



JUNE 15, 2019 DISTRICT COUNCIL

Minutes of Meeting

Location: Best Western Hotel & Conference Centre, 2 North Service Road, St. Catharines, Ont.

No. of Attendees: 26, including guests.

Call to Order: 08:45 a.m. by Governor Melisa Schrock. DG Melisa extended her warm welcome to all to our final district council meeting of this rotary year.

Invocation: Bob Morrow, AG Coordinator.

Land Acknowledgment: We acknowledge our presence on the ancestral land of the Chonnonton, Anishinaabe and Haudenosaunee people, under the Dish With One Spoon Wampum Belt. The intent of this agreement is for all nations sharing this territory to do so responsibly, respectfully and sustainably in perpetuity. We respect the longstanding relationships with the local Indigenous communities of the Mississauga of the New Credit First Nation and the Six Nations of the Grand River.

Let us pray

Lord of the Universe, as Rotarians we are blessed with lives of relative luxury and opportunities unknown to many. This Rotary year we have endeavoured to “Be an Inspiration”— considering our priorities and our opportunities to help others. We have opened our hearts to those in need while still providing ourselves with appropriate fruits of our own labours. As we move on to a new Rotary Year and an emphasis on our global connections, help us to look outward, beyond our own respective borders and share not only our tangible wealth, but our intangible riches of knowledge, leadership, and creativity to make District 7090 and the global community a better place, filled with peace and love that you can bring through us.

Help us as Rotarians to do good in this world

Help us as Rotarians to be honest and ethical in all of our dealings

Help us as Rotarians to serve others

And help us to faithfully fulfill our obligations as neighbours, best of friends, and in our world.

AMEN.

Update: DG Melisa advised that Executive Secretary Pene Hutton is not with us today due to family circumstances. In her absence, Karen Oakes will undertake to record the minutes of this meeting. Melisa asked everyone to keep Pene and Chris in their prayers as Chris recovers from his open heart surgery which has necessitated an extended recovery period due to the surgical procedure and subsequent rehabilitation. We were all supportive of Pene’s decision, made with reluctance due to her dedication to our district, as FAMILY must be FIRST always. Our prayers are with both Chris and Pene.



Rotary Moment/Introductions: Attendees were asked to BRIEFLY introduce themselves and to share the BEST and the WORST part of their Rotary year.

The attendees around the room shared their poignant moments of this past year with reflections on the 1-day District Conference, friendships made through district roles, our youth participants who touch our lives, club service projects, international projects to address our Areas of Focus efforts, significant personal Paul Harris Fellow presentations in homage to the selfless actions of others, highlights from club CENTURY of SERVICE centennial celebrations as well as some “bittersweet” memories of others who have passed on yet continue to impact our actions and other significant “do better” moments shared to ensure tasks are completed as expected, while encouragement and engagement of others is ever present in our collaborative discussions. All in all, a positive and engaging opening for all in attendance at this final meeting of the 2018-2019 Rotary year.

Consent Agenda:

It was noted that the budget information was current at April 30, 2019, so additional income/expenses would not be reflected if received since April 30th.

MOTION TO REMOVE International Service Committee minutes – Service Projects Report from the Consent Agenda BY Ralph Montesanto, SECONDED BY Kevin Crosby, CARRIED.

MOTION BY Aad Vermeyden, to accept the Consent Agenda without the International Service Committee minutes, Service Projects report, SECONDED BY Reg Madison, and passed unanimously. CARRIED.

MOTION TO AMEND THE SERVICE PROJECTS REPORT, INTERNATIONAL SERVICE COMMITTEE MINUTES with the following revision:

A motion was made by PDG Ralph Montesanto and seconded by Margaret Andrewes to recommend to the District Council that the Rotary Clubs of Buffalo Sunrise and Welland be approved for club-to-club solicitation in support of Let There Be Light International’s fundraising efforts and to raise awareness to enhance the goals of this organization. Carried unanimously.

Seconded by Kevin Crosby, no discussion, passed unanimously. CARRIED.

Motion by Ralph Montesanto to approve the Service Projects Report, International Service Committee minutes, including the above noted revision. Seconded by Lisa Bishop, no discussion, CARRIED.

Strategic Plan Update: Reg Madison, IPDG

Reg positioned his pride in the progress evident this year in our new District Strategic Plan. He then invited all the directors to come forward to share their individual progress report on each of their goals and speak to any challenges encountered while seeking the input of this council to further their goals in the upcoming year.



a) Youth Services – Aad Vermeyden

Commitments:

1. Sharing of Stories:
 - a. 2 good stories out this year, several stories/ideas in pipeline (that is a 100% improvement!)
 - b. Youth Services Marketing Automation is finally started and will roll out over the next year (or two)
2. Survey:
 - a. Second year running was a worse response to previous year, less than 50% of clubs participated
3. Training:
 - a. YEO Manual has been rolled out last month!
4. Rotaract:
 - a. We did not increase or decrease the number of clubs, still around the 12 mark
5. STEP
 - a. Program almost doubled again this year, going strong

Success Measures:

1. Have 15 chartered Rotaract clubs Still at 12
2. Increase by 5 clubs involved in YE If anything it decreased by 5
3. Increase by 7 clubs involved with Earlyact or Interact New clubs are starting, we need to improve our central tracking, can't confirm measurement as is.

b) Rotary Foundation – John Teibert

Strategy #4: Provide relevant and meaningful resources to support clubs

Success Outcomes: to have one of our committee members speak to a club at least one club per quarter and to have Foundation giving increase by 5% as a result.

I think all of us in this undertaking, not just our committee, needs to get the message out as to *What is in it for us to give to the foundation.*

How can we help make their club projects bigger and better is my message to my committee members for next year when they go and visit the clubs.

c) Training – Ralph Montasanto

Train club members to provide strong leadership at the club level and also to provide relevant and meaningful resources to support clubs.



Success Outcomes: Increased engagement of Rotaractors this year, including attendance at RLI, and PETS online training. Enhanced utilization of laser-focused pieces, i.e. presentations on Rotary Club Central and Rotary Citation to bring focus to specific items, will continue.

d) Membership – Kevin Crosby

Primary Strategies includes continuing our efforts to draw awareness to our resources utilizing options as more webinars as well as seminars to bring resources to the club to increase opportunities for club members to participate in our educational programs and share ideas. Another key strategy was the investment into resource development. Kudos extended to Tamara Bennett and Pene Hutton for their efforts to showcase our district website as a *Go to Site* for ideas to consider.

Continue collaboration efforts amongst our clubs to engage new and prospective club members to experience Rotary in an interactive effort with other Rotarians and like minded partners. Need for aggressive Public Image Campaigns continues to be a MUST for our district to further our recruitment efforts.

Continued support to raise awareness to address needs of members with disabilities such as the efforts undertaken under the leadership of Rob Benzel with the Hearing technology pilot program in the Buffalo area.

Further efforts to build region based teams to present AREA workshops to our clubs.

DGE Bob provided relative comments pertaining to each strategic plan section to reflect his appreciation of the good work underway.

In closing, Reg thanked the directors for their comments and positioned his hand off to Incoming IPDG Melisa Schrock for 2019-2020 Strategic Plan.

Youth Conference: Aad Vermeyden

Aad positioned the need to offer a Conference alternate option for our YOUTH in 2019-2020 given the costs, time and dollars, for both youth attendees as well as chaperones, inherent in our forecast conference cruise. The result being offered is a 1 DAY EVENT, October 19, 2019, to bring together all the fabulous youth offerings in district 7090 as well as presentations by some significant keynote speakers. SAVE the date and check out the full details on www.youth7090.org, click on the program tab for the current version of the schedule.

Coffee Break: IPDG Reg provided the lead in having our attendees rise to sing *Happy Birthday*, 50th, to our DG Melisa after which we enjoyed a delightful chocolate cake, her favourite, in honour of this milestone celebration.

VTT (Vocational Training Team): Dan Smith



Dan announced the opportunity for all our clubs to suggest a proposal for the 2019-2020 Vocational Training Team undertaking. The budget will be \$8,000 and the proposal documents will soon be on the district website. Dan noted that he is aware of some ideas that will be forthcoming; however he encouraged all clubs to put forward their club proposal.

Without further delay, Dan then proceeded to introduce the recent outbound team to Brazil. The team, Leader Jennifer Schoenhals, members Tom Gerbasi and Anne-Marie Wysynski, absent was Claire Harkenness, presented an inspiring video with commentary, as well as engaging in a terrific Q&A session with the attendees. Truly inspiration AND our KUDOS to All!

