**Membership Development Plan (Page 1)**

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| 1) How does the club identify prospective members?  1a) Additional strategies to ID potential members? | 2) How do we introduce Rotary to prospective members?  2a) What additional strategies can we implement to introduce Rotary to prospective members? |

**Membership Development Plan (Page 2)**

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| 3) We currently invite prospective members to become members by:  3a) New strategies for inviting qualified prospective members: | 4) We currently induct new members in the  following manner:  4a) New induction procedures? |