budget to set up such marketing automation (using existing online tools). Currently finalizing a cost figure. Expect this to be in the \$1,500 to \$2,000 range on an annual basis.

Youth Exchange program continues as per normal.

We are busy recruiting outbounds for 18/19 year abroad. Please enthuse clubs where you can! Unfortunately, we had one outbound student return (from Australia) due to personal reasons.

RYLA

Planning first meeting in November with Slapshot committee to get things rolling.

SLAPSHOT

No news at this point.

We are planning to combine the registration process for Slapshot and RYLA, so that RYLA registration no longer trails Slapshot. Clubs will be receiving a mailing in January that will allow them to register spots for both programs with the actual student details following at a later date. This should avoid the issue we've been having with RYLA registration being so late in the day.

RYLA

No news at this point.

ROTARACT

The conference really got things going with lots of meetings and ideas floating around. A few concrete ideas are:

1. Setting up Rotaract clubs as clubs within **ClubRunner**, so that we can give access to the Rotaract president/secretary to put in their club membership and email. This will allow them to send newsletters to their clubs and will allow us to more easily connect with individual Rotaractors. Thanks to Penny for researching this and UB Rotaract for trying it out and writing instructions for other Rotaract clubs.
2. **Mini-Grants** will allow Rotaract clubs to write up a grant request and circulate it to area clubs to see if they are willing to sponsor it. Rotaractors live in 3 month terms, which is why we have the short timelines. Process would roughly work as follows:
 - a. Rotaractors prepare grant business case (in 1st two weeks of Month 1)
 - b. Submit to District Rotaract Chair for approval (1 week to respond)
 - c. Rotaract Chair gives to regional Friend of Rotaract Clubs (see below - within same week)
 - d. First come first serve in terms of Club Response
 - e. Club commits to having Rotaractors present their grant proposal business case in Dragon's Den style within 4 weeks of accepting (makes for a great club meeting instead of a speaker). Club has the right to not grant the money if presentation bombs.
 - f. Rotaractors do the project (and Rotarians are invited to participate - optional)
 - g. Rotaractors report back to the club in writing or through a presentation.

3. Friends of Rotaract – Rotary Club

Clubs will be given the opportunity to register as a 'Friend of Rotaract' club. This will allow them to do the following:

- Have access to email contacts of local Rotaractors to invite to events
- Local Rotaractors will commit to volunteering when invited by local clubs where they can
- Clubs will be contacted if a grant proposal is up for grabs (awarded on first come first served basis)

4. **Interaction between Rotaract and Interact.** A question asked by Rotaractors at the conference was how can we allow for interaction between Interactors and Rotaractors. Give them access to Rotaractors to query them on study/university choices. Get Rotaractors to write short bio with pic + email + cell phone, where they study / what they study. Circulate this among Interactors, so they can make direct contact with Rotaractors. Encourage Rotary Clubs with Interact Clubs to get Rotaractors to attend the occasional InterAct meeting.

I will send out email in November to announce the program and for clubs to register with Larry and Jen if interested.

INTERACT

Clarence Central High School Interact was established October 25, 2017.

No further news at this point. Rick and John are keen to run an Interact conference and Rotaractors at the conference were keen to attend in a mentoring role. Lots of excitement!

EARLYACT

No news at this point.

Any questions, email or call me:

Aad Vermeyden

(519) 717-1570

aad@blueprintagencies.com

Club Youth Involvement Survey Results 2017

Club	Country	Total	Early	Inter	Rotor	Slapshot	RYLA	STEP	LTYE
Akron-Newstead	USA	60	5	20	0	5	10		20
Ancaster	Canada	0	0	0	0	0	0	0	0
Ancaster AM	Canada	53	0	0	20	5	3	5	20
Batavia	USA	35	0	0	0	5	10		20
Brantford	Canada	60		20	0	5	10	5	20
Brantford-Sunrise	Canada	30	0	0	0	5	0	5	20
Buffalo	USA	47	7	0	5	5	10		20
Buffalo-Sunrise	USA	73	3	5	20	5	10	5	25
Caledonia	Canada	55	10	20	5	5	10		5
Clarence	USA	53	0	20	0	3	10		20
Delhi	Canada	25	0	0	20	0	0	5	
Dundas	Canada	21	0	0	5	3	10		3
Dunkirk / Fredonia	USA	55	0	20	0	5	10		20
Dunnville	Canada	35	0	0	0	5	10		20
East Aurora	USA	30	0	0	0	0	10		20
Eastern Hills Sunrise	USA	7	0	0	0	2	0	5	
Ellicottville	USA	5	0	0	0	5	0	0	0
Falconer	USA	6	0	0	0	1			5
Fonthill	Canada	85	10	20	20	5	10	0	20
Fort Erie	Canada	9	2	2	0	5	0	0	0
Grand Island	USA	45	10	10	0	5	0		20
Grimsby	Canada	20	0	0	0	5	0		10
Hamburg	USA	40	0	2	2	5	10	1	20
Hamburg Sunrise	USA	0	0	0	0	0	0	0	0
Hamilton	Canada	38	1	0	20	5	10		2
Hamilton AM	Canada	35	0	0	20	5	10	0	0
Hamilton Tonic	Canada	0	0	0	0	0	0	0	0
Jamestown	USA	55	0	20	0	5	10	0	20
Kenmore	USA	37	0	20	0	5	10		2
Lancaster-Depew	USA	20	0	20	0	0	0	0	0
Lewiston - Queenston	USA	2	0	0	2	0	0	0	0
Lincoln	Canada	30	0	5	0	5	10		10
Lockport	USA	58	5	20	5	5	3		20
Medina	USA	0	0	0	0	0	0	0	0
Niagara County-Central	USA	50	0	20	20	5			5
Niagara Falls ON	Canada	50	0	20	0	5	10		15
Niagara Falls Sunrise	Canada	73	8	20	10	5	10		20
Niagara on the Lake	Canada	43	8	0	0	5	10	0	20
Norfolk Sunrise	Canada	65	0	5	20	5	10	5	20
Olean	USA	41	2	2	2	5	10		20
Simcoe	Canada	80	0	20	20	5	10	5	20
St Catharines	CANADA	45	0	20	5	5	10		5
St Catharines South	Canada	15	0	0	0	5	10	0	0
Stoney Creek	Canada	25	0	0	20	1	2		2
Waterdown	Canada	20	0	5	5	5	0	0	5
Welland	Canada	75	10	5	20	5	10	5	20
Average Score		37							

Minutes of the International Service Committee (ISC) 7090 Wednesday November 1, 2017

In attendance: Najeeb Syed (St. Catharine's South), Barbara Ochterski (Buffalo Sunrise), PDG Jack Amico (West Seneca), PDG Ralph Montesanto, PDG Karen Oakes (Delhi), Roger Mann (Brantford), Roy Sheldrick (Ancaster), DG Reg Madison (Brantford Sunrise), John Teibert (St. Catharines South), Jackie Van Lankveld (St. Catharines), PDG Art Wing, (St. Catharines), Lezlie Murch, (St. Catharines), David Johnson (BNMC)

Chair PDG Jack Amico opened the meeting at 6:03 and members were welcomed. Jack also announced that Roger Mann will be the new Chair of this Committee as of the next meeting, January 3, 2018.

Minutes of August 9, 2017: A motion was made to accept the minutes by Karen Oakes and , seconded by Art Wing. The motion passed unanimously.

Old Business:

Entebbe Uganda Project update: Jackie Van Lankveld presented a PowerPoint which described the progress of the school project in Entebbe. About 140 children, both orphans and those coming from families are being served. Maximum enrollment is expected to be about 330. The orphaned children are sponsored and the children with families pay tuition. While the facilities are currently limited, the need is so great and the community is so involved that already a nursery school has been opened. The Nkumba Rotary Club is a strong working partner and is taking responsibility for writing the Global Grant. Money has been raised 12 Rotary clubs in the US and Ontario. Ralph suggested that Dundas Sunrise may assist in reaching the remaining goal of \$6000.

ISC Catalogue: Roger Mann contacted all those who have approved projects whom he could reach. A few projects closed out. He will forward to changes to Pene Hutton.