Thank you & Passing of the Gavel: DG Melisa Schrock

Melisa asked for a few minutes to share her thoughts on this past year. Her remarks reflected both the high points of the year as well as some of the challenges encountered and conquered. She spoke with appreciation of the many awesome gifts presented to her and noted that the friendships afforded to her were the biggest gifts of all.

At the Club President training, Melisa recounted how she had shared a Socrates quotation relative to change asking the Presidents not to spend all of their energy on fighting the old, but on building the new. She shared her efforts to engage clubs to undertake projects in their own communities through no-sew blankets, providing meals for kids and so much more for those in need. She expressed her appreciation for the support of the CHANGEMAKER efforts and encouraged everyone present to maintain their awareness to THINK OUTSIDE THE BOX! Her pride in the collaborative efforts of so many successful undertakings, including the one day conference attended by none other than RI President Barry was one of the highlights of her year and will be written in our district history.

Speaking of legacy, the once lost Governor Gavel, which is an annual hand over piece to the incoming district governor, has once again gone into hiding. Rest assured, the ever artisan and manufacturer, Melisa, fashioned one of her own favourite mallets, vintage stone crab crusher, into a facsimile of the multiple grain wooden mallet of our district heritage. Never fear, the gavel will be found, just not sure when, so stay tuned to the update on this saga.

With words of encouragement and support, Melisa proclaimed Bob as our DG for 2019-2020.

District Governor Elect: Bob Artis

Bob spoke to the high bar set by Melisa this year and his hopes to achieve his dream of carrying our district to the finish line next June in Hawaii. With reference to the Late President George W. Bush who sought to build a “kinder, and gentler nation” DG Bob asked all of us to appreciate the work undertaken by our leaders and to refrain from finger-pointing and instead focus on assisting each other in doing our best.

For the Good of the order: Reminder to all of the upcoming Zone Conference in Niagara Falls, Ontario where all Rotarians will be welcomed. Contact Bob @ bobartis7250@gmail.com.



IPDG Reg undertook to lead a further Happy Birthday sing-a-long of the council attendees to honour RC Delhi Gemini duo Lisa Bishop and Karen Oakes, who extended their thanks to all.

Meeting adjourned.

Respectfully prepared Karen Oakes. The assistance of AGs Donna Saskowski and Rob Benzel is acknowledged with appreciation.

Rotary District 7090

BALANCE SHEET SUMMARY

As of April 30, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	243,972.96
Accounts Receivable	441.37
Other Current Assets	32,485.41
Total Current Assets	\$276,899.74
TOTAL ASSETS	\$276,899.74
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	843.07
Total Current Liabilities	\$843.07
Total Liabilities	\$843.07
Equity	276,056.67
TOTAL LIABILITIES AND EQUITY	\$276,899.74

Rotary District 7090

PROFIT AND LOSS

July 2018 - April 2019

	TOTAL
Income	
40000 Operating Revenue	275.24
40010 General Assessment	114,725.63
Total 40000 Operating Revenue	115,000.87
41000 Training Revenue	
41020 CLT	0.00
41030 RLI	6,441.22
41040 Grants Training Income	2,046.70
Total 41000 Training Revenue	8,487.92
42000 District Conference Revenue	
42010 DCONF Reg. Current Year	27,112.58
42020 DCONF Spons. Current	1,000.00
42030 DCONF Reg. Next Year	1,400.00
Total 42000 District Conference Revenue	29,512.58
44000 Miscellaneous Income	1,817.98
46000 Youth Services Income	
46002 SlapShot Income	4,450.90
Total 46000 Youth Services Income	4,450.90
Billable Expense Income	70.00
Total Income	\$159,340.25
GROSS PROFIT	\$159,340.25
Expenses	
60000 Operating Expenses	0.00
60010 Banking Fees	288.14
60020 Credit Card Fees	2,140.45
60030 IT/Software Expense	777.00
60031 Club Runner Software	2,317.00
60032 Website Administration	20.17
60033 Zoom Software	1,618.90
60034 QB Software	567.44
Total 60000 Operating Expenses	7,729.10
60040 Insurance	
60041 US Insurance	2,250.00
60042 CA Insurance	19,897.05
Total 60040 Insurance	22,147.05
60050 Finance & Audit	5,000.00
60060 District Council	1,123.23
61000 Administrative Expenses	
61010 Admin Services	13,950.00
61020 Office Supplies	159.40
61030 District Newsletter	1,600.00
61040 Phone Charge	765.00
61050 Treasurer Expenses	253.23

	TOTAL
Total 61000 Administrative Expenses	16,727.63
62000 Directors and Committees	
62100 Director of Training	
62103 PETS Training	378.87
62104 CLT	705.00
62105 RLI	5,077.73
62106 Visioning Training	77.13
62107 Zone Training	509.50
Total 62100 Director of Training	6,748.23
62200 Director of Foundation	
62203 Paul Harris Society	49.46
62204 Grants	3,580.11
62206 Zone Training	1,445.62
62207 Foundation Dinner	109.40
Total 62200 Director of Foundation	5,184.59
62400 Director of Youth Services	
62402 SLAPSHOT	19,844.34
62403 Rotaract	1,256.84
Total 62400 Director of Youth Services	21,101.18
62500 Director of Public Image	
62502 Badges	227.14
Total 62500 Director of Public Image	227.14
62600 Director of Membership	
62601 Zone Training	1,925.56
62602 Regional Training	2,136.49
Total 62600 Director of Membership	4,062.05
62700 District Governor	
62703 Governor Awards	246.45
62704 Theme Items	1,864.28
62705 President Meetings	2,190.86
Total 62700 District Governor	4,301.59
62900 District Governor Nominee	
62901 Training	2,856.83
Total 62900 District Governor Nominee	2,856.83
Total 62000 Directors and Committees	44,481.61
63000 District Conference Expenses	
63010 General Expenses (current year)	21,167.49
63020 Donations	4,234.84
63030 DGE Incurred	2,015.00
Total 63000 District Conference Expenses	27,417.33
64000 Miscellaneous Expenses	0.00
64020 DGND Interviews	134.61
64030 Other	5,100.00
Total 64000 Miscellaneous Expenses	5,234.61
Total Expenses	\$129,860.56
NET OPERATING INCOME	\$29,479.69
Other Expenses	
Unrealized Gain or Loss	0.00

	TOTAL
Exchange Gain or Loss	4,055.06
Other Miscellaneous Expense	0.00
Total Other Expenses	\$4,055.06
NET OTHER INCOME	\$ -4,055.06
NET INCOME	\$25,424.63

