NEW MEMBER INDUCTION: PERSONAL APPROACH

(To audience) Today, I have the pleasure of inducting our newest member, Mary Smith. With her today is her husband, Bill, a chemical engineer with Beckman Industries, and their son, Greg, and their daughter, Melissa, who are both students in Livingston Middle School. Also with her today is her Sponsor, Chuck Williams.

(To Mary) Mary, we are looking forward to you joining our Rotary club. You'll find that the club can be a cheering section when things are going well and a support system when they're not. You'll also find that our families are an integral part of our Rotary experience. So, Bill and Greg and Melissa are always welcome to join us, have breakfast, share news, participate in projects . . . and be a part of the family of Rotary.

(To audience) As you all may know, Mary owns **Smith's Stationery** store that she opened six months ago, and she's been an active member of the Chamber of Commerce. Now, let me tell you a few things you may not know about Mary. She graduated with honors in her class from the University of Texas with a major in business administration. Before relocating here and opening her stationary store, Mary worked as a business representative and then department manager at the Apple division offices in Austin, Texas. She is an avid hiker. She holds an airplane pilot's license and owns a Cessna 172 that she has flown across the country and that she has used to transport medical patients as part of the Angel Wings program. She says that she is a bad skier, but a good golfer . . . and with a 10 handicap, that should really help our club in next month's golf tournament with the other Rotary clubs in the area.

(To Mary) Mary, I'm presenting you with some key Rotary documents, including the 4–Way Test and the Object of Rotary. Mary, I've given you a "Sponsor" pin that I'd like you to pin on Chuck to signify that he has sponsored you. **[She pins it on him.]**

(To Sponsor) Chuck, as her sponsor, would you please pin the Rotary pin on Mary. [Done.]

(To Mary) In order to share the Rotary experience, can you at some point bring in a new potential member "of the same quality and caliber" as yourself? **[Mary – Yes]**

Mary, welcome to the Rotary Club of New Town. You are now the newest Rotarian in the world.

[To the audience] May I present Mary Smith, the newest member of our Rotary family.

[Members all stand and applaud . . . in smaller clubs, come forward to personally welcome Mary and her family]