



District Council Minutes Saturday, January 4, 2020

Location: Zoom Online Meeting

No. of Attendees: 25

Call to Order: 09:00 a.m. by Governor Bob Artis, welcoming all members and guests.

Invocation: DG Bob gave the invocation thanking the leaders who give of their time, energy, and so much of themselves, in "Service Above Self".

Rotary Moment: AJ Block, Endowment Fund Chair, noted that his Rotary Moment came when PDG Reg asked him to attend a Zone Institute. He noted his 3 days there were a phenomenal Rotary moment and he even met the RIPE.

Introductions: DG Bob asked all participants to give their name, club name and role in the district.

Consent Agenda:

MOTION TO APPROVE THE CONSENT AGENDA BY BOB MORROW, AG COORDINATOR; SECONDED FRANK ADAMSON, DGE. MOTION CARRIED.

Financial Report: John Bartlett, Treasurer (absent) Pene Hutton, Executive Secretary and Bookkeeper noted the reports included with the agenda packet including the Balance Sheet with assets in cash of approximately \$358,000US, the Profit and Loss Statement with net income of approximately \$89,000US. She indicated all District dues have been collected except for one club owing PETS and one club whose arrearages are being addressed with AG Tamara Bennett's assistance. She mentioned also the Budget Vs. Actuals included. No questions were presented.

Grant Management Module: Karen Oakes, PDG (on behalf of John Teibert, Foundation Director), described the current Grants Management Module that is available through ClubRunner. She noted that it will be paid for through the DDF and not through the District budget. She also indicated that the District Grants Subcommittee will be discussing whether or not to go forward with it. She named some benefits of the module for the Grants Committee and also noted that some non-scanning, non-tech clubs would be challenged by it. She says her team will likely agree to help with those challenges should the module be approved.

Loiza Project: Robb McLeod, PDG (absent). DG Bob noted the project that was previously addressed at District Council and that some of the cruisers (the discovery team) are working on an effort to assist with the rehabilitation of a community building there.

Governor Update: DG Bob noted that the Rotary Club of Niagara Falls NY is meeting this week regarding the PETS assessment the club owes. He is hopeful the club will be able to pay it. He also noted that the newly elected Mayor of Niagara Falls NY will be the speaker at a club meeting on Wednesday, January 22 at 6pm. He encouraged District leaders to attend.

DG Bob also noted the passing of Rotarian John Weber of the Rotary Club of West Seneca, formerly of Rotary Club of Buffalo. He had attended the remembrance service.

Anne Bermingham, Visioning Chair CA, noted also that Marie Robbins of Rotary Club of Hamilton just passed while visiting family over the holidays. Marie hosted 23 Youth Exchange Students over her tenure as a Rotarian including serving as the club's president. She will distribute her obituary to anyone who wants it.

For the Good of the Rotary:

- Anne Bermingham, Visioning Chair CA, asked if District Council is addressing the District's Strategic Plan. She was referred to IPDG Melisa Schrock, Chair of Strategic Planning by Reg Madison, PDG, last year's chair. Pene also commented that the Directors and Chairs are supposed to be directing their written reports to the Strategic Plan also.
- PDG Ralph Montesanto noted a conflict on the Upcoming Events Schedule online. District Assembly is tentatively scheduled for May 2, 2020 and SlapShot is scheduled for May 1 – 3rd, 2020. DGE Frank indicated that District Assembly wasn't contracted for the 2nd yet. He will check into a different date.

Adjournment at 10:10 a.m. by acclaim.

Next Meeting of the District Council: Saturday, April 4, 2020, Protocol Restaurant, 6766 Transit Road, Williamsville, NY.

Respectfully submitted,

Anebje futton

Penelope Hutton Executive Secretary

Reports Attached: Consent Agenda: DG Report DGE Report

Foundation Report Membership Report Training Report Youth Services Report Service Projects Report Finance Committee Report Nominating Committee Report AG Coordinator Report Balance Sheet Profit & Loss Statement Year to Date Budget DG Bob's District Council Report: 4 January, 2020:

First Lady, Corine, and I have visited 64 land based clubs with the following left to visit: Westfield/Mayville, Flamborough, Lincoln and Grimsby noon. Of those we've visited, they are vibrant, and actively engaged in Community Service Projects and a few have International Service Projects. However, it's a sad commentary: There a few struggling clubs, one of with is on the brinks of collapsing, RC of Niagara Falls US. Due to their inactivity, low membership, and no 'active' president I made a decision (later reversed) for them to pay their RI and District dues and hold off paying their PETS assessments.

Although other 'small' clubs have honored their assessment, many have become rather vocal and there is a very real revolt about to happen. Clubs are as our customers and when they squawk we need to listen and take appropriate action. I will issue a call for ACTION to hear from all Immediate Past Presidents, Presidents, and President Elects. I want their feedback, input and their opinions about PETS assessment.

On the up side, Corine and I were invited to The RC of Lockport, who had a Community Service Recognition Awards Event to include Paul Harris Recognitions. I was honored to present the PH Recognitions.

We attended a new membership induction ceremony with the RC of Middleport. It was an exciting evening and four new members were inducted. The RC of Middleport was also introduced to their new Assistant Governor, Aaron Carlson from The RC of Lockport. Aaron has recently joined our Leadership Team due to a slight change with Assistant Governor Andrea Schibetta from The RC of BNMC. Logistically, this was a logical move. This move has provided both with less travel time, their home club and clubs of greater familiarity. Andrea will now cover Area 10 and Aaron will cover Area 12. During Christmas, Corine and I accepted invitations to attend one Area celebration and invitations from three clubs. Glee and joy filled the air with the spirit of Christmas and Rotarians coming together to celebrate.

At the beginning of the year and before my club visits, each club president was sent a DG pre-visit evaluation to be completed and returned. This pre-visit evaluation provided immense feedback and has been amazingly helpful in terms of discussing the president's vision and answers with their board.

