

# Communications and Public Image for Your Rotary Club

Tim Lundell, D-5170 District Governor Nominee Debby Rice, Former D-5170 Public Image Chair

D-5170 District Training Assembly April 13, 2017

### **Goal – Demystify Communications and PR**

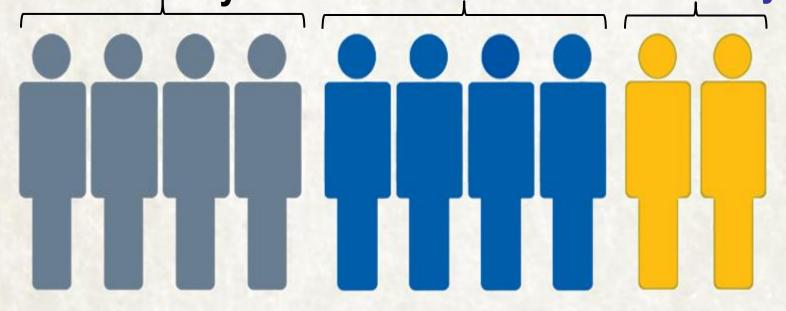
We hope you will leave here with some concrete ideas as to how you can improve communications within your Club and let the world, and your members, know about the good work your Rotary Club does.

Let's start from the perspective of Rotary International..

40 % Never Heard of Rotary

40 % Know Name Only

Only 20% Have Some Familiarity





So...
We clearly have an issue with getting the Rotary message to the World...

But that is not the only audience we need to reach in our messaging effort



### DELIVERING THE MESSAGE

**INTERNAL** 

#### **COMMUNICATIONS**

- Newsletter
- Club Directory
- ClubRunner
- MeetingAnnouncements
- Emails
- Website

YOUR CLUB

**EXTERNAL** 

#### **PUBLIC IMAGE**

- Social Media
- Media Coverage
- Advertising
- Website

**Demonstrating Your Club Vibrancy!** 



# As Used in this Course, the Words Have Specific Meanings:

- "Communication" denotes delivering your message to a defined interested audience.
- "Public Image" denotes broadcasting your message to a broad audience whose interest you hope to capture

### **Sometimes the Audiences Overlap**

Your Club website, for example, provides useful information to your Club members, but also can be viewed by people searching For Rotary information.



### The Link Between:

- Internal Communications and Membership: Keeping members informed will improve member retention through engagement, fellowship, pride, and participation opportunities.
- Public Image and Membership:
   Making the community aware of your Club, its projects, its community involvement, and fellowship opportunities will improve member recruitment.



### **Strategy**

- We <u>could</u> teach a course on strategy, but
- There are other resources that discuss strategy
- For this program, your goals are simple:
  - You want your members to be fully informed about the vibrancy of your Club
  - You want to do all you can to let the world know about the good work your club is doing, its events and/or projects
  - You want to remain consistent with Rotary International's look and messaging



### **Social Media**

- We <u>could</u> teach a full course on social media, and
- For this program, social media is an important component, but
- **■** For this session, we will:
  - Provide an overview of the social media channels, and
  - Provide resources for suggestions as to when, where and how to use



### **Let's Get Going**

Communication Plans and Public Image are things we all can do.

Key: Build a team

Key: Be diligent and enthusiastic

Key: Be aware of ideas from others

Key: Have realistic expectations

So Let's Get Started Discussing Communications



# Important Tools to Keep Your Members Informed:

- Newsletters
- Email Blasts
- Photos of Meeting Guests
- Flyers (digital and hard copy)
- Powerpoint slides
- Website (public and members-only)

And... consider one of the subscription services that does all of these things: ClubRunner or DACdb



**Club Presentation** 

### **Key Benefits of ClubRunner**

- Superior communication features
- No need to know any technical language
- Effective club image & improved public relations with professional website themes and layout options
- Stronger membership growth and retention
- Centralized club reporting and administration
- Better handling of events and volunteers
- Efficient and easy management of committees
- Increased data security
- Automatic transfer of information between districts and other clubs

### **ClubRunner Features**



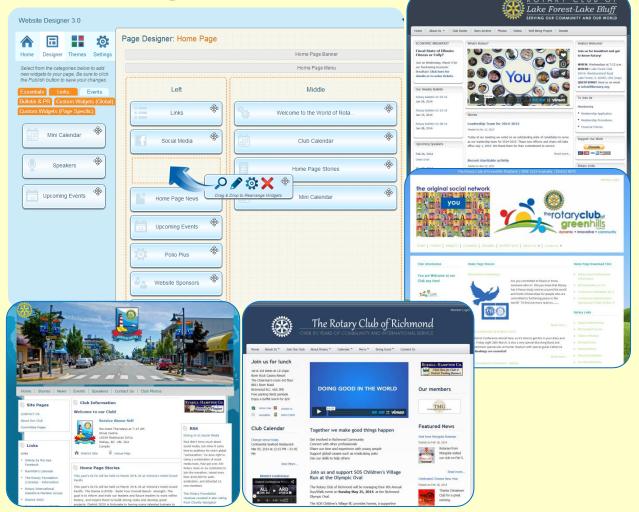
Take a closer look at the powerful suite of features:

- Website Designer
- Member Directory
- Email Message Center
- <u>eBulletin</u>
- Contacts Module
- Event Planner & Calendar
- Volunteers Module
- Dues & Billing
- Attendance Manager
- RI Database Integration

- Custom Reports & Directories
- Photo Albums
- Committee Management
- Online Payment & E-Commerce
- MyEventRunner
- Mobile App
- Social Media Integration
- Sponsorship Feature

### Website Designer

**Home Page** 



Display live information from your database:

- Meeting information for visitors
- Events calendar and speakers
- Club executives, directors & committees
- Useful links to other relevant websites
- Download files
- Photo Albums with slideshows
- Home page stories and news

...all without having to know HTML!

