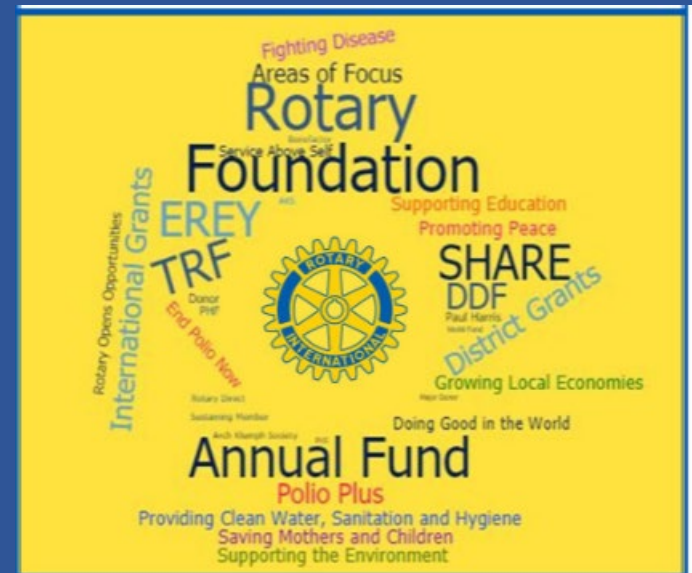


Celebration of Rotary Foundation

District 7780

November 7, 2020



Lawrence Furbish

District 7780 Rotary Foundation Chair

Sanford, ME Rotary Club

lkfurbish@me.com

District Foundation Committee - 2020-2021

District Governor
Peggy Belanger
pegb51@yahoo.com
207-423-7497

District Foundation Chair
Lawrence Furbish
lkfurbish@mac.com
207-490-6840

District Grants Coordinator
Michele Cole
michele@lboholdings.com
207-557-2435

Global Grants Coordinator
David Underhill
dave.underhill.nh@gmail.com
603-706-3143

Club Qualification
Christine Johnson
cejinmaine@gmail.com
207-653-0869

District Treasurer
Richard Donhauser
richard@rdcpa.net
603-502-1280

Major Gifts & Planned Giving
Peter Johnson
peter.johnson@ubs.com
207-846-6526

Annual Fund
Marianne Pinkham
mhpmerganser@outlook.com
207-563-5185

Polio Plus
Ann Lee Hussey
annlee001@yahoo.com
603-767-6134

Peace Scholars
Bob Gravino
rcgravino@aol.com
978-500-5649

District Governor Elect
Richard Hall
dickhall7780@gmail.com
207-749-9186

District Governor Nominee
Claudia Frost
claudiafrostrotary@gmail.com
207-449-9884

All District Grant applications, MOUs, and interim and final reports should be emailed to grants@rotary7780.org

Other District Rotarians in key positions involved with Grants Management are:

District Foundation Financial Review Committee Chair
Aileen Dugan
aileen@aileendugan.com
603-502-4005 District I

International Service Committee Chair Emma Bodwell
ebodwell@icloud.com
207-595-1138

District Governor Nominee
Designate -TBD

Peggy Belanger

District 7780 District Governor

Kennebunk Portside, ME Rotary Club

pegb51@yahoo.com

Brenda Cressey

Rotary International Foundation Trustee

South Portland Cape Elizabeth, ME Rotary Club

rotarybrenda@gmail.com

Elizabeth Davis

Annual Giving Officer, Zones 28E & 32 - The Rotary Foundation

Rotary Foundation Staff

Elizabeth.Davis@rotary.org



Elizabeth Davis, Annual Giving Officer

ROTARY FOUNDATION BASICS

THE ROTARY FOUNDATION'S MISSION

The mission of The Rotary Foundation is to enable Rotarians to advance world understanding, goodwill, and peace through the improvement of health, the support of education, and the alleviation of poverty.