Crystal Drops of Life (Mexico): Although water is his passion, Roger is trying to raise \$10,000 for earthquake relief and wished to have input from the ISC on how to handle this. The recommendation was not to directly send the money but to define a project. In 7090 we cannot solicit for money, however, there is likely to be a rebuilding project that could be eligible for a Global Grant. Roger will look into options.

BNMC Children's Hospital Project: Dave Johnson described a project to raise \$100,000 to "buy" four patient rooms. He hopes all clubs in 7090 will become involved and especially to have a collaborative effort with Ontario clubs to earn a Global Grant. PDG Karen noted that it is important to have a strong targeted training component in a grant request. He was encouraged to approach clubs outside the District as well and reminded that a matching DDF gift of \$10,000 can only occur one time. Karen suggested that Dave write a rough proposal and then she and an RI grant officer can help Dave work through the process.

A motion was made that ISC recommend to the District Council that the BNMC Rotary Club Children's' Hospital Project be approved for club-to-club solicitation. A motion was made by PDG Karen Oakes and seconded by PDG Art Wing. The motion was unanimously approved.

Water Project – Nepal : Dave explained that after the 2015 earthquake, Himalayan Health Care has been working to restore clean water to mountain villages affected by the quake. There is a \$250,000 project ongoing. Dave is looking for a major water provider in addition to the assistance already received from Rotary. It was suggested that Dave get in touch with Ron Denham (Toronto) who heads up WASRAG.

Bihari Relief: Dave Johnson noted that fundraising is still ongoing \$15,000 has been raised and sent and another fundraiser will be happening soon.

Haiti Water for Life Projects: Roy Sheldrick gave a beautiful update on all the work that has been completed in Haiti with the help of his Ancaster club, District 7090 and this committee and mentioned that this would be his last meeting with this group. Attached to the minutes is a summary of the work. Members of the committee gave Roy a standing ovation for his good and relentless work on behalf of the Haitian communities. "When water came to our village, the babies stopped dying."

New Business:

Lezlie Murch first described her efforts to fundraise for St. Martin hurricane relief. So far, \$18,000 has been raised and a container of needed goods such as sandals, snacks, tables and medicine, will be shortly en route to the devastated area.

Lezlie and the St. Catharine's club is working on a Global Grant to raise money on behalf of homeless women and children to provide housing for them. A report and other information was attached to the 11/01/2017 ISC Agenda. The Club is hoping to partner with both US clubs and those in other countries that are already connected with St. Catharine's RC.

A motion was made that the ISC recommend to the District Council that the St. Catharines Rotary Club YMCA Niagara Region Campaign for Homeless Women and Children be approved for club-to-club solicitation. Motion made by PDG Ralph Montesanto and seconded by David Johnson. The motion was unanimously approved.

Gift of Life: PDG Karen talked about the program which is now focused on Uganda, El Salvador,, the Dominican Republic and Jamaica. Though the hard work of PDG John Rydzik (Hamburg) and many golf and tennis tournaments and now by selling chocolate hearts,

money has been raised to send specialists out to these core countries to train surgeons and to perform complex surgeries.

Pat Castiglia (Hamburg) and Valerie Phillips (Caledonia) are the new co-chairs for this essential program.

Global Grants and DDF update: PDG Karen reported that District 7090 District Designated Funds (DDF) available as of October 31, 2017 rests at \$153,939.69 with a number of global grants in play to possibly provide a further \$52,000 utilization of DDF, leaving a net of roughly \$100,000 of unused monies at this time.

DG Reg Madison made a few remarks and noted that the Gift of Life program, second only to Polio efforts receives the most money from TRF.

Dates for ISC meetings for 2017-18

Wed. January 3, 2018 Zoom online meeting

Wed. March 21, 2018

Wed. May 15, 2018

The meeting was adjourned at 7:45 p.m.