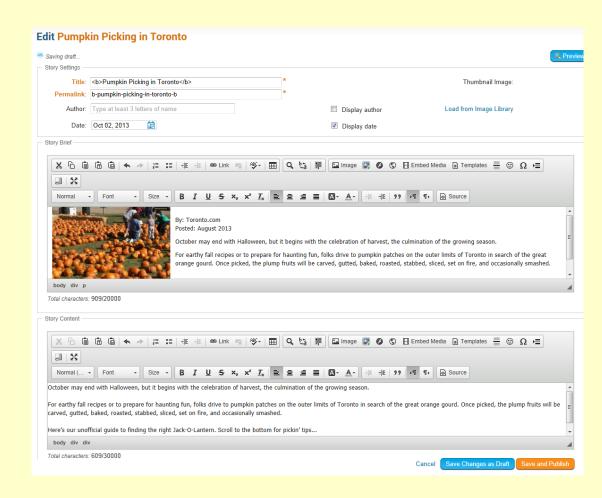
### Website Designer

#### **Adding Content**

To add a story to the home page, any member who has been granted editor rights can log in, then type content into the built-in editor.

Pictures are automatically resized and compressed for optimized downloading on the web and are saved in your image library for future use.

Options available to allow you publish or save as draft, hide or show an article on the home page, story library, and eBulletin.

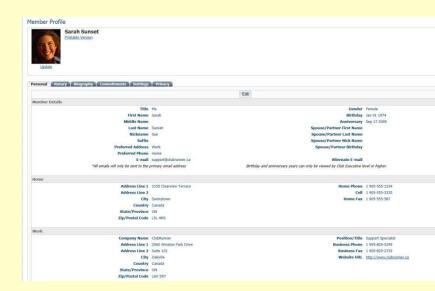


### Member Directory

ClubRunner makes it easy to manage your member directory by:

- Maintaining your member database with photos
- Allowing each member update his or her own profile
- Printing or downloading an up-to-date photo directory
- Creating additional fields to track more information
- Sending automatically generated notices to RI to synchronize with their databases
- Easy conversion to Excel, Word and CSV

ClubRunner stores your directory database safely in a password-protected members-only area of your site.



## **Email Message Center**

ClubRunner **simplifies** the way club members **communicate** via email—whether it be within their club, to prospective members, club directors or special groups and committees.

Club Communication			
,	me recipients, click the Resend option. To creat people regardless of any executive assignment		click the Copy Email option. Note that the
		Show All Emails Show M	y Emails Only
Status	Subject	Owner	Actions
Draft	Invitation #2	Ivan P.	Open   Delete
Draft	Club Invite #1	Ivan P.	Open   Delete
Draft	Meeting Minutes	Hudson Daniel	Open   Delete
Sent on Feb 19, 2014 at 07:12 PM	Meeting Minutes	Hudson Daniel	View   Resend   Make a Copy   Delete
Sent on Feb 10, 2014 at 01:12 PM	New Features on ClubRunner	Gabby Bell-Eckler	View   Resend   Make a Copy   Delete
Sent on Feb 10, 2014 at 01:04 PM	ClubRunner's Tip of the Week	Gabby Bell-Eckler	View   Resend   Make a Copy   Delete

In addition, email addresses are **centralized**. This means that if a member changes his/her address, it is **reflected everywhere**, in all distribution lists, without the need to notify others.

### eBulletin

The eBulletin is a great way to boost public relations, club image and membership growth and retention.

Create a professional email newsletter quickly by incorporating contents such as stories, news, speakers and events from the website.

Easily personalize the look of your bulletin with custom banners, footers, themes and layouts.



### Photo Albums

Showcase your events and the latest happenings in your club to the community and world.

Any member with authorized access can post pictures to your website without the necessary technical and design skills.

ClubRunner handles all the technical aspects of image compression and resizing and publishes your albums in a professional online gallery, complete with captions and a slideshow option.



# Mobile App





Your key to connect to your club on the go!

Password protected, just like your website, the ClubRunner Mobile App consists of 3 main modules:

- Member Directory
- Latest Stories Feed
- Rotary Club Locator

## Social Media Integration

Use the widget selector to simply drag and drop social media plug-ins such as Facebook to your homepage.

Add share icons throughout your site, making it one click away from being promoted to the world!

Additionally, add any RSS feed to instantly display the latest Rotary news headlines to your site visitors!







### This is true for every Club:

- Every Rotarian is on the "messaging" Committee
- Our Members are our best voices for spreading the word, within and without the Club

Now Let's Look At Social Media and Website Specifics



# Why Use Social Media?

Why use social media?

# Your competitors are social

93%

Nonprofit

Source: Nonprofit Social Networking Benchmark Report 87%



B<sub>2</sub>B

Source: Clearpoint Agency

86%



B<sub>2</sub>C

Source: Uberflip



## **Social Media Channels**

Top 6 social networks

### Which social media?

The top networks



**Facebook** 



LinkedIn



**Twitter** 



**Pinterest** 



Instagram



Google+



### **Social Media Channels**



PINTEREST



TWITTER

MICRO BLOGGING

SOCIALSITE

THAT LIMITS EACH

POST TO 4U

CHARACTERS



FACEBOOK



INSTAGRAM

SOCIAL SHARING

SITE ALL AROUND

**VIDEOS** 

ARE PARTICIPATING THROUGH THE USE OF

# HASHTAGS

AND POSTING



GOOGLE+



LINKEDIN

#### SOCIAL SITE THAT IS ALL ABOUT DISCOVERY

ARGEST



**BUT SPREADING** TILEWILY AND STEADILY













I MILLION LINKS **EVERY 20 MINUTES** 

























USERS ARE









### Steps for All Social Media

#### CREATING A PAGE

- 1. Choose the right "type" for your business or organization
- 2. Pick the right profile picture and cover photo
- 3. Tell people all "About" your business
- 4. Tell your story by marking your milestones
- 5. Post a first update that people will want to tell their friends about
- 6. Tell your network and connect your touch points



# Overcome the Challenges!

### Concerns?

Social media looks really interesting, BUT...