WATER, SANITATION, AND HYGIENE



BASIC EDUCATION AND LITERACY



DISEASE PREVENTION AND TREATMENT



MATERNAL AND CHILD HEALTH

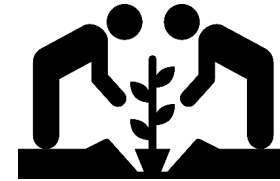
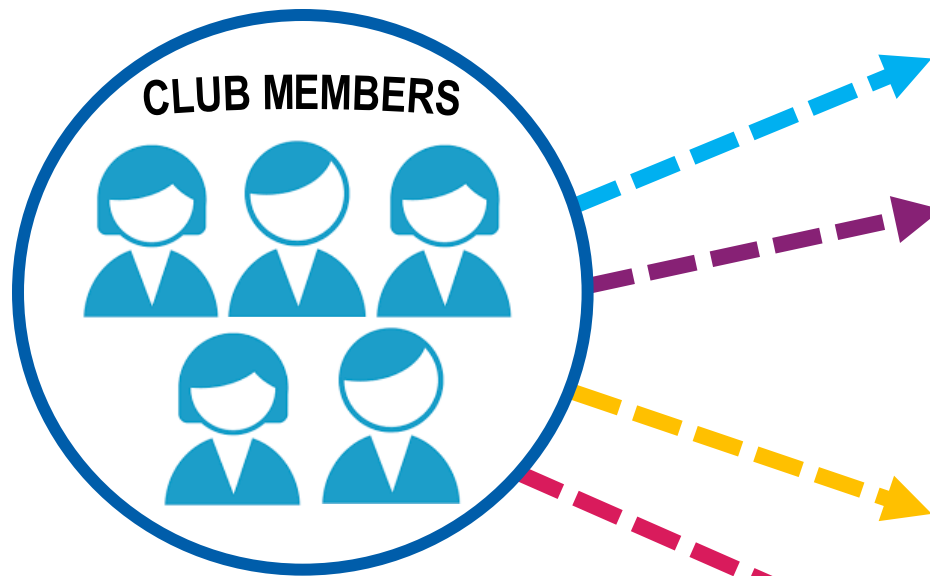