Rotary District 7090

BUDGET VS. ACTUALS: 2018-2019 ROTARY BUDGET - FY19 P&L

July 2018 - April 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
40000 Operating Revenue	275.24		275.24	
40010 General Assessment	114,725.63	96,458.30	18,267.33	118.94 %
Total 40000 Operating Revenue	115,000.87	96,458.30	18,542.57	119.22 %
41000 Training Revenue				
41020 CLT	0.00		0.00	
41030 RLI	6,441.22		6,441.22	
41040 Grants Training Income	2,046.70		2,046.70	
Total 41000 Training Revenue	8,487.92		8,487.92	
42000 District Conference Revenue				
42010 DCONF Reg. Current Year	27,112.58		27,112.58	
42020 DCONF Spons. Current	1,000.00		1,000.00	
42030 DCONF Reg. Next Year	1,400.00		1,400.00	
Total 42000 District Conference Revenue	29,512.58		29,512.58	
44000 Miscellaneous Income	1,817.98	833.30	984.68	218.17 %
45000 Interest Income		83.30	-83.30	
46000 Youth Services Income				
46002 SlapShot Income	4,450.90		4,450.90	
Total 46000 Youth Services Income	4,450.90		4,450.90	
Billable Expense Income	70.00		70.00	
Total Income	\$159,340.25	\$97,374.90	\$61,965.35	163.64 %
GROSS PROFIT	\$159,340.25	\$97,374.90	\$61,965.35	163.64 %
Expenses				
60000 Operating Expenses	0.00		0.00	
60010 Banking Fees	288.14	833.30	-545.16	34.58 %
60020 Credit Card Fees	2,140.45	1,666.70	473.75	128.42 %
60030 IT/Software Expense	777.00	416.70	360.30	186.47 %
60031 Club Runner Software	2,317.00	2,083.30	233.70	111.22 %
60032 Website Administration	20.17		20.17	
60033 Zoom Software	1,618.90	1,666.70	-47.80	97.13 %
60034 QB Software	567.44	416.70	150.74	136.17 %
Total 60000 Operating Expenses	7,729.10	7,083.40	645.70	109.12 %
60040 Insurance				
60041 US Insurance	2,250.00	1,875.00	375.00	120.00 %
60042 CA Insurance	19,897.05	21,833.30	-1,936.25	91.13 %
Total 60040 Insurance	22,147.05	23,708.30	-1,561.25	93.41 %
60050 Finance & Audit	5,000.00	5,833.30	-833.30	85.71 %
60060 District Council	1,123.23	2,500.00	-1,376.77	44.93 %
61000 Administrative Expenses				
61010 Admin Services	13,950.00	15,500.00	-1,550.00	90.00 %
61020 Office Supplies	159.40	483.30	-323.90	32.98 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
61030 District Newsletter	1,600.00	2,000.00	-400.00	80.00 %
61040 Phone Charge	765.00	850.00	-85.00	90.00 %
61050 Treasurer Expenses	253.23		253.23	
Total 61000 Administrative Expenses	16,727.63	18,833.30	-2,105.67	88.82 %
62000 Directors and Committees				
62100 Director of Training				
62103 PETS Training	378.87		378.87	
62104 CLT	705.00		705.00	
62105 RLI	5,077.73		5,077.73	
62106 Visioning Training	77.13	416.70	-339.57	18.51 %
62107 Zone Training	509.50	1,666.70	-1,157.20	30.57 %
Total 62100 Director of Training	6,748.23	2,083.40	4,664.83	323.90 %
62200 Director of Foundation				
62203 Paul Harris Society	49.46		49.46	
62204 Grants	3,580.11		3,580.11	
62206 Zone Training	1,445.62	1,666.70	-221.08	86.74 %
62207 Foundation Dinner	109.40		109.40	
Total 62200 Director of Foundation	5,184.59	1,666.70	3,517.89	311.07 %
62400 Director of Youth Services				
62401 RYLA		833.30	-833.30	
62402 SLAPSHOT	19,844.34	833.30	19,011.04	2,381.42 %
62403 Rotaract	1,256.84	2,500.00	-1,243.16	50.27 %
62404 Interact		833.30	-833.30	
Total 62400 Director of Youth Services	21,101.18	4,999.90	16,101.28	422.03 %
62500 Director of Public Image				
62501 RI Materials		416.70	-416.70	
62502 Badges	227.14	250.00	-22.86	90.86 %
62503 Advertising		166.70	-166.70	
Total 62500 Director of Public Image	227.14	833.40	-606.26	27.25 %
62600 Director of Membership				
62601 Zone Training	1,925.56	1,666.70	258.86	115.53 %
62602 Regional Training	2,136.49	2,500.00	-363.51	85.46 %
Total 62600 Director of Membership	4,062.05	4,166.70	-104.65	97.49 %
62700 District Governor				
62701 Training		1,166.70	-1,166.70	
62702 RI Convention		4,166.70	-4,166.70	
62703 Governor Awards	246.45		246.45	
62704 Theme Items	1,864.28	3,333.30	-1,469.02	55.93 %
62705 President Meetings	2,190.86		2,190.86	
Total 62700 District Governor	4,301.59	8,666.70	-4,365.11	49.63 %
62800 District Governor Elect				
62801 Training		3,333.30	-3,333.30	
62802 RI Convention		5,000.00	-5,000.00	
Total 62800 District Governor Elect		8,333.30	-8,333.30	
62900 District Governor Nominee				
62901 Training	2,856.83	3,583.30	-726.47	79.73 %
Total 62900 District Governor Nominee	2,856.83	3,583.30	-726.47	79.73 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 62000 Directors and Committees	44,481.61	34,333.40	10,148.21	129.56 %
63000 District Conference Expenses				
63010 General Expenses (current year)	21,167.49		21,167.49	
63020 Donations	4,234.84		4,234.84	
63030 DGE Incurred	2,015.00	5,000.00	-2,985.00	40.30 %
Total 63000 District Conference Expenses	27,417.33	5,000.00	22,417.33	548.35 %
64000 Miscellaneous Expenses	0.00		0.00	
64020 DGND Interviews	134.61	83.30	51.31	161.60 %
64030 Other	5,100.00		5,100.00	
Total 64000 Miscellaneous Expenses	5,234.61	83.30	5,151.31	6,284.05 %
Total Expenses	\$129,860.56	\$97,375.00	\$32,485.56	133.36 %
NET OPERATING INCOME	\$29,479.69	\$ -0.10	\$29,479.79	-29,479,690.00 %
Other Expenses				
Exchange Gain or Loss	4,055.06		4,055.06	
Other Miscellaneous Expense	0.00		0.00	
Total Other Expenses	\$4,055.06	\$0.00	\$4,055.06	0.00%
NET OTHER INCOME	\$ -4,055.06	\$0.00	\$ -4,055.06	0.00%
NET INCOME	\$25,424.63	\$ -0.10	\$25,424.73	-25,424,630.00 %

District Governor District Council Report
June 15, 2019
Submitted by Melisa Schrock

I can't believe this is the final report I will be submitting for this Rotary year! My how time flies! A year ago, as I was preparing to get started, this point seemed so far away. Time felt like it was on my side and I was excited about the endless possibilities this year was going to bring. But as its often said, "Man plans. God laughs." I seem to have really put that to the test this year! While the plan I created a year ago didn't go off exactly as I had planned, what resulted was better than I could have ever expected.

I came to the table with a different approach to Rotary service. My goal was to demonstrate how Rotarians are "People of Action" – our new tag line. I'm proud to say, that my family and I have participated in several events this year, where we were able to do just that...action! The District Governor visit was a bit different – whenever possible, we did service projects! While we weren't always able to coordinate our meetings with the service, I was inspired to see so many Clubs "step up" and create service oriented events in honor of the Flamingo Of Change concept! Rotary gardens were planted, soup kitchens were stocked, bike/walking paths were cleaned up, children were fed... and the list goes on and on. It was incredible to watch and learn about all of the good work our Clubs are doing. I've often said, if we could just spread the word about what our 2200+ Rotarians are doing just in our District, that couldn't help but be inspirational to the Clubs around us! It was in this spirit that we changed the format of the District Conference – moving it to a one day event. It was successful beyond my wildest dreams. RI President Barry Rassin attended and inspired our crowd and our Rotaractors to Be The Inspiration! We showcased local projects and did hands on service projects that carried over with several Clubs continuing the projects in their own communities! Wow!! What a difference we've made!

I also brought a message to Clubs focused on "Members First". I truly believe that if we keep our current members satisfied with their Rotary experience, they will ultimately become membership magnets – and eventually solve the perpetual membership problem we have. But it starts with a "good product". We have to give our Rotarians a good product – which is our Rotary experience. If the product is good, and has value – naturally we will recruit others to be a part of this amazing organization. I challenged every Club to look at the "product" they have to offer – to really take a long hard look in the mirror – a honestly assess "the product". Many times I was told "We're a great Club!" - when I asked about membership, 90% of the time the answer was "net zero/net one". My response was – "If you're so great, then why aren't you attracting more members??" Thankfully, no one was ever offended – as they know this message comes from my heart, and a place of love!

The greatest reward this year...without a doubt... has been the friendships I have created. I have met some incredible people whom I now consider life long friends. Without fail, on days when I felt like I was ready to give up, I always opened my email to find an encouraging note of

inspiration. When I least expected it, someone would pull me aside at a meeting and tell me how “recharged” they felt as a result of my leadership. This was so humbling. There simply are no words to adequately express the impact this year of service has had on me. I am honored to have served each and every one of you as your Governor. I thank you ALL for the countless hours you have put into this year, helping to turn the vision into reality. You are the true gems of Rotary, and I am a better person because of all of YOU!

Thank you for the confidence you’ve showed in me, the kindness you’ve given to me and the friendship you’ve shared with me!

Your Rotarian Forever,
Melisa Schrock

Director of Training Report to District Council 15 June 2019

This will be my last report to District Council as my three-year term as Director of Training is drawing to a close. As director I viewed my role as clearing the way and supporting the work of each of the chairs for which I was responsible. Thank you to Susan Czynny and Al Lutchin for the training of presidents-elect, to Glen Christensen for the Rotary Leadership Institutes, to Anne Bermingham and Matt Smith for Club Visioning, Frank Adamson for CLT/Rotary Summit and to Marlee Diehl for this year's push to bring clubs up to speed using Rotary Club Central. Of course, each of these committees would not work without the dedicated hands-on efforts by those Rotarians that do the actual planning, instructing or facilitating. It should be noted that the district strategic plan is referred to in an ongoing way during planning and delivery of all training components. The reports below are as submitted by each chair with minimal editing from me.