Using new marketing tools sound great, BUT...

Reading what's being said sounds useful, BUT...

I hear about new tools and networks every day, BUT...



I'll never have millions of fans.

I don't know what to say on social media.

I'll never have a dedicated staff to do it right.

I just don't have the time to stay current.

5 | Constant Contact' / 6



# **Facebook**

#### Top 6 social networks



#### **Primary Audience**

All

#### **Looking For**

Useful, interesting, informative content

#### **Best For**

Sharing text, photos, videos and reaching a large audience

#### Used By

B2B, B2C, nonprofit



## **Facebook**

#### **FACEBOOK TIPS**

- Length of posts: Posts between 100 and 250 characters receive 60 percent more likes, comments, and shares.
- Type of posts: Photos, photo albums, and videos get 120 percent, 180 percent, and 100 percent more engagement than links and text-only posts
- 3.Tell your fans what you want them to do: Comment, like, share tag friends etc.
- 4. Have conversations with your fans.
- Build it by telling your friends, family and existing about it.
- Tell your network and connect your touch points.



### **Facebook**



#### FACEBOOK TRAINING CHECKLIST

- ▶ The Newsfeed/Notifications
- ► The Timeline
- Posting, Tagging, @Name & Messaging
- Scheduling Posts, Best Time
- Searching For Friends
- ► Facebook Insights Basic
- ▶ Uploading Video/Pictures
- Creating A Facebook Event
- Optimising Your Devices For Facebook
- ► Facebook Analytics
- Sharing Content From Other Sites



### **Twitter**

#### Top 6 social networks



#### **Primary Audience**

Young adults

#### **Looking For**

News, brand updates, trends

#### **Best For**

Sharing news, and original and curated content

#### Used By

B2C, nonprofit





#### Top 6 social networks



#### **Primary Audience**

Business

#### **Looking For**

Industry news, tips, solutions

#### **Best For**

Sharing thought leadership

#### Used By

Mostly B2B





# LinkedIn



#### LINKEDIN IS FOR PROFESSIONALS

Who To Follow Influencers and individuals in your industry. Persons in a similar position. Types of Content Quotes, articles, words of wisdom, sound industry advice. Frequency of Posts LinkedIn should be monitored daily.



# Instagram

#### Top 6 social networks



# **Instagram**

#### **Primary Audience**

Young Adults

#### **Looking For**

Photos of People & Products

#### **Best For**

Sharing visual content for products, adding links to website, blog

#### Used By

B<sub>2</sub>C





# What do I Say?

#### Get likes, shares, comments

Entertain, invite conversation, ask questions, images & video

#### Be useful & informative

Industry info, hints + tips, curate content

# About your business Calls to action, not "buy now"

50%

30%

20%



## **Content Ideas**

Help – what do I say?

- What's new at your business/organization?
- What did you do recently to help someone achieve success?
- What advice have people been asking you for lately?



## Social Media in Your Club

- Make Social Media for the Club a priority!
- Make sure Club members understand the "multiplier effect"
- Designate members periodically to post regular news about meetings, guests, projects, events
- Encourage members to expand their contact lists to include community leaders and business people.



# **Choosing Your Champion**

- Find someone who is excited about it (even if they don't know what they're doing)
- Build excitement
- Make time for this and put it in their job description
- You want someone who likes talking to people
  - Not who you might think
  - Does not have to be a computer whiz





# Let's Move on to Public Image:

Two kinds of Public Relations/ Marketing:

- Paid, and
- Not Paid



## Paid:

- You control content
- Buy Standard Media
  - Print TV Radio OnLine
- Partner with another club/organization to get more bang for the buck
- Negotiate non-profit rates



# "Paid" Collateral:

- Brochures
- Business Cards
- Post Cards
- E-ads
- Posters
- Bookmarks
- Chatskys
- Catalogs
- Programs
- Banners





# And then there is easy and effective non-paid:

## **Personal PR:**

- Tell your story
- Wear your pin
- Rotary gear
- Logo on your car





## **Unpaid-Media**

- Event postings
- Human interest
- Social columnist
- Sponsorship

Bring your family and friends to the

## Saratoga Rotary Art Show 2017

A Community Fundraiser

Saturday, May 6 and Sunday, May 7, 2017 West Valley College 10am to 5pm

141 Great Artists!

Food and Entertainment. Free Admission! Plenty of Free Parking!

#### **Participating Wineries and Breweries**

Wines

Plumed Horse Chardonnay Plumed Blanc, Left Bend Merlot, Left Bend Syrah Dages

International, White Ale, "805", Vintage Ale, St. Bernardus



We thank our Art Show sponsors:

**MAJOR SPONSOR** 





FATIMA VILLA











# **Types of Media**

- Large newspapers
- **Small papers**
- Cable networks
- **TV stations**
- Public access
  TV
- **■** Billboards

- **Radio stations**
- Newsletters-company, agencies
- Online publications
- Social media
- **■** Magazines



Don't be timid – you are doing the media a favor.

They need to fill pages, space and time. You are providing that.

Timely and professional submittals will be welcome.



# **Needs of the Media**

- Is it news? Is it timely?
- **Proximity?**
- Impact on readers and viewers. Interest?
- Visual. Picture worth a thousand words.
- Match story with the medium





## **Media Likes:**

- A community benefit National/International stories with local angle
- Human interest
- Unusual stories
- Testimonials of those involved
- (all sides– getting and giving)
- Photos that tell the story



## Society Column: Celebrating spring in Saratoga

### From sushi to Easter eggs

By DEBORAH RICE

What a small world. Attending a funeral in the small coastal town of Newport, Oregon, and not knowing many at the service, I introduced myself to many people, including the church organist. Turns out that organist is Sue Fagalde Lick, the former editor of the Saratoga News from

1990-1996-ish. Not sure who was the most surprised. Sue is enjoying retirement in Newport, is writing books and short stories and is very involved in her community and sends greetings to all in Saratoga.

