# **Promoting Rotary in the media**





#### Content

- Different forms of media
- Planning for success
- Tips for dealings with the media





#### **Different types of media**

 Traditional media (Newspapers, radio, magazines, TV)



Social media



Online (Websites, etc)

## The key to success is planning



## **Planning for success**

- 1. <u>Who</u> you want to communicate with
- 2. <u>What</u> you want to say to people
- 3. <u>How</u> or what media you are going to use to communicate
- 4. <u>How</u> you are going to evaluate the results

# Step 1 - Who

# Work out **who** you want to communicate with (target audience)



#### Step 2 - what you want to say

#### Work out what you want to say to people (messages)



#### Step 3 - Choose your media

#### Work out how you are going to communicate or what media you are going to use



#### Step 4 – Evaluate your results

- Did your story get published or broadcast?
- Did the people you wanted to communicate with hear your message?



## Tips for dealing with the media



#### Understanding the media

- Journalists and media outlets receive a lot of media releases.
- Editors or newsrooms will only publish media releases if they are newsworthy (of interest to their readers or listeners).
- They like stories or media releases where most of the work is already done for them.
- They like good pictures.

## **Choose your picture carefully**



# **Media Release**

- Characteristics of a good media release:
- 1) Contains date of release
- 2) Has an interesting headline
- 3) Is no more than one page in length
- 4) Contains no more than 3 to 4 messages



## Media Release (Continue)

5) The first paragraph should summarise your story or contain your main message.

6) Have quotes from a spokesperson which are no more than two sentences long.

7) Contain contact details of spokesperson.



# **Tips for Radio Interviews**



- Write down what you want to say prior to the interview
- Write down the questions you think the interviewer will ask you and prepare answers
- View it as a one on one conversation
  If you a doing an interview on the phone use a ground line in a quite area.

## **Tips for TV Interviews**

- Summarise what you have to say into 1 or 2 short sentences and practice
- Consider what you are wearing
- Look at what is behind and around you before starting
- Look at the presenter and not the camera
- View it as a one on one conversation
- ✓ Take your time



# Summary

- Plan Consider Who,
  What and How
- 2. Use media releases
- Select your pictures carefully
- 4. Take time to prepare for interviews









Jeff Egan Flagship Communications Level 2, 91 George Street, Parramatta

Phone: 1300 340 044 Web: flagship-communications.com