PETS I (on-line) and PETS II (in-person) are scheduled and in the development stages. PETS on-line is January 14 or 29 and February 12 or 27, 2020. Recall that we have withdrawn from the multi-district president-elect training held in Toronto and will be offering the in person session in Amherst NY on March 28, 2020. This was done to better align the on-line and in-person training to meet the needs of our district members and to encourage better engagement of all presidents-elect in their expected training. We welcome Scott Marcin who will be chairing the PETS in-person Subcommittee.

Al and Susan

Rotary Leadership Institute

The following is the same report given to the last district council because the three sessions planned for the year were completed. I asked the chair of RLI, Glen Christensen, to give me a yearend report with numbers of registrants at each session, the revenue of each session and the net cost of each session with totals for the year. Below is his report.

Attendance	Part 1	Part 2	Part 3
September 15, 2018 NC	19	9	9
December 1, 2018 NCCC	11	8	6
March 23, 2019 OCHT	14	14	14
Totals	44	31	29

Total attendees for this Rotary-Year: 104. Total Graduates for year: 29

Income and Expense	Income	Expense	Net Profit/Loss
September 15, 2018 NC	\$2,775	\$3,089.85	(\$314.84)
December 1, 2018 NCCC	\$1,875	\$1,383.05	\$491.99
March 23, 2019 OCHT	\$3,015	\$2015.54	\$999.46
Totals	\$7,665	\$6,488.44	\$1,176.56

Glen

Club Visioning US

The district strategic plan is really impressive, kudo's to those involved. On the US visioning/futuring side, it appears that we have an image issue. Many of the clubs have participated in an event in the past but it was not always effective for them. The recent pre-meeting with Grand Island was very revealing - there is a hesitancy to jump in because the last time they went through the process a lot of work was done but it didn't yield a productive result. The members are more excited to look at issues impacting the club today than at some point in the distant future. It appears that getting started with a program that delivers a 3-year actionable strategic plan to the club is much more appealing than a 5-year plan. The format in the district strategic plan would be an amazing product for the individual clubs going through the process. As clubs get into a cadence of creating and using their 3-year strategic plans and start realizing the value of the process, then we can look at extending their focal length to say 5, 7 or 10 years.

Matt

Club Visioning CA

I am not sure how many visioning we did last year (2017-2018) in total but my guess is that we increased it this year (2018-2019) on Canadian side. What has been interesting is that we have done some of the more traditional ones like Dunnville, Ancaster AM but also some more non-traditional ones like Tonic and Welland where we did not do a full visioning evening but did help them develop priorities for the coming year. That links directly to the parts of strategy 2 on training - when it comes to providing bite-sized lessons and more information about the changing face of Rotary - I think our visioning team is making some real in-roads there. At each event we have done, we have connected them to Rotary district resources or RI resources they did not know existed to help them with membership, flexibility and public image.

If there was a change we could make for next year, it would likely be a good idea if we assigned someone to check back at least two times with each club - helping them to find more resources or keep plan on track. That also might help with continued education. Glad to see that we are still looking at the strategic plan - I still find it so frustrating that it does not seem to be the centre-piece of the DG's focus for the year. I heard a great line at RI Convention in Hamburg - it is not "my plan and it is our plan" - referring to presidents of clubs. I am taking that to heart as I work to implement our club's strategic plan (kicked off by a visioning session three years ago). I hope that Bob and Frank will help us to deliver on our plan in the years to come as well.

Anne

Club Leadership Training/The Rotary Summit

As reported to the previous district council the CLT/RS was cancelled because of insufficient registration caused by a variety of reasons from a date change to a month earlier, a change in chair part way through the year and misconceptions of what the event was. To that end, the MOPP was amended at the May district council to remove the terminology, Club Leadership Training, and replace it with District Training Assembly. Scott Marcin will become chair of the District Training Assembly starting on July 1.

Rotary Club Central

During May we held four Zoom training sessions- 2 for the RCC basic of meeting expected goal tracking and another two for Rotary Citation.

It seems slow. However those that attend seem pleased with the level of assistance we are providing. Last evening, someone said he knew we had held earlier sessions, but he'd ignored those invites. Now he regrets waiting too long.

Marlee

Ralph Montesanto
Director of Training
9 June 2019

District 7090 Rotary Foundation Committee
District Council Report June 14, 2019



The Rotary Foundation “Doing Good in the World”.

John Teibert, Director, District 7090 Rotary Foundation
The reports from the Chair persons are copied below for your review.

Annual Fund and Polio Plus – Chair – Pat Castiglia, Co-Chair – Sandi Chard

First, as I am “coming off” chairing these committees, I would like to thank the 7090 District Council, clubs in the 7090 District, Club presidents and Rotary Foundation Chairs for the opportunity to serve as chair and for their support. It is not always the easiest thing to ask for money but to be honest, I seldom had to “ask.” Many of the clubs in our district have now specified donation amounts in their annual budgets. Other clubs have worked diligently to raise money through club activities, especially in relation to contributions to Polio Plus. Some clubs have asked for a Foundation member to speak to their clubs and many thanks to all Foundation members who have helped me in this regard, especially the in-coming chair, Sandi Chard, as well as other members of the committee.

The following is my report for both efforts. The numbers presented are those recorded for the end of May (up to June 1st). There is still this month for clubs to try to donate more and most clubs have been responsive to my pleas to try to get donations in by June 1st so we could be assured that our donations are recorded for this year. In general, it was a good year but not our best. While we exceeded the Annual Fund goals recorded, we are substantially below the Benchmark for our District and below last year’s donations – unless June brings us higher. The same situation exists for Polio Plus. Sandi Chard and I made either telephone calls or, when those numbers were not available, sent email messages to the Presidents of the clubs that had not donated to one or both of these efforts. We contacted 13 club presidents for the Annual Fund and 21 club presidents for Polio Plus. Of the number individually contacted, four clubs (4/13) made donations to the Annual Fund and three clubs (3/21) made donations to Polio Plus thus far. There is an evident pattern over the years of a few clubs that never donate to either effort each year and some other clubs that only donate to one effort. Clearly there is a problem with the fact that they cannot donate even a minimum amount to these efforts. The question that must be asked is: Do they not believe in the need for contributions to these funds? Without naming the clubs because donations are voluntary, it is difficult to pursue the reasons why they do not donate. It is also apparent that those clubs do not invite a Foundation member to visit and discuss the work of the foundation with their clubs. Fortunately, we have a number of clubs that make up the deficit by being very generous and working hard to support our efforts.

Annual Fund Report

RI per capita Benchmark	\$215,500.00
Amount specified in club goals submitted	\$144, 584.39
Total Amount Donated by June 1, 2019	\$157,823.93

Goals for Clubs submitted	37/68 (54.4%)
Total Clubs Donating	55/68 (80.88%)

Clubs Giving Nothing to Date	13 (19%)
Clubs Donating 100% of their Goal or higher	24 (35%)

Top Three Clubs in Donations at this Point:

1. St. Catharine's	\$17,749.21
2. Clarence	\$13,050.00
3. Brantford-Sunrise	\$8,247.28

Since it is not yet the end of June and donations can still be made, the following clubs are in the "hunt" to be among the top 3: Dundas Valley (right below #3 by a little over \$200), followed by Welland, Lockport, Waterdown, Falconer, Hamilton AM and Lincoln. Two other clubs, Hamburg and Niagara Falls, ON are just below Lincoln. It will be interesting to see if any of these clubs are interested in increasing their donations. It will also be interesting to see if we can reach our goal of all clubs in our district contributing something – at least \$25 to the Annual Fund but I am not too hopeful that we can achieve 100% this year.

How does this compare with 2017-18?

The Benchmark Goal for 2017-18	\$212,400
Total District Giving, 2017-18 (May31)	\$208,086

This is a decrease for 2018-19 at the same point in time of -\$50,263

Clubs donating for 2017-18 were 57/67 (85.07%) – a decrease of about - 4.5%

Polio Plus (End Polio Now) Report

Goal 2018-19	\$25,000
DDF given	\$25,000 (last year the District gave \$50,000)
Amount clubs gave	\$82,429
Total District Giving 2018-19	\$107,430
Amount clubs gave 2017-18	\$151,563

Clubs giving Nothing	16/68 (23.5%)
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Total District Donation 2017-18 \$201,564

Number of clubs donation \$1500 or more 14/68 (20.5%)

Top Three Giving Clubs as of this date:

1. Niagara- on- the- Lake, ON	\$6,075
2. Batavia	\$5,176
3. Amherst South	\$3700
4.	

Given that the Gates Foundation matches our donations at 2:1, it is a little disappointing that our donations are down. **As of this date, there is a total of 26 cases of wild Polio virus in the world, 7 cases in Afghanistan and 19 cases in Pakistan.** Please note that this is an increase over last year when there were 9 cases in Afghanistan and 3 cases in Pakistan for a total of 12 cases last year.(almost a 60% increase over last year). Clearly more work needs to be done.