Can't wait to see "Legally Blonde" at Saratoga High School. This is the stage musical based on the movie about Elle Woods, a sorority girl who attempts to win back her ex-boyfriend by getting a law degree. I love the way Reese Witherspoon's Elle killed her foes with kindness-a good lesson for.

us all to learn. The McAfee Theater show dates are April 21, 22, 28 and 29 at 7:30 p.m. and April 23 at 2 p.m. saratogahigh.org

We love to welcome new business owners to Saratoga, like Denise Imms, the owner of Tribe at 14440-5 Big Basin Way. Imms has some fabulous hooked pillows, carpet bags, purses and more. She describes her store as Bohemian chic. A graduate of Westmont High School, Imms and her husband have lived in Saratoga for nine



Debby Rice, page 24 | Marion Dickel in Masu Sushi.

Denise Imms recently opened Tribe on Big Basin Way.

### Debby Rice

Continued from page 22

years. She has great thingsstop in and welcome her to

Saratoga has wonderful city employees. Special thanks to director of public works John Cherbone, who waters the flowers in Blaney Plaza. I caught him one spring day with his watering can keeping a large flower pot healthy and happy! saratoga.ca.us

Stopping in Masu Sushi Japanese Bistro, I ran into Marion Dickel, Saratoga Union School District's English language arts/English learner development teacher. Dickel says Masu is "a great place for a quick working lunch." The sushi and sashimi is fresh and well prepared. Masu also offers teriyaki dishes, barbecue (including Korean) and a great selection of ap-Way, 408-868-0600.

check out Bank of Ameri- ness and support the local | Easter!

Customer service rep Alejandra Torres will be happy to help you out. It saves those service fees that really add up when you travel internationally. 14476 Big Basin Way, 408-741-2843.

Our Lady of Fatima Villa is hosting its annual Easter Egg Hunt on April 15 at 2:30 p.m. The International Order of Odd Fellows is also sponsoring an egg hunt the same day at noon in Wildwood Park. Everybunny is welcome.

The annual Saratoga Rotary Art Show (May 6-7 at West Valley College) is being sponsored by local businesses: Finet Mortgage, Our Lady of Fatima Villa, Carol Burnett, Carol Mauldin, Moe Baniani, Anne Cummins and Kesha of Alain Pinel Realtors, the San Jose Mercury News, Left Bend Winery, El Camino Hospital and Saratoga Oaks Lodge. Saratoga petizers. 14510 Big Basin events like the art show depend on and appreciate If you travel like many their sponsors. It's a great Saratogans like to do, way to showcase your busi-

ca's Travel Rewards card. | community. The art show returns proceeds to local charities. This year's chairman is Bill Comportm and he's doing a terrific job. The show will return (partially) to the grassy area at West Valley College. Hope to see you there. Saratogarotary.com.

I am writing this column from Cumberland Island National Seashore. If you haven't heard or visited this island, I heartily recommend it. It is a barrier island the size of Manhattan just off the Florida Georgia border and a national treasure, with wild horses, pristine beaches and gators. Even better is traveling with Saratogans Meredith Moran, Jennifer Guy, Ellen Evan, Sharon Greig and Sandra Olson. There is just one hotel, and I give it a five-star rating! It was where JFK, Jr. was married. cumberlandisland.com

If you have business or social news about Saratoga, I'd like to know, email me at: Debby@ debbyrice.com, And Happy

# **Columnists** (like me) need and welcome input!



# **Helpful Tips**

- Need info at least 2-3 weeks prior
- Mail, Fax or Email ask for their preference
- Details, details, details
- Remember--we compete with other organizations for media coverage





Trudy Vanderpyl, 83, knits scarves that will be delivered to new mome at local buspital maternity centers. Vanderpyl has had only use of one hand since hirth due to being afflicted by polic.

# Stitch by Stitch

Trudy Vanderpyl knits scarves that will keep newborns warm

By DEBORAH RICE

Photographs by George Sakerstad

Strich by stitch, Trudy Vandorpyl is slowly knitting a
scart The color sixt important to bor; it's the cause that truly

matters.

Vanderpyl, 89, has decided to
scart again and books. The bundles will then
scart will be added to
scart the color sixt important to bor; it's the cause that truly

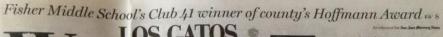
matters.

Vanderpyl, 89, has decided to
scart again and books. The bundles will then
be donated to less fortunate families.

As the scart takes farm, Van

Marthets, page 17





## ALBRIGHT WAY PROJECT MOVES FROM PLANNING TO COUNCIL AFTER 'NO' VOTE

Business park proposal will be decided by town council, judge

By JUDY PRIERSON

The controversial proposal to build a new brisiness park at Albright Way and Winebester Boulevard was het topic of the April 24 Los State Planning. Commission receifing that went on far five baser and sent the plan to the town comell for its signat.

Usually, the council is the declung body on an insue-like this, but because the own the signature of the state of the signature o

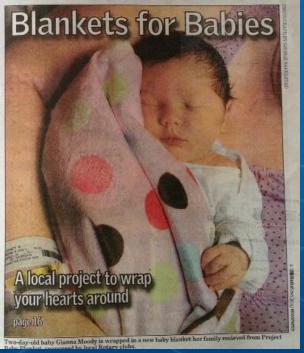
approve it.

Developer John Shenk's plan would see the Los
Gatos Rusiness Park torn down to make way for up
to four 55-foot tell office buildings and a three-story

In four ex-tool in mine changes parking garage.