Life as a DG is a blessing...Corine and I have met many new Rotary friends that we otherwise we would not have met. In some instances, I've called on a few of these wonderful Rotarians to accept various roles. However, none were selected without the input and approval of The Director and DGE Frank. As a for instance, Dave Berry from The RC of Niagara Falls (CN) AM stepped up to accept the role of Chair of Interact Clubs for Canada.

I'm concerned about the trending in a downward direction of our numbers. Is Rotary fun? Have we become stagnate? Are we too selective? Do we ask? When was the last time you ask? PDG Kevin has met with several interested parties to discuss chartering an Eastside Rotary Club of Buffalo and one in the Hispanic community.

Our 'Discovery Day Mission' in Loiza, Puerto Rico is active and alive. Since our Sailabration District Conference, there has been several meetings. Jennifer Schoenhals from The RC of Niagara Falls (CN) AM is Project Coordinator and PDG Robb McLeod from The RC of Niagara (CN) noon is Project Construction Manager. In a joint collaboration with GP Strategies Corp., and FEMA we are hopeful of making our first construction visit in early March. For Rotary International Assembly, Corine and I wish DGE Frank and Judy lots of fun, new learning experiences and meeting many Rotarians from our Rotary world. Frank and Judy remember to wear your US/CN sweaters, they will definitely draw many applauses! Bon Voyage.

May each of you embrace the decade of the twenties with renewed vigor and remember to ask someone in your sphere of influence to join Rotary. DGE Report to District Council January 4, 2020

Judy and I are looking forward to the International Assembly in San Diego in January. Over 500 District Governors Elect will be welcomed by R I President Elect Holgar Knaak and Valerie Waffer our R I Director Elect who is from Collingwood, Ontario. Holgar will reveal his theme for 2020-2021. I am told that this will be a highlight of my year.

A role of Past District Governors is to provide council and advice to incoming District Governors, DGN's and DGND's. I will ask DG Bob and PDG Dean, Frederick Norton to convene a meeting of PDG's early in the spring to provide me an opportunity to present my goals and objectives for my year and to receive their comments and words of wisdom.

I plan to attend as many Assistant Governor's meetings as possible over the next 6 months.

Dates are set for PETS 1 Zoom Meetings in January and February and for PETS 2 at the Buffalo Marriott Hotel on March 28. The District Training Team is also working on the Club Assembly (Club Leadership Team) training to be held on Saturday May 2nd.

The Changeover from DG Bob to DGE Frank will be held on Saturday June 27, 2020 at Wellspring Niagara Cancer Support Services in Fonthill. Many Clubs within and outside our District have helped me to raise money to help build this new 11,000 square foot facility. Rotarians have raised over \$250,000 by riding bicycles around Lake Ontario over the past three years. I want to take this opportunity for Rotarians to see and learn about this service.

Finally, I am delighted that our IPDG Melisa Schrock and Service Projects Director, Lisa Bishop have agreed to Co-chair my one day District Conference, which will be held at the Niagara-on-the-Lake Community Centre on World Polio Day, Saturday October 24, 2020.

Frank Adamson, District Governor Elect, Rotary Club of Fonthill District 7090 Rotary Foundation Committee District Council Report January 4, 2020



The Rotary Foundation "Doing Good in the World".

John Teibert, Director, District 7090 Rotary Foundation The reports from the Chair persons are copied below for your review.

Annual Fund – Chair – Sandi Chard; Vice Chair – Pat Castiglia

The annual fund gave a small presentation at the foundation grant seminar.

We still have a lot of clubs slowly putting in their goals for the year. We are slightly down on giving for this year compared to last year.

End Polio Now – Sandi Chard; Vice Chair – Pat Castiglia

An excitement refueled our campaign with Thie Convery personally challenging individuals and clubs to donate \$25,000 by December 31 and she would match the donation. We took this challenge presenting at the foundation grant seminar with a great response from members. Each member was sent a personal challenge via email as well as use of Facebook, district newsletter and we worked with the social media committee for an online presence. Personally, clubs were approached at club meetings to bring the message of the short time frame of December 31. Many clubs responded as well as started their own challenges within the clubs. Thanks to Thie for this challenge and donation.

The focus of our discussion this year has been on the Plus aspect of the polio campaign of the Polioplus campaign. It is being well received how much added bonus around the world the plus impacts everyday lives.

If clubs would like us to talk personally please let us know.

District Grant Spending Plan – Chair – Paul Saskowski

District Grant season is underway. At the Foundation Celebration luncheon there were 104 attendees and as a result 38 clubs have completed step one in qualifying to be able to apply for District and Global grants for the 2020-2021 Rotary year.

While we hoped to be able to offer an on line qualifying process circumstances prevented us from being able to role that out for this year.

We are exploring on the use of Clubrunner's grants module to assist with the administration of District grants, more details to come.

Paul Harris Society – Chair – Jim Ellison

The Paul Harris Society total decreased to 59 from 60 as of December 2019.

Endowment "Permanent" Fund – Chair – A.J. Block

No Report

Global Grants – Chair – PDG Karen L. Oakes

Primary Goal:

Facilitate global grant approvals to maintain our district long legacy to successful approved club grant applications.

Action: serve as key resource for global grant questions and concerns.

Current status:

Approved Global Grants:

21 global grants in various stages of completion with ongoing reporting tracked for timely submissions. All current excepting ONE that the final report is not yet completed.

Submitted Global Grants:

2 Global Grant applications pending satisfactory address to the concerns of the grant officers. .

Draft/Pending Global Grants:

9 grant applications in various stages of development with dialogue/discussions ongoing with the primary contacts as these grants require DDF monies, thus necessitating our district authorization.

