

Emily Whitmer, Regional Membership Officer DISTRICT 7090 WEBINAR March 2016



AGENDA

- Why does membership matter?
- Vibrancy & Innovation: A Discussion
- Key RI Resources
- Q & A





WHY IS MEMBERSHIP IMPORTANT TO ROTARY?



WHY IS MEMBERSHIP IMPORTANT

Low(er) public image = Reduced interest in joining and declining membership

Membership

Most donors are members Declining membership = fewer donors



Public Image



Foundation Giving and Programs

Unfunded or poorly funded programs and projects = Reduced public image

Fewer donors =
Bigger contributions
required to avoid
funding shortfalls





What does the word vibrant mean to you?



What does the word vibrant mean in your Rotary club?





- Evaluate club culture
- Create a vision for attracting new members
- Engage current members
- Support club through Rotary resources and tools





EVALUATING YOUR CLUB



EVALUATE YOUR CLUB

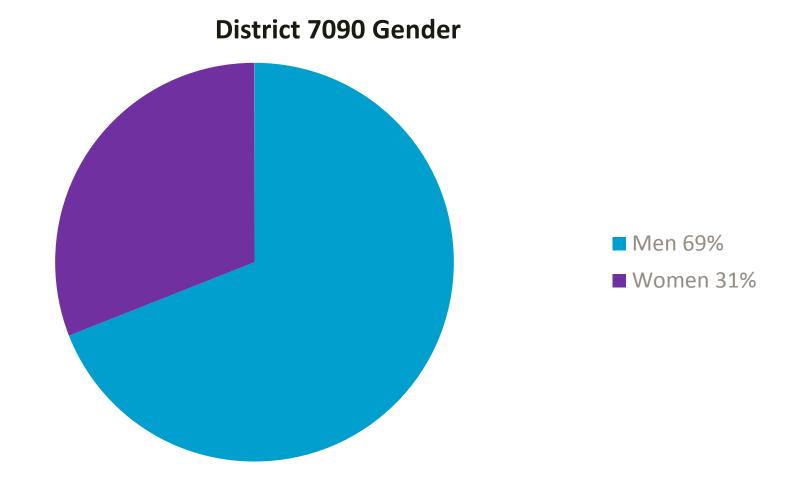
Is your club diverse?

- > Business, profession, and type of community service
- Gender balance
- > Ethnic makeup
- > Younger professionals
- Difference in perspectives
- Innovative and flexible





EVALUATE YOUR CLUB





EVALUATE YOUR CLUB

District 7090 Age Trends

Age Trends ② View Details >

	2013-14	2014-15	2015-16
	TOTAL	TOTAL	YEAR TO DATE
9 and under	0% (10)	1% (12)	0% (11)
80 - 39	3% (65)	2% (54)	2% (51)
10 - 49	6% (139)	5% (119)	5% (117)
50 - 59	10% (240)	9% (221)	9% (212)
50 - 69	12% (304)	12% (286)	12% (284)
70 and over	13% (306)	12% (279)	12% (274)
Inreported	56% (1,372)	58% (1,359)	59% (1,381)



Is there a strong awareness of Rotary in your community?

- > Rotary club known in community
- **➤** Members identify as Rotarians
- **➤** Online presence
 - Club website
 - Facebook page





CREATING A VISION FOR YOUR CLUB



Things to keep consider:

- Choose a fun and new location
- Consider asking a professional to assist you
- Include a wide variety of perspectives
- Consider all ideas.
- Use the <u>Strategic Planning Guide</u>





What do you want your club to be in 3-5 years?

- We want our club to known in the community for_____.
- Short-term AND long-term goals
- Recognize strengths and weaknesses
- Monitor progress





The importance of members

- Put members first
- Listen to what your members are saying
- Get to know them
- Ensure members experience the benefits promised





Great ideas to share:

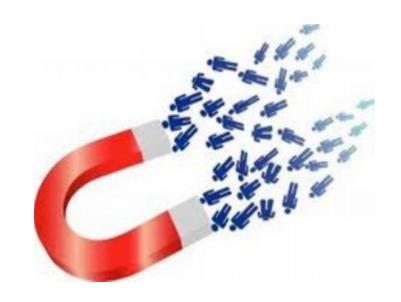
Attracting New Members

- Engage Rotary Alumni in service projects, social gatherings or holiday parties
- Collaborate with other non-profits (welcome packets)
- Target new home owners
- Sponsor membership of key community figure

Engaging Members

- Classification talks
- Mentorship
- New member orientation
- Promote leadership
- Conduct member satisfaction survey
- Start Satellite Club
- Rotary Moments





MEMBERSHIP RESOURCES



MEMBERSHIP RESOURCE GUIDE

- Produced by the RMO Team
- Updated Quarterly
- Live links
- Great resource for your Club Membership Chair



MEMBERSHIP RESOURCE GUIDE

The names of hyperlinked resources appear with an underline and usually in a blue font and can be downloaded on www.rotary.org by clicking on the hyperlink, or ordered on shop.rotary.org with the SKU number provided. If you experience any trouble when placing your order, please email membershipdevelopment@rotary.org or shop.rotary@rotary.org.

PUBLICATIONS					
Name	Description	Audience	Available		
Strengthening Your Membership: Creating Your Membership Development Plan	This guide explains the process of creating a membership development plan and provides strategies and tools you can use to attract and engage new members.	Club presidents, district membership chairs, and club membership committees	http://shop.rotary.org/ (SKU: 417)		
New Rotary Clubs Quick Start Guide	This guide describes a nine-step process to create a new club, from the initial idea to the charter celebration, and beyond.	District governors	TBD		
New Member Orientation	This guide offers recommendations for developing each stage of your club's orientation program, from prospective member education to new member orientation.	Club leadership	http://shop.rotary.org/ (SKU: 414)		
Be A Vibrant Club- Regional Leadership Plans	Regional guides can help you to develop a leadership plan for your Rotary club. Find information and ideas customized to your region.	Club leadership	http://shop.rotary.org/ (SKU: 245A)		
Connect for Good	Colorful, eight-page guide shows how to get involved and connect with Rotary. Provides an updated overview on Rotary for all members.	Current members	http://shop.rotary.org/ (SKU: 595)		



MEMBERSHIP ASSESSMENT TOOLS



MEMBERSHIP ASSESSMENT TOOLS



- Variety of assessment instruments available
- Can be modified based on the need of the club
- Collaborate with Membership Officer/Committee
- Involve club members in determining goal and future of club



MEMBERSHIP ASSESMENT TOOLS: TABLE OF CONTENTS

- 1. Representing Your Community's Professions: A Classification Assessment
- 2. <u>Diversifying Your Club: A Member Diversity Assessment</u>
- 3. <u>Finding New Club Members: A Prospective Member Exercise</u>
- 4. <u>Improving Your Member Retention: A Retention Assessment and Analysis</u>
- 5. <u>Enhancing the Club Experience: Member Satisfaction Survey</u>
- 6. <u>Understanding Why Members Resign: Exit Survey</u>













MEMBERSHIP ASSESMENT TOOLS: THE CLUB EXPERIENCE

What does your club experience look like?







QUESTIONS



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