

The Buck Stops Here

Training for Rotary Club Treasurers

Elliott Rittenberg elliott@rittenberg.com

November 16, 2017

AGENDA

- Obligations & mission
- Responsibilities
- Protecting your Club & its funds
- Federal reporting requirements
- Massachusetts reporting requirements
- Rotary International & District dues
- Budgeting
- Financial reports
- RI insurance
- Is a 501(c)(3) right for your Club?
- District Charity Fund
- Resources



Treasurer Obligations

A Club Treasurer has three primary obligations:

- 1. Protect member & donor funds
- 2. Comply with federal & state reporting requirements
- 3. Maintain your Club's good standing with Rotary International





Treasurer Obligations

• As Treasurer, your role requires you to be task and deadline oriented

• Errors, omissions and missed dates can have serious implications





Treasurer Responsibilities

- Maintain financial records
- File federal, state & local tax returns
- Develop budget with incoming President Elect (before taking office)
- Collect dues for Club, District & RI
 - Consider invoicing in June & December
- Pay dues to District & RI
- Pay invoices & other Club expenses
- Maintain separate bank accounts for District grants

 Rotary



Treasurer Responsibilities

- Monitor financial performance of Club events
- Provide regular financial updates
- Advise of deviations from current year budget
- Manage Club's chart of accounts
- Prepare year end financial statements
- Train your successor



Treasurer Responsibilities

- Grant Management
 - Track funds associated with Foundation grants
 - Pay all grant disbursements from separate account
 - Ensure compliance with the Club's MOU with the District



Protect Member & Donor Funds

- Segregate donated funds from operating funds
 - Keep separate ledgers for charitable and operating accounts
- Establish separate accounts for grant funds
- Use a Club finance committee to review
 - Proposed budgets
 - Disbursements
 - Monthly P&L & balance sheet
 - Changes to accounting practices
- Appoint an Assistant Treasurer
- Retain copies of all incoming checks
- Have an accountant review/prepare tax returns





Protect Member & Donor Funds

- Require 2 signatures for checks exceeding a preset amount
- File returns on time (or request appropriate extensions)
- Understand document retention requirements and have an organized storage system

IRS Compliance Guide for Tax-Exempt Organizations – P4221NC "the organization must keep records that support an item of income or deduction on a return until the statute of limitations for that return runs. The statute of limitations has run when the organization can no longer amend its return and the IRS can no longer assess additional tax. Generally, the statute of limitations runs three years after the date the return is due or filed, whichever is later"



Federal Reporting Requirements

- Federal return is due 15th day of 5th month following year end – for Rotary Clubs that means November 15th
- Clubs must file a variant of Federal Form 990:

Form	Threshold
990-N (electronic)	Gross receipts normally ≤ \$50,000
990-EZ (or 990)	Gross receipts < \$200,000, and Total assets < \$500,000
990	Gross receipts ≥ \$200,000, or Total assets ≥

See <u>Current Form 50000 octories - Forms and Instructions</u> and <u>990 Filing Thresholds Page</u> for detailed information



Federal Reporting Requirements

- Failure to File can result in a \$20 per day penalty – that's \$7,300 per year
- Penalties can also be imposed if the organization's return contains incorrect information
- If a Club fails to file for three years, they will lose their tax exempt status and be subject to payment of income tax



"I have to admit ... the fist pumps are making me nervous."



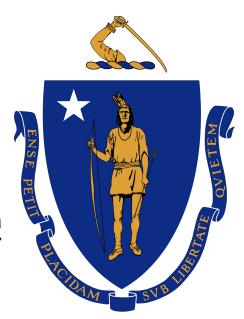
Federal Reporting Requirements

- If you are going to be even one day late, file an extension
- One automatic 6 month extension is allowed
- File <u>IRS form 8868</u> to request the extension
- Extensions do not apply to Form 990-N



Massachusetts Reporting Requirements

- Form PC
- Due 15th day of 5th month following year end – for Rotary Clubs that means November 15th
- Schedules A-1 and A-2 of the Form PC must be completed if your organization solicits funds from the public.
- Extension may be obtained by submitting a copy of the Federal Form 8868 or a short letter explaining need