We continue to need funding if we are going to reach our goal of eliminating polio in the world; perhaps we will see a significant increase in donations this month.

Final Comments for 2018-19

Questions for all clubs to consider:

Why are donations down this year?

Why do some clubs contribute nothing at all to either one or both efforts?

What more can be done to encourage clubs to participate in Rotary International?

Some efforts have been successful in reaching clubs but the goal of 100% giving to both the Annual fund and Polio Plus remains elusive. Perhaps, despite all efforts to date, some clubs do not realize how important funding for these efforts is.

My best wishes to our District in the future for reaching 100% donations to both efforts.

Yours in Rotary,
Pat Castiglia

District Grants – Chair – Paul Saskowski

No Report

Endowment “Permanent” Fund – Chair – AJ Block

No Report

Global Grants – Chair –PDG Karen L. Oakes

Primary Goal:

Facilitate global grant approvals to maintain our clubs history of approved grant applications.

Action: serve as key resource for global grant questions and concerns.

Current status:

Approved Global Grants:

19 global grants in various stages of completion with ongoing reporting tracked for timely submissions. All current at this time.

Submitted Global Grants:

4 Global Grant applications pending adjudication by grant officers. .

Draft/Pending Global Grants:

9 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants requires DDF monies, thus necessitating our District authorization.

Closed Global Grants:

20 grant applications have been closed with final reporting accepted in good order since July 1, 2013.

Dedicated Club Visits

Since last council meeting, I have meet Face 2 Face with 2 club grant officers to further TRF Grant discussion. I have one further meeting scheduled within the next few weeks. .

Respectfully submitted,

Karen L. Oakes

Karen L. Oakes

Paul Harris Society – Chair – Vacant

No Report

Scholarship – Chair – Stephen Keefe

No Report

Stewardship – Chair – Wally Ochterski

No Report

Vocational Training Team – Chair – Dan Smith

No Report

Year to Date Summary

It has been an interesting year, all of our committee members have worked hard to achieve their goals. We do have to do a better job at making clubs know that we are all available to make presentations at their clubs, letting the clubs know how the Foundation can help them with their projects and ideas.

I would like to thank all of the committee members for their devotion to Rotary and their efforts throughout the year.

John Teibert

Director,

District 7090 Rotary Foundation

Youth Services Report for District Council - May 2019

General

This weekend (8/9 June) we have lots of activity going on with the NotL YE weekend and YE Celebration Luncheon as well as the kick off for RYLA.

Preparations for the District Youth Conference for Saturday, 19 October 2019 – Niagara-on-the-Lake are underway. Full details can be found at www.youth7090.org

Long Term Youth Exchange

Jill Norton, District 7090 Chairperson

The Jamestown weekend was successful. As I write this the last weekend of the exchange year is in full swing: Niagara-on-the-Lake, a weekend for goodbyes... and the 2nd annual Celebration Lunch for YE. No major updates on students, all is well.

Short Term Youth Exchange (STEP) for 2019

Report Prepared by Bob Stevenson

- we still have 17 students participating in the STEP programme, for 2019.
- except for a few details, the paperwork for each student is complete.
- the STEP students have been invited to the “Celebration Event” at Niagara on the Lake scheduled for Saturday, June 9. So far, no STEP students have indicated that they will be able to attend.
- the STEP preparation day will take place on June 5, at Our Lady of Fatima Elementary School, 439 Vine Street, St. Catharines ON. The purpose of this event is to provide STEP students a chance to get to know each other, participate in some learning activities and games together, make short presentations about the countries to which they will be going this summer, and generally have a good day together.
- this year it was decided to make a t-shirt for each STEP student. These will be given out to any student who comes to the “Celebration Event” on June 9. Those not picked up on June 9 will be given out on June 15 at the STEP preparation day.

The Short Term Argentina Programme

STEP is a family to family exchange, so we would need a matching student for the inbound from Argentina, that is willing to host for about 10 weeks. How it would work is the student from Argentina would come to 7090 from about December 10, 2019 until about February 25, 2020. They would shadow their exchange partner in school while it is in session, and be a part of the community. If the school and school board allows the inbound to play a sport, or join a club for the short term, that is okay by the district. The inbound is here on a tourist visa, not a student visa, and so there are no academic requirements, only what the school and school board are interested in offering. Then, during breaks from school and on the weekends, the inbound can do whatever the family does such as go skiing, sledding, ice skating, visit museums, see a hockey game, just like any other exchange student. Then, from about June 25, 2020 until about September 4, 2020 the exchange partner from 7090 (outbound) would then go to Argentina and shadow the student as they attend school, goes to activities, and spends time with friends.

Because Argentina's school year matches our calendar year, their long summer break is from mid-December until the end of February. Because of the short time in school, no credits are able to transfer back, even if the hosting schools allow the students to have independent schedules and not shadow the entire time.

The Argentine exchange is being managed by Janet Walker. Publicity for this exchange has been sent to Club YEOs. Up to June 3, there were no committed candidates from District 7090

RYLA

Darren Luong, RYLA Chair

RYLA is starting this Sunday (June 9th). After a serious last-minute effort we have 30 registered candidates (with one just dropping out for health reasons). The awards dinner is on June 13th at the Williams Centre in Fredonia. Register (US\$45) by June 11th by emailing middleton.jen2@gmail.com.

SLAPSHOT

Rob Nagy, Chair, reports:

- The weekend started on Friday May 3 when we had 99 (we had 100 registered but one had to cancel at the last minute due to illness) very excited students come to Canterbury Hills where they had no idea what to expect! The Rotarian or parent that dropped the students off were really enthusiastic about the program and that helped energize the students.
- We kicked off the weekend at the opening ceremonies where one of our AGs – Sherry Kerr - brought greetings from the District and inspired the students in her typical ways – she represented the district very well and the students were very attentive listening even though they were filled with excitement to get the activities going!
- The Big Think Project got the students working well together as teams and it was quite interesting to observe all of their different ways of thinking and the ideas they came up with were society changing thoughts! After their time working on the Big Think Project, the students impressed in the talent show later on in the evening. It was impressive to see all the students' talents but what was more impressive was how inclusive they all were ensuring that people were encouraged to showcase their stuff! So great to see and be a part of.
- Saturday's program filled the entire day/night where the students learned about Rotary's youth programs from presentations on Youth Services Programs (Broad Overview – Larry Coon), Youth Exchange + Rotaract (Joel Dzuba), and Interact. The programs inspired the students to make change in their schools and communities and many were excited to be part of Rotary.
- We also had programming from Joel Hilchey and Annaleise Carr who inspired the students and had them start really thinking about life and how they can be a positive influencer in lives, communities, and even the world.
- Sunday we were very fortunate to close out the weekend with the student presentations on the Big Think Project and also we handed out awards. A new award was coined this year and it honours long time Rotarian and Slapshot Committee member Fred Farnham. We created this award to recognize Fred's

contributions to the Slapshot Program where he's been essential to it and also for his general passion for the youth programs throughout Rotary.

- The weekend closed off with remarks from our Past District Governor Reg Madison and District Governor Elect Bob Artis.

The weekend went off without a problem and the students really enjoyed themselves. They were so engaged that they didn't want to go home and the friendships that they've made will follow them throughout their days. This program is life changing and we're so fortunate to have had such a good group of students attend. We are also very fortunate to have had amazing support from our district – having the AG, PDG, + DGE come to bring greetings and inspire our students really shows that this program has support.

One of the items we need the district help with is having clubs realize how time sensitive it is to get in their registration paperwork and payment into the registrar so that they can get things finalized ahead of time. A lot of the clubs took a lot of time to find the students and then to get their paperwork in... Rita-Marie had to do everything at the last minute and this could have been avoided if the clubs got on this quicker. Overall the program was a great success but we need the clubs to be more organized and efficient.

INTERACT

The E.L. Crossley Interact Club, Fonthill did an awesome job presenting at Slapshot.

EARLYACT

No report

ROTARACT

Dan Hamlin & Larry Coons submit the following report:

District Youth Conference called "YOUTH 7090" scheduled for Sat Oct 19, 2019 at the Niagara on the Lake Community Center. See the interactive website with many details at YOUTH7090.org.