Closed Global Grants:

29 grant applications have been closed since July 1, 2013 with final reporting accepted in good order and in a timely fashion.

Dedicated Club Visits

Since last council meeting, I have meet Face 2 Face with grant sponsors on several occasions to discuss TRF opportunities. As well, there has been numerous online & telephone meetings with grant officers to further TRF Grant developments.

Respectfully submitted,

Karen L. Oakes

Karen L. Oakes

Scholarship – Chair – Vacant

We are currently accepting scholarship applications. Because of the delay in getting the applications out, the application deadline is January 31, 2020 with the recipient to be determined by February 29, 2020.

Vocational Training Team – Chair – Dan Smith

THAILAND VTT IS COMING

Join the Vocational Training Team (VTT) Committee to *'Connect the World'* as District 7090 is hosting an Incoming VTT Team from District 3330 Thailand to study and learn our education industry. The Team will be here from April 11th to May 2nd. And, our District has much to do in order to host them.

Our initial organizational meeting will be January 11th at the Shriner Club in Niagara Falls, CA. Here's how you can participate. VTT Committee members are being solicited to play a part in the many aspects of planning the events. We are seeking committee members with educational backgrounds (teachers, administrators, etc.) with contacts in the Education industry to help us find and schedule appropriate venues for the Team to visit. We will also need US and CA Coordinators to schedule the events as well as recruit Rotarian Host Families to provide meals and housing. Drivers will also be necessary to provide local transportation.

Please contact Dan Smith, VTT Chair with any questions and your area of interest at <u>dsmith4416@gmail.com</u>; phone 716-269-9900.

Our international district is unique as we will be able to show both CA and US educational philosophies and methods. The Team will learn about the different ways we provide educational opportunities for people of all ages from all backgrounds. We have many facilities with early childhood education, grade schools, high schools, charter schools, colleges, universities, research entities, returning and literacy education, English as a second language, and many more entities that the Team can learn from.

So, as you can see, volunteers from all parts of District 7090 will be integral to making this a very successful VTT.

2019 – 2020 Brazil VTT

Our Brazilian VTT Team is continuing to make Club visits to share their experiences learning about the Medical Industry in District 4480, Sao Paulo. Should you wish to have a Club visit, please contact Dan Smith at <u>dsmith4416@gmail.com</u>; phone 716-269-9900.

Stewardship – Chair – Shefali Clerk No Report

Year to Date Summary

As you can see our committee is working hard and are available for presentations to all clubs. We have visited a number of clubs during the first six months of this Rotary year and would like to do more to encourage clubs to use us as resources to help make their clubs more vibrant and relevant. Our committee members include – Annual Fund Chair – Sandi Chard – <u>sandichard@gmail.com</u> Annual Fund Vice Chair – Pat Castiglia – ptcas34@gmail com Endowment/Permanent Fund Chair – A.J. Block – <u>ajblock1@gmail.com</u> End Polio Now Chair – Sandi Chard – <u>sandichard@gmail.com</u> End Polio Now Vice Chair – Pat Castiglia – ptcas34@gmail com Grants SubCommittee Chair and Global Grants Chair – Karen Oakes– <u>oakeskl@sympatico.ca</u> District and Peace Scholarships Chair – Vacant District Grant Spending Plan Chair – Paul Saskowski – <u>pdsas@rochester.rr.com</u> Stewardship Chair – Shefali Clerk – sheelsaju5@hotmail.com District Vocational Training Team Chair – Dan Smith – <u>dsmith4416@gmail.com</u> Regional Rotary Foundation Co-ordinator Zone 24E – Karen Oakes – <u>oakeskl@sympatico.ca</u>

Where you see vacant positions, any assistance or leads with respect to individuals that may be interested, please feel free to forward them to me.

John Teibert Director, District 7090 Rotary Foundation john@crawfordss.com





800 Lakeview Avenue Jamestown, NY 14701 (716) 499-2989

District Council 1/4/20 Report of Membership Director

District Membership update (per RI data): July 1, 2018 – 2,083 November 30, 2019 - 2087 (+4)

I am pleased to announce the transition to Angela Carter as the new Membership Director, effective January 1, 2020. We have met, reviewed the new three-year membership development plan, and begun the process of forming a new District Membership Team which will be meeting in January.

Respectfully submitted,

PDG Kevin Crosby, Director of Membership (until December 31, 2019)

District Rotary 7090 Training Report



DECEMBER 28,2019

Rotary District 7090 Authored by: Susan Czyrny, Director of Training



Training

DISTRICT TRAINING ASSEMBLY (CLUB LEADERSHIP TRAINING) (Scott, Frank Sue)

Tentative Date = May 2, 2019

Tentative Location (NOTL) Hilton Garden Inn or the Community Center (Frank)

PETS 1 ONLINE (Al, Ralph, Scott, Sue)

Jan 14 (1) [22 registered] / Jan 29 (2) [19 registered] = 41 Total

- Developing Goals
- Goal Setting, Entering Goals into Rotary Club Central
- Rotary Web Tools

Feb 12 (1) [24 registered]/ Feb 27 (2) – [7 registered] = 31 Total

- District Grants / Foundation
- Managing Your Club
- Membership
- Youth Services

PETS II IN PERSON (AI, Ralph, Scott, Sue)

March 28, 2020 [25 PE's registered]

- 1. Albion Rotary
- 2. Amherst
- 3. Ancaster AM
- 4. BNMC
- 5. Brantford Sunrise
- 6. Brantford Sunrise
- 7. Buffalo Rotary
- 8. Clarence
- 9. Dundas
- 10. Dundas Valley Sunrise
- 11. East Aurora
- 12. Ellicottville
- 13. Fonthill
- 14. Grand Island
- 15. Hamburg
- 16. Hamilton
- 17. Jamestown
- 18. LeRoy Rotary
- 19. Lockport Rotary
- 20. Niagara Falls Sunrise
- 21. Norfolk Sunrise

- 22. Simcoe Rotary
- 23. St. Catharines
- 24. Welland
- 25. West Seneca

RCC (ROTARY CLUB CENTRAL) - Marlee

In the mid fall, all club presidents were invited to attend RCC training to help them input their goals for the year and maintain results going forward. The numbers were less than we had anticipated.