Massachusetts Reporting Requirements

- Filing fee \$35 if Club "gross support & revenue" is less than \$100,000
- For clubs with revenues over \$100k, filing fee increases to \$70.
- If revenue exceeds \$250k, filing fee is \$125 and a CPA review report is required
- Form PC and detailed instructions available at Attorney General's Public Charities Site



Massachusetts Reporting Requirements

- Annual Report must be filed by 11/1
- Lists Officers & Directors
- Filing fee \$15
- Can be filed online if customer ID# & PIN are known
- See Secretary of State's Office <u>Non-Profit Corporation Forms</u>



Rotary International & District Dues

DESCRIPTION	2017 - 2018	2018 - 2019
District Dues*	\$ 50.00	\$ 50.50
RI Dues	60.00	64.00
Rotarian Magazine	12.00	12.00
Council of Legislation	1.50	1.50
General Liability Ins	3.36	3.36
Directors & Officers EPL	.44	.44

- *2018 District Dees assumes a \$.50 annual increase subject to approval and based on prejected annual \$131.80 budget
- District invoice will also include per Club charges of \$275 for PETS & \$25 charge for Pre-PETS



Rotary International & District Dues

- Both RI & District 7910 invoice semi- annually
- Balance due upon receipt
- You cannot make adjustments on the club invoice
- July 1 invoice based on June 30 membership
- January 1 invoice based on December 30 membership
- Club Secretary should register new and terminated members within 30 days, or by 1 January or 1 July
- Consider sending dues invoices in June & December to manage cash flow



Rotary International & District Dues

- Failure to pay RI invoice within four months of the date on the invoice results in termination.
- Clubs will then have five months to fulfill the following reinstatement requirements:
 - Pay all outstanding financial obligations at the time of termination
 - Pay all membership dues that continue to accrue thereafter
 - Pay a \$30 per member reinstatement fee
 - Complete and submit a reinstatement application and provide an updated membership list along with a list of current officers and their contact information



Budgeting

- Key function of Club Treasurer
- Work with President Elect to develop budget prior to taking office
- Work with event chairs to insure Club activities meet budget expectations

Budget

• Prepare variance reports showing deviations

from budget



Budgeting

INCOME	Budgeted income last year	Actual income last year	Amount under/over last year	Estimated income this year
OPERATIONS				
Membership dues				
Admission fees				
Income from visitors				
Other income				
SUBTOTAL	0	0	0	0
CHARITABLE	1			
Donations incoming	T			
Club fundraisers				
Other income				
SUBTOTAL	0	0	0	0
TOTAL INCOME	0	0	0	0
EXPENSES	Budgeted last year	Actual last year	Deviation from last year	Estimated expenses this year
OPERATIONS		·	·	
Secretary's Office				
Badges/engraving				
Postage and post box				
Printing				
Stationary				
Phone/fax				
Annual report				
Web site hosting charges				
Rent				
Miscellaneous supplies				
Other				
SUBTOTAL	0	0	0	0
District Dues				
SUBTOTAL	0	0	0	0
Rotary International				
Dues	1			
Subscriptions Liability Insurance				
	+			
RI Convention	+			
Council on Legislation	1			
Other	_			
SUBTOTAL	0	0	0	0
Meeting expenses				
Club meeting: speaker gifts				
Club meetings: other				



Financial Reports

- Monthly profit & loss
- Monthly balance sheets
- Monthly budget variance
- Year end P&L
- Year end balance sheet



District 7910

Officer & Director Insurance Program

Insurance	Per Claim Maximum*	Retention**	Description
General Liability (GL)	\$7,250,000	\$250,000	GL protects clubs/districts against liability claims for bodily injury to a third party and damage to a third party's property. • This insurance is for events, fundraisers, other activities. • Includes Liquor Liability and Non-Owned/Rented Auto Liability coverage.
Directors' & Officers' / Employment Practices Liability (D&O / EPL)	\$2,025,000	\$25,000	D&O is for claims made against club/district directors and officers that result from their activities, such as managing financial affairs and establishing policies. EPL is for claims arising out of club/district employment practices. Can apply to some liability claims from membership issues.