Netflich has agreed to occupy at least one of the buildings in the new office park. Netflick curvent incadquatters on Winchest Circle is the fallest buildings to According to Elements Commissioner in Information Commissioner. Marrico Sayoe, "The mognetic property of the fearered! Netflic building tops out at 42 feet. The tower is at 60 feet." Netflix facilities director Amy Dee said the new build-







#### Blankets





18 SILICONVALLEY COMMUNITY NEWSPAPERS APRIL 30, 2013







# Get the name (and contact people) at your:

- Local paper
- Radio station
- TV station
- Web sites (events)



Your committees can also submit special event details to the MercuryNews .com by filling out a form online:

The link will take them to our editorial contact page (also very helpful) and one must then click on Calendars "online form" it will link to Eventful.

Calendar briefs are free and based on availability and are often a source for editors who may pick-up listings for a longer piece in the print edition and online.

www.mercurynews.com/contact-us#CALENDARS



## **How to contact the Bay Area News Group**

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Main phone numbers and addresses
The Mercury News: 408-920-5000 (voice) 408-288-8060 (fax)
4 N. Second Street
Suite 800
San Jose, CA 95113
```

East Bay Times: 925-935-252 175 Lennon Lane Suite 100 Walnut Creek, CA 94598

Silicon Valley Community Newspapers: 408-200-1000 (voice) 408-200-1011 (fax) 1095 The Alameda San Jose, CA 95126



# rotarian

ANNUAL PHOTO CONTEST



Rotary 🛞

## If not the Rotarian, then at least other Rotary publications

Center, 1560 Sherman Ave., 14th Floor, Evanston, IL 60201; phone 847-866-3092; fax 847-866-9732; email adv@rotary.org

To contact us: The Rotarian, One Rotary Center, 1560 Sherman Ave., Evanston, IL 60201; phone 847-866-3206; fax 847-866-9732; email rotarian@rotary.org

Website: therotarian.com

To submit an article: Send stories, queries, tips, and photographs by mail or email (high-resolution digital images only). We assume no responsibility for unsolicited materials.

To subscribe: Twelve issues at US\$12 a year (USA, Puerto Rico & U.S. Virgin Islands); \$16 a year (Canada); \$24 a year (elsewhere). Contact the Circulation Department (phone: 847-424-5217 or -5216; email-data@rotary.org) for details and for



## Pick a story to fit the media:

- **Senior Publications**
- **Bay Area Parents**
- Chinese
- **Ethnic-based media**



#### 記者李榮/薩拉度加報導



58年歷史的薩拉度加扶輪藝術秀 (Saratoga Rotary Art Show), 過去都是一日的 今年將延長為周末兩日。參與籌備的薩拉度加市長朱淑玲(Emily Lo)27日 販賣各式藝術小物、珠寶、配件,還有品酒、現場演奏等活動,特地選在 母親節前一周舉辦。希望有更多人能前往欣賞藝術家的創作結晶。也可以購買藝術 品當作母親節禮物孝敬媽媽。



#### BUSINESS

## Rotary puts students through their paces at Enterprise Conference

Students from Saratoga, | ing event is their Community teams of six had a challenge; to create a business organization and plan for a new product or service and present to a panel of Valley business loaders.



DEBORAH RICE

Volunteers included Saratoga's Bill Comport, Rence Pa-quier, Fabrice Rockich, Wil Houde and Mark Linsky, ELC introduces students to the business of business. It's free, paid for by spensoring Rotary Clubs.

Participating students included Felicia Hung, Sanam Mohan, Kylie Stokes, Shazia Gupta, Shireen Haghshenas, Miles Albert and Shawn Silverman.

Santa Clara County Boy Scout Council's key fundrais-

Prospect and Lynbrook high Leadership Breakfast, Bagle school attended the annual Scout Larry Grace gathered
Rotary Enterprise Lendership
Conference at Asilomar. Ten nie Brookfield, Bob Catalano. Dave Del Gado, Julie Herndon, Jim Le Blanc, Bella Mahoney and Steve Sabanovich, who denated to the council. Humble and charming speaker Mike Ricci. San Juse Sharks development coach, had words of wisdom: "If every young man was a Scout for a year, the world would be a better place .. and those qualities would make a championship hockey team!"

Tickets going fast for Mon-talvo's Food & Wine event on June 7. The \$225 fee lets you sample gourmet fare from celebrated NorCal restaurants and tastings from the region's finest wineries. Proceeds support Montalvo's arts and education outroach programs. The VIP Package Reception lets wine lovers bring a vintage bottle of wine and share tastings. Up for auction; a dinner bottling Paul Conrado's Cabernet catered by Michelin-starred Plumed Horse, montalvoarts.org . . . . .

Tickets also going fast for the