Respectfully submitted,

Barbara E. Ochterski, ISC Secretary



800 Lakeview Avenue
Jamestown, NY 14701
(716) 499-2989

District Council 11/18/17 Report on AG Area Reconfiguration Project

Prompted by the resignation of Area 15 AG Mary Kay Worth due to health issues, DG Reg appointed an ad hoc committee of Kevin Crosby and Bob Morrow to undertake an assessment of the current configuration of our AG areas. This goal of this committee is to prepare final recommendations for discussion at the District Council meeting on January 13, 2018. These recommendations to include:

- Re-alignment of AG areas (to include two e-clubs) and timetable for implementation
- Possible creation of a new district position of AG Coordinator
- Recommendations for the recruitment, selection and training of AGs, including ongoing support, coordination and training of AGs
- Consideration of the role of AGs in regard to Rotaract clubs and possible satellite clubs

As part of its research, this committee has developed drafts of surveys to collect information and suggestions from:

- Current and recent past AGs
- Current DG team and Directors and recent PDGs
- Current and immediate past club presidents

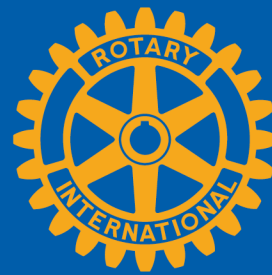
This committee also will reach out to other districts to explore best practices for recruitment, selection, training, and coordination of AGs

Respectfully submitted,

PDG Kevin Crosby

HOW TO SET A GOAL

For club officers



1

NAVIGATE TO GOALS

Dashboard

Welcome to Rotary Club Center. Explore data and trends related to your club's goals and tracking progress. Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

Global View

Service Activities

Resources

Reports

Contact Us

SETTINGS

Language

Global

Membership Trends

2012-13 2013-14 2014-15 2015-16 2016-17

Select **Goal Center** from the navigation menu on the left

2

FIND GOALS TO TRACK

Goal Center

The Goal Center is where you can set goals your club will focus on, and track progress. Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

All Club Groups All Clubs Search clubs...

Rotary Club of

0 OF 8 ACHIEVEMENT

Members & Engagement Rotary Foundation Giving Service Young Leaders Public Image Rotary

EDIT

The goals you select will appear below. To report progress or add, remove, or edit a goal, select

Before choosing your club's goals, make sure the **appropriate year** is listed

If the **Edit** button appears, click or tap it to find goals your club wants to track. If this button reads **Save** and goals are displayed, proceed to the next step

Dashboard
Goal Center
Global View
Service Activities
Resources
Reports
Contact Us
SETTINGS
Language

Goal Center

The Goal Center is where you choose and set the goals your club will focus on, and track progress.
Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

All Club Groups
All Clubs
Search clubs...

Rotary Club of
2017-18

0 OF 9 ACHIEVEMENT

Members & Engagement
Rotary Foundation Giving
Service
Young Leaders
Public Image

SAVE

Which goals will your club track this year? Browse goals by category and select only those you plan to pursue. Then save.

Sort selected goals

ACHIEVEMENT	GOAL	SELECT GOAL
Inbound Youth Exchange students Show goal details and history	<div>-</div> <div>Enter Goal Value</div>	<input checked="" type="checkbox"/>

Select the goals that your club wishes to track by clicking or tapping the check boxes next to them

3
SET A GOAL

Dashboard
Goal Center
Global View
Service Activities
Resources
Reports
Contact Us
SETTINGS
Language

Goal Center

The Goal Center is where you choose and set the goals your club will focus on, and track progress.
Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

All Club Groups
All Clubs
Search clubs...

Rotary Club of
2017-18

0 OF 9 ACHIEVEMENT

Members & Engagement
Rotary Foundation Giving
Service
Young Leaders
Public Image

SAVE

Which goals will your club track this year? Browse goals by category and select only those you plan to pursue. Then save.

Sort selected goals

ACHIEVEMENT	GOAL	SELECT GOAL
Inbound Youth Exchange students Show goal details and history	<div>3</div> <div>Enter Goal Value</div>	<input checked="" type="checkbox"/>
Rotaract club Show goal details and history	<div>-</div> <div>Enter Goal Value</div>	<input type="checkbox"/>

Enter a goal value in the box titled **Goal**

Click or tap **Save** after you've entered a goal value

HOW TO REPORT PROGRESS ON GOALS

For club officers



1 NAVIGATE TO GOALS

Dashboard

Welcome to Rotary Club C
Explore data and trends re
goals, project activities, and
Please note: data reported in
be delayed for at least 24 hours.