Speed Mentoring and Shark Tank Competition will again be featured highlights. Clubs should consider formulating their projects EARLY to allow enough time for the presentation prep since pre conference vetting will be part of the quality control process. INTERCLUB SUMMER COMMUNICATION IS SUGGESTED!

Rotaract is proud to lead the way with the conference planning and execution for all of the District Youth Programs to come together at this one day event. The goal is to encourage participation and foster continued Rotary Club support. Current participants, alumni AND PROSPECTIVE participants of ALL of the youth programs are encouraged to attend from YE, SLAPSHOT, RYLA, EarlyAct, Interact and Rotaract. Registration for the one day event is open and the Earlybird Discount Deadline is June 30th. Invite your Interact faculty advisors as well as Rotary liaisons to attend.

Paul McAfee's Canisius College MBA capstone course students reported on April 29th about their recommended 3 Year Strategic Plans to grow Rotaract. See the video of the two competing presentations at:

Here is the Vimeo link:

<https://vimeo.com/333288889>

You can download this unedited version from Google Drive
at: <https://drive.google.com/open?id=1pMmb552xm2zAYOwzmlojQMSTyP3TiDZ7>

[Next Rotaract Zoom mtg is scheduled for Thurs June 27th at 6 PM.](#) Rotary Liaisons are asked to join the call wherever possible. If log on details are needed please notify Chair Larry Coon or District Rotaract Rep, Dan Hamlin.

UPDATE YOUR CLUB RECORDS

Report officer contact info to RI.

Now is the time for sponsoring Rotary Clubs to help Rotaract Clubs update information with Rotary International. This is an easy process but crucial for maintaining Chartered status!

[Review your district's listing of Rotaract clubs](#) (PDF) and work with your clubs to [make necessary updates](#) (PDF) now.

Respectfully submitted, Chair, Larry Coon Lorenzocoon@yahoo.com
Cell 716-870-9721
and District Rotaract Representative, Dan Hamlin 315-796-5765
Dhamlin@buffalo.edu

Any questions on the Youth Services Report, email or call me:
Aad Vermeyden
(519) 717-1570
aad@blueprintagencies.com



800 Lakeview Avenue
Jamestown, NY 14701
(716) 499-2989

District Council 5/4/19 Report of Membership Director

District Membership update (per RI data):

July 1, 2018 – 2,155

May 31 – 2,193 (+38)

Our District Membership team consists of the following committees:

- **Recruitment** – Chair, IPDG Reg Madison (Brantford Sunrise)
 - **Alumni** – Anne Bermingham (Hamilton AM)
- **Retention** – Chair, PDG Marlee Diehl (Albion)
- **New Member Onboarding** – Chair, Tamara Coleman-Lawrie (Welland)
- **Young Professionals** – Co-chair, Amy Gringhuis (Hamilton Tonic After 5) and Co-chair, Jamie Perry (Buffalo Sunrise)
- **Rotary District Accessibilities Committee** – Chair, Rob Benzel (Lancaster-Depew)
- **Club Extension Committee** – Chair, Margaret Andrewes (Lincoln)
- **Rotary Global Rewards** – Chair, Shefali Clerk

Since the last District Council meeting, we received approval from RI for our first satellite club - the Rotary Satellite Club of Kenmore – Tonawandas. This club, under the leadership of Chair (and former Rotarian) Chris Pillozzi, meets on the first and third Thursday of each month at 7:30 am at Billygans Café in Tonawanda, NY. There are eight charter members. We are planning an event on June 20 at 9:00 am at the Intermodal Hub in Tonawanda to recognize the formation of the new club and to induct the new members.

I will extend my term as Director of Membership until January 1, 2020 because my successor, Angela Carter, will be traveling for the next six months.

Committee reports for New Member Onboarding and Rotary District Accessibilities are attached.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership

District 7090 Council Meeting Report
Committee: New Member On-Boarding
June 2019

The New Member On-Boarding Committee has 4 members: Tamara Coleman-Lawrie, Marie Bindeman, Bilal Mirza, and District Membership Chair Kevin Crosby. We continue to meet the second Thursday of each month at 12pm via Zoom.

Update on our work:

- Online Webinars
 - The New Member On-Boarding Committee was scheduled to present an online webinar in May 2019. There was only one member registered and as such the webinar was cancelled. The presentation was personally provided to the one registrant with the offer to have further discussion if necessary.
 - We will look at offering another webinar in the future, if there is a desire from members. This hopefully will come to light through a District-wide member survey to inquire what members are looking for.
- Tools – The committee continues to provide the Membership Orientation Manual to clubs where requested. All tools developed by the committee are on the District website.
- We hope to work with the Lockport Club to host a session/webinar on the best practices of member (new, prospective or current) engagement in the fall if clubs desire.

Update on our future work of the committee:

- Succession Planning and Future Focus of Committee
 - the committee will continue to meet if necessary however at this time our focus will be to support clubs, possibly through regional team efforts, with best practices in new member on-boarding and orientation. We also will need to, if the committee continues under the leadership of Angela Carter, determine the next Chair of the committee.

Respectfully submitted,



Tamara Coleman-Lawrie

Chair, New Member On-Boarding Committee, District 7090



R-DAC D7090 Club Survey

June 15, 2019

Robert Benzel
Terrence Ho
Alan Gustafsen
Wendy Sanders
PDG Kevin Crosby

Co-Chair
Co-Chair
Member
Member
Member

The Rotary District Accessibility Committee report for District Council is best told in pictures this time since a picture can be worth a thousand words. First, following acquisition of the Audio equipment we ordered to help hearing impaired in meetings, we put it to real use at the Rotary Club of Buffalo for testing this month. Initial response was very good. The kit is at our District Council meeting today for demonstration purposes as well – if you have a need, please try it and relay your feedback.



Thank you to Nora Eberl and Heather Culverwell for administering this program at The Rotary Club of Buffalo.

Secondly, continuing our Voice to text translation experiment, the captions are generally good, but degrade quickly if the speaker has an accent or speaks softly.

If you'd like to try, there are two very good, fully automated captioning systems available. They are:

Webcaptioner.com

Requires an internet connection and runs on Chrome only (shown above)

&

<https://itunes.apple.com/ms/app/google-translate>

Google Translate is FREE and will run on iOS, minimum 10 (does not require internet, but consumes 94.3 MB)



R-DAC D7090 Questionnaire

How easy was the system to set-up and use (for the Exec Sec)?

Poor 1 – 2 – 3 - 4 - 5 Great

How easy was it to use for the listeners?

Poor 1 – 2 – 3 - 4 - 5 Great

How satisfactory was the sound quality and amplification?

Did members exhibit preference for the ear-piece or headset?

What did users like and dislike about the system?

Would the users recommend this system to other Rotary clubs?

Minutes of the International Service Committee (ISC) 7090 Wednesday May 29, 2019

In attendance: John Teibert (St. Catharine's South), PDG Karen Oakes (Delhi), Cathy Henry (St. Catharine's South), Jim Ellison (Leroy RC), Douglas Johnson (Welland RC), PDG Richard Earne (Grand Island RC), PDG Ralph Montesanto (Dundas Valley Sunrise RC), Margaret Andrewes (Lincoln RC), Lisa Bishop (Delhi RC), Barbara Ochterski (BSR), PDG Kevin Crosby (BSR), PDG Art Wing (St. Catharine's RC)

Guests: Sarah Baird (Buffalo Sunrise RC), Maria Neudecker (BSR), Denis Lefebvre (BSR), Major Celestin Nkounkou, Kristen Nagel (St. Catharine's South)

Chair Cathy Henry opened the meeting at approximately 5:45 p.m.

Minutes: A motion was made by PDG Karen Oakes and ..., to accept the Minutes of the April 3, 2019 meeting. Carried unanimously.

Old Business/Updates:

Chair Cathy commented on the amazing success of Rotarian Najeeb Syed's Pakistan RUTF Project. To quote from Najeeb's letter:

There is great news for all donors and supporters of Rotary St. Catharines South prestigious RUTF/RUSF project. The project is ON and ready to save children under five from stunting, hunger, starvation and preventable death caused by malnutrition.