The Santa Clara County Boy Scout Council recently held its Community Leadership Breakfast. At the event were, from left, Bella Mahoney, San Jose Sharks development coach Mike Ricci, who served as guest speaker, and Dr. Julie Herndon.



Students from Saratoga, Prospect and Lynbrook high schools gathered at the Rotary Enterprise Leadership Conference at Asilomar.

event is a gourmot sit-down din- | true locals, 408.621.4301, ner, black tie-optional Royal Pig Derby. Think Ascot ruces, with baby pigs. Only 200 tickets, and after 24 hours 55 had furbished rehab unit, a resource for our community. It's bound to be something to talk about! fatimavilla.org.

a notary. Ismar Maslie of Montalvo Realty is offering free residents-Montalvo Realty. 14585 Big Basin, 408-877-6000 Nice guy!

. . . . . them unique is they do not con- in your Saratoga News. sign but buy items outright. eash on the spot.

Pampered Pig Races, June | self, and some with reclaimed | Saratega Fire Station, 14380 27 at Our Lady of Fatima Villa. | wood from an old barn on our | Saratega Ave., 408.807.9001, The Flying Pig Stampede is | property." They live a few | Firefighters will be the cooks.

. . . . . deners, who are busy putting been sold. A fundraiser for a re- flowers everywhere as they prepure for our America in Bloom judges visiting Saratoga May 3-5. | lie art? Dr. Hugh Roberts and . . . . .

From time to time, you need | chairman Jim LeBianc says, "We couldn't do this without our sponsors. A big thanks to Stransky from the Saratog notary service to all Saratoga Richard Hanke, Left Bend Historical Society; local ar Winery: Bella Mahoney, Our ist Jerry Smith; City Counc. Lady of Fatima Villa; Carol woman Mary Lyane Berna Burnett, Carol Mauldin, Mo and Kelly Sicat, director of the Baniani, Anne Cummins, and Lucas Artists Residency Pre The Saratoga Clothing Ketan Jashapara, Alain Pinel gram. Lots of interest and ide Company is open at 14440-5 Big Realtors; Paul Hernandez, Basin Way and can help your | Saratoga Oaks; and Pat Wolspring clearing effort, Denise fram, El Camino Hospital." and Eric Imms have designer You will get a preview of the resale clothing, but what makes show via the catalog-an insert. This column is about husiness

Denise says, "My bushand cake breakfast and open house feet free to send me an email a built all the store fixtures him- on April 18, 8-11 a.m., at the | deborahouburnerico@gmail.com

geared for families; the evening blocks from the store, so are Proceeds will go to the burn unit at Valley Medical. The firefighters love to show kids the en-You may notice, and if you do, please thank the Village Gar-engine will be on display.

Could/should Saratoga be known far and wide for its pub the Montalvo Phelan Library Saratoga Rotary Art Show | Committee gathered leaders to is now two days (May 2-3), and share ideas about what an art filled Saratoga might look like Voicing opinions were Annette on the range of potential publ art. The challenge is to get pr vute and public groups to wor together.

and social news around

Saratuga. If you have a story of Hope to see you at the pan- a tip you'd like to share, please

APRIL 10, 2015 SILICON VALLEY COMMUNITY NEWSPAPERS



Pick 4-6 key events from your year – not everything is worthy of news articles!



## **Create Club PR Calendar**

- July
- Aug.
- Sept.
- · Oct.
- Dec.
- Jan.
- Feb.
- March
- May

- **New Officers**
- **TGIF**
- **School project**
- **Scare-a-thon Movie**
- **Breakfast with Santa**
- **Rotaplast Trip**
- Valentine's Dance
- **ELC**
- **Annual Fund Raiser**



## Fact sheets vs. Press Releases:

- Easier
- Faster
- Reporters like the plain facts....they will write the copy



## **Fact Sheets Basics:**

- Who?
- What?
- Where?
- Why?
- When?
- What community are you serving?
- Is there an interesting twist?
- Contact Person?
- Photo Op?



# Make your story Rotarycentric: Cross promote

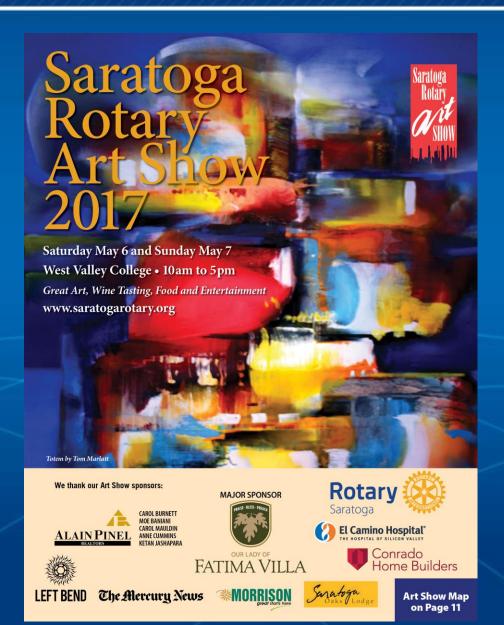
- Use the Rotary website
- Use your website
- Use your newsletter
- Use your Interactors
- Use other Rotary Clubs
- Use the district website
- Email blasts to your Club
- Take photos



# Your Newsletters/Bulletins

Send them to a broader list! When they went by snail mail, spouses loved to read, so
Why not send to spouses' email lists?
Friends of your Club?
Other Club Presidents?
District Leadership members?
Sponsors