PEACEBUILDING AND CONFLICT PREVENTION



COMMUNITY ECONOMIC DEVELOPMENT

THE ROTARY FOUNDATION MEMBER BENEFIT



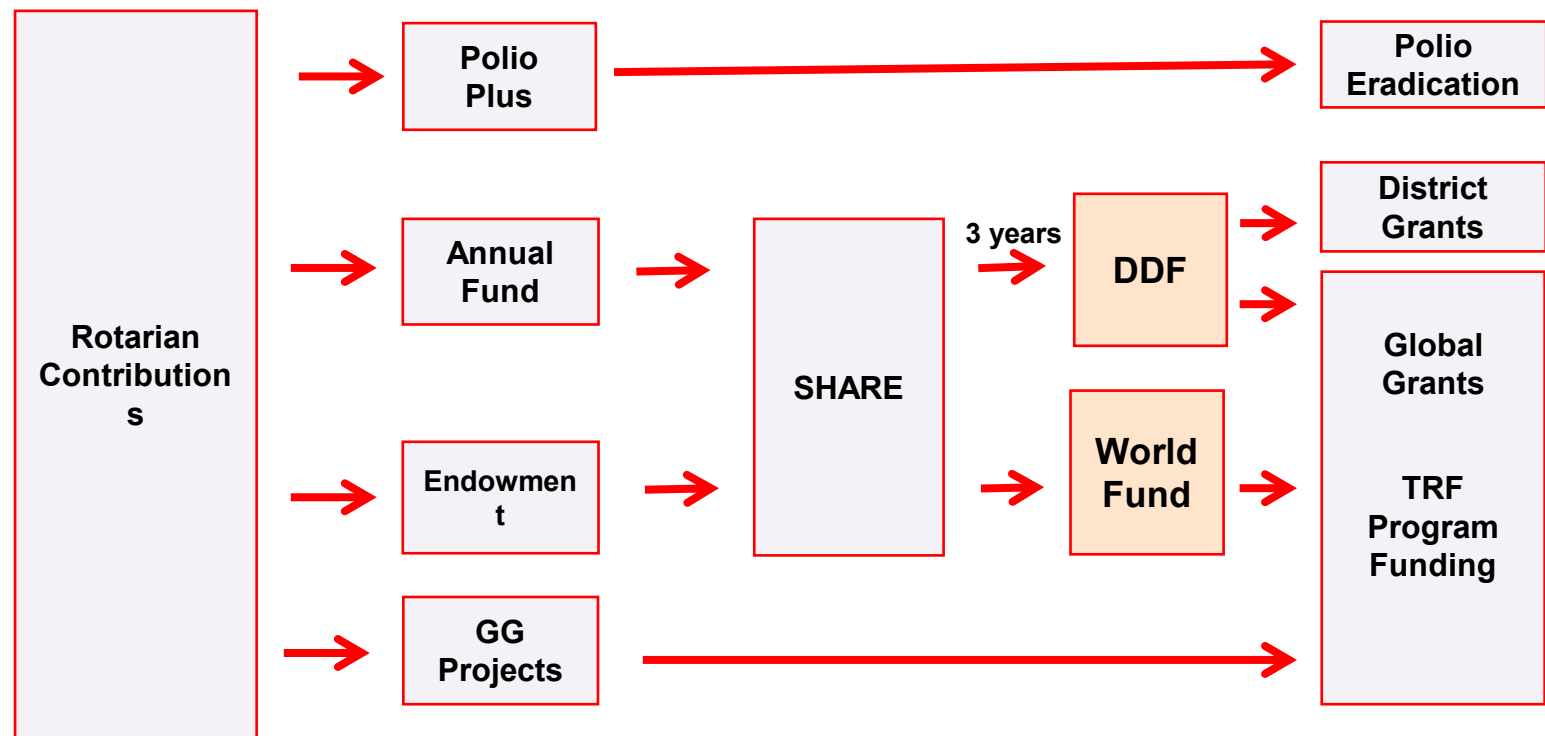
DISTRICT GRANT

Help a community



GLOBAL GRANT

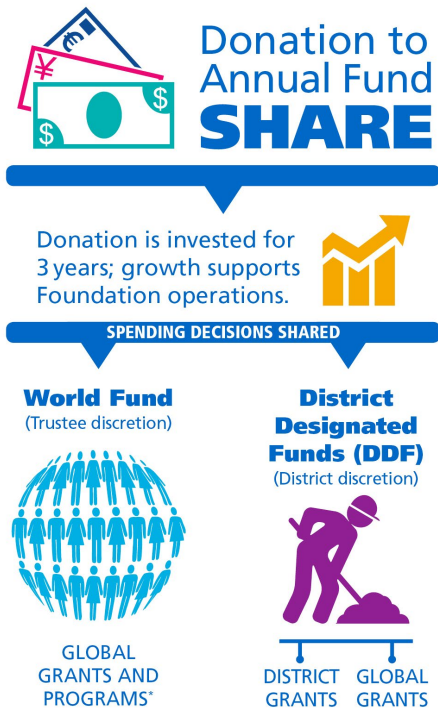
Make a bigger impact



THE ANNUAL FUND



ANNUAL FUND – SHARE



*Includes PolioPlus, Rotary Peace Centers, other districts, and the Endowment Fund (areas of focus)

YOUR GIFT AT WORK

The Rotary Foundation transforms your gifts into service projects that change lives close to home and around the world.

The Annual Fund is the main funding source for Foundation programs. Your gift empowers Rotarians to carry out sustainable service projects in your community and around the world.

If every Rotarian gave at least \$25 every year to the Annual Fund, the possibilities of what the Foundation could accomplish would multiply.

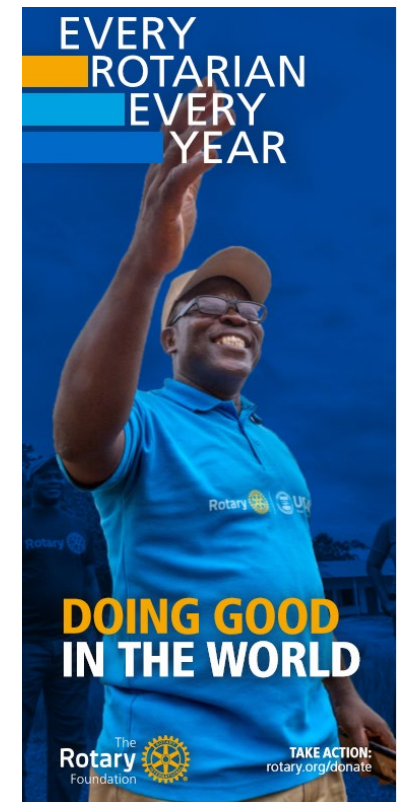
In 2019-20:

\$123 million given to the Annual Fund

1,350 Global Grants awarded

More than 30% of Rotarians supported the Annual Fund

EVERY
ROTARIAN
EVERY
YEAR



DONOR RECOGNITION

ROTARIANS INVEST IN MANY WAYS

- Paul Harris Fellow
- Paul Harris Society Member
- Major Donor
- Arch Klumph Society
- Benefactor
- Bequest Society



CLUB RECOGNITION



WAYS TO GIVE

- Automate your giving through Rotary Direct
- Donate online at rotary.org/donate
- Give a check to your club Foundation chair
- Mail your gift directly to the Foundation
- Grow your impact with a corporate matching gift





THANK YOU FOR DOING GOOD IN THE WORLD

Rotary

District 7780



Russ DeFuria

Zone 28 Rotary Regional Foundation Coordinator (RRFC)

Great West Chester Sunrise, PA Rotary Club

dg0708@ocomfort.com

REGIONAL ROTARY FOUNDATION COORDINATOR

WHO WE ARE?

**RUSS deFURIA (D7450) – RRFC
VENU RAO (D7870) - ARRFC**

WHAT IS THE ROLE OF THE RRFC AND THEIR TEAM?

**SUPPORT THE EFFORTS OF
OUR ASSIGNED DISTRICTS IN
ALL ASPECTS OF OUR
FOUNDATION**

HOW CAN WE HELP AND BE A BENEFIT TO DISTRICT 7780?

**ALL AREAS OF FUND RAISING,
GRANTS, REPORTS &
TRAINING**



ROTARY FOUNDATION COORDINATORS

ROTARY COORDINATORS

ROTARY PUBLIC IMAGE COORDINATORS

**TOGETHER WE WORK
TO HELP OUR DISTRICTS**

GROW ROTARY!





DISTRICT 7780 FUNDRAISING ANALYSIS

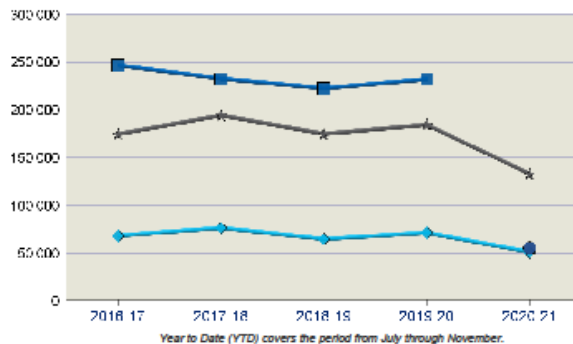
INTERIM RESULTS FOR JULY THROUGH NOVEMBER 2020-21

	Number of Members	Annual Fund					Non-Giving Clubs	PolioPlus Fund					Other Funds**		Endowment Fund		Total Giving
		Goal	% Goals Received	Total	Per Capita	Goal Achieved		Goal	% Goals Received	Total	Goal Achieved	Non-Giving Clubs	Total		Total		
2020-21	1,527	\$132,800	87.8%	\$50,940	\$33.36	38.4%	6	\$38,200	68.3%	\$15,928	41.7%	12	\$37,175		\$19,050		\$123,093
2019-20	1,611	\$184,414	100.0%	\$231,920	\$143.96	125.8%	1	\$52,451	92.7%	\$58,441	111.4%	8	\$16,815		\$140,070		\$447,246
2018-19	1,618	\$174,600	90.0%	\$222,379	\$137.44	127.4%	0	\$45,250	80.0%	\$68,707	151.8%	1	\$91,625		\$129,958		\$512,669
2017-18	1,617	\$194,250	100.0%	\$232,513	\$143.79	119.7%	0	\$53,072	97.5%	\$62,035	116.9%	1	\$11,025		\$376,108		\$681,681
2016-17	1,630	\$174,376	92.5%	\$246,625	\$151.30	141.4%	0	\$44,060	80.0%	\$70,462	159.9%	0	\$36,851		\$157,362		\$511,300

**Other Funds include term/directed gifts and funds for approved grants.

**VERY GOOD PER
CAPITA GIVING,
BUT NO RECENT
GROWTH**

Annual Fund Measures



Recognition and Endowment Measures

	PHF	Bene- factor	Bequest Society*	Major Donor*	Major Gifts	EREY Eligible	Sustaining Member	PHS Eligible
All-time	3,593	277	59	70	—	—	—	—
2020-21	59	1	1	3	3	217	127	16
2019-20	164	2	1	11	6	668	487	71
2018-19	192	6	6	4	7	798	560	78
2017-18	214	11	10	6	4	812	592	72
2016-17	240	8	9	11	6	826	591	72

