

# What is Your Leadership Style?

## How I prefer to act or think

Instructions: Each question below is divided into two statements. Choose the statement in either column that best describes how you feel comfortable acting. There are no wrong answers.

After each statement you will find the letter A, B, C or D. On the answer sheet are numbers that match the statements. Circle or check the appropriate letter **on the answer sheet**. For example: Statement 1. If you are decisive and firm in your actions, you would circle or check A. Be sure you choose one answer for each of the 20 statements.

1.	I am decisive and firm in my actions.	A	OR	I show great feeling and enthusiasm when I am defending a cause.	B
2.	I enjoy meeting new people.	B	OR	I prefer harmonious conditions.	C
3.	I am comfortable planning future events.	C	OR	I am comfortable following a procedure.	D
4.	I am an enterprising person.	A	OR	I am comfortable being creative.	C
5.	I am comfortable being friendly to other people.	B	OR	I am comfortable working with details and specifics.	D
6.	I am comfortable thinking about alternatives.	C	OR	I tend to look for exceptions.	D
7.	I prefer people be direct with me.	A	OR	I am comfortable examining for accuracy.	D
8.	I am comfortable being in the company of a group of people.	B	OR	I enjoy looking at things in new ways.	C
9.	I consider myself an idea person.	C	OR	I exercise control and order in what I do.	D
10.	I am most comfortable being physically active.	A	OR	I am at ease when I am right and correct.	D
11.	I tend to expect the best will happen.	B	OR	I am at ease working methodically within a system.	D
12.	I am comfortable being a powerful and forceful person.	A	OR	I am comfortable imagining possibilities.	C
13.	I am at ease cooperating with others.	B	OR	I am at ease having independent thoughts.	C
14.	I am energetic in my approach.	A	OR	I am at ease being warm and comforting to others	B
15.	If I believe in a cause, I will sacrifice my own interest	B	OR	I enjoy doing things in an orderly way	D
16.	I am comfortable acting with excitement and energy.	A	OR	I am comfortable thinking about new ideas.	C
17.	I enjoy the give and take of conversation.	B	OR	I prefer following a specific order.	D
18.	I am most comfortable accomplishing something.	A	OR	I am comfortable being cautious and conscientious.	D
19.	I enjoy situations where I can take action and or do something	A	OR	I am at ease showing understanding compassion.	C
20.	I am comfortable taking command of most situations	A	OR	I am friendly and enjoy conversations with strangers.	B

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## ANSWER SHEET

1.	<b>A</b>	<b>B</b>		
2.		<b>B</b>	<b>C</b>	
3.			<b>C</b>	<b>D</b>
4.	<b>A</b>		<b>C</b>	
5.		<b>B</b>		<b>D</b>
6.			<b>C</b>	<b>D</b>
7.	<b>A</b>			<b>D</b>
8.		<b>B</b>	<b>C</b>	
9.			<b>C</b>	<b>D</b>
10.	<b>A</b>			<b>D</b>
11.		<b>B</b>		<b>D</b>
12.	<b>A</b>		<b>C</b>	
13.		<b>B</b>	<b>C</b>	
14.	<b>A</b>	<b>B</b>		
15.		<b>B</b>		<b>D</b>
16.	<b>A</b>		<b>C</b>	
17.		<b>B</b>		<b>D</b>
18.	<b>A</b>			<b>D</b>
19.	<b>A</b>		<b>C</b>	
20.	<b>A</b>	<b>B</b>		
<b>TOTALS</b>				