32,000 20-page **Preview** catalogs sent to Saratoga News and LG Weekly homes





Chris Efstratis 405 Natural Fire



Julia Embry 551



Gigi Erickson 563 Erickson Arts



Sally Fuess 531 S. Fuess Fine Art



Christian Gardelle 523 Artist



Cornelia Goldsn 460 Artist



Ali Golkar 503-504 Ali Golkar Studio 2012



David Griswold 570 Dave's Bird Houses



Lynn Guenther 424 Artist



Karen Hale 572-573 Mixed Media Paintings



629-631 Artist



Ken and Ingrid Hanse 610 Harper Designs



Yvette Head 511 Autumn Lane Studios



Lisa Hilquist 544 Lisa Hilquist Studio



Xuan Ho 459 Swan Mosaic



Ina Hohensee 612 Jewelry by Ina



Takashi Honda 565 Takashi Honda Inc.



Brian Iles 481 Barnwood Bird Houses



## Quality Quality First A not-foe-profit community owned and operated by Episcopal Senior Community Community Owned and Operated by Episcopal Senior Community License No. 430700382 COA #108 EPI.G691-010Q 050215

# FLOWER

#### Power.

Naturally inclined to put her green thumb to work, Clare shares the resident garden and flower beds to usher in the springtime color. Ask Clare what it takes to grow them, and she'll politely point to the whims of Mother Nature. To meet the people who make Los Gatos Meadows remarkable, to learn more, or for your personal visit, please call 408.402.6211.



Los Gatos Meadows Living well.

110 Wood Road, Los Gatos, CA 95030 losgatosmeadows-esc.org



#### **Entertainment Schedule**

#### Saturday, May 6

#### **Entertainment** — Main Stage

11:00 am Rhythmaires—Senior Dixie Band

12:00 pm Island Spice Dance Review—Polynesian, Hula and

Tahitian Dance

1:00 pm Silicon Valley Shakespeare—Shakespeare Group Theatrical Experience

2:00 pm David Johnson—Classic R&B, Jazz Vocalist

3:00 pm Stewart Tartan Pipes and Drum Corp—Pipes and

Drum Corp Closing March

#### Sunday, May 7 Entertainment — Main Stage

11:00 am Indian Classical Dancers—Anjali Natya/Nupur Folk

12:00 pm Peninsula Banjo Band—Four String Banjo

1:00 pm Lincoln HS Big Band—Big Band and Jazz Music, Award-Winning HS Band

2:00 pm Dulce Musica—R&B, Jazz and Original Material

3:00 pm Redwood/Castillero String Orchestra — Middle School Award-Winning Classical String Orchestra, Director Scott Krijnan

#### Activities for the Kids

When the kids need a break from shopping, stop by the Kids' Korner for hands-on STEAM projects, face painting, and other entertainment, including the Saratoga High Robotics Team on Saturday.



#### Stop by to see Student Art

Student Art from over 20 local schools including West Valley College.
Please take time to check out these artists of the future.





We are proud to once again be a major sponsor of the Saratoga Rotary Art Show!

We Care for Our Community! Please join us in our Cinco de Mayo Lounge at the Art Show!







20400 Saratoga-Los Gatos Rd. Saratoga, CA 95070 08-741-2950 www.fatimavilla.org



2017 Sponsor Honor Roll

#### MAJOR SPONSOR





CAROL BURNETT MOE BANIANI CAROL MAULDIN ANNE CUMMINS















#### Sponsors In-Kind

Pete Messa and Sons West Valley Collection & Recycling Conrado Home Builders

SAFEWAY ()

#### Participating Wineries and Breweries

#### Vines humed Hor

Plumed Horse Chardonnay Plumed Blanc Left Bend Merlot Left Bend Syrah International White Ale "805" Vintage Ale St. Bernardus **Thank** your sponsor s again and again and again





Bring your friends and family to the

# Saratoga Rotary Art Show 2017

Saturday May 6 Sunday May 7

Great Art, Wine Tasting, Food and Entertainment

For more information click here www.saratogarotary.org

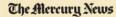
We thank our Art Show sponsors:



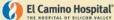
FATIMA VILLA















# Ads in Local Community **Papers**



# To get noticed

Preview the art at this year's

## Saratoga Rotary Art Show 2017

Your personal program is inside!

**Bring your family and friends** 



Saturday May 6 Sunday May 7 West Valley College 10am-5pm



Great Art • Wine Tasting • Entertainment • Food

Proceeds go to local charities

Please support our sponsors listed on the backside

### We thank our Art Show sponsors:



CAROL BURNETT MOE BANIANI CAROL MAULDIN ANNE CUMMINS KETAN JASHAPARA













## The Alercury News

#### **Participating Wineries and Breweries**

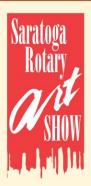
Wines

Plumed Horse Chardonnay, Plumed Blanc, Left Bend Merlot, Left Bend Syrah Beers

International, White Ale, "805", Vintage Ale, St. Bernardus

