



Bo Children's Hospital



City of Bo – Population 464,000



1 in 6 children die under the age of 5

Estimated 37,000 children under 5 die each year



Factors for Success

- Passion for Success
 - Small and dedicated team
- Rotary Project
 - Initiated by the Rotary Club of Turrumurra
 - International Rotary Club Partners
 - Turrumurra – funding and advice
 - East Cliff Bournemouth (UK) – building supervision
 - Bo (Sierra Leone) – building construction
 - Powerful Rotary Brand name
 - Integrity
 - Every \$ does to the project
 - Financial support
 - Over 40 Rotary clubs made financial contributions to the project

Factors for Success

- Partners
 - Sydney University International House Alumni Association
 - \$100,000 pledge at start of project
 - Church groups
 - Significant private donors
 - Small regular donors
- Do What You Can When You Can
 - To get job started and reduce risk, construction was broken down into stages
 - Plenty of room for expansion
- Strong financial control
 - Monthly financial reports
 - Monthly medical reports
 - Annual independent audit

Factors for Success

- Formation of Foundation
 - Opportunity for partners
 - Small focused management team
- Local Ownership
 - Local community built hospital
 - Totally run by locally recruited staff
 - Community management board
 - Trusted key people
 - Director of the Board
 - Doctors

Factors for Success

- Right Time and Place
 - Stable government
 - Growing economy
 - Desire by local community to improve
- Project Credibility
 - Regular reporting by the hospital
 - Regular updates to supporters
 - Clearly obvious need
 - No fundraising or management overheads

Future for Hospital

- Good foundation for sub projects:
 - Save children
 - Help build a community
- Need to reduce hospital dependence
- Need to harness expertise
 - Further improve and expand the services that are offered
 - Expand independent sources of funds

Lessons for Rotary

- Club projects can be effective and long term
- Partnerships are important
- Get local “buy-in”
- Have a plan for future growth
- Only bit off what you can chew – but get started on what you can as soon as you can



**I wish you every success with your project
And
Please keep making a difference**