Global My Zone My Dis Groups All Clubs

Global

Membership Trends

Gender Tre

Select **Goal Center** from navigation menu on the left

2 FIND GOALS TO UPDATE

Goal Center

The Goal Center is v
progress.
Please note: data n
will be delayed for a

All Club Groups All Clubs Search clubs...

Rotary Club of

0 OF 8 ACHIEVEMENT

Members & Engagement Rotary Foundation Giving Service Young Leaders Public Image Rotary Citation All

Before reporting progress on goals, make sure the **appropriate year** is listed

Click or tap **Edit** to see a list of club goals

Dashboard
Goal Center
Global View
Service Activities
Resources
Reports
Contact Us
SETTINGS
Language

Goal Center

The Goal Center is where you choose and set the goals your club will focus on, and track progress.
Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

All Club Groups
All Clubs
Search clubs...

Find the goals that you plan to update

Tip: Click **Sort selected goals** to arrange your club's goals for easy updating

Inbound Youth Exchange students
Show goal details and history

Sort selected goals

Dashboard
Goal Center
Global View
Service Activities
Resources
Reports
Contact Us
SETTINGS
Language

Goal Center

The Goal Center is where you choose and set the goals your club will focus on, and track progress.
Please note: data reported in other Rotary systems and third party vendor systems will be delayed for at least 24 hours.

All Club Groups
All Clubs
Search clubs...

3 UPDATE A GOAL

Enter your club's progress toward a chosen goal in the **Achievement** column

Click or tap **Save** after you've reported progress on your club's goal

HOW TO RECORD SERVICE ACTIVITIES



1 NAVIGATE TO SERVICE ACTIVITIES

Dashboard

Welcome to Rotary Club Central. Explore data and trends for your club, goals, project activities, and more. Please note: data reports may be delayed for at least 2 weeks.

Global My Zone ▼ My District My Club Group My Club

Rotary Club of [Club Name]

Select Service Activities

Membership Trends

	2012-13	2013-14	2014-15	2015-16	2016-17
July 1	-	-	-	-	-
Achievement	90	82	85	82	85
Goal	0	0	0	0	87

Gender Trends

	2012-13	2013-14	2014-15	2015-16	2016-17
Female	23	25	23	25	28
Male	59	60	59	57	57
Unreported	0	0	0	0	0

2 ADD SERVICE PROJECTS
There are three ways to do this

Service Activities

As you work to meet your goals, track your project participation, and record your service activities.

Rotary Club of [Club Name]

Add New Service Project

Repeat Past Service Project

IMPORT FROM ROTARY SHOWCASE ...

Select Add New Service Project to enter a project that isn't in Rotary Club Central or Rotary Showcase

Select Import From Rotary Showcase to add a project from that site

Select Repeat Past Project to copy details of a project that's already in Rotary Club Central

Click **Save** once you've entered your project's details

Enter the name of your project

Enter the start date of your project

Enter the estimated project details in the **Projected** column

3 ADD PROJECTED SERVICE PROJECT DETAILS

Dashboard

Goal Center

Global View

Service Activities

Resources

Reports

Contact Us

SETTINGS

Language

Add a new service project

Title and summary

PROJECT TITLE * required

0 of 50 characters used

PROJECT SUMMARY

0 of 1000 characters used

Project timeline

START DATE * required

END DATE

PROJECT COMPLETE

Choose the dates that best reflect when work on the project began and, if applicable, ended. The dates must fall within the same Rotary year. For multiyear projects, create separate entries for the project for each Rotary year.

If you're repeating a project, the **Previous Projected/Actual** column will show data from that past project. Use this information to estimate your new project's details.

Select the project category. You can use this information to search for past projects.