In early January, we will be putting out a questionnaire to Club Presidents and Club President-elect that will help us assess their understanding of setting goals, getting the buy-in, recording, maintaining and celebrating each achievement. Once we have that tabulated, we will set about scheduling sessions for current presidents for RCC and stretching for the Rotary Citation for their club.

Also, we will schedule session specifically for those not familiar with the need for their club to set and record goals.

The team of AG Dave Berry and Club President Don Thorpe have the answers all clubs need.

RLI (ROTARY LEADERSHIP INSTITUTE) - Glen

Another very successful RLI was held on December 7, 2019 at the Hilton Garden Inn, Niagara-on-the-Lake, Ontario with 38 Rotarians in attendance.

Another 9 District 7090 Rotarians graduated from RLI putting the number of District 7090 Rotarians who have graduated from the RLI program at over 150!!

We were honored to have members from the Brampton and Burlington clubs also attend this RLI.

The Hilton Garden Inn, Niagara-on-the-Lake, ON was a new location and the facility and food received rave reviews – future RLI's in Ontario will be held at this location.

The next RLI is slated to be held on March 21, 2020 at Niagara County Community College in Sanborn, New York. (Subject to facility availability)

Glen Christensen RLI Chair – Rotary District 7090

VISIONING

CANADA – Anne Bermingham

- 1. Been quiet this year to date in terms of visioning for Rotary clubs. However we have been asked to help Norfolk Sunrise in 2020.
- 2. I will be reaching out to clubs who have done visioning in past 2 years to check on progress and solicit more sample plans to share with other clubs.

3. Matt and I continue to work on some ways to get the message out to clubs of the value of strategic planning and visioning and options that the district can help them with

US – Matt Smith

- 1. An information session / presentation was conducted at the AG meeting on 12/2. There was a good level of engagement. We also discussed including how these sessions can be modified to include developing and entering goals into RCC.
- 2. The Rotary Club of Grand Island is working through the results of a session from earlier this year.
- 3. The Rotary of the BNMC has a Visioning Session scheduled for Monday evening 1/27/2020.

Youth Services Report for District Council - December 2019

General

There is lots on the go on the Youth front, in particular on the leadership for the different programs as you will below.

Long Term Youth Exchange

Jill Norton, District 7090 Chairperson We are in the final days of recruiting for the 2020/21 long term exchange year. District interviews will take place on the January 11th weekend.

Short Term Youth Exchange (STEP) for 2019

Connie Forsyth, District 7090 Chairperson Also in the process of recruiting students for the summer 2020 exchange with district interviews also taking place January 11th.

RYLA

Sherry Kerr, Chair

There has been a change in leadership for RYLA, with Sherry Kerr taking over from Darren, who resigned this position. The new RYLA committee is meeting for the first time on January 11th. This will be Elaine's last year as the facilitator, with Matt Pommeroy taking over as such next year.

SLAPSHOT

Rob Nagy, Chair The Slapshot committee has met and has things in place to start promotion in January.

INTERACT

John Heise, chair, reports:

Not much to add for the upcoming District Council meeting. I have been updating, through Pene, some of the listings of clubs on the Interact page. The Albion Interact Club is planning a meeting around March 15 for those Interact clubs in the eastern part of our district. We will share ideas and again have a panel of current inbound exchange students.

EARLYACT

No report

ROTARACT

Larry Coons submit the following report:

The District Rotaract Representative position is in transition. We thank Dan Hamlin for his dedicated service but we accepted his resignation and we respect his decision to focus on his service to his country.

We will be seeking candidates to fill a DRR Position for each side of the border. Rotarian recommendations of potential applicants can be directed to Larry Coon (Lorenzocoon@yahoo.com) or Aad Vermeyden (aad@blueprintagencies.com).

Similar to PDG Melisa's suggested regionalized Rotary gatherings we will try to regionalize Rotaract as well. Along with that will also explore additional layers of young leadership to support the DRR position.

A new club is forming at Niagara University. ROTEX, Nina DiLella (NU soph from Holley HS) is taking the initiative with the help of the Rotary Club of Lewiston NOTL. Niagara County Community College (NCCC) is another possible new club and a combined community club with NU is being explored. Potential membership referrals from either school can be directed to Nina at <u>ndilella44@yahoo.com</u> (NU) and Marissa Pytlak Surdyke <u>mpytlak-surdyke@niagaracc.suny.edu</u> (NCCC).

The YOUTH7090 conference in NOTL was well attended by Rotaractors. Several informational sessions encouraged collaboration and the continued development of a Rotaract community. A post conference gathering extended the chance to further interact, become more acquainted, and share ideas. It was a successful day all around.

Any questions on the Youth Services Report, email or call me: Aad Vermeyden (519) 717-1570 aad@blueprintagencies.com

<u>SERVICE PROJECTS REPORT</u> Respectfully Submitted by Director -Lisa Bishop

DISTRICT 7090 - GIFT OF LIFE, INC.

Our district has had a tremendous impact during this past year and a half. Together we have helped the Gift of Life International and it's 84 affiliated programs provide care to in total to 300 children in 2018/19 in partnership with the Rotary Foundation and Global Grants. We partnered in donations totaling \$15,000 with programs in the Dominican Republic, Uganda children who had their surgery in India, and Mexico. Currently, we have committed another \$5,000 US for children, in particular to the need with Syrian refugee children having surgery in Lebanon. We are definitely doing good in the world.