Yearly breakdowns include both new qualifiers and recognition level changes

Paul Harris Society Members: 59 Rotary Direct Participants: 98

Total Endowed Funds: 6

Market Value: \$1,666,143

Market Value Date: 31-Jul-2020

Foundation Recognition Points: 822.98

* Joint Major Donor/Bequest Society counts as one.

EREY (USD 26 starting in 2016-17), Sustaining Member, and PHS Eligible includes all individuals, not just active club members.



MULTI-DISTRICT FUNDRAISING ANALYSIS

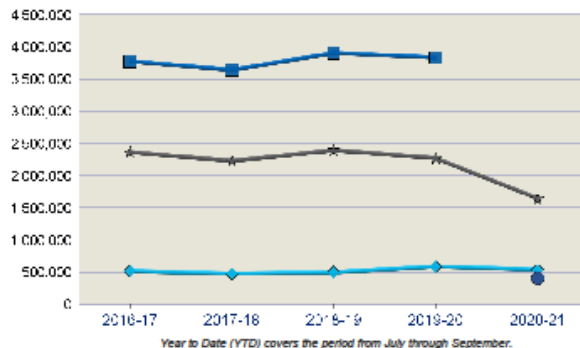
FOR JULY THROUGH SEPTEMBER 2020-21

For Districts 7120;7150;7170;7190;7210;7230;7255;7390;7410;7430;7450;7475;7490;7505;7780;7850;7870;7890;7910;7930;7950;7980

	Number of Members	Annual Fund				Non-Giving Clubs	PolioPlus Fund				Other Funds**	Endowment Fund		Total Giving
		Goal	% Goals Received	Total	Per Capita		Goal	% Goals Received	Total	Goal Achieved		Total	Total	
2020-21	34,300	\$1,645,014	46.7%	\$539,141	\$15.72	500	\$470,745	38.9%	\$120,620	25.6%	925	\$329,520	\$568,226	\$1,557,507
2019-20	35,524	\$2,271,572	61.4%	\$3,834,267	\$107.93	125	\$558,927	48.5%	\$1,127,595	201.7%	335	\$718,222	\$2,131,967	\$7,812,051
2018-19	36,448	\$2,395,037	60.3%	\$3,906,577	\$107.18	114	\$531,071	46.8%	\$1,102,345	207.6%	366	\$1,025,486	\$1,929,589	\$7,963,997
2017-18	32,944	\$2,227,690	64.9%	\$3,640,267	\$110.50	95	\$546,639	50.0%	\$1,035,926	189.5%	331	\$572,012	\$1,395,495	\$6,643,700
2016-17	33,683	\$2,364,765	68.6%	\$3,775,685	\$112.09	59	\$524,462	47.7%	\$1,028,454	196.1%	362	\$439,179	\$1,154,991	\$6,398,310

**Other Funds include term/directed gifts and funds for approved grants.

Annual Fund Measures



Recognition and Endowment Measures

	PHF	Bene- factor	Bequest Society*	Major Donor*	Major Gifts	EREY Eligible	Sustaining Member	PHS Eligible
All-time	82,996	3,463	844	1,438	—	—	—	—
2020-21	631	7	3	20	15	2,762	1,561	142
2019-20	3,026	43	26	129	76	13,725	9,865	1,141
2018-19	3,840	52	34	124	61	15,498	11,134	1,187
2017-18	3,800	34	31	129	68	15,964	11,471	1,131
2016-17	4,159	111	102	126	59	17,265	12,122	1,074

Yearly breakdowns include both new qualifiers and recognition level changes

Paul Harris Society Members: 966 Rotary Direct Participants: 1,661

Total Endowed Funds:

Market Value:

Market Value Date:

Foundation Recognition Points:

109

\$18,244,282

31-Jul-2020

340,378.14

* Joint Major Donor/Bequest Society counts as one.

EREY (USD 25 starting in 2016-17), Sustaining Member, and PHS Eligible includes all individuals, not just active club members.