For **Area of Focus**, select the category that your project supports

Select the partners you're working with on the project

Project metrics

	PREVIOUS PROJECTED/PREVIOUS ACTUAL	PROJECTED	ACHIEVEMENT
Number of volunteers	-/-		
Total number of volunteer hours	-/-		
Cash contributions	-/-	USD	
Value of donated goods and services	-/-	USD	

Additional project

CATEGORY

Partners

Interact

Rotaract

Rotarian Action Group

Rotary Club(s)

Rotary Community Corps

AREA OF FOCUS

None

Basic Education and Literacy

Disease Prevention and Treatment

Economic and Community Development

Maternal and Child Health

Peace and Conflict Resolution

Water and Sanitation

June 2017

4

ADD COMPLETED PROJECT DETAILS

Enter the end date of your project

Project timeline

START DATE * required

END DATE

PROJECT COMPLETE

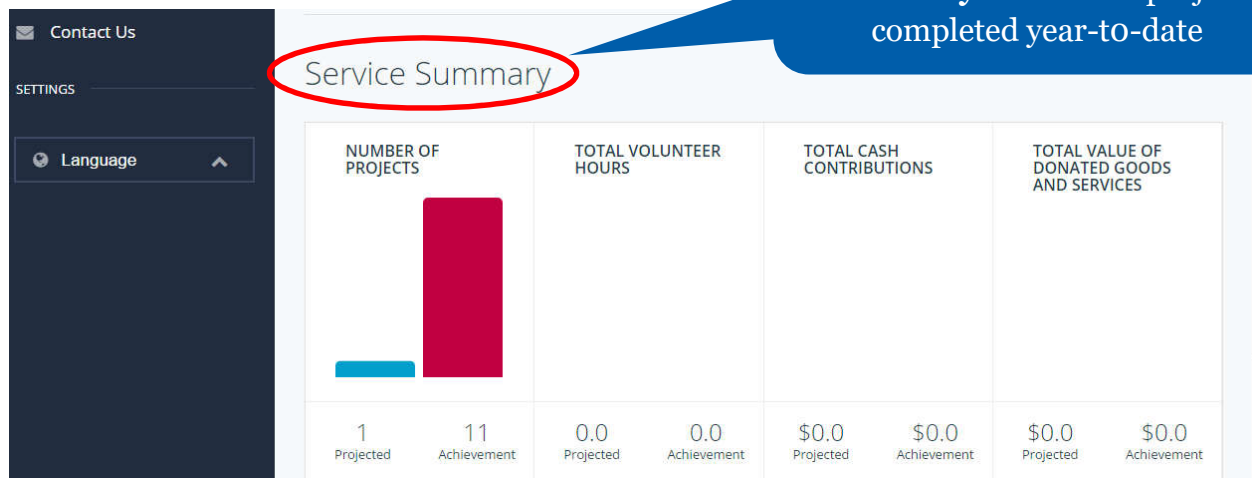
Choose the dates that best reflect when work on the project began and, if applicable, ended. The

Enter contributions and volunteer participation from your project in the column titled **Achievement**

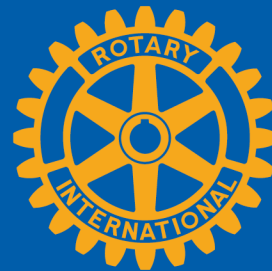
Select **Yes** to mark the project complete

	PROJECTED	ACHIEVEMENT
Number of volunteers		
Total number of volunteer hours		
Cash contributions	USD	
Value of donated goods and services	USD	

On the **Service Activities** page, scroll to **Service Summary** for data on projects completed year-to-date



HOW TO VIEW INFORMATION



Members can view summary information two ways in Rotary Club Central:
Global View and **Reports**.