Our district champion is the Rotary Club of Niagara on the Lake who have donated yearly \$3,000, and on September 14th held an Ice Wine and Martini Party with half of the proceeds being donated to District 7090 Gift of Life. I have been asked to speak for our Committee and am delighted to do so. Just recently we received our portion of the wonderful results, \$13,500 for surgery for many children. We are so appreciative of this help.

In order for our committee to do the work, we need the full support of the district and clubs. Our work is evident through the numbers, all of these children's lives were changed and the parents are so thankful. We ask that each club consider adding a line in their budget for an annual donation to our cause. We would so appreciate being able to rely on a baseline each year to work from.

Thank you for your help and support through the clubs and we invite anyone who is interested to come to one of our meetings. We recently submitted an article to the district newsletter and an offer to speak at clubs.

Our last meeting was held November 9/19 in Fort Erie.

District 7090 healing little hearts, one at a time.

Respectfully submitted by, Valerie Phillips Chair

District 7090 HIP (Honouring Indigenous Peoples) Committee

On Nov 27 the RotaryHIP District committee had a great afternoon and evening in Brantford. We started off with a tour of the Woodland Cultural centre including a video tour of the Mohawk Institute Residential school. We met, over dinner, with members of Brantford and Brantford Sunrise clubs before attending the lecture by Senator Dr. Mary Jane McCallum, who talked about her experience at residential school in Manitoba from age 4-16 which left her totally adrift and homeless. She managed to work her way into dental school and spent many years serving northern Manitoba reserves and is presently in the Canadian Senate actively working on raising awareness and understanding of First Nation issues.

RC Norfolk Sunrise and RC Waterdown worked together to supply Pikangikum FN with Hockey equipment for the girls school hockey program with RotaryHIP helping out with the shipping. The Flamborough Hockey club came up big with 30 hockey bags full of gear! We are hoping to have hockey gear for 20 students and this drive and collaboration was amazing! The shipment is scheduled to go up to Pikangikum early in the new year.

We recently submitted an article to the district newsletter and offer to speak at clubs to increase awareness and offer resources.

Jim & Marjorie Dawson D7090 HIP Committee

LITERACY COMMITTEE

Newly appointed Chair is Margaret Andrewes. She accepted the role in mid November, with plans to reconvene interested members throughout the district in the New Year. She has preliminary plans for Literacy Month in September and Literacy Program Awareness and Service opportunities at the one day District Conference October 24/20.

Thank-you to Jackie Davis for her past dedication and service as Literacy Chair. She brought tremendous enthusiasm to the role, and we wish her well in her new professional position.

INTERNATIONAL SERVICE COMMITTEE

DECEMBER meeting rescheduled to The New Year. Last meeting held in October was reported at November District Council.

VOCATIONAL SERVICE COMMITTEE

No report at this time

COMMUNITY SERVICE COMMITTEE

No report at this time

Rotary District 7090 Finance Committee Marlee Diehl, Finance Chair 142020

NOTE: when sending in Cheque/Check Reimbursement forms, your back-up documentation needs to include the matching invoice with a zeroed-out balance.

We have had a very good year for our clubs to have paid their District dues in a timelier manner than in the past. Perhaps it is because when Pene showed the July 1, 2019 number of current members. This certainly was a success as far as reducing the queries about where to find their club's correct number of members.

Of course, we had a club that was late, but paid their dues. They sort of challenged on whether they must pay their PETS assessment as they do not have a President-elect nor a member who has not attended PETS. All clubs must pay district dues and the PETS assessment on a timely manner.

The RESI club has outstanding dues beyond this current fiscal year with members not paying their club dues. DGN Tamara Bennett has worked with the club. Motion made by PDG Kevin Crosby, seconded by PDG Jack Amico – RESI will pay the upcoming RI semi-annual dues on time and pay the outstanding 2019-2020 District dues current now. We formed an ad hoc committee of Tamara Bennett, John Bartlett and Pene Hutton, to as soon as possible investigate RESI's finances, come to an agreement of terms to pay the outstanding district dues from past years. This team will report back to the Finance Committee by February 1, 2020 via Zoom. Motion carried. Several of the RESI members were terminated by Tamara for non-payment of dues; those members had given a deadline of 12/17/2019, otherwise RI's semi-annual dues will come out in January just compounding their financial woes.

During the Finance Committee meeting Youth Director Aad Vermeyden joined us to review the 2020 Slapshot contract. PDG Reg Madison made the motion, seconded by PDG Kevin Crosby, carried unanimously.

The budget letter to all District leaders will go out the beginning of the year seeking each committee their projects that require funds to be budgeted. Please use realistic figures, as last year we need to shave your asks; this year, I am asking to you be realistic and provide some details how our member's dollars are to be spent. Watch for it! Then the beginning of February, we will start work on the 2020-2021 Rotary District budget. DGE Frank Adamson will be having the President-elects vote on it at the District Assembly on Saturday, May 2, 2020.

Nominations Committee Report Marlee Diehl, Chair 12/26/2019

Unfortunately it was necessary for DG Bob Artis to accept DGN Tamara Bennett's resignation due to her personal issues.

Everything came to a stop.

Those candidates who had forwarded their application for DGND (DG 2022-2023) were days away from nominations closing were advised by me that selecting the DGND is on hold. Our District was advised by RI that we needed to follow the RI bylaws, which stated we must fill the current open DGN role including the two-month call for nominations period. This period closes on February 8, 2020. Once the interviewing is finished and the challenge period complete, we will undertake to open nominations for the DGND. It is expected we will have completed the interviews, named the DGND and have completed the challenge period by sometime in early May.

I thank our DGND candidates who had applied and are on hold for their patience.