- To initiate, the first batch of 150,000 sachets is ordered for Aga Khan University Hospital, our first partner to reach, diagnose and dispense to malnourished children as well as train and educate parents. During 10 weeks treatment the child stays at home. AKU is treating children for no cost to us or the child.
- Each 100 gram sachet of Ready to Use Supplementary Food (RUSF) contains roasted chickpeas base with dry milk, sugar, vegetable oils, 20 micronutrients and more. RUSF is a powerful complete meal with 500 calories to revive a starved and hungry child with in 10 weeks of treatment.
- The cost of each sachet is Rs. 36 or C\$ 0.35. The total cost for one batch is Rs. 540,000 with today's conversion rate C\$ 51,250.
- Rotary Club of St. Catharines South contribution is \$ 40,000 and Rotary Club of Karachi contribution is \$ 11,250. Thanks to generous donations, Rotary St. Catharines South has enough funds for two more batches. More fundraising is in works to make the project sustainable. Rotary Club Karachi and Rotary Club Sacramento are also our partners and are committed to do their part of fundraising.
- One donor alone in Pakistan donated 1.5 million Rupees and pledged to donate much more as the project progresses.
- For distribution we are partnering with Aga Khan University Hospital, Sina dispensaries (28), Child-life 5 children emergency wards, Jamiat Sindh (Mobile dispensaries for Thar), Saylani food bank and negotiating with, Indus, Memon, Hamdard hospitals and more.
- Aga Khan University Hospital medical staff will reach the needy children under five and dispense the treatment for free in the most malnourished areas of Karachi Port Qasim. Initial

treatment will reach 800 malnourished children and slowly increase the numbers to 2200. There will be an emphasis on parent training, knowledge and education. These numbers are only for AKU.

- Doctors and medical staff full training is being arranged by our team members. These doctors and medical staff will become our master trainers for the future.
- Every penny donated goes towards buying the meal sachets. There are no administrative costs at all. Trustees, Rotarian's and Team members in Pakistan and Canada are volunteers and regular donors.
- For product manufacturing, we partnered with Ismail Industries, Hub Baluchistan following WHO and UNICEF stringent standard. They gave us 20 percent discount from their actual price. If we get sales tax exemption then price will come down to Rs. 30 per sachet.
- We are only partnering with NGOS, Hospitals and dispensaries who do not charge for reaching the children and dispensing the treatment. They will be bound to provide quarterly reports and share data with us.

Kevin Crosby noted that DG Melisa Schrock was unexpectedly hospitalized prior to going to the International Convention in Hamburg Germany. All our best wished for a speedy recovery are sent out to her and husband John.

New Business:

Let There Be Light International - Sarah Baird (Buffalo Sunrise) founder and Executive Director of gave an inspiring presentation on Let There Be Light International (LTBLI), This is a is a US-based nonprofit that combats global climate change and energy poverty through the donation of solar lights and solar lighting systems to vulnerable, off-grid communities in sub-Saharan Africa. Many people are unaware that there are 860 million people worldwide living without access to electricity. Most of those remaining in the dark live in sub-Saharan Africa. However, children need safe light by which to read. Clinics need lighting - at a minimum! People going to the latrine at night need to see the cobra outside their door. People are spending up to 25% of their weekly income on dirty, dangerous, polluting kerosene, which prevents expenditures on other necessities such as food, school fees, and medicine.

With the help of local Rotary Clubs and Rotarians in the United States and Uganda, LTBLI is impacting the health, safety and wellbeing as well as the educational and economic outcomes of hundreds of thousands of people living in entrenched energy poverty. Rotary Clubs in the US offer vital financial support, while Rotary Clubs in program areas in Uganda provide vital outreach and programming assistance.

Since 2014, we have donated 10,900 solar lights to at-risk families (through 67 distributions) and solar-electrified 29 health centers. We have conducted more than 1,500 outreach and education projects and have trained 20 women to become solar vendors and entrepreneurs. None of this would have been possible without generous donors and committed partners. We currently have 8 grassroots partners in 3 countries in Africa. The goals of LTBLI , with regard to Rotary are to raise awareness and funding. (See attached Powerpoint for a detailed description of the work of this non-profit.)

A motion was made by PDG Ralph Montesanto and seconded by Margaret Andrewes to recommend to the District Council that the Rotary Clubs of Buffalo Sunrise and Welland be approved for club-to-club solicitation in support of Let There Be Light International's fundraising efforts and to raise awareness to enhance the goals of this organization. Carried unanimously.

Water and Solar energy for Kitsianga, Republic of Congo –
 Celestin Nkounkou and PDG Richard Earne (Grand Island) informed the ISC Committee of the need within a small remote village in the Republic of Congo for a well and solar energy project. Major Nkounkou presented a Powerpoint that illustrated the great need for the small village (600 inhabitants) of Kitsianinga. They have received assistance from Karen Oakes towards a Global Grant. The cost of this project is \$33-35,000 USD. They will be partnering with a qualified Rotary Club in Brazzaville. Several issues are still to be addressed: a needs assessment, hydrological survey, the need for a local committee to oversee maintenance and a training program to teach well and solar energy maintenance. The important questions raised were:

- Who will own the title to the land and the well?
- What is being done to provide women with opportunities?

A motion was made by PDG Karen Oakes and seconded by PDG Ralph Montesanto to recommend to the District Council that the Rotary Club of Grand Island be approved for club-to-club solicitation for a well and solar energy project for the village of Kitsianinga in the Republic of Congo. Carried unanimously.

Project Africa –

Denis Lefebvre (Buffalo Sunrise) spoke about his family's longtime work in Uganda. Schools, a medical clinic and an orphanage now occupy a piece of land that was once a mass burial site during Idi Amin's reign of terror. Project Africa has been active in Uganda and Kenya for over 20 years, working with a group of Catholic Nuns called The Sisters of Mary. We completed a high school in Nyondo, Uganda which currently has a student body of over 1000. We are currently involved in a second large scale project in Salalira Uganda which incorporates a primary school with 500+ children, an orphanage, a medical clinic and a convent. This facility is designed to be self sufficient and has become an intricate part of the surrounding community. Tuition for day students helps to support the orphans' tuition expenses. The motto is "Helping People Help Themselves". The project includes solar lights for the school and a guest house for visitors. Cahir Cathy Henry suggested that Denis return to ISC for the September meeting with a more detailed description of the projects in mind and a breakdown of specific costs in all the areas for which funding is sought. Denis agreed.

CHERA HEALTH – Jim Ellison (LeRoy RC) presented a PowerPoint (attached) and spoke about Community based partners in rural western Uganda. The emphasis is on education and maternal health. Funds are needed for the Free Safe Motherhood program and supporting orphans with school expenses and mosquito netting.

The goals are to:

- Reduce child mortality
- Improve maternal health and survival
- Combat common causes of death – HIV, malaria

A motion was made by PDG Karen Oakes and seconded by PDG Art Wing to recommend to the District Council that the Rotary Club of Leroy Island be approved for club-to-club solicitation for the CHERA Project, specifically the Free Safe Motherhood program. Carried unanimously.

Discussion:

There was a significant discussion during the project presentations regarding club qualifications for grants and the ISC role in recommending projects for club to club solicitation.

After much discussion it was acknowledged that a club must be qualified, as well as its host partner in another country must be qualified for either a District or Global Grant application. Those clubs from which funds are being solicited must be made aware of the club's qualification status.

However, it was generally agreed that a club seeking to raise funds, but not immediately applying for a DG or GG, can do so, even if the presenting Rotary Club is not qualified.

Some ISC members will work on formulating a clear guideline and revising the Approval for Solicitation Form to match the guideline before the September meeting .

Area of Focus policy statements - PDG Karen Oakes (Delhi)

Following the first comprehensive review since the Future Vision/New Grants Model rollout, the Trustees agreed to retain all six Areas of Focus, with some revisions to each area's policy statement and a few name changes. The Areas of Focus are:

- Disease Prevention and Treatment
- Maternal and Child Health
- Water, Sanitation and Hygiene **(new name)**
- Peacebuilding and Conflict Prevention **(new name)**
- Community Economic Development **(new name)**
- Basic Education and Literacy

Each Area of Focus now includes specific **ENVIRONMENTAL** related opportunities

(Extract for The Rotary Foundation Trustee report following their board meeting on April 2019.)

Next meeting dates and location will be announced shortly.

The meeting was adjourned at 8:15 p.m.

Respectfully submitted, Barbara E. Ochterski, ISC Secretary

Report of the Coordinator of Assistant Governors

June 2019

I have had the opportunity to visit with most of the Assistant Governors at their area meetings. To date, I have visited (either live or as part of a "ZOOM" meeting), the following:

Area 1 (twice)	Area 3 (twice)	Area 4a
Area 4b	Area 5	Area 6
Area 7	Area 8	Area 12
Area 13	Area 2 (twice)	Area 14

The role certainly is "evolving"; I was certainly unaware of the fluid nature of the Assistant Governor role and therefore the continuing "opportunity" for me to assist new Assistant Governors in their roles. I have been attempting to add some continuity to the areas, where applicable (e.g. reports, meeting scheduling) at the same time recognizing that, like Rotary clubs, the areas are not always conforming to a particular pattern. I have attached my planning guide for the next Rotary Year; it is based on the dates of the District Council meeting for 2019 – 2020.