1

NAVIGATE TO THE GLOBAL VIEW OPTION

Global View

Membership Trends

Gender

Select Global View from the navigation menu

2

CHOOSE A YEAR AND GOAL TO VIEW

Members & Engagement

2016-17

PRINT

Select which goal category you want to see

Select the Rotary year

3

VIEW SUMMARY INFORMATION

The screenshot shows the Rotary Club Central interface. On the left is a dark sidebar with navigation links: Dashboard, Goal Center, Global View (highlighted), Service Activities, Resources, Reports, and Contact Us. Below these are settings for Language. The main header area includes the Rotary logo and 'Club Central' text. A 'Global View' section has tabs for Global, My Zone, My District (selected and highlighted with a red box), and All Club Groups. A blue callout bubble points to the 'My District' tab, stating: 'Select the organization level to view related summary data about progress toward goals. You can also view trends for each organization level on the Dashboard screen.' Below the tabs, there's a horizontal menu with 'Members & Engagement', 'Rotary Foundation Giving', 'Service' (highlighted with a red box), 'Young Leaders', 'Public Image', and 'Rotary Citation'. A blue callout bubble points to the 'Service' tab, stating: 'In this example, the **Service** goal category is selected.' Below this is a 'District Summary' section for 'Service | 2016-17' with 'Current Membership: 1674' and 'as of: 19-Jun-2017'. A table below shows goal data with columns: GOAL, CLUBS WITH GOAL, 2016-17 ACHIEVEMENT, and 2016-17 GOAL. The first row shows 'Service projects' with values 16 / 59, 5, and 105. Red boxes highlight these values. A blue callout bubble points to the 'GOAL' column header, stating: 'Each of the goals in the category is displayed.' Another blue callout bubble points to the 'CLUBS WITH GOAL' column, stating: 'The **Clubs With Goal** column shows the number of clubs that have set a goal, and the number of clubs in the district. For example, here, **16** represents the number of district clubs that have set the **Service Projects** goal.' A third blue callout bubble points to the '2016-17 GOAL' column, stating: 'This column shows the goal total for all clubs who have set a goal. In this example, the district goal is **105** service projects for the year.' A fourth blue callout bubble points to the '2016-17 ACHIEVEMENT' column, stating: 'The **Achievement** column shows the total reported progress against the goal. For example, the clubs in this district have reported **5 completed** service projects so far this year.'

GOAL	CLUBS WITH GOAL	2016-17 ACHIEVEMENT	2016-17 GOAL
Service projects	16 / 59	5	105

Each of the goals in the category is displayed.

The **Clubs With Goal** column shows the number of clubs that have set a goal, and the number of clubs in the district. For example, here, **16** represents the number of district clubs that have set the **Service Projects** goal.

The **Achievement** column shows the total reported progress against the goal. For example, the clubs in this district have reported **5 completed** service projects so far this year.

This column shows the goal total for all clubs who have set a goal. In this example, the district goal is **105** service projects for the year.

4

SEE HOW DATA IS CALCULATED AND PRINT IT

Rotary Club Central

Global My Zone My District All Club Groups

Members & Engagement Rotary Foundation Giving Service Young Leaders Public Image Rotary Citation

< 2016-17 >

District Summary
Members & Engagement | 2016-17
Current Membership: 1239
as of: 08-Jun-2017

PRINT

GOAL	CLUBS WITH GOAL	2016-17 ACHIEVEMENT
Club membership	9 / 43	1237
Se	9 / 43	59
N	9 / 43	6
R	5 / 43	1
p	8 / 43	1
i	9 / 43	12
L	6 / 43	16
p		
D		
Rotary Fellowship participation	6 / 43	16

How are these numbers calculated?
Clubs with Goal- Number of clubs who have set a club membership goal out of the total number of clubs for selected area:
Achievement Aggregation- Sum of individual club membership achievement for selected area:
Goal Aggregation- Sum of individual club membership goals for the selected area

Select the information button for a description on how the displayed data was calculated