Sticky Notes on Outside of All Delivered Papers





## **Our Lady of Fatima Villa**

is proud to support our community and sponsor the

## Saratoga Rotary Art Show

May 6-7 • West Valley College

Assisted Living, Therapy Services, and Skilled Nursing Entrance



Co-market with your sponsors – it's a win for all!



# Sponsorplaced ad Promoting Your event

We are proud to be the **MAJOR SPONSOR** of the Saratoga Rotary Art Show Named by US News and World Report: For the Third Consecutive Year. We Celebrate Life-Whatever Reason or Season. \*\*\*\* FATIMA VILLA Rehabilitation Assisted Living Skilled Nursing Respite Care 20400 Saratoga-Los Gatos Rd., Saratoga, CA 95070 408-741-2950 www.fatimavilla.org









#### Saratoga Rotary Art Show 2017

Saturday May 6 \* Sunday May 7

Bring your friends and family!

Great Art, Wine Tasting,
Food and Entertainment
www.saratogarotary.org



#### Saratoga Rotary Art Show 2017

Saturday May 6 • Sunday May 7

Bring your friends and family!

Great Art, Wine Tasting, Food and Entertainment

www.saratogarotary.org

## Web ads on the Mercury News Website





#### **Promote Club Service**









Youth Leadership Training







**Community Aid** 



**Why Rotary Now?** 



Volunteer

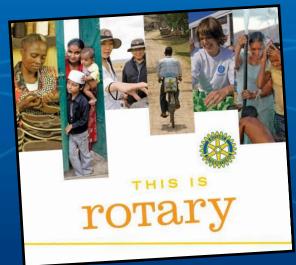


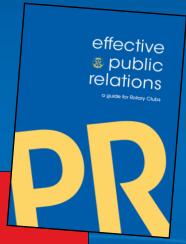
## Use Professional Rotary Tools



## Rotary Int. Resources

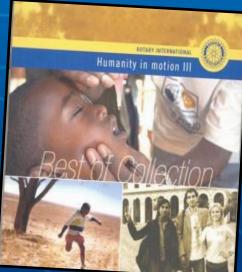












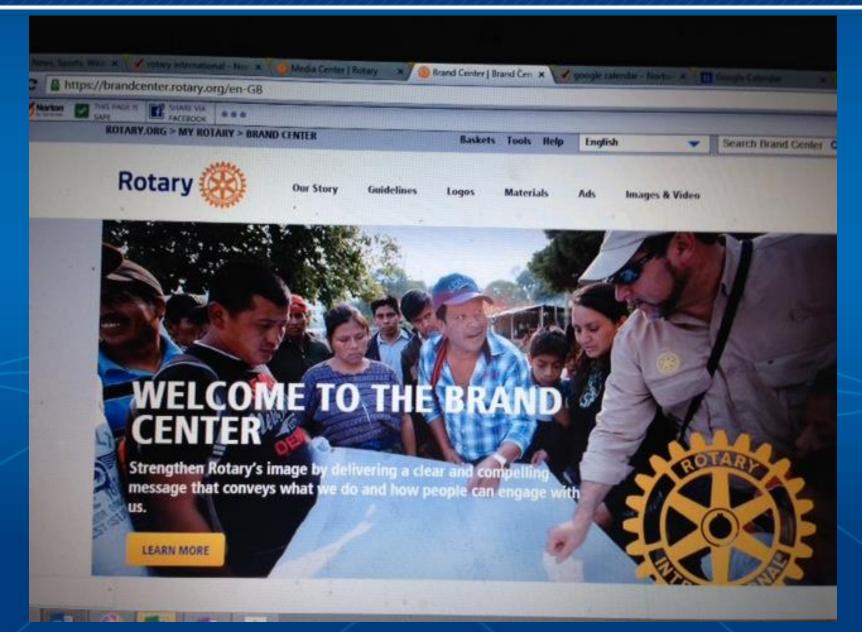


#### **RI Website**



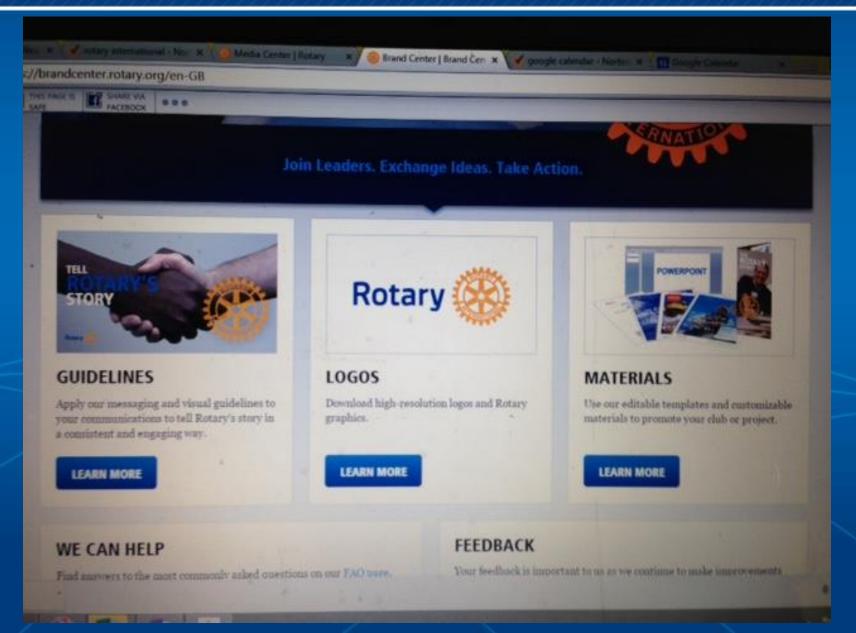


### **Rotary Brand Center**





### **Rotary Brand Central**





#### Think Outside the Box!!





#### An event to maximize an event

#### Calling all talented people!



#### You could be the 2011 Saratoga Idol!

Show us your talent and you could win \$1000!

Ages: 2-110 Categories: Open, Singing, Dancing, Playing an Instrument, Juggling, Magic — Your Special Talent!

Judging will take place Saturday, April 16, 2011 at The Forum in Cupertino. Finalists will appear on the Main Stage at the

#### 54th Annual Saratoga Rotary Art Show Sunday, May 1, 2011

The winner will be announced that afternoon and prizes awarded:

1st place \$1000 🖈 2nd place \$500 🖈 3rd place \$250 Application Deadline - April 10, 2011

We encourage you to apply on-line at www.saratogarotary.org, or you can send this application along with a check made out to Saratoga Idol for \$25 to:

Saratoga Idol Saratoga Rotary Art Show 232 Carbonera Drive Santa Cruz, CA 95060

Along with the check, please send a JPEG photo and a 50 word bio to the email address.

Questions: saratogaidol@saratogarotary.org Or call: Bruce Labadie at 831-457-1141

Name of Payee		
Name of Contestant		Age
Address		
City		
Phone	Alternate No	
Email		
Talent		
No see how of second a law	our set	

We will contact you to arrange an audition. Preliminary judging will take place Saturday, April 16 at The Forum in Cupertino. Finalists will perform on the main stage at the Saratoga Rotary Art Show, Sunday, May 1 (times to be determined). Judging will take place and winners will be announced the day of the show.

Our Art Show is a wonderful showcase of artists and talents. Please plan to bring your friends and family and enjoy the Show!

> For questions, please email saratogaidol@saratogarotary.org

Saratoga Idol is organized by the Saratoga Rotary Club.



Release of Liability:
It he undersigned per to release and hold harmless The Botary Club of Sustago, and its officers, members and voluntees from any claim, demand, it has not been considered to the control of the co

SignedDate	
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### **Have fun**





Typical News at Noon has 47
 Looping Slides with Birthdays,
 Events, Photos, Notes from People
 Not at the Meeting, District News,
 Other Club Meetings/Events

Happy to Share a News Program with anyone interested



"I'd like to move to my final point before taking your questions ... so start thinking about your questions now."



#### Whose Job Is It?

The purpose of the District is to <u>inspire</u> and <u>support</u> the Clubs.

Your District is here to help – but it's up to Clubs to use effective Communications and Public Relations to get the message out, for membership growth and retention!

Share with your members, the District, and the whole community that your Club does good ... and has a good time doing it!



## Questions/Ideas?