Coordinator, Assistant Governors

District Council Report

January 4, 2020

The past couple of months have been relatively quiet for most of the Assistant Governors – the late date for the U.S. Thanksgiving Holiday, and the joyous time of the Christmas Season - with limited activities related to the area coordination. The exception, of course, had to do with their area meetings and visits to clubs, especially around the end of the calendar year celebrations. In Hamilton, the city sign was lit up in Rotary Colours on World Polio Day, and there were several other celebratory activities throughout the District.

We have had a minor adjustment in the responsibilities ... and this adjustment will bode well for organization for the coming years. Andrea Scibetta has moved from Area 12 to Area 10 (which has her home club), and Aaron Carlson is taking on the role of Assistant Governor in Area 12. The flexibility and willingness of these two individuals to take on these new positions is greatly appreciated; it was a win-win situation ... with thanks to District Governor Bob Artis for the suggestion and its implementation.

Some of the usual elements are emerging from area meetings; these include:

- Finding host families for long term student exchanges;
- Sometimes, even finding a location for meetings these are becoming a bit of an issue in some areas. This used to be only an a.m. problem, but it becoming a problem for other times as well;
- Entering Club Central Goals ... it is a major problem for some of the smaller clubs but sometimes even larger clubs don't seem to be able to transfer the obvious from the business world to the volunteer world. This was also raised at the most recent Assistant Governor Zoom meeting; I think there needs to be more coordination between the setting of annual goals (Rotary Club Central) and the Visioning/Strategic Planning process. Both of these can have very positive results for clubs, but perhaps we need to chat about coordination of these two processes which conceptually are about the same thing.
- Club co-operation. Either on an area basis, or even larger, this is an emerging trend in the District ... and it is very positive. Clubs are seeing the advantages in being involved in multi-club ventures, from fundraising to international grants.
- Membership retention and engagement has also been mentioned in a number of area reports from initial contact to that first critical year in Rotary. It is essential that clubs wishing to grow keep an active and up-to-date website, ensure that new faces at the club are welcomed appropriately, and, keeping members engaged in those few key months after joining. The balance between engagement and overhelming newcomers is one that we must recognize and implement.

Several of the clubs have engaged in some neat new projects including a speed networking event, working with schools on literacy projects (reading with students on a regular basis), and working in conjunction with the Salvation Army on its Christmas Kettle program. The Hamilton Rotary club has been working with *Empowerment Squared* on an international project in Liberia – a new Learning Centre.

District Governor Frank Adamson and myself will be visiting a large number of area meetings in the early part of 2020.

Robert Morrow, Co-ordinator, Assistant Governors

Rotary District 7090

BALANCE SHEET SUMMARY

As of December 30, 2019

| | TOTAL |
|------------------------------|--------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | 330,561.64 |
| Accounts Receivable | 3,935.79 |
| Other Current Assets | 23,725.53 |
| Total Current Assets | \$358,222.96 |
| TOTAL ASSETS | \$358,222.96 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | 2,737.04 |
| Other Current Liabilities | 24,846.58 |
| Total Current Liabilities | \$27,583.62 |
| Total Liabilities | \$27,583.62 |
| Equity | 330,639.34 |
| TOTAL LIABILITIES AND EQUITY | \$358,222.96 |

Rotary District 7090

PROFIT AND LOSS

July 1 - December 30, 2019

| Income | |
|---|--------------|
| | |
| 40000 Operating Revenue | |
| 40010 General Assessment - Dues | 110,901.25 |
| 40020 General Assessment - Conference Support | 6,200.21 |
| Total 40000 Operating Revenue | 117,101.46 |
| 41000 Training Revenue | |
| 41010 Club Assessment - PETS | 15,970.50 |
| 41030 RLI | 6,212.20 |
| 41040 Grants Training Income | 3,305.00 |
| Total 41000 Training Revenue | 25,487.70 |
| 42000 District Conference Revenue | |
| 42010 DCONF Reg. Current Year | 2,612.18 |
| Total 42000 District Conference Revenue | 2,612.18 |
| 44000 Miscellaneous Income | 2.93 |
| 46000 Youth Services Income | |
| 46001 RYLA Income | 10,480.00 |
| 46002 SlapShot Income | 8,125.00 |
| 46004 Youth Services Conference | 2,968.30 |
| Total 46000 Youth Services Income | 21,573.30 |
| 47000 District Event Revenue | |
| 47001 DG Changeover | -90.00 |
| Total 47000 District Event Revenue | -90.00 |
| Total Income | \$166,687.57 |
| GROSS PROFIT | \$166,687.57 |
| Expenses | |
| 60000 Operating Expenses | 0.00 |
| 60010 Banking Fees | 264.47 |
| 60020 Credit Card Fees | 1,202.23 |
| 60030 IT/Software Expense | 516.00 |
| 60031 Club Runner Software | 2,034.00 |
| 60033 Zoom Software | 773.50 |
| 60034 QB Software | 815.40 |
| Total 60000 Operating Expenses | 5,605.60 |
| 60040 Insurance | |
| 60042 CA Insurance | 18,799.92 |
| Total 60040 Insurance | 18,799.92 |
| 60060 District Council | 1,024.87 |
| 61000 Administrative Expenses | |
| 61010 Admin Services | 10,000.00 |
| 61020 Office Supplies | 19.43 |
| 61022 Postage | 58.60 |
| 61030 District Newsletter | 1,000.00 |