At the moment, there are two Areas in which we need to find an Assistant Governor for the next three years – Areas 13 and 16.

I am also recommending to the District Leadership Team that Areas 4a and 4b be merged and simply called "Area 4". Phil Shames has graciously offered to take on this task. The number of clubs involved has changed with the move of the e-clubs to new area with Tamara Bennett (Area 17), and the merger of the Hamilton and Hamilton Mountain Clubs (in progress). Phil would therefore have the following clubs

Area 4 Phil Shames

Hamilton Stoney Creek Hamilton East-Wentworth Hamilton AM
Hamilton Tonic (After 5),

and the three Rotaract Clubs in the area – McMaster, Hamilton Community, and Ontario College of Health and Technology.

This is a big load, and I would like to thank Phil for taking on the added responsibility. Phil will work with the District Rotaract chair, Larry Coon, to coordinate the Rotaract clubs.

I would personally like to thank the new Assistant Governors who have joined the team over the past few months and who will be continuing in their roles over the next three years.

Area 1 Robert Stevenson
Bob has graciously agreed to take on this area for a one-year (and possibly longer) term. Bob brings a history with youth programs to the role.

Area 3 Shirley Molloy
Shirley is a member of the Dundas Valley Sunrise Rotary Club and is the only member who has served as president of the club twice. Shirley graciously stepped in this February and she has already hosted her first area meeting.

Area 11 Robert Benzel
Robert has joined the team and is actively engaging the club presidents and presidents-elect in his area.

Area 12 Julie Klotzbach
Julie is just “taking over” in early May; I look forward to working with Julie in her new role.

Area 15 John Weismantel
John has graciously volunteered to do “double duty” as he is the current president of the Ellicottville Club. He is responsible for the two clubs – his own and Olean, as well as The St. Bonaventure Rotaract Club

Thanks to all of the Assistant Governors for their reports based on area meetings – all areas well organized! And particular thanks for getting those club assessments in as well. There were some who had difficulty, but I think it has been reasonably productive to this point. From the notes and from my observations at meetings, all of the area meetings are well attended. I am encouraged by the cooperation among clubs as well. This seems to be a growing trend in our District ... a very nice direction in which to proceed.

The list of Assistant Governors for 2019 – 2020 will be as follows (with the note that we still need individuals for Areas 13 and 16

AREA	ASSISTANT GOVERNOR
1	Robert Stevenson
2	Sherry Kerr
3	Shirley Molloy
4	Phil Shames
5	Jeannette Murphy
6	Milica Kovacevich
7	David Alexander
8	Dave Berry
9	Pat Sullivan
10	Jim Tyrpak
11	Robert Benzel
12	Julie Klotzbach
13	
14	Donna Saskowski
15	John Weismantel
16	
17	Tamara Bennett

At our last meeting of the Assistant Governors (on-line), each of the “retiring” Assistant Governors provided some “pearls of wisdom” related to the role. I was much relieved that all of the suggestions were in line with what I perceive to be the best directions for the district. Although Cathy Henry could not be with us (she was in Jamaica!), she did provide some suggestions/comments [which I have summarized below].

It is the most wonderful, fulfilling position in Rotary – give you an opportunity to meet Rotarians from different regions with styles, ideas, hopes strengths and outstanding service projects.

An early meeting with the District Governor is most important – provides a personal touch and can provide a great grounding of expectations, support and energy.

We had an early AREA meeting to set meeting dates, discuss clubs' needs and desires for support; we set up a calendar of events.

Sending out personal messages to each president on special occasions to read to the club helps to make the connection with the District.

Visiting the clubs at different times throughout the year to be visible is a good idea; it shows district caring/awareness.

Once approved, the Assistant Governor-Elect should attend as many of the area meetings as possible.

EXCERPTS FROM AREA REPORTS, JUNE 2019

AREA 1 had a special project – Femme Friday – in partnership with a local hospital, provided Feminine Hygiene products and toiletries to be distributed to the food banks in the area. A day of action is planned for September involving the planting of flower bulbs along a rail trail.

AREA 4A has an upcoming Rotary Family and Friends Picnic (later in the day after District Council) which will involve Park Cleanup, Picnic and BBQ, Games and Activities and Cheering on Leo Johnson at the end of his “Ride for Change” – a neat area activity.

AREA 5 – the Lincoln Club held a special membership meeting and approved two projects with a combined commitment of \$225 00). Well done!

AREA 17 – the e-clubs of the District – Tamara Bennett has taken on this role for one year and is trying to bring a Rotary focus to some of the clubs with club goals, membership, due and by-laws.

AREA 9 – Niagara Falls USA club has a new meeting location – Catania Restaurant on Rainbow Boulevard in Niagara Falls. Niagara County Central and Grand Island have both been working with the community on cleanups in the area.

AREA 14 – Batavia is wrapping up its 100th year celebrations with the funding of a very large project with a local hospital. Medina reports a significant membership improvement.

AREA 15 – The Rotary Club of Olean has reached the goal of 50% membership, male and female! Congratulations. The club continues to support youth in various areas including the provision of dictionaries, scholarships and grants. Ellicottville is working on getting some larger fundraisers and has helped to fund a library summer intern and reading program.

LITERACY FOCUS – clubs are asked to provide any Literacy “best practices” to Past Assistant Governor, Jackie Davis (jackiedavis.music.words@gmail.com)

AREA 11 – Lancaster-Depew has just sponsored a spring cleanup and a “breakfast of character and champions” Amherst and Amherst South have been working hard on the Ride for Roswell.

AREA 7 – have a variety of events coming up including a Canada Day celebrations (Dunville and other service clubs, Fonthill), visioning (Dunville), updated strategic plan (Fonthill), launch of 100th Anniversary – with big celebration on April 4, 2020 (Welland).

KEY DATES FOR ASSISTANT GOVERNORS

2019 – 2020

There will be more, of course, but please note the dates of these key dates in your date-book, Day-timer (are they still around?) or electronic calendar.

Some areas have their meetings before, some after District Council....go with tradition unless your area representatives feel a specific need for a different time.

I encourage you to have AT LEAST one of your AREA meetings as a ZOOM meeting.

PRIOR to the Rotary Year, meet with incoming club presidents to share these key dates AND to establish the dates for your area meetings (4).

All Assistant Governors are encouraged to attend as many District Council meetings as possible.

DATE(s)	EVENT	TIME	LOCATION
Before or after District Council	Area Meeting		
August 19 Monday	Assistant Governor meeting	7.00 p.m.	ZOOM
August 26	Area reports due		
September 7	District Council	8.45 – 12.00	Protocol Restaurant 6766 Transit Road, Williamsville www.protocolrestaurant.com
September 21	Rotary Leadership Institute – Information Only	8.30 – 4.00	
September 28	Rotary Event – Information Only		
October 10 Thursday	Assistant Governor meeting NOTE DAY CHANGE - THURSDAY	7.00 p.m.	ZOOM
Before or after November District Council	Area Meeting		
October 20 – 27	District Sailabration – Information Only		
October 21	Area reports due		

November 2	District Council	8.45 – 12.00	Betty's Restaurant 9921 Sodom Road, Niagara Falls, ON www.bettysrestaurant.com/
November-December	Touch base with your clubs and enjoy the holiday season with them		
December 19	Report any issues in your clubs – written report to Assistant Governor Coordinator; please provide “nul” report if no issues to be followed up in 2020.		
December 31	If this is your third (or last) year as Assistant Governor, an individual should be established to shadow your role in the first six months of 2020, ready to assume duties on July 1, 2020		
January 4 2020	District Council	9.00 – 11.00	ZOOM MEETING
Before or after April District Council	Area Meeting		
March 9	Assistant Governor meeting	7.00 p.m.	ZOOM
March 11	Area reports due		
April 4	District Council	8.45 – 12.00	Protocol Restaurant 6766 Transit Road, Williamsville www.protocolrestaurant.com
Before or after June District Council	Area Meeting		
June 1	Assistant Governor meeting	7.00 p.m.	ZOOM
June 3	Area Reports due – Rotary Year summary		
June 13	District Council	8.45 – 12.00	Betty's Restaurant 9921 Sodom Road, Niagara Falls, ON www.bettysrestaurant.com/