• Applies to a Club and it's charitable foundation - 501(c)(3)



- Most Clubs are 501(c)(4) non profit "Social welfare organizations"
- A 501(c)(3) is a charitable organization
 - Donations may be tax deductible
 - Lobbying for legislation prohibited
 - May not participate in political campaigns
 - No benefit to private interests
- Not a straightforward decision to form a charitable fund
 - May or may not increase a Club's ability to increase fundraising

 Rotar

- A 501(c)(3) is beneficial for fundraising when:
 - Soliciting individual donations from the public
 - Businesses who make large donations require the ability to take tax deductions
 - Many businesses will write off donations to Clubs as a business (advertising) expense
 - An individual or individuals want to make a large bequest or endowment to your Club
- A 501(c)(3) entity receives a higher level of scrutiny
 - On time filings and accuracy of returns is essential
 - Penalties & fines are more severe
 - Requires commitment to manage properly



- Need firewall between 501(c)(3) and your Club
 - Funds can flow from Club to 501(c)(3)
 - Funds cannot flow from the 501(c)(3) back to the Club
 - Fundraising for 501(c)(3) can create issues for funding normal Club operations
- 501(c)(3) is a separate entity and needs
 - Articles of organization
 - Bylaws
 - Completely separate reporting
 - Separate board of directors
 - 501(c)(3) treasurer should not be Club treasurer simultaneously



- Steps to establish a 501(c)(3)
 - Draft Articles of Organization and file with Massachusetts Secretary of State (\$35)
 - Draft Bylaws for your 501(c)(3)
 - Apply for Tax ID Number
 - File IRS form 1023, Application for Recognition for Exemption
 - \$400 for organizations w/gross receipts < \$10,000
 - \$850 for organizations w/gross receipts > \$10,000
 - File 1023EZ if your receipts are projected to be <\$50K and assets <\$250K at a cost of \$275
 - Receive Determination Letter from
 - Apply for Massachusetts ST-2 Certificate of Exemption Rotary

District Charity Fund

- Good option if you have one time or limited need
- Provides a resource to clubs that do not have a separate 501(c)(3)
- Provides donors with a charitable deduction for their contribution to your club's project
- The Charity Fund can accept donations from any person or corporation
- Fund Treasurer will send out a "Thank you" receipt for donations of \$100 or greater
- Simple steps to take advantage of the DCF:
 - Document purpose of the use of funds
 - Trustees approve the purpose description
 - Trustees will vote 2nd time to release funds as directed by your Club

Rotary

Resources

IRS Video Regarding Filing Form 990

https://www.youtube.com/watch?v=Gb5sE7ovFVA

Federal tax Information for Charities & Other Non-Profits

https://www.irs.gov/charities-non-profits

Federal Form 990 Series Which Forms Do Exempt Organizations File

https://

<u>www.irs.gov/charities-non-profits/form-990-series-which-forms-do-exempt-organizations-file-filing-phase-in</u>

Federal application for recognition of exemption (501(c)(3)

https://www.irs.gov/charities-non-profits/application-for-recognition-of-exemption-1

Massachusetts Form PC

http://

www.mass.gov/ago/doing-business-in-massachusetts/public-charities-or-net-for-profit s/forms/form-pc-and-instructions.html

Resources

Massachusetts Non-Profit Corporation Forms

https://www.sec.state.ma.us/cor/corpweb/cornp/npfrm.htm

Rotary's Insurance Program

https://insight.ajg.com/CE_Login?startURL=%2F

Username: rotary@ajg.com / Password: rotarian1

District 7910 Charity Fund

http://www.rotary7910.org/Stories/how-the-district-charity-fund-helps-clubs

US Rotary Clubs & The IRS Frequently Asked Questions Follow this link

Rotary International Financial Reports

https://my.rotary.org/en/financial-reports





Questions?

Training for Rotary Club Treasurers

Elliott Rittenberg elliott@rittenberg.com 508.878.5703