| 61040 Phone Charge | TOTAL 500.00 |
|--|-----------------|
| Total 61000 Administrative Expenses | 11,578.03 |
| 62000 Directors and Committees | |
| 62100 Director of Training | |
| 62105 RLI | 3,812.30 |
| Total 62100 Director of Training | 3,812.30 |
| 62200 Director of Foundation | |
| 62204 Grants | 5,230.45 |
| 62206 Zone Training | 614.61 |
| 62207 Foundation Dinner | 52.44 |
| Total 62200 Director of Foundation | 5,897.50 |
| 62400 Director of Youth Services | |
| 62401 RYLA | -44.00 |
| 62403 Rotaract | 47.39 |
| 62407 Youth Conference | 5,350.64 |
| Total 62400 Director of Youth Services | 5,354.03 |
| 62600 Director of Membership | |
| 62603 Membership Materials | 181.50 |
| Total 62600 Director of Membership | 181.50 |
| 62700 District Governor | |
| 62701 Training | 203.04 |
| 62702 RI Convention | 2,552.55 |
| 62703 Governor Awards | 44.53 |
| 62705 President Meetings | 1,517.54 |
| Total 62700 District Governor | 4,317.66 |
| 62800 District Governor Elect | |
| 62801 Training | 1,597.87 |
| 62802 RI Convention | 1,719.97 |
| Total 62800 District Governor Elect | 3,317.84 |
| Total 62000 Directors and Committees | 22,880.83 |
| 63000 District Conference Expenses | |
| 63010 General Expenses (current year) | 5,632.73 |
| Total 63000 District Conference Expenses | 5,632.73 |
| 64000 Miscellaneous Expenses | |
| 64030 Other | 10,539.50 |
| 64040 Rotarians in Action Day | 35.49 |
| Total 64000 Miscellaneous Expenses | 10,574.99 |
| Fotal Expenses | \$76,096.97 |
| NET OPERATING INCOME | \$90,590.60 |
| Other Expenses | |
| Unrealized Gain or Loss | 0.00 |
| Exchange Gain or Loss | 974.19 |
| Fotal Other Expenses | \$974.19 |
| NET OTHER INCOME | \$ -974.19 |
| NET INCOME | \$89,616.41 |

Rotary District 7090

BUDGET VS. ACTUALS: 2019 - 2020 ROTARY BUDGET - FY20 P&L

July 2019 - June 2020

| | TOTAL | | | |
|--|--------------|--------------|-------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| 40000 Operating Revenue | | | | |
| 40010 General Assessment - Dues | 110,901.25 | 116,769.00 | -5,867.75 | 94.97 % |
| 40020 General Assessment - Conference Support | 6,200.21 | 6,525.00 | -324.79 | 95.02 % |
| Total 40000 Operating Revenue | 117,101.46 | 123,294.00 | -6,192.54 | 94.98 % |
| 41000 Training Revenue | | | | |
| 41010 Club Assessment - PETS | 15,970.50 | 16,080.00 | -109.50 | 99.32 % |
| 41030 RLI | 6,212.20 | | 6,212.20 | |
| 41040 Grants Training Income | 3,305.00 | | 3,305.00 | |
| Total 41000 Training Revenue | 25,487.70 | 16,080.00 | 9,407.70 | 158.51 % |
| 42000 District Conference Revenue | | | | |
| 42010 DCONF Reg. Current Year | 2,612.18 | | 2,612.18 | |
| Total 42000 District Conference Revenue | 2,612.18 | | 2,612.18 | |
| 44000 Miscellaneous Income | 2.93 | | 2.93 | |
| 46000 Youth Services Income | 2100 | | 2100 | |
| 46001 RYLA Income | 10,480.00 | | 10,480.00 | |
| 46002 SlapShot Income | 8,125.00 | | 8,125.00 | |
| 46004 Youth Services Conference | 2,968.30 | | 2,968.30 | |
| Total 46000 Youth Services Income | 21,573.30 | | 21,573.30 | |
| 47000 District Event Revenue | | | | |
| 47001 DG Changeover | -90.00 | | -90.00 | |
| Total 47000 District Event Revenue | -90.00 | | -90.00 | |
| Total Income | \$166,687.57 | \$139,374.00 | \$27,313.57 | 119.60 % |
| GROSS PROFIT | \$166,687.57 | \$139,374.00 | \$27,313.57 | 119.60 % |
| Expenses | | | | |
| 60000 Operating Expenses | 0.00 | | 0.00 | |
| 60010 Banking Fees | 264.47 | 500.00 | -235.53 | 52.89 % |
| 60020 Credit Card Fees | 1,202.23 | 4,500.00 | -3,297.77 | 26.72 % |
| 60030 IT/Software Expense | 516.00 | 290.00 | 226.00 | 177.93 % |
| 60031 Club Runner Software | 2,034.00 | 2,200.00 | -166.00 | 92.45 % |
| 60032 Website Administration | | 21.00 | -21.00 | |
| 60033 Zoom Software | 773.50 | 1,950.00 | -1,176.50 | 39.67 % |
| 60034 QB Software | 815.40 | 645.00 | 170.40 | 126.42 % |
| Total 60000 Operating Expenses | 5,605.60 | 10,106.00 | -4,500.40 | 55.47 % |
| 60040 Insurance | | | | |
| 60041 US Insurance | | 3,613.00 | -3,613.00 | |
| 60042 CA Insurance | 18,799.92 | 26,000.00 | -7,200.08 | 72.31 % |
| Total 60040 Insurance | 18,799.92 | 29,613.00 | -10,813.08 | 63.49 % |
| 60050 Finance & Audit | | 7,000.00 | -7,000.00 | |
| 60060 District Council | 1,024.87 | 2,500.00 | -1,475.13 | 40.99 % |