D7780 PER CAPITA GIVING IS A THIRD GREATER THAN ALL OF ZONE 32

.....BUT WHAT IS THE TRUE POTENTIAL?



GIVING IS NOW FLAT – INCREASE AT LEAST 5% ANNUALLY?

THE WORLD AVERAGE MAY BE \$100 PER CAPITA, BUT ARE WE JUST AVERAGE?

CAN YOU HAVE GREATER UTILIZATION OF ROTARY DIRECT?

GROW YOUR PAUL HARRIS SOCIETY TO 10% OF MEMBERS?

WHAT IS YOUR GOAL FOR MAKING A DIFFERENCE IN OUR WORLD?



Rotary

District 7780



Peter Johnson

District 7780 Trainor

Yarmouth, ME Rotary Club

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David LePauloue

Past President

Saco Bay, ME Rotary Club

dlepaulo@yahoo.com





Rotary

District 7780



Jim Munro

Dover, NH Rotary Club

jim@mgprintandpromotions.com















Rotary
District 7780



Tony Wagner

Past District 7780 Assistant Governor

South Portland Cape Elizabeth, ME Rotary Club

tony.wagner163@gmail.com



MARCH 12TH, 2018

GREETINGS CLEAN WATER GUATEMALA PARTNERS!

Much has happened since my last update in October.

To begin with, 15 District clubs have become part of the project. This project began as a Global Grant, but ran into problems in processing the grant with The Rotary Foundation on the Latin American end. We decided to postpone work on the Global Grant and try to drill a well in Cuatros Cayos as a multi-club project, without matching funds. Almost all of our clubs were gracious enough to remain a part of this new approach and we added a few new ones. For that we are very grateful.

It was our intention to drill this past February. In January, AGUAGUATE our Guatemalan well drilling company, sent in a team to survey the land and determine the geological composition of the sub-soils, while looking for water reserves. Utilizing sophisticated equipment they were able to determine that the soils located in places most likely to have water were shale and limestone. They found pockets of water and a possible major reserve. But the reserve was located at 225 meters, which is both too deep for the drilling equipment and cost prohibitive. This location has too much risk. Although this news is disheartening, since we really wanted this village to get a well, there are other options.

On February 16th, 2018, I met with the LOS AMATES ROTARY CLUB in Guatemala. They were the co-sponsors of our original Global Grant Application. They had two offers to make. First, because our GLOBAL Grant had run into difficulty at the Latin American end of things, they wanted to know if they could take over the drafting part of the grant and work on getting it approved in Guatemala. Second, they also offered several new villages we could consider for drilling and they offered to be the boots on the ground for those projects. We would now be operating in an area where other wells have been drilled successfully.

This means their club is going to consider taking over the difficult task of processing the grant in Latin America! They are reviewing the original grant, and have expressed in writing a positive response to finish the application! Also the funds we have on hand are enough to meet the requirements for the Global Grant. If the application is approved by TRF, we will once again qualify for matching funds and will generate total funding of approximately \$50,000 dollars.

In short, the project remains very much alive and in a healthy.

It is our intention to drill wells in Guatemala as soon as possible. Experience taught us that Global Grants are more typically a 2 - 3 year process. Unexpected "bumps" are the norm. With that in mind I can only say that every possible resource is being employed to get our Grant revitalized and approved. I am committed to our goal of drilling wells.

On a different note, my recent trip to Cuatros Cayos with three Rotary Clubs was very positive. The LOS AMATES club joined the CELEBRATION club from Florida and the WESTBROOK-GORHAM club to pour 14 cement floors (over 60 yards of concrete), build 16 Eco-stoves, hang 35 Zika Nets, and host a village BBQ feeding over 300 people! ROTARY is MAKING A DIFFERENCE in Guatemala and I believe we will do even greater things soon!

Thank you all for your partnership. I will continue to keep you informed of our progress and give you the latest updates as they unfold.

MAKING A DIFFERENCE

Dr. Bill Chadwick

Director- CLEAN WATER GUATEMALA

President Westbrook-Gorham R.C.









Rotary
District 7780





Questions

Presenter Contact Information

Lawrence Furbish
District 7780 Rotary Foundation Chair
Sanford, ME Rotary Club
lkfurbish@me.com

Peggy Belanger
District 7780 District Governor
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