Select Print for a copy of the goal summary information

5

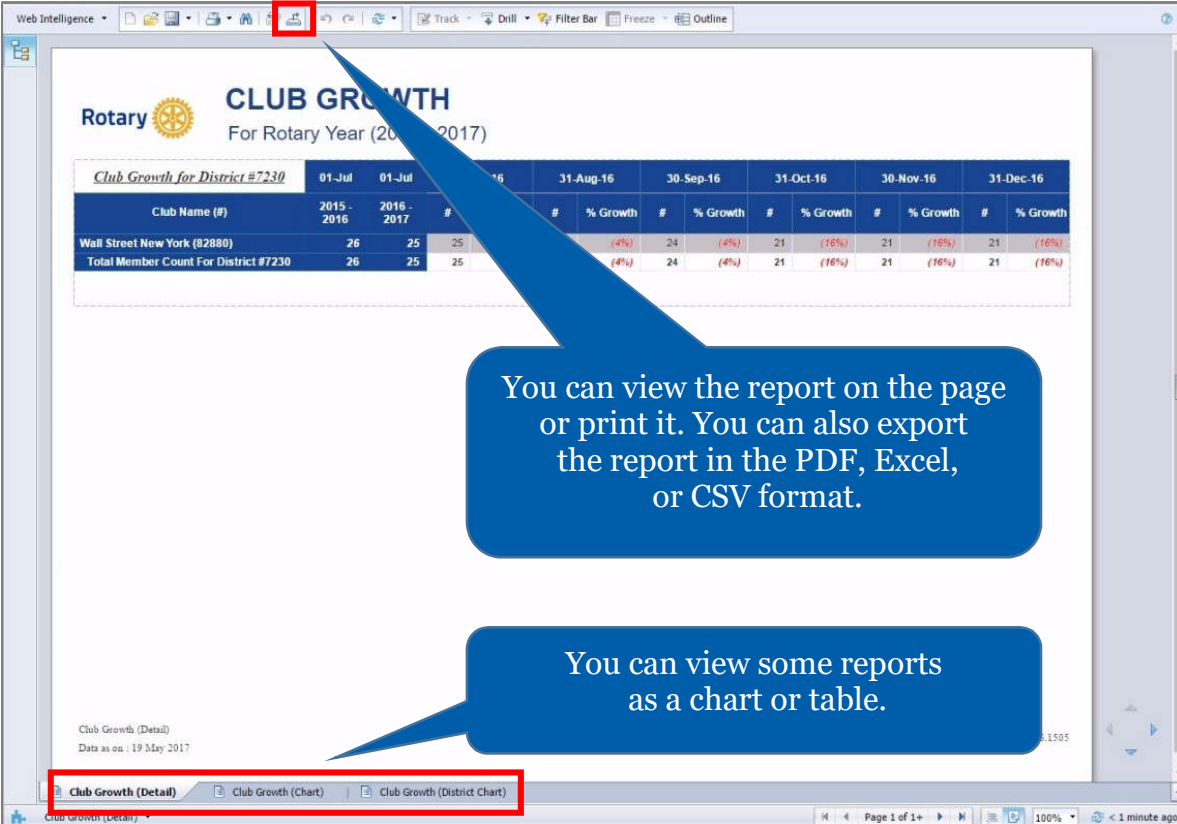
NAVIGATE TO THE REPORTS OPTION



Select **Reports**. Then select the report you'd like to view.

Note: You can also find club and district reports by selecting the **Manage** tab on My Rotary.

The screenshot shows the Rotary Club Central interface. On the left is a dark sidebar with a menu. The 'Reports' option is highlighted with a red circle. The main content area is titled 'Reports' and shows a list of report categories: 'Members & Engagement', 'Service', and 'Foundations'. Under 'Members & Engagement', there is a sub-section 'Club Reports' which lists several reports: 'Club Growth', 'Member Viability and Growth', 'Membership Termination Profile', and 'Members in a Club'.



You can view the report on the page or print it. You can also export the report in the PDF, Excel, or CSV format.

You can view some reports as a chart or table.

The screenshot shows the 'Club Growth' report for District #7230 for the Rotary Year 2016-2017. The report is displayed in a table format. The table has columns for dates (01-Jul-16, 01-Jul-17, 31-Aug-16, 30-Sep-16, 31-Oct-16, 30-Nov-16, 31-Dec-16) and rows for individual clubs and the total member count. The 'Club Growth (Detail)' tab is selected at the bottom. The table shows that the total member count for District #7230 is 26 as of 01-Jul-16 and 25 as of 01-Jul-17, representing a 4% decrease.

Club Name (#)	2015 - 2016	2016 - 2017	#	% Growth	#	% Growth	#	% Growth	#	% Growth	#	% Growth
Wall Street New York (82880)	26	25	25	(4%)	24	(4%)	21	(16%)	21	(16%)	21	(16%)
Total Member Count For District #7230	26	25	25	(4%)	24	(4%)	21	(16%)	21	(16%)	21	(16%)