



## ***“Building Rotary Membership Through Passion and ASKING!”***

### **Why Rotary?**

- Why did I become a Rotarian? How did Rotary affect my life?
  
- Why should the people I know consider joining my Rotary Club?

**My ASK.** (Use your motivation to INVITE and to PROSPECT new potential members.)

(Invite)

(Prospect)

### **Follow Up and Accountability**

- Create a NEXT STEP that is in YOUR control and follow up!
- Who in my club can become my accountability partner?

***“Embrace uncomfortable change. Create new constants. Enjoy new opportunities!”***

Don Wilson, Sales Educator, Public Speaker, Business Coach

Prospecting Intel, LLC, PO Box 911, N. Dighton, MA 02764

Phone: (508) 505-5655

Email: [prospectingintel@gmail.com](mailto:prospectingintel@gmail.com)

Web: [www.prospectingintel.com](http://www.prospectingintel.com)