| | | ΤΟΤΑ | L | |
|--|-----------|---------------|-------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| 61000 Administrative Expenses | | | | |
| 61010 Admin Services | 10,000.00 | 24,000.00 | -14,000.00 | 41.67 % |
| 61020 Office Supplies | 19.43 | 600.00 | -580.57 | 3.24 % |
| 61022 Postage | 58.60 | | 58.60 | |
| 61030 District Newsletter | 1,000.00 | 2,400.00 | -1,400.00 | 41.67 % |
| 61040 Phone Charge | 500.00 | 1,200.00 | -700.00 | 41.67 % |
| 61050 Treasurer Expenses | | 200.00 | -200.00 | |
| Total 61000 Administrative Expenses | 11,578.03 | 28,400.00 | -16,821.97 | 40.77 % |
| 62000 Directors and Committees | | | | |
| 62100 Director of Training | | | | |
| 62101 DLT Training | | 400.00 | -400.00 | |
| 62102 AG Training | | 400.00 | -400.00 | |
| 62103 PETS Training | | 16,080.00 | -16,080.00 | |
| 62104 District Training Assembly | | 400.00 | -400.00 | |
| 62105 RLI | 3,812.30 | | 3,812.30 | |
| 62106 Visioning Training | | 600.00 | -600.00 | |
| 62107 Zone Training | | 2,000.00 | -2,000.00 | |
| Total 62100 Director of Training | 3,812.30 | 19,880.00 | -16,067.70 | 19.18 % |
| 62200 Director of Foundation | | | | |
| 62201 VTT | | 450.00 | -450.00 | |
| 62203 Paul Harris Society | | 100.00 | -100.00 | |
| 62204 Grants | 5,230.45 | | 5,230.45 | |
| 62205 Rotary Scholars | , | 200.00 | -200.00 | |
| 62206 Zone Training | 614.61 | 700.00 | -85.39 | 87.80 % |
| 62207 Foundation Dinner | 52.44 | | 52.44 | |
| Total 62200 Director of Foundation | 5,897.50 | 1,450.00 | 4,447.50 | 406.72 % |
| 62300 Director of Service Projects | | | | |
| 62301 International Community Service | | 100.00 | -100.00 | |
| 62302 Community Service | | 75.00 | -75.00 | |
| 62303 Vocational Service | | 75.00 | -75.00 | |
| Total 62300 Director of Service Projects | | 250.00 | -250.00 | |
| 62400 Director of Youth Services | | | | |
| 62401 RYLA | -44.00 | | -44.00 | |
| 62403 Rotaract | 47.39 | 2,500.00 | -2,452.61 | 1.90 % |
| 62404 Interact | | 1,000.00 | -1,000.00 | |
| 62407 Youth Conference | 5,350.64 | | 5,350.64 | |
| 62408 Youth Program Promotion | | 1,500.00 | -1,500.00 | |
| Total 62400 Director of Youth Services | 5,354.03 | 5,000.00 | 354.03 | 107.08 % |
| 62500 Director of Public Image | | | | |
| 62501 RI Materials | | 250.00 | -250.00 | |
| 62502 Badges | | 250.00 | -250.00 | |
| 62503 Advertising | | 250.00 | -250.00 | |
| 62504 Zone Training | | 200.00 | -200.00 | |
| Total 62500 Director of Public Image | | 950.00 | -950.00 | |
| 62600 Director of Membership | | | | |
| 62601 Zone Training | | 200.00 | -200.00 | |
| 62602 Regional Training | | 2,500.00 | -2,500.00 | |
| 62603 Membership Materials | 181.50 | , | 181.50 | |

| | TOTAL | | | |
|--|-------------|--------------|---------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGE |
| Total 62600 Director of Membership | 181.50 | 2,700.00 | -2,518.50 | 6.72 % |
| 62700 District Governor | | | | |
| 62701 Training | 203.04 | 1,900.00 | -1,696.96 | 10.69 % |
| 62702 RI Convention | 2,552.55 | 7,000.00 | -4,447.45 | 36.47 % |
| 62703 Governor Awards | 44.53 | 500.00 | -455.47 | 8.91 % |
| 62705 President Meetings | 1,517.54 | 2,200.00 | -682.46 | 68.98 % |
| Total 62700 District Governor | 4,317.66 | 11,600.00 | -7,282.34 | 37.22 % |
| 62800 District Governor Elect | | | | |
| 62801 Training | 1,597.87 | 1,900.00 | -302.13 | 84.10 % |
| 62802 RI Convention | 1,719.97 | 7,000.00 | -5,280.03 | 24.57 % |
| 62803 Theme Items | | 2,500.00 | -2,500.00 | |
| Total 62800 District Governor Elect | 3,317.84 | 11,400.00 | -8,082.16 | 29.10 % |
| 62900 District Governor Nominee | | | | |
| 62901 Training | | 1,900.00 | -1,900.00 | |
| Total 62900 District Governor Nominee | | 1,900.00 | -1,900.00 | |
| Total 62000 Directors and Committees | 22,880.83 | 55,130.00 | -32,249.17 | 41.50 % |
| 63000 District Conference Expenses | | | | |
| 63010 General Expenses (current year) | 5,632.73 | 6,525.00 | -892.27 | 86.33 % |
| Total 63000 District Conference Expenses | 5,632.73 | 6,525.00 | -892.27 | 86.33 % |
| 64000 Miscellaneous Expenses | | | | |
| 64020 DGND Interviews | | 100.00 | -100.00 | |
| 64030 Other | 10,539.50 | | 10,539.50 | |
| 64040 Rotarians in Action Day | 35.49 | | 35.49 | |
| Total 64000 Miscellaneous Expenses | 10,574.99 | 100.00 | 10,474.99 | 10,574.99 % |
| Total Expenses | \$76,096.97 | \$139,374.00 | \$ -63,277.03 | 54.60 % |
| NET OPERATING INCOME | \$90,590.60 | \$0.00 | \$90,590.60 | 0.00% |
| Other Expenses | | | | |
| Exchange Gain or Loss | 974.19 | | 974.19 | |
| Total Other Expenses | \$974.19 | \$0.00 | \$974.19 | 0.00% |
| NET OTHER INCOME | \$ -974.19 | \$0.00 | \$ -974.19 | 0.00% |
| NET INCOME | \$89,616.41 | \$0.00 | \$89,616.41 | 0.00% |